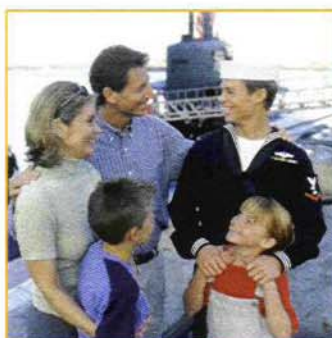


TABULATIONS OF
RESPONSES
VOLUME 1

2000
Military
Recruiter
Survey

AUGUST 2002



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TABULATIONS OF RESPONSES FROM THE 2000 MILITARY RECRUITER SURVEY VOLUME 1

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Andrea Zucker, Project Officer, DHRA

TABULATIONS OF RESPONSES FROM THE 2000 MILITARY RECRUITER SURVEY

Preface

The Defense Manpower Data Center (DMDC) conducted the first *DoD Recruiter Survey* in 1989 and subsequent surveys in 1991, 1994, 1996, 1998 and 2000. The Defense Human Resources Activity became involved with the *Recruiter Survey* during the 2000 administration.

The core content of the *Recruiter Survey* covers recruiters' perceptions of (1) selection, training, and development procedures; (2) quality of life on and off the job; (3) job satisfaction and goal achievement; (4) organizational leadership, including reasonableness of goals/missions; (5) pressures to reach goals and rewards for doing so; (6) support in the form of recruitment advertising, incentives to attract qualified prospects, and adequate offices and equipment; and (7) improprieties in recruiting.

Survey Methodology

Survey Design

The *Recruiter Survey* is updated for each administration. Questions are rewritten to improve clarity, dated items are removed from the survey, and new items are added to ensure that the survey meets the changing needs of policy makers and program managers (Zucker, 2001). For example, in the 2000 survey, items about computer and Internet use, job stress, recruiting offices, and the possibility of using civilian contractors to assist recruiters were expanded. Items were also added to assess recruiters' satisfaction with schools, availability of childcare, and spousal employment opportunities in assigned duty areas.

The survey items were grouped into 13 sections in the instrument:

- Assignment Information
- Supervision
- Housing/Residence
- Satisfaction
- Your Workplace
- Medical
- Training
- Computer Usage
- Goal/Mission
- Background Information
- Job Demands
- Comments Section
- Resources

A copy of the *2000 Military Recruiter Survey* (MRS) final instrument is provided in Appendix A. The survey instrument contained 102 survey items and was printed on 20 pages including cover, instructions and a privacy act statement.

Survey Administration

Complete details of the survey administration and dataset creation are reported in the *2000 Military Recruiter Survey: Administration, Datasets, and Codebook* (Zucker, 2002).

Letters were sent on November 1, 2000 notifying the sample that the survey would be sent in a few weeks. Following notification letters by about 2 weeks, surveys were mailed November 16-22, 2000 to 10,115 recruiters. Reminder letters were sent on December 1, 2000. A second survey was mailed on December 15, 2000 to sample members who had not returned their completed surveys. The survey field closed on February 9, 2001.

Survey Population

The sampling frame, from which a 44-percent sample was drawn, consisted of all military members identified by each of the ten Services and Components as recruiters. Those surveyed included recruiters from: the Active Component (Army, Navy, Marine Corps, Air Force and Coast Guard) and the Reserve Component (Army Reserve, Army National Guard, Naval Reserve, Air Force Reserve and Air National Guard). The population of interest for analysis and these tabulations of responses was enlisted recruiters with goals/missions and at least one year of recruiting duty experience.

The number of returned, usable forms totaled 5,639, or 56 percent of the sample. However, all 23 officer forms were removed and 910 of the forms came from individuals who did not meet one or both of the two eligibility criteria of (1) recruiting goals/missions, and (2) having at least one year of recruiting experience. These 933 forms were excluded, leaving data from 4,706 recruiter forms in the sample for analysis. The tabulations of responses are based upon this sample.

Analytic Procedures

Estimation Procedures

Surveys were returned by 24% of the total eligible population of recruiters and thus the data required weighting to produce population estimates. For more information on weighting, see the *Weighting Report for the 2000 Military Recruiter Survey* (Flores-Cervantes, Valliant, George & Zucker, 2002).

Because the survey data were weighted, standard statistical software packages may be inappropriate for computing standard errors, variances, or tests of statistical significance. For this report, variance estimates were calculated using WesVar[®], a software application specifically designed to provide valid statistical estimates for complex surveys. WesVar uses replication methods for variance estimation.*

The survey data most likely contain error similar to the sampling error occurring in sample surveys when data are obtained from only a fraction of the population. Standard errors are estimates of the random variation around population parameters such as a percentage or mean. Estimates in these tabulations of responses are percentages and are reported with 95% confidence intervals.

Estimates in these tabulations of responses have Wilson upper/lower limit confidence intervals, which are asymmetric (Wilson, 1927; Newcombe, 1988). The Wilson confidence interval sets a lower bound of 0% and an upper bound of 100%. This means that, if the lower symmetric confidence interval for a small percentage would normally include a negative number, the lower Wilson confidence interval does not go below zero. Likewise, if the upper symmetric confidence interval for a large percentage would exceed 100% using the standard approach, the Wilson method limits the upper interval to 100. Wilson confidence intervals are displayed in parentheses below each point estimate.

Subgroups

Survey results in these tabulations of responses are for Active and Reserve Component recruiters by Service/Component and by geographical area

* Replication is an empirical method of establishing sample variation by drawing repeated subsamples from the obtained sample and comparing the results to those obtained for the full sample. Replication methodology produces variance estimates very close to those produced using Taylor series linearization methodology, the main alternate method of variance estimation.

for some Services. There were two variables for Service/Component (TSVC and SRSVC) that could have been used as a crossing variable in these tabulations of responses.

TSVC: To create the sample frame, each Service/Component recruiting command was asked to send a list of all their recruiters. These lists were combined and used as the basis for drawing the random sample of recruiters used in the study. The TSVC variable was created from the original lists of recruiters provided by the recruiting commands.

SRSVC: Item 1 in the *2000 Military Recruiter Survey* asks recruiters their branch of Service/Reserve Component. SRSVC is created from this survey-reported item in the survey.

As Tables 1.1 through 1.4 in these tabulations of responses show, there is some inconsistency between TSVC (the Service/Component variable obtained originally from the recruiting command lists) and SRSVC (the survey-reported Service/Component variable). TSVC was deemed to be highly error-proof since the TSVC variable came from each Service/Component's list of recruiters and the lists proved to be accurate (the surveys were received completed). Similarly, we decided the risk of respondent error on SRSVC was likely greater. Because of this, we decided to use TSVC rather than SRSVC as the crossing variable for these tabulations of responses.

Most of the questions in the *2000 Military Recruiter Survey* are represented in these tabulation of responses. Table numbers correspond with survey item numbers. For example, results for item 22a are represented in Tables 22a.1 through 22a.4.

There are four tables for each question or item, with different subgroups represented in each of the four tables. Subgroups were constructed as follows:

- Table #.1: Recruiters by Active Component. The first table of each series breaks out active Component recruiters by Service. There is a Total column for all active Components and a total column for DoD Services (excluding the Coast Guard, which is part of the Department of Transportation).
- Table #.2: Recruiters By Reserve and Guard Component. The second table breaks out Reserve Component recruiters by Component.

- Table #.3: Army Recruiters by Location. The third table of each series breaks out active duty Army recruiters by five geographical regions established by the US Army Recruiting Command. The numbers in the total column for the Army in Table #.3 match the numbers in the Army column in Table #.1.

- Table #.4: Navy or Marine Corps Recruiters by Location. The fourth table breaks out active duty Navy recruiters by four geographical regions established by the Commander, Navy Recruiting Command. This table also breaks out active duty Marine Corps recruiters by two geographical regions established by the US Marine Corps Recruiting Command. The numbers in the total column for the Marine Corps in Table #.4 match the numbers in the Marine Corps column in Table #.1.

The numbers in the Active Navy total column in Table #.4 do not match the numbers in the Navy column in Table #.1. This is because the Navy column in Table #.1 includes recruiters from the Navy Recruiting Command's headquarters. The headquarters recruiters are not located at any of the four recruiting areas broken out in Table #.4 and therefore are not included in the Active Navy Total column in Table #.4.

Data Suppression

Unstable estimates in table cells were suppressed or annotated. Estimates may be unstable because of a small sample size for that cell or large variance in the data or weights. The following rules were used:

- A cell estimate was not published if the unweighted denominator size (i.e., column size) was less than 30. These cells are annotated "NR" (Not Reported).
- A cell estimate was published with an asterisk if the unweighted denominator size was 30 to 59.
- A cell estimate was published with an asterisk if the relative standard error for that estimate was 30% or greater.

When a cell estimate is reportable (i.e., unweighted denominator size greater than or equal to 30), a cell estimate greater than 0.0 and less than .05 is reported as 0.0.

Confidence intervals are reported as "NR" when the unweighted denominator size (i.e., column size) is less than 30. Confidence intervals are reported as "N/A" when the cell estimate is equal to 0% or 100%.

Important Information About the Tabulations of Responses

Volume 1 contains tabulations for *2000 Military Recruiter Survey* items 1 through 56. Volume 2 contains tabulations for the *2000 Military Recruiter Survey* items 57 through 97.

Estimates in these tabulations of responses are percentages and are reported with 95% confidence intervals. Wilson confidence intervals are displayed in parentheses below each point estimate.

Most of the questions in the *2000 Military Recruiter Survey* are represented in the tabulation of responses. Table numbers correspond with survey item numbers. For example, results for item 22a are represented in Tables 22a.1 through 22a.4.

The numbers in the "Estimated Population" section at the top of each table are weighted to represent the total number of enlisted production recruiters with at least one year of experience as of Summer 2000. Please note that in the "Estimated Population" rows of the tabulations, especially the "Not Responding on Item" row, individual column numbers may not sum to the Total column numbers due to rounding. Because of this, a footnote was added to each table stating: "Note: Rounding of Estimated Population numbers may result in discrepancies between columns."

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Table 1.1**Service/Reserve Component: Recruiters by Active Component**

1. What is your branch of Service/Reserve Component?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	0	0	0	0	0	0	0
Responding on Item	14,267	13,913	5,921	4,422	2,063	1,506	355
Army	41.4 (40.6,42.2)	42.4 (41.7,43.2)	99.7 (99.2,99.9)	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Navy	30.9 (30.3,31.6)	31.7 (31.1,32.4)	0.0 (N/A,N/A)	99.8 (99.4,99.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Marine Corps	14.5 (14.1,14.8)	14.8 (14.5,15.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	100.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Air Force	10.6 (10.2,10.9)	10.8 (10.5,11.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	100.0 (N/A,N/A)	0.0 (N/A,N/A)
Coast Guard	2.5 (2.4,2.6)	0.0* (0.0,0.2)	0.0 (N/A,N/A)	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	100.0 (N/A,N/A)
Army Reserve	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Army National Guard	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Naval Reserve	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: The tabulations in this series (Table 1.1 to Table 1.4) reveal inconsistencies between respondents' self reports or DoD administrative records and Recruiting Command information provided to DMDC for sampling purposes for the same respondents. The row variable represents the respondents' self reports or, when these are missing, imputed values based on DoD administrative records. The "Service/Component" columns throughout these tabulation volumes represent the Recruiting Command record data provided to DMDC.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 1.1 (continued)***Service/Reserve Component: Recruiters by Active Component***

1. What is your branch of Service/Reserve Component?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	0	0	0	0	0	0	0
Responding on Item	14,267	13,913	5,921	4,422	2,063	1,506	355
Air Force Reserve	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)
Air National Guard	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: The tabulations in this series (Table 1.1 to Table 1.4) reveal inconsistencies between respondents' self reports or DoD administrative records and Recruiting Command information provided to DMDC for sampling purposes for the same respondents. The row variable represents the respondents' self reports or, when these are missing, imputed values based on DoD administrative records. The "Service/Component" columns throughout these tabulation volumes represent the Recruiting Command record data provided to DMDC.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 1.2***Service/Reserve Component: Recruiters by Reserve and Guard Component***

1. What is your branch of Service/Reserve Component?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	0	0	0	0	0	0
Responding on Item	4,922	1,313	2,417	542	275	375
Army	4.9 (3.7,6.5)	17.9 (13.5,23.5)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Navy	2.0 (1.5,2.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	18.1 (14.0,23.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Marine Corps	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Air Force	0.3* (0.2,0.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	5.1* (2.7,9.4)	0.7* (0.2,3.2)
Coast Guard	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Army Reserve	21.9 (20.6,23.3)	82.1 (76.5,86.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Army National Guard	49.0 (48.0,50.0)	0.0 (N/A,N/A)	99.8 (98.9,100.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Naval Reserve	9.0 (8.3,9.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	81.9 (76.8,86.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: The tabulations in this series (Table 1.1 to Table 1.4) reveal inconsistencies between respondents' self reports or DoD administrative records and Recruiting Command information provided to DMDC for sampling purposes for the same respondents. The row variable represents the respondents' self reports or, when these are missing, imputed values based on DoD administrative records. The "Service/Component" columns throughout these tabulation volumes represent the Recruiting Command record data provided to DMDC.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 1.2 (continued)***Service/Reserve Component: Recruiters by Reserve and Guard Component***

1. What is your branch of Service/Reserve Component?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	0	0	0	0	0	0
Responding on Item	4,922	1,313	2,417	542	275	375
Air Force Reserve	5.3 (4.9,5.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	93.9 (89.3,96.7)	0.0 (N/A,N/A)
Air National Guard	7.6 (7.1,8.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	99.3 (96.8,99.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: The tabulations in this series (Table 1.1 to Table 1.4) reveal inconsistencies between respondents' self reports or DoD administrative records and Recruiting Command information provided to DMDC for sampling purposes for the same respondents. The row variable represents the respondents' self reports or, when these are missing, imputed values based on DoD administrative records. The "Service/Component" columns throughout these tabulation volumes represent the Recruiting Command record data provided to DMDC.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 1.3***Service/Reserve Component: Army Recruiters by Location***

1. What is your branch of Service/Reserve Component?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	0	0	1	0	0	0
Responding on Item	5,921	1,318	1,276	1,116	929	1,284
Army	99.7 (99.2,99.9)	100.0 (N/A,N/A)	100.0 (N/A,N/A)	98.6 (96.2,99.5)	100.0 (N/A,N/A)	99.6 (97.9,99.9)
Navy	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Marine Corps	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Air Force	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Coast Guard	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Army Reserve	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.4* (0.5,3.9)	0.0 (N/A,N/A)	0.4* (0.1,2.1)
Army National Guard	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Naval Reserve	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: The tabulations in this series (Table 1.1 to Table 1.4) reveal inconsistencies between respondents' self reports or DoD administrative records and Recruiting Command information provided to DMDC for sampling purposes for the same respondents. The row variable represents the respondents' self reports or, when these are missing, imputed values based on DoD administrative records. The "Service/Component" columns throughout these tabulation volumes represent the Recruiting Command record data provided to DMDC.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 1.3 (continued)***Service/Reserve Component: Army Recruiters by Location***

1. What is your branch of Service/Reserve Component?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	0	0	1	0	0	0
Responding on Item	5,921	1,318	1,276	1,116	929	1,284
Air Force Reserve	0.0	0.0	0.0	0.0	0.0	0.0
	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)
Air National Guard	0.0	0.0	0.0	0.0	0.0	0.0
	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: The tabulations in this series (Table 1.1 to Table 1.4) reveal inconsistencies between respondents' self reports or DoD administrative records and Recruiting Command information provided to DMDC for sampling purposes for the same respondents. The row variable represents the respondents' self reports or, when these are missing, imputed values based on DoD administrative records. The "Service/Component" columns throughout these tabulation volumes represent the Recruiting Command record data provided to DMDC.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 1.4***Service/Reserve Component: Navy or Marine Corps Recruiters by Location***

1. What is your branch of Service/Reserve Component?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	0	0	0	0	0	0	0	0
Responding on Item	4,422	967	1,078	1,149	1,208	2,063	942	1,121
Army	0.1*	0.0	0.0	0.0	0.4*	0.0	0.0	0.0
	(0.0,0.5)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(0.1,1.7)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)
Navy	99.8	100.0	100.0	99.6	99.7	0.0	0.0	0.0
	(99.4,99.9)	(N/A,N/A)	(N/A,N/A)	(98.3,99.9)	(98.3,99.9)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)
Marine Corps	0.0	0.0	0.0	0.0	0.0	100.0	100.0	100.0
	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)
Air Force	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)
Coast Guard	0.1*	0.0	0.0	0.4*	0.0	0.0	0.0	0.0
	(0.0,0.5)	(N/A,N/A)	(N/A,N/A)	(0.1,1.8)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)
Army Reserve	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)
Army National Guard	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)
Naval Reserve	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: The tabulations in this series (Table 1.1 to Table 1.4) reveal inconsistencies between respondents' self reports or DoD administrative records and Recruiting Command information provided to DMDC for sampling purposes for the same respondents. The row variable represents the respondents' self reports or, when these are missing, imputed values based on DoD administrative records. The "Service/Component" columns throughout these tabulation volumes represent the Recruiting Command record data provided to DMDC.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 1.4 (continued)***Service/Reserve Component: Navy or Marine Corps Recruiters by Location***

1. What is your branch of Service/Reserve Component?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	0	0	0	0	0	0	0	0
Responding on Item	4,422	967	1,078	1,149	1,208	2,063	942	1,121
Air Force Reserve	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)
Air National Guard	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)	(N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: The tabulations in this series (Table 1.1 to Table 1.4) reveal inconsistencies between respondents' self reports or DoD administrative records and Recruiting Command information provided to DMDC for sampling purposes for the same respondents. The row variable represents the respondents' self reports or, when these are missing, imputed values based on DoD administrative records. The "Service/Component" columns throughout these tabulation volumes represent the Recruiting Command record data provided to DMDC.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 2.1***Total Years on Recruiting Duty: Recruiters by Active Component***

2. How long have you been assigned to recruiting duty (include all tours in recruiting)?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	0	0	0	0	0	0	0
Responding on Item	14,267	13,913	5,921	4,422	2,063	1,506	355
Less than one year	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
1 year, but less than 2	32.6 (31.1,34.1)	32.4 (30.9,34.0)	25.2 (22.5,28.1)	40.6 (37.8,43.4)	37.2 (34.2,40.3)	30.0 (27.4,32.7)	39.3 (33.8,45.1)
2 years, but less than 3	31.8 (30.1,33.6)	32.2 (30.4,34.0)	34.0 (30.6,37.6)	34.1 (31.2,37.0)	35.6 (32.4,38.9)	14.7 (12.1,17.8)	17.3 (13.6,21.7)
3 years, but less than 6	21.3 (20.1,22.6)	21.1 (19.9,22.4)	24.9 (22.4,27.5)	15.1 (13.6,16.8)	20.2 (17.7,22.9)	25.2 (22.3,28.3)	29.8 (24.1,36.1)
6 or more years	14.3 (13.3,15.3)	14.3 (13.3,15.4)	15.9 (13.9,18.0)	10.2 (8.9,11.8)	7.1 (5.7,8.8)	30.1 (27.6,32.8)	13.7 (10.1,18.4)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 2.2***Total Years on Recruiting Duty: Recruiters by Reserve and Guard Component***

2. How long have you been assigned to recruiting duty (include all tours in recruiting)?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	0	0	0	0	0	0
Responding on Item	4,922	1,313	2,417	542	275	375
Less than one year	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
1 year, but less than 2	17.4 (15.1,19.9)	22.9 (17.4,29.4)	15.7 (12.9,18.9)	20.1 (15.0,26.4)	9.1 (5.5,14.7)	11.0 (6.8,17.4)
2 years, but less than 3	14.1 (12.4,16.0)	13.5 (10.0,17.9)	14.2 (11.3,17.6)	16.8 (12.8,21.7)	9.1 (5.5,14.7)	16.2 (11.5,22.2)
3 years, but less than 6	27.8 (25.1,30.6)	25.6 (20.1,32.0)	32.5 (28.0,37.2)	20.8 (16.3,26.1)	23.2 (17.5,30.1)	18.4 (13.7,24.3)
6 or more years	40.8 (38.0,43.5)	38.1 (32.0,44.6)	37.7 (33.6,41.9)	42.3 (36.5,48.3)	58.6 (51.3,65.5)	54.4 (47.0,61.7)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 2.3***Total Years on Recruiting Duty: Army Recruiters by Location***

2. How long have you been assigned to recruiting duty (include all tours in recruiting)?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	0	0	1	0	0	0
Responding on Item	5,921	1,318	1,276	1,116	929	1,284
Less than one year	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
1 year, but less than 2	25.2 (22.5,28.1)	24.4 (18.7,31.2)	23.7 (19.4,28.7)	29.4 (24.8,34.6)	24.2 (20.3,28.7)	24.6 (19.0,31.3)
2 years, but less than 3	34.0 (30.6,37.6)	36.4 (30.6,42.7)	37.9 (30.9,45.4)	26.2 (21.3,31.8)	33.3 (28.5,38.5)	35.1 (28.2,42.6)
3 years, but less than 6	24.9 (22.4,27.5)	25.4 (20.0,31.5)	22.4 (17.1,28.7)	28.5 (23.8,33.8)	26.4 (21.7,31.8)	22.6 (18.0,28.0)
6 or more years	15.9 (13.9,18.0)	13.8 (9.4,19.8)	16.0 (11.7,21.4)	15.9 (11.9,20.9)	16.0 (11.8,21.4)	17.7 (13.6,22.8)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 2.4***Total Years on Recruiting Duty: Navy or Marine Corps Recruiters by Location***

2. How long have you been assigned to recruiting duty (include all tours in recruiting)?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	0	0	0	0	0	0	0	0
Responding on Item	4,422	967	1,078	1,149	1,208	2,063	942	1,121
Less than one year	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
1 year, but less than 2	40.6 (37.8,43.4)	42.2 (37.0,47.5)	39.3 (33.7,45.3)	42.0 (37.6,46.6)	39.7 (34.4,45.3)	37.2 (34.2,40.3)	31.2 (26.6,36.1)	42.2 (38.6,45.9)
2 years, but less than 3	34.1 (31.2,37.0)	34.1 (29.7,38.9)	37.3 (31.1,43.9)	31.2 (27.2,35.6)	34.4 (29.7,39.4)	35.6 (32.4,38.9)	40.6 (36.3,45.1)	31.4 (27.5,35.5)
3 years, but less than 6	15.1 (13.6,16.8)	12.9 (9.8,16.8)	14.8 (11.0,19.5)	17.8 (14.5,21.8)	14.9 (11.6,18.9)	20.2 (17.7,22.9)	19.8 (16.3,23.9)	20.5 (17.5,23.9)
6 or more years	10.2 (8.9,11.8)	10.8 (8.3,14.0)	8.6 (6.1,12.0)	8.9 (6.6,11.9)	11.0 (8.4,14.2)	7.1 (5.7,8.8)	8.4 (6.2,11.4)	5.9 (4.6,7.7)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 3.1***First Tour in Recruiting: Recruiters by Active Component***

3. Is this your first tour in recruiting?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	74	74	59	8	3	3	0
Responding on Item	14,193	13,839	5,862	4,414	2,060	1,503	355
Yes	79.7 (78.5,80.9)	79.9 (78.7,81.1)	79.8 (77.5,82.0)	83.2 (81.0,85.1)	87.1 (85.2,88.8)	60.9 (57.1,64.6)	71.4 (65.7,76.5)
No	20.3 (19.1,21.5)	20.1 (18.9,21.3)	20.2 (18.0,22.5)	16.8 (14.9,19.0)	12.9 (11.2,14.8)	39.1 (35.5,42.9)	28.6 (23.5,34.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 3.2***First Tour in Recruiting: Recruiters by Reserve and Guard Component***

3. Is this your first tour in recruiting?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	45	24	21	0	0	0
Responding on Item	4,877	1,289	2,396	542	275	375
Yes	52.2 (49.5,55.0)	50.7 (45.0,56.3)	57.6 (52.7,62.3)	51.0 (45.0,57.0)	27.3 (21.4,34.1)	43.4 (36.7,50.3)
No	47.8 (45.0,50.5)	49.3 (43.7,55.0)	42.4 (37.7,47.3)	49.0 (43.0,55.0)	72.7 (65.9,78.6)	56.6 (49.7,63.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 3.3***First Tour in Recruiting: Army Recruiters by Location***

3. Is this your first tour in recruiting?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	59	25	12	6	8	11
Responding on Item	5,862	1,293	1,264	1,110	921	1,274
Yes	79.8	83.1	81.6	77.0	82.1	75.6
	(77.5,82.0)	(77.0,87.8)	(76.7,85.6)	(71.3,81.9)	(76.9,86.3)	(70.5,80.1)
No	20.2	16.9	18.4	23.0	17.9	24.4
	(18.0,22.5)	(12.2,23.0)	(14.4,23.3)	(18.1,28.8)	(13.7,23.1)	(19.9,29.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 3.4***First Tour in Recruiting: Navy or Marine Corps Recruiters by Location***

3. Is this your first tour in recruiting?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	8	0	9	0	0	3	3	0
Responding on Item	4,414	967	1,069	1,149	1,208	2,060	939	1,121
Yes	83.2 (81.0,85.1)	86.4 (82.8,89.3)	84.3 (80.4,87.6)	81.4 (77.3,84.9)	82.6 (78.4,86.2)	87.1 (85.2,88.8)	85.0 (81.2,88.2)	88.9 (86.8,90.7)
No	16.8 (14.9,19.0)	13.7 (10.7,17.2)	15.7 (12.4,19.6)	18.6 (15.1,22.7)	17.4 (13.8,21.7)	12.9 (11.2,14.8)	15.0 (11.9,18.8)	11.1 (9.3,13.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 4.1**Monthly/Annual Goals/Missions: Recruiters by Active Component**

4. Do you have specific monthly/annual goals/missions?

(MARK ALL THAT APPLY)

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	0	0	0	0	0	0	0
Responding on Item	14,267	13,913	5,921	4,422	2,063	1,506	355
Yes, personal monthly goals/missions	54.9 (53.5,56.3)	55.6 (54.2,57.0)	36.8 (34.1,39.5)	64.7 (62.1,67.2)	78.7 (76.1,81.0)	71.4 (69.0,73.7)	26.8 (21.9,32.3)
Yes, personal annual goals/missions	24.6 (23.5,25.8)	24.8 (23.6,26.0)	15.4 (13.8,17.2)	28.8 (26.5,31.3)	36.0 (33.3,38.8)	34.3 (31.0,37.6)	17.9 (14.0,22.6)
Yes, team monthly goals/missions	72.2 (70.8,73.5)	72.1 (70.7,73.5)	82.5 (80.2,84.6)	74.2 (71.5,76.8)	68.3 (65.1,71.4)	30.0 (27.0,33.1)	75.0 (69.9,79.5)
Yes, team annual goals/missions	30.2 (29.1,31.4)	29.7 (28.5,31.0)	22.1 (20.1,24.1)	36.3 (34.2,38.5)	42.9 (39.9,46.0)	22.4 (19.6,25.6)	50.6 (45.6,55.5)
No, neither personal nor team goals/missions used	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 4.2***Monthly/Annual Goals/Missions: Recruiters by Reserve and Guard Component***

4. Do you have specific monthly/annual goals/missions?

(MARK ALL THAT APPLY)

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	0	0	0	0	0	0
Responding on Item	4,922	1,313	2,417	542	275	375
Yes, personal monthly goals/missions	66.3 (62.9,69.6)	51.6 (45.1,58.0)	77.8 (73.0,81.9)	56.4 (49.9,62.7)	58.6 (51.3,65.5)	64.0 (57.0,70.4)
Yes, personal annual goals/missions	44.1 (41.3,46.9)	18.8 (14.4,24.3)	55.8 (51.5,60.0)	61.7 (53.8,69.1)	47.5 (39.6,55.5)	29.4 (24.1,35.4)
Yes, team monthly goals/missions	43.5 (40.3,46.7)	67.3 (59.8,74.0)	38.3 (33.4,43.5)	16.8 (12.4,22.3)	33.3 (26.0,41.6)	39.0 (31.1,47.5)
Yes, team annual goals/missions	28.4 (26.1,30.8)	14.4 (10.1,19.9)	34.0 (30.0,38.2)	32.9 (27.5,38.8)	36.4 (28.7,44.8)	29.4 (23.1,36.6)
No, neither personal nor team goals/missions used	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 4.3***Monthly/Annual Goals/Missions: Army Recruiters by Location***

4. Do you have specific monthly/annual goals/missions?

(MARK ALL THAT APPLY)

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	0	0	1	0	0	0
Responding on Item	5,921	1,318	1,276	1,116	929	1,284
Yes, personal monthly goals/missions	36.8 (34.1,39.5)	31.8 (26.7,37.4)	33.8 (28.0,40.1)	39.3 (33.5,45.3)	35.5 (30.1,41.3)	43.6 (38.7,48.6)
Yes, personal annual goals/missions	15.4 (13.8,17.2)	13.8 (10.0,18.9)	14.6 (11.3,18.7)	14.5 (10.5,19.7)	17.8 (14.0,22.3)	16.9 (12.9,22.0)
Yes, team monthly goals/missions	82.5 (80.2,84.6)	83.0 (78.2,86.9)	86.3 (81.5,90.0)	77.6 (71.3,82.8)	83.6 (78.8,87.4)	81.9 (78.0,85.2)
Yes, team annual goals/missions	22.1 (20.1,24.1)	22.1 (17.3,27.8)	19.2 (15.2,23.9)	22.4 (17.8,27.8)	24.7 (20.8,29.0)	22.6 (17.9,28.1)
No, neither personal nor team goals/missions used	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 4.4***Monthly/Annual Goals/Missions: Navy or Marine Corps Recruiters by Location***

4. Do you have specific monthly/annual goals/missions?

(MARK ALL THAT APPLY)

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	0	0	0	0	0	0	0	0
Responding on Item	4,422	967	1,078	1,149	1,208	2,063	942	1,121
Yes, personal monthly goals/missions	64.7 (62.1,67.2)	67.1 (61.9,71.9)	69.3 (65.0,73.2)	61.7 (56.4,66.8)	61.7 (56.2,67.0)	78.7 (76.1,81.0)	75.0 (71.4,78.3)	81.7 (78.4,84.6)
Yes, personal annual goals/missions	28.8 (26.5,31.3)	28.9 (24.2,34.2)	29.1 (24.5,34.2)	30.1 (24.8,36.0)	27.0 (22.5,31.9)	36.0 (33.3,38.8)	31.5 (27.2,36.1)	39.8 (36.1,43.6)
Yes, team monthly goals/missions	74.2 (71.5,76.8)	70.7 (65.8,75.1)	73.8 (68.1,78.8)	76.2 (71.3,80.5)	75.2 (70.9,79.0)	68.3 (65.1,71.4)	67.9 (63.1,72.3)	68.6 (64.9,72.1)
Yes, team annual goals/missions	36.3 (34.2,38.5)	33.3 (28.4,38.7)	34.8 (30.4,39.6)	39.0 (33.7,44.7)	37.2 (32.0,42.8)	42.9 (39.9,46.0)	42.5 (37.5,47.7)	43.2 (39.2,47.3)
No, neither personal nor team goals/missions used	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 5.1***Reasons for Becoming a Recruiter: Recruiters by Active Component***

5. What were your reasons for becoming a recruiter?

(MARK ALL THAT APPLY)

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	92	93	43	33	11	5	0
Responding on Item	14,175	13,820	5,878	4,389	2,052	1,501	355
I was able to choose the location of my duty station	23.5 (22.4,24.7)	23.8 (22.6,25.0)	13.5 (11.7,15.7)	32.4 (30.2,34.7)	8.3 (6.6,10.3)	59.6 (56.9,62.3)	13.7 (10.4,17.9)
I wanted a change from my military specialty/occupation	15.4 (14.3,16.7)	15.0 (13.7,16.3)	13.3 (11.2,15.7)	12.2 (10.5,14.2)	7.8 (6.2,9.8)	39.2 (35.9,42.5)	34.5 (28.8,40.7)
Recruiting duty is career enhancing	26.5 (25.2,28.0)	26.9 (25.5,28.4)	26.5 (23.8,29.5)	26.6 (24.4,28.9)	42.3 (39.9,44.8)	8.3 (6.3,10.7)	12.5 (9.0,17.1)
Recruiting duty is necessary for promotion	6.3 (5.7,7.0)	6.5 (5.8,7.2)	7.8 (6.7,9.1)	3.9 (3.0,5.1)	12.5 (10.4,15.0)	0.3* (0.1,1.0)	0.0 (N/A,N/A)
I believe in my Service and want to share it with others	29.7 (28.4,31.0)	28.5 (27.3,29.9)	22.3 (20.2,24.5)	28.9 (26.7,31.3)	29.1 (26.3,32.2)	51.2 (47.9,54.5)	73.2 (68.9,77.2)
I want to help young people	26.6 (25.4,27.9)	26.1 (24.8,27.4)	20.5 (18.4,22.8)	28.1 (25.8,30.5)	23.3 (21.1,25.8)	45.7 (42.4,49.1)	48.8 (43.6,54.0)
I had no choice	35.9 (34.6,37.3)	36.8 (35.5,38.2)	42.4 (39.9,45.0)	38.2 (35.7,40.7)	44.0 (41.3,46.8)	1.2* (0.6,2.3)	0.6* (0.2,2.4)
Other, please specify	10.4 (9.5,11.4)	10.4 (9.5,11.3)	12.2 (10.5,14.1)	7.9 (6.6,9.4)	8.3 (6.6,10.3)	13.4 (11.2,16.0)	11.9 (9.0,15.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 5.2***Reasons for Becoming a Recruiter: Recruiters by Reserve and Guard Component***

5. What were your reasons for becoming a recruiter?

(MARK ALL THAT APPLY)

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	37	6	16	4	3	8
Responding on Item	4,885	1,307	2,401	538	272	367
I was able to choose the location of my duty station	30.8 (28.4,33.3)	36.0 (30.3,42.2)	25.4 (21.8,29.4)	50.7 (44.2,57.2)	21.4 (16.2,27.8)	24.8 (19.6,30.9)
I wanted a change from my military specialty/occupation	17.0 (14.9,19.2)	8.1 (5.2,12.4)	22.2 (18.8,26.0)	10.8 (7.6,15.2)	11.2 (7.6,16.3)	27.8 (21.5,35.1)
Recruiting duty is career enhancing	23.6 (20.9,26.4)	18.5 (14.1,23.8)	27.0 (23.3,31.0)	21.0 (16.0,27.0)	19.4 (14.9,24.9)	26.3 (20.9,32.6)
Recruiting duty is necessary for promotion	9.5 (8.0,11.1)	6.8 (4.1,11.0)	12.5 (10.0,15.6)	6.1 (3.7,9.8)	3.1* (1.0,8.7)	9.0 (6.2,12.9)
I believe in my Service and want to share it with others	54.5 (51.1,57.8)	44.1 (37.2,51.3)	55.7 (50.7,60.6)	52.0 (45.6,58.4)	76.5 (68.5,83.0)	70.7 (64.1,76.5)
I want to help young people	44.6 (41.8,47.4)	43.7 (37.5,50.2)	51.8 (47.2,56.3)	10.1 (6.9,14.7)	41.8 (35.2,48.8)	53.4 (46.8,59.8)
I had no choice	6.1 (4.9,7.5)	8.6 (5.6,12.8)	6.6 (4.8,9.0)	4.7 (2.7,8.1)	0.0 (N/A,N/A)	0.8* (0.2,3.3)
Other, please specify	15.5 (13.6,17.6)	15.3 (11.8,19.6)	13.6 (11.0,16.7)	24.3 (18.6,31.2)	24.5 (18.6,31.5)	9.0 (6.0,13.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 5.3***Reasons for Becoming a Recruiter: Army Recruiters by Location***

5. What were your reasons for becoming a recruiter?

(MARK ALL THAT APPLY)

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	43	0	18	16	0	11
Responding on Item	5,878	1,318	1,258	1,100	929	1,274
I was able to choose the location of my duty station	13.5 (11.7,15.7)	16.6 (12.6,21.5)	13.9 (10.2,18.7)	13.3 (9.7,18.0)	12.6 (8.8,17.6)	11.0 (7.6,15.6)
I wanted a change from my military specialty/occupation	13.3 (11.2,15.7)	12.4 (8.7,17.5)	14.4 (10.4,19.4)	12.3 (9.0,16.7)	13.0 (8.7,18.9)	14.2 (10.7,18.6)
Recruiting duty is career enhancing	26.5 (23.8,29.5)	18.0 (12.8,24.7)	36.1 (31.7,40.8)	26.5 (21.4,32.5)	24.7 (19.5,30.7)	27.2 (22.3,32.8)
Recruiting duty is necessary for promotion	7.8 (6.7,9.1)	4.6 (2.6,8.0)	13.9 (10.3,18.5)	10.0 (6.8,14.3)	7.4 (5.2,10.4)	3.7* (2.0,6.8)
I believe in my Service and want to share it with others	22.3 (20.2,24.5)	21.2 (15.8,27.9)	21.3 (16.6,26.9)	21.8 (16.8,27.7)	25.5 (21.2,30.5)	22.4 (18.6,26.7)
I want to help young people	20.5 (18.4,22.8)	17.5 (13.5,22.4)	26.4 (21.5,32.0)	19.0 (14.3,24.7)	22.5 (18.1,27.6)	17.5 (13.3,22.7)
I had no choice	42.4 (39.9,45.0)	50.2 (43.4,57.1)	29.2 (24.3,34.6)	38.4 (32.7,44.4)	49.8 (43.0,56.6)	45.5 (40.6,50.5)
Other, please specify	12.2 (10.5,14.1)	11.1 (7.9,15.4)	11.6 (8.0,16.5)	13.3 (10.0,17.4)	10.0 (7.3,13.4)	14.6 (11.1,19.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 5.4***Reasons for Becoming a Recruiter: Navy or Marine Corps Recruiters by Location***

5. What were your reasons for becoming a recruiter?

(MARK ALL THAT APPLY)

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	11	0	0	21	11	0	11
Responding on Item	4,389	956	1,078	1,149	1,187	2,052	942	1,110
I was able to choose the location of my duty station	32.4 (30.2,34.7)	31.3 (26.7,36.3)	32.4 (27.4,37.8)	33.8 (29.1,39.0)	32.5 (27.1,38.4)	8.3 (6.6,10.3)	7.5 (5.1,10.9)	9.0 (7.0,11.5)
I wanted a change from my military specialty/occupation	12.2 (10.5,14.2)	11.8 (8.8,15.6)	11.9 (9.3,15.1)	11.2 (8.4,14.7)	13.4 (10.1,17.5)	7.8 (6.2,9.8)	8.1 (6.0,11.0)	7.5 (5.5,10.1)
Recruiting duty is career enhancing	26.6 (24.4,28.9)	28.5 (23.2,34.4)	25.4 (21.1,30.3)	28.3 (24.1,32.8)	24.2 (20.7,28.0)	42.3 (39.9,44.8)	41.9 (37.9,46.0)	42.6 (39.1,46.2)
Recruiting duty is necessary for promotion	3.9 (3.0,5.1)	4.9 (2.9,8.1)	2.9* (1.6,5.2)	4.5 (2.7,7.3)	3.6 (2.2,5.8)	12.5 (10.4,15.0)	11.0 (8.2,14.8)	13.7 (11.1,16.9)
I believe in my Service and want to share it with others	28.9 (26.7,31.3)	28.5 (23.7,33.7)	30.3 (26.0,35.1)	27.1 (22.2,32.7)	28.5 (25.0,32.3)	29.1 (26.3,32.2)	27.9 (24.1,32.2)	30.2 (26.4,34.3)
I want to help young people	28.1 (25.8,30.5)	25.6 (21.1,30.7)	31.6 (27.9,35.5)	29.4 (24.9,34.3)	25.3 (21.1,30.0)	23.3 (21.1,25.8)	24.4 (20.9,28.2)	22.4 (19.7,25.4)
I had no choice	38.2 (35.7,40.7)	33.7 (29.1,38.7)	40.6 (36.0,45.4)	37.2 (32.0,42.6)	41.2 (36.5,46.0)	44.0 (41.3,46.8)	44.2 (40.0,48.4)	43.9 (40.6,47.3)
Other, please specify	7.9 (6.6,9.4)	9.4 (6.4,13.5)	9.0 (6.2,13.0)	6.3 (4.4,9.0)	6.5 (4.4,9.4)	8.3 (6.6,10.3)	7.5 (5.1,10.8)	9.0 (7.0,11.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 6.1***Volunteered to Be a Recruiter: Recruiters by Active Component***

6. Did you volunteer to be a recruiter?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	77	77	42	16	18	0	0
Responding on Item	14,190	13,836	5,879	4,406	2,045	1,506	355
I was assigned to recruiting duty and not given a choice	39.8 (38.4,41.2)	40.8 (39.4,42.3)	59.1 (56.4,61.8)	28.5 (26.2,30.8)	44.6 (41.7,47.6)	0.3* (0.1,0.9)	0.0 (N/A,N/A)
I “volunteered,” but really had no choice	9.8 (8.9,10.8)	10.1 (9.1,11.1)	6.1 (4.8,7.7)	17.9 (15.8,20.2)	11.2 (9.5,13.3)	1.0* (0.5,2.0)	1.2* (0.4,3.3)
I volunteered, but would have preferred an assignment other than recruiting	7.7 (6.8,8.6)	7.8 (7.0,8.7)	5.1 (4.1,6.3)	11.9 (10.0,14.1)	7.5 (5.8,9.6)	6.9 (5.3,8.8)	1.8* (0.8,4.1)
I volunteered and wanted recruiting duty	42.7 (41.2,44.3)	41.3 (39.8,42.9)	29.7 (26.9,32.7)	41.8 (39.3,44.3)	36.7 (34.1,39.3)	91.8 (89.8,93.4)	97.0 (93.7,98.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 6.2***Volunteered to Be a Recruiter: Recruiters by Reserve and Guard Component***

6. Did you volunteer to be a recruiter?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	25	6	16	0	0	3
Responding on Item	4,897	1,307	2,401	542	275	372
I was assigned to recruiting duty and not given a choice	4.5 (3.6,5.7)	8.6 (5.6,12.9)	4.4 (3.1,6.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.7* (0.2,3.2)
I “volunteered,” but really had no choice	3.4 (2.6,4.5)	4.1 (2.3,6.9)	3.7 (2.5,5.5)	4.0* (2.2,7.4)	0.0 (N/A,N/A)	0.7* (0.2,3.2)
I volunteered, but would have preferred an assignment other than recruiting	11.7 (9.9,13.8)	21.2 (15.8,27.8)	9.9 (7.7,12.6)	7.4 (4.6,11.6)	5.1* (2.3,10.7)	1.5* (0.5,4.3)
I volunteered and wanted recruiting duty	80.4 (78.1,82.5)	66.2 (60.2,71.8)	82.0 (78.5,85.1)	88.6 (84.2,91.9)	95.0 (89.3,97.7)	97.0 (93.7,98.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 6.3***Volunteered to Be a Recruiter: Army Recruiters by Location***

6. Did you volunteer to be a recruiter?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	42	0	6	11	16	11
Responding on Item	5,879	1,318	1,270	1,105	913	1,274
I was assigned to recruiting duty and not given a choice	59.1 (56.4,61.8)	65.0 (59.1,70.5)	47.3 (41.3,53.3)	55.7 (49.3,61.8)	60.4 (53.6,66.7)	67.1 (63.2,70.7)
I “volunteered,” but really had no choice	6.1 (4.8,7.7)	6.9 (4.3,11.0)	6.0 (3.5,9.9)	7.6 (4.8,11.7)	4.9 (2.9,7.9)	4.9 (3.0,7.9)
I volunteered, but would have preferred an assignment other than recruiting	5.1 (4.1,6.3)	4.2* (2.2,7.8)	6.9 (4.3,10.9)	6.6 (4.0,10.7)	3.5 (2.0,6.1)	4.1 (2.5,6.7)
I volunteered and wanted recruiting duty	29.7 (26.9,32.7)	24.0 (18.8,30.1)	39.9 (33.5,46.7)	30.2 (24.6,36.4)	31.3 (25.6,37.6)	24.0 (19.8,28.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 6.4***Volunteered to Be a Recruiter: Navy or Marine Corps Recruiters by Location***

6. Did you volunteer to be a recruiter?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	16	3	0	8	4	18	9	8
Responding on Item	4,406	964	1,078	1,141	1,204	2,045	933	1,113
I was assigned to recruiting duty and not given a choice	28.5 (26.2,30.8)	24.2 (19.6,29.4)	26.6 (22.7,31.0)	28.8 (24.7,33.4)	32.7 (28.4,37.4)	44.6 (41.7,47.6)	43.3 (39.1,47.5)	45.8 (41.8,49.8)
I “volunteered,” but really had no choice	17.9 (15.8,20.2)	19.8 (16.1,24.0)	20.5 (16.3,25.4)	13.5 (10.2,17.6)	18.5 (15.1,22.5)	11.2 (9.5,13.3)	12.8 (9.7,16.6)	10.0 (8.0,12.4)
I volunteered, but would have preferred an assignment other than recruiting	11.9 (10.0,14.1)	15.3 (11.2,20.6)	12.7 (9.5,16.8)	11.6 (8.2,16.2)	8.9 (6.4,12.2)	7.5 (5.8,9.6)	6.6 (4.7,9.1)	8.2 (5.9,11.4)
I volunteered and wanted recruiting duty	41.8 (39.3,44.3)	40.7 (35.6,46.1)	40.2 (34.7,45.9)	46.1 (40.9,51.4)	39.9 (35.2,44.7)	36.7 (34.1,39.3)	37.4 (33.0,42.0)	36.1 (33.1,39.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 7.1***Number of Other Recruiters (Any Service) With Offices in Same Location: Recruiters by Active Component***

7. How many other recruiters (any Service) have offices in the same location (i.e., building, strip-mall) as your recruiting station?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	111	109	54	25	9	21	2
Responding on Item	14,156	13,804	5,867	4,397	2,054	1,485	353
None, just myself	11.4 (10.4,12.5)	10.1 (9.1,11.2)	13.1 (11.2,15.3)	7.0 (5.7,8.6)	4.3 (3.1,5.9)	15.6 (13.3,18.3)	62.3 (56.4,67.8)
1 other recruiter	5.0 (4.4,5.8)	5.1 (4.5,5.9)	5.9 (4.7,7.4)	4.9 (4.0,6.1)	3.1 (2.4,4.1)	5.4 (4.0,7.2)	1.2* (0.4,3.3)
2 other recruiters	7.5 (6.6,8.4)	7.5 (6.6,8.4)	8.1 (6.6,10.0)	8.1 (6.8,9.8)	5.2 (3.9,6.9)	5.9 (4.7,7.4)	7.8 (5.1,11.6)
3 to 5 other recruiters	27.1 (25.8,28.5)	27.4 (26.1,28.8)	29.4 (27.0,31.9)	27.0 (24.5,29.6)	29.3 (26.5,32.2)	18.2 (16.0,20.7)	15.0 (11.7,19.0)
6 or more other recruiters	49.0 (47.6,50.4)	49.9 (48.5,51.3)	43.4 (41.1,45.7)	53.0 (50.1,55.9)	58.2 (54.8,61.4)	54.9 (51.8,57.8)	13.8 (9.9,18.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 7.2***Number of Other Recruiters (Any Service) With Offices in Same Location: Recruiters by Reserve and Guard Component***

7. How many other recruiters (any Service) have offices in the same location (i.e., building, strip-mall) as your recruiting station?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	26	18	0	0	3	6
Responding on Item	4,896	1,295	2,417	542	272	369
None, just myself	41.5 (38.7,44.2)	11.8 (7.7,17.8)	56.4 (51.8,61.0)	40.9 (34.1,48.2)	41.8 (34.8,49.3)	47.8 (41.1,54.5)
1 other recruiter	12.0 (10.3,14.0)	2.7* (1.2,6.2)	19.2 (16.2,22.6)	10.1 (6.7,14.9)	6.1 (3.5,10.5)	5.2 (3.0,9.0)
2 other recruiters	8.8 (7.2,10.6)	10.0 (6.7,14.6)	6.1 (4.4,8.4)	11.4 (7.7,16.5)	14.3 (9.9,20.2)	14.2 (9.7,20.4)
3 to 5 other recruiters	17.3 (15.4,19.4)	25.9 (20.9,31.7)	10.2 (7.8,13.3)	18.8 (13.9,24.9)	20.4 (16.0,25.7)	29.1 (23.3,35.6)
6 or more other recruiters	20.4 (18.5,22.5)	49.6 (44.6,54.5)	8.1 (6.1,10.7)	18.8 (13.9,24.9)	17.4 (12.4,23.8)	3.7* (1.9,7.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 7.3***Number of Other Recruiters (Any Service) With Offices in Same Location: Army Recruiters by Location***

7. How many other recruiters (any Service) have offices in the same location (i.e., building, strip-mall) as your recruiting station?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	54	13	6	11	16	11
Responding on Item	5,867	1,305	1,270	1,105	913	1,274
None, just myself	13.1 (11.2,15.3)	12.1 (8.6,16.8)	17.4 (13.5,22.3)	10.9 (7.4,15.7)	9.7 (6.6,14.0)	14.2 (10.5,19.0)
1 other recruiter	5.9 (4.7,7.4)	4.7* (2.6,8.3)	9.2 (6.0,13.8)	6.1 (3.8,9.8)	4.0 (2.4,6.5)	5.3 (3.3,8.3)
2 other recruiters	8.1 (6.6,10.0)	11.6 (8.5,15.8)	6.4 (3.9,10.4)	8.0 (5.1,12.4)	5.7 (3.7,8.8)	8.1 (5.4,12.0)
3 to 5 other recruiters	29.4 (27.0,31.9)	29.3 (24.6,34.5)	30.3 (25.1,36.0)	25.9 (21.2,31.3)	36.1 (30.9,41.7)	26.8 (21.1,33.4)
6 or more other recruiters	43.4 (41.1,45.7)	42.3 (36.4,48.5)	36.7 (31.3,42.4)	49.1 (43.4,54.8)	44.5 (39.5,49.6)	45.5 (39.8,51.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 7.4***Number of Other Recruiters (Any Service) With Offices in Same Location: Navy or Marine Corps Recruiters by Location***

7. How many other recruiters (any Service) have offices in the same location (i.e., building, strip-mall) as your recruiting station?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	7	5	4	8	9	3	6
Responding on Item	4,397	960	1,073	1,145	1,200	2,054	939	1,115
None, just myself	7.0 (5.7,8.6)	6.5 (3.9,10.7)	7.0 (4.7,10.3)	9.0 (6.4,12.4)	5.7 (3.8,8.6)	4.3 (3.1,5.9)	5.9 (3.7,9.2)	3.0 (1.9,4.6)
1 other recruiter	4.9 (4.0,6.1)	3.6 (2.2,6.1)	5.8 (3.6,9.1)	3.7 (2.3,6.0)	6.4 (4.4,9.4)	3.1 (2.4,4.1)	3.6 (2.4,5.4)	2.7 (1.7,4.3)
2 other recruiters	8.1 (6.8,9.8)	6.5 (4.3,9.6)	9.5 (6.5,13.5)	8.2 (5.6,11.8)	7.5 (5.2,10.6)	5.2 (3.9,6.9)	4.6 (2.9,7.2)	5.7 (4.1,7.9)
3 to 5 other recruiters	27.0 (24.5,29.6)	25.5 (20.9,30.7)	24.3 (19.7,29.5)	26.5 (22.0,31.5)	31.4 (26.7,36.6)	29.3 (26.5,32.2)	31.3 (27.5,35.4)	27.5 (23.8,31.7)
6 or more other recruiters	53.0 (50.1,55.9)	57.9 (52.4,63.2)	53.5 (48.1,58.9)	52.6 (47.2,58.0)	48.9 (43.3,54.6)	58.2 (54.8,61.4)	54.7 (50.2,59.1)	61.0 (56.8,65.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 8.1***Number of Other Recruiters (Same Service) Located in Recruiting Station: Recruiters by Active Component***

8. How many other recruiters of your own Service Branch/Component are located in your recruiting station?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	62	63	19	12	12	18	0
Responding on Item	14,205	13,850	5,902	4,410	2,051	1,488	355
None, just myself	9.9 (9.2,10.7)	10.1 (9.3,10.8)	5.8 (4.7,7.1)	3.7 (2.9,4.7)	15.5 (13.3,17.9)	38.1 (35.6,40.8)	4.8 (2.9,7.8)
1 other recruiter	16.4 (15.2,17.5)	16.5 (15.3,17.7)	11.2 (9.5,13.2)	19.3 (17.2,21.6)	15.5 (13.5,17.8)	30.3 (27.3,33.5)	11.3 (8.5,14.9)
2 other recruiters	15.4 (14.5,16.4)	15.0 (14.1,16.1)	8.4 (7.0,10.1)	22.4 (20.6,24.4)	18.2 (15.8,20.9)	15.1 (13.1,17.3)	31.0 (25.5,37.0)
3 to 5 other recruiters	40.9 (39.4,42.4)	40.8 (39.3,42.3)	40.5 (37.7,43.4)	48.8 (46.2,51.4)	45.4 (42.4,48.4)	11.8 (10.1,13.8)	45.8 (40.4,51.4)
6 or more other recruiters	17.4 (16.5,18.4)	17.7 (16.7,18.7)	34.1 (31.9,36.3)	5.8 (4.8,7.0)	5.4 (4.2,6.9)	4.7 (3.5,6.3)	7.1 (4.4,11.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 8.2***Number of Other Recruiters (Same Service) Located in Recruiting Station: Recruiters by Reserve and Guard Component***

8. How many other recruiters of your own Service Branch/Component are located in your recruiting station?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	17	6	6	0	3	3
Responding on Item	4,905	1,307	2,411	542	272	372
None, just myself	31.0 (28.5,33.8)	8.1 (5.4,12.1)	48.9 (44.2,53.6)	10.1 (6.8,14.8)	34.7 (29.1,40.8)	23.7 (18.9,29.3)
1 other recruiter	19.2 (16.8,22.0)	9.5 (6.2,14.3)	28.6 (24.4,33.2)	12.1 (8.4,17.1)	14.3 (9.8,20.3)	6.7 (4.1,10.8)
2 other recruiters	13.5 (11.7,15.4)	8.6 (5.8,12.4)	11.1 (8.7,14.1)	18.1 (14.1,23.0)	19.4 (14.2,25.8)	34.8 (28.4,41.9)
3 to 5 other recruiters	23.0 (20.8,25.3)	39.2 (32.8,46.0)	8.5 (6.3,11.4)	39.6 (33.9,45.6)	24.5 (17.9,32.6)	34.8 (28.4,41.9)
6 or more other recruiters	13.3 (11.5,15.3)	34.7 (29.1,40.7)	2.8 (1.6,4.9)	20.1 (15.5,25.8)	7.1 (4.2,11.8)	0.0 (N/A,N/A)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 8.3***Number of Other Recruiters (Same Service) Located in Recruiting Station: Army Recruiters by Location***

8. How many other recruiters of your own Service Branch/Component are located in your recruiting station?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	19	0	1	6	4	11
Responding on Item	5,902	1,318	1,276	1,110	925	1,274
None, just myself	5.8 (4.7,7.1)	6.0 (3.7,9.6)	6.4 (4.1,9.8)	3.8* (2.1,6.7)	6.1 (3.7,9.8)	6.5 (4.3,9.7)
1 other recruiter	11.2 (9.5,13.2)	12.0 (9.0,15.8)	11.0 (7.4,16.0)	8.0 (5.1,12.4)	12.6 (8.8,17.7)	12.6 (9.2,17.0)
2 other recruiters	8.4 (7.0,10.1)	9.2 (6.5,13.0)	7.8 (5.3,11.2)	6.6 (3.8,11.2)	9.1 (7.0,11.9)	9.4 (6.4,13.5)
3 to 5 other recruiters	40.5 (37.7,43.4)	36.4 (30.3,43.0)	39.7 (34.3,45.5)	38.0 (31.8,44.7)	47.8 (41.4,54.3)	42.3 (36.8,48.0)
6 or more other recruiters	34.1 (31.9,36.3)	36.4 (31.3,41.8)	35.2 (28.9,42.0)	43.7 (37.4,50.1)	24.4 (19.6,29.8)	29.3 (24.0,35.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 8.4***Number of Other Recruiters (Same Service) Located in Recruiting Station: Navy or Marine Corps Recruiters by Location***

8. How many other recruiters of your own Service Branch/Component are located in your recruiting station?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	12	3	5	4	0	12	9	3
Responding on Item	4,410	964	1,073	1,145	1,208	2,051	933	1,118
None, just myself	3.7 (2.9,4.7)	3.6 (2.2,6.0)	4.5 (2.7,7.5)	3.7 (2.2,6.4)	3.2 (1.9,5.3)	15.5 (13.3,17.9)	18.4 (15.1,22.2)	13.1 (10.7,16.0)
1 other recruiter	19.3 (17.2,21.6)	22.6 (18.4,27.4)	20.6 (16.5,25.3)	18.7 (14.9,23.1)	16.3 (12.8,20.6)	15.5 (13.5,17.8)	19.0 (15.7,22.9)	12.6 (10.5,15.1)
2 other recruiters	22.4 (20.6,24.4)	22.2 (18.5,26.4)	22.6 (18.4,27.6)	22.8 (18.9,27.2)	21.6 (17.7,26.2)	18.2 (15.8,20.9)	18.0 (14.6,22.1)	18.3 (14.9,22.3)
3 to 5 other recruiters	48.8 (46.2,51.4)	44.8 (40.0,49.6)	47.3 (41.5,53.3)	47.8 (43.0,52.6)	54.3 (49.7,58.7)	45.4 (42.4,48.4)	38.4 (34.2,42.7)	51.2 (47.1,55.4)
6 or more other recruiters	5.8 (4.8,7.0)	6.9 (4.4,10.5)	4.9 (3.2,7.5)	7.1 (4.8,10.4)	4.6 (2.9,7.4)	5.4 (4.2,6.9)	6.2 (4.2,9.2)	4.7 (3.3,6.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 9.1***Preferences Considered in Current Duty Location Assignment: Recruiters by Active Component***

9. Do you think your preferences were considered in your current duty location assignment?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	74	75	32	21	18	3	0
Responding on Item	14,193	13,838	5,889	4,401	2,045	1,503	355
Yes	66.1 (64.7,67.5)	65.8 (64.3,67.2)	54.1 (51.4,56.9)	71.1 (69.0,73.2)	67.1 (64.1,69.9)	94.2 (92.5,95.5)	79.8 (74.7,84.0)
No	33.9 (32.5,35.3)	34.2 (32.8,35.7)	45.9 (43.1,48.7)	28.9 (26.9,31.0)	32.9 (30.1,35.9)	5.8 (4.5,7.5)	20.2 (16.0,25.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 9.2***Preferences Considered in Current Duty Location Assignment: Recruiters by Reserve and Guard Component***

9. Do you think your preferences were considered in your current duty location assignment?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	60	30	16	4	0	11
Responding on Item	4,862	1,283	2,401	538	275	364
Yes	77.4 (74.8,79.9)	80.7 (74.3,85.8)	73.5 (69.4,77.2)	81.1 (76.0,85.3)	82.8 (77.6,87.1)	82.6 (76.0,87.6)
No	22.6 (20.1,25.2)	19.3 (14.2,25.7)	26.5 (22.8,30.7)	18.9 (14.7,24.0)	17.2 (12.9,22.4)	17.4 (12.4,24.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 9.3***Preferences Considered in Current Duty Location Assignment: Army Recruiters by Location***

9. Do you think your preferences were considered in your current duty location assignment?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	32	7	12	11	4	0
Responding on Item	5,889	1,311	1,264	1,105	925	1,284
Yes	54.1 (51.4,56.9)	50.0 (44.0,56.0)	66.4 (60.5,71.7)	52.4 (44.5,60.1)	48.3 (43.2,53.4)	52.0 (46.1,57.9)
No	45.9 (43.1,48.7)	50.0 (44.0,56.0)	33.6 (28.3,39.5)	47.6 (39.9,55.5)	51.7 (46.6,56.8)	48.0 (42.1,53.9)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 9.4***Preferences Considered in Current Duty Location Assignment: Navy or Marine Corps Recruiters by Location***

9. Do you think your preferences were considered in your current duty location assignment?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	21	0	9	4	8	18	12	6
Responding on Item	4,401	967	1,069	1,145	1,200	2,045	930	1,115
Yes	71.1 (69.0,73.2)	73.5 (68.1,78.3)	72.7 (67.7,77.2)	67.9 (64.0,71.6)	70.4 (65.5,74.8)	67.1 (64.1,69.9)	67.4 (63.3,71.3)	66.8 (63.2,70.1)
No	28.9 (26.9,31.0)	26.5 (21.7,31.9)	27.3 (22.8,32.3)	32.1 (28.4,36.1)	29.6 (25.2,34.5)	32.9 (30.1,35.9)	32.6 (28.7,36.7)	33.3 (29.9,36.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 10.1***Hours Per Week Spent Performing Recruiting Related Duties: Recruiters by Active Component***

10. On average, what is the total number of hours per week you spend performing recruiting related duties?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	30	27	16	3	6	0	5
Responding on Item	14,237	13,886	5,905	4,419	2,057	1,506	350
40 hours or less	3.0 (2.5,3.5)	2.6 (2.1,3.1)	1.9 (1.2,3.0)	2.3 (1.6,3.2)	2.1 (1.4,3.1)	6.5 (5.0,8.4)	18.1 (14.6,22.2)
41-50 hours	9.4 (8.6,10.2)	8.5 (7.7,9.4)	5.0 (3.9,6.4)	10.9 (9.5,12.6)	4.0 (2.8,5.6)	21.8 (19.2,24.5)	41.6 (35.9,47.5)
51-60 hours	23.7 (22.5,24.9)	23.5 (22.4,24.8)	19.7 (18.0,21.6)	30.5 (28.2,32.8)	11.3 (9.3,13.7)	34.9 (31.7,38.3)	28.9 (24.1,34.2)
61-70 hours	34.1 (32.5,35.7)	34.8 (33.2,36.4)	38.9 (35.9,42.1)	35.6 (33.4,37.9)	27.3 (24.7,30.1)	26.2 (23.1,29.5)	7.2 (5.0,10.4)
71-80 hours	20.6 (19.3,21.9)	21.1 (19.7,22.4)	24.8 (22.3,27.5)	14.6 (13.2,16.3)	33.2 (30.4,36.2)	8.6 (7.0,10.5)	2.4* (1.2,4.9)
More than 80 hours	9.3 (8.5,10.2)	9.5 (8.7,10.4)	9.6 (8.1,11.4)	6.1 (5.1,7.2)	22.2 (20.0,24.5)	2.1 (1.2,3.7)	1.8* (0.8,4.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 10.2***Hours Per Week Spent Performing Recruiting Related Duties: Recruiters by Reserve and Guard Component***

10. On average, what is the total number of hours per week you spend performing recruiting related duties?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	38	6	27	0	0	6
Responding on Item	4,884	1,307	2,390	542	275	369
40 hours or less	5.7 (4.5,7.2)	2.7* (1.4,5.4)	6.8 (4.9,9.4)	6.7 (4.1,10.9)	6.1* (3.1,11.6)	6.7 (4.1,10.8)
41-50 hours	19.4 (17.4,21.5)	8.6 (5.4,13.4)	19.2 (16.0,22.8)	28.2 (22.7,34.4)	27.3 (20.3,35.6)	40.3 (34.1,46.9)
51-60 hours	34.8 (31.9,37.9)	20.7 (16.2,26.1)	39.2 (34.6,44.1)	43.0 (36.9,49.2)	41.4 (34.2,49.1)	39.6 (32.6,46.9)
61-70 hours	25.2 (22.6,27.9)	39.2 (31.8,47.1)	22.9 (19.6,26.7)	12.8 (8.7,18.4)	20.2 (14.6,27.3)	11.9 (8.3,16.9)
71-80 hours	10.6 (8.8,12.7)	19.8 (14.4,26.7)	9.0 (6.6,12.2)	4.7 (2.7,8.1)	4.0* (1.9,8.3)	1.5* (0.5,4.4)
More than 80 hours	4.4 (3.4,5.7)	9.0 (6.3,12.8)	2.9 (1.9,4.4)	4.7 (2.7,8.0)	1.0* (0.3,4.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 10.3***Hours Per Week Spent Performing Recruiting Related Duties: Army Recruiters by Location***

10. On average, what is the total number of hours per week you spend performing recruiting related duties?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	16	7	1	0	0	11
Responding on Item	5,905	1,311	1,276	1,116	929	1,274
40 hours or less	1.9 (1.2,3.0)	2.3* (1.1,5.0)	1.8* (0.8,4.4)	0.9* (0.3,3.2)	0.9* (0.3,2.7)	3.3* (1.7,6.3)
41-50 hours	5.0 (3.9,6.4)	4.2* (2.2,7.6)	4.1 (2.3,7.1)	7.9 (5.2,12.0)	3.9 (2.2,6.9)	4.9 (3.1,7.6)
51-60 hours	19.7 (18.0,21.6)	21.3 (16.1,27.7)	11.9 (8.5,16.4)	20.6 (16.6,25.2)	20.4 (15.5,26.3)	24.8 (19.9,30.4)
61-70 hours	38.9 (35.9,42.1)	38.9 (33.5,44.6)	33.3 (27.7,39.5)	43.0 (35.8,50.5)	39.0 (32.3,46.0)	41.1 (34.3,48.2)
71-80 hours	24.8 (22.3,27.5)	25.0 (20.3,30.4)	33.3 (28.0,39.2)	22.0 (16.9,28.1)	25.1 (20.0,31.0)	18.3 (14.0,23.5)
More than 80 hours	9.6 (8.1,11.4)	8.3 (5.6,12.2)	15.5 (11.5,20.7)	5.6 (3.3,9.3)	10.8 (7.4,15.6)	7.7 (5.2,11.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 10.4***Hours Per Week Spent Performing Recruiting Related Duties: Navy or Marine Corps Recruiters by Location***

10. On average, what is the total number of hours per week you spend performing recruiting related duties?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	3	3	0	0	0	6	6	0
Responding on Item	4,419	964	1,078	1,149	1,208	2,057	936	1,121
40 hours or less	2.3 (1.6,3.2)	1.2* (0.5,3.0)	1.2* (0.5,3.1)	4.8 (3.0,7.7)	1.8* (0.9,3.6)	2.1 (1.4,3.1)	1.3* (0.6,2.8)	2.7 (1.8,4.1)
41-50 hours	10.9 (9.5,12.6)	13.7 (10.7,17.4)	9.0 (6.1,13.2)	8.2 (6.3,10.6)	12.4 (9.4,16.2)	4.0 (2.8,5.6)	4.3 (2.6,6.9)	3.7 (2.4,5.7)
51-60 hours	30.5 (28.2,32.8)	33.9 (29.2,38.9)	28.3 (23.5,33.6)	27.1 (22.7,32.1)	33.3 (28.8,38.3)	11.3 (9.3,13.7)	8.8 (6.3,12.3)	13.3 (10.4,16.9)
61-70 hours	35.6 (33.4,37.9)	32.7 (27.3,38.5)	37.7 (32.5,43.3)	39.0 (34.1,44.2)	32.6 (28.7,36.8)	27.3 (24.7,30.1)	21.9 (18.3,26.0)	31.9 (28.6,35.3)
71-80 hours	14.6 (13.2,16.3)	13.3 (10.1,17.4)	15.2 (11.4,19.9)	15.6 (12.0,20.0)	14.5 (11.5,18.2)	33.2 (30.4,36.2)	36.9 (33.0,41.0)	30.1 (26.1,34.5)
More than 80 hours	6.1 (5.1,7.2)	5.2 (3.5,7.9)	8.6 (6.0,12.3)	5.2 (3.2,8.3)	5.3 (3.5,8.0)	22.2 (20.0,24.5)	26.8 (23.2,30.8)	18.3 (15.7,21.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 11.1***Hours Per Week Spent Performing Administrative Duties: Recruiters by Active Component***

 11. On average, what is the total number of hours per week you spend performing administrative duties?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	87	86	24	29	27	5	2
Responding on Item	14,180	13,827	5,897	4,393	2,036	1,501	353
None	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.2* (0.1,0.6)	0.3* (0.1,0.8)	0.3* (0.1,0.9)	0.2* (0.0,0.7)	0.6* (0.2,2.4)
Some but less than 6 hours	20.8 (19.5,22.1)	20.8 (19.5,22.1)	21.8 (19.6,24.2)	24.0 (21.7,26.6)	19.4 (17.1,21.9)	8.9 (7.4,10.7)	20.4 (16.9,24.4)
6-10 hours	34.2 (32.9,35.6)	34.1 (32.7,35.5)	32.2 (29.8,34.7)	37.0 (34.6,39.4)	33.9 (30.7,37.3)	33.2 (30.6,35.9)	40.7 (35.3,46.3)
11-20 hours	25.7 (24.3,27.1)	25.7 (24.3,27.1)	26.5 (24.0,29.1)	23.2 (20.8,25.7)	25.3 (22.8,27.9)	30.8 (28.1,33.6)	24.0 (18.7,30.2)
More than 20 hours	19.1 (18.0,20.3)	19.2 (18.1,20.5)	19.3 (17.3,21.5)	15.6 (13.8,17.5)	21.2 (18.4,24.2)	27.0 (24.4,29.7)	14.4 (10.8,18.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 11.2***Hours Per Week Spent Performing Administrative Duties: Recruiters by Reserve and Guard Component***

11. On average, what is the total number of hours per week you spend performing administrative duties?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	14	0	11	0	0	3
Responding on Item	4,908	1,313	2,406	542	275	372
None	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Some but less than 6 hours	12.2 (10.7,13.8)	22.0 (18.0,26.5)	10.3 (8.1,13.0)	6.0 (3.7,9.7)	3.0* (1.3,6.8)	5.2* (2.5,10.5)
6-10 hours	31.9 (29.4,34.6)	35.4 (30.5,40.7)	35.2 (31.3,39.4)	28.2 (22.9,34.1)	13.1 (8.6,19.6)	17.8 (12.9,24.0)
11-20 hours	32.3 (29.4,35.4)	26.5 (21.5,32.0)	34.1 (29.9,38.6)	34.9 (28.2,42.3)	34.3 (27.2,42.3)	36.3 (30.7,42.3)
More than 20 hours	23.6 (21.2,26.1)	16.1 (12.2,21.0)	20.4 (17.0,24.2)	30.9 (24.7,37.8)	49.5 (42.2,56.8)	40.7 (34.1,47.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 11.3***Hours Per Week Spent Performing Administrative Duties: Army Recruiters by Location***

 11. On average, what is the total number of hours per week you spend performing administrative duties?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	24	0	6	6	8	5
Responding on Item	5,897	1,318	1,270	1,110	921	1,279
None	0.2*	0.5*	0.0	0.0	0.4*	0.0
	(0.1,0.6)	(0.1,2.4)	(N/A,N/A)	(N/A,N/A)	(0.1,2.1)	(N/A,N/A)
Some but less than 6 hours	21.8	20.7	22.9	22.5	19.2	23.1
	(19.6,24.2)	(15.7,26.8)	(18.6,28.0)	(18.9,26.6)	(15.4,23.7)	(18.8,28.0)
6-10 hours	32.2	34.1	24.8	32.9	35.4	34.8
	(29.8,34.7)	(27.7,41.1)	(20.2,30.0)	(26.6,39.9)	(29.8,41.3)	(29.2,40.9)
11-20 hours	26.5	27.7	30.3	23.9	28.4	22.3
	(24.0,29.1)	(23.0,32.9)	(24.7,36.5)	(18.2,30.8)	(24.4,32.8)	(17.5,27.9)
More than 20 hours	19.3	17.1	22.0	20.7	16.6	19.8
	(17.3,21.5)	(13.0,22.1)	(17.5,27.3)	(15.3,27.3)	(12.8,21.2)	(15.8,24.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 11.4***Hours Per Week Spent Performing Administrative Duties: Navy or Marine Corps Recruiters by Location***

11. On average, what is the total number of hours per week you spend performing administrative duties?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	11	14	0	4	27	21	6
Responding on Item	4,393	956	1,064	1,149	1,204	2,036	921	1,115
None	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.3* (0.1,0.9)	0.3* (0.1,1.5)	0.3* (0.1,1.1)
Some but less than 6 hours	24.0 (21.7,26.6)	19.1 (15.1,23.9)	21.2 (17.3,25.6)	26.8 (22.1,32.0)	27.4 (22.1,33.4)	19.4 (17.1,21.9)	17.9 (14.9,21.5)	20.6 (17.6,24.0)
6-10 hours	37.0 (34.6,39.4)	36.2 (31.6,41.1)	35.7 (31.0,40.7)	42.0 (37.2,47.0)	34.5 (30.2,39.2)	33.9 (30.7,37.3)	32.9 (27.9,38.3)	34.7 (30.8,38.9)
11-20 hours	23.2 (20.8,25.7)	24.4 (19.9,29.5)	25.7 (21.7,30.2)	18.2 (14.3,22.9)	24.2 (19.1,30.1)	25.3 (22.8,27.9)	24.9 (21.5,28.7)	25.6 (22.0,29.5)
More than 20 hours	15.6 (13.8,17.5)	20.3 (16.5,24.8)	16.6 (13.1,20.9)	12.6 (9.2,17.1)	13.9 (10.3,18.4)	21.2 (18.4,24.2)	23.9 (20.0,28.4)	18.9 (15.4,22.9)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 12.1***Hours Per Week Spent on Phone with Prospects: Recruiters by Active Component***

12. On average, what is the total number of hours per week you spend on the phone with prospects?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	75	73	50	0	15	8	2
Responding on Item	14,192	13,840	5,871	4,422	2,048	1,498	353
None	3.0 (2.5,3.5)	3.0 (2.6,3.6)	2.9 (2.3,3.8)	1.2 (0.7,2.0)	4.0 (3.1,5.1)	7.8 (6.0,9.9)	0.0 (N/A,N/A)
Some but less than 6 hours	16.6 (15.6,17.7)	16.3 (15.3,17.3)	12.8 (11.1,14.7)	14.9 (13.5,16.6)	15.8 (13.8,18.0)	34.3 (31.3,37.4)	31.1 (26.9,35.7)
6-10 hours	29.9 (28.7,31.2)	29.7 (28.4,31.1)	27.7 (25.4,30.2)	32.8 (30.3,35.3)	25.0 (22.6,27.6)	35.1 (32.6,37.7)	38.3 (32.6,44.4)
11-20 hours	36.2 (34.8,37.6)	36.6 (35.1,38.0)	43.0 (40.4,45.7)	37.2 (34.7,39.8)	30.4 (27.9,33.1)	17.9 (16.0,20.0)	20.4 (16.0,25.5)
More than 20 hours	14.3 (13.3,15.5)	14.4 (13.3,15.6)	13.6 (11.7,15.6)	14.0 (12.2,15.9)	24.8 (21.9,28.1)	5.0 (3.7,6.8)	10.2 (7.4,13.9)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 12.2***Hours Per Week Spent on Phone with Prospects: Recruiters by Reserve and Guard Component***

12. On average, what is the total number of hours per week you spend on the phone with prospects?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	36	12	16	0	3	6
Responding on Item	4,886	1,301	2,401	542	272	369
None	1.4 (0.9,2.3)	0.5* (0.1,2.4)	1.5* (0.8,2.9)	2.7* (1.2,5.8)	1.0* (0.3,4.1)	2.2* (0.9,5.4)
Some but less than 6 hours	22.0 (19.6,24.7)	9.5 (6.1,14.6)	25.7 (21.8,29.9)	32.9 (27.3,39.1)	25.5 (18.9,33.5)	23.9 (18.9,29.7)
6-10 hours	40.8 (38.1,43.5)	36.7 (30.7,43.1)	43.4 (39.1,47.9)	43.0 (36.2,50.0)	35.7 (28.7,43.4)	38.8 (31.7,46.4)
11-20 hours	27.9 (25.5,30.4)	40.7 (34.5,47.2)	23.7 (20.3,27.5)	14.8 (11.2,19.3)	27.6 (20.2,36.4)	29.1 (23.4,35.5)
More than 20 hours	7.9 (6.6,9.5)	12.7 (8.6,18.3)	5.7 (4.5,7.2)	6.7 (4.1,10.8)	10.2 (6.4,16.0)	6.0 (3.4,10.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 12.3***Hours Per Week Spent on Phone with Prospects: Army Recruiters by Location***

12. On average, what is the total number of hours per week you spend on the phone with prospects?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	50	7	12	11	12	11
Responding on Item	5,871	1,311	1,264	1,105	917	1,274
None	2.9 (2.3,3.8)	2.3* (1.1,5.0)	2.3* (1.1,4.9)	4.7 (2.8,7.9)	2.6* (1.4,5.1)	2.9* (1.5,5.4)
Some but less than 6 hours	12.8 (11.1,14.7)	12.0 (8.2,17.3)	10.6 (7.2,15.3)	17.5 (13.3,22.5)	14.0 (11.0,17.8)	11.0 (8.0,14.9)
6-10 hours	27.7 (25.4,30.2)	31.5 (26.1,37.4)	20.7 (16.2,26.2)	32.1 (27.5,37.0)	34.7 (29.7,40.0)	22.0 (17.2,27.6)
11-20 hours	43.0 (40.4,45.7)	43.1 (36.4,50.0)	53.9 (47.9,59.8)	36.3 (30.0,43.1)	36.8 (32.8,41.1)	42.3 (36.6,48.2)
More than 20 hours	13.6 (11.7,15.6)	11.1 (7.4,16.3)	12.4 (8.5,17.9)	9.4 (6.0,14.5)	11.8 (8.7,16.0)	22.0 (17.9,26.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 12.4***Hours Per Week Spent on Phone with Prospects: Navy or Marine Corps Recruiters by Location***

12. On average, what is the total number of hours per week you spend on the phone with prospects?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	0	0	0	0	0	15	9	6
Responding on Item	4,422	967	1,078	1,149	1,208	2,048	933	1,115
None	1.2 (0.7,2.0)	1.6* (0.7,3.6)	1.2* (0.5,3.1)	0.7* (0.2,2.3)	0.4* (0.1,1.7)	4.0 (3.1,5.1)	3.9 (2.5,6.1)	4.0 (2.7,5.7)
Some but less than 6 hours	14.9 (13.5,16.6)	14.9 (11.6,18.8)	10.7 (7.9,14.2)	14.5 (11.3,18.4)	19.5 (15.6,24.1)	15.8 (13.8,18.0)	15.1 (12.2,18.5)	16.4 (13.7,19.5)
6-10 hours	32.8 (30.3,35.3)	28.5 (23.6,34.0)	36.1 (32.2,40.1)	34.9 (30.0,40.3)	30.9 (26.4,35.7)	25.0 (22.6,27.6)	21.3 (18.0,25.0)	28.0 (24.5,31.8)
11-20 hours	37.2 (34.7,39.8)	42.6 (36.2,49.3)	38.1 (33.3,43.2)	33.1 (28.2,38.4)	36.5 (31.8,41.5)	30.4 (27.9,33.1)	32.1 (28.4,36.1)	29.0 (25.5,32.8)
More than 20 hours	14.0 (12.2,15.9)	12.5 (9.3,16.5)	13.9 (11.4,17.0)	16.7 (13.7,20.3)	12.8 (9.4,17.2)	24.8 (21.9,28.1)	27.5 (22.9,32.7)	22.6 (19.3,26.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 13.1***Voluntarily Not Taken Leave Due to Demands of Job During Past Year: Recruiters by Active Component***

13. During the past year, have you voluntarily not taken leave due to the demands of your job?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	61	62	31	12	18	0	0
Responding on Item	14,206	13,851	5,890	4,410	2,045	1,506	355
Yes	65.4 (63.8,67.0)	65.7 (64.0,67.3)	61.9 (59.0,64.7)	67.4 (64.9,69.8)	72.8 (69.8,75.7)	65.9 (62.8,69.0)	53.6 (47.5,59.6)
No	34.6 (33.1,36.2)	34.3 (32.7,36.0)	38.1 (35.3,41.0)	32.6 (30.3,35.1)	27.2 (24.4,30.2)	34.1 (31.1,37.2)	46.4 (40.4,52.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 13.2***Voluntarily Not Taken Leave Due to Demands of Job During Past Year: Recruiters by Reserve and Guard Component***

13. During the past year, have you voluntarily not taken leave due to the demands of your job?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	32	12	11	4	0	6
Responding on Item	4,890	1,301	2,406	538	275	369
Yes	76.8 (74.3,79.2)	67.9 (61.1,74.0)	83.2 (79.7,86.1)	72.3 (66.3,77.6)	78.8 (73.1,83.6)	72.4 (65.1,78.7)
No	23.2 (20.8,25.7)	32.1 (26.0,38.9)	16.9 (13.9,20.3)	27.7 (22.4,33.7)	21.2 (16.4,26.9)	27.6 (21.4,34.9)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 13.3***Voluntarily Not Taken Leave Due to Demands of Job During Past Year: Army Recruiters by Location***

13. During the past year, have you voluntarily not taken leave due to the demands of your job?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	31	7	1	0	20	5
Responding on Item	5,890	1,311	1,276	1,116	909	1,279
Yes	61.9 (59.0,64.7)	58.3 (51.6,64.8)	66.7 (60.9,72.0)	56.1 (48.3,63.6)	65.5 (59.2,71.3)	63.2 (58.4,67.7)
No	38.1 (35.3,41.0)	41.7 (35.2,48.5)	33.3 (28.0,39.1)	43.9 (36.4,51.7)	34.5 (28.7,40.8)	36.8 (32.3,41.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 13.4***Voluntarily Not Taken Leave Due to Demands of Job During Past Year: Navy or Marine Corps Recruiters by Location***

13. During the past year, have you voluntarily not taken leave due to the demands of your job?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	12	7	5	0	0	18	12	6
Responding on Item	4,410	960	1,073	1,149	1,208	2,045	930	1,115
Yes	67.4 (64.9,69.8)	66.4 (61.3,71.1)	74.1 (69.1,78.5)	64.7 (59.5,69.5)	64.2 (58.6,69.4)	72.8 (69.8,75.7)	72.7 (68.2,76.8)	73.0 (69.1,76.5)
No	32.6 (30.3,35.1)	33.6 (28.9,38.7)	25.9 (21.5,30.9)	35.3 (30.5,40.5)	35.8 (30.6,41.4)	27.2 (24.4,30.2)	27.3 (23.2,31.8)	27.1 (23.5,30.9)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 14.1***Request for Annual Leave Denied During Past Year: Recruiters by Active Component***

14. During the past year, did you request annual leave and have the request denied?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	53	54	26	12	12	3	0
Responding on Item	14,214	13,859	5,895	4,410	2,051	1,503	355
Yes	15.8 (14.9,16.8)	16.1 (15.1,17.1)	18.8 (17.1,20.7)	10.2 (8.9,11.6)	21.9 (19.3,24.6)	14.8 (12.8,17.0)	6.0 (3.9,9.0)
No	84.2 (83.2,85.1)	83.9 (82.9,84.9)	81.2 (79.3,82.9)	89.8 (88.4,91.2)	78.2 (75.4,80.7)	85.3 (83.0,87.2)	94.1 (91.0,96.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 14.2***Request for Annual Leave Denied During Past Year: Recruiters by Reserve and Guard Component***

14. During the past year, did you request annual leave and have the request denied?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	35	24	6	0	0	6
Responding on Item	4,887	1,289	2,411	542	275	369
Yes	16.3 (14.6,18.1)	25.1 (20.7,30.1)	15.1 (12.6,17.9)	8.1 (5.2,12.3)	10.1 (6.0,16.6)	9.7 (5.7,16.1)
No	83.8 (81.9,85.4)	74.9 (69.9,79.3)	84.9 (82.1,87.4)	92.0 (87.7,94.8)	89.9 (83.4,94.0)	90.3 (83.9,94.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 14.3***Request for Annual Leave Denied During Past Year: Army Recruiters by Location***

 14. During the past year, did you request annual leave and have the request denied?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	26	0	6	6	0	16
Responding on Item	5,895	1,318	1,270	1,110	929	1,268
Yes	18.8	19.4	29.8	12.7	13.9	16.3
	(17.1,20.7)	(15.2,24.4)	(24.8,35.4)	(9.1,17.4)	(10.6,18.0)	(13.0,20.4)
No	81.2	80.7	70.2	87.3	86.2	83.7
	(79.3,82.9)	(75.6,84.8)	(64.6,75.3)	(82.6,90.9)	(82.0,89.5)	(79.6,87.1)

 Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 14.4***Request for Annual Leave Denied During Past Year: Navy or Marine Corps Recruiters by Location***

14. During the past year, did you request annual leave and have the request denied?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	12	3	0	0	8	12	9	3
Responding on Item	4,410	964	1,078	1,149	1,200	2,051	933	1,118
Yes	10.2	13.3	9.4	10.4	8.2	21.9	27.9	16.8
	(8.9,11.6)	(10.2,17.2)	(6.4,13.6)	(7.7,14.0)	(5.6,11.8)	(19.3,24.6)	(23.6,32.6)	(14.0,20.1)
No	89.8	86.7	90.6	89.6	91.8	78.2	72.1	83.2
	(88.4,91.2)	(82.8,89.8)	(86.4,93.6)	(86.0,92.4)	(88.2,94.4)	(75.4,80.7)	(67.4,76.4)	(80.0,86.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 15.1***Days of Annual Leave Taken Last Year: Recruiters by Active Component***

15. How many days of annual leave did you take last year?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	19	17	4	4	6	3	2
Responding on Item	14,248	13,896	5,917	4,418	2,057	1,503	353
0 to 3 days	8.3 (7.6,9.0)	8.2 (7.6,9.0)	2.6 (1.8,3.7)	9.7 (8.2,11.4)	22.6 (20.7,24.6)	6.5 (5.4,7.9)	10.2 (6.8,14.9)
4 to 7 days	13.7 (12.8,14.6)	13.8 (12.8,14.7)	10.0 (8.5,11.6)	15.4 (13.8,17.1)	24.1 (21.8,26.5)	9.8 (8.3,11.5)	10.2 (6.8,15.0)
8 to 14 days	40.4 (38.8,42.0)	40.5 (38.8,42.1)	40.1 (37.3,43.0)	45.3 (42.3,48.3)	35.0 (32.3,37.9)	35.0 (32.7,37.4)	37.7 (32.6,43.2)
15 to 29 days	31.4 (29.9,33.0)	31.3 (29.7,32.9)	39.2 (36.2,42.2)	26.5 (23.7,29.5)	14.9 (13.2,16.8)	36.9 (34.5,39.3)	37.1 (31.6,43.1)
30 or more days	6.2 (5.5,7.0)	6.3 (5.6,7.1)	8.2 (6.8,9.8)	3.2 (2.5,4.1)	3.4 (2.5,4.7)	11.8 (10.0,13.9)	4.8 (2.9,7.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 15.2***Days of Annual Leave Taken Last Year: Recruiters by Reserve and Guard Component***

15. How many days of annual leave did you take last year?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	14	6	6	0	0	3
Responding on Item	4,908	1,307	2,411	542	275	372
0 to 3 days	7.9 (6.3,9.8)	5.9 (3.5,9.6)	9.8 (7.6,12.6)	9.4 (6.2,14.0)	4.0* (1.7,9.6)	3.0* (1.4,6.3)
4 to 7 days	16.7 (14.4,19.3)	11.7 (7.7,17.3)	21.8 (18.3,25.8)	14.1 (9.7,20.1)	10.1 (6.3,15.8)	9.6 (5.6,16.0)
8 to 14 days	37.1 (34.4,39.9)	43.7 (37.2,50.4)	33.6 (29.4,38.1)	45.0 (39.3,50.8)	25.3 (19.4,32.2)	34.1 (27.7,41.1)
15 to 29 days	31.6 (29.0,34.3)	30.2 (24.9,36.1)	30.1 (26.2,34.4)	23.5 (18.0,30.0)	48.5 (40.9,56.1)	45.2 (38.1,52.5)
30 or more days	6.7 (5.5,8.1)	8.6 (5.8,12.5)	4.6 (3.2,6.6)	8.1 (5.2,12.3)	12.1 (7.9,18.3)	8.2 (4.6,14.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 15.3***Days of Annual Leave Taken Last Year: Army Recruiters by Location***

15. How many days of annual leave did you take last year?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	4	0	1	0	4	0
Responding on Item	5,917	1,318	1,276	1,116	925	1,284
0 to 3 days	2.6 (1.8,3.7)	1.4* (0.5,3.7)	4.1* (2.2,7.7)	2.8* (1.4,5.7)	2.2* (0.9,5.1)	2.4* (1.2,4.9)
4 to 7 days	10.0 (8.5,11.6)	11.5 (8.0,16.3)	9.6 (6.6,13.7)	10.8 (7.5,15.2)	14.4 (11.0,18.5)	4.8 (2.9,8.0)
8 to 14 days	40.1 (37.3,43.0)	39.2 (34.2,44.4)	42.9 (36.3,49.8)	41.1 (34.8,47.8)	41.7 (36.0,47.7)	36.3 (30.9,42.0)
15 to 29 days	39.2 (36.2,42.2)	41.5 (35.2,48.0)	34.7 (28.1,41.9)	36.5 (30.0,43.5)	36.5 (31.9,41.4)	45.6 (39.0,52.3)
30 or more days	8.2 (6.8,9.8)	6.5 (4.0,10.3)	8.7 (5.7,13.0)	8.9 (6.1,12.9)	5.2 (3.1,8.5)	10.9 (7.9,14.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 15.4***Days of Annual Leave Taken Last Year: Navy or Marine Corps Recruiters by Location***

15. How many days of annual leave did you take last year?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	4	0	0	4	0	6	6	0
Responding on Item	4,418	967	1,078	1,145	1,208	2,057	936	1,121
0 to 3 days	9.7 (8.2,11.4)	9.6 (7.1,13.0)	10.7 (7.9,14.2)	7.5 (4.6,11.9)	10.3 (7.3,14.2)	22.6 (20.7,24.6)	18.0 (14.5,22.1)	26.4 (23.4,29.7)
4 to 7 days	15.4 (13.8,17.1)	14.1 (10.8,18.1)	16.0 (13.1,19.4)	18.7 (15.7,22.1)	13.1 (10.3,16.6)	24.1 (21.8,26.5)	27.5 (23.4,31.9)	21.2 (18.5,24.2)
8 to 14 days	45.3 (42.3,48.3)	42.6 (36.4,49.0)	48.8 (43.1,54.5)	44.8 (39.8,49.8)	44.7 (39.5,50.0)	35.0 (32.3,37.9)	38.6 (33.8,43.5)	32.1 (29.3,35.0)
15 to 29 days	26.5 (23.7,29.5)	32.1 (26.7,38.1)	21.3 (16.6,26.9)	26.1 (21.8,30.9)	27.3 (22.9,32.3)	14.9 (13.2,16.8)	14.7 (11.6,18.4)	15.1 (12.6,17.9)
30 or more days	3.2 (2.5,4.1)	1.6* (0.7,3.6)	3.3 (1.9,5.6)	3.0 (1.7,5.2)	4.6 (3.1,6.9)	3.4 (2.5,4.7)	1.3* (0.6,2.8)	5.2 (3.6,7.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 16.1***Percent of Annual Leave Days Used on Work-Related Tasks in Past Year: Recruiters by Active Component***

16. In the past year, of the number of annual leave days taken, what percentage did you work at least part of the day on work-related tasks?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	72	71	26	25	12	8	2
Responding on Item	14,195	13,842	5,895	4,397	2,051	1,498	353
0%	20.0 (18.8,21.2)	19.9 (18.7,21.2)	14.4 (12.6,16.5)	25.0 (22.6,27.6)	30.7 (27.8,33.7)	12.1 (10.3,14.1)	21.0 (16.8,25.8)
1-25%	47.8 (46.3,49.3)	47.5 (46.0,49.1)	49.4 (46.8,52.0)	52.2 (49.5,54.9)	38.7 (36.4,41.1)	38.4 (35.9,40.9)	59.3 (52.7,65.5)
26-50%	20.5 (19.3,21.8)	20.7 (19.5,22.0)	24.2 (22.0,26.6)	15.5 (13.6,17.7)	17.3 (15.2,19.7)	26.7 (24.2,29.3)	12.6 (9.1,17.1)
51-75%	7.7 (7.0,8.5)	7.8 (7.1,8.7)	8.1 (6.8,9.6)	5.8 (4.7,7.3)	7.9 (6.3,9.7)	12.6 (10.7,14.7)	4.2* (2.3,7.7)
76-100%	4.0 (3.5,4.6)	4.0 (3.5,4.6)	3.9 (3.0,5.1)	1.4 (0.8,2.3)	5.5 (4.3,6.9)	10.3 (8.8,12.1)	3.0* (1.6,5.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 16.2***Percent of Annual Leave Days Used on Work Related Tasks in Past Year: Recruiters by Reserve and Guard Component***

16. In the past year, of the number of annual leave days taken, what percentage did you work at least part of the day on work-related tasks?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	61	24	32	0	3	3
Responding on Item	4,861	1,289	2,385	542	272	372
0%	10.7 (9.2,12.4)	15.1 (11.2,20.1)	6.0 (4.3,8.3)	20.8 (15.4,27.5)	14.3 (10.2,19.6)	8.2 (5.3,12.4)
1-25%	46.8 (43.8,49.9)	56.6 (51.1,62.0)	38.6 (34.1,43.3)	50.3 (43.7,57.0)	46.9 (39.2,54.8)	60.0 (52.2,67.3)
26-50%	27.3 (24.5,30.4)	21.5 (17.0,26.7)	32.5 (28.1,37.2)	22.2 (17.0,28.4)	24.5 (18.6,31.6)	24.4 (19.1,30.7)
51-75%	10.2 (8.5,12.3)	5.0 (3.0,8.4)	14.8 (11.7,18.5)	4.0* (1.9,8.2)	12.2 (8.1,18.1)	6.7* (3.7,11.8)
76-100%	5.0 (3.7,6.6)	1.8* (0.8,4.3)	8.2 (6.0,11.1)	2.7* (1.2,5.8)	2.0* (0.7,5.6)	0.7* (0.2,3.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 16.3***Percent of Annual Leave Days Used on Work Related Tasks in Past Year: Army Recruiters by Location***

16. In the past year, of the number of annual leave days taken, what percentage did you work at least part of the day on work-related tasks?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	26	13	6	0	8	0
Responding on Item	5,895	1,305	1,270	1,116	921	1,284
0%	14.4 (12.6,16.5)	13.0 (9.6,17.5)	9.6 (6.7,13.6)	22.0 (17.3,27.5)	13.1 (10.2,16.7)	14.9 (10.9,20.0)
1-25%	49.4 (46.8,52.0)	53.5 (47.7,59.2)	51.4 (45.5,57.2)	48.6 (42.4,54.8)	42.4 (36.4,48.5)	49.2 (42.9,55.5)
26-50%	24.2 (22.0,26.6)	22.8 (17.3,29.5)	22.5 (17.8,27.9)	21.0 (16.2,26.8)	31.9 (26.6,37.6)	24.6 (19.9,30.0)
51-75%	8.1 (6.8,9.6)	7.4 (4.8,11.4)	10.6 (7.4,14.9)	6.1 (3.6,10.0)	7.4 (5.1,10.7)	8.5 (6.3,11.4)
76-100%	3.9 (3.0,5.1)	3.3* (1.6,6.7)	6.0 (3.9,9.1)	2.3* (1.1,5.0)	5.2 (3.2,8.4)	2.8* (1.4,5.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 16.4***Percent of Annual Leave Days Used on Work Related Tasks in Past Year: Navy or Marine Corps Recruiters by Location***

16. In the past year, of the number of annual leave days taken, what percentage did you work at least part of the day on work-related tasks?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	7	9	8	0	12	6	6
Responding on Item	4,397	960	1,069	1,141	1,208	2,051	936	1,115
0%	25.0 (22.6,27.6)	26.3 (21.9,31.2)	22.3 (17.7,27.8)	27.7 (23.5,32.4)	23.4 (19.6,27.7)	30.7 (27.8,33.7)	22.6 (18.6,27.1)	37.5 (33.6,41.5)
1-25%	52.2 (49.5,54.9)	53.4 (48.3,58.5)	51.2 (45.7,56.8)	51.3 (45.6,57.0)	53.9 (49.0,58.7)	38.7 (36.4,41.1)	40.2 (35.5,45.1)	37.5 (34.2,40.9)
26-50%	15.5 (13.6,17.7)	13.4 (10.4,17.0)	17.8 (14.3,21.9)	15.4 (11.8,19.7)	14.9 (12.0,18.4)	17.3 (15.2,19.7)	22.6 (19.1,26.5)	12.9 (10.8,15.4)
51-75%	5.8 (4.7,7.3)	6.5 (4.3,9.7)	6.2 (4.3,8.9)	4.1 (2.3,7.3)	6.7 (4.3,10.3)	7.9 (6.3,9.7)	10.1 (7.6,13.3)	6.0 (4.4,8.1)
76-100%	1.4 (0.8,2.3)	0.4* (0.1,1.9)	2.5* (1.2,5.3)	1.5* (0.7,3.3)	1.1* (0.4,2.7)	5.5 (4.3,6.9)	4.6 (3.0,7.0)	6.2 (4.7,8.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 17.1***Number of Annual Leave Days Lost in Last Fiscal Year Due to Demands of Job: Recruiters by Active Component***

17. How many days of annual leave did you lose in the last fiscal year due to the demands of your recruiting duty?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	77	73	38	21	6	8	5
Responding on Item	14,190	13,840	5,883	4,401	2,057	1,498	350
None	78.4 (76.9,79.8)	78.7 (77.2,80.1)	79.2 (76.5,81.6)	77.1 (74.3,79.7)	70.1 (66.7,73.2)	93.3 (91.6,94.7)	65.7 (59.4,71.4)
1-5 days	10.6 (9.6,11.7)	10.4 (9.4,11.5)	12.6 (10.9,14.6)	10.7 (8.8,12.8)	7.8 (6.4,9.5)	4.5 (3.4,5.9)	17.5 (13.7,22.1)
6-10 days	5.7 (4.9,6.6)	5.6 (4.8,6.5)	5.1 (3.9,6.8)	6.5 (5.1,8.1)	8.5 (6.7,10.9)	1.2 (0.7,2.0)	8.4 (6.0,11.7)
11-20 days	4.2 (3.7,4.8)	4.1 (3.6,4.8)	2.8 (2.0,3.9)	4.8 (3.8,6.1)	9.0 (7.4,10.8)	0.7* (0.3,1.4)	6.0 (3.8,9.5)
21+ days	1.2 (0.9,1.5)	1.1 (0.9,1.5)	0.2* (0.1,0.7)	1.0 (0.6,1.5)	4.6 (3.4,6.2)	0.3* (0.1,1.0)	2.4* (1.2,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 17.2***Number of Annual Leave Days Lost in Last Fiscal Year Due to Demands of Job: Recruiters by Reserve and Guard Component***

17. How many days of annual leave did you lose in the last fiscal year due to the demands of your recruiting duty?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	51	30	11	0	6	6
Responding on Item	4,871	1,283	2,406	542	269	369
None	68.7 (65.6,71.7)	89.5 (84.8,92.8)	51.6 (46.8,56.5)	85.2 (79.7,89.5)	85.6 (78.8,90.4)	71.6 (65.5,77.1)
1-5 days	10.4 (8.8,12.4)	6.0 (3.5,9.9)	13.4 (10.8,16.4)	6.0* (3.3,10.7)	7.2* (3.9,12.9)	15.7 (11.6,20.9)
6-10 days	9.0 (7.4,10.9)	3.2* (1.5,6.6)	14.2 (11.4,17.7)	3.4* (1.5,7.4)	1.0* (0.3,4.2)	9.0 (5.8,13.6)
11-20 days	9.3 (7.8,11.1)	0.9* (0.2,4.8)	16.0 (13.5,18.8)	4.7 (2.7,8.0)	6.2* (3.4,11.0)	3.7* (1.7,8.2)
21+ days	2.6 (1.8,3.8)	0.5* (0.1,2.4)	4.8 (3.3,7.1)	0.7* (0.2,2.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 17.3***Number of Annual Leave Days Lost in Last Fiscal Year Due to Demands of Job: Army Recruiters by Location***

17. How many days of annual leave did you lose in the last fiscal year due to the demands of your recruiting duty?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	38	13	12	11	4	0
Responding on Item	5,883	1,305	1,264	1,105	925	1,284
None	79.2 (76.5,81.6)	82.8 (77.4,87.1)	72.4 (66.8,77.3)	82.1 (76.4,86.6)	79.1 (74.6,83.0)	79.8 (75.0,84.0)
1-5 days	12.6 (10.9,14.6)	10.7 (7.7,14.8)	13.4 (10.1,17.4)	13.2 (9.5,18.1)	13.9 (10.5,18.3)	12.5 (9.2,16.8)
6-10 days	5.1 (3.9,6.8)	3.7* (1.8,7.4)	10.1 (7.0,14.5)	2.8* (1.2,6.3)	3.9 (2.3,6.5)	4.4* (2.4,7.9)
11-20 days	2.8 (2.0,3.9)	2.8* (1.3,5.7)	4.2 (2.3,7.3)	1.9* (0.8,4.5)	2.6* (1.2,5.4)	2.4* (1.2,4.8)
21+ days	0.2* (0.1,0.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.8* (0.2,2.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 17.4***Number of Annual Leave Days Lost in Last Fiscal Year Due to Demands of Job: Navy or Marine Corps Recruiters by Location***

17. How many days of annual leave did you lose in the last fiscal year due to the demands of your recruiting duty?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	21	3	9	4	4	6	3	3
Responding on Item	4,401	964	1,069	1,145	1,204	2,057	939	1,118
None	77.1 (74.3,79.7)	77.4 (71.5,82.4)	77.7 (72.7,82.0)	76.9 (72.3,80.9)	76.2 (71.4,80.4)	70.1 (66.7,73.2)	64.2 (59.3,68.8)	75.0 (71.2,78.5)
1-5 days	10.7 (8.8,12.8)	12.1 (8.3,17.3)	7.0 (4.3,11.2)	12.3 (10.0,15.1)	11.4 (8.3,15.5)	7.8 (6.4,9.5)	6.8 (4.7,9.8)	8.7 (6.6,11.2)
6-10 days	6.5 (5.1,8.1)	5.7 (3.3,9.6)	7.9 (5.0,12.1)	5.2 (3.2,8.4)	7.1 (4.7,10.7)	8.5 (6.7,10.9)	10.8 (8.1,14.1)	6.7 (4.8,9.2)
11-20 days	4.8 (3.8,6.1)	3.6* (2.0,6.5)	6.2 (4.1,9.3)	4.9 (3.0,7.7)	4.6 (2.9,7.4)	9.0 (7.4,10.8)	11.4 (8.8,14.6)	6.9 (5.1,9.3)
21+ days	1.0 (0.6,1.5)	1.2* (0.5,3.0)	1.2* (0.5,3.1)	0.8* (0.2,2.3)	0.7* (0.2,2.2)	4.6 (3.4,6.2)	6.8 (4.9,9.5)	2.7 (1.6,4.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 18b.1***Quality of Current Living Conditions Compared to Base Housing: Recruiters by Active Component***

18b. Compared with living conditions in base housing, how do you rate your current living conditions with respect to quality and cost? Quality

	DoD					Coast Guard
	Total	Army	Navy	Marine Corps	Air Force	
Estimated Population						
Not Applicable†	5,908	2,261	2,184	801	482	179
Not Responding on Item	878	379	287	131	70	11
Responding on Item	7,481	3,282	1,950	1,131	954	165
Better	44.8 (42.8,46.9)	37.5 (34.1,41.0)	53.0 (48.4,57.5)	44.1 (40.1,48.1)	50.3 (46.0,54.6)	68.0 (60.6,74.5)
Same	33.5 (31.4,35.6)	37.1 (33.8,40.6)	31.2 (27.3,35.5)	32.2 (28.3,36.3)	30.0 (25.8,34.6)	18.0 (11.9,26.2)
Worse	21.7 (19.9,23.6)	25.4 (21.9,29.2)	15.8 (13.9,17.9)	23.8 (20.1,27.9)	19.7 (16.7,23.1)	14.1 (9.5,20.5)

† Recruiters who responded “Not applicable, I have never lived on base” (Q18A = 1) or “Not applicable, I am not currently living on base” (Q18A = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 18b.2***Quality of Current Living Conditions Compared to Base Housing: Recruiters by Reserve and Guard Component***

18b. Compared with living conditions in base housing, how do you rate your current living conditions with respect to quality and cost? Quality

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	3,138	706	1,680	357	122	273
Not Responding on Item	372	112	169	44	28	19
Responding on Item	1,413	495	569	142	125	83
Better	58.3 (53.2,63.3)	48.8 (39.3,58.5)	63.9 (54.3,72.5)	66.7* (55.7,76.1)	57.8* (46.6,68.2)	63.3* (48.1,76.3)
Same	28.6 (24.0,33.6)	36.9 (28.2,46.6)	25.0 (18.3,33.1)	20.5* (11.7,33.5)	24.4* (16.0,35.4)	23.3* (12.0,40.5)
Worse	13.1 (10.1,16.9)	14.3 (8.5,23.1)	11.1 (6.6,18.1)	12.8* (6.6,23.3)	17.8* (11.1,27.3)	13.3* (5.3,29.6)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not applicable, I have never lived on base” (Q18A = 1) or “Not applicable, I am not currently living on base” (Q18A = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 18b.3***Quality of Current Living Conditions Compared to Base Housing: Army Recruiters by Location***

18b. Compared with living conditions in base housing, how do you rate your current living conditions with respect to quality and cost? Quality

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,261	613	466	386	257	538
Not Responding on Item	379	55	123	58	72	73
Responding on Item	3,282	650	687	672	599	673
Better	37.5 (34.1,41.0)	31.8 (24.4,40.2)	48.3 (40.1,56.7)	35.7 (28.9,43.0)	31.5 (25.5,38.3)	39.2 (32.5,46.4)
Same	37.1 (33.8,40.6)	36.5 (29.4,44.1)	36.4 (28.4,45.4)	38.8 (31.1,47.0)	34.2 (28.8,40.2)	39.2 (31.4,47.7)
Worse	25.4 (21.9,29.2)	31.8 (24.4,40.2)	15.3 (10.6,21.6)	25.6 (18.9,33.7)	34.2 (27.4,41.8)	21.5 (15.0,29.9)

† Recruiters who responded “Not applicable, I have never lived on base” (Q18A = 1) or “Not applicable, I am not currently living on base” (Q18A = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 18b.4***Quality of Current Living Conditions Compared to Base Housing: Navy or Marine Corps Recruiters by Location***

18b. Compared with living conditions in base housing, how do you rate your current living conditions with respect to quality and cost? Quality

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	2,184	575	481	508	600	801	364	437
Not Responding on Item	287	58	89	72	68	131	40	91
Responding on Item	1,950	334	508	568	540	1,131	538	592
Better	53.0 (48.4,57.5)	44.2 (34.9,53.9)	53.9 (45.4,62.2)	58.7 (51.1,65.8)	51.6 (43.8,59.3)	44.1 (40.1,48.1)	48.3 (41.7,54.9)	40.2 (36.0,44.6)
Same	31.2 (27.3,35.5)	34.9 (27.4,43.1)	31.3 (23.6,40.2)	27.8 (20.9,36.0)	32.5 (25.4,40.6)	32.2 (28.3,36.3)	29.0 (24.0,34.5)	35.1 (29.9,40.6)
Worse	15.8 (13.9,17.9)	20.9 (14.4,29.4)	14.8 (10.7,20.1)	13.5 (9.9,18.2)	15.9 (11.3,21.8)	23.8 (20.1,27.9)	22.7 (18.0,28.3)	24.8 (20.3,29.8)

† Recruiters who responded “Not applicable, I have never lived on base” (Q18A = 1) or “Not applicable, I am not currently living on base” (Q18A = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 18c.1***Cost of Current Living Conditions Compared to Base Housing: Recruiters by Active Component***

18c. Compared with living conditions in base housing, how do you rate your current living conditions with respect to quality and cost? Cost

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	5,908	5,729	2,261	2,184	801	482	179
Not Responding on Item	1,056	1,036	467	330	155	83	21
Responding on Item	7,303	7,149	3,194	1,907	1,106	941	154
More	82.1 (80.5,83.6)	82.3 (80.7,83.9)	84.4 (81.5,86.9)	76.0 (72.8,78.9)	81.7 (78.1,84.7)	89.0 (86.7,91.0)	71.2 (64.8,76.9)
Same	14.7 (13.3,16.2)	14.5 (13.1,16.0)	12.6 (10.3,15.2)	20.6 (18.0,23.5)	14.1 (11.2,17.7)	9.0 (7.3,11.2)	24.7 (18.9,31.5)
Less	3.2 (2.5,4.0)	3.2 (2.5,4.0)	3.1 (2.1,4.5)	3.4 (2.1,5.3)	4.2 (2.9,6.2)	1.9 (1.1,3.2)	4.1* (1.8,9.3)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not applicable, I have never lived on base” (Q18A = 1) or “Not applicable, I am not currently living on base” (Q18A = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 18c.2***Cost of Current Living Conditions Compared to Base Housing: Recruiters by Reserve and Guard Component***

18c. Compared with living conditions in base housing, how do you rate your current living conditions with respect to quality and cost? Cost

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	3,138	706	1,680	357	122	273
Not Responding on Item	397	124	179	47	28	19
Responding on Item	1,387	483	558	138	125	83
More	81.2 (77.2,84.6)	78.1 (70.8,83.9)	82.1 (74.7,87.7)	84.2* (72.5,91.5)	84.4* (74.7,90.9)	83.3* (65.9,92.8)
Same	14.9 (11.7,18.9)	20.7 (15.0,28.0)	13.2 (8.3,20.4)	7.9* (3.2,18.3)	8.9* (4.2,17.9)	13.3* (5.1,30.8)
Less	3.9 (2.3,6.7)	1.2* (0.2,6.3)	4.7* (2.2,10.0)	7.9* (3.2,18.2)	6.7* (2.9,14.5)	3.3* (0.7,14.1)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not applicable, I have never lived on base” (Q18A = 1) or “Not applicable, I am not currently living on base” (Q18A = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 18c.3***Cost of Current Living Conditions Compared to Base Housing: Army Recruiters by Location***

18c. Compared with living conditions in base housing, how do you rate your current living conditions with respect to quality and cost? Cost

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,261	613	466	386	257	538
Not Responding on Item	467	79	140	68	93	88
Responding on Item	3,194	625	670	662	579	657
More	84.4 (81.5,86.9)	85.4 (78.7,90.3)	84.4 (76.8,89.8)	84.3 (77.2,89.4)	82.6 (78.1,86.4)	85.0 (78.6,89.8)
Same	12.6 (10.3,15.2)	9.7 (5.5,16.7)	13.9 (9.3,20.4)	13.4 (8.8,19.9)	13.2 (9.6,17.9)	12.6 (8.3,18.6)
Less	3.1 (2.1,4.5)	4.9* (2.3,10.2)	1.7* (0.5,5.8)	2.4* (0.8,6.5)	4.2* (2.1,8.0)	2.4* (0.9,6.4)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not applicable, I have never lived on base” (Q18A = 1) or “Not applicable, I am not currently living on base” (Q18A = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 18c.4***Cost of Current Living Conditions Compared to Base Housing: Navy or Marine Corps Recruiters by Location***

18c. Compared with living conditions in base housing, how do you rate your current living conditions with respect to quality and cost? Cost

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	2,184	575	481	508	600	801	364	437
Not Responding on Item	330	62	106	81	81	155	61	94
Responding on Item	1,907	330	490	560	527	1,106	517	590
More	76.0 (72.8,78.9)	75.3 (66.3,82.6)	74.8 (66.8,81.4)	74.8 (67.8,80.7)	78.9 (72.2,84.3)	81.7 (78.1,84.7)	81.1 (74.8,86.1)	82.2 (77.5,86.0)
Same	20.6 (18.0,23.5)	23.5 (16.3,32.7)	20.7 (14.6,28.6)	19.9 (15.0,25.9)	19.5 (14.4,25.8)	14.1 (11.2,17.7)	14.2 (9.7,20.4)	14.1 (10.7,18.3)
Less	3.4 (2.1,5.3)	1.2* (0.2,5.5)	4.5* (1.9,10.4)	5.3 (3.0,9.4)	1.6* (0.5,5.0)	4.2 (2.9,6.2)	4.7* (2.5,8.8)	3.8 (2.2,6.3)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not applicable, I have never lived on base” (Q18A = 1) or “Not applicable, I am not currently living on base” (Q18A = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 19.1***One-Way Driving Time From Residence to Duty Location: Recruiters by Active Component***

19. What is the average ONE-WAY driving time from your residence to your duty location?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	181	169	59	64	35	10	13
Responding on Item	14,086	13,744	5,862	4,358	2,028	1,496	342
Less than 15 minutes	34.8 (33.3,36.2)	35.0 (33.5,36.5)	35.3 (32.6,38.1)	33.7 (31.2,36.3)	38.1 (35.6,40.7)	33.1 (30.4,36.0)	26.5 (20.9,33.1)
15-30 minutes	38.3 (36.9,39.7)	38.3 (36.9,39.7)	39.9 (37.3,42.5)	36.8 (34.2,39.4)	37.3 (34.8,39.9)	37.9 (35.1,40.9)	38.9 (32.2,46.0)
31-60 minutes	21.7 (20.5,23.0)	21.6 (20.4,23.0)	20.4 (18.2,22.7)	23.5 (21.3,25.8)	20.0 (18.0,22.2)	23.6 (21.3,26.1)	24.7 (20.5,29.5)
More than 1 hour	5.2 (4.6,5.9)	5.1 (4.5,5.8)	4.5 (3.6,5.7)	6.1 (4.9,7.6)	4.6 (3.5,6.0)	5.3 (4.0,7.2)	9.9 (6.8,14.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 19.2***One-Way Driving Time From Residence to Duty Location: Recruiters by Reserve and Guard Component***

19. What is the average ONE-WAY driving time from your residence to your duty location?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	59	18	32	4	3	3
Responding on Item	4,863	1,295	2,385	538	272	372
Less than 15 minutes	29.3 (26.9,31.9)	28.6 (24.2,33.5)	32.0 (28.2,36.1)	21.6 (16.3,28.1)	37.8 (29.7,46.5)	19.3 (14.3,25.4)
15-30 minutes	39.3 (36.6,42.0)	38.6 (32.1,45.6)	38.4 (34.6,42.4)	47.3 (39.6,55.1)	24.5 (17.9,32.6)	45.9 (38.7,53.4)
31-60 minutes	24.7 (22.4,27.1)	26.4 (21.4,32.0)	23.2 (19.5,27.3)	23.7 (18.9,29.2)	28.6 (22.6,35.4)	26.7 (21.1,33.0)
More than 1 hour	6.8 (5.5,8.3)	6.4 (3.9,10.1)	6.4 (4.7,8.7)	7.4 (4.6,11.8)	9.2 (5.9,14.0)	8.2 (5.3,12.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 19.3***One-Way Driving Time From Residence to Duty Location: Army Recruiters by Location***

19. What is the average ONE-WAY driving time from your residence to your duty location?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	59	13	24	6	8	11
Responding on Item	5,862	1,305	1,252	1,110	921	1,274
Less than 15 minutes	35.3 (32.6,38.1)	29.8 (24.2,36.0)	33.5 (28.7,38.6)	37.1 (31.1,43.5)	39.3 (33.7,45.2)	38.2 (32.3,44.5)
15-30 minutes	39.9 (37.3,42.5)	36.3 (31.7,41.1)	47.4 (41.7,53.3)	41.8 (36.6,47.2)	30.6 (25.6,36.0)	41.1 (35.3,47.1)
31-60 minutes	20.4 (18.2,22.7)	27.4 (21.8,33.9)	16.3 (12.4,21.1)	19.3 (14.8,24.7)	22.3 (17.6,27.7)	16.7 (12.1,22.5)
More than 1 hour	4.5 (3.6,5.7)	6.5 (4.1,10.2)	2.8* (1.4,5.6)	1.9* (0.8,4.5)	7.9 (5.4,11.2)	4.1 (2.4,6.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 19.4***One-Way Driving Time From Residence to Duty Location: Navy or Marine Corps Recruiters by Location***

19. What is the average ONE-WAY driving time from your residence to your duty location?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	64	3	14	25	21	35	21	14
Responding on Item	4,358	964	1,064	1,124	1,187	2,028	921	1,107
Less than 15 minutes	33.7 (31.2,36.3)	26.6 (22.3,31.5)	34.4 (29.3,40.0)	37.6 (32.8,42.8)	34.7 (30.0,39.7)	38.1 (35.6,40.7)	35.6 (31.4,39.9)	40.3 (37.0,43.6)
15-30 minutes	36.8 (34.2,39.4)	41.1 (35.7,46.8)	33.2 (27.9,38.9)	38.4 (33.8,43.2)	34.7 (29.9,39.7)	37.3 (34.8,39.9)	39.2 (34.3,44.3)	35.8 (32.6,39.0)
31-60 minutes	23.5 (21.3,25.8)	26.2 (21.9,31.0)	23.7 (19.2,28.8)	21.3 (17.6,25.6)	23.5 (19.9,27.5)	20.0 (18.0,22.2)	20.9 (17.3,25.2)	19.3 (16.2,22.7)
More than 1 hour	6.1 (4.9,7.6)	6.1 (3.8,9.5)	8.7 (5.8,12.9)	2.7* (1.5,4.8)	7.2 (4.7,10.9)	4.6 (3.5,6.0)	4.3 (2.7,6.8)	4.8 (3.4,6.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20a.1***Travel Time From Residence to Nearest Military Exchange: Recruiters by Active Component***

20a. How long does it usually take you to travel from your residence to your nearest...? Military exchange

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	116	114	45	29	29	10	2
Responding on Item	14,151	13,799	5,876	4,393	2,034	1,496	353
Less than 15 minutes	16.9 (15.8,18.0)	16.9 (15.8,18.0)	19.0 (17.1,21.2)	15.2 (13.5,17.1)	15.2 (12.9,17.8)	15.7 (13.6,18.0)	15.6 (11.5,20.7)
15-30 minutes	15.4 (14.3,16.5)	15.0 (13.9,16.2)	14.2 (12.5,16.1)	15.4 (13.3,17.8)	15.8 (13.6,18.1)	16.0 (14.3,18.0)	28.7 (24.0,34.0)
31-60 minutes	18.9 (17.8,20.1)	18.7 (17.5,20.0)	18.3 (16.4,20.4)	19.5 (17.4,21.9)	20.2 (17.7,23.0)	15.9 (13.9,18.0)	27.0 (22.4,32.1)
61-90 minutes	14.5 (13.5,15.7)	14.5 (13.4,15.7)	14.6 (12.9,16.4)	15.2 (13.2,17.4)	15.1 (12.8,17.7)	11.7 (10.0,13.8)	15.6 (12.1,19.9)
91 minutes to 2 hours	9.9 (9.0,10.8)	10.0 (9.1,11.0)	10.2 (8.7,11.9)	9.8 (8.4,11.5)	9.5 (7.8,11.4)	10.5 (8.7,12.7)	4.2 (2.5,7.0)
More than 2 hours	24.5 (23.2,25.8)	24.9 (23.6,26.2)	23.7 (21.6,26.0)	24.9 (22.6,27.3)	24.3 (21.7,27.1)	30.2 (27.6,32.9)	9.0 (6.0,13.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20a.2***Travel Time From Residence to Nearest Military Exchange: Recruiters by Reserve and Guard Component***

20a. How long does it usually take you to travel from your residence to your nearest...? Military exchange

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	37	18	11	0	3	6
Responding on Item	4,885	1,295	2,406	542	272	369
Less than 15 minutes	12.7 (11.0,14.6)	14.1 (10.0,19.6)	7.2 (5.3,9.8)	18.1 (13.5,23.8)	35.7 (29.6,42.4)	18.7 (14.4,23.8)
15-30 minutes	17.8 (15.5,20.3)	19.6 (14.6,25.7)	15.5 (12.1,19.7)	18.1 (13.9,23.3)	21.4 (15.6,28.8)	23.1 (18.1,29.0)
31-60 minutes	21.7 (19.7,23.9)	20.0 (15.6,25.3)	21.0 (17.9,24.5)	26.9 (21.0,33.7)	21.4 (15.4,29.1)	24.6 (20.1,29.8)
61-90 minutes	15.4 (13.6,17.5)	13.2 (9.6,17.9)	19.0 (16.2,22.3)	12.8 (9.1,17.5)	10.2 (6.8,15.1)	7.5 (4.9,11.3)
91 minutes to 2 hours	11.0 (9.4,12.9)	12.3 (9.1,16.4)	12.5 (10.1,15.3)	8.1 (5.1,12.4)	4.1* (2.0,8.2)	6.7 (4.1,10.9)
More than 2 hours	21.4 (19.1,23.9)	20.9 (15.9,26.9)	24.7 (21.1,28.8)	16.1 (11.9,21.5)	7.1 (4.2,12.0)	19.4 (14.9,24.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20a.3***Travel Time From Residence to Nearest Military Exchange: Army Recruiters by Location***

20a. How long does it usually take you to travel from your residence to your nearest...? Military exchange

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	45	25	6	6	0	11
Responding on Item	5,876	1,293	1,270	1,110	929	1,274
Less than 15 minutes	19.0 (17.1,21.2)	25.8 (21.5,30.7)	20.2 (16.3,24.7)	12.7 (8.7,18.1)	10.4 (7.5,14.2)	22.8 (17.7,28.8)
15-30 minutes	14.2 (12.5,16.1)	9.4 (6.1,14.2)	20.2 (15.8,25.4)	15.0 (11.1,20.1)	6.1 (3.6,10.0)	18.3 (14.4,23.0)
31-60 minutes	18.3 (16.4,20.4)	20.7 (16.1,26.1)	20.6 (15.7,26.7)	16.9 (13.4,21.2)	14.3 (10.6,19.0)	17.9 (13.7,23.0)
61-90 minutes	14.6 (12.9,16.4)	16.9 (12.6,22.3)	13.3 (9.4,18.5)	8.9 (6.2,12.7)	19.1 (15.2,23.6)	15.0 (11.3,19.8)
91 minutes to 2 hours	10.2 (8.7,11.9)	6.6 (4.1,10.3)	11.9 (8.4,16.6)	11.3 (8.0,15.6)	18.2 (14.3,22.8)	5.3 (3.1,8.9)
More than 2 hours	23.7 (21.6,26.0)	20.7 (16.3,25.8)	13.8 (9.4,19.7)	35.2 (29.0,42.0)	32.0 (28.1,36.3)	20.7 (16.5,25.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20a.4***Travel Time From Residence to Nearest Military Exchange: Navy or Marine Corps Recruiters by Location***

20a. How long does it usually take you to travel from your residence to your nearest...? Military exchange

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	7	9	8	4	29	9	19
Responding on Item	4,393	960	1,069	1,141	1,204	2,034	933	1,102
Less than 15 minutes	15.2 (13.5,17.1)	19.0 (15.5,23.2)	14.1 (10.4,18.8)	9.0 (6.6,12.2)	18.5 (14.7,23.1)	15.2 (12.9,17.8)	15.1 (12.3,18.4)	15.3 (12.2,19.1)
15-30 minutes	15.4 (13.3,17.8)	14.2 (11.0,18.1)	16.9 (12.7,22.2)	9.4 (6.6,13.1)	20.3 (16.3,25.0)	15.8 (13.6,18.1)	15.1 (12.1,18.6)	16.3 (13.3,20.0)
31-60 minutes	19.5 (17.4,21.9)	23.5 (19.2,28.4)	23.6 (19.2,28.6)	14.2 (10.8,18.6)	18.2 (14.3,22.7)	20.2 (17.7,23.0)	20.0 (16.3,24.2)	20.4 (17.3,23.8)
61-90 minutes	15.2 (13.2,17.4)	15.8 (11.9,20.7)	15.3 (11.4,20.2)	15.4 (11.8,19.8)	14.6 (11.5,18.4)	15.1 (12.8,17.7)	14.8 (11.9,18.2)	15.3 (12.2,19.1)
91 minutes to 2 hours	9.8 (8.4,11.5)	8.1 (5.7,11.5)	8.3 (5.7,11.8)	16.5 (12.7,21.0)	6.4 (4.3,9.4)	9.5 (7.8,11.4)	8.2 (6.0,11.1)	10.6 (8.6,12.9)
More than 2 hours	24.9 (22.6,27.3)	19.4 (15.3,24.4)	21.9 (16.9,27.9)	35.6 (29.8,41.8)	22.1 (17.9,26.9)	24.3 (21.7,27.1)	26.9 (22.8,31.5)	22.1 (18.9,25.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20b.1***Travel Time From Residence to Nearest Commissary: Recruiters by Active Component***

20b. How long does it usually take you to travel from your residence to your nearest...? Commissary

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	155	151	62	47	29	13	5
Responding on Item	14,112	13,762	5,859	4,375	2,034	1,493	350
Less than 15 minutes	16.3 (15.2,17.4)	16.4 (15.3,17.5)	18.9 (16.9,21.1)	14.1 (12.5,15.9)	14.7 (12.3,17.4)	15.5 (13.6,17.8)	11.5 (7.8,16.5)
15-30 minutes	14.8 (13.7,16.0)	14.5 (13.4,15.7)	13.4 (11.6,15.5)	15.7 (13.5,18.1)	14.3 (12.2,16.8)	15.5 (13.8,17.5)	26.5 (21.8,31.8)
31-60 minutes	18.2 (17.1,19.4)	18.0 (16.9,19.2)	17.5 (15.6,19.6)	19.0 (16.9,21.4)	19.5 (17.1,22.1)	15.0 (13.1,17.2)	25.3 (20.7,30.6)
61-90 minutes	14.4 (13.4,15.5)	14.4 (13.3,15.5)	14.0 (12.3,15.9)	15.6 (13.7,17.7)	14.6 (12.2,17.3)	12.1 (10.2,14.3)	15.1 (11.4,19.6)
91 minutes to 2 hours	10.1 (9.2,11.0)	10.2 (9.3,11.1)	10.7 (9.2,12.4)	9.7 (8.3,11.3)	9.5 (7.8,11.5)	10.5 (8.8,12.6)	5.4 (3.5,8.4)
More than 2 hours	26.3 (24.9,27.7)	26.5 (25.2,28.0)	25.5 (23.3,27.9)	25.9 (23.4,28.5)	27.4 (24.6,30.4)	31.3 (28.7,33.9)	16.3 (12.1,21.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20b.2***Travel Time From Residence to Nearest Commissary: Recruiters by Reserve and Guard Component***

20b. How long does it usually take you to travel from your residence to your nearest...? Commissary

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	59	30	21	0	3	6
Responding on Item	4,863	1,283	2,396	542	272	369
Less than 15 minutes	11.0 (9.4,12.9)	12.4 (8.6,17.6)	6.4 (4.6,8.7)	15.4 (11.3,20.8)	32.7 (26.4,39.6)	14.2 (10.0,19.7)
15-30 minutes	15.2 (13.1,17.5)	17.4 (13.0,22.9)	12.5 (9.7,16.1)	18.1 (13.8,23.4)	20.4 (14.8,27.4)	16.4 (12.1,22.0)
31-60 minutes	19.6 (17.6,21.8)	20.2 (15.5,25.9)	17.8 (15.0,21.0)	25.5 (19.7,32.4)	18.4 (13.1,25.2)	21.6 (17.2,26.8)
61-90 minutes	16.1 (14.3,18.0)	14.2 (10.2,19.5)	19.3 (16.4,22.7)	12.8 (9.4,17.1)	11.2 (7.3,16.9)	9.7 (6.9,13.5)
91 minutes to 2 hours	12.5 (10.9,14.4)	13.3 (9.9,17.7)	13.4 (11.1,16.2)	9.4 (6.1,14.2)	7.1 (4.2,11.8)	12.7 (9.1,17.5)
More than 2 hours	25.6 (23.0,28.4)	22.5 (17.4,28.6)	30.6 (26.5,34.9)	18.8 (14.0,24.8)	10.2 (6.2,16.4)	25.4 (19.0,33.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20b.3***Travel Time From Residence to Nearest Commissary: Army Recruiters by Location***

20b. How long does it usually take you to travel from your residence to your nearest...? Commissary

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	62	31	18	6	4	5
Responding on Item	5,859	1,287	1,258	1,110	925	1,279
Less than 15 minutes	18.9 (16.9,21.1)	25.5 (21.1,30.5)	20.4 (16.3,25.2)	12.7 (8.7,18.1)	10.0 (7.1,13.9)	22.7 (17.9,28.2)
15-30 minutes	13.4 (11.6,15.5)	9.4 (6.3,14.0)	19.0 (14.7,24.2)	14.6 (10.6,19.7)	3.5* (1.9,6.3)	18.2 (14.2,23.1)
31-60 minutes	17.5 (15.6,19.6)	20.3 (15.9,25.6)	19.9 (14.9,26.1)	15.5 (12.2,19.5)	11.7 (8.5,16.1)	18.2 (14.1,23.3)
61-90 minutes	14.0 (12.3,15.9)	16.0 (11.6,21.7)	13.4 (9.5,18.7)	8.9 (6.2,12.7)	18.3 (14.6,22.6)	13.8 (10.0,18.7)
91 minutes to 2 hours	10.7 (9.2,12.4)	7.6 (4.8,11.7)	13.0 (9.4,17.6)	11.3 (8.0,15.6)	17.4 (13.5,22.1)	6.1 (3.8,9.6)
More than 2 hours	25.5 (23.3,27.9)	21.2 (17.1,26.1)	14.4 (10.2,19.9)	37.1 (30.5,44.2)	39.1 (34.1,44.4)	21.1 (16.8,26.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20b.4***Travel Time From Residence to Nearest Commissary: Navy or Marine Corps Recruiters by Location***

20b. How long does it usually take you to travel from your residence to your nearest...? Commissary

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	47	7	22	8	8	29	9	19
Responding on Item	4,375	960	1,056	1,141	1,200	2,034	933	1,102
Less than 15 minutes	14.1 (12.5,15.9)	17.4 (14.0,21.4)	13.4 (9.8,18.1)	8.6 (6.2,11.9)	16.8 (13.2,21.1)	14.7 (12.3,17.4)	14.8 (11.8,18.2)	14.6 (11.5,18.3)
15-30 minutes	15.7 (13.5,18.1)	15.0 (11.8,18.8)	15.5 (11.3,20.9)	9.7 (6.9,13.6)	21.4 (17.4,26.1)	14.3 (12.2,16.8)	13.8 (10.7,17.5)	14.8 (12.0,18.2)
31-60 minutes	19.0 (16.9,21.4)	22.3 (18.0,27.2)	22.6 (18.2,27.7)	13.5 (10.2,17.6)	18.9 (15.1,23.4)	19.5 (17.1,22.1)	19.3 (15.8,23.4)	19.6 (16.7,22.8)
61-90 minutes	15.6 (13.7,17.7)	16.2 (12.4,20.8)	17.2 (13.1,22.1)	15.0 (11.4,19.5)	14.6 (11.5,18.5)	14.6 (12.2,17.3)	13.4 (10.5,17.1)	15.6 (12.3,19.6)
91 minutes to 2 hours	9.7 (8.3,11.3)	9.7 (6.8,13.6)	7.5 (5.1,11.1)	15.7 (12.2,20.0)	6.1 (4.1,8.8)	9.5 (7.8,11.5)	8.5 (6.3,11.5)	10.3 (8.2,12.8)
More than 2 hours	25.9 (23.4,28.5)	19.4 (15.2,24.6)	23.9 (18.4,30.3)	37.5 (31.8,43.5)	22.1 (18.0,27.0)	27.4 (24.6,30.4)	30.2 (25.6,35.1)	25.1 (21.6,29.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20c.1***Travel Time From Residence to Nearest Military Hospital/Clinic: Recruiters by Active Component***

20c. How long does it usually take you to travel from your residence to your nearest...? Military hospital/clinic

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	160	152	70	42	29	10	9
Responding on Item	14,107	13,761	5,851	4,380	2,034	1,496	346
Less than 15 minutes	14.7 (13.7,15.8)	14.7 (13.7,15.8)	16.8 (14.8,18.9)	12.4 (10.8,14.1)	13.8 (11.7,16.3)	14.8 (13.1,16.8)	14.0 (10.2,18.9)
15-30 minutes	15.1 (14.0,16.3)	14.9 (13.8,16.1)	14.7 (12.9,16.7)	15.4 (13.4,17.7)	15.0 (12.8,17.5)	14.1 (12.4,16.0)	21.3 (17.3,26.0)
31-60 minutes	18.5 (17.2,19.8)	18.3 (17.1,19.7)	17.3 (15.3,19.6)	20.2 (18.0,22.7)	19.5 (16.8,22.5)	15.2 (13.2,17.3)	23.8 (19.2,29.1)
61-90 minutes	15.0 (14.0,16.1)	15.0 (13.9,16.1)	14.5 (13.0,16.2)	15.4 (13.4,17.6)	17.7 (15.4,20.2)	11.9 (9.9,14.2)	15.2 (11.5,19.9)
91 minutes to 2 hours	9.8 (9.0,10.7)	9.9 (9.1,10.8)	9.4 (8.0,10.9)	10.4 (8.9,12.0)	9.5 (7.8,11.6)	10.9 (9.2,12.8)	7.9 (5.4,11.6)
More than 2 hours	27.0 (25.8,28.2)	27.2 (26.0,28.4)	27.4 (25.4,29.4)	26.3 (24.1,28.6)	24.5 (21.7,27.5)	33.1 (30.6,35.7)	17.7 (13.0,23.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20c.2***Travel Time From Residence to Nearest Military Hospital/Clinic: Recruiters by Reserve and Guard Component***

20c. How long does it usually take you to travel from your residence to your nearest...? Military hospital/clinic

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	62	30	27	0	3	3
Responding on Item	4,860	1,283	2,390	542	272	372
Less than 15 minutes	9.8 (8.3,11.5)	11.5 (7.8,16.5)	5.1 (3.7,6.9)	16.1 (11.7,21.8)	28.6 (23.4,34.4)	11.1 (7.4,16.4)
15-30 minutes	14.8 (12.6,17.4)	17.9 (13.2,23.8)	11.2 (8.7,14.5)	18.1 (13.9,23.3)	23.5 (17.0,31.5)	16.3 (11.9,21.9)
31-60 minutes	19.2 (17.1,21.5)	19.7 (15.2,25.2)	17.4 (14.7,20.5)	26.2 (19.6,34.0)	14.3 (9.8,20.3)	22.2 (17.3,28.1)
61-90 minutes	15.0 (13.2,17.0)	13.8 (10.2,18.3)	17.8 (14.6,21.6)	11.4 (8.0,16.1)	9.2 (6.0,13.9)	10.4 (7.0,15.2)
91 minutes to 2 hours	13.1 (11.4,15.0)	13.3 (9.8,17.8)	15.2 (12.6,18.2)	8.7 (5.5,13.6)	7.1 (4.2,12.0)	9.6 (6.6,13.9)
More than 2 hours	28.1 (25.6,30.8)	23.9 (18.5,30.1)	33.3 (29.4,37.4)	19.5 (14.5,25.6)	17.4 (11.7,24.9)	30.4 (24.0,37.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20c.3***Travel Time From Residence to Nearest Military Hospital/Clinic: Army Recruiters by Location***

20c. How long does it usually take you to travel from your residence to your nearest...? Military hospital/clinic

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	70	31	18	6	12	5
Responding on Item	5,851	1,287	1,258	1,110	917	1,279
Less than 15 minutes	16.8 (14.8,18.9)	23.1 (19.1,27.7)	18.5 (14.9,22.9)	13.2 (9.2,18.5)	8.3 (5.6,12.2)	17.8 (13.5,23.1)
15-30 minutes	14.7 (12.9,16.7)	12.3 (8.8,16.9)	19.0 (14.8,24.0)	15.0 (11.4,19.6)	5.3 (3.2,8.5)	19.4 (16.0,23.5)
31-60 minutes	17.3 (15.3,19.6)	19.3 (15.1,24.4)	19.4 (14.5,25.6)	16.0 (12.6,20.0)	13.2 (9.7,17.6)	17.4 (13.1,22.7)
61-90 minutes	14.5 (13.0,16.2)	17.9 (13.4,23.6)	14.4 (10.7,19.0)	8.0 (5.4,11.7)	15.4 (11.8,19.8)	16.2 (12.4,20.9)
91 minutes to 2 hours	9.4 (8.0,10.9)	4.3 (2.4,7.3)	12.5 (8.8,17.4)	10.8 (7.8,14.8)	14.0 (10.7,18.2)	6.9 (4.5,10.4)
More than 2 hours	27.4 (25.4,29.4)	23.1 (18.9,27.9)	16.2 (11.8,21.8)	37.1 (31.2,43.4)	43.9 (39.5,48.3)	22.3 (18.0,27.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 20c.4***Travel Time From Residence to Nearest Military Hospital/Clinic: Navy or Marine Corps Recruiters by Location***

20c. How long does it usually take you to travel from your residence to your nearest...? Military hospital/clinic

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	42	7	22	4	8	29	9	19
Responding on Item	4,380	960	1,056	1,145	1,200	2,034	933	1,102
Less than 15 minutes	12.4 (10.8,14.1)	16.6 (13.5,20.3)	12.1 (9.0,16.2)	8.2 (5.8,11.5)	12.5 (9.6,16.2)	13.8 (11.7,16.3)	14.8 (12.0,18.1)	13.1 (10.2,16.5)
15-30 minutes	15.4 (13.4,17.7)	12.2 (9.1,16.0)	15.9 (11.8,21.0)	10.8 (7.8,14.8)	21.4 (17.6,25.8)	15.0 (12.8,17.5)	14.1 (11.0,17.9)	15.8 (12.9,19.3)
31-60 minutes	20.2 (18.0,22.7)	25.1 (20.7,30.1)	21.8 (17.4,26.8)	15.3 (11.7,19.8)	20.0 (16.4,24.2)	19.5 (16.8,22.5)	21.6 (17.9,25.9)	17.6 (14.3,21.4)
61-90 minutes	15.4 (13.4,17.6)	17.0 (13.0,21.9)	16.7 (12.8,21.6)	14.6 (11.2,18.7)	13.9 (10.6,18.0)	17.7 (15.4,20.2)	16.1 (13.2,19.5)	19.1 (15.6,23.2)
91 minutes to 2 hours	10.4 (8.9,12.0)	6.5 (4.3,9.7)	9.2 (6.6,12.7)	15.3 (11.6,19.9)	10.0 (7.4,13.5)	9.5 (7.8,11.6)	8.9 (6.6,11.7)	10.1 (7.8,12.9)
More than 2 hours	26.3 (24.1,28.6)	22.7 (18.0,28.1)	24.3 (19.8,29.4)	35.8 (30.5,41.5)	22.1 (18.2,26.7)	24.5 (21.7,27.5)	24.6 (20.3,29.5)	24.4 (20.8,28.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21a.1***Satisfaction With Cost of Current Residence: Recruiters by Active Component***

21a. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Cost of residence

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	121	117	52	33	23	8	5
Responding on Item	14,146	13,796	5,869	4,389	2,040	1,498	350
Very satisfied	13.7 (12.7,14.8)	13.6 (12.6,14.7)	12.2 (10.4,14.2)	15.9 (14.3,17.6)	12.8 (11.0,14.9)	13.6 (11.8,15.7)	18.1 (14.3,22.5)
Satisfied	30.2 (28.9,31.5)	29.9 (28.7,31.3)	25.3 (23.2,27.7)	37.2 (35.0,39.5)	30.2 (27.7,32.8)	26.3 (23.9,29.0)	41.0 (34.8,47.4)
Neither satisfied nor dissatisfied	19.0 (17.7,20.3)	19.0 (17.7,20.3)	18.6 (16.2,21.3)	17.1 (15.4,19.0)	23.9 (21.6,26.3)	19.1 (16.5,22.0)	18.7 (14.8,23.2)
Dissatisfied	18.2 (17.1,19.4)	18.5 (17.3,19.6)	19.9 (18.0,22.1)	17.3 (15.5,19.3)	17.0 (14.5,19.7)	18.1 (15.9,20.4)	9.0 (5.6,14.3)
Very dissatisfied	12.4 (11.3,13.5)	12.5 (11.4,13.6)	15.6 (13.6,17.9)	7.2 (6.1,8.6)	12.1 (9.9,14.8)	15.8 (13.1,19.0)	8.4 (5.3,13.1)
Not applicable	6.5 (5.8,7.4)	6.6 (5.8,7.5)	8.3 (6.8,10.2)	5.3 (4.3,6.5)	4.0 (2.9,5.5)	7.1 (5.6,8.9)	4.8 (2.8,8.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21a.2***Satisfaction With Cost of Current Residence: Recruiters by Reserve and Guard Component***

21a. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Cost of residence

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	55	36	11	4	3	3
Responding on Item	4,867	1,278	2,406	538	272	372
Very satisfied	15.4 (13.5,17.6)	12.9 (9.2,17.7)	17.5 (14.2,21.4)	13.5 (10.0,18.1)	12.2 (8.1,18.2)	15.6 (10.9,21.7)
Satisfied	38.5 (35.9,41.1)	36.4 (29.9,43.5)	40.5 (36.4,44.7)	37.2 (30.6,44.2)	29.6 (23.3,36.8)	40.7 (32.8,49.3)
Neither satisfied nor dissatisfied	16.1 (14.3,18.1)	18.4 (14.1,23.8)	15.1 (12.7,17.9)	18.2 (13.9,23.6)	11.2 (7.5,16.4)	14.8 (10.1,21.2)
Dissatisfied	15.2 (12.9,17.8)	15.7 (11.9,20.3)	15.5 (12.0,19.9)	13.5 (10.1,17.8)	20.4 (15.2,26.9)	9.6 (6.2,14.6)
Very dissatisfied	9.4 (8.0,10.9)	10.1 (7.5,13.6)	6.8 (4.9,9.3)	12.8 (9.2,17.6)	18.4 (12.2,26.7)	11.9 (8.2,16.8)
Not applicable	5.5 (4.5,6.7)	6.5 (4.2,9.8)	4.6 (3.2,6.5)	4.7 (2.6,8.3)	8.2 (5.1,12.9)	7.4 (4.6,11.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21a.3***Satisfaction With Cost of Current Residence: Army Recruiters by Location***

21a. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Cost of residence

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	52	37	6	6	0	5
Responding on Item	5,869	1,281	1,270	1,110	929	1,279
Very satisfied	12.2 (10.4,14.2)	14.7 (11.1,19.3)	17.4 (13.5,22.3)	7.5 (4.8,11.5)	10.0 (7.0,14.0)	10.1 (7.0,14.4)
Satisfied	25.3 (23.2,27.7)	24.2 (19.2,29.9)	32.6 (27.4,38.2)	25.8 (20.5,31.9)	22.9 (18.5,28.0)	20.7 (17.0,24.9)
Neither satisfied nor dissatisfied	18.6 (16.2,21.3)	18.5 (13.7,24.5)	22.9 (18.0,28.8)	20.7 (15.4,27.2)	18.6 (15.0,22.9)	12.6 (9.3,16.8)
Dissatisfied	19.9 (18.0,22.1)	19.4 (14.9,25.0)	11.0 (7.5,15.9)	22.1 (17.3,27.7)	26.0 (21.5,31.1)	23.1 (18.7,28.1)
Very dissatisfied	15.6 (13.6,17.9)	14.7 (11.0,19.4)	12.4 (9.5,16.0)	16.4 (11.8,22.5)	15.2 (11.4,19.8)	19.4 (14.9,25.0)
Not applicable	8.3 (6.8,10.2)	8.5 (5.3,13.4)	3.7* (2.0,6.6)	7.5 (4.9,11.4)	7.4 (4.9,11.0)	14.2 (10.4,19.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21a.4***Satisfaction With Cost of Current Residence: Navy or Marine Corps Recruiters by Location***

21a. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Cost of residence

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	11	14	4	4	23	9	14
Responding on Item	4,389	956	1,064	1,145	1,204	2,040	933	1,107
Very satisfied	15.9 (14.3,17.6)	12.6 (9.8,16.1)	17.4 (13.7,21.9)	15.7 (12.5,19.5)	16.7 (13.5,20.5)	12.8 (11.0,14.9)	14.1 (10.8,18.3)	11.8 (9.4,14.7)
Satisfied	37.2 (35.0,39.5)	36.6 (31.1,42.4)	38.2 (33.1,43.5)	41.4 (36.6,46.4)	33.5 (28.8,38.4)	30.2 (27.7,32.8)	28.9 (24.8,33.3)	31.3 (27.3,35.5)
Neither satisfied nor dissatisfied	17.1 (15.4,19.0)	17.5 (13.7,22.1)	18.7 (15.0,23.0)	13.4 (9.9,17.9)	19.2 (15.3,23.8)	23.9 (21.6,26.3)	25.3 (21.0,30.0)	22.8 (20.0,25.8)
Dissatisfied	17.3 (15.5,19.3)	20.7 (16.7,25.5)	15.4 (11.8,19.8)	20.2 (15.8,25.3)	13.9 (10.8,17.6)	17.0 (14.5,19.7)	16.1 (12.5,20.4)	17.8 (14.4,21.7)
Very dissatisfied	7.2 (6.1,8.6)	6.1 (4.0,9.2)	5.8 (3.4,9.8)	7.5 (4.9,11.2)	9.3 (7.0,12.1)	12.1 (9.9,14.8)	10.5 (8.0,13.6)	13.5 (10.6,17.0)
Not applicable	5.3 (4.3,6.5)	6.5 (4.3,9.7)	4.6 (2.8,7.5)	1.9* (0.9,3.8)	7.5 (5.2,10.6)	4.0 (2.9,5.5)	5.3 (3.6,7.6)	3.0 (1.9,4.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21b.1***Satisfaction With Schools in Current Community: Recruiters by Active Component***

21b. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Schools

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	171	168	68	54	35	10	5
Responding on Item	14,096	13,745	5,853	4,368	2,028	1,496	350
Very satisfied	18.4 (17.2,19.7)	18.3 (17.0,19.6)	15.9 (14.0,17.9)	21.8 (19.3,24.7)	14.1 (12.0,16.4)	22.9 (20.2,25.9)	24.1 (19.6,29.2)
Satisfied	32.1 (30.6,33.6)	31.9 (30.4,33.5)	32.4 (29.8,35.1)	31.6 (29.0,34.3)	30.8 (27.6,34.3)	32.6 (30.4,34.9)	37.4 (32.2,42.8)
Neither satisfied nor dissatisfied	11.6 (10.7,12.6)	11.8 (10.8,12.8)	12.3 (10.7,14.1)	11.9 (10.3,13.8)	11.1 (9.5,13.0)	9.8 (8.5,11.3)	5.4 (3.5,8.4)
Dissatisfied	7.5 (6.7,8.5)	7.5 (6.6,8.5)	8.7 (7.1,10.6)	5.8 (4.4,7.5)	7.2 (5.8,9.0)	8.5 (6.8,10.4)	8.4 (5.5,12.8)
Very dissatisfied	7.0 (6.3,7.7)	7.0 (6.3,7.7)	8.3 (7.3,9.5)	5.9 (4.7,7.3)	4.8 (3.7,6.3)	7.8 (6.1,9.8)	6.6 (4.0,10.7)
Not applicable	23.5 (22.2,24.8)	23.6 (22.3,25.0)	22.5 (20.0,25.1)	23.1 (21.0,25.2)	31.9 (29.1,34.8)	18.5 (16.5,20.6)	18.1 (14.3,22.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21b.2***Satisfaction With Schools in Current Community: Recruiters by Reserve and Guard Component***

21b. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Schools

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	72	41	16	4	3	8
Responding on Item	4,850	1,272	2,401	538	272	367
Very satisfied	22.4 (19.8,25.1)	21.3 (16.8,26.7)	23.7 (19.6,28.3)	20.3 (15.9,25.5)	18.4 (13.0,25.3)	23.3 (18.2,29.4)
Satisfied	39.2 (36.6,41.9)	33.8 (28.2,39.9)	43.0 (38.6,47.5)	40.5 (33.9,47.6)	28.6 (22.0,36.2)	39.1 (32.0,46.6)
Neither satisfied nor dissatisfied	10.0 (8.5,11.6)	10.2 (7.3,14.0)	10.1 (7.8,13.0)	8.8 (6.0,12.8)	10.2 (6.1,16.5)	9.8 (6.4,14.6)
Dissatisfied	5.9 (4.6,7.5)	5.1 (3.2,8.0)	6.6 (4.7,9.1)	6.1 (3.4,10.6)	3.1* (1.3,7.0)	6.0 (3.5,10.0)
Very dissatisfied	4.5 (3.4,5.9)	5.6* (3.0,10.2)	3.5 (2.2,5.6)	6.1 (3.5,10.5)	5.1* (2.4,10.7)	4.5* (2.0,9.8)
Not applicable	18.1 (15.8,20.7)	24.1 (19.4,29.5)	13.2 (10.6,16.2)	18.2 (13.9,23.5)	34.7 (27.5,42.7)	17.3 (12.8,23.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21b.3***Satisfaction With Schools in Current Community: Army Recruiters by Location***

21b. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Schools

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	68	37	6	16	0	11
Responding on Item	5,853	1,281	1,270	1,100	929	1,274
Very satisfied	15.9 (14.0,17.9)	19.9 (15.6,25.1)	16.5 (11.9,22.5)	14.2 (10.8,18.5)	16.9 (13.5,20.9)	11.8 (8.8,15.6)
Satisfied	32.4 (29.8,35.1)	23.7 (18.8,29.4)	38.1 (32.3,44.2)	34.6 (27.6,42.3)	35.1 (30.6,39.9)	31.7 (26.0,38.0)
Neither satisfied nor dissatisfied	12.3 (10.7,14.1)	10.4 (7.4,14.6)	13.3 (9.3,18.7)	13.7 (10.0,18.6)	10.4 (7.4,14.5)	13.4 (10.1,17.6)
Dissatisfied	8.7 (7.1,10.6)	7.6 (5.2,11.0)	7.8 (5.0,12.1)	9.5 (6.2,14.3)	8.2 (5.8,11.6)	10.2 (7.1,14.4)
Very dissatisfied	8.3 (7.3,9.5)	7.6 (5.0,11.4)	7.8 (5.0,11.9)	8.1 (5.3,12.2)	7.8 (5.3,11.3)	10.2 (7.4,13.9)
Not applicable	22.5 (20.0,25.1)	30.8 (24.8,37.6)	16.5 (12.1,22.2)	19.9 (15.0,25.9)	21.7 (17.3,26.7)	22.8 (18.2,28.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21b.4***Satisfaction With Schools in Current Community: Navy or Marine Corps Recruiters by Location***

21b. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Schools

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	54	15	18	8	12	35	12	22
Responding on Item	4,368	952	1,060	1,141	1,196	2,028	930	1,099
Very satisfied	21.8 (19.3,24.7)	20.4 (16.5,25.0)	18.8 (14.5,24.0)	26.2 (21.5,31.5)	21.9 (18.1,26.1)	14.1 (12.0,16.4)	16.5 (13.1,20.5)	12.1 (9.5,15.2)
Satisfied	31.6 (29.0,34.3)	35.5 (30.1,41.3)	32.9 (27.5,38.9)	27.3 (23.3,31.8)	31.9 (27.6,36.6)	30.8 (27.6,34.3)	31.3 (26.7,36.2)	30.5 (26.2,35.1)
Neither satisfied nor dissatisfied	11.9 (10.3,13.8)	10.6 (7.8,14.2)	12.9 (9.5,17.3)	10.9 (8.4,14.0)	13.3 (10.2,17.2)	11.1 (9.5,13.0)	11.5 (8.7,15.1)	10.8 (8.7,13.4)
Dissatisfied	5.8 (4.4,7.5)	4.9 (3.0,7.8)	5.8 (3.8,8.8)	5.6 (3.5,8.8)	5.7 (3.5,9.2)	7.2 (5.8,9.0)	6.6 (4.7,9.2)	7.8 (5.9,10.3)
Very dissatisfied	5.9 (4.7,7.3)	3.3 (1.9,5.6)	7.9 (5.2,12.0)	5.2 (3.5,7.9)	6.8 (4.7,9.8)	4.8 (3.7,6.3)	4.3 (2.9,6.2)	5.3 (3.7,7.5)
Not applicable	23.1 (21.0,25.2)	25.3 (21.0,30.2)	21.7 (17.2,26.9)	24.7 (20.8,29.2)	20.4 (16.2,25.4)	31.9 (29.1,34.8)	29.9 (25.7,34.5)	33.5 (29.9,37.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21c.1***Satisfaction With Availability of Childcare in Current Community: Recruiters by Active Component***

21c. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Availability of childcare

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	205	201	91	59	38	13	5
Responding on Item	14,062	13,712	5,830	4,363	2,025	1,493	350
Very satisfied	8.1 (7.4,8.9)	8.1 (7.3,8.9)	7.2 (6.0,8.6)	8.7 (7.2,10.5)	8.6 (7.3,10.2)	9.2 (7.6,11.0)	9.0 (6.7,12.1)
Satisfied	20.1 (19.0,21.4)	20.1 (18.9,21.4)	19.2 (17.2,21.3)	21.5 (19.3,23.8)	17.9 (15.4,20.7)	23.1 (20.3,26.3)	19.9 (15.2,25.6)
Neither satisfied nor dissatisfied	15.0 (13.8,16.3)	15.1 (13.9,16.4)	16.2 (14.0,18.6)	14.9 (13.1,16.9)	13.9 (11.6,16.6)	13.1 (11.3,15.2)	11.5 (7.9,16.2)
Dissatisfied	9.9 (8.9,11.0)	10.0 (8.9,11.1)	12.0 (10.2,14.2)	8.9 (7.3,10.8)	7.5 (6.3,9.0)	8.3 (6.5,10.5)	6.6 (4.2,10.2)
Very dissatisfied	7.8 (7.0,8.7)	7.9 (7.1,8.8)	10.2 (8.7,12.0)	5.3 (4.1,6.7)	7.8 (6.3,9.5)	6.7 (5.2,8.8)	3.0* (1.6,5.7)
Not applicable	39.1 (37.7,40.5)	38.8 (37.4,40.2)	35.2 (32.6,37.9)	40.8 (38.5,43.2)	44.2 (41.8,46.7)	39.6 (37.1,42.1)	50.0 (43.4,56.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21c.2***Satisfaction With Availability of Childcare in Current Community: Recruiters by Reserve and Guard Component***

21c. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Availability of childcare

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	88	53	21	0	3	11
Responding on Item	4,834	1,260	2,396	542	272	364
Very satisfied	11.8 (9.9,14.0)	10.3 (7.3,14.2)	14.1 (11.2,17.6)	7.4 (4.7,11.5)	8.2 (4.9,13.2)	11.4 (8.0,15.9)
Satisfied	23.5 (21.1,26.2)	21.0 (15.5,27.8)	26.8 (23.4,30.5)	24.2 (19.4,29.7)	12.2 (7.7,19.0)	18.2 (13.1,24.7)
Neither satisfied nor dissatisfied	12.3 (10.5,14.4)	15.4 (11.3,20.7)	11.0 (8.4,14.3)	10.1 (6.8,14.8)	12.2 (7.6,19.1)	13.6 (9.8,18.6)
Dissatisfied	7.3 (5.9,8.9)	7.0 (4.5,10.7)	7.9 (5.9,10.6)	9.4 (6.1,14.3)	4.1* (2.0,8.1)	3.0* (1.2,7.6)
Very dissatisfied	5.4 (4.3,6.9)	6.5 (4.0,10.6)	5.1 (3.6,7.0)	5.4 (3.1,9.0)	5.1* (2.7,9.6)	4.6* (2.5,8.1)
Not applicable	39.7 (36.5,42.9)	39.7 (33.7,46.0)	35.2 (31.1,39.5)	43.6 (36.7,50.8)	58.2 (49.6,66.3)	49.2 (41.9,56.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21c.3***Satisfaction With Availability of Childcare in Current Community: Army Recruiters by Location***

21c. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Availability of childcare

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	91	31	1	27	4	31
Responding on Item	5,830	1,287	1,276	1,089	925	1,253
Very satisfied	7.2 (6.0,8.6)	6.6 (4.1,10.5)	8.2 (5.3,12.5)	8.1 (5.4,12.1)	5.7 (3.6,8.7)	7.0 (4.4,11.0)
Satisfied	19.2 (17.2,21.3)	14.2 (10.2,19.4)	27.4 (22.2,33.4)	17.7 (12.5,24.5)	19.6 (15.3,24.6)	16.9 (13.3,21.3)
Neither satisfied nor dissatisfied	16.2 (14.0,18.6)	15.6 (11.9,20.1)	15.5 (11.1,21.3)	20.1 (15.4,25.8)	12.2 (9.3,15.8)	16.9 (13.2,21.5)
Dissatisfied	12.0 (10.2,14.2)	8.5 (5.7,12.6)	11.4 (8.1,15.9)	13.4 (9.2,19.0)	13.5 (9.9,18.2)	14.1 (10.3,19.0)
Very dissatisfied	10.2 (8.7,12.0)	12.3 (8.4,17.7)	7.3 (5.1,10.4)	9.1 (6.5,12.6)	14.4 (10.5,19.4)	9.1 (5.9,13.7)
Not applicable	35.2 (32.6,37.9)	42.9 (37.2,48.8)	30.1 (24.5,36.4)	31.6 (25.7,38.1)	34.8 (29.6,40.4)	36.0 (30.3,42.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21c.4***Satisfaction With Availability of Childcare in Current Community: Navy or Marine Corps Recruiters by Location***

21c. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Availability of childcare

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	59	15	22	13	8	38	15	22
Responding on Item	4,363	952	1,056	1,136	1,200	2,025	927	1,099
Very satisfied	8.7 (7.2,10.5)	5.7 (3.6,9.0)	10.9 (7.0,16.6)	10.2 (7.7,13.4)	7.9 (5.7,10.7)	8.6 (7.3,10.2)	9.9 (7.3,13.3)	7.6 (5.9,9.7)
Satisfied	21.5 (19.3,23.8)	23.7 (18.3,30.0)	22.6 (19.1,26.6)	17.7 (13.8,22.3)	21.8 (17.7,26.5)	17.9 (15.4,20.7)	18.5 (15.0,22.6)	17.4 (14.3,21.0)
Neither satisfied nor dissatisfied	14.9 (13.1,16.9)	18.0 (13.8,23.0)	12.6 (9.3,16.7)	18.1 (14.1,22.8)	11.8 (8.9,15.5)	13.9 (11.6,16.6)	15.8 (12.5,19.8)	12.3 (9.7,15.5)
Dissatisfied	8.9 (7.3,10.8)	5.7 (3.6,8.9)	9.6 (6.8,13.5)	9.8 (7.0,13.5)	10.0 (7.0,14.1)	7.5 (6.3,9.0)	6.9 (5.3,9.1)	8.1 (6.1,10.7)
Very dissatisfied	5.3 (4.1,6.7)	2.5* (1.3,4.6)	5.4 (3.5,8.3)	6.8 (4.3,10.6)	6.1 (4.1,9.0)	7.8 (6.3,9.5)	8.9 (6.7,11.7)	6.8 (5.0,9.2)
Not applicable	40.8 (38.5,43.2)	44.5 (39.5,49.6)	38.9 (34.0,44.1)	37.6 (33.1,42.3)	42.5 (36.9,48.3)	44.2 (41.8,46.7)	39.9 (35.5,44.6)	47.9 (44.3,51.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21d.1***Satisfaction With Spouse Employment in Current Community: Recruiters by Active Component***

21d. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Spouse employment

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	177	169	72	46	37	13	9
Responding on Item	14,090	13,744	5,849	4,376	2,026	1,493	346
Very satisfied	13.0 (12.1,13.9)	12.8 (11.9,13.7)	11.5 (10.1,13.1)	13.5 (11.8,15.5)	13.4 (11.6,15.4)	15.0 (13.0,17.4)	20.1 (16.1,24.9)
Satisfied	28.9 (27.5,30.4)	28.9 (27.4,30.4)	28.1 (25.6,30.9)	30.3 (28.2,32.6)	25.8 (23.2,28.5)	31.8 (28.6,35.1)	31.1 (25.7,37.1)
Neither satisfied nor dissatisfied	16.1 (15.0,17.2)	16.2 (15.1,17.4)	17.3 (15.3,19.5)	15.3 (13.8,17.0)	15.3 (12.9,17.9)	15.5 (13.5,17.8)	12.8 (9.0,18.0)
Dissatisfied	8.7 (7.9,9.6)	8.8 (8.0,9.8)	9.3 (7.8,11.1)	8.6 (7.4,10.1)	8.7 (7.2,10.4)	7.8 (6.3,9.6)	4.3 (2.5,7.2)
Very dissatisfied	8.3 (7.4,9.2)	8.4 (7.5,9.3)	10.2 (8.6,12.0)	6.9 (5.8,8.1)	6.8 (5.2,9.0)	7.8 (6.1,9.9)	4.3 (2.5,7.2)
Not applicable	25.0 (23.7,26.3)	24.9 (23.6,26.3)	23.6 (21.3,26.1)	25.3 (23.3,27.5)	30.1 (27.4,33.0)	22.1 (19.6,24.8)	27.4 (22.5,33.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21d.2***Satisfaction With Spouse Employment in Current Community: Recruiters by Reserve and Guard Component***

21d. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Spouse employment

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	94	53	27	4	3	8
Responding on Item	4,828	1,260	2,390	538	272	367
Very satisfied	16.2 (13.9,18.7)	15.9 (12.3,20.4)	16.7 (13.3,20.9)	16.9 (13.5,20.9)	8.2 (4.9,13.2)	18.1 (12.8,24.9)
Satisfied	33.7 (30.9,36.7)	29.9 (23.9,36.7)	36.8 (32.5,41.3)	28.4 (23.9,33.4)	30.6 (23.1,39.3)	36.8 (30.0,44.2)
Neither satisfied nor dissatisfied	13.6 (11.6,15.9)	17.3 (12.7,23.2)	12.3 (9.5,15.9)	14.2 (9.7,20.3)	11.2 (7.6,16.3)	10.5 (6.2,17.3)
Dissatisfied	5.8 (4.7,7.1)	6.1 (3.9,9.4)	6.0 (4.4,8.0)	3.4* (1.5,7.5)	10.2 (6.7,15.2)	4.5* (2.5,8.1)
Very dissatisfied	6.9 (5.4,8.6)	7.5 (5.1,10.8)	6.4 (4.6,8.9)	7.4 (4.6,11.9)	8.2 (5.0,13.0)	6.0 (3.4,10.6)
Not applicable	23.8 (21.5,26.4)	23.4 (18.2,29.5)	21.8 (18.6,25.4)	29.7 (24.5,35.5)	31.6 (25.2,38.9)	24.1 (18.5,30.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21d.3***Satisfaction With Spouse Employment in Current Community: Army Recruiters by Location***

21d. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Spouse employment

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	72	31	12	21	4	5
Responding on Item	5,849	1,287	1,264	1,095	925	1,279
Very satisfied	11.5 (10.1,13.1)	12.7 (9.5,16.9)	12.0 (8.8,16.1)	9.5 (6.7,13.3)	12.2 (9.0,16.3)	10.9 (7.6,15.5)
Satisfied	28.1 (25.6,30.9)	24.1 (19.0,29.9)	33.2 (27.4,39.5)	30.0 (24.6,36.0)	27.8 (23.5,32.6)	25.9 (21.3,31.1)
Neither satisfied nor dissatisfied	17.3 (15.3,19.5)	18.4 (14.0,23.8)	14.8 (10.3,20.6)	18.6 (14.4,23.6)	16.1 (12.2,20.9)	18.6 (14.1,24.1)
Dissatisfied	9.3 (7.8,11.1)	10.4 (6.8,15.5)	8.3 (5.5,12.4)	9.1 (6.1,13.1)	7.8 (5.4,11.3)	10.5 (7.7,14.3)
Very dissatisfied	10.2 (8.6,12.0)	8.5 (5.8,12.4)	11.1 (7.6,15.8)	12.9 (8.8,18.4)	8.7 (6.2,12.1)	9.7 (6.9,13.4)
Not applicable	23.6 (21.3,26.1)	25.9 (20.4,32.4)	20.7 (15.4,27.3)	20.0 (15.7,25.2)	27.4 (22.7,32.6)	24.3 (20.2,29.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 21d.4***Satisfaction With Spouse Employment in Current Community: Navy or Marine Corps Recruiters by Location***

21d. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station? Spouse employment

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	46	11	18	8	8	37	12	25
Responding on Item	4,376	956	1,060	1,141	1,200	2,026	930	1,096
Very satisfied	13.5 (11.8,15.5)	12.6 (9.4,16.6)	12.9 (9.3,17.6)	16.9 (13.4,21.0)	11.1 (8.2,14.7)	13.4 (11.6,15.4)	15.5 (12.4,19.1)	11.6 (9.2,14.6)
Satisfied	30.3 (28.2,32.6)	32.1 (27.2,37.5)	28.3 (24.0,33.2)	24.3 (20.1,29.2)	36.8 (32.0,41.9)	25.8 (23.2,28.5)	26.6 (22.3,31.5)	25.0 (21.1,29.3)
Neither satisfied nor dissatisfied	15.3 (13.8,17.0)	19.1 (15.5,23.3)	15.0 (12.0,18.6)	17.6 (14.3,21.5)	10.7 (7.7,14.7)	15.3 (12.9,17.9)	14.5 (11.3,18.4)	15.9 (13.0,19.3)
Dissatisfied	8.6 (7.4,10.1)	5.7 (3.3,9.7)	8.8 (6.4,11.9)	10.9 (8.2,14.2)	8.9 (6.8,11.7)	8.7 (7.2,10.4)	7.2 (5.4,9.7)	9.9 (7.8,12.4)
Very dissatisfied	6.9 (5.8,8.1)	2.9* (1.4,5.6)	10.8 (7.9,14.7)	7.5 (5.2,10.7)	6.1 (4.0,9.0)	6.8 (5.2,9.0)	6.3 (4.5,8.6)	7.3 (5.1,10.4)
Not applicable	25.3 (23.3,27.5)	27.6 (23.5,32.2)	24.2 (19.8,29.2)	22.9 (18.8,27.4)	26.4 (21.9,31.5)	30.1 (27.4,33.0)	29.9 (25.7,34.5)	30.3 (27.1,33.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22a.1***Agreement That Recruiting Office Presents a Professional Environment for Potential Applicants: Recruiters by Active Component***

22a. To what extent do you agree or disagree with the following statements about your office? My recruiting office presents a professional environment for potential applicants

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	26	27	8	4	9	5	0
Responding on Item	14,241	13,886	5,913	4,418	2,054	1,501	355
Strongly agree	32.5 (31.2,33.9)	32.0 (30.6,33.4)	28.2 (25.9,30.6)	34.4 (32.1,36.8)	40.7 (37.9,43.6)	28.0 (25.7,30.5)	52.4 (46.3,58.4)
Agree	45.7 (44.1,47.2)	46.0 (44.4,47.6)	49.9 (47.1,52.7)	44.6 (42.1,47.2)	41.7 (38.9,44.6)	40.4 (37.6,43.2)	33.9 (29.1,39.1)
Neither agree nor disagree	6.9 (6.2,7.7)	7.0 (6.2,7.8)	7.6 (6.3,9.1)	6.4 (5.3,7.8)	6.2 (5.1,7.5)	7.2 (5.9,8.9)	6.0* (3.3,10.7)
Disagree	8.2 (7.5,9.1)	8.3 (7.5,9.2)	8.0 (6.7,9.6)	8.7 (7.3,10.2)	7.3 (5.8,9.2)	9.6 (7.9,11.6)	6.0 (3.9,9.0)
Strongly disagree	5.5 (4.8,6.3)	5.6 (4.9,6.4)	5.8 (4.6,7.2)	5.2 (4.1,6.5)	3.4 (2.5,4.6)	9.1 (7.5,11.1)	1.8* (0.8,4.1)
Not applicable	1.2 (0.9,1.6)	1.2 (1.0,1.6)	0.6* (0.3,1.2)	0.8* (0.4,1.5)	0.7* (0.4,1.5)	5.7 (4.2,7.6)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22a.2***Agreement That Recruiting Office Presents a Professional Environment for Potential Applicants: Recruiters by Reserve and Guard Component***

22a. To what extent do you agree or disagree with the following statements about your office? My recruiting office presents a professional environment for potential applicants

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	17	6	6	0	3	3
Responding on Item	4,905	1,307	2,411	542	272	372
Strongly agree	24.1 (22.0,26.5)	29.3 (24.0,35.2)	17.9 (15.1,21.1)	28.9 (23.9,34.4)	35.7 (28.2,44.1)	31.1 (24.5,38.6)
Agree	43.2 (40.7,45.7)	44.6 (38.9,50.4)	41.9 (37.9,46.1)	43.6 (37.9,49.6)	39.8 (32.3,47.9)	48.2 (40.3,56.1)
Neither agree nor disagree	9.1 (7.4,11.0)	10.8 (7.4,15.6)	10.0 (7.7,13.0)	8.1 (5.4,11.9)	4.1* (2.1,7.9)	1.5* (0.5,4.3)
Disagree	13.8 (11.8,15.9)	10.4 (7.4,14.4)	16.8 (13.6,20.6)	11.4 (8.2,15.8)	12.2 (7.9,18.6)	10.4 (6.4,16.3)
Strongly disagree	9.6 (8.0,11.5)	5.0 (2.9,8.3)	13.1 (10.6,16.1)	8.1 (5.0,12.6)	6.1* (3.1,11.8)	8.2 (5.1,12.7)
Not applicable	0.3* (0.1,0.7)	0.0 (N/A,N/A)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	2.0* (0.7,5.6)	0.7* (0.2,3.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22a.3***Agreement That Recruiting Office Presents a Professional Environment for Potential Applicants: Army Recruiters by Location***

22a. To what extent do you agree or disagree with the following statements about your office? My recruiting office presents a professional environment for potential applicants

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	8	0	1	0	8	0
Responding on Item	5,913	1,318	1,276	1,116	921	1,284
Strongly agree	28.2 (25.9,30.6)	24.9 (19.6,31.1)	31.5 (26.1,37.5)	23.8 (18.8,29.7)	31.9 (26.4,37.9)	29.4 (24.3,35.2)
Agree	49.9 (47.1,52.7)	52.5 (46.3,58.7)	45.7 (40.0,51.5)	55.1 (48.9,61.3)	47.6 (40.8,54.5)	48.4 (41.9,55.0)
Neither agree nor disagree	7.6 (6.3,9.1)	5.5 (3.3,9.2)	9.1 (6.2,13.3)	7.0 (4.6,10.5)	8.7 (6.0,12.6)	7.7 (5.2,11.2)
Disagree	8.0 (6.7,9.6)	7.8 (5.2,11.6)	9.6 (6.6,13.8)	8.4 (5.9,12.0)	6.6 (3.9,10.8)	7.3 (4.6,11.3)
Strongly disagree	5.8 (4.6,7.2)	8.8 (6.0,12.7)	3.7* (1.9,7.0)	5.1 (3.0,8.6)	4.8 (3.1,7.4)	6.1 (4.0,9.0)
Not applicable	0.6* (0.3,1.2)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.4* (0.1,2.1)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22a.4***Agreement That Recruiting Office Presents a Professional Environment for Potential Applicants: Navy or Marine Corps Recruiters by Location***

22a. To what extent do you agree or disagree with the following statements about your office? My recruiting office presents a professional environment for potential applicants

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	4	0	5	0	0	9	3	6
Responding on Item	4,418	967	1,073	1,149	1,208	2,054	939	1,115
Strongly agree	34.4 (32.1,36.8)	33.7 (28.7,39.2)	33.3 (28.6,38.4)	30.5 (25.9,35.6)	40.1 (35.8,44.5)	40.7 (37.9,43.6)	37.5 (33.0,42.2)	43.4 (40.1,46.8)
Agree	44.6 (42.1,47.2)	46.2 (41.2,51.2)	44.9 (40.1,49.7)	47.6 (42.2,53.0)	39.4 (34.8,44.1)	41.7 (38.9,44.6)	41.7 (37.2,46.4)	41.7 (38.3,45.2)
Neither agree nor disagree	6.4 (5.3,7.8)	4.4 (2.5,7.8)	7.0 (4.8,10.1)	7.8 (5.8,10.5)	6.4 (4.3,9.3)	6.2 (5.1,7.5)	5.5 (3.8,8.0)	6.7 (5.1,8.8)
Disagree	8.7 (7.3,10.2)	9.6 (7.5,12.4)	7.8 (5.4,11.3)	7.8 (5.5,11.0)	9.6 (6.9,13.1)	7.3 (5.8,9.2)	10.1 (7.4,13.6)	5.0 (3.3,7.3)
Strongly disagree	5.2 (4.1,6.5)	5.6 (3.7,8.5)	5.8 (3.8,8.7)	5.6 (3.5,8.7)	3.9 (2.3,6.4)	3.4 (2.5,4.6)	3.9 (2.5,6.0)	3.0 (2.0,4.4)
Not applicable	0.8* (0.4,1.5)	0.4* (0.1,1.9)	1.2* (0.5,3.1)	0.7* (0.2,2.3)	0.7* (0.2,3.3)	0.7* (0.4,1.5)	1.3* (0.6,2.8)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22b.1***Agreement That Recruiting Office Presents a Pleasant Environment for Potential Applicants: Recruiters by Active Component***

22b. To what extent do you agree or disagree with the following statements about your office? My recruiting office presents a pleasant environment for potential applicants

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	40	41	13	13	9	5	0
Responding on Item	14,227	13,872	5,908	4,409	2,054	1,501	355
Strongly agree	30.6 (29.2,31.9)	30.0 (28.6,31.3)	26.9 (24.6,29.4)	33.2 (31.0,35.6)	33.8 (30.9,36.8)	27.0 (24.7,29.4)	54.8 (48.5,60.9)
Agree	47.0 (45.5,48.5)	47.2 (45.7,48.8)	49.1 (46.4,51.9)	46.9 (44.5,49.4)	46.0 (43.1,49.0)	42.3 (39.2,45.4)	36.9 (31.1,43.1)
Neither agree nor disagree	10.2 (9.3,11.0)	10.3 (9.5,11.2)	11.0 (9.6,12.6)	9.3 (7.9,10.8)	10.1 (8.5,12.1)	10.8 (9.3,12.6)	4.2* (2.3,7.5)
Disagree	7.6 (6.8,8.4)	7.7 (6.9,8.6)	8.5 (7.0,10.2)	6.8 (5.6,8.3)	7.0 (5.6,8.7)	8.6 (7.3,10.1)	2.4* (1.2,4.8)
Strongly disagree	3.5 (3.0,4.1)	3.6 (3.0,4.2)	3.9 (2.9,5.1)	3.1 (2.3,4.0)	2.3 (1.6,3.1)	5.5 (4.3,7.1)	1.8* (0.8,4.1)
Not applicable	1.2 (1.0,1.6)	1.3 (1.0,1.6)	0.6* (0.3,1.2)	0.8* (0.4,1.5)	0.7* (0.4,1.5)	5.8 (4.3,7.9)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22b.2***Agreement That Recruiting Office Presents a Pleasant Environment for Potential Applicants: Recruiters by Reserve and Guard Component***

22b. To what extent do you agree or disagree with the following statements about your office? My recruiting office presents a pleasant environment for potential applicants

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	17	6	6	0	3	3
Responding on Item	4,905	1,307	2,411	542	272	372
Strongly agree	23.7 (21.3,26.2)	27.9 (22.0,34.7)	18.1 (15.0,21.7)	26.9 (21.3,33.3)	31.6 (24.7,39.4)	34.1 (28.3,40.4)
Agree	44.4 (41.6,47.2)	42.8 (36.2,49.7)	44.5 (40.5,48.7)	47.7 (40.9,54.5)	44.9 (36.5,53.6)	43.7 (37.5,50.1)
Neither agree nor disagree	12.2 (10.3,14.3)	15.8 (11.9,20.6)	11.6 (8.8,15.0)	11.4 (8.0,16.0)	8.2 (5.1,12.9)	7.4* (4.0,13.4)
Disagree	12.3 (10.7,14.1)	8.6 (5.7,12.6)	15.7 (12.8,19.1)	9.4 (6.2,14.1)	8.2 (4.9,13.4)	10.4 (6.8,15.5)
Strongly disagree	7.2 (6.0,8.7)	5.0 (2.9,8.3)	9.8 (7.7,12.4)	4.7* (2.5,8.7)	5.1* (2.4,10.7)	3.7* (1.9,7.2)
Not applicable	0.3* (0.1,0.7)	0.0 (N/A,N/A)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	2.0* (0.7,5.6)	0.7* (0.2,3.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22b.3***Agreement That Recruiting Office Presents a Pleasant Environment for Potential Applicants: Army Recruiters by Location***

22b. To what extent do you agree or disagree with the following statements about your office? My recruiting office presents a pleasant environment for potential applicants

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	13	0	1	0	8	5
Responding on Item	5,908	1,318	1,276	1,116	921	1,279
Strongly agree	26.9 (24.6,29.4)	24.0 (18.2,30.9)	29.2 (24.3,34.7)	22.9 (18.3,28.3)	31.9 (27.2,37.0)	27.5 (22.3,33.4)
Agree	49.1 (46.4,51.9)	53.5 (46.5,60.3)	42.9 (37.3,48.8)	54.7 (48.3,60.9)	45.0 (39.6,50.4)	49.0 (43.0,55.0)
Neither agree nor disagree	11.0 (9.6,12.6)	10.1 (6.9,14.8)	15.1 (11.6,19.4)	9.8 (6.4,14.8)	10.0 (7.4,13.5)	9.7 (6.2,14.8)
Disagree	8.5 (7.0,10.2)	6.0 (3.4,10.3)	11.4 (8.2,15.6)	7.5 (4.4,12.4)	7.9 (5.3,11.5)	9.3 (6.1,14.1)
Strongly disagree	3.9 (2.9,5.1)	6.0 (3.6,9.7)	0.9* (0.3,3.0)	4.7 (2.9,7.6)	4.8 (3.0,7.6)	3.2* (1.8,5.8)
Not applicable	0.6* (0.3,1.2)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.4* (0.1,2.1)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22b.4***Agreement That Recruiting Office Presents a Pleasant Environment for Potential Applicants: Navy or Marine Corps Recruiters by Location***

22b. To what extent do you agree or disagree with the following statements about your office? My recruiting office presents a pleasant environment for potential applicants

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	13	0	9	4	0	9	6	3
Responding on Item	4,409	967	1,069	1,145	1,208	2,054	936	1,118
Strongly agree	33.2 (31.0,35.6)	31.7 (26.6,37.4)	33.9 (29.2,39.0)	29.5 (24.6,34.9)	37.9 (33.4,42.7)	33.8 (30.9,36.8)	31.1 (26.5,36.0)	36.1 (32.6,39.8)
Agree	46.9 (44.5,49.4)	47.8 (42.8,52.8)	48.4 (43.8,53.0)	49.6 (44.6,54.7)	41.5 (36.1,47.1)	46.0 (43.1,49.0)	45.8 (42.0,49.5)	46.3 (41.8,50.8)
Neither agree nor disagree	9.3 (7.9,10.8)	9.2 (6.6,12.8)	5.8 (3.8,8.8)	12.3 (9.6,15.7)	9.6 (7.1,12.8)	10.1 (8.5,12.1)	10.1 (7.4,13.7)	10.2 (8.0,12.7)
Disagree	6.8 (5.6,8.3)	7.2 (5.2,9.9)	7.4 (4.8,11.3)	4.5 (2.8,7.2)	8.2 (5.6,11.8)	7.0 (5.6,8.7)	9.2 (6.8,12.2)	5.2 (3.7,7.3)
Strongly disagree	3.1 (2.3,4.0)	3.6 (2.2,5.9)	3.3 (1.9,5.7)	3.4 (2.0,5.5)	2.1* (1.1,4.0)	2.3 (1.6,3.1)	2.6 (1.6,4.4)	2.0 (1.2,3.3)
Not applicable	0.8* (0.4,1.5)	0.4* (0.1,1.9)	1.2* (0.5,3.1)	0.8* (0.2,2.3)	0.7* (0.2,3.3)	0.7* (0.4,1.5)	1.3* (0.6,2.8)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22c.1***Agreement That Recruiting Office Contributes to Success as a Recruiter: Recruiters by Active Component***

22c. To what extent do you agree or disagree with the following statements about your office? My recruiting office contributes to my success as a recruiter

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	81	82	19	30	27	5	0
Responding on Item	14,186	13,831	5,902	4,392	2,036	1,501	355
Strongly agree	17.5 (16.5,18.5)	17.0 (16.0,18.1)	16.3 (14.5,18.2)	18.4 (16.6,20.3)	19.4 (17.2,21.8)	12.4 (10.7,14.3)	36.3 (31.5,41.4)
Agree	26.3 (25.0,27.7)	26.1 (24.7,27.5)	26.9 (24.7,29.2)	27.5 (24.9,30.2)	24.2 (22.1,26.3)	21.5 (18.9,24.3)	34.5 (29.2,40.3)
Neither agree nor disagree	28.4 (27.0,29.8)	28.7 (27.3,30.1)	27.3 (24.6,30.1)	29.5 (27.3,31.8)	30.8 (28.1,33.7)	28.9 (26.0,31.9)	16.7 (13.0,21.1)
Disagree	16.0 (14.9,17.1)	16.1 (15.0,17.3)	18.5 (16.5,20.7)	13.4 (11.7,15.3)	15.4 (13.1,18.0)	15.8 (13.7,18.2)	9.5 (6.8,13.3)
Strongly disagree	9.2 (8.5,10.0)	9.3 (8.6,10.1)	9.0 (7.8,10.5)	9.4 (8.2,10.6)	8.3 (6.8,10.0)	12.0 (10.0,14.4)	3.0* (1.4,6.3)
Not applicable	2.7 (2.3,3.2)	2.8 (2.4,3.3)	2.1 (1.5,2.9)	1.9 (1.3,2.8)	2.0 (1.3,3.0)	9.5 (7.5,11.8)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22c.2***Agreement That Recruiting Office Contributes to Success as a Recruiter: Recruiters by Reserve and Guard Component***

22c. To what extent do you agree or disagree with the following statements about your office? My recruiting office contributes to my success as a recruiter

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	27	12	6	4	3	3
Responding on Item	4,895	1,301	2,411	538	272	372
Strongly agree	14.4 (12.3,16.9)	15.4 (11.0,21.1)	11.8 (9.1,15.1)	18.2 (13.0,24.9)	16.3 (11.7,22.4)	21.5 (16.7,27.3)
Agree	28.0 (24.9,31.4)	27.6 (22.1,33.9)	27.1 (22.7,32.0)	29.7 (24.0,36.2)	29.6 (22.8,37.5)	31.9 (26.0,38.4)
Neither agree nor disagree	26.0 (23.8,28.3)	29.4 (24.3,35.1)	24.7 (21.2,28.5)	24.3 (20.3,28.9)	29.6 (24.2,35.7)	22.2 (17.1,28.4)
Disagree	18.1 (16.0,20.4)	16.3 (11.7,22.2)	20.1 (16.9,23.7)	16.9 (12.1,23.0)	12.2 (8.2,17.9)	17.0 (11.9,23.9)
Strongly disagree	12.7 (10.8,15.0)	10.9 (7.3,15.9)	15.7 (12.9,19.1)	10.8 (7.4,15.5)	9.2 (5.9,14.1)	5.2* (2.7,9.8)
Not applicable	0.8 (0.4,1.4)	0.5* (0.1,2.4)	0.7* (0.2,1.8)	0.0 (N/A,N/A)	3.1* (1.3,7.0)	2.2* (0.9,5.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22c.3***Agreement That Recruiting Office Contributes to Success as a Recruiter: Army Recruiters by Location***

22c. To what extent do you agree or disagree with the following statements about your office? My recruiting office contributes to my success as a recruiter

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	19	7	1	0	8	5
Responding on Item	5,902	1,311	1,276	1,116	921	1,279
Strongly agree	16.3 (14.5,18.2)	10.7 (7.4,15.2)	21.0 (16.4,26.4)	16.8 (12.9,21.7)	18.3 (14.6,22.8)	15.4 (11.5,20.2)
Agree	26.9 (24.7,29.2)	25.0 (20.0,30.8)	25.1 (20.4,30.5)	29.9 (25.3,35.0)	25.8 (20.9,31.4)	28.7 (24.1,33.9)
Neither agree nor disagree	27.3 (24.6,30.1)	32.4 (27.2,38.1)	25.1 (20.4,30.6)	22.4 (17.2,28.7)	26.6 (22.5,31.3)	28.7 (23.6,34.6)
Disagree	18.5 (16.5,20.7)	15.7 (11.9,20.6)	20.1 (15.4,25.9)	23.8 (18.7,29.8)	17.0 (13.2,21.8)	16.2 (11.8,21.9)
Strongly disagree	9.0 (7.8,10.5)	13.4 (10.3,17.4)	7.3 (4.9,10.8)	5.6 (3.4,9.1)	10.5 (7.5,14.5)	8.1 (5.5,11.8)
Not applicable	2.1 (1.5,2.9)	2.8* (1.2,6.2)	1.4* (0.5,3.7)	1.4* (0.5,3.8)	1.8* (0.8,3.9)	2.8* (1.5,5.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22c.4***Agreement That Recruiting Office Contributes to Success as a Recruiter: Navy or Marine Corps Recruiters by Location***

22c. To what extent do you agree or disagree with the following statements about your office? My recruiting office contributes to my success as a recruiter

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	30	0	18	4	8	27	15	11
Responding on Item	4,392	967	1,060	1,145	1,200	2,036	927	1,110
Strongly agree	18.4 (16.6,20.3)	15.3 (11.4,20.2)	15.0 (10.8,20.4)	18.3 (14.8,22.4)	24.3 (20.5,28.5)	19.4 (17.2,21.8)	18.2 (14.5,22.5)	20.5 (17.7,23.5)
Agree	27.5 (24.9,30.2)	30.9 (25.5,36.9)	22.1 (18.1,26.7)	26.1 (22.0,30.7)	30.4 (26.0,35.1)	24.2 (22.1,26.3)	24.4 (20.0,29.5)	23.9 (21.3,26.8)
Neither agree nor disagree	29.5 (27.3,31.8)	32.9 (28.4,37.8)	30.4 (25.9,35.3)	29.9 (25.4,34.7)	25.4 (21.6,29.6)	30.8 (28.1,33.7)	30.4 (26.0,35.1)	31.2 (27.7,34.9)
Disagree	13.4 (11.7,15.3)	12.1 (9.5,15.2)	17.5 (13.9,21.9)	14.2 (11.0,18.2)	10.4 (7.3,14.6)	15.4 (13.1,18.0)	16.2 (12.8,20.3)	14.7 (12.0,17.9)
Strongly disagree	9.4 (8.2,10.6)	8.4 (6.1,11.5)	11.3 (8.4,14.9)	9.3 (6.5,13.1)	8.6 (6.3,11.5)	8.3 (6.8,10.0)	8.9 (7.0,11.3)	7.7 (5.9,10.0)
Not applicable	1.9 (1.3,2.8)	0.4* (0.1,1.9)	3.8 (2.2,6.2)	2.2* (1.2,4.3)	1.1* (0.3,3.5)	2.0 (1.3,3.0)	2.0* (1.1,3.7)	2.0* (1.1,3.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22d.1***Agreement That Recruiting Office Gets Very Few Walk-In Potential Applicants: Recruiters by Active Component***

22d. To what extent do you agree or disagree with the following statements about your office? My recruiting office gets very few walk-in potential applicants

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	86	84	28	29	21	5	2
Responding on Item	14,181	13,829	5,893	4,393	2,042	1,501	353
Strongly agree	39.5 (38.2,40.8)	39.7 (38.4,41.1)	39.2 (36.8,41.7)	40.7 (38.2,43.3)	41.0 (38.7,43.5)	37.1 (34.0,40.4)	29.3 (24.5,34.7)
Agree	27.8 (26.5,29.2)	27.9 (26.5,29.3)	28.8 (26.5,31.2)	27.1 (24.4,30.0)	29.7 (27.8,31.7)	24.2 (21.4,27.4)	24.0 (19.2,29.5)
Neither agree nor disagree	15.1 (14.1,16.2)	15.1 (14.0,16.1)	16.8 (15.0,18.7)	14.0 (12.2,16.0)	14.1 (12.3,16.1)	12.5 (10.6,14.8)	18.0 (13.9,22.9)
Disagree	11.1 (10.2,12.1)	10.8 (9.8,11.8)	10.9 (9.3,12.7)	12.0 (10.2,13.9)	9.2 (7.9,10.7)	8.9 (7.0,11.3)	25.2 (19.8,31.4)
Strongly disagree	3.2 (2.7,3.7)	3.2 (2.7,3.7)	2.5 (1.8,3.3)	4.1 (3.1,5.3)	3.2 (2.3,4.5)	3.3 (2.5,4.3)	3.6* (1.7,7.6)
Not applicable	3.3 (2.9,3.8)	3.4 (2.9,3.9)	1.9 (1.3,2.8)	2.2 (1.4,3.2)	2.7 (1.9,3.8)	13.9 (11.8,16.3)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22d.2***Agreement That Recruiting Office Gets Very Few Walk-In Potential Applicants: Recruiters by Reserve and Guard Component***

22d. To what extent do you agree or disagree with the following statements about your office? My recruiting office gets very few walk-in potential applicants

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	38	6	21	0	3	8
Responding on Item	4,884	1,307	2,396	542	272	367
Strongly agree	44.2 (41.1,47.3)	42.3 (36.0,49.0)	47.5 (43.1,51.9)	55.0 (49.3,60.7)	29.6 (22.5,37.9)	24.1 (17.9,31.5)
Agree	28.1 (25.0,31.3)	25.2 (19.1,32.5)	30.8 (26.5,35.4)	29.5 (24.3,35.3)	18.4 (13.2,25.0)	25.6 (19.5,32.8)
Neither agree nor disagree	11.0 (9.4,12.8)	17.1 (13.3,21.8)	7.9 (5.9,10.5)	10.1 (6.8,14.7)	11.2 (7.2,17.2)	10.5 (7.3,14.9)
Disagree	11.1 (9.3,13.1)	11.7 (8.1,16.6)	8.4 (6.2,11.1)	4.0* (2.1,7.6)	28.6 (22.5,35.5)	24.1 (17.5,32.1)
Strongly disagree	4.4 (3.4,5.6)	2.3* (0.9,5.6)	4.4 (3.0,6.3)	1.3* (0.5,3.9)	6.1 (3.4,10.7)	15.0 (11.1,20.1)
Not applicable	1.3 (0.8,2.1)	1.4* (0.5,3.7)	1.1* (0.5,2.4)	0.0 (N/A,N/A)	6.1* (3.4,10.9)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22d.3***Agreement That Recruiting Office Gets Very Few Walk-In Potential Applicants: Army Recruiters by Location***

22d. To what extent do you agree or disagree with the following statements about your office? My recruiting office gets very few walk-in potential applicants

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	28	0	6	6	12	5
Responding on Item	5,893	1,318	1,270	1,110	917	1,279
Strongly agree	39.2 (36.8,41.7)	43.3 (37.7,49.1)	38.1 (32.3,44.2)	33.3 (26.5,40.9)	39.0 (33.8,44.5)	41.3 (36.1,46.7)
Agree	28.8 (26.5,31.2)	30.0 (25.1,35.3)	25.7 (21.0,31.0)	32.4 (26.8,38.6)	29.4 (24.5,34.8)	27.1 (22.4,32.5)
Neither agree nor disagree	16.8 (15.0,18.7)	12.0 (8.8,16.1)	18.4 (13.9,23.8)	17.8 (13.2,23.7)	18.9 (15.1,23.3)	17.8 (13.8,22.7)
Disagree	10.9 (9.3,12.7)	10.6 (7.8,14.3)	12.8 (9.0,18.0)	11.3 (8.1,15.5)	9.7 (6.6,13.9)	9.7 (7.2,13.1)
Strongly disagree	2.5 (1.8,3.3)	2.8* (1.2,6.3)	2.8* (1.4,5.5)	3.8* (2.1,6.7)	1.8* (0.8,3.9)	1.2* (0.4,3.3)
Not applicable	1.9 (1.3,2.8)	1.4* (0.4,4.9)	2.3* (1.1,4.9)	1.4* (0.5,3.8)	1.3* (0.5,3.3)	2.8* (1.5,5.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22d.4***Agreement That Recruiting Office Gets Very Few Walk-In Potential Applicants: Navy or Marine Corps Recruiters by Location***

22d. To what extent do you agree or disagree with the following statements about your office? My recruiting office gets very few walk-in potential applicants

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	3	9	13	4	21	12	8
Responding on Item	4,393	964	1,069	1,136	1,204	2,042	930	1,113
Strongly agree	40.7 (38.2,43.3)	44.0 (38.0,50.1)	41.3 (36.1,46.7)	44.0 (38.8,49.3)	35.2 (30.7,40.1)	41.0 (38.7,43.5)	43.4 (39.4,47.5)	39.1 (36.0,42.2)
Agree	27.1 (24.4,30.0)	27.0 (21.7,33.1)	28.5 (24.0,33.5)	24.8 (20.2,30.1)	27.8 (23.3,32.7)	29.7 (27.8,31.7)	29.3 (25.9,33.0)	30.1 (26.9,33.5)
Neither agree nor disagree	14.0 (12.2,16.0)	15.3 (11.4,20.3)	13.6 (10.9,17.0)	11.7 (8.3,16.1)	15.7 (12.0,20.2)	14.1 (12.3,16.1)	13.2 (10.5,16.3)	14.9 (12.3,18.0)
Disagree	12.0 (10.2,13.9)	8.9 (6.0,13.0)	9.1 (6.4,12.7)	12.8 (9.7,16.7)	16.4 (13.1,20.2)	9.2 (7.9,10.7)	8.6 (6.7,10.9)	9.7 (7.6,12.3)
Strongly disagree	4.1 (3.1,5.3)	2.8* (1.5,5.4)	5.0 (3.2,7.6)	6.0 (4.0,8.9)	2.5* (1.4,4.5)	3.2 (2.3,4.5)	3.0 (1.7,5.1)	3.5 (2.3,5.4)
Not applicable	2.2 (1.4,3.2)	2.0* (0.9,4.7)	2.5* (1.3,4.7)	0.8* (0.2,2.3)	2.5* (1.3,4.9)	2.7 (1.9,3.8)	2.6 (1.6,4.4)	2.7 (1.8,4.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22e.1***Agreement That Recruiter Could Recruit More Applicants if Office Looked "High-Tech": Recruiters by Active Component***

22e. To what extent do you agree or disagree with the following statements about your office? I could successfully recruit more applicants if my office looked "high-tech"

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	61	62	19	17	15	10	0
Responding on Item	14,206	13,851	5,902	4,405	2,048	1,496	355
Strongly agree	28.2 (26.9,29.5)	28.3 (27.1,29.6)	27.3 (25.1,29.6)	32.9 (30.6,35.3)	21.7 (19.2,24.3)	28.1 (25.8,30.6)	22.6 (16.7,29.8)
Agree	27.6 (26.2,29.0)	27.7 (26.3,29.1)	31.1 (28.4,33.8)	27.9 (25.5,30.4)	20.3 (18.0,22.7)	24.0 (21.4,26.7)	23.8 (19.8,28.4)
Neither agree nor disagree	29.2 (27.9,30.6)	29.2 (27.8,30.6)	29.3 (27.0,31.8)	27.5 (25.2,29.9)	35.3 (32.1,38.7)	25.2 (22.9,27.6)	31.0 (25.4,37.1)
Disagree	8.7 (7.9,9.6)	8.4 (7.6,9.4)	7.3 (5.9,8.9)	7.5 (6.3,9.1)	14.6 (12.7,16.8)	7.2 (5.6,9.3)	17.3 (13.3,22.1)
Strongly disagree	2.9 (2.4,3.4)	2.8 (2.4,3.4)	2.9 (2.1,3.9)	1.8 (1.2,2.7)	5.6 (4.3,7.2)	2.1 (1.4,3.1)	4.8 (2.7,8.3)
Not applicable	3.5 (3.0,4.0)	3.6 (3.1,4.1)	2.2 (1.6,3.1)	2.4 (1.7,3.5)	2.6 (1.7,3.9)	13.5 (11.2,16.1)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22e.2***Agreement That Recruiter Could Recruit More Applicants if Office Looked "High-Tech": Recruiters by Reserve and Guard Component***

22e. To what extent do you agree or disagree with the following statements about your office? I could successfully recruit more applicants if my office looked "high-tech"

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	20	6	6	0	3	6
Responding on Item	4,902	1,307	2,411	542	272	369
Strongly agree	24.8 (22.6,27.2)	23.4 (18.9,28.7)	26.6 (23.0,30.6)	25.5 (20.3,31.5)	14.3 (9.7,20.5)	24.6 (19.5,30.6)
Agree	29.4 (27.0,31.9)	32.4 (27.3,38.0)	28.4 (24.6,32.5)	27.5 (22.4,33.3)	24.5 (18.0,32.3)	31.3 (24.9,38.6)
Neither agree nor disagree	30.9 (28.6,33.3)	30.6 (26.4,35.3)	30.6 (26.8,34.6)	31.5 (26.4,37.2)	33.7 (27.3,40.7)	30.6 (24.4,37.6)
Disagree	11.3 (9.6,13.3)	10.4 (7.2,14.7)	11.6 (9.1,14.7)	12.1 (8.8,16.4)	16.3 (10.5,24.5)	8.2 (4.9,13.4)
Strongly disagree	1.5 (1.0,2.4)	1.8* (0.8,4.3)	0.9* (0.3,2.5)	3.4* (1.7,6.5)	4.1* (2.0,8.1)	0.0 (N/A,N/A)
Not applicable	2.1 (1.5,2.9)	1.4* (0.5,3.7)	2.0 (1.1,3.5)	0.0 (N/A,N/A)	7.1 (4.2,11.9)	5.2 (3.0,9.0)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22e.3***Agreement That Recruiter Could Recruit More Applicants if Office Looked "High-Tech": Army Recruiters by Location***

22e. To what extent do you agree or disagree with the following statements about your office? I could successfully recruit more applicants if my office looked "high-tech"

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	19	0	1	11	4	5
Responding on Item	5,902	1,318	1,276	1,105	925	1,279
Strongly agree	27.3 (25.1,29.6)	28.6 (23.0,34.8)	31.1 (26.3,36.3)	25.5 (20.6,31.0)	24.8 (19.9,30.4)	25.5 (20.3,31.5)
Agree	31.1 (28.4,33.8)	26.7 (21.9,32.2)	31.1 (25.8,36.9)	34.9 (30.0,40.2)	27.4 (22.6,32.8)	34.8 (29.4,40.7)
Neither agree nor disagree	29.3 (27.0,31.8)	30.4 (24.9,36.6)	25.1 (20.0,31.0)	29.7 (24.1,36.0)	36.1 (29.9,42.8)	27.1 (22.7,32.1)
Disagree	7.3 (5.9,8.9)	10.1 (7.3,13.9)	5.9 (3.7,9.5)	7.6 (4.5,12.5)	7.0 (4.5,10.7)	5.7 (3.3,9.5)
Strongly disagree	2.9 (2.1,3.9)	2.8* (1.4,5.5)	4.1* (2.2,7.6)	0.9* (0.3,3.2)	3.0* (1.5,6.0)	3.2* (1.8,5.9)
Not applicable	2.2 (1.6,3.1)	1.4* (0.4,4.9)	2.7* (1.4,5.5)	1.4* (0.5,3.8)	1.7* (0.8,3.9)	3.6 (2.1,6.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22e.4***Agreement That Recruiter Could Recruit More Applicants if Office Looked "High-Tech": Navy or Marine Corps Recruiters by Location***

22e. To what extent do you agree or disagree with the following statements about your office? I could successfully recruit more applicants if my office looked "high-tech"

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	17	3	9	0	4	15	9	6
Responding on Item	4,405	964	1,069	1,149	1,204	2,048	933	1,115
Strongly agree	32.9 (30.6,35.3)	30.7 (25.6,36.2)	33.1 (27.7,38.9)	34.2 (29.9,38.8)	33.1 (28.3,38.3)	21.7 (19.2,24.3)	23.0 (19.2,27.2)	20.6 (18.1,23.3)
Agree	27.9 (25.5,30.4)	31.9 (26.3,38.0)	25.6 (20.8,31.2)	27.9 (22.9,33.5)	27.1 (22.8,31.8)	20.3 (18.0,22.7)	21.3 (17.7,25.5)	19.4 (16.4,22.7)
Neither agree nor disagree	27.5 (25.2,29.9)	27.0 (22.5,32.1)	27.3 (22.3,32.9)	27.5 (23.4,32.0)	28.5 (23.5,34.1)	35.3 (32.1,38.7)	35.7 (31.0,40.7)	35.0 (31.6,38.6)
Disagree	7.5 (6.3,9.1)	4.4 (2.8,7.1)	8.7 (6.1,12.3)	7.4 (5.2,10.5)	9.3 (6.7,12.6)	14.6 (12.7,16.8)	12.8 (10.4,15.7)	16.1 (13.3,19.4)
Strongly disagree	1.8 (1.2,2.7)	3.2 (1.9,5.6)	1.7* (0.7,3.7)	1.9* (0.9,3.7)	0.7* (0.2,2.2)	5.6 (4.3,7.2)	3.9 (2.4,6.5)	7.0 (5.3,9.1)
Not applicable	2.4 (1.7,3.5)	2.8* (1.4,5.5)	3.7 (2.3,6.1)	1.1* (0.4,2.8)	1.4* (0.5,3.8)	2.6 (1.7,3.9)	3.3 (2.1,5.2)	2.0* (1.0,3.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22f.1***Agreement That a Good Relationship Exists Between Recruiting Office and Other Tenants (Non-Service) in the Area: Recruiters by Active Component***

22f. To what extent do you agree or disagree with the following statements about your office? There is a good relationship between my office and other tenants (non-Service) in the area

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	32	32	9	8	9	5	0
Responding on Item	14,235	13,881	5,912	4,414	2,054	1,501	355
Strongly agree	21.3 (20.2,22.6)	21.0 (19.8,22.2)	18.1 (16.0,20.5)	23.8 (21.8,26.0)	23.5 (20.8,26.5)	20.6 (17.9,23.7)	35.1 (29.8,40.8)
Agree	50.6 (49.1,52.2)	50.7 (49.1,52.2)	51.9 (49.0,54.7)	52.9 (50.3,55.4)	47.3 (44.1,50.6)	43.8 (40.7,47.0)	50.6 (44.7,56.5)
Neither agree nor disagree	15.6 (14.5,16.8)	15.7 (14.6,16.9)	17.2 (15.2,19.4)	12.9 (11.3,14.8)	17.1 (14.8,19.7)	16.3 (14.3,18.5)	10.1 (7.2,14.0)
Disagree	6.5 (5.7,7.3)	6.6 (5.8,7.5)	7.8 (6.3,9.6)	5.5 (4.4,7.0)	5.7 (4.7,6.9)	6.2 (4.8,7.9)	1.2* (0.4,3.3)
Strongly disagree	2.7 (2.3,3.3)	2.8 (2.3,3.4)	3.0 (2.2,4.1)	2.3 (1.6,3.2)	2.8 (2.0,3.9)	3.4 (2.3,5.2)	0.6* (0.2,2.4)
Not applicable	3.2 (2.8,3.7)	3.2 (2.8,3.8)	2.0 (1.5,2.8)	2.6 (1.9,3.5)	3.5 (2.5,4.9)	9.6 (7.7,12.0)	2.4* (1.2,4.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22f.2***Agreement That a Good Relationship Exists Between Recruiting Office and Other Tenants (Non-Service) in the Area: Recruiters by Reserve and Guard Component***

22f. To what extent do you agree or disagree with the following statements about your office? There is a good relationship between my office and other tenants (non-Service) in the area

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	25	6	11	0	3	6
Responding on Item	4,897	1,307	2,406	542	272	369
Strongly agree	16.1 (14.0,18.5)	18.0 (13.4,23.7)	16.2 (13.3,19.5)	19.5 (15.1,24.7)	11.2 (7.6,16.2)	7.5 (4.6,11.9)
Agree	42.2 (39.3,45.2)	54.5 (48.0,60.9)	35.7 (31.8,39.7)	49.0 (41.9,56.1)	49.0 (41.5,56.5)	26.1 (20.7,32.4)
Neither agree nor disagree	13.7 (12.0,15.6)	16.7 (12.9,21.3)	14.4 (11.8,17.6)	8.7 (5.1,14.5)	6.1 (3.4,10.8)	11.2 (7.4,16.5)
Disagree	3.0 (2.2,4.2)	5.0 (2.9,8.5)	2.6 (1.5,4.5)	2.7* (1.3,5.7)	1.0* (0.3,4.1)	0.8* (0.2,3.3)
Strongly disagree	2.8 (2.0,3.9)	3.6* (2.0,6.5)	3.3 (2.0,5.4)	1.3* (0.5,3.9)	1.0* (0.3,4.1)	0.8* (0.2,3.3)
Not applicable	22.2 (19.7,24.8)	2.3* (1.0,4.8)	27.8 (23.5,32.6)	18.8 (14.6,23.8)	31.6 (24.3,40.0)	53.7 (47.0,60.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22f.3***Agreement That a Good Relationship Exists Between Recruiting Office and Other Tenants (Non-Service) in the Area: Army Recruiters by Location***

22f. To what extent do you agree or disagree with the following statements about your office? There is a good relationship between my office and other tenants (non-Service) in the area

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	9	0	1	6	4	0
Responding on Item	5,912	1,318	1,276	1,110	925	1,284
Strongly agree	18.1 (16.0,20.5)	16.1 (11.3,22.5)	21.5 (16.7,27.2)	14.1 (10.0,19.5)	20.0 (15.3,25.7)	19.0 (14.8,24.0)
Agree	51.9 (49.0,54.7)	51.6 (45.0,58.2)	50.7 (44.8,56.6)	54.9 (48.7,61.0)	50.0 (44.3,55.7)	52.0 (47.0,57.0)
Neither agree nor disagree	17.2 (15.2,19.4)	15.2 (11.6,19.7)	18.7 (14.2,24.3)	20.7 (16.4,25.6)	16.5 (12.9,21.0)	15.3 (11.3,20.4)
Disagree	7.8 (6.3,9.6)	10.1 (7.3,14.0)	4.6 (2.6,8.0)	6.1 (3.9,9.5)	7.0 (4.6,10.3)	10.5 (7.2,15.1)
Strongly disagree	3.0 (2.2,4.1)	5.1 (2.9,8.6)	2.7* (1.2,6.2)	2.8* (1.4,5.7)	2.2* (0.9,5.0)	2.0* (0.9,4.4)
Not applicable	2.0 (1.5,2.8)	1.8* (0.8,4.4)	1.8* (0.8,4.3)	1.4* (0.5,3.8)	4.4 (2.6,7.1)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22f.4***Agreement That a Good Relationship Exists Between Recruiting Office and Other Tenants (Non-Service) in the Area: Navy or Marine Corps Recruiters by Location***

22f. To what extent do you agree or disagree with the following statements about your office? There is a good relationship between my office and other tenants (non-Service) in the area

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	8	0	5	0	4	9	6	3
Responding on Item	4,414	967	1,073	1,149	1,204	2,054	936	1,118
Strongly agree	23.8 (21.8,26.0)	19.7 (15.6,24.6)	24.7 (19.9,30.2)	22.7 (19.0,26.9)	27.8 (23.6,32.3)	23.5 (20.8,26.5)	19.9 (16.4,24.1)	26.5 (22.5,30.9)
Agree	52.9 (50.3,55.4)	53.8 (49.0,58.6)	56.0 (49.3,62.4)	50.9 (45.4,56.5)	51.3 (46.5,56.0)	47.3 (44.1,50.6)	50.7 (46.3,55.0)	44.6 (40.3,48.9)
Neither agree nor disagree	12.9 (11.3,14.8)	14.9 (11.6,18.9)	11.1 (8.2,15.0)	14.9 (11.2,19.6)	11.4 (8.4,15.2)	17.1 (14.8,19.7)	18.3 (15.1,22.1)	16.1 (13.1,19.6)
Disagree	5.5 (4.4,7.0)	5.2 (3.2,8.4)	4.1* (2.3,7.3)	6.3 (4.4,9.0)	6.4 (4.4,9.3)	5.7 (4.7,6.9)	4.9 (3.2,7.5)	6.4 (4.9,8.5)
Strongly disagree	2.3 (1.6,3.2)	3.2* (1.8,5.8)	2.5* (1.3,4.7)	1.9* (0.9,3.8)	1.8* (0.9,3.6)	2.8 (2.0,3.9)	2.6 (1.6,4.4)	3.0 (1.8,4.8)
Not applicable	2.6 (1.9,3.5)	3.2 (1.8,5.6)	1.7* (0.7,3.6)	3.4 (2.0,5.5)	1.4* (0.5,3.8)	3.5 (2.5,4.9)	3.6 (2.1,6.2)	3.5 (2.3,5.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22g.1**Agreement That a Good Relationship Exists Between Recruiting Office's Landlord and Assigned Recruiters: Recruiters by Active Component**

22g. To what extent do you agree or disagree with the following statements about your office? There is a good relationship between my recruiting office's landlord and the assigned recruiters

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	42	43	9	8	12	13	0
Responding on Item	14,225	13,870	5,912	4,414	2,051	1,493	355
Strongly agree	14.2 (13.2,15.3)	13.9 (12.9,15.0)	12.0 (10.5,13.8)	14.2 (12.3,16.2)	17.2 (14.8,19.9)	16.2 (13.9,18.9)	26.2 (21.2,31.9)
Agree	38.5 (37.0,40.1)	38.4 (36.9,40.0)	39.7 (36.8,42.6)	38.7 (36.4,41.0)	33.4 (30.5,36.4)	39.4 (36.4,42.5)	43.5 (37.2,50.0)
Neither agree nor disagree	28.4 (27.1,29.7)	28.6 (27.3,30.0)	28.6 (26.2,31.1)	30.7 (28.5,33.0)	27.5 (24.7,30.4)	24.4 (22.4,26.4)	19.6 (15.3,24.9)
Disagree	6.8 (6.0,7.7)	6.9 (6.1,7.8)	8.4 (6.8,10.3)	5.4 (4.3,6.8)	7.1 (5.6,9.0)	5.2 (4.0,6.7)	4.8* (2.6,8.7)
Strongly disagree	4.4 (3.9,5.1)	4.5 (3.9,5.1)	5.1 (4.2,6.4)	3.8 (2.9,5.0)	4.8 (3.7,6.3)	3.1 (2.2,4.4)	3.6* (2.0,6.4)
Not applicable	7.6 (6.8,8.5)	7.7 (6.9,8.6)	6.3 (4.9,7.9)	7.3 (5.9,8.9)	10.0 (8.5,11.7)	11.7 (10.0,13.8)	2.4* (1.2,4.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22g.2***Agreement That a Good Relationship Exists Between Recruiting Office's Landlord and Assigned Recruiters: Recruiters by Reserve and Guard Component***

22g. To what extent do you agree or disagree with the following statements about your office? There is a good relationship between my recruiting office's landlord and the assigned recruiters

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	31	6	16	4	3	3
Responding on Item	4,891	1,307	2,401	538	272	372
Strongly agree	10.3 (8.6,12.3)	12.2 (8.9,16.4)	9.7 (7.5,12.3)	14.2 (10.0,19.7)	4.1* (1.7,9.6)	6.7 (3.8,11.3)
Agree	26.7 (24.5,29.1)	37.4 (31.9,43.3)	22.8 (19.7,26.3)	32.4 (26.6,38.9)	20.4 (14.8,27.4)	11.1 (7.5,16.1)
Neither agree nor disagree	18.5 (16.5,20.7)	29.3 (24.0,35.3)	16.5 (13.4,20.1)	11.5 (8.0,16.2)	11.2 (6.5,18.6)	9.6 (6.4,14.2)
Disagree	3.1 (2.1,4.5)	5.9 (3.7,9.1)	2.0* (1.0,3.9)	2.7* (1.3,5.6)	4.1* (2.0,8.0)	0.0 (N/A,N/A)
Strongly disagree	1.8 (1.2,2.8)	3.6* (2.0,6.5)	1.5* (0.8,3.0)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.7* (0.2,3.2)
Not applicable	39.6 (36.3,42.9)	11.7 (8.1,16.6)	47.6 (41.8,53.4)	39.2 (31.7,47.2)	59.2 (51.7,66.3)	71.9 (65.4,77.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22g.3***Agreement That a Good Relationship Exists Between Recruiting Office's Landlord and Assigned Recruiters: Army Recruiters by Location***

22g. To what extent do you agree or disagree with the following statements about your office? There is a good relationship between my recruiting office's landlord and the assigned recruiters

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	9	0	1	6	4	0
Responding on Item	5,912	1,318	1,276	1,110	925	1,284
Strongly agree	12.0 (10.5,13.8)	8.3 (5.3,12.7)	16.0 (12.7,19.9)	9.9 (6.8,14.1)	16.5 (12.9,21.0)	10.5 (7.3,14.9)
Agree	39.7 (36.8,42.6)	44.7 (37.7,52.0)	36.5 (31.2,42.2)	37.6 (32.8,42.6)	35.7 (30.3,41.4)	42.3 (36.5,48.4)
Neither agree nor disagree	28.6 (26.2,31.1)	25.8 (20.5,32.0)	29.7 (24.2,35.9)	33.8 (28.9,39.1)	29.1 (23.8,35.2)	25.4 (20.7,30.8)
Disagree	8.4 (6.8,10.3)	8.8 (5.4,13.9)	7.3 (4.5,11.7)	8.0 (5.5,11.5)	7.8 (5.4,11.3)	9.7 (6.3,14.6)
Strongly disagree	5.1 (4.2,6.4)	6.5 (4.0,10.3)	4.6 (2.8,7.5)	3.8* (2.0,6.9)	3.9 (2.3,6.5)	6.5 (4.2,9.8)
Not applicable	6.3 (4.9,7.9)	6.0 (3.8,9.3)	5.9 (3.6,9.7)	7.0* (3.7,12.9)	7.0 (4.7,10.3)	5.7 (3.4,9.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22g.4***Agreement That a Good Relationship Exists Between Recruiting Office's Landlord and Assigned Recruiters: Navy or Marine Corps Recruiters by Location***

22g. To what extent do you agree or disagree with the following statements about your office? There is a good relationship between my recruiting office's landlord and the assigned recruiters

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	8	0	5	4	0	12	6	6
Responding on Item	4,414	967	1,073	1,145	1,208	2,051	936	1,115
Strongly agree	14.2 (12.3,16.2)	9.6 (6.8,13.4)	16.1 (12.2,20.9)	13.1 (9.6,17.5)	17.4 (14.0,21.4)	17.2 (14.8,19.9)	17.7 (13.5,22.8)	16.9 (13.9,20.4)
Agree	38.7 (36.4,41.0)	39.8 (34.3,45.5)	37.9 (33.2,42.8)	36.6 (31.2,42.4)	40.4 (35.4,45.6)	33.4 (30.5,36.4)	35.0 (30.2,40.1)	32.0 (28.8,35.4)
Neither agree nor disagree	30.7 (28.5,33.0)	33.7 (28.1,39.9)	27.6 (23.4,32.2)	34.3 (29.8,39.2)	28.0 (23.1,33.5)	27.5 (24.7,30.4)	26.8 (23.2,30.8)	28.0 (24.2,32.3)
Disagree	5.4 (4.3,6.8)	7.6 (5.3,10.8)	6.6 (4.3,10.1)	3.4 (2.0,5.5)	4.6 (3.0,7.1)	7.1 (5.6,9.0)	8.2 (6.0,11.1)	6.2 (4.6,8.3)
Strongly disagree	3.8 (2.9,5.0)	4.4* (2.4,7.9)	3.3 (1.9,5.7)	5.6 (3.8,8.3)	2.1* (1.1,4.1)	4.8 (3.7,6.3)	5.6 (3.9,7.9)	4.2 (2.7,6.5)
Not applicable	7.3 (5.9,8.9)	4.8 (3.2,7.3)	8.6 (5.9,12.5)	7.1 (4.7,10.6)	7.5 (5.3,10.3)	10.0 (8.5,11.7)	6.9 (4.8,9.8)	12.7 (10.2,15.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22h.1***Agreement That Recruiting Office Is Conveniently Located: Recruiters by Active Component***

22h. To what extent do you agree or disagree with the following statements about your office? My recruiting office is conveniently located

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	78	79	35	17	18	8	0
Responding on Item	14,189	13,834	5,886	4,405	2,045	1,498	355
Strongly agree	13.4 (12.5,14.3)	13.0 (12.1,14.0)	12.0 (10.5,13.7)	12.6 (10.9,14.4)	17.3 (15.0,19.9)	12.7 (10.7,15.1)	26.2 (21.5,31.5)
Agree	41.8 (40.2,43.5)	41.8 (40.1,43.4)	38.2 (35.2,41.3)	45.6 (42.9,48.3)	44.0 (40.9,47.1)	41.5 (38.2,44.9)	44.6 (39.3,50.2)
Neither agree nor disagree	12.9 (11.9,14.1)	13.0 (11.9,14.2)	14.1 (12.2,16.2)	11.5 (9.8,13.5)	12.4 (10.3,14.9)	13.9 (11.9,16.3)	10.1 (7.3,13.8)
Disagree	15.6 (14.4,16.8)	15.7 (14.5,17.0)	16.7 (14.6,19.0)	15.3 (13.3,17.6)	14.8 (12.8,17.1)	13.9 (11.8,16.4)	10.7 (7.2,15.6)
Strongly disagree	14.6 (13.6,15.7)	14.8 (13.7,15.9)	18.1 (16.1,20.2)	13.9 (12.3,15.6)	9.9 (8.2,11.8)	11.2 (9.1,13.6)	8.3 (5.6,12.2)
Not applicable	1.7 (1.3,2.2)	1.7 (1.4,2.2)	1.0* (0.5,1.8)	1.2* (0.6,2.2)	1.6 (1.0,2.4)	6.7 (5.1,8.8)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22h.2***Agreement That Recruiting Office Is Conveniently Located: Recruiters by Reserve and Guard Component***

22h. To what extent do you agree or disagree with the following statements about your office? My recruiting office is conveniently located

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	33	18	6	4	3	3
Responding on Item	4,889	1,295	2,411	538	272	372
Strongly agree	12.1 (10.5,14.0)	9.6 (6.0,14.9)	12.9 (10.6,15.6)	9.5 (6.2,14.3)	16.3 (11.1,23.3)	17.0 (12.2,23.3)
Agree	36.5 (33.7,39.4)	40.9 (34.8,47.3)	34.3 (30.3,38.5)	40.5 (34.5,46.9)	41.8 (33.2,51.0)	25.9 (20.2,32.6)
Neither agree nor disagree	15.6 (13.5,17.8)	15.9 (10.5,23.3)	17.3 (14.6,20.3)	10.8 (7.7,15.0)	7.1 (4.2,11.9)	16.3 (11.5,22.7)
Disagree	18.2 (16.4,20.1)	18.6 (14.4,23.8)	16.2 (13.3,19.5)	20.3 (15.3,26.4)	19.4 (14.1,26.1)	25.9 (20.2,32.7)
Strongly disagree	16.7 (14.7,18.8)	15.0 (11.2,19.8)	17.7 (14.4,21.5)	18.9 (14.0,25.0)	13.3 (8.9,19.4)	14.8 (10.1,21.3)
Not applicable	1.0 (0.6,1.7)	0.0 (N/A,N/A)	1.8* (1.0,3.2)	0.0 (N/A,N/A)	2.0* (0.7,5.6)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22h.3***Agreement That Recruiting Office Is Conveniently Located: Army Recruiters by Location***

22h. To what extent do you agree or disagree with the following statements about your office? My recruiting office is conveniently located

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	35	7	6	11	8	5
Responding on Item	5,886	1,311	1,270	1,105	921	1,279
Strongly agree	12.0 (10.5,13.7)	9.3 (6.1,13.7)	11.5 (8.2,15.8)	13.2 (9.0,18.9)	14.4 (11.1,18.5)	12.6 (9.2,16.9)
Agree	38.2 (35.2,41.3)	39.8 (34.3,45.6)	36.7 (31.2,42.5)	48.1 (41.5,54.8)	33.6 (28.6,39.1)	32.8 (27.6,38.5)
Neither agree nor disagree	14.1 (12.2,16.2)	13.0 (9.0,18.4)	19.7 (15.6,24.6)	8.5 (5.7,12.6)	12.7 (9.6,16.6)	15.4 (11.2,20.8)
Disagree	16.7 (14.6,19.0)	17.1 (13.3,21.8)	15.6 (11.6,20.7)	18.4 (13.9,23.9)	11.8 (8.3,16.5)	19.4 (15.9,23.5)
Strongly disagree	18.1 (16.1,20.2)	20.4 (16.9,24.4)	15.6 (11.6,20.7)	10.9 (7.1,16.2)	26.6 (22.6,31.1)	18.2 (14.5,22.6)
Not applicable	1.0* (0.5,1.8)	0.5* (0.1,2.4)	0.9* (0.3,3.1)	0.9* (0.3,3.2)	0.9* (0.3,2.7)	1.6* (0.7,3.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22h.4***Agreement That Recruiting Office Is Conveniently Located: Navy or Marine Corps Recruiters by Location***

22h. To what extent do you agree or disagree with the following statements about your office? My recruiting office is conveniently located

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	17	0	14	0	4	18	12	6
Responding on Item	4,405	967	1,064	1,149	1,204	2,045	930	1,115
Strongly agree	12.6 (10.9,14.4)	12.5 (9.0,16.9)	14.1 (11.3,17.5)	10.4 (7.7,14.0)	13.5 (10.3,17.6)	17.3 (15.0,19.9)	21.7 (17.6,26.5)	13.7 (11.3,16.4)
Agree	45.6 (42.9,48.3)	44.6 (38.9,50.4)	40.3 (35.7,45.0)	49.1 (43.5,54.6)	47.7 (42.0,53.4)	44.0 (40.9,47.1)	43.4 (39.0,47.9)	44.4 (40.5,48.4)
Neither agree nor disagree	11.5 (9.8,13.5)	13.3 (10.4,16.8)	10.8 (7.7,14.9)	11.2 (8.3,14.8)	11.4 (8.5,15.2)	12.4 (10.3,14.9)	12.2 (9.3,15.8)	12.7 (10.1,15.7)
Disagree	15.3 (13.3,17.6)	16.9 (13.2,21.3)	15.8 (12.6,19.6)	14.9 (11.5,19.1)	14.2 (10.2,19.6)	14.8 (12.8,17.1)	14.5 (11.3,18.4)	15.1 (12.2,18.6)
Strongly disagree	13.9 (12.3,15.6)	11.7 (8.3,16.0)	17.8 (13.5,23.3)	13.8 (10.5,17.8)	12.5 (9.6,16.0)	9.9 (8.2,11.8)	6.6 (4.5,9.5)	12.7 (10.2,15.6)
Not applicable	1.2* (0.6,2.2)	1.2* (0.5,3.0)	1.2* (0.5,3.1)	0.7* (0.2,2.3)	0.7* (0.2,3.3)	1.6 (1.0,2.4)	1.6* (0.8,3.2)	1.5* (0.8,2.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22i.1***Agreement That Prospective Applicants Have Little Trouble Finding Recruiting Office: Recruiters by Active Component***

22i. To what extent do you agree or disagree with the following statements about your office? Prospective applicants have little trouble finding my recruiting office

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	49	49	20	8	15	5	0
Responding on Item	14,218	13,864	5,901	4,414	2,048	1,501	355
Strongly agree	13.3 (12.4,14.2)	13.0 (12.1,14.0)	12.3 (10.7,14.1)	12.3 (11.0,13.7)	17.5 (15.2,20.2)	11.5 (9.5,13.9)	23.8 (19.5,28.8)
Agree	46.4 (45.1,47.7)	46.4 (45.1,47.7)	42.4 (40.1,44.7)	52.8 (50.4,55.3)	48.5 (45.6,51.4)	40.0 (37.2,42.9)	48.2 (43.4,53.1)
Neither agree nor disagree	14.2 (13.1,15.4)	14.3 (13.2,15.4)	16.6 (14.6,18.8)	11.9 (10.3,13.8)	12.8 (10.8,15.1)	13.9 (12.1,15.9)	12.5 (9.3,16.5)
Disagree	14.5 (13.5,15.6)	14.6 (13.6,15.8)	15.8 (13.8,18.0)	13.7 (12.3,15.4)	12.0 (10.1,14.3)	16.2 (13.8,18.8)	10.1 (6.7,15.1)
Strongly disagree	9.1 (8.3,10.0)	9.2 (8.3,10.1)	11.3 (9.7,13.1)	7.8 (6.5,9.4)	7.3 (5.9,9.0)	7.4 (5.8,9.3)	5.4 (3.4,8.4)
Not applicable	2.5 (2.1,3.0)	2.6 (2.2,3.1)	1.6 (1.1,2.5)	1.4 (0.8,2.3)	1.9 (1.3,2.7)	11.0 (9.0,13.4)	0.0 (N/A,N/A)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22i.2***Agreement That Prospective Applicants Have Little Trouble Finding Recruiting Office: Recruiters by Reserve and Guard Component***

22i. To what extent do you agree or disagree with the following statements about your office? Prospective applicants have little trouble finding my recruiting office

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	25	6	11	0	6	3
Responding on Item	4,897	1,307	2,406	542	269	372
Strongly agree	10.8 (9.1,12.9)	9.5 (6.2,14.2)	10.9 (8.9,13.5)	10.1 (6.6,15.0)	13.4 (8.8,19.9)	14.1 (9.6,20.2)
Agree	44.3 (41.8,47.0)	47.3 (41.3,53.4)	44.4 (40.8,48.1)	47.0 (39.9,54.2)	45.4 (38.3,52.6)	28.9 (23.4,35.0)
Neither agree nor disagree	14.6 (12.7,16.7)	17.1 (13.2,21.9)	14.4 (11.9,17.5)	12.1 (8.0,17.9)	7.2 (4.3,12.0)	15.6 (11.2,21.3)
Disagree	17.1 (15.2,19.2)	14.4 (10.6,19.3)	16.6 (13.7,20.0)	20.1 (15.4,25.9)	17.5 (12.9,23.4)	25.2 (19.8,31.4)
Strongly disagree	12.4 (10.8,14.1)	11.7 (8.3,16.4)	12.5 (10.2,15.2)	10.7 (7.4,15.4)	13.4 (9.1,19.4)	15.6 (10.7,22.1)
Not applicable	0.8* (0.4,1.4)	0.0 (N/A,N/A)	1.1* (0.5,2.4)	0.0 (N/A,N/A)	3.1* (1.3,7.1)	0.7* (0.2,3.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22i.3***Agreement That Prospective Applicants Have Little Trouble Finding Recruiting Office: Army Recruiters by Location***

22i. To what extent do you agree or disagree with the following statements about your office? Prospective applicants have little trouble finding my recruiting office

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	20	7	1	6	4	5
Responding on Item	5,901	1,311	1,276	1,110	925	1,279
Strongly agree	12.3 (10.7,14.1)	12.0 (8.1,17.5)	14.2 (11.2,17.7)	12.2 (8.7,16.8)	14.4 (11.0,18.5)	9.3 (6.2,13.7)
Agree	42.4 (40.1,44.7)	38.4 (32.5,44.8)	39.7 (34.1,45.6)	51.6 (45.6,57.6)	37.0 (31.3,43.1)	44.9 (39.3,50.7)
Neither agree nor disagree	16.6 (14.6,18.8)	17.1 (12.6,22.9)	19.2 (14.9,24.3)	14.1 (10.6,18.5)	15.2 (12.2,18.8)	16.6 (12.9,21.1)
Disagree	15.8 (13.8,18.0)	16.7 (12.2,22.4)	14.2 (10.1,19.5)	13.6 (10.0,18.2)	17.8 (14.8,21.3)	17.0 (13.0,21.9)
Strongly disagree	11.3 (9.7,13.1)	14.4 (11.0,18.6)	10.5 (6.8,15.8)	7.5 (4.8,11.6)	14.4 (10.8,18.8)	10.1 (7.5,13.5)
Not applicable	1.6 (1.1,2.5)	1.4* (0.4,4.9)	2.3* (1.1,4.9)	0.9* (0.3,3.2)	1.3* (0.5,3.3)	2.0* (0.9,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22i.4***Agreement That Prospective Applicants Have Little Trouble Finding Recruiting Office: Navy or Marine Corps Recruiters by Location***

22i. To what extent do you agree or disagree with the following statements about your office? Prospective applicants have little trouble finding my recruiting office

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	8	0	5	4	0	15	9	6
Responding on Item	4,414	967	1,073	1,145	1,208	2,048	933	1,115
Strongly agree	12.3 (11.0,13.7)	9.6 (7.1,13.0)	15.6 (12.7,19.1)	11.9 (8.8,16.0)	12.1 (9.2,15.6)	17.5 (15.2,20.2)	21.0 (17.3,25.3)	14.6 (11.9,17.9)
Agree	52.8 (50.4,55.3)	52.6 (47.3,57.9)	47.3 (43.0,51.7)	54.9 (49.1,60.5)	56.0 (51.0,61.0)	48.5 (45.6,51.4)	45.6 (41.2,50.1)	50.9 (47.2,54.6)
Neither agree nor disagree	11.9 (10.3,13.8)	12.9 (10.1,16.3)	11.5 (8.6,15.2)	11.6 (8.5,15.6)	12.1 (9.0,16.0)	12.8 (10.8,15.1)	12.1 (9.1,16.1)	13.4 (10.5,17.0)
Disagree	13.7 (12.3,15.4)	14.9 (11.7,18.7)	13.6 (10.1,18.0)	13.8 (11.0,17.2)	13.1 (9.7,17.6)	12.0 (10.1,14.3)	12.1 (9.4,15.6)	11.9 (9.6,14.7)
Strongly disagree	7.8 (6.5,9.4)	8.8 (6.0,12.8)	10.3 (7.1,14.8)	6.7 (4.5,10.0)	6.0 (4.2,8.6)	7.3 (5.9,9.0)	6.9 (5.1,9.3)	7.7 (5.8,10.1)
Not applicable	1.4 (0.8,2.3)	1.2* (0.5,3.0)	1.7* (0.7,3.7)	1.1* (0.4,2.8)	0.7* (0.2,3.3)	1.9 (1.3,2.7)	2.3 (1.3,4.0)	1.5* (0.8,2.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22j.1**Agreement That Recruiting Office Is Located Close to High Schools: Recruiters by Active Component**

22j. To what extent do you agree or disagree with the following statements about your office? My recruiting office is located close to high schools

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	57	58	29	8	9	10	0
Responding on Item	14,210	13,855	5,892	4,414	2,054	1,496	355
Strongly agree	12.7 (11.8,13.6)	12.7 (11.8,13.6)	11.2 (9.7,12.9)	13.8 (12.1,15.7)	18.1 (16.0,20.3)	7.8 (6.4,9.4)	11.9 (9.0,15.6)
Agree	46.0 (44.6,47.4)	46.0 (44.6,47.5)	44.0 (41.7,46.3)	49.0 (46.5,51.5)	50.4 (47.6,53.2)	39.7 (36.9,42.5)	45.2 (39.3,51.3)
Neither agree nor disagree	16.9 (15.9,18.1)	16.9 (15.8,18.0)	18.3 (16.6,20.2)	17.2 (15.2,19.4)	14.5 (12.2,17.2)	13.6 (11.8,15.7)	18.5 (14.6,23.1)
Disagree	13.1 (12.1,14.1)	12.9 (11.9,13.9)	14.8 (13.2,16.6)	12.2 (10.4,14.3)	10.4 (8.8,12.3)	10.9 (9.1,13.0)	19.6 (15.6,24.4)
Strongly disagree	6.6 (6.0,7.3)	6.7 (6.0,7.4)	9.0 (7.7,10.6)	5.2 (4.3,6.2)	3.6 (2.8,4.8)	6.0 (4.8,7.5)	4.2* (2.3,7.6)
Not applicable	4.7 (4.2,5.3)	4.8 (4.3,5.4)	2.7 (2.0,3.8)	2.6 (1.8,3.8)	3.0 (2.2,4.1)	22.1 (19.7,24.7)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22j.2***Agreement That Recruiting Office Is Located Close to High Schools: Recruiters by Reserve and Guard Component***

22j. To what extent do you agree or disagree with the following statements about your office? My recruiting office is located close to high schools

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	26	12	6	0	6	3
Responding on Item	4,896	1,301	2,411	542	269	372
Strongly agree	10.2 (8.2,12.5)	9.5 (6.7,13.4)	13.3 (10.5,16.8)	2.0* (0.6,6.2)	5.2* (2.4,10.8)	7.4 (4.4,12.2)
Agree	38.3 (35.6,41.1)	44.3 (38.8,50.1)	41.9 (37.0,47.0)	16.1 (11.2,22.6)	24.7 (18.4,32.4)	36.3 (29.3,44.0)
Neither agree nor disagree	14.0 (12.1,16.1)	15.8 (12.0,20.6)	14.6 (11.8,18.0)	8.7 (5.6,13.4)	12.4 (8.4,17.8)	12.6 (8.4,18.5)
Disagree	16.3 (14.2,18.5)	14.5 (10.4,19.8)	15.3 (12.4,18.7)	13.4 (9.4,18.9)	24.7 (19.0,31.5)	26.7 (21.4,32.7)
Strongly disagree	11.9 (10.3,13.6)	10.0 (7.1,13.9)	12.5 (10.3,15.0)	11.4 (8.0,16.1)	13.4 (9.4,18.9)	14.1 (9.9,19.7)
Not applicable	9.4 (8.2,10.8)	5.9 (3.5,9.8)	2.4* (1.3,4.3)	48.3 (40.6,56.2)	19.6 (14.2,26.4)	3.0* (1.4,6.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22j.3***Agreement That Recruiting Office Is Located Close to High Schools: Army Recruiters by Location***

22j. To what extent do you agree or disagree with the following statements about your office? My recruiting office is located close to high schools

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	29	7	1	11	8	5
Responding on Item	5,892	1,311	1,276	1,105	921	1,279
Strongly agree	11.2 (9.7,12.9)	12.0 (8.4,16.9)	10.1 (6.9,14.5)	11.3 (8.0,15.7)	10.5 (7.3,14.8)	11.7 (8.7,15.8)
Agree	44.0 (41.7,46.3)	41.7 (35.2,48.5)	41.6 (35.9,47.5)	45.8 (38.8,52.9)	43.7 (37.9,49.6)	47.4 (42.4,52.4)
Neither agree nor disagree	18.3 (16.6,20.2)	20.8 (16.7,25.6)	22.4 (17.6,28.0)	15.6 (11.0,21.5)	19.2 (14.8,24.5)	13.4 (10.3,17.1)
Disagree	14.8 (13.2,16.6)	14.4 (10.3,19.6)	12.3 (8.8,17.0)	16.5 (12.3,21.8)	16.6 (12.9,21.1)	15.0 (11.0,20.1)
Strongly disagree	9.0 (7.7,10.6)	9.3 (6.1,13.9)	10.1 (7.0,14.2)	9.9 (6.9,14.0)	7.0 (4.5,10.8)	8.5 (5.7,12.5)
Not applicable	2.7 (2.0,3.8)	1.9* (0.8,4.4)	3.7* (1.9,7.0)	0.9* (0.3,3.2)	3.1* (1.6,5.9)	4.1 (2.4,6.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22j.4***Agreement That Recruiting Office Is Located Close to High Schools: Navy or Marine Corps Recruiters by Location***

22j. To what extent do you agree or disagree with the following statements about your office? My recruiting office is located close to high schools

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	8	3	5	0	0	9	6	3
Responding on Item	4,414	964	1,073	1,149	1,208	2,054	936	1,118
Strongly agree	13.8 (12.1,15.7)	12.1 (9.0,16.1)	15.2 (11.4,20.1)	11.9 (8.4,16.6)	16.0 (12.2,20.6)	18.1 (16.0,20.3)	19.3 (15.9,23.1)	17.1 (14.0,20.7)
Agree	49.0 (46.5,51.5)	50.8 (44.7,56.9)	44.0 (39.0,49.2)	50.6 (44.6,56.5)	50.4 (45.1,55.6)	50.4 (47.6,53.2)	49.0 (43.8,54.3)	51.5 (47.4,55.5)
Neither agree nor disagree	17.2 (15.2,19.4)	18.2 (13.9,23.3)	22.2 (17.9,27.2)	13.8 (10.5,17.8)	15.6 (12.5,19.4)	14.5 (12.2,17.2)	14.4 (10.8,18.9)	14.6 (12.1,17.6)
Disagree	12.2 (10.4,14.3)	12.5 (8.9,17.2)	10.3 (7.4,14.2)	14.1 (10.5,18.7)	12.1 (9.2,15.6)	10.4 (8.8,12.3)	10.8 (8.3,13.9)	10.2 (7.9,12.9)
Strongly disagree	5.2 (4.3,6.2)	4.0 (2.5,6.4)	4.5 (2.8,7.4)	7.4 (5.2,10.6)	4.6 (3.0,7.0)	3.6 (2.8,4.8)	3.3 (2.1,5.1)	4.0 (2.6,6.0)
Not applicable	2.6 (1.8,3.8)	2.4* (1.3,4.6)	3.7* (2.1,6.6)	2.2* (1.0,4.7)	1.4* (0.5,4.4)	3.0 (2.2,4.1)	3.3 (2.1,5.2)	2.7 (1.8,4.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22k.1**Agreement That Recruiting Office Is Accessible to Potential Applicants: Recruiters by Active Component**

22k. To what extent do you agree or disagree with the following statements about your office? My recruiting office is accessible to potential applicants

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	75	76	35	17	15	8	0
Responding on Item	14,192	13,837	5,886	4,405	2,048	1,498	355
Strongly agree	14.5 (13.5,15.6)	14.2 (13.2,15.3)	12.7 (10.9,14.7)	14.7 (12.9,16.6)	20.1 (17.6,22.7)	11.0 (9.4,12.8)	26.2 (21.7,31.3)
Agree	55.8 (54.2,57.3)	55.8 (54.2,57.4)	55.5 (52.5,58.4)	58.1 (55.5,60.7)	54.1 (51.0,57.2)	52.3 (49.1,55.5)	56.0 (51.0,60.8)
Neither agree nor disagree	14.7 (13.6,15.9)	14.8 (13.7,16.1)	15.6 (13.6,17.9)	14.8 (12.8,17.1)	14.0 (12.3,16.0)	13.1 (11.1,15.3)	8.9 (5.9,13.4)
Disagree	8.2 (7.4,9.1)	8.3 (7.4,9.2)	9.4 (7.9,11.3)	7.2 (5.9,8.7)	7.6 (6.1,9.4)	7.9 (6.5,9.7)	4.8 (2.9,7.7)
Strongly disagree	4.5 (3.9,5.2)	4.5 (3.9,5.3)	5.2 (4.0,6.7)	4.1 (3.1,5.4)	2.6 (1.8,3.9)	5.5 (4.2,7.2)	4.2 (2.5,7.0)
Not applicable	2.3 (1.9,2.8)	2.4 (2.0,2.9)	1.6 (1.1,2.4)	1.1* (0.6,2.0)	1.6 (1.0,2.4)	10.2 (8.1,12.6)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22k.2***Agreement That Recruiting Office Is Accessible to Potential Applicants: Recruiters by Reserve and Guard Component***

22k. To what extent do you agree or disagree with the following statements about your office? My recruiting office is accessible to potential applicants

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	39	12	16	0	6	6
Responding on Item	4,883	1,301	2,401	542	269	369
Strongly agree	11.4 (9.4,13.9)	11.3 (7.5,16.6)	12.1 (9.6,15.1)	8.1 (5.1,12.5)	14.4 (9.6,21.1)	10.5 (6.7,16.0)
Agree	52.0 (48.9,55.1)	57.5 (51.0,63.7)	52.9 (48.7,57.0)	51.7 (45.7,57.6)	40.2 (31.7,49.3)	36.6 (30.4,43.2)
Neither agree nor disagree	15.9 (13.8,18.1)	18.1 (13.3,24.2)	15.1 (12.5,18.3)	11.4 (7.9,16.2)	16.5 (11.2,23.6)	18.7 (13.6,25.1)
Disagree	12.6 (10.8,14.6)	6.8 (3.9,11.6)	12.1 (9.6,15.1)	19.5 (14.4,25.7)	20.6 (15.3,27.1)	20.2 (15.6,25.6)
Strongly disagree	7.4 (6.2,8.9)	6.3 (4.1,9.8)	7.0 (5.2,9.4)	8.7 (6.0,12.6)	5.2* (2.7,9.7)	13.4 (9.3,19.1)
Not applicable	0.7* (0.4,1.3)	0.0 (N/A,N/A)	0.9* (0.4,2.1)	0.7* (0.2,2.9)	3.1* (1.3,7.1)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22k.3***Agreement That Recruiting Office Is Accessible to Potential Applicants: Army Recruiters by Location***

22k. To what extent do you agree or disagree with the following statements about your office? My recruiting office is accessible to potential applicants

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	35	7	6	11	8	5
Responding on Item	5,886	1,311	1,270	1,105	921	1,279
Strongly agree	12.7 (10.9,14.7)	12.0 (8.1,17.5)	14.2 (11.3,17.8)	11.8 (7.7,17.7)	14.4 (11.1,18.6)	11.3 (8.1,15.6)
Agree	55.5 (52.5,58.4)	53.2 (45.2,61.2)	52.8 (46.5,58.9)	59.9 (53.5,66.0)	51.5 (45.9,57.1)	59.5 (53.4,65.4)
Neither agree nor disagree	15.6 (13.6,17.9)	17.1 (13.0,22.3)	17.0 (12.8,22.2)	17.0 (12.4,22.8)	13.5 (9.8,18.5)	13.0 (9.6,17.2)
Disagree	9.4 (7.9,11.3)	10.2 (6.6,15.3)	6.9 (4.2,11.1)	7.6 (4.6,12.1)	12.7 (9.1,17.4)	10.5 (7.8,14.1)
Strongly disagree	5.2 (4.0,6.7)	6.5 (4.0,10.5)	6.9 (4.4,10.6)	2.8* (1.4,5.6)	6.6 (4.1,10.3)	3.2* (1.4,7.2)
Not applicable	1.6 (1.1,2.4)	0.9* (0.3,3.1)	2.3* (1.1,4.9)	0.9* (0.3,3.2)	1.3* (0.5,3.3)	2.4* (1.2,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22k.4***Agreement That Recruiting Office Is Accessible to Potential Applicants: Navy or Marine Corps Recruiters by Location***

22k. To what extent do you agree or disagree with the following statements about your office? My recruiting office is accessible to potential applicants

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	17	0	9	0	8	15	9	6
Responding on Item	4,405	967	1,069	1,149	1,200	2,048	933	1,115
Strongly agree	14.7 (12.9,16.6)	10.8 (7.7,15.0)	17.8 (13.6,22.9)	13.0 (9.9,16.9)	16.8 (13.4,20.8)	20.1 (17.6,22.7)	23.0 (19.2,27.2)	17.6 (14.7,21.0)
Agree	58.1 (55.5,60.7)	64.3 (58.5,69.6)	49.6 (44.7,54.5)	59.5 (54.4,64.3)	59.6 (54.9,64.2)	54.1 (51.0,57.2)	51.2 (46.2,56.1)	56.6 (52.3,60.7)
Neither agree nor disagree	14.8 (12.8,17.1)	13.3 (10.2,17.0)	17.8 (13.5,23.1)	15.2 (11.7,19.6)	13.2 (10.0,17.3)	14.0 (12.3,16.0)	15.4 (12.5,18.8)	12.9 (10.3,16.1)
Disagree	7.2 (5.9,8.7)	6.8 (4.6,9.9)	9.5 (6.8,13.1)	7.4 (5.1,10.6)	5.4 (3.7,7.8)	7.6 (6.1,9.4)	7.2 (5.0,10.3)	7.9 (6.0,10.4)
Strongly disagree	4.1 (3.1,5.4)	4.4 (2.5,7.8)	4.1 (2.4,7.0)	4.1 (2.6,6.4)	3.9 (2.3,6.7)	2.6 (1.8,3.9)	1.6* (0.8,3.2)	3.5 (2.3,5.3)
Not applicable	1.1* (0.6,2.0)	0.4* (0.1,1.9)	1.2* (0.5,3.1)	0.7* (0.2,2.3)	1.1* (0.3,3.5)	1.6 (1.0,2.4)	1.6* (0.8,3.2)	1.5* (0.8,2.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22l.1***Agreement That Parking Is Available for Applicants at Recruiting Office: Recruiters by Active Component***

22l. To what extent do you agree or disagree with the following statements about your office? Parking is available for applicants at my office

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	66	65	31	13	15	5	2
Responding on Item	14,201	13,848	5,890	4,409	2,048	1,501	353
Strongly agree	18.7 (17.6,20.0)	18.3 (17.1,19.5)	16.4 (14.4,18.6)	17.8 (15.9,19.9)	24.3 (21.3,27.5)	18.6 (16.2,21.2)	37.7 (32.9,42.9)
Agree	53.6 (51.9,55.2)	53.7 (52.0,55.3)	53.8 (50.7,56.9)	56.7 (54.1,59.2)	47.7 (44.3,51.1)	52.6 (49.2,55.9)	48.5 (43.4,53.6)
Neither agree nor disagree	6.8 (6.1,7.6)	6.9 (6.2,7.7)	8.0 (6.6,9.6)	5.8 (4.8,7.0)	8.2 (6.6,10.0)	4.6 (3.4,6.2)	3.0* (1.6,5.6)
Disagree	9.0 (8.2,9.9)	9.1 (8.3,10.1)	10.0 (8.5,11.8)	8.8 (7.4,10.4)	8.1 (6.7,9.6)	7.9 (6.4,9.8)	4.8 (2.9,7.9)
Strongly disagree	9.9 (9.0,10.9)	10.0 (9.0,11.0)	10.3 (8.6,12.2)	10.0 (8.3,11.9)	10.7 (9.0,12.6)	7.9 (6.4,9.8)	6.0 (3.6,9.9)
Not applicable	2.0 (1.6,2.4)	2.0 (1.6,2.5)	1.5 (1.0,2.3)	0.9* (0.5,1.7)	1.2 (0.7,1.9)	8.4 (6.7,10.6)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 221.2***Agreement That Parking Is Available for Applicants at Recruiting Office: Recruiters by Reserve and Guard Component***

221. To what extent do you agree or disagree with the following statements about your office? Parking is available for applicants at my office

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	26	6	11	4	3	3
Responding on Item	4,896	1,307	2,406	538	272	372
Strongly agree	27.4 (24.8,30.2)	19.4 (15.1,24.5)	31.3 (27.3,35.6)	29.1 (23.4,35.5)	22.5 (16.6,29.6)	31.9 (25.2,39.3)
Agree	58.1 (54.9,61.3)	53.2 (46.8,59.4)	59.7 (54.7,64.6)	62.8 (56.9,68.4)	63.3 (56.3,69.7)	54.8 (47.4,62.1)
Neither agree nor disagree	4.5 (3.5,5.8)	8.1 (5.8,11.2)	2.6 (1.6,4.4)	2.7* (1.3,5.8)	4.1* (2.0,8.2)	6.7 (4.0,11.0)
Disagree	5.1 (3.8,6.7)	10.8 (7.0,16.4)	2.4 (1.5,3.9)	2.7* (1.3,5.7)	6.1 (3.4,10.8)	5.2 (2.9,9.0)
Strongly disagree	4.5 (3.3,6.3)	8.6 (5.5,13.2)	3.5 (2.1,5.7)	2.7* (1.2,5.8)	2.0* (0.7,5.6)	1.5* (0.5,4.3)
Not applicable	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.4* (0.1,1.5)	0.0 (N/A,N/A)	2.0* (0.7,5.6)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 221.3***Agreement That Parking Is Available for Applicants at Recruiting Office: Army Recruiters by Location***

221. To what extent do you agree or disagree with the following statements about your office? Parking is available for applicants at my office

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	31	13	6	6	8	0
Responding on Item	5,890	1,305	1,270	1,110	921	1,284
Strongly agree	16.4 (14.4,18.6)	17.7 (13.1,23.4)	16.1 (12.5,20.3)	17.4 (12.9,23.0)	20.5 (17.1,24.4)	11.7 (8.4,16.2)
Agree	53.8 (50.7,56.9)	46.1 (38.6,53.7)	55.5 (50.2,60.7)	60.1 (53.6,66.3)	52.4 (46.4,58.4)	55.7 (49.6,61.5)
Neither agree nor disagree	8.0 (6.6,9.6)	7.0 (4.7,10.3)	10.1 (6.9,14.6)	9.4 (6.0,14.3)	7.9 (5.2,11.7)	5.7 (3.4,9.3)
Disagree	10.0 (8.5,11.8)	13.0 (8.9,18.6)	9.6 (6.6,13.8)	6.6 (4.1,10.3)	7.0 (4.7,10.3)	12.5 (9.0,17.1)
Strongly disagree	10.3 (8.6,12.2)	15.4 (11.3,20.6)	6.4 (3.9,10.5)	5.6 (3.2,9.7)	10.9 (7.6,15.5)	12.5 (9.1,17.0)
Not applicable	1.5 (1.0,2.3)	0.9* (0.3,3.2)	2.3* (1.1,4.9)	0.9* (0.3,3.2)	1.3* (0.5,3.3)	2.0* (0.9,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 221.4***Agreement That Parking Is Available for Applicants at Recruiting Office: Navy or Marine Corps Recruiters by Location***

221. To what extent do you agree or disagree with the following statements about your office? Parking is available for applicants at my office

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	13	0	9	0	4	15	9	6
Responding on Item	4,409	967	1,069	1,149	1,204	2,048	933	1,115
Strongly agree	17.8 (15.9,19.9)	16.9 (13.3,21.2)	20.7 (16.4,25.7)	15.2 (11.8,19.4)	18.9 (15.1,23.3)	24.3 (21.3,27.5)	23.9 (19.9,28.5)	24.6 (21.2,28.3)
Agree	56.7 (54.1,59.2)	53.8 (48.8,58.8)	54.1 (48.5,59.7)	61.0 (54.5,67.1)	57.3 (53.1,61.4)	47.7 (44.3,51.1)	46.2 (41.3,51.2)	48.9 (44.8,53.0)
Neither agree nor disagree	5.8 (4.8,7.0)	6.0 (3.8,9.5)	4.6 (2.9,7.0)	6.3 (4.5,8.9)	6.4 (4.4,9.2)	8.2 (6.6,10.0)	7.2 (5.1,10.2)	8.9 (6.8,11.6)
Disagree	8.8 (7.4,10.4)	8.8 (5.9,13.0)	10.7 (7.1,15.9)	9.3 (6.4,13.3)	6.8 (4.6,9.9)	8.1 (6.7,9.6)	8.5 (6.5,11.2)	7.7 (5.8,10.2)
Strongly disagree	10.0 (8.3,11.9)	13.7 (10.4,17.7)	9.1 (6.4,12.8)	7.4 (5.4,10.2)	10.3 (7.6,13.9)	10.7 (9.0,12.6)	12.5 (9.9,15.6)	9.2 (7.0,11.9)
Not applicable	0.9* (0.5,1.7)	0.8* (0.3,2.5)	0.8* (0.3,2.5)	0.7* (0.2,2.3)	0.4* (0.1,1.7)	1.2 (0.7,1.9)	1.6* (0.8,3.2)	0.7* (0.3,1.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22m.1***Agreement That Parking Is Convenient for Applicants at Recruiting Office: Recruiters by Active Component***

22m. To what extent do you agree or disagree with the following statements about your office? Parking is convenient for applicants at my office

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	59	60	21	12	18	8	0
Responding on Item	14,208	13,853	5,900	4,410	2,045	1,498	355
Strongly agree	18.1 (17.0,19.3)	17.7 (16.5,18.8)	16.0 (14.1,18.1)	17.2 (15.3,19.4)	22.6 (20.1,25.4)	18.6 (16.3,21.1)	37.5 (32.7,42.6)
Agree	48.5 (46.9,50.0)	48.5 (46.9,50.1)	48.0 (45.1,51.0)	52.0 (49.4,54.7)	43.0 (39.7,46.4)	47.3 (43.8,50.9)	48.2 (43.6,52.9)
Neither agree nor disagree	8.2 (7.4,9.1)	8.4 (7.5,9.3)	8.8 (7.3,10.5)	8.1 (6.7,9.6)	9.6 (8.0,11.4)	6.0 (4.7,7.8)	3.0* (1.6,5.6)
Disagree	11.9 (11.0,12.9)	12.1 (11.2,13.1)	14.2 (12.5,16.0)	10.7 (9.1,12.6)	10.0 (8.3,11.9)	11.0 (9.0,13.4)	4.2 (2.4,7.2)
Strongly disagree	11.3 (10.4,12.4)	11.4 (10.4,12.5)	11.5 (9.7,13.5)	11.3 (9.5,13.3)	13.7 (11.8,15.9)	8.6 (6.9,10.6)	7.1 (4.6,11.0)
Not applicable	1.9 (1.5,2.4)	2.0 (1.6,2.4)	1.5 (1.0,2.3)	0.7* (0.3,1.5)	1.2 (0.7,1.9)	8.4 (6.7,10.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22m.2***Agreement That Parking Is Convenient for Applicants at Recruiting Office: Recruiters by Reserve and Guard Component***

22m. To what extent do you agree or disagree with the following statements about your office? Parking is convenient for applicants at my office

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	23	12	6	0	3	3
Responding on Item	4,899	1,301	2,411	542	272	372
Strongly agree	27.2 (24.7,29.9)	20.4 (16.0,25.6)	30.6 (26.6,34.9)	28.2 (22.8,34.3)	22.5 (16.6,29.6)	31.1 (24.3,38.9)
Agree	54.1 (51.2,57.0)	49.8 (43.1,56.4)	55.7 (51.0,60.3)	59.1 (52.8,65.0)	53.1 (47.2,58.8)	52.6 (45.0,60.1)
Neither agree nor disagree	5.8 (4.6,7.3)	6.8 (4.5,10.0)	5.5 (3.7,8.0)	3.4* (1.7,6.6)	7.1 (4.3,11.7)	7.4 (4.5,12.0)
Disagree	6.8 (5.4,8.5)	11.8 (8.0,16.9)	4.2 (2.9,5.9)	4.7 (2.7,8.1)	9.2 (5.7,14.5)	7.4 (4.3,12.6)
Strongly disagree	5.8 (4.5,7.5)	11.3 (8.2,15.4)	3.7 (2.3,6.0)	4.7 (2.6,8.3)	6.1 (3.5,10.7)	1.5* (0.5,4.3)
Not applicable	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.4* (0.1,1.5)	0.0 (N/A,N/A)	2.0* (0.7,5.6)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22m.3***Agreement That Parking Is Convenient for Applicants at Recruiting Office: Army Recruiters by Location***

22m. To what extent do you agree or disagree with the following statements about your office? Parking is convenient for applicants at my office

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	21	13	1	6	4	0
Responding on Item	5,900	1,305	1,276	1,110	925	1,284
Strongly agree	16.0 (14.1,18.1)	16.3 (12.1,21.5)	15.1 (11.6,19.3)	16.9 (12.4,22.7)	21.7 (17.9,26.1)	11.7 (8.4,16.2)
Agree	48.0 (45.1,51.0)	40.5 (33.8,47.5)	49.8 (44.3,55.3)	52.6 (46.4,58.7)	46.5 (40.5,52.6)	51.2 (44.9,57.5)
Neither agree nor disagree	8.8 (7.3,10.5)	7.9 (5.2,11.9)	11.4 (8.0,16.1)	11.7 (7.9,17.1)	6.1 (3.7,9.9)	6.5 (3.9,10.6)
Disagree	14.2 (12.5,16.0)	18.1 (14.0,23.1)	12.8 (9.0,17.8)	9.9 (7.0,13.8)	11.7 (8.5,16.0)	16.9 (12.8,22.1)
Strongly disagree	11.5 (9.7,13.5)	16.3 (11.9,21.9)	8.7 (5.7,13.0)	8.0 (5.1,12.4)	12.6 (9.3,16.8)	11.7 (8.3,16.2)
Not applicable	1.5 (1.0,2.3)	0.9* (0.3,3.2)	2.3* (1.1,4.9)	0.9* (0.3,3.2)	1.3* (0.5,3.3)	2.0* (0.9,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22m.4***Agreement That Parking Is Convenient for Applicants at Recruiting Office: Navy or Marine Corps Recruiters by Location***

22m. To what extent do you agree or disagree with the following statements about your office? Parking is convenient for applicants at my office

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	12	3	5	4	0	18	9	8
Responding on Item	4,410	964	1,073	1,145	1,208	2,045	933	1,113
Strongly agree	17.2 (15.3,19.4)	16.9 (13.4,21.2)	18.5 (14.4,23.5)	15.7 (12.3,19.8)	18.1 (14.4,22.5)	22.6 (20.1,25.4)	22.3 (18.4,26.7)	22.9 (20.0,26.1)
Agree	52.0 (49.4,54.7)	48.8 (43.7,53.9)	51.9 (46.5,57.2)	56.0 (49.8,61.9)	51.1 (46.6,55.5)	43.0 (39.7,46.4)	43.3 (38.1,48.6)	42.8 (39.2,46.4)
Neither agree nor disagree	8.1 (6.7,9.6)	6.9 (4.7,9.9)	7.0 (4.6,10.5)	8.6 (6.2,11.8)	9.6 (7.1,12.7)	9.6 (8.0,11.4)	8.2 (5.7,11.6)	10.7 (8.4,13.6)
Disagree	10.7 (9.1,12.6)	10.9 (7.7,15.2)	11.9 (8.0,17.4)	11.2 (7.6,16.1)	9.2 (6.7,12.6)	10.0 (8.3,11.9)	8.5 (6.4,11.3)	11.2 (8.6,14.4)
Strongly disagree	11.3 (9.5,13.3)	16.1 (12.7,20.3)	10.3 (7.5,14.0)	7.8 (5.5,11.0)	11.7 (8.9,15.2)	13.7 (11.8,15.9)	16.1 (13.4,19.1)	11.7 (9.2,14.7)
Not applicable	0.7* (0.3,1.5)	0.4* (0.1,1.9)	0.4* (0.1,1.9)	0.8* (0.2,2.3)	0.4* (0.1,1.7)	1.2 (0.7,1.9)	1.6* (0.8,3.2)	0.8* (0.3,1.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22n.1***Agreement That Parking Is Available for Recruiters at Recruiting Office: Recruiters by Active Component***

22n. To what extent do you agree or disagree with the following statements about your office? Parking is available for recruiters at my office

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	46	47	15	8	15	8	0
Responding on Item	14,221	13,866	5,906	4,414	2,048	1,498	355
Strongly agree	19.4 (18.2,20.6)	18.9 (17.7,20.1)	17.1 (15.1,19.4)	18.3 (16.4,20.3)	23.3 (20.9,26.0)	21.3 (19.0,24.0)	39.3 (34.8,44.0)
Agree	56.3 (54.7,57.8)	56.5 (54.9,58.0)	57.0 (54.1,59.7)	58.2 (55.6,60.8)	51.8 (48.9,54.7)	55.6 (52.1,59.1)	49.4 (44.7,54.1)
Neither agree nor disagree	7.9 (7.0,9.0)	8.0 (7.1,9.1)	8.9 (7.1,11.1)	7.7 (6.4,9.4)	8.9 (7.2,10.9)	4.3 (3.1,6.0)	4.2* (2.3,7.6)
Disagree	7.6 (7.0,8.4)	7.8 (7.1,8.5)	8.1 (7.0,9.4)	7.9 (6.7,9.3)	7.4 (5.9,9.1)	6.7 (5.4,8.4)	2.4* (1.0,5.7)
Strongly disagree	7.3 (6.4,8.2)	7.3 (6.5,8.3)	7.7 (6.3,9.4)	7.3 (5.8,9.2)	7.6 (6.1,9.5)	5.7 (4.4,7.2)	4.8* (2.6,8.6)
Not applicable	1.5 (1.2,1.9)	1.6 (1.2,2.0)	1.3 (0.8,2.0)	0.6* (0.3,1.5)	1.0 (0.6,1.8)	6.4 (4.9,8.2)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22n.2***Agreement That Parking Is Available for Recruiters at Recruiting Office: Recruiters by Reserve and Guard Component***

22n. To what extent do you agree or disagree with the following statements about your office? Parking is available for recruiters at my office

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	23	12	6	0	3	3
Responding on Item	4,899	1,301	2,411	542	272	372
Strongly agree	28.3 (25.7,31.1)	22.2 (17.2,28.0)	31.0 (26.8,35.5)	30.2 (24.8,36.2)	24.5 (18.9,31.1)	32.6 (26.6,39.2)
Agree	56.9 (53.7,60.1)	56.1 (49.6,62.5)	57.0 (52.4,61.5)	61.1 (55.6,66.2)	60.2 (53.4,66.7)	51.1 (43.9,58.3)
Neither agree nor disagree	5.0 (3.9,6.5)	6.8 (4.5,10.2)	4.6 (3.0,6.9)	1.3* (0.5,3.9)	3.1* (1.3,7.0)	8.2 (4.8,13.6)
Disagree	4.0 (3.0,5.3)	7.2 (4.8,10.7)	2.4 (1.4,4.2)	4.0* (2.0,8.1)	3.1* (1.3,6.9)	3.7* (1.6,8.2)
Strongly disagree	4.2 (3.3,5.5)	7.2 (4.7,11.0)	3.1 (1.9,5.0)	2.7* (1.0,6.8)	6.1 (3.4,10.7)	2.2* (0.9,5.3)
Not applicable	1.5 (1.0,2.3)	0.5* (0.1,2.4)	2.0 (1.1,3.4)	0.7* (0.2,2.9)	3.1* (1.3,6.9)	2.2* (0.9,5.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22n.3***Agreement That Parking Is Available for Recruiters at Recruiting Office: Army Recruiters by Location***

22n. To what extent do you agree or disagree with the following statements about your office? Parking is available for recruiters at my office

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	15	7	1	6	4	0
Responding on Item	5,906	1,311	1,276	1,110	925	1,284
Strongly agree	17.1 (15.1,19.4)	18.5 (14.2,23.8)	19.2 (15.4,23.6)	16.4 (12.2,21.8)	21.3 (17.6,25.5)	11.3 (7.7,16.2)
Agree	57.0 (54.1,59.7)	54.6 (48.3,60.9)	53.9 (47.9,59.7)	62.0 (54.7,68.7)	55.2 (49.8,60.6)	59.3 (53.2,65.1)
Neither agree nor disagree	8.9 (7.1,11.1)	8.3 (5.5,12.4)	12.8 (8.9,18.0)	8.9 (5.7,13.6)	6.1 (3.7,9.9)	7.7 (5.0,11.6)
Disagree	8.1 (7.0,9.4)	8.3 (5.7,12.0)	7.8 (4.9,12.1)	6.6 (4.2,10.3)	5.7 (3.6,8.9)	11.3 (7.9,15.9)
Strongly disagree	7.7 (6.3,9.4)	8.8 (5.6,13.6)	5.0 (3.1,8.0)	5.2* (2.8,9.4)	10.4 (7.5,14.3)	9.3 (6.6,13.0)
Not applicable	1.3 (0.8,2.0)	1.4* (0.5,3.8)	1.4* (0.5,3.7)	0.9* (0.3,3.2)	1.3* (0.5,3.3)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22n.4***Agreement That Parking Is Available for Recruiters at Recruiting Office: Navy or Marine Corps Recruiters by Location***

22n. To what extent do you agree or disagree with the following statements about your office? Parking is available for recruiters at my office

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	8	0	9	0	0	15	9	6
Responding on Item	4,414	967	1,069	1,149	1,208	2,048	933	1,115
Strongly agree	18.3 (16.4,20.3)	18.9 (14.9,23.6)	19.8 (15.9,24.5)	16.0 (12.7,20.0)	18.8 (15.1,23.2)	23.3 (20.9,26.0)	23.9 (20.0,28.4)	22.8 (20.0,25.9)
Agree	58.2 (55.6,60.8)	57.8 (52.7,62.8)	57.0 (52.0,61.9)	62.1 (56.0,67.8)	56.0 (50.7,61.2)	51.8 (48.9,54.7)	51.2 (46.6,55.6)	52.4 (48.9,55.8)
Neither agree nor disagree	7.7 (6.4,9.4)	7.6 (5.4,10.7)	7.9 (5.7,10.7)	7.8 (5.6,10.9)	7.8 (5.6,10.8)	8.9 (7.2,10.9)	8.2 (6.1,11.0)	9.4 (7.0,12.6)
Disagree	7.9 (6.7,9.3)	6.8 (4.7,9.9)	10.3 (7.1,14.7)	7.8 (5.0,12.1)	6.7 (4.7,9.6)	7.4 (5.9,9.1)	7.9 (5.5,11.1)	7.0 (5.2,9.3)
Strongly disagree	7.3 (5.8,9.2)	8.8 (6.1,12.6)	4.6 (2.8,7.3)	5.6 (3.6,8.5)	10.3 (7.5,13.9)	7.6 (6.1,9.5)	7.2 (5.4,9.6)	7.9 (6.0,10.5)
Not applicable	0.6* (0.3,1.5)	0.0 (N/A,N/A)	0.4* (0.1,1.9)	0.7* (0.2,2.3)	0.4* (0.1,1.7)	1.0 (0.6,1.8)	1.6* (0.8,3.2)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22o.1***Agreement That Parking Is Convenient for Recruiters at Recruiting Office: Recruiters by Active Component***

22o. To what extent do you agree or disagree with the following statements about your office? Parking is convenient for recruiters at my office

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	53	54	25	8	12	8	0
Responding on Item	14,214	13,859	5,896	4,414	2,051	1,498	355
Strongly agree	19.2 (18.1,20.4)	18.7 (17.6,20.0)	16.9 (14.9,19.1)	18.7 (17.0,20.6)	22.6 (20.1,25.3)	20.8 (18.5,23.4)	38.7 (34.1,43.5)
Agree	50.5 (48.9,52.1)	50.5 (48.9,52.2)	51.0 (48.0,54.0)	52.6 (49.8,55.4)	45.2 (42.2,48.3)	49.6 (46.1,53.0)	49.4 (44.6,54.3)
Neither agree nor disagree	8.9 (7.9,10.0)	9.0 (7.9,10.1)	9.2 (7.4,11.4)	9.1 (7.4,11.1)	10.1 (8.5,12.0)	6.0 (4.4,8.3)	4.8 (2.7,8.2)
Disagree	10.2 (9.4,11.0)	10.4 (9.6,11.2)	11.5 (10.2,13.0)	9.6 (8.4,10.9)	9.7 (8.4,11.2)	9.3 (7.8,11.1)	1.8* (0.6,5.2)
Strongly disagree	9.7 (8.8,10.7)	9.8 (8.9,10.8)	10.0 (8.6,11.8)	9.5 (7.8,11.5)	11.2 (9.4,13.2)	7.9 (6.4,9.8)	5.4 (3.1,9.2)
Not applicable	1.6 (1.2,2.0)	1.6 (1.3,2.0)	1.4 (0.9,2.1)	0.5* (0.2,1.4)	1.2 (0.7,1.9)	6.4 (4.9,8.3)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22o.2***Agreement That Parking Is Convenient for Recruiters at Recruiting Office: Recruiters by Reserve and Guard Component***

22o. To what extent do you agree or disagree with the following statements about your office? Parking is convenient for recruiters at my office

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	23	12	6	0	3	3
Responding on Item	4,899	1,301	2,411	542	272	372
Strongly agree	27.9 (25.3,30.7)	22.2 (17.7,27.5)	30.6 (26.4,35.1)	28.9 (23.4,35.1)	25.5 (19.7,32.4)	31.1 (25.3,37.6)
Agree	53.8 (50.4,57.2)	51.1 (44.9,57.3)	54.8 (49.8,59.7)	59.1 (53.4,64.5)	54.1 (46.4,61.6)	48.9 (41.6,56.2)
Neither agree nor disagree	5.8 (4.4,7.5)	7.2 (4.7,11.0)	5.7 (3.8,8.4)	1.3* (0.5,3.9)	4.1* (2.0,8.3)	8.9 (5.8,13.4)
Disagree	5.3 (4.1,6.8)	8.6 (5.9,12.3)	3.3 (2.0,5.4)	5.4 (3.0,9.4)	7.1 (4.2,12.0)	5.2* (2.5,10.4)
Strongly disagree	5.6 (4.5,7.1)	10.9 (7.9,14.7)	3.5 (2.3,5.4)	4.7* (2.4,8.9)	5.1* (2.7,9.5)	3.0* (1.4,6.2)
Not applicable	1.6 (1.1,2.4)	0.0 (N/A,N/A)	2.2 (1.3,3.7)	0.7* (0.2,2.9)	4.1* (2.0,8.2)	3.0* (1.4,6.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22o.3***Agreement That Parking Is Convenient for Recruiters at Recruiting Office: Army Recruiters by Location***

22o. To what extent do you agree or disagree with the following statements about your office? Parking is convenient for recruiters at my office

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	25	13	1	6	8	0
Responding on Item	5,896	1,305	1,276	1,110	921	1,284
Strongly agree	16.9 (14.9,19.1)	18.1 (13.6,23.8)	18.3 (14.6,22.6)	16.4 (12.2,21.8)	21.4 (18.0,25.3)	11.3 (7.9,15.9)
Agree	51.0 (48.0,54.0)	47.9 (40.4,55.5)	49.8 (44.3,55.2)	55.9 (49.5,62.0)	49.8 (44.4,55.2)	52.0 (45.6,58.4)
Neither agree nor disagree	9.2 (7.4,11.4)	8.4 (5.4,12.7)	13.7 (9.9,18.6)	8.0 (4.8,12.9)	5.7 (3.5,9.0)	9.3 (6.3,13.4)
Disagree	11.5 (10.2,13.0)	14.0 (10.5,18.4)	9.1 (6.1,13.5)	10.8 (7.4,15.4)	9.2 (6.4,13.0)	13.7 (10.2,18.2)
Strongly disagree	10.0 (8.6,11.8)	9.8 (6.7,14.0)	7.8 (5.0,11.9)	8.0 (5.1,12.3)	12.7 (9.5,16.7)	12.5 (9.4,16.4)
Not applicable	1.4 (0.9,2.1)	1.9* (0.8,4.4)	1.4* (0.5,3.7)	0.9* (0.3,3.2)	1.3* (0.5,3.3)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 22o.4***Agreement That Parking Is Convenient for Recruiters at Recruiting Office: Navy or Marine Corps Recruiters by Location***

22o. To what extent do you agree or disagree with the following statements about your office? Parking is convenient for recruiters at my office

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	8	0	5	4	0	12	6	6
Responding on Item	4,414	967	1,073	1,145	1,208	2,051	936	1,115
Strongly agree	18.7 (17.0,20.6)	19.3 (15.5,23.7)	19.8 (15.9,24.3)	16.0 (12.8,19.9)	20.2 (16.4,24.7)	22.6 (20.1,25.3)	22.9 (19.0,27.3)	22.3 (19.5,25.5)
Agree	52.6 (49.8,55.4)	51.0 (45.8,56.2)	53.1 (48.0,58.2)	57.8 (51.4,64.1)	48.6 (44.1,53.1)	45.2 (42.2,48.3)	44.1 (39.1,49.2)	46.2 (42.8,49.6)
Neither agree nor disagree	9.1 (7.4,11.1)	9.2 (6.6,12.8)	11.1 (8.2,14.9)	8.6 (5.6,13.0)	7.8 (5.6,10.7)	10.1 (8.5,12.0)	9.2 (6.5,12.7)	10.9 (8.7,13.7)
Disagree	9.6 (8.4,10.9)	9.6 (6.7,13.7)	9.1 (6.3,12.8)	7.8 (5.2,11.6)	11.7 (8.6,15.7)	9.7 (8.4,11.2)	9.8 (7.6,12.6)	9.7 (7.8,12.0)
Strongly disagree	9.5 (7.8,11.5)	10.8 (7.9,14.7)	6.6 (4.4,9.8)	9.0 (6.3,12.6)	11.7 (8.9,15.3)	11.2 (9.4,13.2)	12.4 (10.2,15.1)	10.2 (8.0,12.9)
Not applicable	0.5* (0.2,1.4)	0.0 (N/A,N/A)	0.4* (0.1,1.9)	0.8* (0.2,2.3)	0.0 (N/A,N/A)	1.2 (0.7,1.9)	1.6* (0.8,3.2)	0.7* (0.3,1.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 23.1**Monthly Parking Expenses for POV at Work: Recruiters by Active Component**

23. How much do you spend monthly to park your POV at work?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	100	101	59	21	12	8	0
Responding on Item	14,167	13,812	5,862	4,401	2,051	1,498	355
Not applicable, I use other transportation to get to work	5.8 (5.1,6.5)	5.7 (5.0,6.5)	5.2 (4.0,6.6)	5.9 (4.9,7.1)	6.1 (4.7,7.9)	6.7 (5.3,8.5)	7.7 (5.2,11.3)
None, free parking	89.4 (88.3,90.3)	89.4 (88.4,90.4)	90.4 (88.5,92.0)	89.5 (87.8,91.0)	87.3 (84.7,89.5)	88.6 (86.6,90.4)	86.3 (82.0,89.7)
\$1-\$50	3.6 (3.0,4.2)	3.6 (3.0,4.2)	3.3 (2.5,4.5)	3.7 (2.8,4.8)	4.5 (3.3,6.3)	2.8 (1.8,4.1)	4.2 (2.5,7.0)
\$51-\$100	0.9 (0.7,1.2)	0.9 (0.6,1.2)	0.8* (0.4,1.4)	0.6* (0.4,1.2)	1.3 (0.8,2.1)	1.4 (0.8,2.4)	1.8* (0.8,4.1)
\$101 or more per month	0.4 (0.3,0.7)	0.4 (0.3,0.7)	0.4* (0.2,0.9)	0.3* (0.1,0.7)	0.8* (0.4,1.7)	0.5* (0.2,1.2)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 23.2***Monthly Parking Expenses for POV at Work: Recruiters by Reserve and Guard Component***

23. How much do you spend monthly to park your POV at work?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	37	18	11	0	3	6
Responding on Item	4,885	1,295	2,406	542	272	369
Not applicable, I use other transportation to get to work	5.6 (4.2,7.4)	3.6* (2.0,6.6)	7.0 (4.9,10.0)	6.0 (3.6,9.9)	6.1 (3.4,10.8)	2.2* (0.9,5.4)
None, free parking	91.6 (89.6,93.2)	92.7 (88.8,95.3)	89.7 (86.6,92.2)	93.3 (89.3,95.9)	92.9 (88.1,95.8)	96.3 (92.7,98.1)
\$1-\$50	1.6 (1.0,2.6)	1.4* (0.4,4.8)	2.4 (1.5,4.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,3.3)
\$51-\$100	0.9* (0.4,1.8)	1.4* (0.4,4.9)	0.7* (0.2,1.8)	0.7* (0.2,2.9)	1.0* (0.3,4.1)	0.8* (0.2,3.3)
\$101 or more per month	0.4* (0.1,1.3)	0.9* (0.3,3.1)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 23.3***Monthly Parking Expenses for POV at Work: Army Recruiters by Location***

23. How much do you spend monthly to park your POV at work?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	59	25	12	11	8	5
Responding on Item	5,862	1,293	1,264	1,105	921	1,279
Not applicable, I use other transportation to get to work	5.2 (4.0,6.6)	8.0 (4.9,12.9)	4.6 (2.6,8.0)	1.4* (0.5,3.8)	5.7 (3.5,9.0)	5.7 (3.6,8.8)
None, free parking	90.4 (88.5,92.0)	85.0 (79.9,89.0)	92.6 (87.5,95.8)	92.9 (88.7,95.7)	90.8 (87.1,93.6)	91.1 (87.3,93.8)
\$1-\$50	3.3 (2.5,4.5)	4.2 (2.5,7.2)	1.8* (0.8,4.3)	5.7 (3.3,9.6)	2.6* (1.4,5.0)	2.4* (1.2,5.0)
\$51-\$100	0.8* (0.4,1.4)	1.9* (0.8,4.5)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.4* (0.1,2.1)
\$101 or more per month	0.4* (0.2,0.9)	0.9* (0.3,3.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 23.4***Monthly Parking Expenses for POV at Work: Navy or Marine Corps Recruiters by Location***

23. How much do you spend monthly to park your POV at work?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	21	3	18	0	0	12	3	8
Responding on Item	4,401	964	1,060	1,149	1,208	2,051	939	1,113
Not applicable, I use other transportation to get to work	5.9 (4.9,7.1)	10.5 (7.6,14.3)	3.3 (1.9,5.9)	4.8 (2.8,8.2)	5.7 (4.0,8.0)	6.1 (4.7,7.9)	6.5 (4.6,9.1)	5.7 (4.1,7.9)
None, free parking	89.5 (87.8,91.0)	81.5 (76.9,85.3)	95.4 (92.4,97.3)	91.8 (88.5,94.2)	88.3 (85.1,90.9)	87.3 (84.7,89.5)	86.6 (82.8,89.7)	87.8 (84.9,90.2)
\$1-\$50	3.7 (2.8,4.8)	6.1 (3.9,9.2)	1.3* (0.5,3.2)	3.0 (1.7,5.1)	4.6 (2.9,7.4)	4.5 (3.3,6.3)	4.9 (3.1,7.6)	4.2 (2.9,6.1)
\$51-\$100	0.6* (0.4,1.2)	1.6* (0.7,3.6)	0.0 (N/A,N/A)	0.4* (0.1,1.8)	0.7* (0.2,2.2)	1.3 (0.8,2.1)	1.3* (0.6,2.8)	1.2* (0.6,2.5)
\$101 or more per month	0.3* (0.1,0.7)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.7* (0.2,2.2)	0.8* (0.4,1.7)	0.7* (0.2,1.9)	1.0* (0.5,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 24.1***Monthly Public Transportation Expenses for Work: Recruiters by Active Component***

24. How much do you spend monthly to use public transportation for work?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	104	104	59	25	12	8	0
Responding on Item	14,163	13,809	5,862	4,397	2,051	1,498	355
Not applicable, I do not use public transportation	97.6 (97.1,98.0)	97.6 (97.1,98.1)	98.3 (97.5,98.8)	96.9 (95.6,97.8)	97.5 (96.2,98.3)	97.6 (96.4,98.4)	95.2 (91.8,97.3)
\$1-\$50	1.3 (1.0,1.7)	1.2 (0.9,1.7)	0.7* (0.4,1.3)	1.9 (1.2,3.0)	1.4 (0.8,2.3)	1.2 (0.7,2.1)	1.8* (0.8,4.1)
\$51-\$100	0.8 (0.5,1.1)	0.7 (0.5,1.1)	0.6* (0.3,1.2)	0.8* (0.4,1.5)	1.0 (0.6,1.8)	0.9* (0.4,1.8)	1.8* (0.8,4.1)
\$101 or more per month	0.4 (0.2,0.7)	0.4 (0.2,0.7)	0.4* (0.2,1.0)	0.5* (0.2,1.1)	0.1* (0.0,0.6)	0.3* (0.1,1.0)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 24.2***Monthly Public Transportation Expenses for Work: Recruiters by Reserve and Guard Component***

24. How much do you spend monthly to use public transportation for work?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	26	12	6	0	3	6
Responding on Item	4,896	1,301	2,411	542	272	369
Not applicable, I do not use public transportation	96.4 (95.2,97.3)	96.8 (94.0,98.3)	95.4 (93.6,96.8)	96.6 (92.6,98.5)	99.0 (95.9,99.8)	98.5 (95.7,99.5)
\$1-\$50	2.0 (1.4,3.0)	1.8* (0.8,4.3)	2.6 (1.6,4.4)	1.3* (0.5,3.9)	1.0* (0.3,4.1)	0.8* (0.2,3.3)
\$51-\$100	1.1* (0.6,1.9)	0.9* (0.3,3.1)	1.1* (0.5,2.4)	2.0* (0.8,4.8)	0.0 (N/A,N/A)	0.8* (0.2,3.3)
\$101 or more per month	0.6* (0.2,1.4)	0.5* (0.1,2.4)	0.9* (0.4,2.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 24.3***Monthly Public Transportation Expenses for Work: Army Recruiters by Location***

24. How much do you spend monthly to use public transportation for work?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	59	19	18	11	8	5
Responding on Item	5,862	1,299	1,258	1,105	921	1,279
Not applicable, I do not use public transportation	98.3 (97.5,98.8)	96.7 (93.8,98.3)	99.1 (96.9,99.7)	97.2 (94.4,98.6)	99.6 (98.0,99.9)	99.2 (97.2,99.8)
\$1-\$50	0.7* (0.4,1.3)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	2.4* (1.1,5.1)	0.0 (N/A,N/A)	0.8* (0.2,2.8)
\$51-\$100	0.6* (0.3,1.2)	1.4* (0.5,3.8)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.4* (0.1,2.1)	0.0 (N/A,N/A)
\$101 or more per month	0.4* (0.2,1.0)	1.4* (0.5,3.8)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 24.4***Monthly Public Transportation Expenses for Work: Navy or Marine Corps Recruiters by Location***

24. How much do you spend monthly to use public transportation for work?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	8	0	12	3	8
Responding on Item	4,397	964	1,064	1,141	1,208	2,051	939	1,113
Not applicable, I do not use public transportation	96.9 (95.6,97.8)	95.6 (92.7,97.3)	97.9 (95.8,99.0)	98.1 (95.7,99.2)	95.7 (93.5,97.2)	97.5 (96.2,98.3)	97.7 (95.4,98.9)	97.3 (95.7,98.3)
\$1-\$50	1.9 (1.2,3.0)	3.6* (2.0,6.5)	1.2* (0.5,3.1)	0.4* (0.1,1.8)	2.5* (1.4,4.5)	1.4 (0.8,2.3)	1.0* (0.4,2.4)	1.7* (0.9,3.3)
\$51-\$100	0.8* (0.4,1.5)	0.0 (N/A,N/A)	0.8* (0.3,2.6)	1.1* (0.4,2.8)	1.1* (0.4,2.7)	1.0 (0.6,1.8)	1.3* (0.6,2.8)	0.8* (0.3,1.8)
\$101 or more per month	0.5* (0.2,1.1)	0.8* (0.3,2.5)	0.0 (N/A,N/A)	0.4* (0.1,1.8)	0.7* (0.2,2.2)	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 25.1***Access to a Fitness Center at No Out-of-Pocket Costs if Not Located Near a Military Installation: Recruiters by Active Component***

25. If not located near a military installation, does your Recruiting Headquarters provide fitness center access to you at no out-of-pocket expense?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	118	118	65	30	15	8	0
Responding on Item	14,149	13,795	5,856	4,392	2,048	1,498	355
Not applicable, I am located near a military installation	24.4 (23.2,25.7)	24.5 (23.3,25.8)	25.9 (23.9,28.0)	23.1 (21.1,25.3)	21.6 (18.8,24.6)	27.2 (24.5,30.1)	20.2 (16.4,24.7)
Yes	5.2 (4.6,5.8)	5.1 (4.5,5.8)	3.4 (2.5,4.6)	6.0 (5.0,7.2)	9.5 (7.9,11.5)	3.3 (2.4,4.4)	7.1 (4.7,10.8)
No	70.4 (69.1,71.8)	70.4 (69.0,71.7)	70.7 (68.3,72.9)	70.9 (68.6,73.1)	68.9 (65.7,72.0)	69.5 (66.4,72.5)	72.6 (67.0,77.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 25.2***Access to a Fitness Center at No Out-of-Pocket Costs if Not Located Near a Military Installation: Recruiters by Reserve and Guard Component***

25. If not located near a military installation, does your Recruiting Headquarters provide fitness center access to you at no out-of-pocket expense?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	31	12	11	0	3	6
Responding on Item	4,891	1,301	2,406	542	272	369
Not applicable, I am located near a military installation	27.0 (24.6,29.5)	26.7 (21.6,32.6)	16.9 (13.5,20.8)	39.6 (33.6,45.9)	66.3 (58.5,73.4)	46.3 (39.5,53.2)
Yes	18.5 (16.4,20.9)	7.2 (4.6,11.1)	22.3 (19.1,25.9)	26.2 (21.2,31.9)	5.1* (2.7,9.3)	32.1 (25.3,39.8)
No	54.5 (51.6,57.4)	66.1 (60.5,71.2)	60.8 (56.1,65.3)	34.2 (28.5,40.5)	28.6 (22.1,36.1)	21.6 (16.2,28.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 25.3***Access to a Fitness Center at No Out-of-Pocket Costs if Not Located Near a Military Installation: Army Recruiters by Location***

25. If not located near a military installation, does your Recruiting Headquarters provide fitness center access to you at no out-of-pocket expense?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	65	19	18	11	4	16
Responding on Item	5,856	1,299	1,258	1,105	925	1,268
Not applicable, I am located near a military installation	25.9 (23.9,28.0)	24.8 (19.4,31.1)	31.0 (26.4,36.0)	24.1 (19.5,29.3)	10.9 (8.0,14.7)	34.7 (29.4,40.4)
Yes	3.4 (2.5,4.6)	7.5 (4.5,12.1)	1.9* (0.6,5.3)	2.4* (1.1,5.1)	1.7* (0.8,3.9)	2.9* (1.5,5.3)
No	70.7 (68.3,72.9)	67.8 (61.5,73.5)	67.1 (61.7,72.2)	73.6 (68.5,78.2)	87.4 (83.1,90.7)	62.5 (56.7,67.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 25.4***Access to a Fitness Center at No Out-of-Pocket Costs if Not Located Near a Military Installation: Navy or Marine Corps Recruiters by Location***

25. If not located near a military installation, does your Recruiting Headquarters provide fitness center access to you at no out-of-pocket expense?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	30	3	18	8	0	15	6	8
Responding on Item	4,392	964	1,060	1,141	1,208	2,048	936	1,113
Not applicable, I am located near a military installation	23.1 (21.1,25.3)	24.6 (20.7,29.0)	23.8 (19.6,28.5)	16.5 (12.5,21.4)	27.3 (23.2,31.8)	21.6 (18.8,24.6)	20.3 (16.2,25.0)	22.6 (18.7,27.1)
Yes	6.0 (5.0,7.2)	10.5 (7.9,13.9)	5.0 (3.1,7.9)	1.9* (0.9,3.8)	6.4 (4.4,9.2)	9.5 (7.9,11.5)	10.8 (8.4,13.7)	8.5 (6.3,11.2)
No	70.9 (68.6,73.1)	64.9 (59.6,69.9)	71.3 (66.5,75.6)	81.7 (76.5,85.9)	66.3 (62.1,70.3)	68.9 (65.7,72.0)	69.0 (63.9,73.6)	68.9 (64.4,73.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26a.1***Agreement That a Realistic Preview of Recruiting Duty Was Given During Training: Recruiters by Active Component***

26a. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? I was given a realistic preview of what recruiting duty would be like

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	68	69	28	21	12	8	0
Responding on Item	14,199	13,844	5,893	4,401	2,051	1,498	355
Strongly agree	5.7 (5.1,6.4)	5.6 (4.9,6.3)	3.4 (2.6,4.6)	5.4 (4.2,6.8)	9.3 (7.9,11.0)	9.5 (7.9,11.3)	10.1 (7.3,13.8)
Agree	24.3 (23.0,25.6)	23.8 (22.5,25.2)	20.1 (17.8,22.7)	24.3 (22.4,26.3)	28.5 (25.6,31.5)	30.6 (27.5,34.0)	42.3 (36.7,48.0)
Neither agree nor disagree	15.4 (14.3,16.6)	15.3 (14.2,16.6)	14.8 (12.9,16.8)	13.7 (11.8,15.8)	20.6 (18.2,23.3)	15.3 (13.2,17.8)	19.1 (14.8,24.2)
Disagree	28.4 (27.1,29.8)	28.6 (27.2,30.0)	31.5 (29.2,33.8)	27.4 (25.2,29.7)	25.5 (22.9,28.1)	25.1 (22.5,27.9)	20.2 (16.1,25.2)
Strongly disagree	25.6 (24.3,26.9)	26.0 (24.7,27.4)	29.6 (27.2,32.0)	28.6 (26.4,30.9)	15.9 (13.6,18.5)	18.1 (15.7,20.8)	8.3 (5.5,12.4)
Not applicable	0.7 (0.5,1.0)	0.7 (0.5,1.0)	0.7* (0.4,1.3)	0.7* (0.3,1.3)	0.3* (0.1,0.8)	1.4 (0.8,2.3)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26a.2***Agreement That a Realistic Preview of Recruiting Duty Was Given During Training: Recruiters by Reserve and Guard Component***

26a. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? I was given a realistic preview of what recruiting duty would be like

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	17	6	6	0	3	3
Responding on Item	4,905	1,307	2,411	542	272	372
Strongly agree	8.3 (7.0,9.8)	2.3* (1.0,4.8)	8.3 (6.2,11.0)	13.4 (9.0,19.5)	17.4 (12.5,23.5)	15.6 (11.0,21.5)
Agree	37.6 (35.0,40.3)	24.8 (19.7,30.6)	39.1 (34.6,43.8)	50.3 (43.2,57.5)	43.9 (36.2,51.8)	49.6 (43.1,56.2)
Neither agree nor disagree	14.9 (13.3,16.8)	18.5 (13.6,24.6)	14.4 (12.2,17.0)	10.7 (7.2,15.7)	16.3 (11.4,22.8)	11.1 (7.3,16.6)
Disagree	23.3 (21.2,25.6)	31.1 (26.0,36.7)	24.2 (21.0,27.8)	12.1 (8.2,17.4)	13.3 (9.3,18.6)	14.1 (9.4,20.6)
Strongly disagree	15.2 (13.2,17.5)	23.0 (18.2,28.6)	13.1 (10.2,16.6)	12.8 (8.9,18.0)	9.2 (5.5,14.9)	9.6 (5.8,15.7)
Not applicable	0.6* (0.3,1.3)	0.5* (0.1,2.4)	0.9* (0.4,2.1)	0.7* (0.2,2.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26a.3***Agreement That a Realistic Preview of Recruiting Duty Was Given During Training: Army Recruiters by Location***

26a. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? I was given a realistic preview of what recruiting duty would be like

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	28	13	6	6	0	5
Responding on Item	5,893	1,305	1,270	1,110	929	1,279
Strongly agree	3.4 (2.6,4.6)	1.4* (0.5,3.8)	4.6 (2.6,7.9)	3.8* (1.7,7.9)	5.2 (3.3,8.2)	2.8* (1.3,5.9)
Agree	20.1 (17.8,22.7)	20.0 (15.3,25.7)	22.0 (16.0,29.6)	22.1 (17.4,27.5)	17.3 (13.6,21.8)	18.6 (14.3,23.9)
Neither agree nor disagree	14.8 (12.9,16.8)	11.2 (8.0,15.4)	15.6 (11.5,20.8)	13.6 (9.8,18.6)	18.6 (14.1,24.2)	15.8 (12.3,20.1)
Disagree	31.5 (29.2,33.8)	39.1 (34.6,43.7)	25.2 (20.4,30.8)	29.1 (24.5,34.2)	30.3 (24.7,36.6)	32.8 (27.6,38.4)
Strongly disagree	29.6 (27.2,32.0)	27.9 (22.9,33.5)	30.7 (25.4,36.6)	31.0 (26.4,36.0)	28.6 (23.4,34.4)	29.6 (24.1,35.7)
Not applicable	0.7* (0.4,1.3)	0.5* (0.1,2.4)	1.8* (0.8,4.3)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26a.4***Agreement That a Realistic Preview of Recruiting Duty Was Given During Training: Navy or Marine Corps Recruiters by Location***

26a. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? I was given a realistic preview of what recruiting duty would be like

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	21	7	14	0	0	12	3	8
Responding on Item	4,401	960	1,064	1,149	1,208	2,051	939	1,113
Strongly agree	5.4 (4.2,6.8)	2.4* (1.3,4.6)	5.8 (3.6,9.2)	5.6 (3.8,8.2)	6.4 (4.3,9.4)	9.3 (7.9,11.0)	6.2 (4.4,8.7)	11.9 (9.5,14.9)
Agree	24.3 (22.4,26.3)	29.2 (24.3,34.5)	17.4 (13.1,22.8)	22.3 (18.8,26.2)	28.7 (24.8,33.0)	28.5 (25.6,31.5)	27.7 (23.8,32.0)	29.1 (25.1,33.5)
Neither agree nor disagree	13.7 (11.8,15.8)	15.4 (12.0,19.6)	14.1 (10.3,19.0)	10.4 (7.8,13.8)	15.3 (11.8,19.6)	20.6 (18.2,23.3)	18.2 (15.4,21.5)	22.6 (19.1,26.6)
Disagree	27.4 (25.2,29.7)	28.7 (24.2,33.7)	30.7 (25.6,36.3)	26.8 (22.6,31.4)	24.5 (20.4,29.1)	25.5 (22.9,28.1)	26.7 (23.2,30.6)	24.4 (20.9,28.2)
Strongly disagree	28.6 (26.4,30.9)	23.5 (19.3,28.3)	31.1 (26.1,36.6)	34.6 (29.8,39.7)	24.5 (20.6,28.8)	15.9 (13.6,18.5)	20.9 (17.1,25.1)	11.7 (9.3,14.7)
Not applicable	0.7* (0.3,1.3)	0.8* (0.3,2.5)	0.8* (0.3,2.5)	0.4* (0.1,1.8)	0.7* (0.2,2.2)	0.3* (0.1,0.8)	0.3* (0.1,1.4)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26b.1***Agreement That Family Members Were Well Prepared for the Requirements and Demands of Member's Recruiting Duty: Recruiters by Active Component***

26b. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? Members of my family were well prepared by my Service for the requirements and demands of my recruiting assignment

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	89	89	44	25	12	8	0
Responding on Item	14,178	13,824	5,877	4,397	2,051	1,498	355
Strongly agree	3.3 (2.8,3.8)	3.1 (2.6,3.6)	1.7 (1.1,2.5)	3.1 (2.2,4.3)	4.9 (3.8,6.3)	6.0 (4.7,7.6)	10.1 (7.1,14.3)
Agree	14.3 (13.3,15.3)	14.0 (13.0,15.0)	10.8 (9.2,12.6)	13.4 (11.8,15.2)	14.9 (12.5,17.7)	27.0 (24.4,29.9)	27.4 (22.3,33.1)
Neither agree nor disagree	15.4 (14.4,16.5)	15.1 (14.1,16.2)	14.4 (12.6,16.4)	14.8 (13.1,16.7)	16.1 (14.0,18.4)	17.2 (14.8,20.0)	27.4 (22.6,32.8)
Disagree	26.5 (25.2,27.9)	26.8 (25.5,28.2)	28.1 (25.7,30.6)	27.8 (25.4,30.2)	23.0 (20.7,25.6)	24.3 (21.7,27.0)	16.1 (12.6,20.3)
Strongly disagree	29.0 (27.5,30.6)	29.6 (28.1,31.2)	33.6 (30.8,36.5)	31.5 (28.9,34.2)	24.5 (21.3,28.0)	15.7 (13.5,18.2)	6.0 (3.9,9.1)
Not applicable	11.5 (10.5,12.5)	11.4 (10.4,12.5)	11.5 (9.7,13.5)	9.4 (8.1,10.9)	16.6 (14.4,19.1)	9.8 (8.1,11.9)	13.1 (9.5,17.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26b.2***Agreement That Family Members Were Well Prepared for the Requirements and Demands of Member's Recruiting Duty: Recruiters by Reserve and Guard Component***

26b. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? Members of my family were well prepared by my Service for the requirements and demands of my recruiting assignment

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	39	18	16	0	3	3
Responding on Item	4,883	1,295	2,401	542	272	372
Strongly agree	5.0 (3.9,6.4)	0.9* (0.3,3.1)	5.0 (3.4,7.5)	5.4 (3.2,9.0)	12.2 (7.7,18.8)	12.6 (8.7,17.9)
Agree	23.6 (21.8,25.6)	14.6 (10.8,19.3)	23.0 (20.0,26.3)	34.9 (29.5,40.8)	33.7 (26.6,41.6)	35.6 (28.4,43.4)
Neither agree nor disagree	15.1 (12.9,17.7)	18.2 (12.9,24.9)	13.4 (10.6,16.8)	16.1 (12.0,21.2)	14.3 (10.0,20.0)	14.8 (11.2,19.4)
Disagree	27.6 (25.1,30.3)	29.1 (23.9,34.9)	30.5 (26.9,34.3)	22.2 (17.8,27.2)	21.4 (15.3,29.2)	16.3 (11.4,22.7)
Strongly disagree	22.9 (20.0,26.2)	30.0 (24.7,36.0)	23.5 (19.7,27.7)	18.1 (13.8,23.4)	8.2 (5.0,13.1)	12.6 (8.6,18.0)
Not applicable	5.8 (4.7,7.1)	7.3 (4.9,10.8)	4.6 (3.1,6.8)	3.4* (1.7,6.6)	10.2 (6.9,14.9)	8.2 (4.9,13.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26b.3***Agreement That Family Members Were Well Prepared for the Requirements and Demands of Member's Recruiting Duty: Army Recruiters by Location***

26b. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? Members of my family were well prepared by my Service for the requirements and demands of my recruiting assignment

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	44	19	6	16	0	5
Responding on Item	5,877	1,299	1,270	1,100	929	1,279
Strongly agree	1.7 (1.1,2.5)	0.5* (0.1,2.5)	1.4* (0.5,3.7)	2.4* (0.9,5.9)	3.5* (1.9,6.4)	1.2* (0.4,3.3)
Agree	10.8 (9.2,12.6)	7.9 (5.3,11.7)	14.7 (9.9,21.2)	11.9 (7.9,17.4)	9.5 (6.7,13.3)	9.7 (6.7,14.0)
Neither agree nor disagree	14.4 (12.6,16.4)	10.8 (7.3,15.5)	13.8 (9.8,19.0)	18.0 (13.4,23.7)	13.9 (10.6,17.9)	16.2 (12.5,20.8)
Disagree	28.1 (25.7,30.6)	34.1 (27.3,41.6)	25.2 (20.4,30.8)	25.6 (20.3,31.7)	27.7 (22.3,33.9)	27.1 (21.9,33.1)
Strongly disagree	33.6 (30.8,36.5)	30.4 (24.2,37.4)	35.8 (30.4,41.6)	33.7 (28.1,39.8)	33.3 (28.3,38.7)	34.8 (29.5,40.6)
Not applicable	11.5 (9.7,13.5)	16.4 (12.1,21.8)	9.2 (6.1,13.6)	8.5 (5.7,12.5)	12.1 (8.2,17.6)	10.9 (7.6,15.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26b.4***Agreement That Family Members Were Well Prepared for the Requirements and Demands of Member's Recruiting Duty: Navy or Marine Corps Recruiters by Location***

26b. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? Members of my family were well prepared by my Service for the requirements and demands of my recruiting assignment

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	11	14	0	0	12	3	8
Responding on Item	4,397	956	1,064	1,149	1,208	2,051	939	1,113
Strongly agree	3.1 (2.2,4.3)	2.4* (1.3,4.6)	2.5* (1.3,4.7)	3.0 (1.7,5.1)	3.6 (2.0,6.3)	4.9 (3.8,6.3)	4.6 (3.0,6.8)	5.2 (3.8,7.1)
Agree	13.4 (11.8,15.2)	14.6 (11.5,18.4)	12.0 (8.7,16.4)	10.0 (7.5,13.4)	17.0 (14.1,20.4)	14.9 (12.5,17.7)	13.0 (9.9,17.0)	16.4 (13.7,19.5)
Neither agree nor disagree	14.8 (13.1,16.7)	16.3 (12.7,20.6)	13.7 (10.6,17.6)	13.4 (10.2,17.3)	16.3 (12.9,20.4)	16.1 (14.0,18.4)	13.0 (10.0,16.7)	18.7 (15.3,22.6)
Disagree	27.8 (25.4,30.2)	30.9 (26.5,35.7)	29.5 (25.1,34.2)	26.4 (22.4,30.8)	25.5 (21.8,29.7)	23.0 (20.7,25.6)	23.8 (20.2,27.8)	22.4 (19.6,25.5)
Strongly disagree	31.5 (28.9,34.2)	26.8 (22.1,32.2)	33.6 (27.8,40.0)	36.1 (31.2,41.2)	28.7 (23.9,34.1)	24.5 (21.3,28.0)	29.6 (24.8,35.1)	20.2 (16.7,24.2)
Not applicable	9.4 (8.1,10.9)	8.9 (6.5,12.1)	8.7 (6.3,12.0)	11.2 (8.3,14.9)	8.9 (6.4,12.1)	16.6 (14.4,19.1)	16.0 (12.6,20.1)	17.2 (14.3,20.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26c.1***Agreement That Good Professional Training for Job as a Recruiter Was Given: Recruiters by Active Component***

26c. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? I was given good professional training for my job as a recruiter

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	84	84	38	21	14	10	0
Responding on Item	14,183	13,829	5,883	4,401	2,049	1,496	355
Strongly agree	9.4 (8.7,10.2)	9.4 (8.6,10.2)	5.0 (4.0,6.3)	8.9 (7.7,10.4)	18.9 (16.9,21.1)	14.7 (12.5,17.1)	11.9 (8.1,17.3)
Agree	46.7 (45.2,48.1)	46.8 (45.3,48.3)	40.8 (38.0,43.5)	48.7 (46.4,51.0)	57.1 (54.6,59.7)	50.7 (47.6,53.8)	42.3 (36.3,48.5)
Neither agree nor disagree	20.0 (18.8,21.2)	20.0 (18.8,21.2)	23.6 (21.4,26.0)	19.2 (17.3,21.2)	14.5 (12.5,16.7)	15.3 (13.1,18.0)	20.8 (16.3,26.2)
Disagree	14.9 (13.9,16.1)	14.9 (13.8,16.1)	18.9 (16.7,21.3)	14.6 (12.8,16.6)	5.9 (4.9,7.1)	12.1 (10.3,14.1)	17.3 (13.4,22.0)
Strongly disagree	8.7 (7.8,9.7)	8.7 (7.8,9.8)	11.5 (9.7,13.6)	8.2 (6.8,9.9)	3.4 (2.4,4.7)	6.6 (5.2,8.3)	7.1 (4.7,10.7)
Not applicable	0.3 (0.2,0.5)	0.3 (0.2,0.5)	0.2* (0.1,0.5)	0.4* (0.1,1.0)	0.2* (0.0,0.7)	0.7* (0.3,1.4)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26c.2***Agreement That Good Professional Training for Job as a Recruiter Was Given: Recruiters by Reserve and Guard Component***

26c. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? I was given good professional training for my job as a recruiter

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	20	6	6	0	3	6
Responding on Item	4,902	1,307	2,411	542	272	369
Strongly agree	10.3 (8.7,12.2)	5.9 (3.6,9.4)	9.8 (7.6,12.7)	12.8 (9.0,17.7)	14.3 (9.8,20.3)	23.1 (17.5,30.0)
Agree	49.7 (46.5,53.0)	46.4 (40.1,52.8)	50.9 (46.0,55.8)	57.1 (50.0,63.8)	53.1 (44.9,61.1)	41.0 (33.4,49.1)
Neither agree nor disagree	18.0 (15.9,20.4)	23.4 (19.1,28.4)	17.7 (14.7,21.2)	13.4 (9.4,18.9)	15.3 (10.1,22.5)	9.7 (6.4,14.5)
Disagree	14.2 (12.3,16.3)	18.0 (13.6,23.4)	12.7 (10.2,15.6)	10.1 (6.6,15.2)	14.3 (9.7,20.6)	16.4 (11.7,22.6)
Strongly disagree	7.7 (6.2,9.6)	6.3 (4.0,9.8)	9.0 (6.4,12.3)	6.7 (4.1,10.9)	3.1* (1.3,6.9)	9.7 (6.7,13.9)
Not applicable	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26c.3***Agreement That Good Professional Training for Job as a Recruiter Was Given: Army Recruiters by Location***

26c. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? I was given good professional training for my job as a recruiter

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	38	19	6	6	4	5
Responding on Item	5,883	1,299	1,270	1,110	925	1,279
Strongly agree	5.0 (4.0,6.3)	4.2 (2.4,7.1)	6.9 (4.5,10.4)	4.7* (2.6,8.3)	4.4 (2.7,7.0)	4.9 (2.8,8.3)
Agree	40.8 (38.0,43.5)	44.4 (38.0,51.0)	39.9 (34.2,45.9)	44.6 (39.3,50.0)	38.7 (33.3,44.4)	36.0 (30.8,41.7)
Neither agree nor disagree	23.6 (21.4,26.0)	22.0 (17.2,27.6)	23.9 (19.1,29.4)	23.0 (18.6,28.2)	24.4 (20.4,28.7)	25.1 (20.0,31.0)
Disagree	18.9 (16.7,21.3)	16.8 (12.6,22.2)	15.1 (11.8,19.2)	19.3 (15.0,24.4)	20.9 (16.6,25.9)	23.1 (18.4,28.6)
Strongly disagree	11.5 (9.7,13.6)	12.6 (9.1,17.2)	14.2 (10.1,19.7)	8.5 (5.7,12.3)	11.3 (8.2,15.4)	10.5 (7.5,14.6)
Not applicable	0.2* (0.1,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26c.4***Agreement That Good Professional Training for Job as a Recruiter Was Given: Navy or Marine Corps Recruiters by Location***

26c. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? I was given good professional training for my job as a recruiter

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	21	7	14	0	0	14	3	11
Responding on Item	4,401	960	1,064	1,149	1,208	2,049	939	1,110
Strongly agree	8.9 (7.7,10.4)	8.9 (6.1,12.8)	8.7 (6.4,11.8)	6.7 (4.6,9.7)	11.4 (8.9,14.4)	18.9 (16.9,21.1)	18.9 (15.6,22.7)	19.0 (16.1,22.2)
Agree	48.7 (46.4,51.0)	48.6 (42.7,54.5)	48.1 (42.8,53.5)	45.7 (41.0,50.5)	52.1 (47.1,57.2)	57.1 (54.6,59.7)	59.0 (54.3,63.5)	55.6 (51.6,59.6)
Neither agree nor disagree	19.2 (17.3,21.2)	19.0 (14.7,24.3)	19.5 (15.5,24.3)	20.5 (16.7,24.8)	18.1 (14.4,22.5)	14.5 (12.5,16.7)	13.0 (10.2,16.5)	15.7 (12.8,19.2)
Disagree	14.6 (12.8,16.6)	17.4 (13.6,22.0)	15.4 (11.2,20.7)	17.1 (13.7,21.2)	9.6 (7.1,12.8)	5.9 (4.9,7.1)	5.9 (4.3,8.0)	6.0 (4.4,8.1)
Strongly disagree	8.2 (6.8,9.9)	5.7 (3.6,8.9)	7.9 (5.2,11.7)	9.7 (7.1,13.1)	8.5 (6.3,11.4)	3.4 (2.4,4.7)	2.9 (1.7,5.0)	3.7 (2.5,5.7)
Not applicable	0.4* (0.1,1.0)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26d.1***Agreement That Training Received Was Helpful and Relevant for Job as a Recruiter: Recruiters by Active Component***

26d. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? The training I received was helpful and relevant for my job as a recruiter

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	115	116	51	38	17	8	0
Responding on Item	14,152	13,797	5,870	4,384	2,046	1,498	355
Strongly agree	9.2 (8.4,10.0)	9.1 (8.4,10.0)	4.8 (3.9,5.9)	9.5 (8.1,11.2)	18.2 (16.1,20.4)	12.7 (10.8,15.0)	11.3 (8.3,15.2)
Agree	49.8 (48.1,51.5)	49.8 (48.1,51.5)	46.1 (43.0,49.1)	50.9 (48.4,53.4)	56.0 (52.7,59.1)	53.2 (50.3,56.0)	48.2 (41.8,54.7)
Neither agree nor disagree	20.3 (19.1,21.6)	20.5 (19.2,21.8)	24.0 (21.7,26.6)	19.2 (17.4,21.1)	16.4 (14.0,19.1)	15.8 (13.8,18.1)	15.5 (11.9,20.0)
Disagree	13.6 (12.3,14.9)	13.5 (12.2,14.8)	16.0 (13.5,18.9)	13.9 (12.4,15.7)	5.7 (4.5,7.1)	12.7 (10.7,15.1)	17.3 (12.9,22.7)
Strongly disagree	6.8 (6.0,7.7)	6.8 (6.0,7.7)	9.0 (7.3,10.9)	6.2 (5.1,7.5)	3.6 (2.5,5.1)	4.7 (3.5,6.2)	6.6 (4.4,9.7)
Not applicable	0.3 (0.2,0.5)	0.3 (0.2,0.5)	0.2* (0.1,0.5)	0.3* (0.1,0.8)	0.3* (0.1,0.8)	0.9* (0.5,1.6)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26d.2***Agreement That Training Received Was Helpful and Relevant for Job as a Recruiter: Recruiters by Reserve and Guard Component***

26d. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? The training I received was helpful and relevant for my job as a recruiter

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	17	6	6	0	3	3
Responding on Item	4,905	1,307	2,411	542	272	372
Strongly agree	10.7 (9.0,12.6)	6.8 (4.3,10.4)	10.3 (8.0,13.2)	13.4 (9.4,18.9)	14.3 (9.5,20.9)	20.7 (15.7,27.0)
Agree	51.9 (48.5,55.3)	48.2 (41.2,55.2)	51.8 (47.3,56.2)	61.1 (53.3,68.3)	60.2 (52.9,67.1)	46.7 (39.7,53.7)
Neither agree nor disagree	18.7 (16.3,21.4)	23.4 (18.4,29.3)	19.0 (15.9,22.5)	14.1 (9.5,20.4)	10.2 (6.2,16.5)	13.3 (9.6,18.2)
Disagree	12.7 (10.9,14.8)	15.3 (10.8,21.3)	12.5 (10.2,15.2)	8.1 (4.9,13.0)	13.3 (9.6,18.1)	11.9 (7.7,17.8)
Strongly disagree	6.0 (4.7,7.5)	6.3 (3.8,10.2)	6.6 (4.5,9.4)	3.4* (1.7,6.4)	2.0* (0.7,5.6)	7.4 (4.8,11.4)
Not applicable	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26d.3***Agreement That Training Received Was Helpful and Relevant for Job as a Recruiter: Army Recruiters by Location***

26d. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? The training I received was helpful and relevant for my job as a recruiter

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	51	31	6	6	0	11
Responding on Item	5,870	1,287	1,270	1,110	929	1,274
Strongly agree	4.8 (3.9,5.9)	4.7 (2.7,8.3)	5.5 (3.3,8.9)	4.7 (2.6,8.3)	3.9 (2.3,6.4)	4.9* (2.6,9.0)
Agree	46.1 (43.0,49.1)	46.7 (40.4,53.1)	45.9 (38.1,53.8)	47.4 (42.5,52.4)	48.9 (42.4,55.5)	42.3 (36.5,48.3)
Neither agree nor disagree	24.0 (21.7,26.6)	21.7 (16.0,28.7)	24.8 (19.3,31.2)	23.0 (18.8,27.9)	24.2 (19.9,29.2)	26.4 (21.6,31.8)
Disagree	16.0 (13.5,18.9)	18.9 (13.1,26.5)	12.4 (8.8,17.1)	16.4 (11.8,22.5)	13.4 (9.7,18.4)	18.3 (14.0,23.5)
Strongly disagree	9.0 (7.3,10.9)	8.0 (5.1,12.3)	11.5 (8.0,16.3)	8.0 (5.0,12.4)	9.1 (6.2,13.1)	8.1 (5.1,12.8)
Not applicable	0.2* (0.1,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26d.4***Agreement That Training Received Was Helpful and Relevant for Job as a Recruiter: Navy or Marine Corps Recruiters by Location***

26d. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? The training I received was helpful and relevant for my job as a recruiter

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	38	7	27	4	0	17	6	11
Responding on Item	4,384	960	1,051	1,145	1,208	2,046	936	1,110
Strongly agree	9.5 (8.1,11.2)	9.7 (6.8,13.7)	9.7 (7.1,13.0)	8.2 (5.8,11.5)	10.6 (8.3,13.5)	18.2 (16.1,20.4)	19.3 (16.0,23.1)	17.2 (14.4,20.4)
Agree	50.9 (48.4,53.4)	51.4 (45.2,57.6)	50.8 (44.7,57.0)	43.7 (38.6,48.8)	57.5 (52.7,62.1)	56.0 (52.7,59.1)	54.6 (48.6,60.5)	57.1 (53.2,61.0)
Neither agree nor disagree	19.2 (17.4,21.1)	19.8 (15.3,25.4)	23.1 (18.4,28.6)	19.4 (16.3,23.0)	15.3 (12.1,19.0)	16.4 (14.0,19.1)	16.3 (12.5,21.0)	16.5 (13.4,20.1)
Disagree	13.9 (12.4,15.7)	13.4 (10.2,17.3)	10.9 (7.4,15.8)	21.3 (17.2,25.9)	10.3 (8.2,12.9)	5.7 (4.5,7.1)	5.6 (3.8,8.1)	5.7 (4.1,7.9)
Strongly disagree	6.2 (5.1,7.5)	5.7 (3.6,8.9)	5.0 (3.2,7.8)	7.1 (4.6,10.8)	6.0 (4.1,8.7)	3.6 (2.5,5.1)	3.9 (2.3,6.7)	3.2 (2.1,5.1)
Not applicable	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.3* (0.1,0.8)	0.3* (0.1,1.4)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26e.1***Agreement That Training Received Was Insufficient for Doing Effective Recruiting: Recruiters by Active Component***

26e. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? The training I received was insufficient for what I needed to know to do effective recruiting

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	90	90	38	29	12	10	0
Responding on Item	14,177	13,823	5,883	4,393	2,051	1,496	355
Strongly agree	8.9 (8.0,9.9)	8.8 (7.9,9.8)	10.4 (8.9,12.2)	8.0 (6.5,9.8)	6.1 (4.7,7.9)	8.3 (6.6,10.4)	14.9 (11.7,18.7)
Agree	26.9 (25.6,28.3)	27.1 (25.7,28.5)	31.1 (28.7,33.6)	27.8 (25.4,30.3)	15.2 (13.4,17.3)	25.3 (23.0,27.8)	20.8 (16.5,25.9)
Neither agree nor disagree	25.9 (24.4,27.4)	26.1 (24.6,27.6)	27.7 (25.0,30.7)	25.6 (23.3,28.0)	24.4 (21.8,27.1)	23.6 (21.1,26.3)	16.7 (12.5,21.9)
Disagree	28.9 (27.4,30.4)	28.7 (27.2,30.2)	23.8 (21.6,26.3)	29.6 (26.8,32.5)	39.1 (36.1,42.2)	31.0 (28.0,34.2)	35.7 (30.0,41.8)
Strongly disagree	8.5 (7.7,9.4)	8.4 (7.6,9.3)	6.1 (4.9,7.7)	8.1 (6.7,9.9)	13.8 (12.1,15.8)	10.9 (9.1,13.0)	11.3 (8.5,14.9)
Not applicable	1.0 (0.7,1.3)	1.0 (0.7,1.4)	0.8* (0.4,1.6)	1.0* (0.6,1.8)	1.4 (0.8,2.4)	0.9* (0.5,1.6)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26e.2***Agreement That Training Received Was Insufficient for Doing Effective Recruiting: Recruiters by Reserve and Guard Component***

26e. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? The training I received was insufficient for what I needed to know to do effective recruiting

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	23	12	6	0	3	3
Responding on Item	4,899	1,301	2,411	542	272	372
Strongly agree	9.9 (8.2,12.0)	12.7 (9.2,17.2)	10.0 (7.6,13.2)	7.4 (4.6,11.6)	3.1* (1.3,6.9)	8.2 (5.3,12.4)
Agree	26.3 (23.8,28.9)	26.7 (21.5,32.6)	28.2 (24.3,32.4)	18.8 (13.7,25.2)	22.5 (17.6,28.2)	26.7 (20.9,33.3)
Neither agree nor disagree	22.3 (19.8,25.0)	26.2 (21.3,31.9)	21.6 (17.9,25.8)	21.5 (16.1,28.0)	19.4 (13.9,26.5)	16.3 (12.4,21.2)
Disagree	31.3 (28.1,34.6)	27.6 (21.8,34.2)	30.4 (26.2,34.9)	38.9 (32.8,45.5)	38.8 (31.6,46.5)	33.3 (26.9,40.5)
Strongly disagree	9.7 (8.2,11.4)	6.3 (4.1,9.6)	9.4 (7.1,12.3)	12.1 (8.0,17.9)	15.3 (9.9,22.9)	15.6 (11.0,21.5)
Not applicable	0.5* (0.3,1.1)	0.5* (0.1,2.4)	0.4* (0.1,1.5)	1.3* (0.5,3.9)	1.0* (0.3,4.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26e.3***Agreement That Training Received Was Insufficient for Doing Effective Recruiting: Army Recruiters by Location***

26e. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? The training I received was insufficient for what I needed to know to do effective recruiting

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	38	13	6	11	0	11
Responding on Item	5,883	1,305	1,270	1,105	929	1,274
Strongly agree	10.4 (8.9,12.2)	10.2 (7.0,14.8)	10.1 (7.0,14.3)	8.0 (5.4,11.8)	12.6 (9.4,16.6)	11.4 (8.0,15.9)
Agree	31.1 (28.7,33.6)	26.1 (21.1,31.8)	33.0 (27.3,39.3)	30.7 (25.3,36.6)	30.3 (25.4,35.8)	35.4 (29.2,42.0)
Neither agree nor disagree	27.7 (25.0,30.7)	31.2 (24.9,38.3)	25.7 (20.3,31.9)	26.9 (21.2,33.5)	26.8 (22.6,31.5)	27.6 (21.9,34.3)
Disagree	23.8 (21.6,26.3)	27.0 (21.8,32.9)	21.1 (16.5,26.6)	28.8 (23.9,34.2)	24.2 (20.3,28.7)	18.7 (14.3,24.2)
Strongly disagree	6.1 (4.9,7.7)	4.2 (2.4,7.2)	9.2 (5.9,14.0)	5.2 (3.0,8.8)	5.2 (3.5,7.8)	6.5 (3.9,10.6)
Not applicable	0.8* (0.4,1.6)	1.4* (0.4,5.0)	0.9* (0.3,3.1)	0.5* (0.1,2.5)	0.9* (0.3,2.7)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26e.4***Agreement That Training Received Was Insufficient for Doing Effective Recruiting: Navy or Marine Corps Recruiters by Location***

26e. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? The training I received was insufficient for what I needed to know to do effective recruiting

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	7	14	4	4	12	3	8
Responding on Item	4,393	960	1,064	1,145	1,204	2,051	939	1,113
Strongly agree	8.0 (6.5,9.8)	10.9 (7.9,15.0)	6.6 (4.5,9.7)	7.5 (5.0,11.1)	7.5 (5.2,10.7)	6.1 (4.7,7.9)	6.5 (4.5,9.3)	5.7 (4.0,8.1)
Agree	27.8 (25.4,30.3)	23.5 (19.2,28.4)	29.1 (25.0,33.5)	31.0 (25.4,37.1)	26.7 (22.8,31.0)	15.2 (13.4,17.3)	15.0 (11.7,19.0)	15.4 (13.0,18.2)
Neither agree nor disagree	25.6 (23.3,28.0)	24.7 (20.1,29.9)	24.5 (19.6,30.1)	29.5 (24.1,35.5)	23.8 (19.8,28.5)	24.4 (21.8,27.1)	23.1 (18.8,28.1)	25.4 (22.2,28.9)
Disagree	29.6 (26.8,32.5)	31.2 (26.1,36.8)	30.7 (25.9,35.9)	23.9 (18.7,30.0)	32.4 (28.1,37.0)	39.1 (36.1,42.2)	40.1 (35.6,44.7)	38.3 (34.6,42.1)
Strongly disagree	8.1 (6.7,9.9)	9.7 (6.6,14.0)	7.5 (5.0,11.0)	6.7 (4.4,10.2)	8.9 (6.6,11.9)	13.8 (12.1,15.8)	14.3 (11.2,18.2)	13.4 (10.8,16.7)
Not applicable	1.0* (0.6,1.8)	0.0 (N/A,N/A)	1.7* (0.7,3.7)	1.5* (0.7,3.3)	0.7* (0.2,2.2)	1.4 (0.8,2.4)	1.0* (0.4,2.4)	1.7 (1.0,3.0)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26f.1***Agreement That Allocated Time in Training Was Sufficient: Recruiters by Active Component***

26f. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? My allocated time in training was sufficient

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	87	88	34	25	18	10	0
Responding on Item	14,180	13,825	5,887	4,397	2,045	1,496	355
Strongly agree	5.2 (4.7,5.9)	5.2 (4.6,5.8)	2.7 (2.0,3.7)	4.2 (3.3,5.3)	10.2 (8.4,12.4)	10.9 (9.2,12.8)	7.7 (4.8,12.2)
Agree	40.0 (38.8,41.3)	39.9 (38.6,41.2)	37.6 (35.4,39.9)	38.2 (36.1,40.3)	47.6 (44.4,50.8)	43.6 (40.5,46.8)	44.1 (39.0,49.2)
Neither agree nor disagree	27.6 (26.1,29.1)	27.6 (26.1,29.2)	29.9 (27.2,32.7)	27.3 (25.0,29.7)	24.8 (22.2,27.6)	23.8 (21.1,26.7)	26.2 (21.4,31.7)
Disagree	19.9 (18.7,21.2)	20.0 (18.7,21.3)	21.5 (19.2,24.0)	23.2 (21.0,25.6)	12.6 (10.8,14.6)	14.5 (12.2,17.1)	16.7 (13.1,21.0)
Strongly disagree	6.9 (6.1,7.7)	6.9 (6.1,7.8)	7.9 (6.5,9.6)	6.8 (5.4,8.5)	4.7 (3.6,6.1)	6.6 (5.0,8.6)	4.8 (2.9,7.7)
Not applicable	0.4 (0.2,0.6)	0.4 (0.2,0.6)	0.4* (0.2,0.9)	0.4* (0.2,0.9)	0.2* (0.0,0.7)	0.7* (0.3,1.4)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26f.2***Agreement That Allocated Time in Training Was Sufficient: Recruiters by Reserve and Guard Component***

26f. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? My allocated time in training was sufficient

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	23	12	6	0	3	3
Responding on Item	4,899	1,301	2,411	542	272	372
Strongly agree	5.8 (4.7,7.1)	3.6* (2.0,6.5)	5.5 (3.9,7.6)	6.7 (4.0,11.0)	10.2 (6.2,16.3)	11.1 (7.8,15.7)
Agree	45.5 (42.4,48.6)	38.0 (31.8,44.7)	48.7 (44.6,52.8)	46.3 (39.1,53.7)	58.2 (50.1,65.8)	40.7 (33.3,48.6)
Neither agree nor disagree	25.0 (22.5,27.7)	31.7 (26.1,37.8)	24.2 (20.5,28.4)	20.8 (15.8,26.8)	16.3 (11.6,22.5)	19.3 (14.3,25.4)
Disagree	17.3 (15.0,19.8)	19.9 (15.6,25.0)	16.4 (12.9,20.6)	18.1 (13.7,23.5)	9.2 (5.8,14.3)	18.5 (13.5,24.9)
Strongly disagree	6.3 (5.2,7.6)	6.8 (4.5,10.2)	5.2 (3.6,7.5)	7.4 (4.6,11.6)	6.1 (3.5,10.5)	9.6 (6.5,14.1)
Not applicable	0.1* (0.0,0.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.7* (0.2,2.9)	0.0 (N/A,N/A)	0.7* (0.2,3.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26f.3***Agreement That Allocated Time in Training Was Sufficient: Army Recruiters by Location***

26f. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? My allocated time in training was sufficient

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	34	13	12	6	0	5
Responding on Item	5,887	1,305	1,264	1,110	929	1,279
Strongly agree	2.7 (2.0,3.7)	2.3* (1.1,5.0)	3.7* (2.0,6.6)	1.9* (0.6,5.4)	2.2* (1.1,4.4)	3.2* (1.8,5.9)
Agree	37.6 (35.4,39.9)	40.9 (36.1,46.0)	39.2 (32.5,46.2)	35.2 (30.5,40.2)	39.4 (33.2,46.0)	33.6 (28.7,38.9)
Neither agree nor disagree	29.9 (27.2,32.7)	29.3 (24.7,34.4)	28.1 (22.5,34.5)	34.3 (27.9,41.3)	25.5 (21.2,30.5)	31.6 (26.7,36.9)
Disagree	21.5 (19.2,24.0)	20.0 (15.5,25.5)	18.0 (14.1,22.7)	22.1 (17.5,27.4)	23.8 (19.0,29.4)	24.3 (20.6,28.5)
Strongly disagree	7.9 (6.5,9.6)	7.0 (4.3,11.2)	10.6 (7.3,15.2)	6.1 (3.8,9.6)	8.7 (5.9,12.5)	7.3 (4.8,10.9)
Not applicable	0.4* (0.2,0.9)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 26f.4***Agreement That Allocated Time in Training Was Sufficient: Navy or Marine Corps Recruiters by Location***

26f. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty? My allocated time in training was sufficient

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	7	14	4	0	18	9	8
Responding on Item	4,397	960	1,064	1,145	1,208	2,045	933	1,113
Strongly agree	4.2 (3.3,5.3)	4.5 (2.7,7.2)	3.3* (1.8,6.2)	3.4 (1.9,5.9)	5.7 (3.8,8.5)	10.2 (8.4,12.4)	10.5 (7.9,13.7)	10.0 (7.6,12.9)
Agree	38.2 (36.1,40.3)	36.8 (31.4,42.7)	34.0 (29.3,39.0)	36.6 (32.1,41.3)	45.0 (40.6,49.5)	47.6 (44.4,50.8)	49.8 (44.1,55.6)	45.8 (42.0,49.6)
Neither agree nor disagree	27.3 (25.0,29.7)	27.9 (24.1,32.1)	27.8 (23.7,32.3)	28.4 (23.9,33.3)	24.8 (20.3,30.0)	24.8 (22.2,27.6)	22.3 (17.5,27.9)	26.9 (23.4,30.6)
Disagree	23.2 (21.0,25.6)	25.5 (20.9,30.8)	27.0 (21.5,33.3)	23.5 (19.5,28.1)	17.4 (14.0,21.4)	12.6 (10.8,14.6)	11.8 (9.0,15.3)	13.2 (10.6,16.3)
Strongly disagree	6.8 (5.4,8.5)	5.3 (3.2,8.5)	7.1 (4.8,10.3)	7.8 (5.5,11.1)	6.7 (4.7,9.7)	4.7 (3.6,6.1)	5.3 (3.5,7.8)	4.2 (2.8,6.3)
Not applicable	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 27.1***Trained by Immediate Supervisor for Job as a Recruiter: Recruiters by Active Component***

27. Did your immediate supervisor train you for your job as a recruiter?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	83	84	42	16	12	13	0
Responding on Item	14,184	13,829	5,879	4,406	2,051	1,493	355
Yes	48.1 (46.4,49.8)	48.4 (46.7,50.2)	40.2 (37.2,43.2)	47.8 (45.2,50.4)	61.2 (57.8,64.5)	65.1 (62.0,68.1)	35.1 (29.4,41.3)
No	51.9 (50.2,53.6)	51.6 (49.9,53.3)	59.8 (56.8,62.8)	52.2 (49.6,54.8)	38.8 (35.5,42.2)	34.9 (31.9,38.0)	64.9 (58.8,70.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 27.2***Trained by Immediate Supervisor for Job as a Recruiter: Recruiters by Reserve and Guard Component***

27. Did your immediate supervisor train you for your job as a recruiter?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	41	12	27	0	0	3
Responding on Item	4,881	1,301	2,390	542	275	372
Yes	29.9 (27.0,32.9)	32.1 (25.7,39.4)	21.4 (18.0,25.2)	42.3 (35.5,49.4)	51.5 (42.9,60.0)	43.0 (35.6,50.6)
No	70.1 (67.1,73.0)	67.9 (60.6,74.3)	78.6 (74.8,82.0)	57.7 (50.6,64.5)	48.5 (40.0,57.1)	57.0 (49.4,64.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 27.3***Trained by Immediate Supervisor for Job as a Recruiter: Army Recruiters by Location***

27. Did your immediate supervisor train you for your job as a recruiter?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	42	19	6	6	8	5
Responding on Item	5,879	1,299	1,270	1,110	921	1,279
Yes	40.2 (37.2,43.2)	36.9 (32.2,41.9)	37.2 (30.5,44.3)	47.0 (40.8,53.2)	39.3 (33.4,45.5)	41.3 (35.9,46.9)
No	59.8 (56.8,62.8)	63.1 (58.2,67.8)	62.8 (55.7,69.5)	53.1 (46.8,59.2)	60.7 (54.5,66.6)	58.7 (53.1,64.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 27.4***Trained by Immediate Supervisor for Job as a Recruiter: Navy or Marine Corps Recruiters by Location***

27. Did your immediate supervisor train you for your job as a recruiter?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	16	7	0	0	8	12	6	6
Responding on Item	4,406	960	1,078	1,149	1,200	2,051	936	1,115
Yes	47.8 (45.2,50.4)	49.0 (43.3,54.7)	46.3 (40.7,52.0)	46.1 (41.6,50.7)	49.6 (44.1,55.2)	61.2 (57.8,64.5)	61.8 (56.9,66.4)	60.8 (56.9,64.5)
No	52.2 (49.6,54.8)	51.0 (45.3,56.7)	53.7 (48.0,59.3)	53.9 (49.3,58.4)	50.4 (44.8,56.0)	38.8 (35.5,42.2)	38.2 (33.6,43.1)	39.2 (35.5,43.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 28.1***Frequency of Assistance From an Experienced Recruiter During On-the-Job Training: Recruiters by Active Component***

28. How frequently did an experienced recruiter help you during on-the-job training?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	87	87	49	12	12	13	0
Responding on Item	14,180	13,826	5,872	4,410	2,051	1,493	355
Frequently	24.2 (22.9,25.4)	23.5 (22.2,24.7)	19.5 (17.6,21.6)	24.2 (22.0,26.4)	30.2 (27.3,33.3)	27.5 (24.7,30.4)	51.2 (45.5,56.9)
Occasionally	35.8 (34.3,37.3)	36.1 (34.5,37.6)	34.6 (31.7,37.5)	36.2 (33.6,38.8)	39.4 (36.5,42.3)	37.1 (33.8,40.6)	25.0 (20.5,30.1)
Seldom	31.9 (30.4,33.5)	32.4 (30.8,34.0)	38.0 (35.0,41.1)	31.1 (28.5,33.7)	23.2 (20.7,25.8)	27.3 (25.1,29.6)	13.1 (9.6,17.7)
Never	8.2 (7.4,9.0)	8.1 (7.3,9.0)	8.0 (6.5,9.7)	8.6 (7.5,9.9)	7.3 (5.6,9.3)	8.1 (6.7,9.8)	10.7 (7.5,15.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 28.2***Frequency of Assistance From an Experienced Recruiter During On-the-Job Training: Recruiters by Reserve and Guard Component***

28. How frequently did an experienced recruiter help you during on-the-job training?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	30	0	27	0	0	3
Responding on Item	4,892	1,313	2,390	542	275	372
Frequently	24.4 (22.0,26.9)	17.5 (13.5,22.3)	21.4 (17.9,25.3)	32.2 (25.8,39.3)	41.4 (34.0,49.3)	43.7 (36.9,50.8)
Occasionally	31.1 (28.3,34.0)	35.9 (29.7,42.6)	28.2 (23.9,33.0)	36.2 (29.3,43.8)	32.3 (25.2,40.4)	24.4 (19.2,30.6)
Seldom	31.1 (28.3,33.9)	35.9 (30.1,42.2)	31.3 (27.4,35.5)	27.5 (21.1,35.1)	24.2 (18.2,31.5)	23.0 (17.9,28.9)
Never	13.5 (11.7,15.5)	10.8 (7.6,15.0)	19.2 (16.2,22.5)	4.0* (2.2,7.4)	2.0* (0.7,5.6)	8.9 (6.0,13.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 28.3***Frequency of Assistance From an Experienced Recruiter During On-the-Job Training: Army Recruiters by Location***

28. How frequently did an experienced recruiter help you during on-the-job training?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	49	25	6	11	4	5
Responding on Item	5,872	1,293	1,270	1,105	925	1,279
Frequently	19.5 (17.6,21.6)	19.7 (15.8,24.4)	19.7 (15.9,24.3)	17.5 (13.1,22.9)	20.0 (16.2,24.4)	20.7 (16.2,25.9)
Occasionally	34.6 (31.7,37.5)	34.3 (28.8,40.2)	32.6 (27.2,38.4)	36.3 (29.6,43.6)	33.5 (28.0,39.5)	36.0 (30.7,41.8)
Seldom	38.0 (35.0,41.1)	40.4 (33.9,47.2)	39.5 (34.8,44.3)	36.3 (29.7,43.5)	38.3 (32.0,44.9)	35.2 (29.7,41.2)
Never	8.0 (6.5,9.7)	5.6 (3.4,9.2)	8.3 (5.1,13.2)	9.9 (6.9,14.1)	8.3 (5.4,12.6)	8.1 (5.5,11.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 28.4***Frequency of Assistance From an Experienced Recruiter During On-the-Job Training: Navy or Marine Corps Recruiters by Location***

28. How frequently did an experienced recruiter help you during on-the-job training?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	12	0	0	8	4	12	6	6
Responding on Item	4,410	967	1,078	1,141	1,204	2,051	936	1,115
Frequently	24.2 (22.0,26.4)	24.5 (19.6,30.2)	20.5 (15.7,26.3)	24.0 (19.8,28.7)	27.8 (24.1,31.7)	30.2 (27.3,33.3)	31.4 (27.5,35.6)	29.3 (26.0,32.8)
Occasionally	36.2 (33.6,38.8)	39.4 (34.0,45.0)	38.1 (33.3,43.2)	38.2 (32.7,44.0)	28.8 (24.2,34.0)	39.4 (36.5,42.3)	36.3 (32.3,40.5)	41.9 (38.4,45.6)
Seldom	31.1 (28.5,33.7)	28.5 (23.5,34.1)	33.6 (28.2,39.5)	27.7 (23.1,32.8)	34.5 (30.5,38.7)	23.2 (20.7,25.8)	23.9 (20.3,27.9)	22.6 (19.3,26.2)
Never	8.6 (7.5,9.9)	7.6 (5.4,10.6)	7.8 (5.0,12.0)	10.1 (7.5,13.5)	8.9 (6.7,11.7)	7.3 (5.6,9.3)	8.5 (5.8,12.2)	6.2 (4.5,8.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29a.1**Agreement That Adequate Refresher Training Is Received: Recruiters by Active Component**

29a. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	40	41	18	8	9	5	0
Responding on Item	14,227	13,872	5,903	4,414	2,054	1,501	355
Strongly agree	6.7 (6.1,7.4)	6.8 (6.2,7.5)	4.1 (3.1,5.4)	5.3 (4.3,6.5)	17.1 (15.3,19.2)	7.7 (6.1,9.7)	2.4* (1.1,4.9)
Agree	43.2 (41.8,44.6)	43.6 (42.2,45.1)	39.9 (37.2,42.6)	40.3 (37.8,43.0)	57.7 (54.8,60.6)	48.8 (45.2,52.4)	26.2 (21.5,31.5)
Neither agree nor disagree	21.9 (20.7,23.2)	21.8 (20.6,23.2)	26.6 (24.3,29.1)	20.6 (18.4,23.0)	14.4 (12.8,16.3)	16.8 (14.6,19.4)	25.0 (19.8,31.0)
Disagree	17.9 (16.8,19.0)	17.5 (16.4,18.7)	21.0 (18.8,23.4)	19.3 (17.5,21.1)	6.6 (5.2,8.3)	13.6 (11.4,16.1)	32.7 (28.1,37.7)
Strongly disagree	7.9 (7.1,8.7)	7.8 (7.0,8.7)	7.7 (6.4,9.3)	10.6 (9.1,12.3)	3.2 (2.1,5.0)	6.5 (5.1,8.3)	9.5 (6.9,13.0)
Not applicable	2.5 (2.1,2.9)	2.4 (2.0,2.9)	0.7* (0.4,1.5)	4.0 (3.1,5.1)	0.9* (0.5,1.6)	6.5 (5.1,8.4)	4.2* (2.3,7.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29a.2***Agreement That Adequate Refresher Training Is Received: Recruiters by Reserve and Guard Component***

29a. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	30	0	27	0	0	3
Responding on Item	4,892	1,313	2,390	542	275	372
Strongly agree	3.9 (3.1,5.0)	3.6* (2.0,6.4)	2.9 (1.7,4.8)	5.4* (2.8,10.1)	9.1 (5.8,14.1)	5.9 (3.5,9.9)
Agree	36.5 (34.0,39.2)	47.5 (42.1,53.1)	29.1 (25.1,33.5)	36.9 (29.6,44.9)	59.6 (51.2,67.5)	28.2 (22.4,34.7)
Neither agree nor disagree	22.5 (20.2,25.1)	19.7 (15.3,25.1)	25.1 (21.2,29.4)	19.5 (15.0,24.9)	16.2 (11.3,22.5)	25.2 (19.8,31.5)
Disagree	22.9 (20.3,25.7)	22.0 (17.3,27.6)	25.3 (21.7,29.3)	22.8 (17.3,29.5)	9.1 (5.8,14.1)	20.7 (15.2,27.6)
Strongly disagree	12.3 (10.5,14.5)	6.7 (4.1,10.8)	16.1 (13.0,19.8)	10.7 (7.3,15.5)	5.1* (2.7,9.4)	15.6 (10.7,22.1)
Not applicable	1.8 (1.3,2.5)	0.5* (0.1,2.4)	1.5* (0.8,2.9)	4.7 (2.6,8.2)	1.0* (0.3,4.1)	4.4* (2.4,8.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29a.3***Agreement That Adequate Refresher Training Is Received: Army Recruiters by Location***

29a. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	18	0	1	6	8	5
Responding on Item	5,903	1,318	1,276	1,110	921	1,279
Strongly agree	4.1 (3.1,5.4)	3.7* (1.8,7.6)	6.4 (4.2,9.6)	2.4* (1.1,5.0)	4.8 (2.9,7.8)	3.2* (1.8,5.8)
Agree	39.9 (37.2,42.6)	40.6 (34.8,46.6)	36.1 (31.1,41.3)	42.3 (36.1,48.7)	44.5 (39.7,49.5)	37.7 (32.1,43.5)
Neither agree nor disagree	26.6 (24.3,29.1)	24.4 (19.1,30.6)	28.8 (23.9,34.2)	26.3 (22.0,31.1)	24.0 (19.4,29.3)	28.7 (24.2,33.7)
Disagree	21.0 (18.8,23.4)	23.0 (18.9,27.8)	20.6 (15.9,26.1)	20.2 (15.7,25.6)	18.3 (14.3,23.3)	21.9 (17.5,27.0)
Strongly disagree	7.7 (6.4,9.3)	7.8 (5.4,11.3)	6.9 (4.1,11.3)	8.5 (5.3,13.2)	7.9 (5.4,11.3)	7.7 (5.4,10.9)
Not applicable	0.7* (0.4,1.5)	0.5* (0.1,2.4)	1.4* (0.5,3.7)	0.5* (0.1,2.5)	0.4* (0.1,2.1)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29a.4***Agreement That Adequate Refresher Training Is Received: Navy or Marine Corps Recruiters by Location***

29a. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	8	0	0	4	4	9	3	6
Responding on Item	4,414	967	1,078	1,145	1,204	2,054	939	1,115
Strongly agree	5.3 (4.3,6.5)	4.8 (3.0,7.6)	4.9 (2.9,8.4)	4.9 (3.2,7.3)	6.4 (4.3,9.4)	17.1 (15.3,19.2)	16.3 (13.8,19.1)	17.9 (15.4,20.7)
Agree	40.3 (37.8,43.0)	45.0 (39.5,50.6)	36.9 (31.7,42.3)	35.5 (31.2,40.0)	44.1 (38.9,49.5)	57.7 (54.8,60.6)	57.3 (53.5,61.1)	58.1 (53.8,62.2)
Neither agree nor disagree	20.6 (18.4,23.0)	16.9 (13.3,21.2)	21.7 (17.5,26.6)	24.6 (21.0,28.6)	19.2 (15.4,23.7)	14.4 (12.8,16.3)	16.0 (13.1,19.3)	13.2 (11.0,15.7)
Disagree	19.3 (17.5,21.1)	18.9 (14.8,23.8)	22.1 (18.4,26.4)	16.4 (12.8,20.9)	19.2 (15.3,23.8)	6.6 (5.2,8.3)	5.5 (3.8,8.0)	7.4 (5.6,9.9)
Strongly disagree	10.6 (9.1,12.3)	8.0 (5.4,11.8)	9.8 (7.1,13.6)	14.6 (11.1,18.8)	9.6 (6.9,13.2)	3.2 (2.1,5.0)	3.3 (1.9,5.7)	3.2 (1.9,5.4)
Not applicable	4.0 (3.1,5.1)	6.4 (4.3,9.5)	4.5 (2.9,7.0)	4.1 (2.6,6.4)	1.4* (0.6,3.1)	0.9* (0.5,1.6)	1.6* (0.8,3.2)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29b.1***Agreement That Adequate Refresher Training Is Provided by Supervisor: Recruiters by Active Component***

29b. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training from my supervisor

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	62	59	28	12	12	5	5
Responding on Item	14,205	13,854	5,893	4,410	2,051	1,501	350
Strongly agree	6.9 (6.3,7.6)	7.0 (6.4,7.7)	4.4 (3.5,5.6)	5.0 (3.9,6.5)	17.7 (15.9,19.7)	8.4 (6.8,10.4)	3.6* (1.8,7.1)
Agree	39.9 (38.3,41.5)	40.2 (38.6,41.8)	37.6 (34.8,40.4)	37.9 (34.9,41.0)	48.6 (45.8,51.5)	45.7 (42.4,49.1)	27.7 (22.1,34.1)
Neither agree nor disagree	22.7 (21.4,24.1)	22.6 (21.2,24.0)	26.4 (23.9,29.1)	23.0 (20.9,25.4)	13.6 (11.7,15.7)	18.9 (16.4,21.7)	27.1 (22.1,32.8)
Disagree	18.5 (17.4,19.7)	18.4 (17.3,19.6)	20.3 (18.2,22.6)	20.5 (18.7,22.4)	10.7 (8.8,12.9)	15.3 (13.3,17.5)	24.1 (19.4,29.6)
Strongly disagree	9.5 (8.5,10.5)	9.4 (8.4,10.4)	10.4 (8.7,12.4)	10.2 (8.7,12.0)	6.9 (5.4,8.8)	6.2 (4.8,7.9)	13.9 (10.7,17.7)
Not applicable	2.5 (2.1,2.9)	2.4 (2.0,2.9)	0.9* (0.5,1.6)	3.3 (2.6,4.3)	2.6 (1.8,3.6)	5.5 (3.9,7.6)	3.6 (2.0,6.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29b.2***Agreement That Adequate Refresher Training Is Provided by Supervisor: Recruiters by Reserve and Guard Component***

29b. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training from my supervisor

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	30	0	27	0	0	3
Responding on Item	4,892	1,313	2,390	542	275	372
Strongly agree	3.6 (2.8,4.6)	4.5 (2.5,7.8)	2.0 (1.1,3.4)	4.0* (2.0,8.1)	10.1 (6.7,15.0)	5.2 (2.9,9.1)
Agree	29.4 (27.0,31.9)	37.2 (32.1,42.6)	22.7 (19.5,26.3)	35.6 (29.7,42.0)	44.4 (35.7,53.6)	24.4 (18.3,31.8)
Neither agree nor disagree	22.0 (19.6,24.6)	21.5 (16.6,27.4)	22.5 (18.7,26.8)	24.2 (20.0,28.9)	26.3 (20.0,33.7)	14.1 (10.2,19.2)
Disagree	25.4 (22.7,28.4)	25.6 (20.6,31.3)	27.5 (23.3,32.2)	22.2 (17.6,27.5)	15.2 (10.5,21.4)	23.7 (18.0,30.6)
Strongly disagree	17.5 (15.4,19.8)	10.8 (7.2,15.8)	23.6 (19.9,27.7)	10.7 (7.4,15.4)	3.0* (1.3,6.7)	22.2 (16.7,28.9)
Not applicable	2.2 (1.6,3.0)	0.5* (0.1,2.4)	1.8* (1.0,3.2)	3.4* (1.7,6.5)	1.0* (0.3,4.1)	10.4 (6.9,15.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29b.3***Agreement That Adequate Refresher Training Is Provided by Supervisor: Army Recruiters by Location***

29b. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training from my supervisor

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	28	7	1	6	12	5
Responding on Item	5,893	1,311	1,276	1,110	917	1,279
Strongly agree	4.4 (3.5,5.6)	2.8* (1.2,6.1)	6.9 (4.5,10.2)	3.3* (1.6,6.8)	4.8 (2.9,7.9)	4.5 (2.6,7.5)
Agree	37.6 (34.8,40.4)	40.7 (35.7,46.0)	33.3 (27.8,39.4)	38.0 (32.4,44.0)	39.5 (34.7,44.5)	36.8 (31.4,42.7)
Neither agree nor disagree	26.4 (23.9,29.1)	24.5 (20.1,29.7)	24.7 (19.4,30.8)	28.6 (24.0,33.8)	27.6 (22.6,33.3)	27.1 (22.3,32.5)
Disagree	20.3 (18.2,22.6)	19.0 (14.5,24.4)	24.7 (20.1,29.9)	19.7 (15.0,25.4)	17.5 (13.8,22.0)	19.8 (15.9,24.4)
Strongly disagree	10.4 (8.7,12.4)	12.0 (8.8,16.2)	9.1 (6.1,13.4)	9.9 (7.0,13.7)	9.7 (6.9,13.4)	10.9 (7.7,15.4)
Not applicable	0.9* (0.5,1.6)	0.9* (0.3,3.1)	1.4* (0.5,3.7)	0.5* (0.1,2.5)	0.9* (0.3,2.7)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29b.4***Agreement That Adequate Refresher Training Is Provided by Supervisor: Navy or Marine Corps Recruiters by Location***

29b. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training from my supervisor

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	12	0	0	4	8	12	6	6
Responding on Item	4,410	967	1,078	1,145	1,200	2,051	936	1,115
Strongly agree	5.0 (3.9,6.5)	6.4 (4.0,10.1)	2.9* (1.6,5.2)	5.2 (3.5,7.8)	5.7 (3.7,8.8)	17.7 (15.9,19.7)	16.3 (13.3,20.0)	18.9 (16.9,20.9)
Agree	37.9 (34.9,41.0)	37.4 (32.6,42.4)	35.3 (30.0,40.9)	34.3 (28.9,40.2)	43.9 (38.4,49.6)	48.6 (45.8,51.5)	47.7 (42.9,52.6)	49.4 (45.3,53.5)
Neither agree nor disagree	23.0 (20.9,25.4)	24.9 (20.2,30.2)	25.0 (20.4,30.3)	22.4 (18.2,27.3)	20.7 (16.6,25.5)	13.6 (11.7,15.7)	14.1 (11.1,17.6)	13.2 (10.6,16.3)
Disagree	20.5 (18.7,22.4)	17.3 (13.5,21.9)	22.5 (18.3,27.5)	20.9 (17.2,25.2)	20.4 (16.6,24.7)	10.7 (8.8,12.9)	12.8 (10.1,16.0)	8.9 (6.8,11.7)
Strongly disagree	10.2 (8.7,12.0)	10.0 (7.1,14.0)	10.7 (7.5,14.9)	12.3 (8.8,17.0)	8.2 (5.9,11.4)	6.9 (5.4,8.8)	6.2 (4.0,9.4)	7.4 (5.7,9.8)
Not applicable	3.3 (2.6,4.3)	4.0 (2.3,6.8)	3.7 (2.2,6.0)	4.9 (3.2,7.2)	1.1* (0.4,2.7)	2.6 (1.8,3.6)	2.9 (1.8,4.7)	2.2* (1.2,4.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29c.1***Agreement That Adequate Refresher Training Is Provided by Recruiter Instructor/Trainer: Recruiters by Active Component***

29c. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training from my recruiter instructor/trainer

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	84	80	33	21	17	8	5
Responding on Item	14,183	13,833	5,888	4,401	2,046	1,498	350
Strongly agree	5.4 (4.9,6.0)	5.5 (4.9,6.1)	2.6 (1.9,3.7)	3.7 (2.9,4.8)	17.7 (15.8,19.8)	5.2 (3.8,7.0)	2.4* (1.2,4.9)
Agree	30.8 (29.5,32.2)	31.2 (29.8,32.6)	21.6 (19.4,24.0)	31.2 (28.8,33.7)	55.5 (51.9,58.9)	36.0 (32.9,39.2)	15.7 (11.5,20.9)
Neither agree nor disagree	23.7 (22.5,25.1)	23.6 (22.3,24.9)	27.2 (24.7,29.7)	23.5 (21.5,25.6)	14.6 (12.5,17.0)	22.0 (19.8,24.5)	30.1 (25.0,35.8)
Disagree	20.7 (19.4,22.0)	20.5 (19.2,21.8)	24.8 (22.2,27.6)	22.8 (20.9,24.7)	6.2 (4.9,7.7)	16.2 (14.0,18.6)	29.5 (25.0,34.5)
Strongly disagree	14.1 (13.0,15.4)	14.2 (13.0,15.5)	19.7 (17.3,22.5)	12.9 (11.3,14.7)	4.6 (3.5,6.1)	9.3 (7.6,11.3)	12.1 (8.9,16.2)
Not applicable	5.2 (4.6,5.9)	5.1 (4.5,5.8)	4.1 (3.1,5.3)	5.9 (4.9,7.2)	1.4 (0.9,2.3)	11.4 (9.4,13.7)	10.2 (7.1,14.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29c.2***Agreement That Adequate Refresher Training Is Provided by Recruiter Instructor/Trainer: Recruiters by Reserve and Guard Component***

29c. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training from my recruiter instructor/trainer

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	41	6	32	0	0	3
Responding on Item	4,881	1,307	2,385	542	275	372
Strongly agree	2.3 (1.6,3.2)	1.8* (0.8,4.2)	1.3* (0.7,2.7)	4.0* (2.0,8.2)	4.0* (2.0,8.1)	5.9 (3.5,10.0)
Agree	21.3 (19.2,23.7)	26.6 (22.6,31.0)	15.9 (12.8,19.6)	30.9 (24.7,37.8)	28.3 (21.6,36.1)	18.5 (13.3,25.2)
Neither agree nor disagree	24.0 (21.3,26.8)	23.0 (18.4,28.3)	24.9 (20.9,29.5)	22.2 (17.4,27.7)	26.3 (20.4,33.1)	22.2 (17.4,28.0)
Disagree	24.8 (22.3,27.6)	27.0 (22.2,32.5)	24.5 (20.7,28.8)	25.5 (20.1,31.8)	19.2 (14.2,25.5)	22.2 (17.4,28.0)
Strongly disagree	18.9 (16.6,21.4)	18.9 (14.0,25.1)	22.1 (18.7,25.8)	12.1 (8.4,17.0)	6.1* (3.1,11.6)	17.8 (12.8,24.1)
Not applicable	8.8 (7.5,10.2)	2.7* (1.3,5.4)	11.3 (9.2,13.7)	5.4 (3.2,8.9)	16.2 (11.2,22.9)	13.3 (9.5,18.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29c.3***Agreement That Adequate Refresher Training Is Provided by Recruiter Instructor/Trainer: Army Recruiters by Location***

29c. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training from my recruiter instructor/trainer

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	33	7	1	6	12	11
Responding on Item	5,888	1,311	1,276	1,110	917	1,274
Strongly agree	2.6 (1.9,3.7)	0.9* (0.2,4.8)	4.1 (2.4,7.0)	2.8* (1.4,5.6)	3.1* (1.6,6.0)	2.4* (1.2,4.8)
Agree	21.6 (19.4,24.0)	20.8 (16.3,26.3)	22.8 (18.3,28.1)	23.9 (19.0,29.7)	25.4 (20.5,31.1)	16.3 (11.9,21.9)
Neither agree nor disagree	27.2 (24.7,29.7)	27.3 (22.2,33.1)	26.5 (21.7,31.9)	27.7 (23.3,32.5)	25.4 (20.5,31.2)	28.5 (23.5,34.0)
Disagree	24.8 (22.2,27.6)	24.1 (20.7,27.8)	26.9 (21.9,32.6)	22.1 (17.1,28.0)	21.1 (16.1,27.1)	28.5 (22.7,35.0)
Strongly disagree	19.7 (17.3,22.5)	22.2 (17.5,27.8)	14.6 (10.9,19.3)	20.7 (16.7,25.3)	21.9 (18.3,26.0)	19.9 (15.7,24.9)
Not applicable	4.1 (3.1,5.3)	4.6* (2.5,8.6)	5.0* (2.8,8.9)	2.8* (1.4,5.6)	3.1* (1.5,6.0)	4.5 (2.7,7.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 29c.4***Agreement That Adequate Refresher Training Is Provided by Recruiter Instructor/Trainer: Navy or Marine Corps Recruiters by Location***

29c. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training? I receive adequate refresher training from my recruiter instructor/trainer

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	21	0	0	8	12	17	6	11
Responding on Item	4,401	967	1,078	1,141	1,196	2,046	936	1,110
Strongly agree	3.7 (2.9,4.8)	3.6 (2.0,6.4)	3.7 (2.2,6.1)	3.4 (2.0,5.6)	4.3 (2.7,6.9)	17.7 (15.8,19.8)	18.3 (15.5,21.5)	17.2 (14.7,20.0)
Agree	31.2 (28.8,33.7)	32.1 (27.0,37.7)	29.9 (25.9,34.3)	25.8 (21.9,30.2)	35.5 (30.5,40.8)	55.5 (51.9,58.9)	55.6 (50.6,60.4)	55.4 (51.0,59.7)
Neither agree nor disagree	23.5 (21.5,25.6)	22.5 (17.3,28.8)	23.4 (19.0,28.4)	27.3 (23.4,31.7)	21.2 (16.9,26.2)	14.6 (12.5,17.0)	15.4 (12.1,19.3)	14.0 (11.5,16.9)
Disagree	22.8 (20.9,24.7)	21.3 (17.3,25.9)	25.8 (21.3,30.9)	20.2 (16.0,25.2)	24.0 (20.5,27.9)	6.2 (4.9,7.7)	5.2 (3.5,7.7)	7.0 (5.4,9.0)
Strongly disagree	12.9 (11.3,14.7)	14.1 (10.2,19.1)	11.9 (8.9,15.7)	15.4 (11.9,19.7)	10.8 (8.1,14.2)	4.6 (3.5,6.1)	3.6 (2.1,6.0)	5.5 (3.9,7.7)
Not applicable	5.9 (4.9,7.2)	6.4 (4.4,9.2)	5.3 (3.4,8.2)	7.9 (5.8,10.6)	4.3 (2.6,7.1)	1.4 (0.9,2.3)	2.0* (1.1,3.6)	1.0* (0.5,2.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 30.1**Improving Refresher Training: Recruiters by Active Component**

30. Which of the following would make refresher training better?

(MARK ALL THAT APPLY)

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	542	522	113	168	108	132	21
Responding on Item	13,725	13,391	5,808	4,254	1,955	1,374	334
More frequent training sessions	23.5 (22.2,24.7)	23.3 (22.0,24.6)	25.2 (23.0,27.5)	25.9 (23.7,28.2)	15.1 (13.0,17.4)	19.0 (15.9,22.5)	30.4 (24.2,37.4)
Establish regularly scheduled training	35.2 (33.7,36.8)	35.0 (33.4,36.6)	39.8 (37.4,42.2)	35.9 (32.5,39.4)	21.9 (19.4,24.6)	30.8 (27.3,34.5)	43.7 (37.9,49.6)
Have recruiter instructors conduct more All Hands training	27.3 (25.9,28.7)	27.1 (25.7,28.6)	35.2 (32.7,37.9)	23.3 (21.0,25.8)	12.1 (10.1,14.3)	25.7 (23.0,28.6)	33.5 (28.3,39.2)
Have recruiter instructors conduct more individual training	36.6 (35.0,38.3)	37.1 (35.4,38.8)	37.8 (34.8,41.0)	39.5 (36.8,42.3)	35.5 (32.3,38.8)	28.9 (26.4,31.5)	15.8 (11.7,21.0)
Have recruiters prepare and present training to each other	22.7 (21.5,24.0)	22.7 (21.5,24.0)	23.9 (21.7,26.2)	18.9 (16.9,20.9)	28.0 (25.3,30.9)	22.1 (19.6,24.9)	22.8 (18.1,28.3)
Shadow experienced recruiter	52.3 (50.9,53.7)	53.0 (51.5,54.5)	53.1 (50.4,55.8)	50.3 (48.0,52.6)	55.3 (52.1,58.5)	57.6 (54.3,60.8)	24.7 (19.4,30.9)
Other, please specify	9.1 (8.4,10.0)	9.1 (8.3,10.0)	8.2 (6.9,9.8)	10.5 (9.0,12.2)	9.6 (7.8,11.6)	8.3 (6.9,9.8)	8.9 (5.9,13.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 30.2
Improving Refresher Training: Recruiters by Reserve and Guard Component

30. Which of the following would make refresher training better?

(MARK ALL THAT APPLY)

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	132	18	63	25	11	14
Responding on Item	4,790	1,295	2,354	517	264	361
More frequent training sessions	21.1 (18.9,23.5)	20.5 (16.0,25.8)	17.2 (14.2,20.7)	38.7 (31.9,46.0)	20.0 (14.1,27.6)	24.4 (18.0,32.3)
Establish regularly scheduled training	38.3 (35.6,41.1)	35.5 (29.5,42.0)	37.1 (33.4,41.1)	40.9 (33.4,48.7)	39.0 (30.7,47.9)	51.9 (45.4,58.4)
Have recruiter instructors conduct more All Hands training	27.9 (25.5,30.4)	30.0 (25.0,35.5)	27.5 (23.5,31.9)	33.1 (27.2,39.6)	15.8 (10.3,23.4)	24.4 (19.3,30.3)
Have recruiter instructors conduct more individual training	32.6 (29.7,35.7)	34.6 (28.6,41.0)	33.3 (28.3,38.8)	36.6 (29.2,44.7)	19.0 (12.8,27.1)	25.2 (19.4,32.0)
Have recruiters prepare and present training to each other	29.8 (27.1,32.6)	27.7 (22.5,33.6)	29.3 (25.3,33.7)	31.7 (25.8,38.3)	35.8 (29.2,43.0)	32.8 (26.7,39.6)
Shadow experienced recruiter	45.8 (42.8,48.8)	45.9 (38.7,53.3)	49.7 (45.3,54.0)	32.4 (26.2,39.2)	43.2 (36.3,50.3)	41.2 (34.6,48.2)
Other, please specify	10.5 (8.8,12.5)	11.4 (7.7,16.4)	10.3 (7.7,13.6)	8.5 (5.1,13.8)	14.7 (10.3,20.7)	8.4 (5.4,12.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 30.3
Improving Refresher Training: Army Recruiters by Location

30. Which of the following would make refresher training better?

(MARK ALL THAT APPLY)

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	113	13	41	16	24	21
Responding on Item	5,808	1,305	1,235	1,100	905	1,263
More frequent training sessions	25.2 (23.0,27.5)	31.6 (26.6,37.2)	25.5 (19.2,33.0)	21.8 (17.4,26.9)	20.4 (16.0,25.8)	24.6 (20.2,29.6)
Establish regularly scheduled training	39.8 (37.4,42.2)	40.0 (34.4,45.9)	34.9 (29.0,41.3)	44.6 (38.1,51.2)	36.4 (31.1,42.1)	42.6 (37.5,47.9)
Have recruiter instructors conduct more All Hands training	35.2 (32.7,37.9)	35.4 (28.5,42.8)	36.8 (30.9,43.1)	28.4 (22.3,35.5)	33.8 (28.2,39.8)	40.6 (35.1,46.3)
Have recruiter instructors conduct more individual training	37.8 (34.8,41.0)	40.5 (35.3,45.9)	36.8 (30.9,43.1)	34.6 (29.4,40.2)	37.3 (31.7,43.4)	39.3 (33.1,45.9)
Have recruiters prepare and present training to each other	23.9 (21.7,26.2)	22.8 (18.4,27.9)	27.8 (22.3,34.1)	20.9 (15.6,27.2)	22.2 (18.7,26.2)	25.0 (20.0,30.8)
Shadow experienced recruiter	53.1 (50.4,55.8)	55.4 (48.4,62.1)	49.5 (43.3,55.7)	54.0 (48.1,59.9)	52.9 (47.7,58.0)	53.7 (47.1,60.1)
Other, please specify	8.2 (6.9,9.8)	7.9 (5.2,11.8)	8.5 (5.7,12.4)	10.0 (6.7,14.6)	10.2 (7.3,14.2)	5.3 (3.3,8.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 30.4***Improving Refresher Training: Navy or Marine Corps Recruiters by Location***

30. Which of the following would make refresher training better?

(MARK ALL THAT APPLY)

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	168	38	36	17	77	108	61	47
Responding on Item	4,254	929	1,042	1,132	1,131	1,955	881	1,074
More frequent training sessions	25.9 (23.7,28.2)	30.1 (24.8,36.0)	24.2 (19.8,29.1)	24.2 (20.4,28.3)	26.1 (22.1,30.7)	15.1 (13.0,17.4)	11.8 (9.0,15.4)	17.8 (14.8,21.2)
Establish regularly scheduled training	35.9 (32.5,39.4)	33.5 (28.9,38.4)	35.2 (29.4,41.4)	37.4 (31.6,43.5)	36.7 (31.7,42.1)	21.9 (19.4,24.6)	21.2 (17.2,25.8)	22.4 (19.5,25.6)
Have recruiter instructors conduct more All Hands training	23.3 (21.0,25.8)	24.7 (20.1,29.9)	25.9 (20.6,31.9)	20.8 (17.4,24.6)	22.0 (17.7,26.9)	12.1 (10.1,14.3)	7.3 (4.9,10.7)	16.0 (13.1,19.3)
Have recruiter instructors conduct more individual training	39.5 (36.8,42.3)	41.0 (34.9,47.4)	38.1 (33.4,43.1)	41.9 (36.6,47.4)	37.9 (32.5,43.5)	35.5 (32.3,38.8)	34.4 (30.2,38.8)	36.3 (32.1,40.8)
Have recruiters prepare and present training to each other	18.9 (16.9,20.9)	21.8 (17.2,27.1)	15.7 (11.7,20.7)	18.1 (14.6,22.3)	20.5 (16.6,24.9)	28.0 (25.3,30.9)	28.8 (24.5,33.5)	27.3 (24.1,30.9)
Shadow experienced recruiter	50.3 (48.0,52.6)	43.5 (37.4,49.9)	52.5 (47.2,57.9)	51.7 (47.1,56.2)	51.5 (46.1,56.9)	55.3 (52.1,58.5)	54.5 (49.4,59.6)	55.9 (52.0,59.8)
Other, please specify	10.5 (9.0,12.2)	8.4 (6.1,11.4)	10.2 (7.4,13.9)	10.9 (8.6,13.9)	11.4 (8.6,14.9)	9.6 (7.8,11.6)	11.5 (8.5,15.4)	8.0 (5.9,10.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 31.1***Length of Time Before Typical New Recruiter Can Perform at Top Efficiency: Recruiters by Active Component***

31. On average, how long do you think it takes before the typical new recruiter can perform at top efficiency?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	125	126	58	29	27	10	0
Responding on Item	14,142	13,787	5,863	4,393	2,036	1,496	355
Less than 6 months	11.5 (10.4,12.7)	11.5 (10.5,12.7)	7.4 (6.0,9.1)	16.7 (14.5,19.2)	14.5 (12.4,16.9)	8.5 (6.7,10.6)	10.1 (7.1,14.3)
6 months to less than 1 year	56.6 (55.0,58.1)	56.4 (54.8,58.0)	49.0 (46.2,51.8)	67.4 (64.9,69.8)	58.4 (55.1,61.7)	50.5 (47.2,53.9)	62.5 (56.5,68.1)
1-2 years	29.8 (28.6,31.1)	30.0 (28.7,31.3)	40.1 (37.6,42.7)	14.8 (13.3,16.5)	26.5 (24.1,29.2)	39.5 (36.2,42.9)	24.4 (20.3,29.1)
More than 2 years	2.1 (1.6,2.7)	2.1 (1.6,2.7)	3.5 (2.5,4.9)	1.1 (0.6,1.9)	0.6* (0.3,1.2)	1.6 (1.0,2.4)	3.0* (1.6,5.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 31.2***Length of Time Before Typical New Recruiter Can Perform at Top Efficiency: Recruiters by Reserve and Guard Component***

31. On average, how long do you think it takes before the typical new recruiter can perform at top efficiency?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	59	0	53	4	0	3
Responding on Item	4,863	1,313	2,364	538	275	372
Less than 6 months	5.1 (4.0,6.4)	7.2 (4.9,10.4)	4.5 (3.0,6.7)	4.7* (2.5,8.9)	3.0* (1.3,6.9)	3.7* (1.9,7.2)
6 months to less than 1 year	39.3 (36.6,42.1)	43.1 (37.0,49.4)	34.1 (30.5,37.9)	50.0 (43.4,56.6)	45.5 (38.1,53.0)	39.3 (33.0,45.9)
1-2 years	49.3 (46.2,52.4)	44.8 (38.0,51.9)	53.5 (49.3,57.6)	41.9 (35.0,49.2)	47.5 (40.6,54.5)	50.4 (43.8,56.9)
More than 2 years	6.3 (5.0,8.0)	4.9* (2.7,8.8)	8.0 (5.7,11.1)	3.4* (1.7,6.4)	4.0* (2.0,8.2)	6.7 (4.2,10.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 31.3***Length of Time Before Typical New Recruiter Can Perform at Top Efficiency: Army Recruiters by Location***

31. On average, how long do you think it takes before the typical new recruiter can perform at top efficiency?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	58	19	6	6	24	5
Responding on Item	5,863	1,299	1,270	1,110	905	1,279
Less than 6 months	7.4 (6.0,9.1)	9.8 (7.0,13.6)	6.9 (4.1,11.3)	6.6 (4.1,10.3)	7.1 (4.6,10.9)	6.5 (3.9,10.6)
6 months to less than 1 year	49.0 (46.2,51.8)	47.7 (42.8,52.6)	48.6 (43.7,53.6)	54.0 (46.6,61.2)	41.8 (35.7,48.2)	51.4 (45.2,57.6)
1-2 years	40.1 (37.6,42.7)	39.3 (34.1,44.7)	40.8 (36.1,45.7)	34.3 (28.6,40.4)	47.6 (41.8,53.4)	40.1 (33.8,46.7)
More than 2 years	3.5 (2.5,4.9)	3.3* (1.6,6.8)	3.7* (1.9,7.2)	5.2 (3.2,8.3)	3.6 (2.0,6.1)	2.0* (0.9,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 31.4***Length of Time Before Typical New Recruiter Can Perform at Top Efficiency: Navy or Marine Corps Recruiters by Location***

31. On average, how long do you think it takes before the typical new recruiter can perform at top efficiency?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	3	5	8	12	27	21	6
Responding on Item	4,393	964	1,073	1,141	1,196	2,036	921	1,115
Less than 6 months	16.7 (14.5,19.2)	14.1 (11.3,17.5)	18.9 (15.4,23.1)	15.0 (11.1,19.9)	17.9 (14.2,22.4)	14.5 (12.4,16.9)	14.0 (11.0,17.5)	14.9 (12.2,18.1)
6 months to less than 1 year	67.4 (64.9,69.8)	69.0 (64.0,73.5)	69.1 (63.8,74.0)	64.4 (59.2,69.3)	67.7 (63.2,72.0)	58.4 (55.1,61.7)	56.2 (51.1,61.0)	60.3 (56.3,64.2)
1-2 years	14.8 (13.3,16.5)	16.5 (13.0,20.8)	10.7 (8.2,13.8)	18.7 (15.2,22.8)	13.6 (10.5,17.4)	26.5 (24.1,29.2)	29.2 (25.5,33.3)	24.3 (21.1,27.9)
More than 2 years	1.1 (0.6,1.9)	0.4* (0.1,1.9)	1.2* (0.5,3.2)	1.9* (0.8,4.4)	0.7* (0.2,2.2)	0.6* (0.3,1.2)	0.7* (0.2,2.0)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32a.1***Agreement That Monthly Goals/Missions Are Achievable: Recruiters by Active Component***

32a. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My monthly goals/missions are achievable

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	78	79	25	24	23	5	0
Responding on Item	14,189	13,834	5,896	4,398	2,040	1,501	355
Strongly agree	8.4 (7.6,9.3)	8.2 (7.4,9.1)	5.3 (4.0,6.9)	10.2 (8.6,12.1)	12.8 (10.9,14.8)	7.7 (6.1,9.8)	14.3 (10.9,18.6)
Agree	53.5 (52.0,55.0)	53.3 (51.8,54.8)	48.6 (46.0,51.2)	58.2 (55.4,60.9)	57.2 (54.5,59.9)	52.2 (49.4,55.1)	62.5 (55.6,68.9)
Neither agree nor disagree	18.6 (17.3,19.8)	18.7 (17.4,20.0)	21.0 (18.6,23.6)	17.4 (15.4,19.6)	18.6 (16.8,20.6)	13.6 (11.7,15.7)	13.1 (9.4,18.0)
Disagree	13.6 (12.7,14.7)	13.8 (12.8,14.9)	18.7 (16.7,20.9)	10.6 (9.1,12.3)	7.4 (6.0,9.2)	12.4 (10.5,14.5)	7.1 (4.6,11.0)
Strongly disagree	3.8 (3.3,4.4)	3.9 (3.4,4.4)	5.2 (4.3,6.3)	2.5 (1.9,3.3)	1.7 (1.1,2.7)	5.5 (4.2,7.2)	1.8* (0.8,4.1)
Not applicable	2.1 (1.8,2.6)	2.2 (1.8,2.6)	1.2 (0.7,2.1)	1.1 (0.7,2.0)	2.3 (1.5,3.4)	8.6 (7.0,10.5)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32a.2***Agreement That Monthly Goals/Missions Are Achievable: Recruiters by Reserve and Guard Component***

32a. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My monthly goals/missions are achievable

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	43	6	32	0	0	6
Responding on Item	4,879	1,307	2,385	542	275	369
Strongly agree	8.4 (6.9,10.1)	3.2* (1.7,5.9)	10.6 (8.2,13.6)	8.7 (5.5,13.6)	13.1 (8.6,19.5)	8.2 (5.2,12.8)
Agree	53.4 (50.2,56.6)	48.7 (42.3,55.1)	54.3 (50.0,58.5)	61.7 (55.1,68.0)	44.4 (37.4,51.8)	59.0 (51.7,65.9)
Neither agree nor disagree	16.1 (14.1,18.3)	19.4 (14.6,25.2)	15.7 (12.8,19.1)	15.4 (11.2,20.9)	11.1 (7.2,16.8)	11.9 (7.9,17.7)
Disagree	15.5 (13.3,18.0)	19.4 (14.3,25.7)	14.6 (11.8,17.9)	10.7 (7.5,15.1)	21.2 (15.8,27.9)	10.5 (7.3,14.8)
Strongly disagree	4.8 (3.5,6.4)	6.8 (4.4,10.4)	4.2 (2.6,6.8)	2.0* (0.8,4.9)	3.0* (1.3,6.9)	6.7* (3.7,11.9)
Not applicable	1.9 (1.3,2.8)	2.7* (1.2,6.0)	0.7* (0.2,1.8)	1.3* (0.5,3.9)	7.1 (3.9,12.4)	3.7* (1.9,7.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32a.3***Agreement That Monthly Goals/Missions Are Achievable: Army Recruiters by Location***

32a. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My monthly goals/missions are achievable

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	25	7	6	6	8	0
Responding on Item	5,896	1,311	1,270	1,110	921	1,284
Strongly agree	5.3 (4.0,6.9)	5.1 (3.0,8.6)	9.6 (6.0,15.2)	3.3* (1.6,6.8)	3.1* (1.7,5.5)	4.4 (2.5,7.7)
Agree	48.6 (46.0,51.2)	48.6 (42.9,54.4)	44.5 (38.3,50.9)	46.5 (41.8,51.2)	48.5 (43.0,53.9)	54.4 (48.8,60.0)
Neither agree nor disagree	21.0 (18.6,23.6)	19.0 (15.8,22.7)	23.9 (18.1,30.7)	23.5 (18.3,29.6)	21.0 (15.8,27.2)	18.2 (14.2,22.9)
Disagree	18.7 (16.7,20.9)	19.4 (15.3,24.4)	18.4 (14.2,23.4)	19.7 (15.4,24.8)	20.1 (16.5,24.2)	16.5 (12.6,21.5)
Strongly disagree	5.2 (4.3,6.3)	6.5 (4.1,10.1)	2.8* (1.3,5.6)	4.7 (2.8,7.8)	7.4 (4.6,11.8)	5.2 (3.1,8.8)
Not applicable	1.2 (0.7,2.1)	1.4* (0.5,3.8)	0.9* (0.3,3.1)	2.4* (1.1,5.0)	0.0 (N/A,N/A)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32a.4***Agreement That Monthly Goals/Missions Are Achievable: Navy or Marine Corps Recruiters by Location***

32a. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My monthly goals/missions are achievable

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	24	7	0	8	8	23	9	14
Responding on Item	4,398	960	1,078	1,141	1,200	2,040	933	1,107
Strongly agree	10.2 (8.6,12.1)	6.1 (4.0,9.1)	15.2 (11.6,19.5)	7.1 (4.9,10.2)	11.4 (8.7,14.9)	12.8 (10.9,14.8)	12.5 (9.1,16.9)	13.0 (10.8,15.6)
Agree	58.2 (55.4,60.9)	60.7 (54.9,66.2)	54.5 (49.2,59.7)	52.4 (47.6,57.2)	65.0 (59.2,70.4)	57.2 (54.5,59.9)	55.1 (50.9,59.2)	59.0 (55.2,62.7)
Neither agree nor disagree	17.4 (15.4,19.6)	17.0 (13.6,21.1)	18.0 (14.7,22.0)	23.2 (19.1,27.9)	11.8 (8.9,15.4)	18.6 (16.8,20.6)	19.7 (16.1,23.8)	17.8 (15.2,20.6)
Disagree	10.6 (9.1,12.3)	12.6 (9.4,16.6)	9.8 (7.0,13.6)	11.2 (8.7,14.5)	9.3 (6.9,12.4)	7.4 (6.0,9.2)	8.5 (6.3,11.4)	6.5 (5.0,8.5)
Strongly disagree	2.5 (1.9,3.3)	2.0* (0.9,4.8)	1.2* (0.5,3.1)	4.1 (2.6,6.4)	2.5* (1.3,4.9)	1.7 (1.1,2.7)	1.6* (0.8,3.3)	1.8* (0.9,3.3)
Not applicable	1.1 (0.7,2.0)	1.6* (0.7,3.6)	1.2* (0.5,3.1)	1.9* (0.8,4.4)	0.0 (N/A,N/A)	2.3 (1.5,3.4)	2.6* (1.4,4.7)	2.0 (1.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32b.1***Agreement That Assigned Market Area Is Adequate To Make Goal/Mission: Recruiters by Active Component***

32b. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My assigned market area is adequate to make goal/mission

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	95	96	45	25	17	8	0
Responding on Item	14,172	13,817	5,876	4,397	2,046	1,498	355
Strongly agree	7.0 (6.3,7.6)	6.7 (6.1,7.4)	4.2 (3.3,5.2)	7.7 (6.3,9.3)	11.3 (9.5,13.3)	7.4 (5.9,9.3)	17.9 (14.4,22.0)
Agree	45.3 (43.8,46.9)	45.1 (43.5,46.6)	37.0 (34.2,40.0)	51.6 (49.1,54.1)	52.5 (49.4,55.5)	47.2 (44.0,50.3)	55.4 (49.6,61.0)
Neither agree nor disagree	18.3 (17.1,19.5)	18.4 (17.2,19.7)	19.4 (17.0,21.9)	17.5 (16.1,19.1)	17.3 (15.0,19.8)	18.6 (16.2,21.2)	14.9 (11.3,19.4)
Disagree	20.3 (19.0,21.7)	20.6 (19.3,22.0)	28.0 (25.3,30.9)	16.4 (14.7,18.3)	12.9 (11.5,14.5)	14.6 (12.6,17.0)	8.3 (6.0,11.5)
Strongly disagree	8.0 (7.2,8.8)	8.1 (7.3,9.0)	11.1 (9.6,12.7)	6.1 (5.0,7.3)	4.2 (3.1,5.6)	7.8 (6.1,9.8)	3.0* (1.6,5.7)
Not applicable	1.2 (0.9,1.5)	1.2 (0.9,1.5)	0.4* (0.2,0.9)	0.8 (0.5,1.3)	2.0 (1.3,3.0)	4.5 (3.3,6.1)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32b.2***Agreement That Assigned Market Area Is Adequate To Make Goal/Mission: Recruiters by Reserve and Guard Component***

32b. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My assigned market area is adequate to make goal/mission

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	54	6	42	0	0	6
Responding on Item	4,868	1,307	2,375	542	275	369
Strongly agree	6.2 (5.0,7.7)	2.3* (1.0,4.9)	6.9 (5.1,9.2)	7.4 (4.8,11.1)	13.1 (8.3,20.2)	9.0 (5.7,13.7)
Agree	50.0 (47.0,53.0)	49.6 (43.6,55.5)	47.7 (43.2,52.1)	55.7 (49.1,62.2)	52.5 (44.5,60.5)	56.0 (48.9,62.8)
Neither agree nor disagree	15.4 (13.2,18.0)	18.0 (13.6,23.4)	15.3 (12.2,19.1)	13.4 (9.2,19.1)	15.2 (10.6,21.2)	10.5 (6.6,16.1)
Disagree	19.2 (16.9,21.7)	19.4 (14.8,24.9)	21.1 (17.7,24.8)	18.8 (14.7,23.7)	9.1 (5.2,15.6)	14.9 (10.6,20.7)
Strongly disagree	8.2 (6.5,10.4)	10.8 (7.1,16.0)	8.2 (6.1,11.0)	4.7 (2.6,8.3)	7.1 (4.1,12.0)	5.2* (2.5,10.4)
Not applicable	0.9 (0.6,1.5)	0.0 (N/A,N/A)	0.9* (0.4,2.1)	0.0 (N/A,N/A)	3.0* (1.3,6.8)	4.5* (2.4,8.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32b.3***Agreement That Assigned Market Area Is Adequate To Make Goal/Mission: Army Recruiters by Location***

32b. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My assigned market area is adequate to make goal/mission

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	45	19	6	6	16	0
Responding on Item	5,876	1,299	1,270	1,110	913	1,284
Strongly agree	4.2 (3.3,5.2)	3.7* (2.1,6.7)	6.4 (4.0,10.2)	3.3* (1.6,6.7)	3.5 (2.0,6.1)	3.6* (1.9,6.7)
Agree	37.0 (34.2,40.0)	37.9 (32.2,43.9)	34.9 (29.4,40.8)	33.8 (29.1,38.9)	38.8 (33.3,44.6)	39.9 (33.0,47.3)
Neither agree nor disagree	19.4 (17.0,21.9)	19.2 (14.8,24.5)	19.3 (14.4,25.3)	22.1 (17.3,27.7)	15.4 (11.8,19.9)	20.2 (15.7,25.6)
Disagree	28.0 (25.3,30.9)	29.0 (23.8,34.8)	27.1 (21.8,33.1)	27.2 (22.0,33.2)	30.8 (26.0,36.1)	26.6 (22.0,31.8)
Strongly disagree	11.1 (9.6,12.7)	10.3 (7.6,13.8)	11.9 (8.2,17.1)	12.7 (9.3,17.1)	11.5 (8.2,15.8)	9.3 (6.4,13.2)
Not applicable	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.9* (0.3,3.2)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32b.4***Agreement That Assigned Market Area Is Adequate To Make Goal/Mission: Navy or Marine Corps Recruiters by Location***

32b. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My assigned market area is adequate to make goal/mission

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	7	5	8	4	17	6	11
Responding on Item	4,397	960	1,073	1,141	1,204	2,046	936	1,110
Strongly agree	7.7 (6.3,9.3)	5.7 (3.9,8.1)	9.1 (6.1,13.3)	7.1 (4.8,10.5)	7.8 (5.5,11.1)	11.3 (9.5,13.3)	9.8 (7.0,13.6)	12.5 (10.2,15.2)
Agree	51.6 (49.1,54.1)	57.1 (51.7,62.3)	49.0 (43.9,54.0)	44.6 (39.6,49.6)	56.2 (51.2,61.2)	52.5 (49.4,55.5)	52.0 (47.5,56.4)	52.9 (48.7,57.0)
Neither agree nor disagree	17.5 (16.1,19.1)	18.6 (14.5,23.6)	18.9 (14.8,24.0)	21.0 (17.0,25.6)	12.5 (9.2,16.6)	17.3 (15.0,19.8)	17.7 (13.7,22.5)	17.0 (14.2,20.1)
Disagree	16.4 (14.7,18.3)	13.0 (9.6,17.2)	16.5 (12.9,20.8)	18.4 (14.3,23.3)	17.4 (14.2,21.2)	12.9 (11.5,14.5)	13.4 (11.1,16.0)	12.5 (10.5,14.8)
Strongly disagree	6.1 (5.0,7.3)	4.9 (2.8,8.2)	4.9 (3.0,7.9)	8.2 (5.7,11.8)	6.1 (4.2,8.6)	4.2 (3.1,5.6)	5.2 (3.4,8.0)	3.2 (2.1,4.9)
Not applicable	0.8 (0.5,1.3)	0.8* (0.3,2.5)	1.7* (0.7,3.6)	0.8* (0.2,2.3)	0.0 (N/A,N/A)	2.0 (1.3,3.0)	2.0* (1.1,3.6)	2.0 (1.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32c.1***Agreement That Reaching Goal/Mission Has a "Make or Break" Effect on Recruiter's Career: Recruiters by Active Component***

32c. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? Success in reaching goal/mission has a “make or break” effect on my military career

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	75	74	25	20	23	5	2
Responding on Item	14,192	13,839	5,896	4,402	2,040	1,501	353
Strongly agree	32.1 (30.9,33.4)	32.8 (31.5,34.1)	26.3 (24.1,28.6)	35.9 (33.4,38.4)	47.1 (44.5,49.8)	29.6 (26.8,32.5)	5.4 (3.1,9.4)
Agree	32.5 (31.2,33.9)	33.1 (31.8,34.6)	33.1 (30.7,35.7)	31.7 (29.6,33.9)	34.1 (31.4,36.9)	36.1 (33.2,39.1)	7.8 (4.9,12.1)
Neither agree nor disagree	19.8 (18.6,21.1)	19.8 (18.5,21.1)	23.9 (21.6,26.3)	18.2 (16.3,20.3)	11.5 (9.9,13.4)	19.2 (16.9,21.9)	22.8 (17.9,28.4)
Disagree	11.0 (10.2,11.9)	10.2 (9.3,11.1)	12.3 (10.9,13.9)	10.2 (8.7,11.8)	3.8 (2.8,5.3)	10.3 (8.4,12.6)	43.1 (37.3,49.1)
Strongly disagree	3.3 (2.8,3.8)	2.9 (2.4,3.5)	3.6 (2.7,4.7)	3.0 (2.3,4.0)	1.8 (1.1,2.8)	1.6 (1.0,2.4)	17.4 (13.3,22.4)
Not applicable	1.3 (1.0,1.7)	1.3 (1.0,1.6)	0.8 (0.5,1.4)	1.0 (0.6,1.6)	1.7 (1.1,2.5)	3.3 (2.2,4.7)	3.6* (2.0,6.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32c.2***Agreement That Reaching Goal/Mission Has a "Make or Break" Effect on Recruiter's Career: Recruiters by Reserve and Guard Component***

32c. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? Success in reaching goal/mission has a “make or break” effect on my military career

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	60	12	42	0	0	6
Responding on Item	4,862	1,301	2,375	542	275	369
Strongly agree	33.7 (31.1,36.5)	23.1 (18.1,29.0)	40.4 (36.2,44.6)	38.9 (33.4,44.8)	41.4 (34.4,48.8)	14.9 (10.8,20.3)
Agree	34.1 (31.5,36.8)	33.9 (28.5,39.8)	33.0 (29.2,37.1)	40.9 (34.3,47.9)	37.4 (30.2,45.2)	29.1 (22.9,36.3)
Neither agree nor disagree	17.1 (15.0,19.4)	24.0 (19.6,29.1)	14.0 (11.1,17.5)	12.8 (9.2,17.5)	14.1 (10.0,19.7)	21.6 (17.2,26.9)
Disagree	12.2 (10.5,14.0)	16.3 (12.5,20.9)	10.2 (8.2,12.6)	5.4 (3.2,9.0)	3.0* (1.3,6.7)	26.9 (21.2,33.4)
Strongly disagree	1.8 (1.2,2.8)	2.3* (0.9,5.6)	1.1* (0.5,2.4)	2.0* (0.6,6.2)	2.0* (0.7,5.5)	4.5* (2.4,8.1)
Not applicable	1.1 (0.7,1.8)	0.5* (0.1,2.4)	1.3* (0.7,2.7)	0.0 (N/A,N/A)	2.0* (0.7,5.5)	3.0* (1.4,6.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32c.3***Agreement That Reaching Goal/Mission Has a "Make or Break" Effect on Recruiter's Career: Army Recruiters by Location***

32c. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? Success in reaching goal/mission has a “make or break” effect on my military career

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	25	7	6	6	8	0
Responding on Item	5,896	1,311	1,270	1,110	921	1,284
Strongly agree	26.3 (24.1,28.6)	27.3 (22.2,33.1)	28.0 (23.2,33.4)	20.2 (15.9,25.4)	30.1 (25.4,35.4)	26.2 (22.1,30.8)
Agree	33.1 (30.7,35.7)	35.7 (29.9,41.9)	33.0 (27.8,38.7)	34.3 (29.3,39.6)	30.1 (26.4,34.1)	31.9 (26.8,37.4)
Neither agree nor disagree	23.9 (21.6,26.3)	22.7 (18.3,27.8)	21.6 (17.3,26.5)	24.4 (19.2,30.5)	25.3 (20.1,31.3)	25.8 (21.4,30.8)
Disagree	12.3 (10.9,13.9)	11.1 (8.0,15.3)	11.9 (8.5,16.5)	15.5 (11.9,20.0)	10.5 (7.8,14.0)	12.5 (9.1,16.9)
Strongly disagree	3.6 (2.7,4.7)	2.8* (1.4,5.5)	4.1* (2.2,7.5)	4.2 (2.4,7.3)	3.5 (2.0,6.0)	3.2* (1.8,5.8)
Not applicable	0.8 (0.5,1.4)	0.5* (0.1,2.4)	1.4* (0.5,3.8)	1.4* (0.5,3.8)	0.4* (0.1,2.1)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32c.4***Agreement That Reaching Goal/Mission Has a "Make or Break" Effect on Recruiter's Career: Navy or Marine Corps Recruiters by Location***

32c. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? Success in reaching goal/mission has a “make or break” effect on my military career

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	20	7	0	8	4	23	6	17
Responding on Item	4,402	960	1,078	1,141	1,204	2,040	936	1,104
Strongly agree	35.9 (33.4,38.4)	34.4 (28.6,40.7)	38.9 (34.2,43.9)	38.2 (33.0,43.7)	32.7 (28.6,37.1)	47.1 (44.5,49.8)	50.7 (46.6,54.7)	44.1 (40.2,48.1)
Agree	31.7 (29.6,33.9)	36.0 (30.7,41.7)	27.1 (23.3,31.1)	31.1 (26.6,35.9)	32.7 (28.3,37.5)	34.1 (31.4,36.9)	34.6 (30.5,39.0)	33.6 (29.8,37.6)
Neither agree nor disagree	18.2 (16.3,20.3)	17.4 (13.6,22.0)	18.9 (14.6,24.1)	17.6 (14.4,21.3)	19.2 (15.1,24.2)	11.5 (9.9,13.4)	9.2 (7.0,11.9)	13.5 (11.1,16.4)
Disagree	10.2 (8.7,11.8)	7.3 (5.0,10.6)	12.3 (9.9,15.2)	8.6 (6.0,12.2)	11.4 (8.8,14.7)	3.8 (2.8,5.3)	3.6 (2.1,6.0)	4.0 (2.5,6.4)
Strongly disagree	3.0 (2.3,4.0)	3.6 (2.0,6.4)	1.6* (0.7,3.6)	3.0 (1.7,5.2)	3.9 (2.5,6.1)	1.8 (1.1,2.8)	0.7* (0.2,1.9)	2.8 (1.8,4.2)
Not applicable	1.0 (0.6,1.6)	1.2* (0.5,3.1)	1.2* (0.5,3.1)	1.5* (0.6,4.0)	0.0 (N/A,N/A)	1.7 (1.1,2.5)	1.3* (0.6,2.8)	2.0 (1.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32d.1***Agreement That Recruiter Is Pressured to Continue Recruiting After Reaching Monthly Goal/Mission: Recruiters by Active Component***

32d. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I am pressured to continue recruiting even after reaching my monthly goal/mission

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	91	91	36	20	29	5	0
Responding on Item	14,176	13,822	5,885	4,402	2,034	1,501	355
Strongly agree	36.8 (35.5,38.1)	37.6 (36.3,38.9)	35.6 (33.3,38.0)	43.8 (41.4,46.2)	34.5 (31.5,37.6)	31.4 (28.3,34.8)	4.8 (2.9,7.6)
Agree	36.5 (35.1,37.9)	37.0 (35.6,38.4)	37.5 (35.0,40.0)	36.5 (34.2,38.9)	35.8 (32.9,38.7)	38.3 (35.2,41.5)	16.7 (12.4,22.0)
Neither agree nor disagree	16.0 (14.9,17.1)	15.5 (14.4,16.6)	16.2 (14.3,18.3)	12.7 (11.1,14.4)	19.5 (17.3,22.0)	15.1 (13.0,17.5)	35.7 (30.1,41.7)
Disagree	6.6 (5.9,7.4)	6.0 (5.3,6.9)	7.1 (5.7,8.7)	4.6 (3.6,5.9)	6.2 (4.8,8.0)	6.0 (4.7,7.6)	28.6 (23.3,34.6)
Strongly disagree	1.8 (1.5,2.2)	1.6 (1.2,2.0)	2.2 (1.6,3.0)	1.1 (0.8,1.7)	1.1 (0.7,1.8)	1.0 (0.6,1.8)	10.1 (7.4,13.6)
Not applicable	2.4 (2.0,2.8)	2.3 (2.0,2.8)	1.5 (1.0,2.2)	1.3 (0.8,2.0)	3.0 (2.1,4.1)	8.1 (6.5,10.0)	4.2* (2.3,7.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32d.2***Agreement That Recruiter Is Pressured to Continue Recruiting After Reaching Monthly Goal/Mission: Recruiters by Reserve and Guard Component***

32d. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I am pressured to continue recruiting even after reaching my monthly goal/mission

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	51	6	37	0	0	8
Responding on Item	4,871	1,307	2,380	542	275	367
Strongly agree	35.3 (32.3,38.5)	34.7 (29.1,40.7)	38.3 (33.7,43.0)	38.3 (31.4,45.6)	31.3 (24.3,39.3)	17.3 (12.2,24.0)
Agree	38.3 (35.5,41.2)	41.4 (35.6,47.5)	37.6 (32.9,42.6)	40.9 (34.3,47.9)	38.4 (30.0,47.5)	27.8 (21.2,35.5)
Neither agree nor disagree	13.3 (11.4,15.3)	10.8 (7.7,14.9)	14.2 (11.2,17.7)	11.4 (7.7,16.7)	16.2 (11.4,22.4)	16.5 (12.4,21.7)
Disagree	9.5 (8.1,11.1)	10.8 (7.8,14.8)	6.9 (5.1,9.2)	8.1 (4.8,13.1)	8.1 (5.2,12.4)	24.8 (19.0,31.7)
Strongly disagree	1.7 (1.2,2.4)	0.0 (N/A,N/A)	2.0 (1.2,3.4)	1.3* (0.5,3.9)	2.0* (0.7,5.5)	6.0 (3.6,9.9)
Not applicable	1.9 (1.4,2.8)	2.3* (1.0,4.8)	1.1* (0.5,2.4)	0.0 (N/A,N/A)	4.0* (2.0,8.1)	7.5 (4.7,11.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32d.3***Agreement That Recruiter Is Pressured to Continue Recruiting After Reaching Monthly Goal/Mission: Army Recruiters by Location***

32d. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I am pressured to continue recruiting even after reaching my monthly goal/mission

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	36	13	6	6	8	5
Responding on Item	5,885	1,305	1,270	1,110	921	1,279
Strongly agree	35.6 (33.3,38.0)	31.6 (26.4,37.4)	31.7 (26.4,37.4)	33.8 (28.3,39.8)	43.2 (37.6,49.0)	39.7 (35.5,44.0)
Agree	37.5 (35.0,40.0)	35.4 (29.4,41.9)	35.3 (29.7,41.4)	37.6 (31.4,44.2)	36.2 (30.0,43.0)	42.5 (37.3,47.9)
Neither agree nor disagree	16.2 (14.3,18.3)	22.8 (17.7,28.9)	17.0 (12.9,22.1)	16.9 (12.6,22.3)	13.5 (10.1,18.0)	10.1 (7.1,14.2)
Disagree	7.1 (5.7,8.7)	6.5 (4.1,10.1)	10.6 (7.4,14.8)	8.9 (6.2,12.7)	4.4 (2.5,7.5)	4.5* (2.4,8.0)
Strongly disagree	2.2 (1.6,3.0)	2.3* (1.1,5.0)	3.7* (1.9,7.1)	0.5* (0.1,2.5)	1.8* (0.8,3.9)	2.4* (1.2,4.9)
Not applicable	1.5 (1.0,2.2)	1.4* (0.5,3.8)	1.8* (0.8,4.4)	2.4* (1.1,5.0)	0.9* (0.3,2.7)	0.8* (0.2,2.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32d.4***Agreement That Recruiter Is Pressured to Continue Recruiting After Reaching Monthly Goal/Mission: Navy or Marine Corps Recruiters by Location***

32d. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I am pressured to continue recruiting even after reaching my monthly goal/mission

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	20	7	5	4	4	29	12	17
Responding on Item	4,402	960	1,073	1,145	1,204	2,034	930	1,104
Strongly agree	43.8 (41.4,46.2)	38.1 (33.2,43.2)	44.4 (38.9,50.2)	45.5 (40.4,50.8)	45.2 (39.7,50.8)	34.5 (31.5,37.6)	41.5 (37.4,45.6)	28.6 (24.8,32.6)
Agree	36.5 (34.2,38.9)	40.5 (35.4,45.8)	36.6 (31.3,42.3)	35.8 (30.7,41.3)	34.5 (29.1,40.4)	35.8 (32.9,38.7)	37.2 (32.9,41.7)	34.6 (31.0,38.3)
Neither agree nor disagree	12.7 (11.1,14.4)	15.8 (12.1,20.4)	10.7 (8.1,13.9)	10.1 (7.5,13.4)	14.6 (10.9,19.2)	19.5 (17.3,22.0)	13.8 (11.0,17.2)	24.3 (21.3,27.7)
Disagree	4.6 (3.6,5.9)	3.2 (1.9,5.5)	4.9 (3.0,8.0)	5.6 (3.6,8.7)	4.6 (2.7,7.7)	6.2 (4.8,8.0)	4.9 (3.4,7.2)	7.3 (5.3,9.9)
Strongly disagree	1.1 (0.8,1.7)	1.2* (0.5,3.1)	0.4* (0.1,1.9)	1.9* (0.9,3.8)	1.1* (0.4,2.7)	1.1 (0.7,1.8)	0.0 (N/A,N/A)	2.0 (1.2,3.4)
Not applicable	1.3 (0.8,2.0)	1.2* (0.5,3.1)	2.9* (1.6,5.2)	1.1* (0.4,2.8)	0.0 (N/A,N/A)	3.0 (2.1,4.1)	2.6 (1.6,4.4)	3.3 (2.2,4.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32e.1***Agreement That Recruiter Is Punished for Falling Short of Goal/Mission: Recruiters by Active Component***

32e. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I am punished if I fall short of goal/mission

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	122	116	66	24	17	8	7
Responding on Item	14,145	13,797	5,855	4,398	2,046	1,498	348
Strongly agree	23.0 (21.8,24.2)	23.5 (22.3,24.7)	26.3 (24.1,28.7)	22.3 (20.5,24.3)	24.4 (21.9,27.1)	14.5 (12.6,16.6)	2.4* (1.2,4.9)
Agree	29.3 (28.0,30.8)	29.8 (28.4,31.2)	31.7 (29.3,34.3)	27.8 (25.0,30.7)	30.3 (28.0,32.6)	27.5 (24.8,30.4)	11.5 (8.2,16.0)
Neither agree nor disagree	28.6 (27.2,30.0)	28.7 (27.3,30.2)	28.0 (25.6,30.6)	29.2 (26.5,32.0)	28.9 (26.8,31.1)	30.1 (27.1,33.3)	23.6 (19.1,28.8)
Disagree	14.0 (13.0,15.0)	13.4 (12.4,14.5)	11.3 (9.7,13.1)	15.5 (13.5,17.8)	11.0 (9.5,12.8)	18.8 (16.7,21.0)	36.4 (30.8,42.3)
Strongly disagree	3.1 (2.7,3.6)	2.7 (2.2,3.2)	1.8 (1.2,2.7)	3.7 (2.9,4.9)	2.4 (1.7,3.4)	3.3 (2.3,4.6)	20.6 (16.3,25.7)
Not applicable	2.0 (1.7,2.4)	1.9 (1.6,2.4)	0.8* (0.4,1.6)	1.5 (1.1,2.2)	3.1 (2.2,4.3)	5.9 (4.5,7.6)	5.5 (3.4,8.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32e.2***Agreement That Recruiter Is Punished for Falling Short of Goal/Mission: Recruiters by Reserve and Guard Component***

32e. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I am punished if I fall short of goal/mission

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	74	12	48	4	0	11
Responding on Item	4,848	1,301	2,369	538	275	364
Strongly agree	24.8 (22.4,27.3)	26.2 (21.1,32.1)	28.4 (25.1,32.1)	17.6 (13.1,23.1)	24.2 (18.1,31.7)	6.8 (4.4,10.5)
Agree	32.1 (29.8,34.5)	35.8 (30.1,41.8)	33.1 (29.1,37.4)	33.8 (27.8,40.4)	35.4 (27.5,44.1)	7.6 (4.6,12.2)
Neither agree nor disagree	23.1 (20.5,25.9)	23.5 (18.7,29.2)	21.6 (18.2,25.4)	27.7 (21.7,34.6)	22.2 (15.9,30.2)	25.8 (20.2,32.2)
Disagree	14.6 (12.6,16.8)	12.2 (8.6,17.0)	12.0 (9.3,15.3)	15.5 (11.5,20.7)	12.1 (7.8,18.4)	40.2 (33.6,47.0)
Strongly disagree	3.1 (2.4,4.1)	0.9* (0.3,3.0)	2.4 (1.4,4.3)	4.1* (2.2,7.4)	4.0* (1.9,8.2)	13.6 (9.7,18.9)
Not applicable	2.3 (1.6,3.2)	1.4* (0.5,3.6)	2.4 (1.5,4.0)	1.4* (0.5,4.0)	2.0* (0.7,5.5)	6.1 (3.5,10.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32e.3***Agreement That Recruiter Is Punished for Falling Short of Goal/Mission: Army Recruiters by Location***

32e. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I am punished if I fall short of goal/mission

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	66	7	24	6	16	16
Responding on Item	5,855	1,311	1,252	1,110	913	1,268
Strongly agree	26.3 (24.1,28.7)	29.6 (24.6,35.3)	24.7 (19.5,30.6)	25.4 (20.8,30.5)	30.0 (26.0,34.3)	22.9 (18.7,27.6)
Agree	31.7 (29.3,34.3)	30.1 (23.8,37.2)	29.8 (24.5,35.7)	36.6 (31.0,42.6)	33.5 (29.4,37.8)	29.8 (25.0,35.1)
Neither agree nor disagree	28.0 (25.6,30.6)	27.8 (22.1,34.3)	28.4 (22.6,35.0)	25.8 (21.2,31.1)	27.3 (23.1,32.0)	30.2 (25.8,35.0)
Disagree	11.3 (9.7,13.1)	10.2 (6.4,15.8)	12.1 (8.9,16.3)	11.3 (8.7,14.6)	7.1 (4.5,10.8)	14.7 (11.8,18.1)
Strongly disagree	1.8 (1.2,2.7)	1.4* (0.5,3.8)	3.7 (2.1,6.6)	0.5* (0.1,2.5)	1.8* (0.8,3.9)	1.6* (0.7,3.8)
Not applicable	0.8* (0.4,1.6)	0.9* (0.3,3.1)	1.4* (0.5,3.9)	0.5* (0.1,2.5)	0.4* (0.1,2.1)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32e.4***Agreement That Recruiter Is Punished for Falling Short of Goal/Mission: Navy or Marine Corps Recruiters by Location***

32e. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I am punished if I fall short of goal/mission

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	24	11	0	4	8	17	6	11
Responding on Item	4,398	956	1,078	1,145	1,200	2,046	936	1,110
Strongly agree	22.3 (20.5,24.3)	19.9 (16.2,24.3)	25.4 (20.5,31.0)	25.4 (21.0,30.3)	18.9 (15.4,23.0)	24.4 (21.9,27.1)	25.8 (21.9,30.1)	23.2 (20.4,26.2)
Agree	27.8 (25.0,30.7)	28.5 (24.2,33.1)	26.2 (21.0,32.2)	27.6 (23.1,32.7)	27.5 (22.4,33.3)	30.3 (28.0,32.6)	33.7 (30.0,37.6)	27.4 (24.2,30.9)
Neither agree nor disagree	29.2 (26.5,32.0)	33.7 (29.1,38.7)	29.1 (24.8,33.8)	27.2 (22.8,32.1)	27.9 (23.1,33.2)	28.9 (26.8,31.1)	29.1 (25.5,33.0)	28.7 (26.1,31.4)
Disagree	15.5 (13.5,17.8)	12.2 (9.5,15.6)	13.1 (9.4,18.1)	16.0 (13.2,19.4)	20.0 (15.9,24.8)	11.0 (9.5,12.8)	7.5 (5.4,10.3)	14.0 (11.1,17.4)
Strongly disagree	3.7 (2.9,4.9)	4.1 (2.4,6.9)	3.7 (2.1,6.6)	2.6 (1.5,4.7)	4.6 (2.8,7.5)	2.4 (1.7,3.4)	1.3* (0.6,2.8)	3.2 (2.1,5.1)
Not applicable	1.5 (1.1,2.2)	1.6* (0.7,3.6)	2.5* (1.3,4.6)	1.1* (0.4,2.8)	1.1* (0.4,2.7)	3.1 (2.2,4.3)	2.6* (1.4,4.7)	3.5 (2.4,5.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32f.1***Agreement That Recruiter Is Allowed to Make Up Missed Goal/Mission the Next Month: Recruiters by Active Component***

32f. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? If I miss my goal/mission one month, I can make it up the next month

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	78	77	30	20	20	5	2
Responding on Item	14,189	13,836	5,891	4,402	2,043	1,501	353
Strongly agree	5.7 (5.1,6.4)	5.4 (4.8,6.1)	4.1 (3.1,5.3)	6.0 (4.9,7.3)	5.8 (4.4,7.6)	8.4 (6.9,10.2)	17.4 (13.4,22.2)
Agree	31.9 (30.5,33.4)	31.1 (29.7,32.6)	28.6 (26.2,31.2)	32.8 (30.4,35.4)	26.5 (23.3,30.1)	42.4 (39.7,45.2)	61.7 (55.4,67.6)
Neither agree nor disagree	25.0 (23.5,26.5)	25.3 (23.8,26.8)	25.9 (23.3,28.7)	25.9 (23.5,28.3)	25.9 (22.9,29.0)	20.1 (18.0,22.4)	13.8 (10.3,18.2)
Disagree	22.5 (21.2,23.8)	22.9 (21.6,24.3)	25.7 (23.3,28.3)	22.2 (20.2,24.4)	24.1 (21.9,26.3)	12.5 (10.6,14.8)	3.6 (2.0,6.3)
Strongly disagree	12.0 (10.9,13.1)	12.3 (11.2,13.4)	14.3 (12.2,16.6)	10.6 (9.1,12.4)	14.6 (12.5,17.0)	6.2 (4.8,7.9)	0.0 (N/A,N/A)
Not applicable	3.0 (2.6,3.5)	3.0 (2.6,3.5)	1.5 (0.9,2.3)	2.5 (1.8,3.5)	3.1 (2.4,4.2)	10.3 (8.7,12.1)	3.6 (2.0,6.3)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32f.2***Agreement That Recruiter Is Allowed to Make Up Missed Goal/Mission the Next Month: Recruiters by Reserve and Guard Component***

32f. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? If I miss my goal/mission one month, I can make it up the next month

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	57	6	42	0	0	8
Responding on Item	4,865	1,307	2,375	542	275	367
Strongly agree	10.2 (8.6,12.1)	4.1 (2.3,7.0)	13.5 (10.9,16.7)	11.4 (8.1,15.8)	8.1 (4.7,13.6)	10.5 (6.6,16.5)
Agree	55.8 (53.0,58.6)	32.4 (26.5,39.0)	64.3 (60.1,68.3)	65.1 (58.9,70.8)	59.6 (50.5,68.1)	67.7 (61.2,73.6)
Neither agree nor disagree	14.2 (12.3,16.3)	19.8 (15.4,25.2)	11.5 (8.8,15.0)	16.8 (12.4,22.3)	9.1 (5.8,14.0)	11.3 (7.7,16.3)
Disagree	11.3 (9.5,13.3)	24.8 (19.8,30.5)	7.1 (5.3,9.5)	3.4* (1.7,6.5)	10.1 (6.3,15.9)	3.0* (1.4,6.4)
Strongly disagree	6.0 (4.6,7.7)	14.9 (11.1,19.6)	2.4* (1.3,4.6)	2.7* (1.3,5.6)	7.1* (3.9,12.5)	1.5* (0.5,4.4)
Not applicable	2.5 (1.8,3.6)	4.1* (2.2,7.5)	1.1* (0.5,2.4)	0.7* (0.2,2.9)	6.1 (3.5,10.3)	6.0 (3.5,10.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32f.3***Agreement That Recruiter Is Allowed to Make Up Missed Goal/Mission the Next Month: Army Recruiters by Location***

32f. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? If I miss my goal/mission one month, I can make it up the next month

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	30	7	6	6	8	5
Responding on Item	5,891	1,311	1,270	1,110	921	1,279
Strongly agree	4.1 (3.1,5.3)	3.7* (2.0,6.6)	4.1* (2.3,7.5)	4.2 (2.4,7.3)	4.4 (2.6,7.4)	4.1* (2.2,7.3)
Agree	28.6 (26.2,31.2)	26.4 (20.6,33.1)	18.8 (14.0,24.8)	31.5 (26.6,36.7)	38.9 (33.7,44.3)	30.8 (25.0,37.2)
Neither agree nor disagree	25.9 (23.3,28.7)	25.9 (19.6,33.5)	23.9 (18.8,29.8)	28.2 (23.5,33.4)	25.3 (20.8,30.5)	26.3 (21.2,32.2)
Disagree	25.7 (23.3,28.3)	30.1 (24.2,36.7)	27.1 (22.8,31.8)	21.6 (17.1,26.8)	20.5 (16.5,25.2)	27.1 (21.8,33.1)
Strongly disagree	14.3 (12.2,16.6)	13.4 (9.1,19.4)	22.9 (18.0,28.7)	13.2 (9.6,17.7)	10.0 (7.3,13.8)	10.5 (7.3,14.9)
Not applicable	1.5 (0.9,2.3)	0.5* (0.1,2.4)	3.2* (1.7,6.1)	1.4* (0.5,3.8)	0.9* (0.3,2.7)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32f.4***Agreement That Recruiter Is Allowed to Make Up Missed Goal/Mission the Next Month: Navy or Marine Corps Recruiters by Location***

32f. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? If I miss my goal/mission one month, I can make it up the next month

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	20	7	5	4	4	20	9	11
Responding on Item	4,402	960	1,073	1,145	1,204	2,043	933	1,110
Strongly agree	6.0 (4.9,7.3)	4.9 (3.2,7.4)	8.6 (6.1,12.2)	4.1 (2.5,6.7)	6.4 (4.1,9.8)	5.8 (4.4,7.6)	5.9 (4.0,8.6)	5.7 (3.9,8.4)
Agree	32.8 (30.4,35.4)	27.5 (22.4,33.3)	32.9 (28.7,37.5)	33.2 (29.1,37.6)	36.3 (31.5,41.4)	26.5 (23.3,30.1)	27.2 (22.9,32.0)	25.9 (22.0,30.4)
Neither agree nor disagree	25.9 (23.5,28.3)	25.9 (21.0,31.5)	24.7 (20.4,29.5)	26.9 (22.6,31.6)	26.3 (22.2,31.0)	25.9 (22.9,29.0)	24.3 (20.1,29.0)	27.2 (24.0,30.7)
Disagree	22.2 (20.2,24.4)	27.1 (22.6,32.2)	21.4 (17.2,26.3)	18.3 (14.6,22.7)	22.4 (18.8,26.6)	24.1 (21.9,26.3)	23.6 (20.6,26.9)	24.4 (21.1,28.2)
Strongly disagree	10.6 (9.1,12.4)	12.2 (8.8,16.5)	9.5 (7.0,12.7)	14.9 (11.7,18.8)	6.4 (4.4,9.3)	14.6 (12.5,17.0)	15.4 (12.4,19.0)	14.0 (11.4,17.0)
Not applicable	2.5 (1.8,3.5)	2.4* (1.1,5.1)	2.9* (1.5,5.6)	2.6* (1.3,5.1)	2.1* (1.1,4.0)	3.1 (2.4,4.2)	3.6 (2.4,5.5)	2.7 (1.7,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32g.1***Agreement That Recruiter Receives Adequate Support to Help Accomplish Goal/Mission: Recruiters by Active Component***

32g. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I receive adequate support (e.g., cars, telephone, promotional items) to help me accomplish my goal/mission

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	73	72	25	20	20	5	2
Responding on Item	14,194	13,841	5,896	4,402	2,043	1,501	353
Strongly agree	13.4 (12.4,14.4)	13.5 (12.4,14.5)	12.9 (11.1,14.8)	15.8 (13.9,18.0)	10.6 (8.8,12.6)	12.7 (10.4,15.5)	10.2 (7.1,14.3)
Agree	45.7 (44.1,47.3)	45.9 (44.2,47.5)	49.3 (46.2,52.4)	51.1 (48.4,53.8)	28.6 (25.4,32.0)	40.6 (37.6,43.6)	38.9 (33.3,44.9)
Neither agree nor disagree	14.3 (13.2,15.5)	14.4 (13.2,15.6)	14.8 (12.8,17.1)	12.9 (11.0,15.0)	18.4 (16.3,20.6)	11.9 (10.1,13.9)	10.2 (7.1,14.4)
Disagree	15.6 (14.5,16.7)	15.4 (14.3,16.5)	15.1 (13.2,17.3)	12.4 (11.0,14.1)	21.4 (18.8,24.1)	16.7 (14.5,19.1)	25.2 (20.5,30.4)
Strongly disagree	10.1 (9.2,11.1)	10.0 (9.1,11.0)	7.8 (6.3,9.6)	7.2 (5.9,8.7)	19.1 (16.9,21.5)	14.8 (12.9,16.9)	14.4 (10.4,19.6)
Not applicable	1.0 (0.7,1.2)	0.9 (0.7,1.2)	0.2* (0.1,0.6)	0.6* (0.3,1.1)	2.1 (1.5,3.0)	3.4 (2.4,5.0)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32g.2***Agreement That Recruiter Receives Adequate Support to Help Accomplish Goal/Mission: Recruiters by Reserve and Guard Component***

32g. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I receive adequate support (e.g., cars, telephone, promotional items) to help me accomplish my goal/mission

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	46	0	37	4	0	6
Responding on Item	4,876	1,313	2,380	538	275	369
Strongly agree	13.6 (11.7,15.7)	13.5 (9.8,18.3)	13.5 (10.9,16.7)	10.8 (7.0,16.4)	20.2 (14.5,27.5)	13.4 (9.5,18.6)
Agree	42.6 (39.7,45.6)	50.2 (43.5,56.9)	37.2 (32.9,41.7)	39.9 (33.2,47.0)	53.5 (45.3,61.6)	46.3 (38.7,54.0)
Neither agree nor disagree	13.2 (11.4,15.3)	15.3 (11.2,20.4)	13.3 (10.4,16.8)	16.9 (11.9,23.4)	8.1 (4.6,13.7)	3.7* (1.9,7.3)
Disagree	18.3 (16.1,20.8)	14.4 (10.1,20.0)	22.1 (18.5,26.2)	18.2 (14.1,23.2)	8.1* (4.2,15.1)	15.7 (11.7,20.7)
Strongly disagree	11.7 (10.0,13.7)	6.7 (4.5,9.9)	13.3 (10.6,16.5)	13.5 (9.9,18.1)	9.1 (5.3,15.1)	18.7 (13.4,25.3)
Not applicable	0.6* (0.3,1.2)	0.0 (N/A,N/A)	0.7* (0.2,1.8)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	2.2* (0.9,5.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32g.3***Agreement That Recruiter Receives Adequate Support to Help Accomplish Goal/Mission: Army Recruiters by Location***

32g. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I receive adequate support (e.g., cars, telephone, promotional items) to help me accomplish my goal/mission

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	25	7	6	6	8	0
Responding on Item	5,896	1,311	1,270	1,110	921	1,284
Strongly agree	12.9 (11.1,14.8)	15.3 (11.1,20.7)	15.6 (11.1,21.4)	10.3 (7.0,15.1)	13.1 (10.0,16.9)	9.7 (7.0,13.3)
Agree	49.3 (46.2,52.4)	49.1 (41.9,56.3)	50.0 (42.4,57.6)	50.7 (43.7,57.7)	46.3 (42.2,50.4)	49.6 (42.3,56.9)
Neither agree nor disagree	14.8 (12.8,17.1)	17.1 (12.6,22.9)	12.4 (8.5,17.7)	16.0 (11.9,21.1)	10.5 (7.8,13.9)	16.9 (12.8,22.1)
Disagree	15.1 (13.2,17.3)	15.3 (11.3,20.3)	11.5 (8.2,15.8)	14.6 (10.4,20.0)	19.2 (15.6,23.5)	16.1 (11.9,21.6)
Strongly disagree	7.8 (6.3,9.6)	3.2* (1.7,6.2)	10.6 (7.5,14.7)	8.0 (5.2,12.2)	10.9 (7.9,15.0)	7.3 (4.8,10.8)
Not applicable	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32g.4**Agreement That Recruiter Receives Adequate Support to Help Accomplish Goal/Mission: Navy or Marine Corps Recruiters by Location**

32g. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? I receive adequate support (e.g., cars, telephone, promotional items) to help me accomplish my goal/mission

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	20	7	5	4	4	20	9	11
Responding on Item	4,402	960	1,073	1,145	1,204	2,043	933	1,110
Strongly agree	15.8 (13.9,18.0)	15.8 (12.8,19.4)	19.3 (14.7,25.0)	13.8 (9.8,19.0)	15.0 (11.8,18.7)	10.6 (8.8,12.6)	12.1 (9.5,15.4)	9.2 (7.1,11.9)
Agree	51.1 (48.4,53.8)	55.1 (49.8,60.3)	47.3 (42.0,52.7)	47.4 (42.4,52.5)	54.1 (49.1,59.0)	28.6 (25.4,32.0)	24.6 (20.9,28.7)	31.9 (27.6,36.6)
Neither agree nor disagree	12.9 (11.0,15.0)	15.4 (11.2,20.8)	12.4 (9.5,15.9)	15.3 (11.7,19.8)	9.3 (6.3,13.4)	18.4 (16.3,20.6)	20.0 (16.7,23.8)	17.0 (14.3,20.1)
Disagree	12.4 (11.0,14.1)	8.9 (6.7,11.8)	12.8 (10.1,15.9)	12.7 (9.9,16.2)	15.0 (11.8,18.8)	21.4 (18.8,24.1)	20.7 (17.3,24.5)	22.0 (18.8,25.5)
Strongly disagree	7.2 (5.9,8.7)	4.1* (2.1,7.5)	7.4 (5.0,10.9)	10.1 (7.4,13.6)	6.8 (4.7,9.7)	19.1 (16.9,21.5)	21.0 (17.3,25.2)	17.5 (14.7,20.6)
Not applicable	0.6* (0.3,1.1)	0.8* (0.3,2.5)	0.8* (0.3,2.5)	0.8* (0.2,2.3)	0.0 (N/A,N/A)	2.1 (1.5,3.0)	1.6* (0.8,3.2)	2.5 (1.6,3.9)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32h.1***Agreement That Required Paperwork Interferes With Efforts to Make Goal/Mission: Recruiters by Active Component***

32h. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? Required paperwork interferes with my efforts to make goal/mission

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	101	95	35	29	20	10	7
Responding on Item	14,166	13,818	5,886	4,393	2,043	1,496	348
Strongly agree	25.9 (24.7,27.1)	26.3 (25.1,27.6)	35.4 (33.1,37.8)	17.1 (15.2,19.2)	16.4 (14.3,18.8)	31.0 (28.2,34.0)	8.5 (5.8,12.2)
Agree	29.7 (28.3,31.1)	29.9 (28.4,31.3)	33.0 (30.4,35.6)	27.5 (25.4,29.7)	22.4 (20.4,24.6)	34.7 (31.6,37.9)	23.0 (18.4,28.5)
Neither agree nor disagree	25.7 (24.5,27.1)	25.6 (24.3,26.9)	22.0 (19.9,24.1)	30.2 (27.6,32.9)	31.2 (28.3,34.2)	18.6 (16.3,21.2)	32.1 (26.9,37.8)
Disagree	14.8 (13.8,15.9)	14.4 (13.3,15.5)	7.5 (6.1,9.2)	21.4 (19.1,23.9)	23.0 (20.4,25.7)	9.1 (7.6,10.9)	31.5 (25.9,37.7)
Strongly disagree	2.8 (2.4,3.3)	2.8 (2.4,3.3)	1.9 (1.3,2.8)	3.1 (2.3,4.1)	5.0 (4.0,6.3)	2.6 (1.8,3.7)	3.6* (1.8,7.1)
Not applicable	1.1 (0.9,1.4)	1.1 (0.9,1.4)	0.3* (0.1,0.8)	0.8 (0.4,1.3)	2.0 (1.3,3.0)	4.0 (3.0,5.3)	1.2* (0.4,3.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32h.2***Agreement That Required Paperwork Interferes With Efforts to Make Goal/Mission: Recruiters by Reserve and Guard Component***

32h. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? Required paperwork interferes with my efforts to make goal/mission

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	61	12	37	4	3	6
Responding on Item	4,861	1,301	2,380	538	272	369
Strongly agree	34.0 (31.4,36.7)	39.8 (34.4,45.5)	29.4 (25.6,33.6)	30.4 (24.3,37.3)	49.0 (42.0,56.0)	37.3 (29.7,45.6)
Agree	29.6 (27.2,32.1)	32.1 (27.4,37.3)	29.0 (25.3,33.0)	27.0 (20.7,34.5)	30.6 (24.1,38.0)	27.6 (22.1,34.0)
Neither agree nor disagree	21.4 (19.0,24.1)	19.0 (14.9,24.0)	23.0 (19.4,27.1)	25.7 (20.0,32.4)	12.2 (7.9,18.6)	20.2 (15.6,25.6)
Disagree	11.5 (9.8,13.5)	7.7 (4.8,12.1)	13.7 (11.3,16.5)	14.2 (10.4,19.0)	6.1* (3.2,11.5)	11.2 (7.8,15.9)
Strongly disagree	2.7 (1.9,3.6)	1.4* (0.5,3.7)	4.0 (2.7,5.9)	2.0* (0.8,4.9)	1.0* (0.3,4.1)	0.8* (0.2,3.3)
Not applicable	0.8 (0.5,1.4)	0.0 (N/A,N/A)	0.9* (0.4,2.1)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	3.0* (1.4,6.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32h.3***Agreement That Required Paperwork Interferes With Efforts to Make Goal/Mission: Army Recruiters by Location***

32h. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? Required paperwork interferes with my efforts to make goal/mission

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	35	7	12	6	12	0
Responding on Item	5,886	1,311	1,264	1,110	917	1,284
Strongly agree	35.4 (33.1,37.8)	30.6 (25.3,36.4)	45.2 (39.4,51.0)	36.2 (30.1,42.7)	38.6 (33.8,43.6)	27.8 (23.5,32.6)
Agree	33.0 (30.4,35.6)	32.9 (27.3,38.9)	30.0 (24.6,36.0)	33.8 (26.3,42.2)	29.4 (24.0,35.4)	37.9 (32.9,43.2)
Neither agree nor disagree	22.0 (19.9,24.1)	24.1 (18.8,30.2)	16.6 (13.0,21.0)	23.0 (18.4,28.4)	24.1 (18.9,30.3)	22.6 (18.0,28.0)
Disagree	7.5 (6.1,9.2)	9.7 (6.6,14.1)	6.0 (3.7,9.5)	5.6 (3.3,9.4)	6.1 (3.9,9.5)	9.3 (6.2,13.7)
Strongly disagree	1.9 (1.3,2.8)	2.3* (1.1,5.0)	2.3* (1.1,5.0)	0.9* (0.3,3.2)	1.8* (0.8,3.9)	2.0* (0.9,4.4)
Not applicable	0.3* (0.1,0.8)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32h.4***Agreement That Required Paperwork Interferes With Efforts to Make Goal/Mission: Navy or Marine Corps Recruiters by Location***

32h. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? Required paperwork interferes with my efforts to make goal/mission

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	7	9	8	4	20	9	11
Responding on Item	4,393	960	1,069	1,141	1,204	2,043	933	1,110
Strongly agree	17.1 (15.2,19.2)	15.8 (12.2,20.1)	18.6 (14.4,23.6)	17.6 (14.2,21.7)	16.7 (13.7,20.2)	16.4 (14.3,18.8)	16.4 (13.2,20.1)	16.5 (13.9,19.4)
Agree	27.5 (25.4,29.7)	31.6 (26.8,36.8)	28.1 (23.2,33.6)	27.0 (22.5,32.0)	24.6 (20.4,29.3)	22.4 (20.4,24.6)	23.3 (19.2,28.0)	21.7 (19.5,24.1)
Neither agree nor disagree	30.2 (27.6,32.9)	30.0 (25.2,35.2)	28.1 (22.9,33.9)	30.0 (24.5,36.0)	32.0 (27.6,36.9)	31.2 (28.3,34.2)	32.1 (28.0,36.5)	30.4 (26.6,34.5)
Disagree	21.4 (19.1,23.9)	18.6 (15.0,22.9)	21.9 (17.3,27.3)	20.6 (16.5,25.5)	23.5 (19.5,28.0)	23.0 (20.4,25.7)	23.0 (19.3,27.1)	22.9 (19.3,27.0)
Strongly disagree	3.1 (2.3,4.1)	2.8* (1.6,5.1)	2.1* (1.0,4.2)	4.1 (2.7,6.4)	3.2 (1.8,5.7)	5.0 (4.0,6.3)	3.6 (2.3,5.7)	6.2 (4.8,8.1)
Not applicable	0.8 (0.4,1.3)	1.2* (0.5,3.1)	1.2* (0.5,3.1)	0.8* (0.2,2.3)	0.0 (N/A,N/A)	2.0 (1.3,3.0)	1.6* (0.8,3.2)	2.2 (1.3,3.9)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32i.1**Agreement That Supervisor Will Help if Recruiter Has Trouble Making Goal/Mission: Recruiters by Active Component**

32i. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My supervisor will help me if I have trouble making goal/mission

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	160	153	62	50	27	13	9
Responding on Item	14,107	13,760	5,859	4,372	2,036	1,493	346
Strongly agree	11.6 (10.7,12.5)	11.6 (10.8,12.5)	9.2 (7.9,10.7)	11.7 (10.1,13.5)	17.2 (15.3,19.2)	13.1 (11.5,15.0)	9.8 (6.9,13.7)
Agree	36.6 (35.1,38.1)	36.4 (34.8,37.9)	32.7 (30.2,35.3)	38.4 (35.7,41.3)	38.8 (35.8,41.8)	41.3 (38.2,44.4)	44.5 (39.3,49.9)
Neither agree nor disagree	24.9 (23.4,26.5)	25.1 (23.5,26.6)	27.5 (24.8,30.4)	24.4 (22.1,27.0)	22.3 (20.0,24.8)	21.1 (18.5,23.9)	19.5 (15.2,24.7)
Disagree	14.7 (13.7,15.8)	14.7 (13.6,15.9)	17.7 (15.7,19.8)	14.5 (12.5,16.7)	10.3 (8.7,12.3)	9.8 (8.2,11.8)	14.6 (11.1,19.0)
Strongly disagree	10.2 (9.3,11.2)	10.3 (9.4,11.3)	12.2 (10.5,14.2)	9.0 (7.6,10.7)	8.2 (6.7,10.0)	9.0 (7.4,10.9)	7.9 (5.1,12.2)
Not applicable	2.1 (1.7,2.5)	2.0 (1.7,2.4)	0.7* (0.4,1.4)	1.9 (1.3,2.8)	3.2 (2.4,4.4)	5.7 (4.4,7.4)	3.7* (1.8,7.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32i.2***Agreement That Supervisor Will Help if Recruiter Has Trouble Making Goal/Mission: Recruiters by Reserve and Guard Component***

32i. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My supervisor will help me if I have trouble making goal/mission

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	79	12	48	11	3	6
Responding on Item	4,843	1,301	2,369	531	272	369
Strongly agree	8.5 (6.9,10.5)	10.0 (6.3,15.5)	7.3 (5.2,10.3)	8.2 (5.0,13.3)	14.3 (9.6,20.7)	7.5 (4.7,11.6)
Agree	31.0 (28.4,33.8)	35.8 (30.6,41.3)	26.4 (22.6,30.6)	40.4 (34.3,46.9)	34.7 (27.4,42.8)	27.6 (21.7,34.4)
Neither agree nor disagree	20.5 (18.4,22.8)	20.4 (16.2,25.2)	20.4 (17.6,23.6)	20.6 (15.7,26.4)	24.5 (18.3,31.9)	18.7 (13.5,25.2)
Disagree	18.6 (16.6,20.7)	19.0 (15.5,23.1)	19.8 (17.1,22.8)	15.8 (11.4,21.4)	11.2 (7.5,16.5)	18.7 (13.5,25.2)
Strongly disagree	18.7 (16.9,20.7)	13.1 (9.2,18.3)	24.2 (20.9,27.9)	13.7 (10.0,18.5)	13.3 (9.0,19.2)	14.2 (9.7,20.4)
Not applicable	2.7 (1.9,3.7)	1.8* (0.8,4.3)	1.8* (1.0,3.3)	1.4* (0.5,4.0)	2.0* (0.7,5.6)	13.4 (8.8,20.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32i.3***Agreement That Supervisor Will Help if Recruiter Has Trouble Making Goal/Mission: Army Recruiters by Location***

32i. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My supervisor will help me if I have trouble making goal/mission

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	62	19	6	21	12	5
Responding on Item	5,859	1,299	1,270	1,095	917	1,279
Strongly agree	9.2 (7.9,10.7)	6.1 (3.6,10.1)	12.4 (9.0,16.8)	7.1 (4.7,10.8)	11.0 (8.0,14.9)	9.7 (7.0,13.4)
Agree	32.7 (30.2,35.3)	33.2 (28.4,38.4)	32.1 (25.8,39.2)	36.2 (30.6,42.2)	32.5 (26.8,38.7)	30.0 (25.2,35.2)
Neither agree nor disagree	27.5 (24.8,30.4)	27.1 (22.5,32.3)	25.2 (19.7,31.7)	24.8 (20.0,30.2)	28.1 (24.1,32.4)	32.0 (26.1,38.5)
Disagree	17.7 (15.7,19.8)	19.6 (15.6,24.4)	16.5 (12.4,21.7)	19.1 (14.8,24.2)	15.8 (11.7,21.0)	17.0 (13.7,21.0)
Strongly disagree	12.2 (10.5,14.2)	12.6 (9.1,17.3)	13.3 (9.5,18.3)	12.4 (8.8,17.2)	11.8 (8.8,15.8)	10.9 (7.4,15.8)
Not applicable	0.7* (0.4,1.4)	1.4* (0.5,3.8)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.9* (0.2,4.1)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 32i.4***Agreement That Supervisor Will Help if Recruiter Has Trouble Making Goal/Mission: Navy or Marine Corps Recruiters by Location***

32i. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements? My supervisor will help me if I have trouble making goal/mission

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	50	7	9	21	12	27	15	11
Responding on Item	4,372	960	1,069	1,128	1,196	2,036	927	1,110
Strongly agree	11.7 (10.1,13.5)	13.8 (10.6,17.7)	12.4 (9.4,16.2)	9.1 (5.9,13.7)	12.2 (8.9,16.5)	17.2 (15.3,19.2)	16.8 (13.9,20.3)	17.5 (15.2,19.9)
Agree	38.4 (35.7,41.3)	36.0 (31.3,41.1)	31.8 (26.7,37.4)	37.1 (30.6,44.2)	47.3 (42.0,52.7)	38.8 (35.8,41.8)	38.3 (33.5,43.3)	39.2 (35.0,43.5)
Neither agree nor disagree	24.4 (22.1,27.0)	25.1 (21.1,29.6)	26.0 (20.9,32.0)	26.9 (21.9,32.5)	19.7 (16.2,23.8)	22.3 (20.0,24.8)	26.1 (22.3,30.2)	19.2 (16.5,22.2)
Disagree	14.5 (12.5,16.7)	12.2 (8.9,16.5)	18.6 (14.2,23.9)	14.8 (11.5,18.8)	12.5 (9.9,15.7)	10.3 (8.7,12.3)	9.2 (6.8,12.4)	11.2 (8.9,14.0)
Strongly disagree	9.0 (7.6,10.7)	10.9 (8.0,14.8)	7.4 (5.1,10.8)	10.6 (7.6,14.7)	7.5 (5.3,10.7)	8.2 (6.7,10.0)	7.3 (5.1,10.2)	9.0 (6.7,11.9)
Not applicable	1.9 (1.3,2.8)	2.0* (0.9,4.7)	3.7 (2.2,6.2)	1.5* (0.7,3.4)	0.7* (0.2,2.2)	3.2 (2.4,4.4)	2.3 (1.3,4.1)	4.0 (2.7,5.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 33.1***Number of Months During Past Fiscal Year That Monthly Goal/Mission Was Achieved: Recruiters by Active Component***

33. In how many of the months of the past fiscal year did you achieve your monthly goal/mission?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	351	331	176	79	38	36	21
Responding on Item	13,916	13,582	5,745	4,343	2,025	1,470	334
Less than 3 months	12.5 (11.5,13.6)	12.6 (11.6,13.7)	23.8 (21.6,26.2)	3.1 (2.2,4.3)	7.8 (6.4,9.5)	3.5 (2.5,5.0)	7.6 (4.8,11.9)
3-5 months	18.1 (16.8,19.4)	18.2 (16.9,19.5)	25.2 (22.7,27.9)	12.4 (10.9,14.1)	16.3 (13.9,18.9)	10.4 (8.6,12.5)	13.9 (10.5,18.2)
6-8 months	24.6 (23.2,26.1)	24.7 (23.3,26.3)	23.9 (21.1,27.0)	27.6 (25.4,29.9)	23.4 (21.1,25.9)	21.4 (18.9,24.1)	18.4 (14.4,23.2)
9-11 months	28.5 (27.2,29.8)	28.5 (27.2,29.9)	17.3 (15.1,19.9)	39.4 (37.0,41.9)	32.4 (29.7,35.2)	34.7 (31.7,37.9)	26.6 (21.3,32.7)
All 12 months	10.2 (9.3,11.2)	9.8 (8.9,10.8)	6.2 (4.8,8.0)	12.8 (11.1,14.8)	12.5 (10.5,14.7)	11.2 (9.2,13.6)	26.0 (21.5,30.9)
Not applicable	6.2 (5.6,6.9)	6.2 (5.6,6.8)	3.6 (2.7,4.7)	4.7 (3.7,5.8)	7.7 (6.3,9.4)	18.8 (16.6,21.2)	7.6 (5.2,11.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 33.2***Number of Months During Past Fiscal Year That Monthly Goal/Mission Was Achieved: Recruiters by Reserve and Guard Component***

33. In how many of the months of the past fiscal year did you achieve your monthly goal/mission?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	93	12	53	14	3	11
Responding on Item	4,829	1,301	2,364	528	272	364
Less than 3 months	6.0 (4.8,7.4)	12.2 (8.9,16.5)	3.1 (1.8,5.2)	3.5* (1.8,6.7)	9.2 (5.9,14.1)	3.8* (1.9,7.4)
3-5 months	11.5 (9.9,13.4)	24.4 (19.8,29.7)	6.0 (4.3,8.4)	4.1* (2.0,8.5)	12.2 (8.1,18.2)	11.4 (7.6,16.8)
6-8 months	18.6 (16.5,20.9)	21.7 (17.1,27.2)	18.7 (15.8,22.0)	13.8 (9.6,19.4)	15.3 (10.5,21.7)	16.7 (12.2,22.4)
9-11 months	29.3 (26.9,31.9)	21.3 (16.6,26.9)	30.3 (26.3,34.7)	48.3 (41.7,54.9)	17.4 (11.7,24.9)	33.3 (28.5,38.5)
All 12 months	29.2 (26.4,32.1)	14.5 (10.6,19.6)	37.6 (32.9,42.6)	30.3 (24.6,36.8)	30.6 (24.5,37.5)	24.2 (18.5,31.1)
Not applicable	5.3 (4.1,6.8)	5.9* (3.2,10.5)	4.2 (2.9,6.1)	0.0 (N/A,N/A)	15.3 (10.6,21.6)	10.6 (7.1,15.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 33.3***Number of Months During Past Fiscal Year That Monthly Goal/Mission Was Achieved: Army Recruiters by Location***

33. In how many of the months of the past fiscal year did you achieve your monthly goal/mission?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	176	31	47	37	32	31
Responding on Item	5,745	1,287	1,229	1,079	897	1,253
Less than 3 months	23.8 (21.6,26.2)	28.3 (23.5,33.7)	12.3 (9.2,16.3)	21.7 (15.9,29.0)	33.2 (29.1,37.5)	25.6 (21.2,30.6)
3-5 months	25.2 (22.7,27.9)	30.7 (25.3,36.6)	15.6 (11.2,21.4)	28.5 (22.3,35.6)	30.5 (26.5,34.8)	22.3 (17.7,27.7)
6-8 months	23.9 (21.1,27.0)	19.8 (15.9,24.4)	31.3 (24.5,38.9)	27.1 (21.5,33.5)	17.0 (13.3,21.5)	23.1 (17.9,29.3)
9-11 months	17.3 (15.1,19.9)	12.7 (9.1,17.6)	22.8 (17.3,29.3)	15.9 (11.8,21.2)	13.5 (10.1,17.7)	20.7 (16.1,26.1)
All 12 months	6.2 (4.8,8.0)	4.7* (2.6,8.4)	12.8 (8.9,18.1)	1.5* (0.5,3.9)	4.9 (3.2,7.6)	6.2 (3.9,9.6)
Not applicable	3.6 (2.7,4.7)	3.8* (1.9,7.5)	5.2 (2.9,9.2)	5.3 (3.2,8.7)	0.9* (0.3,2.8)	2.1* (1.0,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 33.4***Number of Months During Past Fiscal Year That Monthly Goal/Mission Was Achieved: Navy or Marine Corps Recruiters by Location***

33. In how many of the months of the past fiscal year did you achieve your monthly goal/mission?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	79	23	18	21	17	38	21	17
Responding on Item	4,343	944	1,060	1,128	1,191	2,025	921	1,104
Less than 3 months	3.1 (2.2,4.3)	4.5 (2.7,7.4)	4.2 (2.5,7.0)	3.0 (1.7,5.2)	1.1* (0.4,2.7)	7.8 (6.4,9.5)	3.3 (2.0,5.4)	11.5 (9.0,14.6)
3-5 months	12.4 (10.9,14.1)	17.7 (13.9,22.3)	12.1 (9.1,15.8)	11.0 (8.2,14.5)	10.1 (7.0,14.3)	16.3 (13.9,18.9)	15.6 (11.7,20.5)	16.8 (13.9,20.1)
6-8 months	27.6 (25.4,29.9)	27.2 (22.5,32.4)	23.3 (19.0,28.3)	34.5 (29.9,39.4)	24.8 (20.8,29.3)	23.4 (21.1,25.9)	22.3 (18.4,26.7)	24.3 (21.2,27.8)
9-11 months	39.4 (37.0,41.9)	31.7 (26.5,37.3)	42.1 (36.8,47.5)	39.4 (34.8,44.2)	43.9 (39.0,48.9)	32.4 (29.7,35.2)	37.9 (33.4,42.5)	27.8 (24.0,32.0)
All 12 months	12.8 (11.1,14.8)	13.2 (10.3,16.7)	12.5 (9.3,16.7)	8.3 (5.9,11.7)	17.3 (14.4,20.6)	12.5 (10.5,14.7)	13.3 (10.3,17.0)	11.8 (9.5,14.6)
Not applicable	4.7 (3.7,5.8)	5.8 (3.6,9.0)	5.8 (3.7,9.2)	3.8 (2.2,6.4)	2.9 (1.7,5.0)	7.7 (6.3,9.4)	7.6 (5.7,10.2)	7.8 (6.0,10.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 34.1***Percentage of Goal/Mission Achieved in Last Fiscal Year: Recruiters by Active Component***

34. What percentage of your recruiting goal/mission did you achieve in the last fiscal year?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	50	49	4	16	17	10	2
Responding on Item	14,217	13,864	5,917	4,406	2,046	1,496	353
0 to 75%	31.8 (30.4,33.2)	32.1 (30.7,33.5)	44.9 (42.4,47.3)	23.1 (20.7,25.8)	28.7 (26.3,31.3)	12.8 (11.0,14.7)	19.2 (14.4,25.0)
76 to 100%	38.4 (36.9,39.8)	38.5 (37.0,39.9)	37.8 (35.4,40.3)	39.5 (36.8,42.2)	42.4 (40.0,44.9)	32.6 (29.3,36.1)	34.1 (28.6,40.2)
101 to 125%	17.6 (16.6,18.7)	17.5 (16.4,18.6)	9.7 (8.3,11.3)	25.0 (22.8,27.3)	15.9 (13.9,18.0)	28.1 (25.1,31.3)	22.8 (17.8,28.6)
126 to 150%	5.0 (4.4,5.7)	4.8 (4.3,5.5)	2.9 (2.1,4.1)	6.3 (5.2,7.5)	4.7 (3.5,6.3)	8.5 (7.0,10.1)	12.0 (8.9,15.9)
More than 150%	2.9 (2.5,3.4)	2.8 (2.4,3.3)	1.5 (1.0,2.3)	2.9 (2.1,3.9)	2.2 (1.6,3.1)	8.5 (7.0,10.1)	7.8 (5.2,11.5)
Not applicable	4.4 (3.8,5.0)	4.4 (3.8,5.0)	3.2 (2.3,4.6)	3.3 (2.5,4.3)	6.1 (4.9,7.5)	9.7 (8.0,11.6)	4.2 (2.5,7.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 34.2***Percentage of Goal/Mission Achieved in Last Fiscal Year: Recruiters by Reserve and Guard Component***

34. What percentage of your recruiting goal/mission did you achieve in the last fiscal year?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	34	12	16	0	0	6
Responding on Item	4,888	1,301	2,401	542	275	369
0 to 75%	16.9 (14.8,19.2)	31.7 (26.8,37.0)	11.0 (8.7,13.7)	4.0* (2.2,7.4)	25.3 (19.3,32.3)	16.4 (12.3,21.6)
76 to 100%	40.5 (37.8,43.2)	45.3 (39.6,51.1)	38.4 (34.1,42.9)	38.3 (31.9,45.1)	32.3 (25.7,39.8)	46.3 (40.2,52.4)
101 to 125%	27.9 (25.5,30.5)	15.4 (11.2,20.7)	32.0 (28.5,35.8)	47.0 (40.2,53.9)	25.3 (18.7,33.2)	19.4 (14.6,25.3)
126 to 150%	8.7 (7.2,10.5)	5.9 (3.7,9.3)	11.2 (8.6,14.4)	8.7 (5.6,13.3)	6.1 (3.4,10.5)	4.5* (2.2,9.1)
More than 150%	3.5 (2.6,4.6)	1.4* (0.5,3.7)	4.4 (2.9,6.6)	2.0* (0.8,4.8)	5.1* (2.4,10.4)	6.0 (3.5,10.0)
Not applicable	2.5 (1.8,3.6)	0.5* (0.1,2.4)	3.1 (1.9,4.9)	0.0 (N/A,N/A)	6.1 (3.4,10.6)	7.5 (4.5,12.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 34.3***Percentage of Goal/Mission Achieved in Last Fiscal Year: Army Recruiters by Location***

34. What percentage of your recruiting goal/mission did you achieve in the last fiscal year?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	4	0	1	0	4	0
Responding on Item	5,917	1,318	1,276	1,116	925	1,284
0 to 75%	44.9 (42.4,47.3)	50.7 (44.3,57.1)	32.4 (27.1,38.2)	49.1 (42.5,55.7)	52.6 (47.2,58.0)	41.9 (37.0,47.1)
76 to 100%	37.8 (35.4,40.3)	34.6 (28.3,41.4)	43.4 (37.1,49.9)	38.3 (32.5,44.5)	35.7 (30.3,41.5)	36.7 (32.6,41.0)
101 to 125%	9.7 (8.3,11.3)	6.9 (4.2,11.2)	14.2 (10.2,19.3)	6.1 (3.8,9.7)	8.3 (6.0,11.3)	12.5 (9.5,16.3)
126 to 150%	2.9 (2.1,4.1)	1.8* (0.8,4.4)	4.6 (2.6,8.0)	0.9* (0.3,3.1)	1.7* (0.8,3.9)	4.8 (3.1,7.6)
More than 150%	1.5 (1.0,2.3)	0.0 (N/A,N/A)	2.7* (1.4,5.5)	0.9* (0.3,3.2)	1.3* (0.5,3.3)	2.4* (1.2,4.9)
Not applicable	3.2 (2.3,4.6)	6.0* (3.1,11.2)	2.7* (1.4,5.5)	4.7 (2.6,8.2)	0.4* (0.1,2.0)	1.6* (0.7,3.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 34.4***Percentage of Goal/Mission Achieved in Last Fiscal Year: Navy or Marine Corps Recruiters by Location***

34. What percentage of your recruiting goal/mission did you achieve in the last fiscal year?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	16	3	5	0	8	17	6	11
Responding on Item	4,406	964	1,073	1,149	1,200	2,046	936	1,110
0 to 75%	23.1 (20.7,25.8)	29.0 (23.7,35.0)	24.3 (18.9,30.6)	26.4 (21.3,32.2)	14.6 (11.3,18.8)	28.7 (26.3,31.3)	25.2 (21.8,28.9)	31.7 (27.7,35.9)
76 to 100%	39.5 (36.8,42.2)	34.7 (29.6,40.1)	41.6 (35.7,47.7)	38.3 (33.8,43.0)	42.5 (37.6,47.6)	42.4 (40.0,44.9)	44.8 (40.5,49.1)	40.4 (36.8,44.1)
101 to 125%	25.0 (22.8,27.3)	23.4 (19.1,28.3)	20.6 (16.3,25.6)	26.0 (21.9,30.6)	29.6 (25.4,34.3)	15.9 (13.9,18.0)	16.3 (13.0,20.3)	15.5 (13.3,17.9)
126 to 150%	6.3 (5.2,7.5)	4.4 (2.6,7.6)	4.1 (2.3,7.3)	6.3 (4.3,9.1)	9.6 (7.2,12.9)	4.7 (3.5,6.3)	5.9 (3.9,8.8)	3.7 (2.5,5.6)
More than 150%	2.9 (2.1,3.9)	3.6 (2.2,6.0)	4.9 (2.9,8.2)	0.7* (0.2,2.3)	2.5 (1.4,4.5)	2.2 (1.6,3.1)	1.6* (0.8,3.2)	2.7 (1.8,4.2)
Not applicable	3.3 (2.5,4.3)	4.8 (2.8,8.3)	4.5 (2.6,7.7)	2.2* (1.2,4.2)	1.1* (0.4,2.7)	6.1 (4.9,7.5)	6.2 (4.7,8.2)	6.0 (4.4,8.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 35.1***Likelihood That Experienced Recruiters Can Make Goal/Mission in Recruiter's Zone/Area: Recruiters by Active Component***

35. All things considered, what is the likelihood that experienced recruiters can make goal/mission in your zone/area?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	98	96	13	29	30	23	2
Responding on Item	14,169	13,817	5,908	4,393	2,033	1,483	353
Extremely difficult	13.9 (12.9,15.0)	14.0 (13.0,15.1)	21.4 (19.3,23.7)	7.8 (6.5,9.3)	7.2 (6.0,8.6)	12.4 (10.5,14.5)	10.2 (7.3,14.1)
Difficult but can be made with extra effort	33.4 (32.1,34.8)	33.7 (32.3,35.1)	39.3 (36.8,41.9)	31.4 (29.4,33.6)	27.4 (24.6,30.4)	26.8 (24.2,29.6)	22.8 (18.5,27.7)
Should be able to make goal/mission but difficult to exceed	32.0 (30.8,33.3)	32.1 (30.9,33.4)	28.5 (26.5,30.6)	36.4 (34.1,38.8)	32.7 (29.6,35.8)	33.2 (30.9,35.6)	27.0 (22.5,32.0)
Not only achievable, but good chance to exceed	15.7 (14.7,16.8)	15.4 (14.3,16.5)	8.6 (7.1,10.4)	18.4 (16.3,20.7)	23.6 (21.3,26.1)	22.3 (19.8,25.0)	28.1 (23.8,32.9)
Very excellent chance to exceed goal/mission	5.0 (4.4,5.6)	4.8 (4.2,5.4)	2.2 (1.6,3.2)	5.9 (4.8,7.3)	9.2 (7.5,11.2)	5.4 (3.8,7.6)	12.0 (9.0,15.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 35.2***Likelihood That Experienced Recruiters Can Make Goal/Mission in Recruiter's Zone/Area: Recruiters by Reserve and Guard Component***

35. All things considered, what is the likelihood that experienced recruiters can make goal/mission in your zone/area?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	40	12	16	4	3	6
Responding on Item	4,882	1,301	2,401	538	272	369
Extremely difficult	14.5 (12.3,17.1)	20.4 (16.0,25.6)	12.7 (9.8,16.3)	8.8 (5.8,13.2)	14.3 (9.5,20.9)	14.2 (9.8,20.1)
Difficult but can be made with extra effort	28.6 (26.0,31.2)	32.1 (26.4,38.5)	28.7 (25.1,32.6)	25.0 (19.5,31.4)	16.3 (11.0,23.6)	29.1 (22.4,36.9)
Should be able to make goal/mission but difficult to exceed	34.7 (32.3,37.3)	34.8 (29.2,41.0)	35.1 (31.6,38.7)	37.8 (30.6,45.7)	32.7 (25.7,40.5)	29.1 (22.9,36.2)
Not only achievable, but good chance to exceed	15.7 (14.1,17.5)	9.5 (6.4,13.9)	16.2 (14.0,18.8)	23.7 (18.2,30.1)	21.4 (15.1,29.6)	18.7 (13.8,24.7)
Very excellent chance to exceed goal/mission	6.5 (5.1,8.2)	3.2* (1.6,6.0)	7.2 (5.2,10.0)	4.7 (2.7,8.2)	15.3 (10.2,22.4)	9.0 (5.5,14.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 35.3***Likelihood That Experienced Recruiters Can Make Goal/Mission in Recruiter's Zone/Area: Army Recruiters by Location***

35. All things considered, what is the likelihood that experienced recruiters can make goal/mission in your zone/area?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	13	0	1	0	8	5
Responding on Item	5,908	1,318	1,276	1,116	921	1,279
Extremely difficult	21.4 (19.3,23.7)	24.4 (20.0,29.4)	15.5 (11.8,20.1)	25.2 (20.0,31.3)	24.5 (19.9,29.7)	18.6 (13.9,24.5)
Difficult but can be made with extra effort	39.3 (36.8,41.9)	41.5 (36.0,47.2)	37.4 (32.9,42.2)	38.8 (32.1,45.9)	39.3 (33.9,45.0)	39.3 (33.5,45.3)
Should be able to make goal/mission but difficult to exceed	28.5 (26.5,30.6)	24.0 (18.4,30.6)	34.3 (28.2,40.8)	23.8 (19.1,29.3)	27.1 (22.1,32.7)	32.4 (27.2,38.1)
Not only achievable, but good chance to exceed	8.6 (7.1,10.4)	7.8 (5.0,12.0)	10.1 (6.9,14.5)	9.4 (6.5,13.3)	7.0 (4.8,10.0)	8.5 (5.9,12.2)
Very excellent chance to exceed goal/mission	2.2 (1.6,3.2)	2.3* (1.1,5.0)	2.7* (1.4,5.5)	2.8* (1.4,5.6)	2.2* (1.1,4.4)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 35.4***Likelihood That Experienced Recruiters Can Make Goal/Mission in Recruiter's Zone/Area: Navy or Marine Corps Recruiters by Location***

35. All things considered, what is the likelihood that experienced recruiters can make goal/mission in your zone/area?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	3	9	0	17	30	21	8
Responding on Item	4,393	964	1,069	1,149	1,191	2,033	921	1,113
Extremely difficult	7.8 (6.5,9.3)	10.9 (8.2,14.3)	6.2 (4.2,9.1)	8.9 (6.2,12.7)	5.8 (3.8,8.7)	7.2 (6.0,8.6)	8.3 (6.3,11.0)	6.2 (4.8,8.0)
Difficult but can be made with extra effort	31.4 (29.4,33.6)	35.5 (29.7,41.8)	33.1 (28.7,37.8)	31.2 (26.7,36.1)	26.6 (22.0,31.9)	27.4 (24.6,30.4)	26.3 (21.8,31.3)	28.4 (24.8,32.2)
Should be able to make goal/mission but difficult to exceed	36.4 (34.1,38.8)	32.7 (26.9,39.1)	32.2 (28.0,36.8)	41.6 (37.3,46.1)	38.9 (34.3,43.6)	32.7 (29.6,35.8)	31.2 (26.7,36.2)	33.8 (30.4,37.4)
Not only achievable, but good chance to exceed	18.4 (16.3,20.7)	16.5 (13.1,20.7)	20.7 (17.0,24.9)	13.8 (10.7,17.6)	22.7 (18.8,27.1)	23.6 (21.3,26.1)	26.3 (22.3,30.6)	21.4 (18.4,24.7)
Very excellent chance to exceed goal/mission	5.9 (4.8,7.3)	4.4 (2.7,7.2)	7.9 (5.1,11.9)	4.5 (2.9,6.8)	6.1 (4.0,9.3)	9.2 (7.5,11.2)	8.0 (5.9,10.7)	10.2 (7.6,13.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 36.1***Self-Assessment Compared to Other Recruiters in MEPS Area: Recruiters by Active Component***

36. Compared to other recruiters from your Service who work in the area served by your MEPS, would you say you are:

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	166	160	22	42	38	57	7
Responding on Item	14,101	13,753	5,899	4,380	2,025	1,449	348
One of the best (exceed 95 percentile)	26.0 (24.7,27.3)	25.7 (24.4,27.1)	22.8 (20.6,25.2)	24.5 (22.1,27.1)	26.1 (23.4,29.0)	40.6 (37.3,43.9)	35.8 (29.9,42.1)
Better than most (66 to 95 percentile)	40.1 (38.5,41.7)	40.2 (38.6,41.9)	42.1 (39.5,44.9)	39.7 (36.8,42.6)	37.9 (34.8,41.1)	37.4 (33.8,41.0)	33.9 (28.9,39.3)
Average (35 to 65 percentile)	29.2 (27.9,30.6)	29.2 (27.9,30.6)	30.3 (28.2,32.5)	30.2 (27.5,33.0)	31.3 (28.4,34.3)	19.2 (16.5,22.2)	28.5 (23.8,33.7)
Below average (below 35 percentile)	4.8 (4.2,5.4)	4.8 (4.3,5.5)	4.7 (3.9,5.7)	5.7 (4.5,7.2)	4.8 (3.5,6.5)	2.9 (2.1,3.9)	1.8* (0.8,4.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 36.2***Self-Assessment Compared to Other Recruiters in MEPS Area: Recruiters by Reserve and Guard Component***

36. Compared to other recruiters from your Service who work in the area served by your MEPS, would you say you are:

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	59	0	42	0	6	11
Responding on Item	4,863	1,313	2,375	542	269	364
One of the best (exceed 95 percentile)	36.0 (33.1,39.0)	33.2 (27.6,39.3)	36.1 (31.4,41.1)	39.6 (33.0,46.6)	37.1 (30.9,43.8)	38.6 (31.5,46.3)
Better than most (66 to 95 percentile)	39.3 (36.4,42.3)	39.5 (33.6,45.6)	39.3 (35.1,43.5)	36.9 (30.6,43.8)	36.1 (28.6,44.3)	44.7 (37.7,51.9)
Average (35 to 65 percentile)	22.1 (20.0,24.2)	22.9 (18.4,28.0)	22.2 (18.7,26.1)	20.8 (15.4,27.4)	26.8 (21.0,33.5)	16.7 (11.7,23.2)
Below average (below 35 percentile)	2.7 (2.0,3.7)	4.5 (2.5,7.9)	2.4 (1.4,4.2)	2.7* (1.2,5.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 36.3***Self-Assessment Compared to Other Recruiters in MEPS Area: Army Recruiters by Location***

36. Compared to other recruiters from your Service who work in the area served by your MEPS, would you say you are:

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	22	0	1	6	12	5
Responding on Item	5,899	1,318	1,276	1,110	917	1,279
One of the best (exceed 95 percentile)	22.8 (20.6,25.2)	20.3 (15.7,25.9)	27.9 (23.4,32.9)	18.8 (13.9,24.9)	22.4 (18.2,27.2)	24.3 (19.5,29.8)
Better than most (66 to 95 percentile)	42.1 (39.5,44.9)	37.8 (31.6,44.4)	46.6 (40.5,52.8)	44.1 (38.1,50.4)	42.1 (36.7,47.7)	40.5 (34.3,47.0)
Average (35 to 65 percentile)	30.3 (28.2,32.5)	34.6 (29.0,40.6)	22.4 (18.3,27.1)	33.8 (27.5,40.7)	32.0 (26.2,38.4)	29.6 (24.4,35.3)
Below average (below 35 percentile)	4.7 (3.9,5.7)	7.4 (4.7,11.4)	3.2* (1.7,6.1)	3.3* (1.6,6.9)	3.5* (1.9,6.6)	5.7 (3.3,9.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 36.4***Self-Assessment Compared to Other Recruiters in MEPS Area: Navy or Marine Corps Recruiters by Location***

36. Compared to other recruiters from your Service who work in the area served by your MEPS, would you say you are:

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	42	7	22	4	8	38	18	19
Responding on Item	4,380	960	1,056	1,145	1,200	2,025	924	1,102
One of the best (exceed 95 percentile)	24.5 (22.1,27.1)	25.1 (20.1,30.9)	22.2 (17.5,27.7)	26.5 (22.4,31.1)	22.9 (18.8,27.6)	26.1 (23.4,29.0)	27.5 (23.6,31.8)	24.9 (21.5,28.6)
Better than most (66 to 95 percentile)	39.7 (36.8,42.6)	35.2 (29.6,41.3)	39.3 (33.2,45.8)	37.7 (32.8,42.8)	46.1 (40.8,51.5)	37.9 (34.8,41.1)	38.7 (34.4,43.2)	37.2 (33.4,41.2)
Average (35 to 65 percentile)	30.2 (27.5,33.0)	33.2 (27.9,38.9)	29.3 (24.6,34.4)	32.1 (27.9,36.6)	27.1 (23.2,31.5)	31.3 (28.4,34.3)	30.8 (27.2,34.6)	31.7 (27.9,35.7)
Below average (below 35 percentile)	5.7 (4.5,7.2)	6.5 (4.6,9.1)	9.2 (6.4,13.0)	3.7* (2.1,6.7)	3.9* (2.2,7.0)	4.8 (3.5,6.5)	3.0* (1.6,5.4)	6.3 (4.4,8.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 37.1***Recruitment of Non-Prior Service (NPS) Applicants: Recruiters by Active Component***

37. In your current assignment, do you recruit Non-Prior Service (NPS) applicants?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	207	208	53	100	35	18	0
Responding on Item	14,060	13,705	5,868	4,322	2,028	1,488	355
Yes	89.5 (88.6,90.3)	89.2 (88.3,90.1)	93.1 (91.5,94.3)	91.6 (89.8,93.1)	89.6 (87.7,91.2)	66.7 (63.8,69.5)	98.8 (96.7,99.6)
No	10.5 (9.7,11.4)	10.8 (9.9,11.7)	7.0 (5.7,8.5)	8.4 (6.9,10.2)	10.4 (8.8,12.3)	33.3 (30.5,36.2)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 37.2***Recruitment of Non-Prior Service (NPS) Applicants: Recruiters by Reserve and Guard Component***

37. In your current assignment, do you recruit Non-Prior Service (NPS) applicants?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	50	12	21	0	3	14
Responding on Item	4,872	1,301	2,396	542	272	361
Yes	94.3 (92.7,95.5)	97.3 (94.6,98.7)	94.3 (91.9,96.0)	97.3 (94.3,98.8)	74.5 (67.1,80.7)	93.9 (89.3,96.6)
No	5.7 (4.5,7.3)	2.7* (1.4,5.4)	5.7 (4.0,8.2)	2.7* (1.2,5.7)	25.5 (19.3,32.9)	6.1 (3.4,10.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 37.3***Recruitment of Non-Prior Service (NPS) Applicants: Army Recruiters by Location***

 37. In your current assignment, do you recruit Non-Prior Service (NPS) applicants?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	53	13	6	0	20	16
Responding on Item	5,868	1,305	1,270	1,116	909	1,268
Yes	93.1 (91.5,94.3)	93.5 (89.8,95.9)	92.7 (87.7,95.7)	92.1 (86.6,95.4)	92.5 (89.2,94.8)	94.3 (90.8,96.5)
No	7.0 (5.7,8.5)	6.5 (4.1,10.3)	7.3 (4.3,12.3)	7.9 (4.6,13.4)	7.5 (5.2,10.8)	5.7 (3.5,9.2)

 Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 37.4***Recruitment of Non-Prior Service (NPS) Applicants: Navy or Marine Corps Recruiters by Location***

37. In your current assignment, do you recruit Non-Prior Service (NPS) applicants?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	100	27	22	21	30	35	21	14
Responding on Item	4,322	940	1,056	1,128	1,178	2,028	921	1,107
Yes	91.6 (89.8,93.1)	90.5 (86.7,93.3)	92.5 (88.7,95.1)	92.4 (88.8,94.9)	91.6 (88.0,94.2)	89.6 (87.7,91.2)	89.7 (86.6,92.1)	89.5 (87.1,91.5)
No	8.4 (6.9,10.2)	9.5 (6.7,13.3)	7.5 (4.9,11.3)	7.6 (5.1,11.2)	8.4 (5.8,12.0)	10.4 (8.8,12.3)	10.3 (7.9,13.4)	10.5 (8.5,12.9)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 38a.1**Number of Non-Prior Service Applicants Recruited in Past Fiscal Year: Recruiters by Active Component**

38a. If YES to previous question, how many NPS applicants did you recruit in the past fiscal year?

Write the number of NPS applicants you recruited in the boxes. For example, if you recruited 20 NPS applicants, you would enter "020".

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	1,166	1,152	453	406	180	111	15
Responding on Item	11,620	11,285	5,060	3,653	1,672	900	336
0	1.7 (1.3,2.1)	1.7 (1.3,2.2)	1.6 (1.0,2.6)	1.2 (0.7,1.9)	2.8 (1.9,4.0)	2.0 (1.2,3.4)	1.3* (0.5,3.5)
1-6	7.8 (7.0,8.8)	7.6 (6.7,8.6)	8.0 (6.6,9.8)	7.8 (6.4,9.6)	9.3 (7.2,11.9)	1.4* (0.7,3.1)	14.5 (10.8,19.1)
7-12	15.9 (14.7,17.1)	15.7 (14.5,17.0)	19.6 (17.4,22.1)	18.8 (16.8,20.9)	4.5 (3.4,6.0)	1.7* (1.0,3.1)	22.0 (17.8,26.9)
13-18	23.4 (21.8,25.1)	23.4 (21.8,25.1)	29.4 (26.6,32.3)	23.8 (21.3,26.6)	13.7 (11.5,16.1)	6.3 (4.5,8.9)	23.3 (19.3,27.7)
19-24	19.6 (18.3,21.0)	19.8 (18.4,21.2)	20.1 (17.8,22.5)	20.9 (18.6,23.4)	21.2 (18.6,24.0)	11.2 (8.5,14.5)	13.8 (10.1,18.7)
25-48	22.1 (20.8,23.5)	22.1 (20.7,23.5)	12.4 (10.5,14.7)	19.7 (17.6,21.9)	36.3 (32.8,39.8)	59.3 (54.9,63.6)	23.3 (18.5,28.9)
49 or more§	9.6 (8.6,10.6)	9.8 (8.8,10.9)	8.9 (7.2,10.9)	7.9 (6.6,9.3)	12.4 (10.1,15.2)	18.1 (15.2,21.3)	1.9* (0.8,4.3)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field was not checked for unlikely values. The values for number of NPS applicants recruited may range as high as 999.

Table 38a.2***Number of Non-Prior Service Applicants Recruited in Past Fiscal Year: Recruiters by Reserve and Guard Component***

38a. If YES to previous question, how many NPS applicants did you recruit in the past fiscal year?

Write the number of NPS applicants you recruited in the boxes. For example, if you recruited 20 NPS applicants, you would enter "020".

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	352	141	95	33	44	39
Responding on Item	4,291	1,136	2,185	495	161	314
0	0.7*	1.0*	0.5*	0.7*	1.7*	0.0
	(0.3,1.4)	(0.3,3.5)	(0.1,1.6)	(0.2,3.2)	(0.4,6.9)	(N/A,N/A)
1-6	9.9	9.3	5.8	22.8	20.7*	14.0
	(8.2,11.7)	(6.3,13.7)	(3.8,8.7)	(17.8,28.8)	(13.5,30.3)	(9.8,19.7)
7-12	21.4	17.1	20.7	36.8	25.9*	14.9
	(18.4,24.7)	(11.6,24.5)	(16.5,25.7)	(30.1,44.0)	(19.1,34.0)	(9.6,22.4)
13-18	25.6	24.4	29.2	19.1	22.4*	17.5
	(22.8,28.7)	(19.4,30.2)	(25.3,33.4)	(13.9,25.7)	(14.9,32.2)	(13.5,22.5)
19-24	21.3	21.8	26.5	6.6	13.8*	9.7
	(18.4,24.4)	(16.4,28.2)	(22.5,31.0)	(3.8,11.4)	(7.9,22.9)	(6.1,15.0)
25-48	19.6	25.9	15.9	11.0	13.8*	39.5
	(17.1,22.4)	(20.9,31.6)	(12.7,19.8)	(7.6,15.7)	(8.0,22.7)	(33.6,45.7)
49 or more§	1.6	0.5*	1.5*	2.9*	1.7*	4.4*
	(1.0,2.6)	(0.1,2.7)	(0.6,3.3)	(1.4,6.1)	(0.4,6.9)	(2.2,8.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field was not checked for unlikely values. The values for number of NPS applicants recruited may range as high as 999.

Table 38a.3**Number of Non-Prior Service Applicants Recruited in Past Fiscal Year: Army Recruiters by Location**

38a. If YES to previous question, how many NPS applicants did you recruit in the past fiscal year?

Write the number of NPS applicants you recruited in the boxes. For example, if you recruited 20 NPS applicants, you would enter "020".

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	453	92	82	84	105	93
Responding on Item	5,060	1,141	1,101	944	756	1,118
0	1.6 (1.0,2.6)	1.1* (0.3,3.6)	1.1* (0.3,3.6)	1.7* (0.6,4.5)	2.1* (0.8,5.6)	2.3* (1.1,5.0)
1-6	8.0 (6.6,9.8)	8.5 (5.6,12.8)	6.9 (4.1,11.3)	9.9 (6.8,14.3)	9.6 (6.7,13.5)	6.0 (3.7,9.6)
7-12	19.6 (17.4,22.1)	18.6 (13.3,25.5)	11.6 (7.8,17.1)	25.4 (20.6,30.9)	25.0 (20.3,30.4)	19.9 (15.1,25.8)
13-18	29.4 (26.6,32.3)	31.4 (25.7,37.7)	30.2 (23.2,38.1)	26.5 (22.1,31.4)	25.5 (20.4,31.5)	31.5 (25.1,38.7)
19-24	20.1 (17.8,22.5)	20.7 (15.8,26.8)	20.1 (15.9,25.1)	19.3 (15.1,24.4)	18.1 (13.9,23.2)	21.3 (17.0,26.4)
25-48	12.4 (10.5,14.7)	11.2 (7.9,15.6)	21.7 (16.5,28.0)	8.3 (5.2,12.9)	10.1 (6.9,14.7)	9.7 (6.1,15.2)
49 or more§	8.9 (7.2,10.9)	8.5 (5.5,12.9)	8.5 (5.1,13.8)	8.8 (6.0,12.8)	9.6 (6.3,14.2)	9.3 (6.4,13.1)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field was not checked for unlikely values. The values for number of NPS applicants recruited may range as high as 999.

Table 38a.4**Number of Non-Prior Service Applicants Recruited in Past Fiscal Year: Navy or Marine Corps Recruiters by Location**

38a. If YES to previous question, how many NPS applicants did you recruit in the past fiscal year?

Write the number of NPS applicants you recruited in the boxes. For example, if you recruited 20 NPS applicants, you would enter "020".

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	406	66	89	111	141	180	89	91
Responding on Item	3,653	812	910	953	968	1,672	758	913
0	1.2 (0.7,1.9)	1.0* (0.3,3.0)	1.5* (0.6,3.7)	0.9* (0.3,2.8)	1.3* (0.5,3.4)	2.8 (1.9,4.0)	2.4* (1.3,4.5)	3.0 (1.9,4.8)
1-6	7.8 (6.4,9.6)	8.6 (5.7,12.7)	9.2 (6.4,13.0)	7.2 (4.6,11.1)	6.6 (4.4,9.9)	9.3 (7.2,11.9)	7.3 (5.0,10.5)	10.9 (8.0,14.7)
7-12	18.8 (16.8,20.9)	20.6 (16.0,26.1)	16.5 (12.6,21.3)	22.0 (17.1,27.7)	16.4 (12.6,21.0)	4.5 (3.4,6.0)	4.8 (3.0,7.7)	4.2 (2.8,6.5)
13-18	23.8 (21.3,26.6)	22.0 (17.4,27.5)	27.2 (22.7,32.1)	24.7 (19.0,31.3)	21.7 (17.9,26.0)	13.7 (11.5,16.1)	13.7 (10.4,17.9)	13.6 (10.8,17.1)
19-24	20.9 (18.6,23.4)	17.2 (13.4,21.8)	22.3 (17.2,28.5)	21.5 (16.7,27.3)	22.1 (18.0,26.9)	21.2 (18.6,24.0)	22.2 (18.5,26.4)	20.3 (17.1,24.0)
25-48	19.7 (17.6,21.9)	18.2 (14.4,22.7)	18.0 (13.3,23.8)	18.8 (15.5,22.7)	22.6 (18.8,26.8)	36.3 (32.8,39.8)	38.7 (34.0,43.7)	34.2 (29.7,39.1)
49 or more§	7.9 (6.6,9.3)	12.4 (9.2,16.6)	5.3 (3.4,8.3)	4.9 (3.0,8.0)	9.3 (6.8,12.7)	12.4 (10.1,15.2)	10.9 (7.8,15.1)	13.6 (10.7,17.3)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field was not checked for unlikely values. The values for number of NPS applicants recruited may range as high as 999.

Table 38b.1***Number of Non-Prior Service Applicants From ASVAB Student Testing Program Leads: Recruiters by Active Component***

38b. If YES to previous question, how many of these applicants resulted from the ASVAB Student Testing Program (STP) leads?

Write the number of NPS applicants you recruited from the ASVAB STP in the boxes. For example, if you recruited two applicants from the ASVAB STP leads, you would enter "002".

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	1,419	1,399	539	482	210	168	21
Responding on Item	11,367	11,038	4,975	3,577	1,642	843	329
0	33.1 (31.4,34.9)	32.5 (30.7,34.3)	39.7 (36.5,42.9)	25.9 (23.1,28.9)	36.5 (33.8,39.3)	10.4 (7.9,13.5)	54.5 (47.7,61.1)
1-6	44.0 (42.3,45.8)	44.2 (42.4,46.0)	45.7 (42.7,48.7)	45.9 (42.9,49.0)	36.0 (33.0,39.1)	43.7 (39.4,48.2)	39.7 (32.8,47.2)
7-12	13.4 (12.4,14.6)	13.7 (12.6,14.9)	8.8 (7.1,10.9)	17.4 (15.5,19.4)	14.9 (12.9,17.1)	24.5 (20.9,28.4)	4.5* (2.4,8.1)
13-24	6.1 (5.3,6.9)	6.2 (5.5,7.0)	3.3 (2.3,4.6)	7.4 (6.1,9.1)	7.9 (6.3,9.8)	15.0 (12.4,18.0)	1.3* (0.5,3.5)
25 or more§	3.3 (2.8,4.0)	3.4 (2.9,4.1)	2.5 (1.7,3.7)	3.4 (2.5,4.6)	4.8 (3.6,6.4)	6.4 (4.5,9.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field was not checked for unlikely values. The values for number of NPS applicants recruited may range as high as 999.

Table 38b.2***Number of Non-Prior Service Applicants From ASVAB Student Testing Program Leads: Recruiters by Reserve and Guard Component***

38b. If YES to previous question, how many of these applicants resulted from the ASVAB Student Testing Program (STP) leads?

Write the number of NPS applicants you recruited from the ASVAB STP in the boxes. For example, if you recruited two applicants from the ASVAB STP leads, you would enter "002".

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	385	177	100	36	36	36
Responding on Item	4,258	1,101	2,180	491	169	317
0	45.4 (42.4,48.3)	35.8 (29.5,42.7)	35.5 (31.6,39.6)	98.5 (95.7,99.5)	67.2 (58.5,74.9)	52.2 (44.6,59.6)
1-6	36.4 (33.2,39.8)	45.5 (37.9,53.2)	41.3 (37.0,45.7)	0.7* (0.2,3.2)	27.9 (21.5,35.3)	31.3 (24.6,38.9)
7-12	12.3 (10.4,14.5)	11.2 (7.6,16.3)	16.4 (13.5,19.9)	0.7* (0.2,3.2)	4.9* (2.2,10.7)	9.6 (6.2,14.5)
13-24	5.1 (3.9,6.6)	5.9 (3.7,9.4)	6.0 (4.2,8.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	6.1* (3.2,11.4)
25 or more§	0.9* (0.4,1.6)	1.6* (0.6,4.4)	0.7* (0.3,2.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.9* (0.2,3.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field was not checked for unlikely values. The values for number of NPS applicants recruited may range as high as 999.

Table 38b.3***Number of Non-Prior Service Applicants From ASVAB Student Testing Program Leads: Army Recruiters by Location***

38b. If YES to previous question, how many of these applicants resulted from the ASVAB Student Testing Program (STP) leads?

Write the number of NPS applicants you recruited from the ASVAB STP in the boxes. For example, if you recruited two applicants from the ASVAB STP leads, you would enter "002".

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	539	122	94	94	117	114
Responding on Item	4,975	1,111	1,089	933	744	1,097
0	39.7 (36.5,42.9)	45.9 (39.0,53.0)	31.0 (23.9,39.1)	38.0 (31.3,45.2)	46.5 (39.8,53.3)	38.7 (32.5,45.3)
1-6	45.7 (42.7,48.7)	43.2 (35.5,51.1)	44.4 (37.5,51.5)	48.0 (41.0,55.2)	44.9 (38.3,51.6)	48.1 (41.6,54.7)
7-12	8.8 (7.1,10.9)	6.0 (3.8,9.4)	17.7 (13.3,23.0)	6.7 (3.8,11.5)	5.4 (3.3,8.7)	7.1 (4.2,11.8)
13-24	3.3 (2.3,4.6)	3.3* (1.6,6.6)	3.2* (1.6,6.4)	3.9* (2.0,7.4)	2.7* (1.3,5.4)	3.3* (1.7,6.2)
25 or more§	2.5 (1.7,3.7)	1.6* (0.6,4.5)	3.7* (1.8,7.7)	3.4* (1.6,6.8)	0.5* (0.1,2.5)	2.8* (1.4,5.7)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field was not checked for unlikely values. The values for number of NPS applicants recruited may range as high as 999.

Table 38b.4**Number of Non-Prior Service Applicants From ASVAB Student Testing Program Leads: Navy or Marine Corps Recruiters by Location**

38b. If YES to previous question, how many of these applicants resulted from the ASVAB Student Testing Program (STP) leads?

Write the number of NPS applicants you recruited from the ASVAB STP in the boxes. For example, if you recruited two applicants from the ASVAB STP leads, you would enter "002".

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	482	85	111	128	158	210	107	103
Responding on Item	3,577	793	888	936	951	1,642	740	902
0	25.9 (23.1,28.9)	31.4 (26.0,37.3)	19.9 (15.3,25.5)	30.6 (24.8,37.1)	22.5 (17.3,28.7)	36.5 (33.8,39.3)	34.7 (30.5,39.2)	38.0 (34.4,41.9)
1-6	45.9 (42.9,49.0)	48.5 (42.0,55.1)	42.3 (36.0,48.9)	42.9 (37.2,48.9)	50.5 (45.3,55.6)	36.0 (33.0,39.1)	37.6 (33.1,42.4)	34.7 (30.6,39.0)
7-12	17.4 (15.5,19.4)	12.3 (8.8,16.8)	22.9 (17.6,29.1)	18.3 (14.8,22.3)	14.9 (11.4,19.1)	14.9 (12.9,17.1)	16.5 (13.0,20.8)	13.5 (10.9,16.6)
13-24	7.4 (6.1,9.1)	3.9 (2.3,6.7)	11.9 (8.5,16.5)	6.9 (4.6,10.1)	6.8 (4.6,9.8)	7.9 (6.3,9.8)	6.2 (4.2,9.2)	9.2 (6.7,12.6)
25 or more§	3.4 (2.5,4.6)	3.9 (2.3,6.8)	3.0* (1.6,5.6)	1.4* (0.5,3.4)	5.4 (3.4,8.6)	4.8 (3.6,6.4)	5.0 (3.2,7.6)	4.6 (3.2,6.6)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field was not checked for unlikely values. The values for number of NPS applicants recruited may range as high as 999.

Table 39a.1**Importance of ASVAB Student Testing Program in Attaining Non-Prior Service Goals/Missions: Recruiters by Active Component**

39a. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? ASVAB Student Testing Program

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	510	506	238	153	60	54	5
Responding on Item	12,276	11,930	5,275	3,907	1,792	957	346
Very important	42.4 (40.7,44.1)	43.4 (41.6,45.1)	39.0 (36.1,42.0)	46.6 (43.9,49.3)	48.2 (44.9,51.5)	45.3 (41.3,49.3)	9.8 (6.8,13.9)
Important	37.3 (35.6,39.1)	37.4 (35.6,39.1)	40.8 (37.6,44.1)	34.8 (32.2,37.5)	31.7 (29.1,34.5)	39.1 (35.6,42.7)	36.6 (31.1,42.5)
Neither important nor unimportant	10.5 (9.5,11.6)	10.0 (8.9,11.1)	10.4 (8.5,12.5)	9.4 (7.9,11.1)	10.7 (9.0,12.6)	8.9 (6.8,11.5)	28.1 (23.6,33.0)
Unimportant	4.9 (4.3,5.6)	4.6 (4.0,5.4)	5.2 (4.1,6.6)	4.2 (3.2,5.4)	4.0 (3.0,5.3)	4.0 (2.6,6.2)	15.2 (11.6,19.8)
Very unimportant	2.6 (2.1,3.1)	2.4 (2.0,2.9)	2.4 (1.7,3.3)	2.2 (1.6,3.2)	2.8 (1.9,4.0)	2.4 (1.6,3.8)	8.5 (5.9,12.2)
Not applicable	2.3 (1.9,2.9)	2.3 (1.9,2.9)	2.2 (1.6,3.1)	2.9 (2.1,4.0)	2.6 (1.6,4.2)	0.3* (0.1,1.1)	1.8* (0.8,4.2)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39a.2***Importance of ASVAB Student Testing Program in Attaining Non-Prior Service Goals/Missions: Recruiters by Reserve and Guard Component***

39a. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? ASVAB Student Testing Program

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	198	71	79	14	11	22
Responding on Item	4,446	1,207	2,201	513	194	331
Very important	28.6 (25.8,31.6)	39.0 (32.7,45.8)	31.8 (28.2,35.7)	2.8* (1.3,6.1)	11.4 (6.6,19.0)	19.2 (13.5,26.5)
Important	31.6 (28.6,34.7)	36.6 (30.9,42.7)	35.9 (31.5,40.6)	2.8* (1.3,5.9)	31.4 (24.1,39.9)	29.2 (23.3,35.8)
Neither important nor unimportant	13.0 (10.8,15.6)	9.8 (6.6,14.1)	14.8 (11.5,19.0)	5.0 (2.9,8.5)	24.3 (16.7,34.0)	18.3 (13.4,24.5)
Unimportant	9.0 (7.4,11.0)	6.3 (3.9,10.1)	9.1 (6.7,12.2)	4.3* (2.3,7.7)	18.6 (11.4,28.9)	20.0 (14.4,27.2)
Very unimportant	5.5 (4.4,6.9)	2.4* (1.1,5.3)	6.0 (4.2,8.5)	7.8 (4.8,12.5)	10.0 (5.8,16.8)	7.5 (4.3,12.7)
Not applicable	12.3 (10.9,13.8)	5.9 (3.3,10.1)	2.4 (1.4,4.2)	77.3 (71.1,82.5)	4.3* (1.9,9.4)	5.8 (3.3,10.1)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39a.3***Importance of ASVAB Student Testing Program in Attaining Non-Prior Service Goals/Missions: Army Recruiters by Location***

39a. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? ASVAB Student Testing Program

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	238	49	41	42	40	67
Responding on Item	5,275	1,184	1,142	985	820	1,144
Very important	39.0 (36.1,42.0)	31.3 (25.0,38.4)	46.9 (39.6,54.4)	37.0 (30.8,43.7)	37.3 (32.0,42.8)	42.1 (35.0,49.6)
Important	40.8 (37.6,44.1)	45.6 (37.3,54.2)	37.2 (30.2,44.9)	42.9 (36.0,50.0)	41.7 (35.7,47.9)	37.1 (30.7,44.0)
Neither important nor unimportant	10.4 (8.5,12.5)	9.2 (5.9,14.2)	7.7 (4.8,12.1)	10.6 (7.1,15.5)	12.3 (8.5,17.3)	12.7 (9.0,17.5)
Unimportant	5.2 (4.1,6.6)	8.2 (5.1,12.8)	5.1 (3.0,8.5)	5.8 (3.4,9.9)	2.0* (0.9,4.4)	4.1 (2.3,7.1)
Very unimportant	2.4 (1.7,3.3)	3.6* (1.8,6.9)	2.0* (0.9,4.8)	1.6* (0.4,5.6)	3.4* (1.9,6.1)	1.4* (0.5,3.7)
Not applicable	2.2 (1.6,3.1)	2.1* (0.9,4.8)	1.0* (0.3,3.4)	2.1* (0.9,5.0)	3.4* (1.9,6.1)	2.7* (1.3,5.5)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39a.4***Importance of ASVAB Student Testing Program in Attaining Non-Prior Service Goals/Missions: Navy or Marine Corps Recruiters by Location***

39a. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? ASVAB Student Testing Program

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	153	23	44	38	47	60	21	39
Responding on Item	3,907	855	954	1,025	1,063	1,792	826	966
Very important	46.6 (43.9,49.3)	37.3 (32.9,41.8)	53.7 (47.7,59.6)	45.0 (39.7,50.4)	49.6 (44.4,54.8)	48.2 (44.9,51.5)	45.2 (41.0,49.5)	50.7 (46.0,55.5)
Important	34.8 (32.2,37.5)	35.5 (30.5,40.7)	35.2 (30.5,40.2)	36.7 (31.2,42.5)	31.5 (26.2,37.2)	31.7 (29.1,34.5)	33.3 (29.1,37.8)	30.4 (26.4,34.7)
Neither important nor unimportant	9.4 (7.9,11.1)	13.2 (9.7,17.6)	5.6 (3.2,9.4)	8.8 (6.4,12.0)	10.5 (7.5,14.4)	10.7 (9.0,12.6)	10.7 (8.2,13.9)	10.6 (8.2,13.6)
Unimportant	4.2 (3.2,5.4)	5.9 (3.8,9.1)	2.3* (1.1,4.6)	3.3* (1.8,6.2)	5.2 (3.4,8.0)	4.0 (3.0,5.3)	3.7 (2.2,6.1)	4.3 (3.0,6.1)
Very unimportant	2.2 (1.6,3.2)	4.1 (2.4,6.8)	0.9* (0.3,2.9)	2.1* (1.0,4.2)	2.0* (1.0,4.1)	2.8 (1.9,4.0)	3.7 (2.3,5.8)	2.0* (1.0,3.8)
Not applicable	2.9 (2.1,4.0)	4.1 (2.3,7.2)	2.3* (1.1,4.7)	4.2* (2.3,7.5)	1.2* (0.5,3.1)	2.6 (1.6,4.2)	3.3 (1.9,5.7)	2.0* (1.0,3.8)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39b.1***Importance of High School Lists/Student Directories in Attaining Non-Prior Service Goals/Missions: Recruiters by Active Component***

39b. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? High School lists/student directories

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	512	508	239	149	63	57	5
Responding on Item	12,274	11,928	5,274	3,911	1,789	954	346
Very important	62.4 (60.6,64.1)	64.0 (62.2,65.8)	65.9 (62.5,69.1)	59.3 (56.5,62.0)	81.0 (78.2,83.5)	41.1 (37.3,45.0)	5.5 (3.4,8.6)
Important	26.1 (24.6,27.7)	26.1 (24.5,27.7)	27.7 (24.9,30.7)	27.3 (25.0,29.8)	13.3 (10.9,16.2)	35.7 (32.1,39.4)	27.4 (22.6,32.9)
Neither important nor unimportant	5.6 (5.0,6.3)	4.7 (4.1,5.4)	3.3 (2.4,4.6)	6.6 (5.5,7.9)	2.0 (1.2,3.2)	10.0 (7.9,12.5)	36.6 (32.1,41.4)
Unimportant	2.0 (1.6,2.4)	1.6 (1.3,2.1)	1.0 (0.5,1.7)	1.6 (1.0,2.6)	0.2* (0.0,0.8)	8.4 (6.3,11.1)	14.0 (10.5,18.4)
Very unimportant	1.4 (1.1,1.7)	1.1 (0.8,1.5)	0.5* (0.2,1.1)	1.6 (1.1,2.4)	0.7* (0.3,1.4)	3.0 (1.8,5.0)	10.4 (7.7,13.9)
Not applicable	2.6 (2.1,3.2)	2.5 (2.0,3.1)	1.6 (1.0,2.4)	3.7 (2.7,5.1)	2.8 (1.9,4.3)	1.9 (1.1,3.2)	6.1 (3.9,9.3)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39b.2

Importance of High School Lists/Student Directories in Attaining Non-Prior Service Goals/Missions: Recruiters by Reserve and Guard Component

39b. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? High School lists/student directories

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	198	77	74	14	11	22
Responding on Item	4,445	1,201	2,206	513	194	331
Very important	34.2 (31.3,37.1)	61.8 (55.0,68.1)	31.7 (28.1,35.6)	1.4* (0.5,4.2)	12.9 (7.7,20.6)	13.3 (9.0,19.3)
Important	28.4 (25.6,31.4)	25.0 (19.7,31.2)	35.8 (31.1,40.8)	2.1* (0.9,5.0)	30.0 (22.2,39.2)	30.8 (24.6,37.8)
Neither important nor unimportant	12.6 (10.8,14.8)	5.4 (3.2,9.1)	16.2 (13.1,20.0)	2.8* (1.3,6.0)	25.7 (18.6,34.4)	22.5 (17.1,29.0)
Unimportant	7.4 (6.0,9.1)	1.5* (0.5,4.0)	9.8 (7.4,12.8)	3.6* (1.8,6.8)	14.3 (9.4,21.1)	15.0 (10.4,21.1)
Very unimportant	4.2 (3.2,5.5)	1.5* (0.5,4.0)	3.3 (1.9,5.8)	8.5 (5.3,13.3)	11.4 (6.9,18.4)	8.3 (5.0,13.6)
Not applicable	13.3 (11.9,14.8)	4.9 (2.7,8.6)	3.1 (1.9,4.9)	81.6 (76.4,85.8)	5.7* (2.9,11.1)	10.0 (6.2,15.9)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39b.3***Importance of High School Lists/Student Directories in Attaining Non-Prior Service Goals/Missions: Army Recruiters by Location***

39b. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? High School lists/student directories

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	239	55	41	42	40	62
Responding on Item	5,274	1,178	1,142	985	820	1,149
Very important	65.9 (62.5,69.1)	66.5 (60.7,71.8)	57.7 (49.4,65.5)	64.6 (57.5,71.0)	67.7 (61.8,73.0)	73.4 (67.8,78.4)
Important	27.7 (24.9,30.7)	24.2 (19.5,29.7)	34.7 (27.3,42.9)	32.3 (25.7,39.7)	27.5 (22.5,33.0)	20.7 (16.2,26.1)
Neither important nor unimportant	3.3 (2.4,4.6)	4.1* (2.2,7.5)	4.1* (2.0,8.0)	2.1* (0.9,5.0)	2.9* (1.6,5.5)	3.2* (1.6,6.0)
Unimportant	1.0 (0.5,1.7)	1.6* (0.6,4.2)	1.5* (0.6,4.2)	1.1* (0.3,3.6)	0.5* (0.1,2.3)	0.0 (N/A,N/A)
Very unimportant	0.5* (0.2,1.1)	0.5* (0.1,2.7)	0.5* (0.1,2.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.4* (0.5,3.7)
Not applicable	1.6 (1.0,2.4)	3.1* (1.5,6.2)	1.5* (0.6,4.2)	0.0 (N/A,N/A)	1.5* (0.6,3.7)	1.4* (0.5,3.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39b.4***Importance of High School Lists/Student Directories in Attaining Non-Prior Service Goals/Missions: Navy or Marine Corps Recruiters by Location***

39b. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? High School lists/student directories

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	149	23	49	34	42	63	21	42
Responding on Item	3,911	855	950	1,030	1,067	1,789	826	963
Very important	59.3 (56.5,62.0)	61.8 (57.0,66.4)	58.6 (52.3,64.6)	62.2 (56.8,67.4)	55.4 (50.3,60.5)	81.0 (78.2,83.5)	79.6 (76.1,82.8)	82.2 (77.5,86.1)
Important	27.3 (25.0,29.8)	22.3 (18.7,26.3)	27.0 (22.1,32.4)	26.6 (22.4,31.2)	31.7 (27.1,36.7)	13.3 (10.9,16.2)	11.1 (8.6,14.3)	15.2 (11.4,20.0)
Neither important nor unimportant	6.6 (5.5,7.9)	6.4 (4.2,9.6)	6.1 (3.7,9.7)	5.8 (3.9,8.6)	8.0 (5.8,11.0)	2.0 (1.2,3.2)	3.0 (1.8,4.9)	1.2* (0.5,2.5)
Unimportant	1.6 (1.0,2.6)	2.7* (1.3,5.8)	1.4* (0.6,3.5)	1.7* (0.7,3.7)	0.8* (0.3,2.5)	0.2* (0.0,0.8)	0.4* (0.1,1.6)	0.0 (N/A,N/A)
Very unimportant	1.6 (1.1,2.4)	3.2* (1.7,5.8)	1.4* (0.5,3.5)	0.4* (0.1,2.0)	1.6* (0.7,3.5)	0.7* (0.3,1.4)	1.1* (0.5,2.7)	0.3* (0.1,1.3)
Not applicable	3.7 (2.7,5.1)	3.6 (2.1,6.3)	5.6 (3.6,8.5)	3.3* (1.8,6.1)	2.4* (1.1,5.1)	2.8 (1.9,4.3)	4.8 (2.9,8.0)	1.2* (0.5,2.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39c.1***Importance of Referrals From Applicants in Attaining Non-Prior Service Goals/Missions: Recruiters by Active Component***

39c. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Referrals from applicants

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	556	546	264	160	66	54	11
Responding on Item	12,230	11,890	5,249	3,899	1,786	957	340
Very important	63.9 (62.2,65.5)	64.2 (62.5,65.9)	57.2 (54.4,60.0)	66.0 (62.7,69.1)	75.0 (72.3,77.6)	75.2 (71.8,78.3)	51.6 (45.0,58.1)
Important	30.1 (28.5,31.8)	29.7 (28.1,31.4)	35.2 (32.4,38.1)	28.4 (25.6,31.3)	21.3 (18.9,23.8)	21.0 (18.1,24.3)	44.7 (38.2,51.5)
Neither important nor unimportant	3.9 (3.2,4.8)	4.0 (3.3,4.8)	5.0 (3.7,6.8)	3.5 (2.7,4.6)	2.6 (1.8,3.8)	2.4 (1.5,3.8)	2.5* (1.2,5.0)
Unimportant	1.2 (0.9,1.6)	1.2 (0.9,1.6)	1.6 (1.1,2.4)	1.4 (0.9,2.1)	0.0 (N/A,N/A)	0.8* (0.4,1.9)	1.2* (0.5,3.4)
Very unimportant	0.4 (0.2,0.7)	0.4 (0.2,0.7)	0.6* (0.3,1.2)	0.2* (0.1,0.7)	0.5* (0.2,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.5 (0.3,0.8)	0.5 (0.3,0.8)	0.4* (0.2,0.9)	0.5* (0.3,1.1)	0.7* (0.3,1.4)	0.5* (0.2,1.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39c.2***Importance of Referrals From Applicants in Attaining Non-Prior Service Goals/Missions: Recruiters by Reserve and Guard Component***

39c. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Referrals from applicants

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	225	77	90	25	11	22
Responding on Item	4,419	1,201	2,190	502	194	331
Very important	74.6 (71.7,77.3)	61.3 (55.1,67.1)	80.3 (76.8,83.3)	78.3 (73.1,82.7)	78.6 (68.8,85.9)	77.5 (71.3,82.7)
Important	22.6 (20.1,25.3)	34.3 (28.6,40.6)	17.6 (14.7,20.8)	18.8 (14.6,24.0)	20.0 (13.1,29.2)	20.8 (15.9,26.8)
Neither important nor unimportant	1.4 (0.8,2.4)	2.9* (1.5,5.9)	1.0* (0.4,2.3)	0.7* (0.2,3.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Unimportant	0.3* (0.1,0.9)	1.0* (0.3,3.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Very unimportant	0.6* (0.3,1.3)	0.5* (0.1,2.6)	0.7* (0.3,2.0)	0.7* (0.2,3.2)	0.0 (N/A,N/A)	0.8* (0.2,3.6)
Not applicable	0.5* (0.3,1.1)	0.0 (N/A,N/A)	0.5* (0.1,1.6)	1.5* (0.5,4.2)	1.4* (0.4,5.7)	0.8* (0.2,3.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39c.3***Importance of Referrals From Applicants in Attaining Non-Prior Service Goals/Missions: Army Recruiters by Location***

39c. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Referrals from applicants

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	264	55	47	47	44	73
Responding on Item	5,249	1,178	1,136	980	816	1,139
Very important	57.2 (54.4,60.0)	53.6 (46.2,60.9)	56.9 (50.7,63.0)	59.6 (53.6,65.3)	60.6 (54.9,66.0)	56.8 (51.2,62.2)
Important	35.2 (32.4,38.1)	39.7 (32.4,47.5)	31.8 (26.5,37.7)	35.6 (30.2,41.5)	34.5 (29.1,40.3)	34.1 (29.2,39.4)
Neither important nor unimportant	5.0 (3.7,6.8)	3.6* (1.9,6.9)	7.2 (4.1,12.3)	4.3* (2.4,7.6)	4.4 (2.6,7.5)	5.5 (3.2,9.1)
Unimportant	1.6 (1.1,2.4)	2.1* (0.9,4.9)	2.6* (1.2,5.6)	0.5* (0.1,2.8)	0.0 (N/A,N/A)	2.3* (1.0,4.9)
Very unimportant	0.6* (0.3,1.2)	0.5* (0.1,2.7)	1.5* (0.6,4.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.5* (0.1,2.4)
Not applicable	0.4* (0.2,0.9)	0.5* (0.1,2.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.5* (0.1,2.3)	0.9* (0.3,3.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39c.4***Importance of Referrals From Applicants in Attaining Non-Prior Service Goals/Missions: Navy or Marine Corps Recruiters by Location***

39c. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Referrals from applicants

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	160	31	44	38	47	66	28	39
Responding on Item	3,899	847	954	1,025	1,063	1,786	820	966
Very important	66.0 (62.7,69.1)	65.1 (59.0,70.8)	72.7 (67.7,77.1)	61.7 (54.7,68.2)	64.5 (59.5,69.2)	75.0 (72.3,77.6)	74.3 (70.7,77.5)	75.6 (71.6,79.3)
Important	28.4 (25.6,31.3)	26.6 (21.1,33.0)	24.1 (19.8,29.0)	32.5 (26.7,38.9)	29.8 (24.7,35.6)	21.3 (18.9,23.8)	21.6 (18.3,25.5)	20.9 (17.7,24.5)
Neither important nor unimportant	3.5 (2.7,4.6)	4.6 (2.8,7.3)	3.2 (1.8,5.7)	4.2 (2.5,6.9)	2.4* (1.1,5.1)	2.6 (1.8,3.8)	2.6 (1.5,4.5)	2.6 (1.6,4.2)
Unimportant	1.4 (0.9,2.1)	2.3* (1.1,4.7)	0.0 (N/A,N/A)	0.8* (0.3,2.6)	2.4* (1.3,4.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Very unimportant	0.2* (0.1,0.7)	0.5* (0.1,2.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,1.9)	0.5* (0.2,1.2)	0.8* (0.3,2.2)	0.3* (0.1,1.3)
Not applicable	0.5* (0.3,1.1)	0.9* (0.3,2.8)	0.0 (N/A,N/A)	0.8* (0.3,2.6)	0.4* (0.1,1.9)	0.7* (0.3,1.4)	0.8* (0.3,2.2)	0.6* (0.2,1.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39d.1***Importance of Local Advertising in Attaining Non-Prior Service Goals/Missions: Recruiters by Active Component***

39d. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Local advertising

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	517	513	249	140	69	54	5
Responding on Item	12,269	11,923	5,264	3,920	1,783	957	346
Very important	37.0 (35.3,38.7)	36.4 (34.7,38.1)	35.9 (32.7,39.2)	34.5 (32.2,37.0)	36.8 (34.0,39.6)	45.8 (41.5,50.2)	57.3 (50.1,64.3)
Important	39.6 (37.9,41.4)	39.8 (38.0,41.6)	39.1 (35.9,42.3)	41.3 (38.4,44.3)	39.0 (35.9,42.2)	39.4 (35.5,43.3)	33.5 (27.8,39.8)
Neither important nor unimportant	16.1 (14.9,17.3)	16.3 (15.1,17.6)	17.6 (15.5,19.9)	16.1 (14.0,18.4)	16.4 (14.0,19.1)	10.5 (8.3,13.3)	6.7 (4.1,10.9)
Unimportant	4.1 (3.5,4.8)	4.2 (3.5,4.9)	4.3 (3.3,5.6)	4.5 (3.4,6.0)	3.4 (2.5,4.7)	3.2 (2.1,4.9)	1.2* (0.4,3.4)
Very unimportant	1.7 (1.3,2.2)	1.7 (1.3,2.3)	1.8 (1.1,2.8)	2.0 (1.3,3.0)	1.5 (0.9,2.5)	0.8* (0.4,1.9)	1.2* (0.4,3.4)
Not applicable	1.6 (1.3,2.0)	1.6 (1.3,2.1)	1.5 (0.9,2.3)	1.6 (1.1,2.3)	2.9 (2.1,4.1)	0.3* (0.1,1.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39d.2***Importance of Local Advertising in Attaining Non-Prior Service Goals/Missions: Recruiters by Reserve and Guard Component***

39d. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Local advertising

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	201	71	79	14	11	25
Responding on Item	4,443	1,207	2,201	513	194	328
Very important	36.9 (33.8,40.2)	34.6 (29.2,40.5)	32.5 (28.4,37.0)	52.5 (45.0,59.8)	38.6 (28.6,49.7)	49.6 (43.1,56.1)
Important	38.8 (35.4,42.3)	36.1 (30.5,42.1)	39.5 (34.8,44.3)	38.3 (32.1,45.0)	47.1 (36.6,58.0)	40.3 (34.3,46.7)
Neither important nor unimportant	15.0 (13.2,17.0)	17.6 (13.2,23.0)	18.2 (15.3,21.5)	4.3* (2.3,7.9)	8.6 (4.9,14.7)	5.0* (2.7,9.3)
Unimportant	4.2 (3.1,5.8)	3.9* (2.0,7.4)	5.5 (3.7,8.2)	0.0 (N/A,N/A)	4.3* (1.9,9.5)	3.4* (1.6,7.1)
Very unimportant	2.6 (1.7,3.9)	4.4* (2.4,8.0)	2.2 (1.2,3.7)	2.1* (0.9,5.2)	0.0 (N/A,N/A)	0.8* (0.2,3.7)
Not applicable	2.5 (1.7,3.5)	3.4* (1.8,6.5)	2.2 (1.2,3.7)	2.8* (1.3,6.0)	1.4* (0.4,5.7)	0.8* (0.2,3.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39d.3***Importance of Local Advertising in Attaining Non-Prior Service Goals/Missions: Army Recruiters by Location***

39d. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Local advertising

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	249	55	41	42	40	73
Responding on Item	5,264	1,178	1,142	985	820	1,139
Very important	35.9 (32.7,39.2)	33.5 (27.4,40.3)	34.7 (29.5,40.3)	37.6 (30.8,44.9)	38.2 (32.8,44.0)	36.4 (30.0,43.3)
Important	39.1 (35.9,42.3)	40.7 (33.4,48.5)	39.3 (33.8,45.0)	39.2 (33.1,45.6)	36.3 (31.2,41.7)	39.1 (32.0,46.7)
Neither important nor unimportant	17.6 (15.5,19.9)	17.5 (12.7,23.7)	18.9 (14.7,23.9)	17.5 (13.0,23.0)	15.7 (11.1,21.7)	17.7 (14.0,22.1)
Unimportant	4.3 (3.3,5.6)	4.6 (2.7,7.9)	3.1* (1.3,6.9)	4.8 (2.7,8.2)	4.4 (2.6,7.3)	4.6 (2.5,8.0)
Very unimportant	1.8 (1.1,2.8)	2.6* (1.2,5.6)	1.5* (0.4,5.4)	1.1* (0.3,3.6)	1.0* (0.3,3.0)	2.3* (1.0,4.9)
Not applicable	1.5 (0.9,2.3)	1.0* (0.3,3.5)	2.6* (1.2,5.6)	0.0 (N/A,N/A)	4.4 (2.5,7.6)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39d.4***Importance of Local Advertising in Attaining Non-Prior Service Goals/Missions: Navy or Marine Corps Recruiters by Location***

39d. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Local advertising

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	140	23	40	34	42	69	28	42
Responding on Item	3,920	855	958	1,030	1,067	1,783	820	963
Very important	34.5 (32.2,37.0)	30.9 (26.2,36.1)	34.6 (28.8,40.8)	35.7 (30.8,40.9)	36.6 (31.5,42.0)	36.8 (34.0,39.6)	38.1 (34.3,42.0)	35.6 (31.8,39.7)
Important	41.3 (38.4,44.3)	40.9 (35.6,46.4)	44.2 (37.8,50.9)	41.9 (36.8,47.2)	37.8 (33.2,42.5)	39.0 (35.9,42.2)	37.3 (33.0,41.8)	40.5 (36.0,45.2)
Neither important nor unimportant	16.1 (14.0,18.4)	15.5 (11.9,19.8)	17.5 (13.8,22.0)	14.5 (10.6,19.6)	16.9 (13.5,20.9)	16.4 (14.0,19.1)	16.4 (13.5,19.8)	16.4 (13.3,20.1)
Unimportant	4.5 (3.4,6.0)	7.7 (4.8,12.2)	1.8* (0.8,4.1)	3.3 (1.9,5.7)	5.6 (3.7,8.5)	3.4 (2.5,4.7)	3.7 (2.1,6.4)	3.2 (2.0,5.0)
Very unimportant	2.0 (1.3,3.0)	3.6* (1.9,6.7)	0.9* (0.3,2.8)	2.1* (1.0,4.2)	1.6* (0.7,3.6)	1.5 (0.9,2.5)	1.5* (0.7,3.2)	1.4* (0.7,2.8)
Not applicable	1.6 (1.1,2.3)	1.4* (0.5,3.5)	0.9* (0.3,2.8)	2.5* (1.3,4.7)	1.6* (0.7,3.6)	2.9 (2.1,4.1)	3.0 (1.8,5.0)	2.9 (1.8,4.5)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39e.1**Importance of National Leads in Attaining Non-Prior Service Goals/Missions: Recruiters by Active Component**

39e. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? National leads (e.g., direct mailouts, 800 number, Internet)

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	517	514	244	148	66	54	5
Responding on Item	12,269	11,923	5,269	3,911	1,786	957	346
Very important	33.4 (31.7,35.1)	33.8 (32.1,35.5)	24.0 (21.5,26.8)	40.1 (37.2,43.1)	42.9 (39.3,46.6)	44.5 (40.3,48.8)	20.1 (16.2,24.7)
Important	42.1 (40.3,43.9)	42.0 (40.1,43.9)	40.9 (37.7,44.2)	44.9 (42.0,47.9)	41.6 (37.9,45.4)	36.1 (32.5,39.9)	46.3 (41.4,51.4)
Neither important nor unimportant	15.2 (14.1,16.4)	15.1 (14.0,16.3)	20.1 (18.0,22.4)	10.6 (8.9,12.6)	12.2 (10.1,14.6)	11.1 (8.9,13.7)	17.7 (13.7,22.6)
Unimportant	6.2 (5.4,7.2)	6.2 (5.3,7.2)	10.2 (8.4,12.4)	2.9 (2.0,4.1)	1.7 (1.0,2.8)	5.7 (4.1,7.9)	7.9 (5.2,11.9)
Very unimportant	2.6 (2.1,3.2)	2.4 (2.0,3.0)	4.0 (3.1,5.2)	1.1* (0.6,1.9)	1.0* (0.5,1.8)	2.2 (1.2,3.8)	7.9 (5.2,11.9)
Not applicable	0.6 (0.4,0.9)	0.6 (0.4,0.9)	0.7* (0.3,1.3)	0.4* (0.2,0.9)	0.7* (0.3,1.4)	0.5* (0.2,1.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39e.2***Importance of National Leads in Attaining Non-Prior Service Goals/Missions: Recruiters by Reserve and Guard Component***

39e. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? National leads (e.g., direct mailouts, 800 number, Internet)

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	202	77	74	18	11	22
Responding on Item	4,442	1,201	2,206	509	194	331
Very important	20.2 (17.7,23.0)	23.5 (18.7,29.1)	16.5 (13.2,20.4)	29.3 (23.6,35.7)	32.9 (23.6,43.6)	11.7 (7.2,18.3)
Important	43.8 (40.9,46.8)	45.6 (39.3,52.1)	43.0 (39.0,47.0)	42.9 (36.1,49.9)	44.3 (34.2,54.8)	44.2 (36.7,51.9)
Neither important nor unimportant	20.2 (18.0,22.6)	21.6 (16.9,27.1)	21.5 (18.3,25.1)	13.6 (9.9,18.4)	5.7* (2.8,11.2)	25.0 (19.1,32.0)
Unimportant	10.1 (8.5,11.8)	6.9 (4.6,10.2)	12.2 (10.0,14.8)	7.9 (5.3,11.6)	10.0 (6.0,16.2)	10.8 (7.2,16.0)
Very unimportant	4.8 (3.8,6.1)	2.0* (0.8,4.6)	6.2 (4.4,8.7)	3.6* (1.8,6.9)	5.7* (2.8,11.4)	7.5* (4.0,13.5)
Not applicable	0.9 (0.5,1.6)	0.5* (0.1,2.6)	0.7* (0.3,2.0)	2.9* (1.3,6.1)	1.4* (0.4,5.7)	0.8* (0.2,3.6)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39e.3***Importance of National Leads in Attaining Non-Prior Service Goals/Missions: Army Recruiters by Location***

39e. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? National leads (e.g., direct mailouts, 800 number, Internet)

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	244	55	41	42	40	67
Responding on Item	5,269	1,178	1,142	985	820	1,144
Very important	24.0 (21.5,26.8)	30.4 (25.0,36.4)	21.4 (16.3,27.7)	17.5 (12.9,23.2)	30.9 (26.6,35.5)	20.8 (15.9,26.7)
Important	40.9 (37.7,44.2)	37.6 (30.9,44.8)	38.3 (32.2,44.8)	46.0 (38.4,53.9)	39.7 (34.0,45.7)	43.4 (37.5,49.6)
Neither important nor unimportant	20.1 (18.0,22.4)	16.5 (12.1,22.1)	25.0 (20.0,30.8)	20.6 (15.7,26.6)	17.7 (13.4,22.9)	20.4 (15.6,26.1)
Unimportant	10.2 (8.4,12.4)	10.8 (7.3,15.9)	12.2 (8.2,17.9)	11.6 (8.4,15.9)	7.8 (5.2,11.6)	8.1 (5.4,12.1)
Very unimportant	4.0 (3.1,5.2)	4.1* (2.3,7.4)	2.0* (0.9,4.8)	3.7* (2.0,6.9)	2.5* (1.0,5.7)	7.2 (4.6,11.2)
Not applicable	0.7* (0.3,1.3)	0.5* (0.1,2.7)	1.0* (0.3,3.4)	0.5* (0.1,2.8)	1.5* (0.6,3.7)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39e.4***Importance of National Leads in Attaining Non-Prior Service Goals/Missions: Navy or Marine Corps Recruiters by Location***

39e. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? National leads (e.g., direct mailouts, 800 number, Internet)

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	148	27	40	34	47	66	28	39
Responding on Item	3,911	851	958	1,030	1,063	1,786	820	966
Very important	40.1 (37.2,43.1)	42.5 (37.1,48.1)	43.8 (39.1,48.6)	36.1 (30.5,42.2)	39.1 (33.8,44.7)	42.9 (39.3,46.6)	41.4 (36.8,46.2)	44.1 (39.7,48.7)
Important	44.9 (42.0,47.9)	42.5 (37.1,48.1)	44.2 (38.9,49.7)	47.3 (41.0,53.7)	44.8 (40.5,49.2)	41.6 (37.9,45.4)	40.7 (35.4,46.2)	42.4 (37.5,47.5)
Neither important nor unimportant	10.6 (8.9,12.6)	7.8 (5.4,11.1)	9.2 (6.5,12.9)	12.5 (8.9,17.1)	12.5 (9.0,17.1)	12.2 (10.1,14.6)	13.1 (10.1,16.7)	11.5 (9.0,14.6)
Unimportant	2.9 (2.0,4.1)	4.1 (2.4,6.8)	2.3* (1.0,5.3)	3.3* (1.8,6.1)	2.0* (1.0,4.1)	1.7 (1.0,2.8)	2.6 (1.5,4.6)	0.9* (0.4,2.1)
Very unimportant	1.1* (0.6,1.9)	2.3* (1.1,4.6)	0.5* (0.1,2.2)	0.4* (0.1,2.0)	1.2* (0.5,3.1)	1.0* (0.5,1.8)	1.5* (0.7,3.2)	0.6* (0.2,1.7)
Not applicable	0.4* (0.2,0.9)	0.9* (0.3,2.8)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,1.9)	0.7* (0.3,1.4)	0.8* (0.3,2.2)	0.6* (0.2,1.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39f.1***Importance of Community Colleges in Attaining Non-Prior Service Goals/Missions: Recruiters by Active Component***

39f. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Community colleges

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	533	529	255	153	66	54	5
Responding on Item	12,253	11,907	5,258	3,907	1,786	957	346
Very important	20.4 (19.0,21.8)	20.7 (19.3,22.3)	25.7 (23.0,28.5)	12.6 (10.8,14.7)	27.7 (24.7,30.9)	13.8 (11.2,16.8)	7.3 (4.9,10.8)
Important	37.9 (36.3,39.6)	37.8 (36.2,39.5)	41.3 (38.5,44.2)	34.0 (31.3,36.8)	37.3 (34.0,40.8)	35.3 (31.9,38.9)	42.1 (36.0,48.4)
Neither important nor unimportant	25.7 (24.3,27.3)	25.4 (23.9,26.9)	19.9 (17.1,22.9)	32.4 (30.4,34.5)	23.5 (21.1,26.1)	30.2 (27.6,32.9)	38.4 (33.1,44.0)
Unimportant	9.6 (8.7,10.5)	9.6 (8.7,10.5)	7.2 (6.0,8.6)	13.2 (11.3,15.3)	6.8 (5.3,8.7)	13.5 (11.2,16.1)	8.5 (5.8,12.4)
Very unimportant	2.9 (2.4,3.5)	2.9 (2.4,3.5)	1.8 (1.1,2.9)	4.4 (3.4,5.8)	2.2 (1.3,3.5)	4.0 (2.9,5.7)	3.7* (1.8,7.2)
Not applicable	3.5 (2.9,4.2)	3.6 (3.0,4.4)	4.3 (3.2,5.7)	3.3 (2.4,4.6)	2.6 (1.8,3.9)	3.2 (2.1,4.9)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39f.2***Importance of Community Colleges in Attaining Non-Prior Service Goals/Missions: Recruiters by Reserve and Guard Component***

39f. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Community colleges

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	212	77	85	14	11	25
Responding on Item	4,432	1,201	2,196	513	194	328
Very important	19.0 (16.4,21.8)	20.6 (15.1,27.5)	16.6 (13.1,20.7)	25.5 (20.1,31.8)	14.3 (9.1,21.7)	21.9 (15.7,29.5)
Important	43.6 (40.4,46.8)	43.6 (36.7,50.9)	41.3 (36.5,46.1)	47.5 (40.2,55.0)	50.0 (41.4,58.6)	48.7 (41.8,55.7)
Neither important nor unimportant	21.0 (19.3,22.8)	18.1 (14.3,22.7)	22.8 (20.0,25.8)	17.0 (12.8,22.3)	27.1 (20.1,35.5)	21.9 (16.0,29.1)
Unimportant	7.7 (6.2,9.6)	7.8 (5.0,12.2)	8.6 (6.2,12.0)	6.4 (3.7,10.8)	2.9* (1.0,7.9)	5.9* (3.1,10.8)
Very unimportant	2.8 (2.0,4.1)	3.9* (1.9,8.0)	2.9 (1.7,4.8)	1.4* (0.5,4.2)	2.9* (1.0,7.6)	0.8* (0.2,3.7)
Not applicable	6.0 (4.5,7.8)	5.9 (3.3,10.2)	7.9 (5.7,10.8)	2.1* (0.9,5.1)	2.9* (1.0,7.7)	0.8* (0.2,3.7)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39f.3***Importance of Community Colleges in Attaining Non-Prior Service Goals/Missions: Army Recruiters by Location***

39f. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Community colleges

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	255	55	47	42	40	73
Responding on Item	5,258	1,178	1,136	985	820	1,139
Very important	25.7 (23.0,28.5)	27.8 (22.7,33.6)	25.6 (19.2,33.3)	22.8 (17.8,28.6)	22.1 (18.1,26.6)	28.6 (23.6,34.2)
Important	41.3 (38.5,44.2)	39.7 (33.0,46.8)	39.0 (32.6,45.7)	46.6 (40.5,52.7)	42.2 (36.9,47.6)	40.0 (33.8,46.6)
Neither important nor unimportant	19.9 (17.1,22.9)	17.0 (12.1,23.5)	23.1 (17.4,30.0)	22.2 (16.5,29.2)	19.6 (15.2,24.9)	17.7 (13.7,22.6)
Unimportant	7.2 (6.0,8.6)	7.2 (4.6,11.2)	5.6 (3.4,9.3)	6.4 (3.6,10.9)	9.3 (6.4,13.3)	7.7 (4.9,12.1)
Very unimportant	1.8 (1.1,2.9)	1.0* (0.3,3.5)	4.1* (2.1,8.0)	0.5* (0.1,2.8)	1.0* (0.3,3.0)	1.8* (0.8,4.3)
Not applicable	4.3 (3.2,5.7)	7.2 (4.2,12.0)	2.6* (1.2,5.6)	1.6* (0.6,4.3)	5.9 (3.7,9.3)	4.1* (2.2,7.5)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39f.4***Importance of Community Colleges in Attaining Non-Prior Service Goals/Missions: Navy or Marine Corps Recruiters by Location***

39f. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Community colleges

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	153	23	40	34	55	66	28	39
Responding on Item	3,907	855	958	1,030	1,054	1,786	820	966
Very important	12.6 (10.8,14.7)	14.1 (10.9,18.1)	17.5 (13.8,22.0)	9.5 (6.7,13.5)	10.2 (6.9,14.8)	27.7 (24.7,30.9)	23.5 (20.1,27.3)	31.2 (27.1,35.7)
Important	34.0 (31.3,36.8)	28.6 (23.9,34.0)	34.6 (29.5,40.0)	35.7 (31.1,40.6)	36.6 (32.1,41.3)	37.3 (34.0,40.8)	41.0 (36.3,46.0)	34.1 (30.0,38.5)
Neither important nor unimportant	32.4 (30.4,34.5)	31.4 (26.9,36.2)	32.3 (27.5,37.5)	34.4 (30.5,38.6)	30.9 (26.3,35.9)	23.5 (21.1,26.1)	23.1 (19.5,27.2)	23.8 (20.4,27.5)
Unimportant	13.2 (11.3,15.3)	17.3 (13.1,22.5)	8.8 (5.9,12.8)	12.5 (9.4,16.4)	14.6 (10.5,20.0)	6.8 (5.3,8.7)	6.3 (4.1,9.6)	7.2 (5.3,9.6)
Very unimportant	4.4 (3.4,5.8)	5.0 (3.0,8.2)	4.2 (2.4,7.0)	3.7 (2.1,6.6)	4.9 (2.8,8.3)	2.2 (1.3,3.5)	3.0* (1.5,6.0)	1.4* (0.7,2.8)
Not applicable	3.3 (2.4,4.6)	3.6* (2.0,6.7)	2.8* (1.5,5.2)	4.2 (2.4,7.0)	2.9* (1.4,5.5)	2.6 (1.8,3.9)	3.0* (1.6,5.4)	2.3 (1.4,3.8)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39g.1***Importance of 4-Year Colleges/Universities in Attaining Non-Prior Service Goals/Missions: Recruiters by Active Component***

39g. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? 4-year colleges/universities

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	520	516	254	144	63	54	5
Responding on Item	12,266	11,920	5,259	3,916	1,789	957	346
Very important	14.1 (12.8,15.6)	14.4 (13.0,15.9)	20.2 (17.6,23.2)	9.6 (7.9,11.6)	12.6 (10.4,15.2)	5.4 (3.9,7.4)	4.3 (2.5,7.1)
Important	26.6 (25.0,28.4)	26.7 (25.0,28.5)	33.6 (30.4,37.1)	20.1 (17.7,22.8)	25.8 (22.8,28.9)	17.5 (15.0,20.4)	23.8 (19.1,29.2)
Neither important nor unimportant	29.1 (27.7,30.5)	28.7 (27.3,30.2)	21.7 (19.3,24.4)	35.7 (33.3,38.1)	32.1 (29.4,34.9)	32.6 (29.4,36.1)	40.9 (35.5,46.5)
Unimportant	15.1 (14.1,16.3)	14.9 (13.8,16.1)	10.0 (8.5,11.8)	19.1 (16.9,21.5)	15.9 (13.7,18.5)	22.9 (19.7,26.5)	22.6 (18.4,27.3)
Very unimportant	6.7 (5.9,7.6)	6.6 (5.8,7.5)	3.8 (2.8,5.2)	9.2 (7.6,11.1)	6.3 (5.0,8.0)	12.1 (9.9,14.8)	8.5 (5.5,13.0)
Not applicable	8.4 (7.5,9.4)	8.6 (7.7,9.6)	10.6 (9.0,12.5)	6.4 (5.1,8.0)	7.3 (5.7,9.4)	9.4 (7.7,11.6)	0.0 (N/A,N/A)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39g.2***Importance of 4-Year Colleges/Universities in Attaining Non-Prior Service Goals/Missions: Recruiters by Reserve and Guard Component***

39g. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? 4-year colleges/universities

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	203	71	74	22	11	25
Responding on Item	4,441	1,207	2,206	506	194	328
Very important	18.7 (16.3,21.3)	22.0 (16.8,28.2)	17.7 (14.0,22.0)	18.7 (14.4,24.0)	5.7* (2.7,11.7)	21.0 (15.7,27.6)
Important	36.6 (34.0,39.3)	35.6 (29.0,42.8)	35.6 (31.8,39.5)	46.0 (40.2,52.0)	22.9 (16.1,31.3)	40.3 (33.3,47.8)
Neither important nor unimportant	23.8 (21.5,26.3)	22.9 (17.6,29.3)	22.4 (19.6,25.6)	19.4 (14.5,25.5)	50.0 (41.1,58.9)	27.7 (21.7,34.7)
Unimportant	9.6 (7.7,11.9)	6.8* (3.8,12.1)	10.5 (7.9,13.9)	10.1 (6.4,15.5)	15.7 (9.8,24.2)	9.2 (6.2,13.7)
Very unimportant	2.9 (1.9,4.4)	4.4* (2.2,8.4)	2.6 (1.5,4.5)	2.2* (0.9,5.1)	4.3* (1.8,9.7)	0.0 (N/A,N/A)
Not applicable	8.4 (6.9,10.2)	8.3 (5.3,12.8)	11.2 (9.2,13.6)	3.6* (1.8,7.1)	1.4* (0.4,5.7)	1.7* (0.6,4.9)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39g.3***Importance of 4-Year Colleges/Universities in Attaining Non-Prior Service Goals/Missions: Army Recruiters by Location***

39g. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? 4-year colleges/universities

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	254	55	47	47	44	62
Responding on Item	5,259	1,178	1,136	980	816	1,149
Very important	20.2 (17.6,23.2)	23.2 (17.9,29.5)	22.1 (16.0,29.6)	19.2 (14.3,25.2)	19.7 (15.1,25.3)	16.7 (12.8,21.5)
Important	33.6 (30.4,37.1)	36.1 (28.7,44.2)	32.8 (25.8,40.7)	37.8 (31.2,44.9)	30.5 (25.4,36.3)	30.6 (25.0,36.9)
Neither important nor unimportant	21.7 (19.3,24.4)	21.1 (16.1,27.3)	21.0 (15.2,28.4)	21.3 (16.4,27.1)	23.7 (18.8,29.3)	22.1 (17.1,28.0)
Unimportant	10.0 (8.5,11.8)	11.3 (7.9,16.1)	8.2 (5.6,12.0)	7.5 (4.9,11.2)	9.4 (6.5,13.4)	13.1 (9.9,17.1)
Very unimportant	3.8 (2.8,5.2)	1.6* (0.6,4.2)	5.1 (3.0,8.5)	2.1* (0.9,5.0)	2.5* (1.2,5.1)	7.2 (4.3,11.9)
Not applicable	10.6 (9.0,12.5)	6.7 (3.8,11.5)	10.8 (7.3,15.6)	12.2 (8.8,16.8)	14.3 (10.5,19.2)	10.4 (7.3,14.5)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39g.4***Importance of 4-Year Colleges/Universities in Attaining Non-Prior Service Goals/Missions: Navy or Marine Corps Recruiters by Location***

39g. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? 4-year colleges/universities

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	144	27	40	34	42	63	25	39
Responding on Item	3,916	851	958	1,030	1,067	1,789	823	966
Very important	9.6 (7.9,11.6)	11.4 (8.4,15.4)	13.8 (10.3,18.4)	7.5 (4.8,11.4)	6.4 (3.9,10.4)	12.6 (10.4,15.2)	12.3 (9.2,16.2)	12.9 (9.8,16.8)
Important	20.1 (17.7,22.8)	15.5 (12.3,19.5)	19.8 (15.8,24.6)	22.4 (17.7,28.0)	22.1 (17.5,27.5)	25.8 (22.8,28.9)	26.4 (21.8,31.6)	25.2 (22.2,28.5)
Neither important nor unimportant	35.7 (33.3,38.1)	33.8 (29.3,38.6)	39.6 (34.6,44.9)	32.8 (27.8,38.2)	35.7 (31.3,40.4)	32.1 (29.4,34.9)	32.3 (28.4,36.6)	31.8 (28.4,35.4)
Unimportant	19.1 (16.9,21.5)	22.4 (18.3,27.1)	12.9 (9.6,17.2)	21.2 (17.1,25.9)	20.1 (15.9,25.0)	15.9 (13.7,18.5)	14.1 (10.8,18.3)	17.5 (14.7,20.7)
Very unimportant	9.2 (7.6,11.1)	11.9 (8.3,16.7)	6.9 (4.8,9.9)	9.5 (7.0,12.9)	8.8 (5.9,13.0)	6.3 (5.0,8.0)	6.7 (4.4,10.0)	6.0 (4.4,8.2)
Not applicable	6.4 (5.1,8.0)	5.0* (2.8,9.0)	6.9 (4.6,10.4)	6.6 (4.6,9.6)	6.8 (4.3,10.6)	7.3 (5.7,9.4)	8.2 (5.7,11.6)	6.6 (4.9,8.8)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39h.1***Importance of Local Merchants/Community Contacts in Attaining Non-Prior Service Goals/Missions: Recruiters by Active Component***

39h. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Local merchants/community contacts

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	513	507	239	144	66	57	7
Responding on Item	12,273	11,929	5,274	3,915	1,786	954	344
Very important	17.6 (16.4,18.9)	17.9 (16.7,19.2)	18.9 (16.7,21.2)	16.6 (14.8,18.5)	19.0 (16.7,21.5)	15.7 (13.3,18.4)	9.2 (6.0,13.8)
Important	39.2 (37.6,40.9)	39.0 (37.3,40.7)	35.8 (33.0,38.7)	44.1 (41.2,47.1)	37.7 (34.7,40.8)	38.1 (34.0,42.4)	46.6 (40.2,53.2)
Neither important nor unimportant	28.0 (26.7,29.4)	28.0 (26.6,29.5)	29.2 (26.7,31.8)	25.7 (23.4,28.3)	29.5 (26.8,32.4)	28.1 (24.8,31.7)	28.2 (23.6,33.3)
Unimportant	10.5 (9.5,11.7)	10.6 (9.5,11.8)	11.6 (9.6,14.0)	9.4 (8.1,11.0)	9.2 (7.5,11.3)	12.4 (10.2,15.1)	7.4 (4.4,12.2)
Very unimportant	3.5 (2.9,4.2)	3.4 (2.8,4.1)	3.5 (2.6,4.7)	3.1 (2.3,4.3)	3.4 (2.3,5.1)	4.1 (2.7,6.0)	7.4 (4.6,11.5)
Not applicable	1.1 (0.8,1.5)	1.1 (0.8,1.6)	1.1 (0.6,1.9)	1.0 (0.6,1.8)	1.1* (0.6,2.2)	1.6 (0.9,2.8)	1.2* (0.4,3.4)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39h.2***Importance of Local Merchants/Community Contacts in Attaining Non-Prior Service Goals/Missions: Recruiters by Reserve and Guard Component***

39h. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Local merchants/community contacts

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	204	77	79	14	11	22
Responding on Item	4,440	1,201	2,201	513	194	331
Very important	18.3 (15.8,21.2)	18.1 (13.4,24.1)	14.8 (11.6,18.8)	32.6 (27.1,38.6)	11.4 (7.0,18.1)	24.2 (19.0,30.2)
Important	38.5 (35.3,41.8)	33.3 (26.8,40.5)	37.8 (34.0,41.8)	49.7 (43.6,55.7)	34.3 (25.9,43.7)	47.5 (39.0,56.2)
Neither important nor unimportant	27.4 (24.6,30.4)	28.9 (23.1,35.6)	31.1 (27.5,35.0)	12.8 (8.8,18.2)	34.3 (26.9,42.5)	15.8 (10.8,22.6)
Unimportant	9.0 (7.4,10.8)	9.8 (7.1,13.4)	9.6 (7.3,12.5)	2.1* (0.9,5.1)	11.4 (7.2,17.8)	10.8 (6.8,16.8)
Very unimportant	5.6 (4.2,7.3)	9.8 (6.2,15.2)	4.8 (3.0,7.5)	1.4* (0.5,4.2)	7.1* (3.3,14.9)	0.8* (0.2,3.6)
Not applicable	1.2 (0.7,2.1)	0.0 (N/A,N/A)	1.9* (1.0,3.7)	1.4* (0.5,4.2)	1.4* (0.4,5.7)	0.8* (0.2,3.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39h.3***Importance of Local Merchants/Community Contacts in Attaining Non-Prior Service Goals/Missions: Army Recruiters by Location***

39h. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Local merchants/community contacts

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	239	55	41	42	40	62
Responding on Item	5,274	1,178	1,142	985	820	1,149
Very important	18.9 (16.7,21.2)	19.1 (14.8,24.2)	20.4 (15.9,25.8)	16.4 (12.3,21.6)	22.6 (17.5,28.5)	16.7 (12.6,21.7)
Important	35.8 (33.0,38.7)	34.5 (28.4,41.2)	37.2 (30.8,44.2)	37.0 (31.8,42.6)	31.9 (26.3,38.0)	37.4 (30.6,44.7)
Neither important nor unimportant	29.2 (26.7,31.8)	29.4 (24.4,34.9)	26.5 (21.8,31.8)	31.2 (25.7,37.3)	31.9 (25.8,38.7)	27.9 (22.1,34.7)
Unimportant	11.6 (9.6,14.0)	13.9 (9.7,19.6)	11.2 (7.5,16.5)	12.7 (9.1,17.4)	7.4 (4.6,11.6)	11.7 (7.9,17.0)
Very unimportant	3.5 (2.6,4.7)	1.0* (0.3,3.5)	4.1* (2.3,7.3)	2.7* (1.2,5.7)	4.4 (2.7,7.2)	5.4 (3.1,9.3)
Not applicable	1.1 (0.6,1.9)	2.1* (0.9,4.9)	0.5* (0.1,2.7)	0.0 (N/A,N/A)	2.0* (0.9,4.3)	0.9* (0.3,3.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39h.4***Importance of Local Merchants/Community Contacts in Attaining Non-Prior Service Goals/Missions: Navy or Marine Corps Recruiters by Location***

39h. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Local merchants/community contacts

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	144	23	40	38	42	66	28	39
Responding on Item	3,915	855	958	1,025	1,067	1,786	820	966
Very important	16.6 (14.8,18.5)	18.2 (14.5,22.6)	18.0 (13.9,22.9)	14.6 (10.8,19.4)	16.1 (12.4,20.6)	19.0 (16.7,21.5)	19.0 (15.7,22.9)	18.9 (15.6,22.8)
Important	44.1 (41.2,47.1)	40.0 (34.3,46.0)	49.3 (44.0,54.6)	40.0 (34.1,46.3)	46.2 (41.3,51.1)	37.7 (34.7,40.8)	36.9 (32.3,41.9)	38.4 (34.5,42.4)
Neither important nor unimportant	25.7 (23.4,28.3)	24.6 (20.4,29.2)	21.7 (17.1,27.0)	31.3 (26.7,36.2)	25.3 (21.3,29.8)	29.5 (26.8,32.4)	29.9 (25.7,34.4)	29.2 (25.6,33.1)
Unimportant	9.4 (8.1,11.0)	11.8 (8.5,16.2)	7.8 (5.4,11.3)	9.6 (7.0,13.0)	8.8 (6.6,11.8)	9.2 (7.5,11.3)	9.0 (6.5,12.2)	9.5 (7.7,11.6)
Very unimportant	3.1 (2.3,4.3)	2.7* (1.4,5.2)	3.2* (1.8,5.9)	3.3* (1.7,6.5)	3.2 (1.8,5.5)	3.4 (2.3,5.1)	4.1 (2.4,6.8)	2.9 (1.8,4.5)
Not applicable	1.0 (0.6,1.8)	2.7* (1.4,5.1)	0.0 (N/A,N/A)	1.3* (0.5,3.2)	0.4* (0.1,1.9)	1.1* (0.6,2.2)	1.1* (0.5,2.7)	1.2* (0.5,2.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39i.1**Importance of Recruiter Assistance Programs in Attaining Non-Prior Service Goals/Missions: Recruiters by Active Component**

39i. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Recruiter Assistance (HRAP, HARP, RAP, PRASP, Boot Leave, etc.)

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	512	508	244	140	66	57	5
Responding on Item	12,275	11,929	5,269	3,920	1,786	954	346
Very important	26.3 (24.9,27.8)	26.8 (25.3,28.3)	19.2 (17.0,21.7)	25.6 (23.4,27.9)	49.1 (45.5,52.8)	31.9 (27.9,36.2)	9.2 (6.7,12.4)
Important	41.5 (39.9,43.2)	41.7 (40.0,43.4)	40.8 (37.7,43.9)	42.5 (39.7,45.3)	41.6 (38.5,44.8)	43.2 (39.1,47.5)	37.8 (32.3,43.7)
Neither important nor unimportant	18.1 (16.8,19.6)	17.8 (16.4,19.2)	20.5 (18.1,23.2)	19.6 (17.3,22.0)	7.3 (5.8,9.2)	14.9 (12.2,18.0)	30.5 (26.3,35.0)
Unimportant	8.7 (7.6,9.9)	8.6 (7.5,9.9)	11.7 (9.6,14.1)	8.7 (7.0,10.8)	0.8* (0.4,1.6)	6.2 (4.6,8.4)	9.8 (7.0,13.5)
Very unimportant	4.4 (3.7,5.4)	4.3 (3.6,5.3)	6.8 (5.3,8.8)	3.0 (2.1,4.1)	0.5* (0.2,1.2)	3.2 (2.1,5.0)	7.9 (5.1,12.1)
Not applicable	0.9 (0.7,1.3)	0.8 (0.6,1.2)	1.0 (0.6,1.7)	0.7* (0.4,1.3)	0.7* (0.3,1.4)	0.5* (0.2,1.5)	4.9 (2.8,8.3)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39i.2***Importance of Recruiter Assistance Programs in Attaining Non-Prior Service Goals/Missions: Recruiters by Reserve and Guard Component***

39i. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Recruiter Assistance (HRAP, HARP, RAP, PRASP, Boot Leave, etc.)

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	212	77	85	14	11	25
Responding on Item	4,432	1,201	2,196	513	194	328
Very important	13.3 (11.3,15.6)	15.7 (12.1,20.2)	14.6 (11.4,18.6)	7.1 (4.3,11.4)	4.3* (1.8,9.7)	10.9 (7.3,16.0)
Important	23.6 (21.3,26.1)	33.8 (28.3,39.8)	23.3 (19.4,27.7)	4.3* (2.3,7.7)	17.1 (11.4,24.9)	22.7 (16.7,30.1)
Neither important nor unimportant	24.5 (22.4,26.7)	25.5 (20.2,31.6)	27.1 (23.9,30.5)	9.9 (6.4,15.2)	27.1 (19.4,36.5)	24.4 (18.4,31.5)
Unimportant	9.4 (7.9,11.1)	11.3 (7.8,16.0)	9.4 (6.9,12.5)	6.4 (4.0,10.1)	11.4 (7.4,17.3)	5.9* (3.1,11.1)
Very unimportant	7.8 (6.4,9.6)	10.8 (7.0,16.3)	6.2 (4.2,9.2)	8.5 (5.2,13.6)	7.1* (3.7,13.4)	6.7 (4.0,11.0)
Not applicable	21.4 (19.4,23.6)	2.9* (1.5,5.9)	19.4 (16.2,23.2)	63.8 (57.8,69.4)	32.9 (25.8,40.7)	29.4 (22.6,37.3)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39i.3***Importance of Recruiter Assistance Programs in Attaining Non-Prior Service Goals/Missions: Army Recruiters by Location***

39i. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Recruiter Assistance (HRAP, HARP, RAP, PRASP, Boot Leave, etc.)

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	244	55	41	42	40	67
Responding on Item	5,269	1,178	1,142	985	820	1,144
Very important	19.2 (17.0,21.7)	17.5 (13.6,22.4)	18.9 (14.0,25.0)	15.3 (11.4,20.3)	26.5 (21.0,32.8)	19.5 (14.4,25.7)
Important	40.8 (37.7,43.9)	42.8 (37.0,48.8)	36.7 (30.7,43.2)	43.9 (36.2,52.0)	42.2 (35.8,48.8)	38.9 (33.6,44.5)
Neither important nor unimportant	20.5 (18.1,23.2)	18.0 (12.6,25.2)	25.0 (19.9,31.0)	22.2 (17.1,28.3)	18.6 (14.7,23.3)	18.6 (13.8,24.4)
Unimportant	11.7 (9.6,14.1)	12.4 (8.0,18.6)	11.2 (7.5,16.4)	12.2 (7.9,18.4)	8.8 (5.8,13.2)	13.1 (9.1,18.5)
Very unimportant	6.8 (5.3,8.8)	7.7 (5.0,11.8)	7.7 (5.0,11.5)	6.4 (3.5,11.1)	2.0* (0.9,4.3)	9.1 (6.0,13.5)
Not applicable	1.0 (0.6,1.7)	1.6* (0.6,4.3)	0.5* (0.1,2.7)	0.0 (N/A,N/A)	2.0* (0.9,4.4)	0.9* (0.3,3.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39i.4***Importance of Recruiter Assistance Programs in Attaining Non-Prior Service Goals/Missions: Navy or Marine Corps Recruiters by Location***

39i. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Recruiter Assistance (HRAP, HARP, RAP, PRASP, Boot Leave, etc.)

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	140	23	36	38	42	66	28	39
Responding on Item	3,920	855	963	1,025	1,067	1,786	820	966
Very important	25.6 (23.4,27.9)	24.6 (20.2,29.4)	29.4 (23.9,35.5)	25.4 (21.0,30.4)	22.5 (18.2,27.5)	49.1 (45.5,52.8)	49.6 (44.9,54.4)	48.7 (43.9,53.5)
Important	42.5 (39.7,45.3)	38.2 (32.3,44.5)	43.1 (38.2,48.2)	42.9 (37.9,48.1)	45.4 (39.1,51.8)	41.6 (38.5,44.8)	41.0 (36.4,45.8)	42.1 (38.3,46.1)
Neither important nor unimportant	19.6 (17.3,22.0)	20.0 (15.9,24.8)	19.3 (15.1,24.3)	20.8 (16.6,25.8)	18.5 (14.6,23.2)	7.3 (5.8,9.2)	7.5 (5.4,10.3)	7.2 (5.4,9.4)
Unimportant	8.7 (7.0,10.8)	10.0 (6.6,14.9)	6.9 (4.5,10.5)	7.5 (5.1,10.9)	10.4 (7.0,15.4)	0.8* (0.4,1.6)	0.4* (0.1,1.6)	1.2* (0.5,2.4)
Very unimportant	3.0 (2.1,4.1)	5.0 (2.9,8.6)	1.4* (0.5,3.6)	2.9* (1.5,5.7)	2.8* (1.4,5.5)	0.5* (0.2,1.2)	0.8* (0.3,2.2)	0.3* (0.1,1.3)
Not applicable	0.7* (0.4,1.3)	2.3* (1.1,4.7)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,1.9)	0.7* (0.3,1.4)	0.8* (0.3,2.2)	0.6* (0.2,1.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39j.1***Importance of Recruiting Station Walk-Ins in Attaining Non-Prior Service Goals/Missions: Recruiters by Active Component***

39j. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Recruiting station walk-ins

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,481	1,477	408	363	211	495	4
Not Responding on Item	509	505	250	140	60	54	5
Responding on Item	12,277	11,931	5,263	3,920	1,792	957	346
Very important	23.8 (22.4,25.3)	23.9 (22.4,25.4)	24.8 (22.3,27.4)	21.4 (19.3,23.8)	22.8 (20.2,25.6)	30.7 (26.7,35.1)	23.2 (17.7,29.7)
Important	35.3 (33.5,37.1)	35.0 (33.1,36.9)	36.3 (33.2,39.6)	34.5 (31.9,37.2)	32.8 (29.3,36.5)	33.7 (29.9,37.7)	45.1 (39.1,51.3)
Neither important nor unimportant	25.3 (23.8,26.8)	25.3 (23.8,26.8)	24.3 (21.8,26.9)	27.2 (24.8,29.6)	25.5 (22.6,28.8)	22.4 (19.2,26.0)	25.6 (20.9,31.0)
Unimportant	7.8 (7.0,8.8)	8.0 (7.1,9.0)	7.4 (6.0,9.1)	8.9 (7.4,10.6)	7.7 (6.0,9.7)	8.9 (6.8,11.6)	0.6* (0.2,2.5)
Very unimportant	5.0 (4.4,5.7)	5.0 (4.4,5.7)	4.7 (3.7,5.9)	5.1 (4.0,6.3)	6.9 (5.7,8.4)	3.0 (1.8,4.8)	4.3 (2.5,7.1)
Not applicable	2.9 (2.4,3.5)	2.9 (2.4,3.5)	2.6 (1.8,3.8)	3.0 (2.2,4.1)	4.3 (3.2,5.8)	1.4* (0.7,2.5)	1.2* (0.4,3.4)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39j.2***Importance of Recruiting Station Walk-Ins in Attaining Non-Prior Service Goals/Missions: Recruiters by Reserve and Guard Component***

39j. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Recruiting station walk-ins

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	278	35	137	15	69	22
Not Responding on Item	196	71	74	18	11	22
Responding on Item	4,448	1,207	2,206	509	194	331
Very important	20.4 (17.6,23.4)	17.1 (13.3,21.7)	19.8 (15.8,24.5)	22.1 (16.7,28.8)	25.7 (18.7,34.2)	30.0 (23.6,37.3)
Important	31.6 (28.7,34.6)	27.8 (22.8,33.5)	33.4 (29.6,37.5)	27.1 (21.2,34.1)	38.6 (29.0,49.1)	35.8 (29.0,43.3)
Neither important nor unimportant	24.8 (22.4,27.4)	31.7 (26.4,37.5)	23.6 (20.1,27.6)	20.7 (15.1,27.8)	21.4 (14.1,31.1)	15.8 (10.6,22.9)
Unimportant	9.0 (7.4,10.8)	10.7 (7.5,15.1)	8.6 (6.7,10.9)	9.3 (6.2,13.8)	7.1* (3.8,13.0)	5.8* (2.6,12.5)
Very unimportant	7.4 (6.1,8.9)	7.8 (5.0,12.1)	7.6 (5.8,10.0)	7.9 (5.1,11.8)	5.7* (2.8,11.2)	4.2* (2.1,8.0)
Not applicable	6.9 (5.6,8.5)	4.9 (2.9,8.1)	6.9 (4.9,9.6)	12.9 (9.3,17.5)	1.4* (0.4,5.7)	8.3* (4.6,14.7)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39j.3***Importance of Recruiting Station Walk-Ins in Attaining Non-Prior Service Goals/Missions: Army Recruiters by Location***

39j. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Recruiting station walk-ins

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	408	85	93	89	68	72
Not Responding on Item	250	61	41	47	40	62
Responding on Item	5,263	1,172	1,142	980	820	1,149
Very important	24.8 (22.3,27.4)	26.4 (21.6,31.9)	20.9 (15.9,27.0)	25.5 (19.6,32.5)	29.4 (24.7,34.6)	23.0 (17.8,29.1)
Important	36.3 (33.2,39.6)	38.3 (31.7,45.5)	38.3 (32.5,44.4)	36.7 (29.7,44.3)	33.8 (28.3,39.8)	33.8 (28.4,39.6)
Neither important nor unimportant	24.3 (21.8,26.9)	18.7 (14.1,24.3)	28.1 (23.0,33.8)	24.5 (18.6,31.5)	23.5 (19.3,28.4)	26.6 (21.7,32.1)
Unimportant	7.4 (6.0,9.1)	9.8 (6.3,15.1)	6.1 (3.7,10.0)	6.4 (4.0,10.0)	6.9 (4.3,10.8)	7.2 (4.5,11.3)
Very unimportant	4.7 (3.7,5.9)	4.2* (2.3,7.5)	4.1* (2.2,7.4)	4.8 (2.7,8.3)	2.5* (1.2,4.9)	7.2 (4.7,11.0)
Not applicable	2.6 (1.8,3.8)	2.6* (1.0,6.4)	2.6* (1.2,5.4)	2.1* (0.7,6.1)	3.9* (2.1,7.2)	2.3* (1.0,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 39j.4***Importance of Recruiting Station Walk-Ins in Attaining Non-Prior Service Goals/Missions: Navy or Marine Corps Recruiters by Location***

39j. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions? Recruiting station walk-ins

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	363	89	80	85	99	211	95	116
Not Responding on Item	140	23	36	38	42	60	21	39
Responding on Item	3,920	855	963	1,025	1,067	1,792	826	966
Very important	21.4 (19.3,23.8)	25.9 (21.4,31.0)	22.5 (17.5,28.3)	15.0 (11.1,19.9)	23.3 (18.7,28.6)	22.8 (20.2,25.6)	19.3 (15.9,23.1)	25.8 (21.8,30.2)
Important	34.5 (31.9,37.2)	33.2 (28.7,38.0)	35.8 (30.9,41.0)	36.3 (31.4,41.4)	32.1 (27.2,37.5)	32.8 (29.3,36.5)	32.6 (27.4,38.2)	33.0 (28.3,38.0)
Neither important nor unimportant	27.2 (24.8,29.6)	25.0 (20.8,29.7)	25.2 (20.5,30.6)	29.6 (25.1,34.5)	28.5 (24.0,33.5)	25.5 (22.6,28.8)	25.9 (21.3,31.2)	25.2 (21.6,29.3)
Unimportant	8.9 (7.4,10.6)	7.3 (5.0,10.4)	9.2 (6.2,13.3)	10.8 (7.6,15.3)	8.0 (5.7,11.2)	7.7 (6.0,9.7)	5.6 (3.7,8.2)	9.5 (7.1,12.5)
Very unimportant	5.1 (4.0,6.3)	5.5 (3.5,8.3)	4.6 (2.7,7.7)	4.2* (2.3,7.4)	6.0 (4.2,8.6)	6.9 (5.7,8.4)	10.0 (7.6,13.1)	4.3 (2.9,6.4)
Not applicable	3.0 (2.2,4.1)	3.2* (1.7,5.8)	2.8* (1.3,5.8)	4.2 (2.4,7.1)	2.0* (1.0,4.1)	4.3 (3.2,5.8)	6.7 (4.7,9.4)	2.3* (1.2,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who do not recruit Non-Prior Service (NPS) applicants (Q37 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40a.1***Agreement That Recruiter Has the Opportunity to Earn an Award for Production: Recruiters by Active Component***

40a. To what extent do you agree or disagree with the following statements? I have the opportunity to earn an award for production

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	70	71	16	29	12	13	0
Responding on Item	14,197	13,842	5,905	4,393	2,051	1,493	355
Strongly agree	28.4 (27.1,29.7)	29.0 (27.6,30.3)	21.4 (19.2,23.7)	31.2 (28.8,33.7)	45.7 (42.5,49.0)	29.4 (27.1,31.8)	5.4 (3.4,8.4)
Agree	52.6 (51.0,54.1)	53.0 (51.4,54.6)	55.4 (52.5,58.3)	55.2 (52.6,57.7)	42.7 (40.1,45.4)	51.5 (48.6,54.4)	33.9 (28.9,39.4)
Neither agree nor disagree	9.4 (8.5,10.3)	9.0 (8.1,10.0)	11.9 (10.2,14.0)	6.8 (5.8,8.1)	5.5 (4.2,7.3)	8.6 (7.3,10.3)	24.4 (20.2,29.2)
Disagree	5.4 (4.8,6.0)	5.0 (4.5,5.7)	6.8 (5.7,8.1)	3.9 (3.0,5.2)	2.3 (1.6,3.3)	5.2 (4.1,6.6)	17.3 (12.7,23.0)
Strongly disagree	2.9 (2.5,3.5)	2.6 (2.1,3.2)	3.2 (2.3,4.4)	2.4 (1.7,3.5)	1.3 (0.8,2.1)	2.4 (1.6,3.7)	16.7 (12.4,22.0)
Not applicable	1.4 (1.1,1.8)	1.4 (1.1,1.8)	1.3 (0.8,2.1)	0.5* (0.2,1.0)	2.4 (1.7,3.5)	2.9 (2.0,4.3)	2.4* (1.2,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40a.2***Agreement That Recruiter Has the Opportunity to Earn an Award for Production: Recruiters by Reserve and Guard Component***

40a. To what extent do you agree or disagree with the following statements? I have the opportunity to earn an award for production

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	38	6	21	0	0	11
Responding on Item	4,884	1,307	2,396	542	275	364
Strongly agree	27.2 (24.5,30.1)	26.6 (21.4,32.5)	28.1 (24.3,32.3)	28.9 (23.2,35.2)	29.3 (22.5,37.2)	19.7 (15.6,24.5)
Agree	51.9 (48.8,54.9)	49.1 (42.9,55.3)	53.2 (48.8,57.6)	59.1 (51.6,66.2)	49.5 (42.5,56.5)	43.9 (37.0,51.1)
Neither agree nor disagree	7.3 (5.8,9.1)	7.2 (4.3,11.8)	7.3 (5.3,9.9)	4.7 (2.8,7.8)	6.1* (3.0,11.7)	12.1 (8.5,17.0)
Disagree	6.9 (5.5,8.6)	9.0 (6.0,13.4)	6.2 (4.3,8.7)	3.4* (1.7,6.5)	6.1* (3.0,11.8)	10.6 (6.8,16.2)
Strongly disagree	5.4 (4.1,7.2)	6.8 (4.3,10.6)	4.6 (3.1,6.9)	4.0* (1.9,8.2)	4.0* (1.7,9.5)	9.1 (5.1,15.6)
Not applicable	1.3 (0.8,2.1)	1.4* (0.5,3.6)	0.7* (0.2,2.4)	0.0 (N/A,N/A)	5.1* (2.7,9.4)	4.6* (2.4,8.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40a.3***Agreement That Recruiter Has the Opportunity to Earn an Award for Production: Army Recruiters by Location***

40a. To what extent do you agree or disagree with the following statements? I have the opportunity to earn an award for production

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	16	13	1	0	4	0
Responding on Item	5,905	1,305	1,276	1,116	925	1,284
Strongly agree	21.4 (19.2,23.7)	16.7 (12.3,22.3)	27.4 (22.5,32.9)	19.6 (15.4,24.7)	26.1 (21.7,31.0)	18.2 (13.6,23.8)
Agree	55.4 (52.5,58.3)	55.8 (49.2,62.2)	48.9 (43.6,54.2)	58.9 (52.1,65.4)	54.4 (46.9,61.6)	59.3 (53.2,65.1)
Neither agree nor disagree	11.9 (10.2,14.0)	14.0 (10.3,18.6)	10.1 (7.0,14.3)	13.1 (9.1,18.5)	11.7 (8.4,16.2)	10.9 (7.7,15.1)
Disagree	6.8 (5.7,8.1)	7.4 (5.2,10.5)	7.8 (5.3,11.3)	6.1 (4.1,9.0)	4.8 (2.9,7.8)	7.3 (4.5,11.6)
Strongly disagree	3.2 (2.3,4.4)	4.7* (2.6,8.3)	4.1* (2.2,7.6)	0.9* (0.3,3.2)	2.6* (1.4,5.0)	3.2* (1.8,5.8)
Not applicable	1.3 (0.8,2.1)	1.4* (0.5,3.8)	1.8* (0.8,4.3)	1.4* (0.5,3.8)	0.4* (0.1,2.0)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40a.4***Agreement That Recruiter Has the Opportunity to Earn an Award for Production: Navy or Marine Corps Recruiters by Location***

40a. To what extent do you agree or disagree with the following statements? I have the opportunity to earn an award for production

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	7	9	4	8	12	9	3
Responding on Item	4,393	960	1,069	1,145	1,200	2,051	933	1,118
Strongly agree	31.2 (28.8,33.7)	24.3 (19.8,29.5)	32.2 (27.3,37.6)	28.4 (24.3,32.8)	38.2 (32.9,43.9)	45.7 (42.5,49.0)	43.6 (39.2,48.1)	47.5 (43.5,51.6)
Agree	55.2 (52.6,57.7)	59.1 (53.3,64.7)	57.0 (51.8,62.1)	54.5 (48.8,60.1)	51.1 (45.5,56.6)	42.7 (40.1,45.4)	42.6 (38.6,46.7)	42.8 (39.8,45.9)
Neither agree nor disagree	6.8 (5.8,8.1)	9.7 (6.7,13.8)	6.2 (3.9,9.6)	7.8 (5.6,10.9)	4.3 (2.5,7.3)	5.5 (4.2,7.3)	6.2 (4.2,9.1)	5.0 (3.5,7.0)
Disagree	3.9 (3.0,5.2)	3.6 (2.2,6.1)	2.1* (1.0,4.2)	5.6 (3.7,8.3)	4.3 (2.4,7.6)	2.3 (1.6,3.3)	3.0 (1.7,5.1)	1.7 (1.0,3.0)
Strongly disagree	2.4 (1.7,3.5)	2.0* (0.9,4.7)	2.1* (1.0,4.2)	3.4 (1.9,6.0)	2.1* (1.0,4.5)	1.3 (0.8,2.1)	2.0* (1.1,3.6)	0.7* (0.3,1.8)
Not applicable	0.5* (0.2,1.0)	1.2* (0.5,3.0)	0.4* (0.1,1.9)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	2.4 (1.7,3.5)	2.6 (1.6,4.4)	2.2 (1.4,3.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40b.1***Agreement That Awards Have Important Effects on Career: Recruiters by Active Component***

40b. To what extent do you agree or disagree with the following statements? The awards available to me have important effects on my career

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	68	66	12	29	12	13	2
Responding on Item	14,199	13,847	5,909	4,393	2,051	1,493	353
Strongly agree	14.0 (13.0,15.1)	14.1 (13.0,15.2)	9.0 (7.4,11.0)	20.7 (18.8,22.8)	17.1 (14.5,19.9)	10.5 (8.7,12.8)	11.4 (8.1,15.8)
Agree	29.7 (28.1,31.3)	29.9 (28.3,31.5)	26.6 (23.7,29.7)	34.1 (31.7,36.6)	28.8 (25.9,31.9)	32.1 (29.4,35.0)	21.6 (17.0,26.9)
Neither agree nor disagree	27.4 (26.1,28.7)	27.2 (25.9,28.6)	29.3 (27.0,31.7)	24.7 (22.7,26.8)	28.2 (24.8,31.7)	25.4 (22.4,28.7)	32.3 (26.3,39.0)
Disagree	18.8 (17.8,19.9)	18.7 (17.7,19.8)	23.0 (20.9,25.2)	13.6 (12.3,14.9)	15.7 (13.7,17.8)	21.4 (18.7,24.4)	21.6 (17.1,26.8)
Strongly disagree	8.9 (8.1,9.7)	8.9 (8.1,9.7)	11.1 (9.6,12.9)	6.0 (5.1,7.2)	8.0 (6.5,9.9)	9.3 (7.6,11.5)	8.4 (5.6,12.3)
Not applicable	1.3 (1.0,1.7)	1.2 (0.9,1.6)	1.0 (0.6,1.8)	0.9 (0.6,1.6)	2.3 (1.6,3.2)	1.2 (0.7,2.0)	4.8 (2.7,8.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40b.2***Agreement That Awards Have Important Effects on Career: Recruiters by Reserve and Guard Component***

40b. To what extent do you agree or disagree with the following statements? The awards available to me have important effects on my career

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	36	6	21	0	0	8
Responding on Item	4,886	1,307	2,396	542	275	367
Strongly agree	13.5 (11.6,15.6)	10.4 (7.1,14.9)	13.9 (11.0,17.4)	21.5 (16.4,27.6)	16.2 (10.5,24.0)	8.3 (5.2,12.9)
Agree	27.9 (25.7,30.3)	25.2 (19.8,31.6)	25.9 (22.7,29.4)	43.6 (36.7,50.8)	34.3 (25.8,44.1)	22.6 (17.6,28.4)
Neither agree nor disagree	26.5 (23.5,29.6)	29.3 (23.3,36.1)	27.3 (23.3,31.6)	16.8 (12.4,22.4)	16.2 (11.1,22.9)	33.1 (26.4,40.5)
Disagree	21.7 (19.6,24.0)	22.1 (16.4,29.0)	23.5 (20.5,26.8)	12.1 (8.9,16.3)	20.2 (15.0,26.7)	24.1 (18.0,31.4)
Strongly disagree	9.3 (7.6,11.2)	11.7 (7.9,16.9)	8.8 (6.7,11.4)	6.0 (3.5,10.1)	10.1 (6.7,15.1)	7.5 (4.9,11.5)
Not applicable	1.2 (0.8,1.9)	1.4* (0.5,3.7)	0.7* (0.2,1.8)	0.0 (N/A,N/A)	3.0* (1.3,6.9)	4.5* (2.4,8.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40b.3***Agreement That Awards Have Important Effects on Career: Army Recruiters by Location***

40b. To what extent do you agree or disagree with the following statements? The awards available to me have important effects on my career

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	12	13	1	0	0	0
Responding on Item	5,909	1,305	1,276	1,116	929	1,284
Strongly agree	9.0 (7.4,11.0)	7.0 (4.5,10.7)	11.9 (8.1,17.1)	5.6 (3.4,9.0)	9.5 (6.7,13.3)	10.9 (7.7,15.3)
Agree	26.6 (23.7,29.7)	29.3 (24.2,35.0)	25.6 (20.7,31.1)	30.8 (25.3,37.0)	22.9 (18.7,27.9)	23.8 (19.3,28.9)
Neither agree nor disagree	29.3 (27.0,31.7)	27.9 (23.4,33.0)	30.1 (25.1,35.7)	29.4 (24.4,35.0)	30.3 (25.5,35.5)	29.0 (24.6,33.9)
Disagree	23.0 (20.9,25.2)	23.7 (19.1,29.0)	20.1 (15.7,25.4)	23.4 (18.9,28.5)	22.5 (18.0,27.7)	25.0 (20.5,30.1)
Strongly disagree	11.1 (9.6,12.9)	11.2 (7.9,15.6)	11.0 (7.5,15.8)	9.4 (6.5,13.2)	14.3 (11.2,18.0)	10.5 (7.7,14.2)
Not applicable	1.0 (0.6,1.8)	0.9* (0.3,3.2)	1.4* (0.5,3.7)	1.4* (0.5,3.8)	0.4* (0.1,2.0)	0.8* (0.2,2.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40b.4***Agreement That Awards Have Important Effects on Career: Navy or Marine Corps Recruiters by Location***

40b. To what extent do you agree or disagree with the following statements? The awards available to me have important effects on my career

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	7	9	4	8	12	6	6
Responding on Item	4,393	960	1,069	1,145	1,200	2,051	936	1,115
Strongly agree	20.7 (18.8,22.8)	18.6 (14.8,23.1)	21.5 (17.4,26.3)	18.3 (14.9,22.2)	23.6 (19.8,27.8)	17.1 (14.5,19.9)	16.7 (13.7,20.2)	17.4 (14.3,21.0)
Agree	34.1 (31.7,36.6)	38.1 (32.3,44.2)	27.3 (23.0,32.0)	32.5 (28.0,37.3)	38.2 (33.9,42.7)	28.8 (25.9,31.9)	26.8 (22.5,31.5)	30.5 (27.0,34.3)
Neither agree nor disagree	24.7 (22.7,26.8)	23.1 (18.4,28.5)	33.1 (28.0,38.5)	25.0 (20.2,30.5)	18.6 (15.1,22.6)	28.2 (24.8,31.7)	27.1 (22.4,32.5)	29.0 (25.3,33.1)
Disagree	13.6 (12.3,14.9)	12.6 (9.7,16.1)	12.8 (9.0,17.9)	14.9 (12.1,18.3)	13.9 (11.0,17.4)	15.7 (13.7,17.8)	15.7 (12.5,19.5)	15.6 (12.9,18.8)
Strongly disagree	6.0 (5.1,7.2)	6.1 (4.1,8.9)	5.0 (2.9,8.5)	8.6 (5.9,12.3)	4.6 (2.9,7.4)	8.0 (6.5,9.9)	11.1 (8.4,14.6)	5.5 (3.9,7.6)
Not applicable	0.9 (0.6,1.6)	1.6* (0.7,3.6)	0.4* (0.1,1.9)	0.8* (0.2,2.3)	1.1* (0.4,2.7)	2.3 (1.6,3.2)	2.6 (1.6,4.4)	2.0 (1.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40c.1***Agreement That Some Recruiters Are Not Successful Because They Lack Aptitude for Sales: Recruiters by Active Component***

40c. To what extent do you agree or disagree with the following statements? Some recruiters are not successful because they lack aptitude for sales

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	72	73	22	25	12	13	0
Responding on Item	14,195	13,840	5,899	4,397	2,051	1,493	355
Strongly agree	31.4 (30.0,32.9)	31.7 (30.3,33.2)	32.7 (30.1,35.4)	33.7 (31.0,36.5)	28.5 (26.3,30.8)	26.4 (23.8,29.3)	19.1 (14.7,24.3)
Agree	43.8 (42.2,45.5)	43.8 (42.1,45.5)	43.9 (41.1,46.7)	43.1 (39.9,46.4)	42.1 (39.0,45.2)	47.8 (44.6,51.1)	45.2 (39.3,51.3)
Neither agree nor disagree	15.7 (14.7,16.8)	15.6 (14.5,16.7)	15.5 (13.8,17.4)	13.4 (11.6,15.5)	19.4 (17.1,21.8)	16.8 (14.3,19.6)	22.0 (17.3,27.6)
Disagree	6.7 (5.9,7.5)	6.6 (5.8,7.4)	5.6 (4.4,7.3)	7.6 (6.3,9.2)	7.2 (5.7,9.1)	6.0 (4.8,7.6)	11.3 (8.4,15.1)
Strongly disagree	2.0 (1.6,2.5)	2.0 (1.6,2.5)	2.0 (1.3,3.1)	1.8 (1.2,2.8)	2.3 (1.6,3.2)	2.3 (1.4,3.6)	1.8* (0.8,4.1)
Not applicable	0.4 (0.2,0.6)	0.4 (0.2,0.6)	0.2* (0.1,0.7)	0.3* (0.1,0.7)	0.6* (0.3,1.2)	0.7* (0.3,1.4)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40c.2***Agreement That Some Recruiters Are Not Successful Because They Lack Aptitude for Sales: Recruiters by Reserve and Guard Component***

40c. To what extent do you agree or disagree with the following statements? Some recruiters are not successful because they lack aptitude for sales

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	41	6	27	0	0	8
Responding on Item	4,881	1,307	2,390	542	275	367
Strongly agree	26.2 (23.7,28.7)	27.5 (22.3,33.4)	29.7 (26.1,33.6)	16.8 (12.2,22.6)	21.2 (16.3,27.2)	15.8 (10.6,22.9)
Agree	49.1 (46.3,51.9)	50.9 (44.8,57.0)	46.5 (42.2,50.8)	53.7 (46.5,60.8)	46.5 (38.8,54.3)	54.9 (48.3,61.3)
Neither agree nor disagree	16.2 (14.2,18.4)	14.9 (11.1,19.6)	16.1 (12.7,20.2)	17.5 (12.5,23.9)	17.2 (12.4,23.3)	18.8 (13.7,25.2)
Disagree	7.1 (5.9,8.6)	6.3 (3.7,10.7)	5.7 (4.2,7.8)	12.1 (8.8,16.4)	13.1 (9.5,17.9)	7.5 (4.5,12.4)
Strongly disagree	1.4* (0.8,2.7)	0.5* (0.1,2.4)	2.0* (0.9,4.2)	0.0 (N/A,N/A)	2.0* (0.7,5.5)	3.0* (1.4,6.3)
Not applicable	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40c.3***Agreement That Some Recruiters Are Not Successful Because They Lack Aptitude for Sales: Army Recruiters by Location***

40c. To what extent do you agree or disagree with the following statements? Some recruiters are not successful because they lack aptitude for sales

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	22	13	1	6	0	5
Responding on Item	5,899	1,305	1,276	1,110	929	1,279
Strongly agree	32.7 (30.1,35.4)	37.2 (30.5,44.5)	26.0 (20.6,32.3)	27.2 (21.7,33.6)	42.0 (36.1,48.2)	32.8 (27.3,38.8)
Agree	43.9 (41.1,46.7)	41.4 (35.0,48.1)	46.6 (39.5,53.8)	45.5 (39.4,51.8)	36.4 (32.0,41.0)	47.8 (42.2,53.4)
Neither agree nor disagree	15.5 (13.8,17.4)	15.4 (11.6,20.0)	19.2 (15.1,24.1)	16.0 (12.2,20.7)	14.3 (10.5,19.1)	12.6 (9.4,16.6)
Disagree	5.6 (4.4,7.3)	4.2* (2.0,8.5)	5.9 (3.5,9.9)	8.5 (5.5,12.7)	3.9 (2.3,6.4)	5.7 (3.3,9.5)
Strongly disagree	2.0 (1.3,3.1)	1.9* (0.8,4.4)	2.3* (0.9,5.7)	1.9* (0.8,4.4)	3.0 (1.7,5.4)	1.2* (0.4,3.3)
Not applicable	0.2* (0.1,0.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.9* (0.3,3.2)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40c.4***Agreement That Some Recruiters Are Not Successful Because They Lack Aptitude for Sales: Navy or Marine Corps Recruiters by Location***

40c. To what extent do you agree or disagree with the following statements? Some recruiters are not successful because they lack aptitude for sales

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	7	9	4	4	12	9	3
Responding on Item	4,397	960	1,069	1,145	1,204	2,051	933	1,118
Strongly agree	33.7 (31.0,36.5)	33.6 (29.3,38.2)	32.2 (27.7,37.1)	33.2 (28.0,38.9)	35.2 (30.8,39.9)	28.5 (26.3,30.8)	28.9 (24.7,33.3)	28.2 (25.3,31.4)
Agree	43.1 (39.9,46.4)	41.7 (36.0,47.6)	45.5 (40.3,50.7)	43.3 (37.6,49.1)	42.0 (36.5,47.7)	42.1 (39.0,45.2)	43.0 (39.0,47.0)	41.3 (37.5,45.3)
Neither agree nor disagree	13.4 (11.6,15.5)	17.0 (13.2,21.6)	12.0 (8.9,16.0)	13.4 (10.2,17.5)	12.1 (9.3,15.6)	19.4 (17.1,21.8)	17.1 (13.9,20.7)	21.3 (18.5,24.4)
Disagree	7.6 (6.3,9.2)	6.1 (4.1,8.9)	8.7 (6.4,11.7)	6.7 (4.5,10.0)	8.9 (6.4,12.2)	7.2 (5.7,9.1)	8.2 (6.1,11.0)	6.4 (4.6,9.0)
Strongly disagree	1.8 (1.2,2.8)	1.2* (0.5,3.1)	1.2* (0.5,3.1)	3.0 (1.7,5.1)	1.8* (0.9,3.6)	2.3 (1.6,3.2)	2.6 (1.6,4.4)	2.0 (1.2,3.3)
Not applicable	0.3* (0.1,0.7)	0.4* (0.1,1.9)	0.4* (0.1,1.9)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.6* (0.3,1.2)	0.3* (0.1,1.4)	0.7* (0.3,1.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40d.1***Agreement That Good Recruiters Make Up for Others Who Can't Make Their Quotas: Recruiters by Active Component***

40d. To what extent do you agree or disagree with the following statements? The good recruiters in my office make up for others who can't make their quotas

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	84	85	23	25	18	18	0
Responding on Item	14,183	13,828	5,898	4,397	2,045	1,488	355
Strongly agree	20.5 (19.2,21.8)	20.6 (19.3,21.9)	18.7 (16.3,21.2)	21.9 (19.8,24.2)	29.3 (26.9,31.8)	12.1 (10.6,13.8)	16.1 (12.2,20.8)
Agree	37.0 (35.8,38.2)	37.1 (35.9,38.3)	36.5 (34.3,38.7)	39.7 (37.8,41.7)	39.4 (36.7,42.1)	28.6 (26.0,31.4)	32.1 (27.0,37.8)
Neither agree nor disagree	21.6 (20.5,22.8)	21.5 (20.3,22.7)	22.4 (20.4,24.6)	21.0 (19.1,23.0)	19.7 (17.5,22.0)	21.5 (19.0,24.3)	26.8 (22.3,31.8)
Disagree	12.5 (11.5,13.7)	12.4 (11.3,13.6)	15.1 (13.0,17.4)	11.6 (9.9,13.6)	6.7 (5.4,8.3)	11.8 (9.7,14.2)	18.5 (14.4,23.3)
Strongly disagree	3.6 (3.1,4.2)	3.6 (3.1,4.2)	5.1 (4.1,6.4)	2.1 (1.5,3.0)	1.9 (1.3,2.7)	4.3 (3.3,5.7)	3.0* (1.4,6.2)
Not applicable	4.9 (4.4,5.4)	4.9 (4.4,5.4)	2.3 (1.7,3.0)	3.6 (2.9,4.6)	3.1 (2.1,4.6)	21.7 (19.7,23.7)	3.6* (2.0,6.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40d.2***Agreement That Good Recruiters Make Up for Others Who Can't Make Their Quotas: Recruiters by Reserve and Guard Component***

40d. To what extent do you agree or disagree with the following statements? The good recruiters in my office make up for others who can't make their quotas

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	41	6	27	0	0	8
Responding on Item	4,881	1,307	2,390	542	275	367
Strongly agree	15.1 (13.0,17.6)	18.5 (14.3,23.5)	13.0 (10.0,16.7)	18.1 (13.0,24.6)	19.2 (14.3,25.3)	9.8 (6.1,15.4)
Agree	29.6 (26.9,32.6)	37.4 (30.9,44.4)	24.0 (20.3,28.1)	37.6 (31.9,43.7)	32.3 (25.7,39.7)	24.8 (19.1,31.5)
Neither agree nor disagree	20.4 (18.2,22.8)	18.9 (14.5,24.4)	20.5 (17.5,23.8)	22.8 (17.4,29.3)	16.2 (11.2,22.8)	24.8 (20.2,30.1)
Disagree	16.0 (13.7,18.5)	19.8 (15.2,25.5)	13.7 (10.7,17.3)	13.4 (9.3,19.0)	14.1 (9.9,19.9)	22.6 (17.2,29.1)
Strongly disagree	4.2 (3.3,5.2)	3.6* (1.7,7.5)	5.1 (3.7,6.9)	1.3* (0.3,5.8)	8.1 (4.7,13.7)	1.5* (0.5,4.4)
Not applicable	14.7 (12.8,16.9)	1.8* (0.8,4.3)	23.8 (20.1,27.9)	6.7 (4.0,11.0)	10.1 (6.2,16.1)	16.5 (11.9,22.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40d.3***Agreement That Good Recruiters Make Up for Others Who Can't Make Their Quotas: Army Recruiters by Location***

40d. To what extent do you agree or disagree with the following statements? The good recruiters in my office make up for others who can't make their quotas

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	23	19	1	0	0	5
Responding on Item	5,898	1,299	1,276	1,116	929	1,279
Strongly agree	18.7 (16.3,21.2)	18.7 (14.0,24.6)	21.0 (16.5,26.4)	12.6 (8.2,18.8)	18.2 (14.8,22.1)	21.9 (17.5,26.9)
Agree	36.5 (34.3,38.7)	36.0 (29.9,42.5)	42.5 (36.4,48.8)	39.7 (32.6,47.3)	30.3 (25.9,35.1)	32.8 (27.9,38.2)
Neither agree nor disagree	22.4 (20.4,24.6)	21.5 (15.4,29.2)	21.5 (17.0,26.7)	22.4 (17.6,28.2)	26.4 (22.0,31.3)	21.5 (16.9,26.8)
Disagree	15.1 (13.0,17.4)	14.5 (10.1,20.4)	10.5 (6.8,15.9)	19.6 (15.4,24.6)	15.6 (12.2,19.7)	15.8 (11.2,21.8)
Strongly disagree	5.1 (4.1,6.4)	7.0 (4.4,11.0)	2.7* (1.4,5.5)	4.7* (2.5,8.7)	6.1 (4.1,9.0)	5.3 (3.1,8.9)
Not applicable	2.3 (1.7,3.0)	2.3* (1.1,5.0)	1.8* (0.8,4.3)	0.9* (0.3,3.1)	3.5* (1.9,6.4)	2.8* (1.5,5.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40d.4***Agreement That Good Recruiters Make Up for Others Who Can't Make Their Quotas: Navy or Marine Corps Recruiters by Location***

40d. To what extent do you agree or disagree with the following statements? The good recruiters in my office make up for others who can't make their quotas

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	7	9	4	4	18	12	6
Responding on Item	4,397	960	1,069	1,145	1,204	2,045	930	1,115
Strongly agree	21.9 (19.8,24.2)	19.4 (15.8,23.6)	21.9 (17.9,26.6)	22.0 (18.3,26.3)	24.2 (20.1,28.8)	29.3 (26.9,31.8)	27.0 (23.3,31.1)	31.3 (28.0,34.7)
Agree	39.7 (37.8,41.7)	41.3 (35.9,46.9)	40.5 (35.0,46.3)	36.6 (32.2,41.1)	39.9 (35.8,44.0)	39.4 (36.7,42.1)	41.1 (36.9,45.5)	38.0 (34.4,41.7)
Neither agree nor disagree	21.0 (19.1,23.0)	21.1 (17.1,25.6)	18.6 (14.3,23.8)	23.1 (18.4,28.6)	21.4 (17.9,25.2)	19.7 (17.5,22.0)	19.4 (16.0,23.4)	19.9 (17.4,22.6)
Disagree	11.6 (9.9,13.6)	11.7 (8.7,15.7)	12.8 (9.3,17.4)	11.9 (8.7,16.1)	10.3 (7.5,14.0)	6.7 (5.4,8.3)	7.9 (5.9,10.6)	5.7 (4.1,7.9)
Strongly disagree	2.1 (1.5,3.0)	1.2* (0.5,3.1)	2.1* (1.0,4.2)	3.4 (2.0,5.6)	1.8* (0.9,3.6)	1.9 (1.3,2.7)	2.3 (1.3,4.0)	1.5* (0.8,2.7)
Not applicable	3.6 (2.9,4.6)	5.3* (2.9,9.5)	4.1 (2.4,7.1)	3.0 (1.7,5.1)	2.5* (1.4,4.5)	3.1 (2.1,4.6)	2.3* (1.2,4.4)	3.7 (2.4,5.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40e.1***Agreement That Contract Quotas Reflect Actual Accession Requirements: Recruiters by Active Component***

40e. To what extent do you agree or disagree with the following statements? The contract quotas I am given reflect the actual accession requirements

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	121	117	29	41	18	28	5
Responding on Item	14,146	13,796	5,892	4,381	2,045	1,478	350
Strongly agree	6.2 (5.6,6.9)	6.2 (5.6,6.9)	3.7 (2.8,4.9)	6.7 (5.6,8.0)	11.7 (9.7,14.0)	7.5 (6.1,9.2)	6.0 (4.0,9.1)
Agree	32.7 (31.5,34.0)	32.8 (31.5,34.1)	23.6 (21.6,25.7)	41.3 (39.0,43.7)	35.6 (32.8,38.5)	40.3 (37.0,43.7)	31.3 (26.8,36.2)
Neither agree nor disagree	34.2 (32.8,35.7)	34.1 (32.7,35.6)	38.0 (35.5,40.5)	34.0 (31.5,36.7)	27.3 (24.8,29.9)	28.6 (26.3,31.1)	38.0 (32.6,43.6)
Disagree	15.7 (14.5,17.0)	15.9 (14.7,17.2)	21.5 (19.0,24.2)	10.9 (9.4,12.7)	15.2 (13.0,17.7)	9.1 (7.6,10.9)	10.2 (7.1,14.6)
Strongly disagree	8.2 (7.3,9.1)	8.3 (7.4,9.3)	11.6 (9.8,13.7)	5.4 (4.3,6.8)	7.2 (6.0,8.8)	5.2 (4.0,6.8)	1.8* (0.6,5.2)
Not applicable	2.9 (2.5,3.4)	2.7 (2.3,3.1)	1.6 (1.1,2.5)	1.6 (1.1,2.4)	3.0 (2.2,4.0)	9.3 (7.9,10.9)	12.7 (9.7,16.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40e.2***Agreement That Contract Quotas Reflect Actual Accession Requirements: Recruiters by Reserve and Guard Component***

40e. To what extent do you agree or disagree with the following statements? The contract quotas I am given reflect the actual accession requirements

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	69	12	32	11	6	8
Responding on Item	4,853	1,301	2,385	531	269	367
Strongly agree	5.7 (4.3,7.5)	4.5 (2.7,7.6)	6.0 (3.7,9.6)	4.8 (2.7,8.3)	8.3 (5.0,13.3)	7.5* (4.1,13.4)
Agree	35.7 (33.3,38.2)	24.4 (19.5,30.2)	40.0 (35.7,44.4)	41.1 (36.0,46.4)	42.3 (35.4,49.4)	35.3 (29.4,41.8)
Neither agree nor disagree	27.2 (25.0,29.6)	34.4 (29.1,40.1)	25.4 (22.0,29.1)	26.7 (21.2,33.1)	18.6 (13.0,25.7)	21.1 (15.2,28.4)
Disagree	16.3 (14.5,18.4)	19.5 (14.6,25.4)	15.2 (12.7,18.2)	19.2 (14.6,24.8)	13.4 (8.9,19.6)	10.5 (6.9,15.8)
Strongly disagree	8.5 (6.8,10.6)	15.8 (11.2,21.9)	6.6 (5.0,8.8)	4.8 (2.7,8.3)	5.2* (2.7,9.7)	3.0* (1.4,6.3)
Not applicable	6.5 (5.3,8.0)	1.4* (0.5,3.7)	6.8 (4.8,9.7)	3.4* (1.7,6.7)	12.4 (8.4,17.9)	22.6 (17.3,28.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40e.3***Agreement That Contract Quotas Reflect Actual Accession Requirements: Army Recruiters by Location***

40e. To what extent do you agree or disagree with the following statements? The contract quotas I am given reflect the actual accession requirements

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	29	19	6	6	0	0
Responding on Item	5,892	1,299	1,270	1,110	929	1,284
Strongly agree	3.7 (2.8,4.9)	3.3* (1.5,6.9)	6.4 (4.0,10.2)	0.5* (0.1,2.5)	3.5* (1.9,6.4)	4.4 (2.6,7.6)
Agree	23.6 (21.6,25.7)	24.8 (19.0,31.6)	25.2 (20.3,30.9)	22.5 (17.7,28.3)	17.8 (13.8,22.6)	25.8 (21.1,31.1)
Neither agree nor disagree	38.0 (35.5,40.5)	34.6 (29.1,40.5)	38.5 (32.6,44.8)	40.9 (35.6,46.3)	43.7 (38.4,49.2)	34.3 (29.5,39.4)
Disagree	21.5 (19.0,24.2)	24.3 (18.1,31.8)	17.4 (13.0,23.0)	22.1 (17.8,27.1)	20.8 (16.3,26.1)	22.6 (18.1,27.8)
Strongly disagree	11.6 (9.8,13.7)	10.3 (6.7,15.5)	11.5 (7.8,16.6)	12.2 (8.4,17.3)	13.0 (10.0,16.8)	11.7 (8.7,15.5)
Not applicable	1.6 (1.1,2.5)	2.8* (1.4,5.6)	0.9* (0.3,3.1)	1.9* (0.7,5.3)	1.3* (0.5,3.3)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40e.4***Agreement That Contract Quotas Reflect Actual Accession Requirements: Navy or Marine Corps Recruiters by Location***

40e. To what extent do you agree or disagree with the following statements? The contract quotas I am given reflect the actual accession requirements

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	41	15	9	8	8	18	9	8
Responding on Item	4,381	952	1,069	1,141	1,200	2,045	933	1,113
Strongly agree	6.7 (5.6,8.0)	5.7 (3.6,9.1)	8.3 (5.9,11.5)	5.6 (3.7,8.4)	7.1 (5.0,10.2)	11.7 (9.7,14.0)	13.1 (10.2,16.7)	10.5 (8.4,13.0)
Agree	41.3 (39.0,43.7)	41.6 (36.1,47.4)	38.8 (34.6,43.2)	40.8 (36.2,45.7)	43.6 (38.4,48.9)	35.6 (32.8,38.5)	31.8 (27.7,36.3)	38.8 (35.0,42.7)
Neither agree nor disagree	34.0 (31.5,36.7)	37.6 (31.9,43.5)	33.5 (28.5,38.9)	31.5 (25.9,37.7)	33.9 (29.5,38.7)	27.3 (24.8,29.9)	27.2 (23.0,31.9)	27.4 (24.2,30.7)
Disagree	10.9 (9.4,12.7)	9.8 (6.9,13.7)	12.8 (9.4,17.2)	9.4 (6.4,13.5)	11.8 (8.9,15.5)	15.2 (13.0,17.7)	13.4 (10.6,16.9)	16.7 (13.6,20.3)
Strongly disagree	5.4 (4.3,6.8)	3.7* (2.0,6.6)	4.1 (2.4,7.1)	11.2 (8.3,15.0)	2.5* (1.2,5.3)	7.2 (6.0,8.8)	10.8 (8.5,13.7)	4.2 (2.9,6.1)
Not applicable	1.6 (1.1,2.4)	1.6* (0.7,3.6)	2.5* (1.3,4.7)	1.5* (0.7,3.3)	1.1* (0.3,3.5)	3.0 (2.2,4.0)	3.6 (2.4,5.5)	2.5 (1.5,4.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40f.1***Agreement That Working Hard Makes More Work in the Future: Recruiters by Active Component***

40f. To what extent do you agree or disagree with the following statements? Working hard just makes more work for me in the future

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	114	112	41	29	15	26	2
Responding on Item	14,153	13,801	5,880	4,393	2,048	1,480	353
Strongly agree	11.3 (10.3,12.3)	11.3 (10.4,12.4)	12.4 (10.7,14.3)	10.9 (9.3,12.8)	10.0 (8.5,11.7)	10.1 (7.9,12.8)	10.2 (7.3,14.0)
Agree	23.7 (22.4,25.0)	23.9 (22.6,25.2)	26.8 (24.3,29.3)	24.1 (22.1,26.3)	15.9 (13.6,18.5)	22.7 (19.5,26.2)	16.8 (12.9,21.5)
Neither agree nor disagree	31.5 (30.2,32.8)	31.6 (30.3,33.0)	32.2 (29.9,34.7)	31.6 (29.4,34.0)	31.6 (28.8,34.6)	29.3 (26.4,32.4)	25.2 (20.7,30.1)
Disagree	25.1 (23.9,26.3)	24.8 (23.6,26.1)	21.7 (19.5,24.1)	25.2 (23.5,27.0)	30.2 (27.3,33.3)	28.6 (26.1,31.2)	35.3 (30.4,40.6)
Strongly disagree	7.6 (6.9,8.3)	7.5 (6.8,8.2)	6.6 (5.5,7.9)	7.5 (6.3,8.8)	10.5 (8.7,12.6)	6.6 (5.3,8.3)	12.0 (8.6,16.5)
Not applicable	0.9 (0.7,1.2)	0.9 (0.7,1.2)	0.3* (0.1,0.8)	0.7* (0.4,1.2)	1.8 (1.1,3.0)	2.8 (1.9,4.1)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40f.2***Agreement That Working Hard Makes More Work in the Future: Recruiters by Reserve and Guard Component***

40f. To what extent do you agree or disagree with the following statements? Working hard just makes more work for me in the future

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	54	12	27	7	0	8
Responding on Item	4,868	1,301	2,390	535	275	367
Strongly agree	12.3 (10.2,14.9)	14.5 (10.4,19.9)	13.0 (10.0,16.8)	8.2 (5.2,12.6)	10.1 (5.6,17.5)	8.3 (5.5,12.3)
Agree	24.8 (22.2,27.5)	25.3 (20.2,31.3)	23.8 (20.5,27.4)	26.5 (19.9,34.5)	27.3 (20.9,34.8)	24.8 (19.0,31.8)
Neither agree nor disagree	28.8 (26.9,30.9)	38.0 (33.0,43.3)	24.7 (21.3,28.3)	28.6 (21.7,36.6)	28.3 (22.5,34.8)	24.1 (19.0,30.0)
Disagree	24.5 (22.3,26.8)	16.3 (12.1,21.6)	27.5 (24.2,31.2)	27.9 (21.5,35.4)	19.2 (13.7,26.3)	32.3 (26.8,38.4)
Strongly disagree	9.1 (7.6,10.9)	5.9 (3.6,9.4)	10.4 (8.0,13.4)	8.2 (5.3,12.4)	14.1 (9.7,20.2)	9.8 (5.5,16.8)
Not applicable	0.5* (0.3,1.1)	0.0 (N/A,N/A)	0.7* (0.2,1.8)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40f.3***Agreement That Working Hard Makes More Work in the Future: Army Recruiters by Location***

40f. To what extent do you agree or disagree with the following statements? Working hard just makes more work for me in the future

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	41	19	1	11	8	5
Responding on Item	5,880	1,299	1,276	1,105	921	1,279
Strongly agree	12.4 (10.7,14.3)	12.6 (9.1,17.3)	17.8 (13.9,22.5)	9.9 (6.9,14.0)	11.4 (8.8,14.6)	9.7 (7.3,12.8)
Agree	26.8 (24.3,29.3)	22.4 (17.4,28.5)	25.6 (21.0,30.8)	30.2 (24.5,36.5)	23.1 (18.6,28.5)	32.0 (27.0,37.4)
Neither agree nor disagree	32.2 (29.9,34.7)	33.2 (28.1,38.7)	33.8 (28.8,39.2)	28.3 (23.8,33.3)	34.9 (30.6,39.5)	31.2 (26.4,36.4)
Disagree	21.7 (19.5,24.1)	23.4 (18.3,29.3)	17.8 (13.1,23.8)	25.5 (20.4,31.3)	20.1 (15.4,25.8)	21.9 (17.2,27.4)
Strongly disagree	6.6 (5.5,7.9)	7.9 (5.4,11.5)	5.0 (3.1,8.0)	5.7 (3.7,8.7)	10.5 (7.6,14.3)	4.9 (3.1,7.5)
Not applicable	0.3* (0.1,0.8)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40f.4***Agreement That Working Hard Makes More Work in the Future: Navy or Marine Corps Recruiters by Location***

40f. To what extent do you agree or disagree with the following statements? Working hard just makes more work for me in the future

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	11	9	4	4	15	12	3
Responding on Item	4,393	956	1,069	1,145	1,204	2,048	930	1,118
Strongly agree	10.9 (9.3,12.8)	9.8 (7.2,13.0)	13.2 (10.2,17.0)	10.5 (7.9,13.7)	10.3 (8.1,13.2)	10.0 (8.5,11.7)	11.5 (8.6,15.3)	8.7 (7.1,10.6)
Agree	24.1 (22.1,26.3)	20.3 (16.4,24.9)	26.9 (22.5,31.8)	26.9 (22.1,32.2)	21.7 (17.9,26.0)	15.9 (13.6,18.5)	14.1 (10.8,18.3)	17.3 (14.3,20.9)
Neither agree nor disagree	31.6 (29.4,34.0)	33.7 (29.7,38.0)	28.9 (24.3,34.0)	34.0 (28.5,39.9)	29.9 (25.8,34.3)	31.6 (28.8,34.6)	31.3 (26.9,36.0)	31.9 (27.9,36.2)
Disagree	25.2 (23.5,27.0)	27.2 (24.0,30.8)	23.1 (19.0,27.9)	21.3 (17.2,26.0)	29.5 (25.4,34.0)	30.2 (27.3,33.3)	32.6 (28.2,37.2)	28.2 (24.4,32.4)
Strongly disagree	7.5 (6.3,8.8)	8.5 (6.1,11.8)	6.6 (4.4,9.9)	6.3 (4.2,9.5)	8.5 (6.1,11.9)	10.5 (8.7,12.6)	9.2 (6.7,12.5)	11.6 (9.1,14.8)
Not applicable	0.7* (0.4,1.2)	0.4* (0.1,1.9)	1.2* (0.5,3.1)	1.1* (0.4,2.8)	0.0 (N/A,N/A)	1.8 (1.1,3.0)	1.3* (0.6,2.8)	2.2* (1.2,4.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40g.1***Agreement That Recruiter Leadership Keeps Recruiters Informed of Quality-of-Life Initiatives: Recruiters by Active Component***

40g. To what extent do you agree or disagree with the following statements? Recruiter leadership does a good job of keeping recruiters informed of initiatives to improve quality-of-life (e.g., housing, medical, pay, CONUS COLA, childcare)

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	97	97	24	33	27	13	0
Responding on Item	14,170	13,816	5,897	4,389	2,036	1,493	355
Strongly agree	5.7 (5.1,6.3)	5.7 (5.1,6.3)	3.4 (2.6,4.3)	5.8 (4.7,7.1)	10.3 (8.7,12.3)	7.9 (6.4,9.8)	6.6 (4.4,9.8)
Agree	27.6 (26.3,29.0)	27.5 (26.2,28.9)	22.6 (20.2,25.2)	30.9 (28.6,33.2)	25.1 (22.4,27.9)	40.4 (37.4,43.5)	30.4 (24.7,36.7)
Neither agree nor disagree	25.7 (24.3,27.1)	25.7 (24.3,27.1)	24.2 (21.7,26.8)	26.5 (24.2,28.9)	30.0 (27.4,32.8)	23.3 (20.8,26.0)	26.2 (21.5,31.5)
Disagree	21.3 (20.0,22.6)	21.3 (20.0,22.6)	24.2 (21.9,26.8)	20.5 (18.5,22.7)	17.5 (15.2,20.1)	16.8 (14.6,19.2)	21.4 (17.6,25.8)
Strongly disagree	19.0 (17.9,20.1)	19.1 (18.0,20.2)	25.1 (23.3,27.1)	15.3 (13.4,17.4)	15.8 (13.6,18.3)	11.1 (8.8,13.8)	13.7 (10.5,17.7)
Not applicable	0.8 (0.6,1.1)	0.8 (0.6,1.1)	0.5* (0.2,1.0)	1.1 (0.6,1.8)	1.2 (0.8,2.0)	0.5* (0.2,1.2)	1.8* (0.8,4.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40g.2***Agreement That Recruiter Leadership Keeps Recruiters Informed of Quality-of-Life Initiatives: Recruiters by Reserve and Guard Component***

40g. To what extent do you agree or disagree with the following statements? Recruiter leadership does a good job of keeping recruiters informed of initiatives to improve quality-of-life (e.g., housing, medical, pay, CONUS COLA, childcare)

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	47	12	27	0	0	8
Responding on Item	4,875	1,301	2,390	542	275	367
Strongly agree	3.1 (2.3,4.2)	1.8* (0.8,4.3)	3.3 (2.1,5.2)	3.4* (1.7,6.5)	5.1* (2.7,9.4)	4.5* (2.2,9.1)
Agree	20.2 (18.0,22.6)	17.2 (12.9,22.6)	19.2 (16.2,22.6)	25.5 (20.1,31.8)	21.2 (15.7,28.1)	29.3 (23.5,36.0)
Neither agree nor disagree	22.3 (19.8,25.0)	21.3 (16.8,26.6)	22.7 (18.9,27.0)	18.8 (14.0,24.8)	25.3 (19.1,32.6)	26.3 (20.0,33.7)
Disagree	24.9 (22.3,27.6)	29.4 (24.7,34.6)	22.7 (19.1,26.7)	29.5 (24.0,35.7)	26.3 (19.9,33.8)	15.0 (11.2,19.8)
Strongly disagree	25.8 (23.3,28.6)	29.9 (24.3,36.1)	27.1 (23.3,31.3)	20.8 (16.0,26.6)	22.2 (17.2,28.2)	13.5 (9.9,18.3)
Not applicable	3.7 (2.8,4.9)	0.5* (0.1,2.4)	5.1 (3.5,7.4)	2.0* (0.8,4.8)	0.0 (N/A,N/A)	11.3 (8.0,15.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40g.3***Agreement That Recruiter Leadership Keeps Recruiters Informed of Quality-of-Life Initiatives: Army Recruiters by Location***

40g. To what extent do you agree or disagree with the following statements? Recruiter leadership does a good job of keeping recruiters informed of initiatives to improve quality-of-life (e.g., housing, medical, pay, CONUS COLA, childcare)

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	24	25	1	0	0	0
Responding on Item	5,897	1,293	1,276	1,116	929	1,284
Strongly agree	3.4 (2.6,4.3)	2.8* (1.4,5.7)	4.6 (2.7,7.5)	2.3* (1.1,5.1)	3.9* (2.1,7.2)	3.2* (1.6,6.3)
Agree	22.6 (20.2,25.2)	22.1 (17.0,28.2)	19.6 (15.3,24.8)	23.4 (18.4,29.3)	22.1 (17.5,27.4)	25.8 (21.0,31.3)
Neither agree nor disagree	24.2 (21.7,26.8)	24.9 (19.6,31.0)	23.3 (17.8,29.8)	22.4 (17.8,27.9)	23.8 (20.1,27.9)	26.2 (21.1,32.0)
Disagree	24.2 (21.9,26.8)	24.4 (19.5,30.0)	22.4 (17.0,28.9)	26.2 (20.5,32.8)	20.4 (15.6,26.1)	27.0 (21.9,32.9)
Strongly disagree	25.1 (23.3,27.1)	24.9 (20.1,30.4)	29.7 (25.4,34.4)	24.8 (20.2,29.9)	29.9 (26.0,34.1)	17.7 (13.6,22.9)
Not applicable	0.5* (0.2,1.0)	0.9* (0.3,3.2)	0.5* (0.1,2.4)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40g.4***Agreement That Recruiter Leadership Keeps Recruiters Informed of Quality-of-Life Initiatives: Navy or Marine Corps Recruiters by Location***

40g. To what extent do you agree or disagree with the following statements? Recruiter leadership does a good job of keeping recruiters informed of initiatives to improve quality-of-life (e.g., housing, medical, pay, CONUS COLA, childcare)

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	11	9	8	4	27	15	11
Responding on Item	4,389	956	1,069	1,141	1,204	2,036	927	1,110
Strongly agree	5.8 (4.7,7.1)	8.9 (6.6,12.0)	5.8 (3.9,8.5)	4.9 (3.1,7.6)	4.3 (2.6,6.9)	10.3 (8.7,12.3)	9.6 (7.1,12.7)	11.0 (8.5,14.0)
Agree	30.9 (28.6,33.2)	27.2 (21.7,33.6)	30.2 (25.5,35.3)	26.6 (21.9,31.9)	38.1 (33.1,43.3)	25.1 (22.4,27.9)	23.1 (19.4,27.3)	26.7 (23.1,30.6)
Neither agree nor disagree	26.5 (24.2,28.9)	25.6 (21.0,30.8)	25.6 (21.1,30.7)	27.3 (22.2,33.2)	26.7 (22.5,31.4)	30.0 (27.4,32.8)	27.7 (24.2,31.6)	31.9 (28.1,36.0)
Disagree	20.5 (18.5,22.7)	22.4 (17.5,28.1)	19.8 (16.3,24.0)	22.5 (18.4,27.2)	18.2 (15.2,21.6)	17.5 (15.2,20.1)	19.1 (15.8,23.0)	16.2 (13.5,19.3)
Strongly disagree	15.3 (13.4,17.4)	15.0 (11.3,19.7)	16.9 (13.1,21.6)	17.2 (13.4,21.9)	12.5 (9.3,16.5)	15.8 (13.6,18.3)	20.1 (16.6,24.2)	12.2 (10.1,14.7)
Not applicable	1.1 (0.6,1.8)	0.8* (0.3,2.5)	1.7* (0.7,3.6)	1.5* (0.7,3.4)	0.4* (0.1,1.7)	1.2 (0.8,2.0)	0.3* (0.1,1.5)	2.0 (1.2,3.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40h.1***Agreement That the Morale of Fellow Recruiters Is Good: Recruiters by Active Component***

40h. To what extent do you agree or disagree with the following statements? The morale of the recruiters I work with is good

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	113	112	49	37	12	13	2
Responding on Item	14,154	13,801	5,872	4,385	2,051	1,493	353
Strongly agree	8.6 (7.9,9.4)	8.3 (7.5,9.1)	6.4 (5.3,7.8)	9.2 (7.8,10.9)	11.9 (10.5,13.4)	7.4 (6.0,9.2)	21.6 (17.2,26.7)
Agree	33.4 (32.0,34.9)	33.0 (31.6,34.5)	30.6 (28.1,33.2)	35.2 (32.5,38.0)	35.5 (32.9,38.2)	32.6 (29.8,35.7)	49.7 (44.2,55.2)
Neither agree nor disagree	17.9 (16.8,19.2)	18.0 (16.8,19.3)	17.5 (15.5,19.6)	17.9 (15.5,20.6)	20.5 (18.3,22.8)	17.1 (15.5,18.9)	15.0 (11.2,19.8)
Disagree	21.8 (20.4,23.2)	22.2 (20.8,23.6)	24.0 (21.3,26.9)	21.8 (19.4,24.4)	17.7 (15.8,19.7)	22.5 (20.3,24.7)	7.2 (4.9,10.5)
Strongly disagree	17.4 (16.3,18.6)	17.7 (16.6,18.9)	21.0 (18.9,23.3)	15.5 (13.8,17.4)	13.5 (11.4,15.8)	17.3 (14.9,19.9)	6.0* (3.3,10.6)
Not applicable	0.8 (0.6,1.1)	0.8 (0.6,1.1)	0.6* (0.3,1.1)	0.4* (0.2,0.8)	1.0 (0.6,1.7)	3.1 (2.3,4.2)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40h.2***Agreement That the Morale of Fellow Recruiters Is Good: Recruiters by Reserve and Guard Component***

40h. To what extent do you agree or disagree with the following statements? The morale of the recruiters I work with is good

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	44	12	21	0	3	8
Responding on Item	4,878	1,301	2,396	542	272	367
Strongly agree	8.1 (6.7,9.7)	10.0 (6.6,14.9)	5.9 (4.3,8.2)	9.4 (6.2,14.1)	6.1 (3.4,10.8)	15.0 (10.8,20.5)
Agree	31.3 (28.9,33.8)	24.0 (20.2,28.2)	29.9 (26.5,33.5)	42.3 (35.8,49.1)	33.7 (26.5,41.7)	48.9 (42.7,55.1)
Neither agree nor disagree	19.0 (16.6,21.7)	18.6 (14.2,23.9)	22.0 (18.1,26.5)	14.8 (10.7,20.0)	18.4 (12.7,25.8)	8.3 (5.4,12.5)
Disagree	22.2 (20.2,24.4)	23.5 (19.2,28.5)	22.9 (19.5,26.6)	20.1 (15.4,25.9)	26.5 (20.3,33.8)	13.5 (9.4,19.1)
Strongly disagree	17.2 (14.9,19.7)	24.0 (18.1,31.1)	16.5 (13.2,20.3)	11.4 (7.9,16.2)	14.3 (9.7,20.6)	8.3 (5.1,13.2)
Not applicable	2.1 (1.5,3.1)	0.0 (N/A,N/A)	2.9 (1.7,4.8)	2.0* (0.8,4.8)	1.0* (0.3,4.1)	6.0 (3.5,10.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40h.3***Agreement That the Morale of Fellow Recruiters Is Good: Army Recruiters by Location***

40h. To what extent do you agree or disagree with the following statements? The morale of the recruiters I work with is good

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	49	19	1	21	0	11
Responding on Item	5,872	1,299	1,276	1,095	929	1,274
Strongly agree	6.4 (5.3,7.8)	6.5 (4.3,9.8)	7.8 (5.3,11.3)	5.7 (3.5,9.3)	6.9 (4.8,9.9)	5.3 (3.2,8.7)
Agree	30.6 (28.1,33.2)	30.4 (25.7,35.5)	30.1 (23.6,37.6)	31.9 (26.0,38.5)	29.0 (24.3,34.2)	31.3 (25.3,38.0)
Neither agree nor disagree	17.5 (15.5,19.6)	19.2 (14.8,24.5)	16.4 (12.1,21.9)	16.2 (12.4,20.9)	15.2 (11.7,19.5)	19.5 (15.2,24.7)
Disagree	24.0 (21.3,26.9)	22.4 (17.6,28.2)	22.4 (17.7,27.9)	24.3 (18.8,30.7)	24.7 (20.5,29.4)	26.4 (21.6,31.9)
Strongly disagree	21.0 (18.9,23.3)	21.0 (16.2,26.8)	22.4 (17.9,27.6)	21.9 (17.4,27.3)	23.8 (18.5,30.0)	16.7 (13.3,20.7)
Not applicable	0.6* (0.3,1.1)	0.5* (0.1,2.5)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40h.4***Agreement That the Morale of Fellow Recruiters Is Good: Navy or Marine Corps Recruiters by Location***

40h. To what extent do you agree or disagree with the following statements? The morale of the recruiters I work with is good

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	37	15	14	4	4	12	9	3
Responding on Item	4,385	952	1,064	1,145	1,204	2,051	933	1,118
Strongly agree	9.2 (7.8,10.9)	9.4 (6.4,13.5)	10.0 (7.0,13.9)	6.3 (4.3,9.2)	11.4 (8.4,15.3)	11.9 (10.5,13.4)	9.8 (7.9,12.2)	13.6 (11.8,15.7)
Agree	35.2 (32.5,38.0)	31.8 (27.1,37.0)	34.4 (30.2,39.0)	31.0 (26.1,36.4)	42.4 (36.3,48.6)	35.5 (32.9,38.2)	28.2 (24.2,32.6)	41.6 (38.1,45.2)
Neither agree nor disagree	17.9 (15.5,20.6)	18.8 (14.4,24.1)	19.5 (15.7,24.0)	20.2 (15.5,25.8)	13.2 (10.1,17.0)	20.5 (18.3,22.8)	24.3 (20.7,28.2)	17.3 (14.2,21.0)
Disagree	21.8 (19.4,24.4)	24.1 (19.2,29.8)	21.2 (16.9,26.2)	24.6 (20.7,29.1)	18.2 (14.5,22.4)	17.7 (15.8,19.7)	18.4 (15.3,21.8)	17.1 (14.4,20.2)
Strongly disagree	15.5 (13.8,17.4)	14.7 (11.7,18.2)	14.5 (10.8,19.2)	17.9 (14.6,21.7)	15.0 (11.2,19.7)	13.5 (11.4,15.8)	18.4 (14.9,22.5)	9.4 (7.3,12.0)
Not applicable	0.4* (0.2,0.8)	1.2* (0.5,3.1)	0.4* (0.1,2.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.0 (0.6,1.7)	1.0* (0.4,2.4)	1.0* (0.5,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40i.1**Agreement That Pay Is Appropriate for the Job: Recruiters by Active Component**

40i. To what extent do you agree or disagree with the following statements? My pay is appropriate for the job I do

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	150	150	62	37	30	21	0
Responding on Item	14,118	13,763	5,859	4,385	2,033	1,485	355
Strongly agree	2.2 (1.8,2.6)	2.0 (1.7,2.4)	1.7 (1.2,2.4)	2.2 (1.6,3.0)	2.2 (1.5,3.4)	2.4 (1.6,3.7)	7.7 (5.1,11.5)
Agree	14.3 (13.3,15.3)	13.9 (12.8,15.0)	11.7 (10.1,13.6)	17.3 (15.2,19.7)	12.8 (11.0,14.7)	13.5 (11.5,15.8)	29.8 (25.2,34.7)
Neither agree nor disagree	14.6 (13.6,15.7)	14.6 (13.6,15.7)	13.5 (11.8,15.4)	16.1 (14.4,18.0)	17.2 (14.9,19.9)	10.8 (9.5,12.2)	16.1 (12.7,20.1)
Disagree	29.8 (28.5,31.3)	30.0 (28.6,31.4)	30.1 (27.8,32.5)	29.7 (27.1,32.3)	28.9 (26.0,31.9)	32.1 (28.5,35.9)	24.4 (18.9,30.9)
Strongly disagree	38.7 (37.3,40.1)	39.1 (37.7,40.6)	42.9 (40.4,45.5)	34.4 (32.1,36.8)	37.5 (34.8,40.4)	40.5 (37.2,43.8)	22.0 (18.3,26.2)
Not applicable	0.4 (0.3,0.6)	0.4 (0.3,0.6)	0.1* (0.0,0.4)	0.3* (0.1,0.7)	1.4 (0.9,2.2)	0.7* (0.3,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40i.2***Agreement That Pay Is Appropriate for the Job: Recruiters by Reserve and Guard Component***

40i. To what extent do you agree or disagree with the following statements? My pay is appropriate for the job I do

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	53	12	27	4	0	11
Responding on Item	4,869	1,301	2,390	538	275	364
Strongly agree	3.3 (2.5,4.5)	1.8* (0.8,4.3)	4.2 (2.9,6.1)	1.4* (0.5,4.0)	7.1 (4.3,11.5)	3.0* (1.4,6.4)
Agree	21.2 (18.7,23.9)	14.9 (11.3,19.5)	23.6 (19.8,27.8)	20.3 (15.8,25.6)	27.3 (21.5,33.9)	24.2 (18.9,30.6)
Neither agree nor disagree	14.6 (12.9,16.6)	14.5 (10.6,19.5)	14.8 (12.3,17.7)	14.9 (10.3,21.0)	8.1 (4.9,13.0)	18.9 (14.3,24.7)
Disagree	32.3 (30.0,34.7)	30.8 (26.6,35.3)	32.6 (28.9,36.6)	34.5 (28.9,40.5)	30.3 (24.3,37.0)	34.1 (27.8,41.1)
Strongly disagree	28.6 (25.9,31.5)	38.0 (32.9,43.4)	24.9 (21.4,28.8)	29.1 (22.9,36.2)	27.3 (20.8,34.8)	19.7 (14.2,26.6)
Not applicable	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40i.3***Agreement That Pay Is Appropriate for the Job: Army Recruiters by Location***

40i. To what extent do you agree or disagree with the following statements? My pay is appropriate for the job I do

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	62	31	6	11	0	16
Responding on Item	5,859	1,287	1,270	1,105	929	1,268
Strongly agree	1.7 (1.2,2.4)	0.9* (0.3,3.2)	4.6 (2.8,7.6)	1.4* (0.5,3.8)	0.9* (0.3,2.7)	0.4* (0.1,2.1)
Agree	11.7 (10.1,13.6)	13.2 (9.2,18.6)	11.5 (7.9,16.3)	12.3 (8.6,17.3)	10.8 (7.0,16.4)	10.6 (7.7,14.4)
Neither agree nor disagree	13.5 (11.8,15.4)	18.4 (14.2,23.5)	10.6 (7.5,14.7)	14.6 (10.8,19.5)	11.7 (8.4,16.0)	11.8 (8.5,16.2)
Disagree	30.1 (27.8,32.5)	26.4 (21.7,31.7)	27.5 (22.7,32.9)	32.1 (26.5,38.2)	29.9 (24.9,35.4)	34.7 (30.1,39.6)
Strongly disagree	42.9 (40.4,45.5)	41.0 (35.6,46.8)	45.9 (39.6,52.3)	39.6 (33.8,45.7)	45.9 (39.1,52.9)	42.5 (37.7,47.4)
Not applicable	0.1* (0.0,0.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.9* (0.3,2.7)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40i.4***Agreement That Pay Is Appropriate for the Job: Navy or Marine Corps Recruiters by Location***

40i. To what extent do you agree or disagree with the following statements? My pay is appropriate for the job I do

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	37	11	9	4	12	30	18	11
Responding on Item	4,385	956	1,069	1,145	1,196	2,033	924	1,110
Strongly agree	2.2 (1.6,3.0)	2.9 (1.6,5.0)	2.5* (1.3,4.7)	1.1* (0.4,2.8)	2.5* (1.4,4.5)	2.2 (1.5,3.4)	1.3* (0.6,2.9)	3.0 (1.9,4.8)
Agree	17.3 (15.2,19.7)	19.9 (15.9,24.6)	15.3 (10.8,21.2)	16.8 (13.2,21.1)	17.9 (14.3,22.3)	12.8 (11.0,14.7)	11.6 (9.0,14.7)	13.7 (11.3,16.5)
Neither agree nor disagree	16.1 (14.4,18.0)	17.1 (13.1,21.9)	14.5 (11.4,18.1)	13.4 (10.4,17.2)	19.7 (16.2,23.8)	17.2 (14.9,19.9)	14.2 (11.0,18.3)	19.7 (16.5,23.4)
Disagree	29.7 (27.1,32.3)	29.3 (24.3,34.8)	28.1 (23.4,33.4)	31.0 (26.2,36.1)	29.8 (24.8,35.3)	28.9 (26.0,31.9)	28.8 (24.8,33.2)	28.9 (25.4,32.8)
Strongly disagree	34.4 (32.1,36.8)	30.5 (25.7,35.7)	39.3 (34.3,44.4)	37.7 (33.4,42.2)	29.8 (24.7,35.3)	37.5 (34.8,40.4)	43.1 (39.0,47.2)	32.9 (29.7,36.3)
Not applicable	0.3* (0.1,0.7)	0.4* (0.1,1.9)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	1.4 (0.9,2.2)	1.0* (0.4,2.4)	1.8 (1.0,3.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40j.1

Agreement That if a Recruit Was Not Qualified for Recruiter's Service, Recruiter Would Refer to Another Service: Recruiters by Active Component

40j. To what extent do you agree or disagree with the following statements? If a recruit was not qualified for my Service, I would refer him or her to another Service

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	110	111	22	46	27	15	0
Responding on Item	14,157	13,802	5,899	4,377	2,036	1,491	355
Strongly agree	24.8 (23.5,26.1)	24.5 (23.2,25.9)	18.9 (16.7,21.3)	26.9 (24.4,29.6)	28.5 (25.5,31.7)	34.1 (31.2,37.1)	34.5 (29.8,39.6)
Agree	53.7 (52.2,55.3)	53.8 (52.2,55.3)	53.4 (50.9,55.9)	53.9 (50.5,57.2)	53.0 (49.9,56.1)	55.9 (52.8,58.9)	53.0 (47.6,58.3)
Neither agree nor disagree	11.8 (10.8,12.8)	11.9 (10.9,12.9)	14.9 (13.1,16.9)	10.0 (8.6,11.6)	12.3 (10.6,14.3)	4.7 (3.7,5.9)	7.7 (5.1,11.7)
Disagree	4.7 (4.0,5.4)	4.7 (4.1,5.5)	6.1 (4.9,7.6)	4.3 (3.3,5.6)	3.1 (2.1,4.4)	2.6 (1.7,3.9)	3.0* (1.6,5.6)
Strongly disagree	4.4 (3.8,5.2)	4.5 (3.8,5.3)	5.8 (4.5,7.3)	4.6 (3.6,5.9)	2.5 (1.7,3.6)	1.9 (1.2,2.9)	1.8* (0.8,4.1)
Not applicable	0.7 (0.5,1.0)	0.7 (0.5,1.0)	0.9 (0.5,1.6)	0.3* (0.1,0.7)	0.7* (0.4,1.4)	0.9* (0.5,1.7)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40j.2

Agreement That if a Recruit Was Not Qualified for Recruiter's Service, Recruiter Would Refer to Another Service: Recruiters by Reserve and Guard Component

40j. To what extent do you agree or disagree with the following statements? If a recruit was not qualified for my Service, I would refer him or her to another Service

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	46	6	32	0	0	8
Responding on Item	4,876	1,307	2,385	542	275	367
Strongly agree	31.4 (28.4,34.5)	22.5 (18.3,27.4)	28.7 (24.7,33.1)	46.3 (40.2,52.6)	54.6 (47.2,61.7)	40.6 (33.6,48.1)
Agree	52.1 (48.9,55.2)	56.3 (50.1,62.3)	52.1 (46.7,57.4)	47.7 (40.9,54.5)	39.4 (32.1,47.2)	52.6 (45.9,59.3)
Neither agree nor disagree	8.2 (6.7,10.1)	12.6 (8.9,17.6)	8.4 (6.1,11.5)	4.0* (2.2,7.4)	0.0 (N/A,N/A)	3.8* (1.9,7.3)
Disagree	4.7 (3.6,6.1)	5.9 (3.4,10.0)	5.7 (4.1,8.0)	0.7* (0.2,2.9)	1.0* (0.3,4.1)	2.3* (0.9,5.4)
Strongly disagree	2.3 (1.5,3.6)	2.3* (1.0,4.9)	2.9 (1.8,4.6)	1.3* (0.5,4.0)	3.0* (1.3,6.9)	0.0 (N/A,N/A)
Not applicable	1.4 (0.9,2.1)	0.5* (0.1,2.4)	2.2 (1.3,3.7)	0.0 (N/A,N/A)	2.0* (0.7,5.5)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40j.3***Agreement That if a Recruit Was Not Qualified for Recruiter's Service, Recruiter Would Refer to Another Service: Army Recruiters by Location***

40j. To what extent do you agree or disagree with the following statements? If a recruit was not qualified for my Service, I would refer him or her to another Service

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	22	19	1	0	4	0
Responding on Item	5,899	1,299	1,276	1,116	925	1,284
Strongly agree	18.9 (16.7,21.3)	17.3 (12.9,22.9)	19.2 (14.6,24.8)	20.1 (14.7,26.8)	20.4 (16.4,25.2)	18.2 (14.0,23.1)
Agree	53.4 (50.9,55.9)	51.4 (44.5,58.2)	53.4 (46.2,60.5)	51.4 (45.3,57.5)	53.9 (49.7,58.1)	56.9 (51.1,62.5)
Neither agree nor disagree	14.9 (13.1,16.9)	16.8 (13.2,21.3)	13.2 (9.5,18.2)	16.4 (12.2,21.6)	14.4 (10.5,19.3)	13.7 (10.3,18.1)
Disagree	6.1 (4.9,7.6)	7.0 (4.6,10.6)	6.9 (4.4,10.6)	7.0 (4.3,11.3)	3.9* (1.8,8.3)	5.2 (3.1,8.7)
Strongly disagree	5.8 (4.5,7.3)	6.5 (4.1,10.3)	6.4* (3.4,11.7)	4.2 (2.4,7.4)	7.0 (4.5,10.7)	4.8 (2.9,8.0)
Not applicable	0.9 (0.5,1.6)	0.9* (0.3,3.2)	0.9* (0.3,3.1)	0.9* (0.3,3.2)	0.4* (0.1,2.0)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 40j.4

Agreement That if a Recruit Was Not Qualified for Recruiter's Service, Recruiter Would Refer to Another Service: Navy or Marine Corps Recruiters by Location

40j. To what extent do you agree or disagree with the following statements? If a recruit was not qualified for my Service, I would refer him or her to another Service

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	46	15	14	13	4	27	18	8
Responding on Item	4,377	952	1,064	1,136	1,204	2,036	924	1,113
Strongly agree	26.9 (24.4,29.6)	27.8 (23.4,32.5)	30.7 (26.4,35.3)	23.7 (19.7,28.2)	26.3 (21.5,31.8)	28.5 (25.5,31.7)	27.5 (23.3,32.2)	29.4 (25.3,33.8)
Agree	53.9 (50.5,57.2)	51.0 (45.5,56.5)	51.0 (45.2,56.9)	59.8 (54.5,64.9)	52.3 (47.1,57.5)	53.0 (49.9,56.1)	52.7 (47.8,57.4)	53.2 (49.6,56.8)
Neither agree nor disagree	10.0 (8.6,11.6)	11.0 (7.6,15.7)	10.8 (7.5,15.4)	7.1 (4.9,10.3)	11.4 (8.9,14.5)	12.3 (10.6,14.3)	10.9 (8.7,13.6)	13.4 (11.5,15.7)
Disagree	4.3 (3.3,5.6)	4.9 (2.8,8.4)	3.7 (2.1,6.6)	4.1 (2.5,6.8)	4.6 (2.9,7.4)	3.1 (2.1,4.4)	4.6 (3.1,6.8)	1.7 (1.0,3.1)
Strongly disagree	4.6 (3.6,5.9)	4.9 (3.2,7.4)	3.3 (1.9,5.7)	5.3 (3.3,8.2)	5.0 (3.1,8.0)	2.5 (1.7,3.6)	3.3 (2.0,5.6)	1.7 (1.0,3.0)
Not applicable	0.3* (0.1,0.7)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	0.7* (0.4,1.4)	1.0* (0.4,2.4)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41a.1***Agreement That Mileage Restriction Placed on Government Vehicles Interferes With Ability to Do Job: Recruiters by Active Component***

41a. The degree to which Recruiting Commands manage office level recruiting activities varies. The mileage restriction placed on government vehicles interferes with my ability to do my job

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	147	144	54	46	30	13	5
Responding on Item	14,120	13,769	5,867	4,376	2,033	1,493	350
Strongly agree	4.0 (3.5,4.6)	4.1 (3.6,4.7)	3.0 (2.2,4.0)	3.8 (3.0,4.9)	9.2 (7.8,10.9)	2.6 (1.6,4.1)	0.0 (N/A,N/A)
Agree	6.9 (6.2,7.7)	7.0 (6.3,7.8)	6.9 (5.6,8.4)	5.8 (4.8,7.0)	12.5 (10.9,14.4)	3.6 (2.6,5.1)	3.0* (1.6,5.7)
Neither agree nor disagree	21.3 (20.0,22.7)	21.6 (20.2,23.0)	24.9 (22.3,27.7)	18.9 (16.9,21.0)	22.9 (20.4,25.6)	14.3 (12.8,16.1)	13.3 (10.3,17.0)
Disagree	30.9 (29.4,32.5)	30.6 (29.1,32.1)	32.3 (29.5,35.1)	31.3 (28.5,34.3)	26.3 (24.0,28.7)	27.6 (25.1,30.4)	45.2 (39.6,50.9)
Strongly disagree	15.1 (14.0,16.2)	14.9 (13.8,16.1)	14.9 (12.9,17.0)	16.0 (14.1,18.2)	11.1 (9.3,13.1)	17.1 (14.8,19.6)	20.5 (15.8,26.1)
Not applicable	21.8 (20.6,22.9)	21.9 (20.7,23.1)	18.2 (16.2,20.3)	24.2 (22.1,26.4)	18.0 (15.7,20.5)	34.7 (31.9,37.6)	18.1 (14.3,22.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41a.2***Agreement That Mileage Restriction Placed on Government Vehicles Interferes With Ability to Do Job: Recruiters by Reserve and Guard Component***

41a. The degree to which Recruiting Commands manage office level recruiting activities varies. The mileage restriction placed on government vehicles interferes with my ability to do my job

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	55	18	27	0	0	11
Responding on Item	4,867	1,295	2,390	542	275	364
Strongly agree	6.9 (5.4,8.8)	3.6 (2.0,6.4)	11.0 (8.5,14.2)	1.3* (0.5,3.9)	1.0* (0.3,4.1)	4.6* (2.5,8.2)
Agree	11.8 (10.1,13.8)	8.2 (5.1,12.9)	17.4 (14.6,20.7)	5.4 (3.2,8.8)	1.0* (0.3,4.1)	6.1 (3.6,10.1)
Neither agree nor disagree	20.4 (17.8,23.3)	27.3 (23.0,32.0)	20.0 (16.3,24.5)	12.8 (9.3,17.2)	14.1 (9.5,20.6)	14.4 (9.9,20.5)
Disagree	27.8 (25.5,30.3)	28.6 (23.6,34.2)	27.8 (24.4,31.3)	27.5 (22.4,33.3)	30.3 (24.3,37.0)	23.5 (19.0,28.6)
Strongly disagree	12.0 (10.2,14.1)	11.8 (8.0,17.1)	9.5 (7.0,12.6)	18.8 (14.2,24.5)	18.2 (13.0,24.8)	14.4 (9.8,20.6)
Not applicable	21.1 (18.8,23.5)	20.5 (15.7,26.2)	14.3 (11.4,17.9)	34.2 (28.2,40.8)	35.4 (27.6,44.0)	37.1 (32.0,42.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41a.3***Agreement That Mileage Restriction Placed on Government Vehicles Interferes With Ability to Do Job: Army Recruiters by Location***

41a. The degree to which Recruiting Commands manage office level recruiting activities varies. The mileage restriction placed on government vehicles interferes with my ability to do my job

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	54	25	6	0	4	21
Responding on Item	5,867	1,293	1,270	1,116	925	1,263
Strongly agree	3.0 (2.2,4.0)	3.8* (2.1,6.8)	3.7* (1.9,7.1)	1.9* (0.8,4.4)	3.9 (2.4,6.5)	1.6* (0.7,4.0)
Agree	6.9 (5.6,8.4)	9.9 (6.8,14.0)	7.8 (5.2,11.6)	5.1 (3.0,8.7)	4.4* (2.3,8.1)	6.2 (3.8,9.8)
Neither agree nor disagree	24.9 (22.3,27.7)	26.8 (20.9,33.6)	25.2 (20.8,30.3)	24.3 (19.7,29.5)	24.8 (19.7,30.7)	23.4 (18.2,29.5)
Disagree	32.3 (29.5,35.1)	34.3 (28.0,41.2)	30.7 (25.5,36.5)	34.6 (29.0,40.7)	27.4 (23.0,32.3)	33.2 (26.9,40.2)
Strongly disagree	14.9 (12.9,17.0)	13.6 (9.7,18.7)	14.7 (10.7,19.8)	14.0 (10.2,18.9)	17.4 (13.2,22.5)	15.2 (11.6,19.6)
Not applicable	18.2 (16.2,20.3)	11.7 (7.9,17.2)	17.9 (14.0,22.6)	20.1 (15.9,25.0)	22.2 (17.7,27.5)	20.5 (15.5,26.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41a.4***Agreement That Mileage Restriction Placed on Government Vehicles Interferes With Ability to Do Job: Navy or Marine Corps Recruiters by Location***

41a. The degree to which Recruiting Commands manage office level recruiting activities varies. The mileage restriction placed on government vehicles interferes with my ability to do my job

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	46	15	18	4	8	30	21	8
Responding on Item	4,376	952	1,060	1,145	1,200	2,033	921	1,113
Strongly agree	3.8 (3.0,4.9)	2.5* (1.3,4.7)	5.8 (3.8,8.8)	5.6 (3.5,8.8)	1.4* (0.6,3.2)	9.2 (7.8,10.9)	12.3 (9.8,15.3)	6.7 (5.1,8.8)
Agree	5.8 (4.8,7.0)	5.3 (3.3,8.6)	5.0 (2.9,8.6)	8.6 (5.9,12.3)	4.3 (2.8,6.6)	12.5 (10.9,14.4)	16.0 (13.1,19.3)	9.7 (7.7,12.1)
Neither agree nor disagree	18.9 (16.9,21.0)	20.8 (16.8,25.6)	21.7 (17.8,26.1)	18.7 (14.9,23.1)	15.4 (12.3,19.0)	22.9 (20.4,25.6)	22.9 (19.0,27.4)	22.9 (19.7,26.4)
Disagree	31.3 (28.5,34.3)	29.0 (24.3,34.1)	29.2 (24.5,34.3)	34.3 (29.5,39.6)	31.1 (26.5,36.0)	26.3 (24.0,28.7)	21.9 (18.9,25.3)	29.9 (26.2,33.8)
Strongly disagree	16.0 (14.1,18.2)	18.8 (14.5,24.0)	14.6 (11.5,18.4)	11.2 (8.7,14.4)	20.0 (16.1,24.5)	11.1 (9.3,13.1)	11.0 (8.4,14.2)	11.2 (9.0,13.9)
Not applicable	24.2 (22.1,26.4)	23.7 (19.2,28.8)	23.8 (19.1,29.1)	21.6 (18.2,25.5)	27.9 (22.9,33.4)	18.0 (15.7,20.5)	16.0 (12.9,19.5)	19.7 (16.4,23.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41b.1**Agreement That Recruiter Has Freedom to Plan Work and Use Judgment to Perform Job: Recruiters by Active Component**

41b. The degree to which Recruiting Commands manage office level recruiting activities varies. I have the freedom to personally plan my work and use my judgment as to the best method for recruiting in my assigned area

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	142	138	49	45	27	15	5
Responding on Item	14,125	13,775	5,872	4,377	2,036	1,491	350
Strongly agree	17.8 (16.6,19.1)	17.3 (16.1,18.6)	11.1 (9.3,13.3)	20.5 (18.1,23.1)	23.8 (21.2,26.6)	23.2 (20.6,26.0)	40.4 (34.0,47.1)
Agree	47.0 (45.4,48.6)	47.0 (45.4,48.7)	39.7 (37.0,42.5)	56.3 (53.0,59.5)	47.5 (44.6,50.4)	48.3 (44.5,52.0)	45.8 (39.3,52.4)
Neither agree nor disagree	12.4 (11.3,13.5)	12.6 (11.5,13.7)	14.0 (12.0,16.2)	11.3 (9.8,13.0)	14.0 (11.8,16.5)	9.0 (7.2,11.2)	4.2 (2.5,7.1)
Disagree	12.1 (11.0,13.2)	12.2 (11.1,13.4)	17.9 (15.6,20.4)	6.9 (5.8,8.3)	8.4 (7.0,10.0)	10.6 (8.5,13.1)	6.6 (4.3,10.1)
Strongly disagree	9.9 (8.8,11.0)	10.1 (9.0,11.3)	16.9 (14.6,19.5)	4.6 (3.7,5.6)	4.8 (3.7,6.1)	6.6 (5.1,8.5)	2.4* (1.2,4.9)
Not applicable	0.8 (0.6,1.1)	0.8 (0.6,1.1)	0.4* (0.2,1.0)	0.5* (0.2,1.0)	1.6 (1.0,2.4)	2.4 (1.6,3.6)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41b.2***Agreement That Recruiter Has Freedom to Plan Work and Use Judgment to Perform Job: Recruiters by Reserve and Guard Component***

41b. The degree to which Recruiting Commands manage office level recruiting activities varies. I have the freedom to personally plan my work and use my judgment as to the best method for recruiting in my assigned area

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	55	12	27	0	3	14
Responding on Item	4,867	1,301	2,390	542	272	361
Strongly agree	25.5 (22.9,28.2)	9.1 (6.0,13.3)	32.4 (28.1,37.0)	24.8 (19.0,31.8)	22.5 (17.2,28.8)	42.0 (34.6,49.7)
Agree	49.4 (46.4,52.4)	42.5 (35.5,49.8)	53.1 (48.6,57.5)	54.4 (47.1,61.5)	52.0 (45.1,59.0)	40.5 (33.4,47.9)
Neither agree nor disagree	9.4 (7.8,11.3)	16.7 (12.5,22.1)	6.6 (4.6,9.3)	8.7 (5.7,13.2)	5.1* (2.7,9.6)	5.3 (3.0,9.3)
Disagree	8.5 (6.9,10.4)	14.9 (10.6,20.7)	4.6 (3.3,6.5)	8.7 (5.8,13.0)	11.2 (6.7,18.3)	8.4 (5.2,13.3)
Strongly disagree	6.5 (5.1,8.3)	16.7 (12.0,23.0)	2.0* (1.1,3.7)	3.4* (1.5,7.4)	7.1 (4.3,11.7)	3.8* (2.0,7.3)
Not applicable	0.8* (0.4,1.4)	0.0 (N/A,N/A)	1.3* (0.7,2.7)	0.0 (N/A,N/A)	2.0* (0.7,5.6)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41b.3***Agreement That Recruiter Has Freedom to Plan Work and Use Judgment to Perform Job: Army Recruiters by Location***

41b. The degree to which Recruiting Commands manage office level recruiting activities varies. I have the freedom to personally plan my work and use my judgment as to the best method for recruiting in my assigned area

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	49	25	6	0	4	16
Responding on Item	5,872	1,293	1,270	1,116	925	1,268
Strongly agree	11.1 (9.3,13.3)	12.7 (8.9,17.8)	10.6 (7.2,15.2)	10.8 (7.4,15.3)	14.8 (10.7,20.1)	7.8 (5.0,11.8)
Agree	39.7 (37.0,42.5)	41.3 (35.1,47.8)	27.5 (22.4,33.3)	43.0 (36.7,49.5)	33.5 (27.8,39.7)	51.8 (46.5,57.2)
Neither agree nor disagree	14.0 (12.0,16.2)	13.6 (9.6,18.9)	15.1 (11.2,20.1)	13.1 (9.6,17.6)	15.7 (11.6,20.8)	12.7 (9.3,17.1)
Disagree	17.9 (15.6,20.4)	21.1 (16.2,27.1)	17.9 (13.5,23.4)	18.2 (13.6,24.0)	17.8 (13.8,22.8)	14.3 (10.6,18.9)
Strongly disagree	16.9 (14.6,19.5)	11.3 (7.5,16.6)	28.9 (22.6,36.2)	13.1 (9.6,17.6)	18.3 (14.3,23.0)	13.1 (9.1,18.3)
Not applicable	0.4* (0.2,1.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.9* (0.8,4.5)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41b.4***Agreement That Recruiter Has Freedom to Plan Work and Use Judgment to Perform Job: Navy or Marine Corps Recruiters by Location***

41b. The degree to which Recruiting Commands manage office level recruiting activities varies. I have the freedom to personally plan my work and use my judgment as to the best method for recruiting in my assigned area

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	45	19	18	4	4	27	21	6
Responding on Item	4,377	948	1,060	1,145	1,204	2,036	921	1,115
Strongly agree	20.5 (18.1,23.1)	19.3 (15.4,23.8)	23.8 (19.2,29.0)	19.4 (15.4,24.1)	19.9 (16.0,24.5)	23.8 (21.2,26.6)	21.6 (18.0,25.7)	25.6 (22.4,29.0)
Agree	56.3 (53.0,59.5)	59.4 (53.4,65.2)	55.0 (49.4,60.5)	50.4 (44.8,56.0)	59.8 (53.7,65.6)	47.5 (44.6,50.4)	45.5 (40.9,50.3)	49.1 (45.4,52.9)
Neither agree nor disagree	11.3 (9.8,13.0)	10.7 (7.6,14.8)	10.4 (7.1,15.0)	17.2 (13.4,21.7)	7.1 (4.8,10.4)	14.0 (11.8,16.5)	16.0 (12.5,20.1)	12.4 (9.8,15.7)
Disagree	6.9 (5.8,8.3)	6.6 (4.0,10.5)	5.8 (3.8,8.9)	7.1 (5.1,9.8)	8.2 (5.7,11.7)	8.4 (7.0,10.0)	9.0 (7.1,11.2)	7.9 (6.0,10.5)
Strongly disagree	4.6 (3.7,5.6)	3.7 (2.2,6.0)	4.6 (2.9,7.2)	4.9 (3.1,7.6)	5.0 (3.3,7.4)	4.8 (3.7,6.1)	6.3 (4.4,9.0)	3.5 (2.4,5.0)
Not applicable	0.5* (0.2,1.0)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	1.1* (0.4,2.8)	0.0 (N/A,N/A)	1.6 (1.0,2.4)	1.7* (0.8,3.3)	1.5* (0.8,2.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41c.1**Agreement That Recruiter Receives Good Support From Supervisors: Recruiters by Active Component**

41c. The degree to which Recruiting Commands manage office level recruiting activities varies. I receive good support from my supervisors

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	157	153	61	49	27	15	5
Responding on Item	14,110	13,760	5,860	4,373	2,036	1,491	350
Strongly agree	14.0 (13.0,14.9)	13.6 (12.7,14.6)	9.1 (7.8,10.5)	13.9 (12.1,16.0)	20.9 (18.3,23.6)	20.8 (18.2,23.6)	27.1 (21.9,33.0)
Agree	42.5 (41.0,44.1)	42.6 (41.0,44.2)	37.0 (34.3,39.7)	45.3 (42.4,48.2)	46.5 (43.7,49.3)	51.4 (48.8,54.0)	39.2 (34.6,43.9)
Neither agree nor disagree	20.8 (19.5,22.2)	20.9 (19.5,22.3)	24.1 (21.8,26.7)	21.1 (18.6,23.8)	16.9 (14.5,19.7)	13.2 (11.3,15.3)	17.5 (13.7,22.0)
Disagree	13.9 (12.9,15.1)	14.0 (12.9,15.2)	18.4 (16.5,20.6)	11.8 (10.0,13.8)	9.7 (8.1,11.7)	9.2 (7.8,10.8)	10.8 (7.6,15.2)
Strongly disagree	8.5 (7.6,9.5)	8.6 (7.6,9.6)	11.3 (9.6,13.3)	7.7 (6.2,9.4)	5.3 (3.9,7.2)	4.8 (3.6,6.4)	5.4 (3.4,8.5)
Not applicable	0.3 (0.2,0.5)	0.3 (0.2,0.5)	0.1* (0.0,0.5)	0.3* (0.1,0.7)	0.7* (0.4,1.4)	0.7* (0.3,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41c.2***Agreement That Recruiter Receives Good Support From Supervisors: Recruiters by Reserve and Guard Component***

41c. The degree to which Recruiting Commands manage office level recruiting activities varies. I receive good support from my supervisors

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	50	12	27	0	0	11
Responding on Item	4,872	1,301	2,390	542	275	364
Strongly agree	12.7 (11.2,14.4)	7.2 (4.7,11.1)	12.8 (10.2,16.0)	10.1 (6.5,15.2)	20.2 (15.5,25.9)	30.3 (24.1,37.4)
Agree	40.8 (38.4,43.2)	43.9 (38.4,49.5)	36.8 (33.2,40.6)	47.0 (41.1,52.9)	51.5 (44.2,58.7)	38.6 (32.3,45.4)
Neither agree nor disagree	18.7 (16.8,20.8)	20.4 (16.5,24.9)	18.5 (15.1,22.5)	21.5 (16.6,27.3)	16.2 (11.8,21.8)	12.1 (8.5,17.0)
Disagree	15.5 (13.2,18.0)	14.9 (10.8,20.3)	18.3 (15.2,21.8)	14.1 (10.0,19.6)	6.1 (3.4,10.5)	8.3 (5.2,13.1)
Strongly disagree	12.1 (10.3,14.1)	13.1 (9.2,18.5)	13.4 (10.5,17.1)	7.4 (4.6,11.6)	6.1* (3.1,11.6)	10.6 (7.0,15.7)
Not applicable	0.2* (0.1,0.8)	0.5* (0.1,2.4)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41c.3***Agreement That Recruiter Receives Good Support From Supervisors: Army Recruiters by Location***

41c. The degree to which Recruiting Commands manage office level recruiting activities varies. I receive good support from my supervisors

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	61	31	6	0	4	21
Responding on Item	5,860	1,287	1,270	1,116	925	1,263
Strongly agree	9.1 (7.8,10.5)	7.6 (5.0,11.2)	10.6 (7.6,14.6)	7.5 (5.0,11.1)	10.4 (7.5,14.4)	9.4 (6.3,13.9)
Agree	37.0 (34.3,39.7)	38.7 (32.5,45.3)	32.6 (26.4,39.4)	35.1 (29.4,41.1)	37.0 (31.1,43.2)	41.4 (36.0,47.1)
Neither agree nor disagree	24.1 (21.8,26.7)	26.4 (21.0,32.7)	25.7 (20.4,31.7)	25.7 (21.3,30.6)	23.0 (18.3,28.6)	19.7 (15.3,24.9)
Disagree	18.4 (16.5,20.6)	17.0 (13.2,21.5)	19.3 (13.8,26.3)	20.1 (15.8,25.2)	17.8 (14.3,22.0)	18.0 (14.3,22.5)
Strongly disagree	11.3 (9.6,13.3)	10.4 (7.1,14.9)	11.9 (7.8,17.9)	11.7 (8.1,16.6)	11.7 (9.3,14.8)	11.1 (7.5,16.0)
Not applicable	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41c.4***Agreement That Recruiter Receives Good Support From Supervisors: Navy or Marine Corps Recruiters by Location***

41c. The degree to which Recruiting Commands manage office level recruiting activities varies. I receive good support from my supervisors

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	49	23	18	4	4	27	21	6
Responding on Item	4,373	944	1,060	1,145	1,204	2,036	921	1,115
Strongly agree	13.9 (12.1,16.0)	13.2 (10.1,17.1)	15.8 (12.2,20.3)	10.8 (7.8,14.8)	16.0 (12.3,20.6)	20.9 (18.3,23.6)	20.3 (16.7,24.3)	21.3 (18.3,24.7)
Agree	45.3 (42.4,48.2)	47.3 (41.7,53.0)	44.2 (38.5,49.9)	42.9 (37.5,48.5)	47.7 (42.0,53.4)	46.5 (43.7,49.3)	44.5 (40.2,48.9)	48.1 (44.1,52.2)
Neither agree nor disagree	21.1 (18.6,23.8)	21.4 (17.9,25.4)	19.6 (15.9,24.0)	22.0 (17.7,27.1)	19.9 (15.4,25.5)	16.9 (14.5,19.7)	19.9 (15.6,25.1)	14.4 (11.9,17.4)
Disagree	11.8 (10.0,13.8)	11.1 (8.1,15.1)	11.7 (8.7,15.4)	14.9 (11.5,19.2)	9.6 (6.9,13.2)	9.7 (8.1,11.7)	7.6 (5.6,10.4)	11.4 (9.1,14.2)
Strongly disagree	7.7 (6.2,9.4)	6.6 (4.4,9.8)	8.3 (5.5,12.4)	9.0 (6.2,12.8)	6.8 (4.5,10.0)	5.3 (3.9,7.2)	6.6 (4.5,9.8)	4.2 (2.9,6.1)
Not applicable	0.3* (0.1,0.7)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.7* (0.4,1.4)	1.0* (0.4,2.4)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41d.1***Agreement That Recruiter and Superiors Work as a Team: Recruiters by Active Component***

41d. The degree to which Recruiting Commands manage office level recruiting activities varies. My superiors and I work as a team

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	148	144	55	45	27	15	5
Responding on Item	14,119	13,769	5,866	4,377	2,036	1,491	350
Strongly agree	14.7 (13.7,15.7)	14.4 (13.3,15.4)	9.2 (7.8,10.9)	15.8 (13.7,18.1)	22.3 (19.7,25.2)	19.4 (16.9,22.1)	27.7 (22.5,33.7)
Agree	39.6 (38.0,41.1)	39.6 (38.0,41.2)	37.4 (34.5,40.4)	39.9 (37.1,42.7)	41.2 (38.3,44.2)	45.3 (42.5,48.2)	37.4 (31.8,43.3)
Neither agree nor disagree	22.0 (20.7,23.3)	22.1 (20.7,23.4)	23.8 (21.4,26.4)	22.7 (20.4,25.2)	19.8 (17.3,22.6)	16.4 (14.4,18.7)	18.1 (14.2,22.7)
Disagree	14.0 (13.0,15.1)	14.1 (13.0,15.2)	17.1 (15.4,19.0)	12.8 (11.1,14.6)	9.9 (8.3,11.9)	11.8 (9.7,14.3)	11.5 (8.4,15.5)
Strongly disagree	9.3 (8.4,10.4)	9.5 (8.5,10.6)	12.3 (10.5,14.4)	8.6 (7.0,10.5)	5.9 (4.5,7.6)	5.7 (4.4,7.3)	4.8 (3.0,7.8)
Not applicable	0.5 (0.3,0.7)	0.5 (0.3,0.7)	0.2* (0.1,0.7)	0.3* (0.1,1.0)	0.9* (0.5,1.6)	1.4 (0.8,2.4)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41d.2***Agreement That Recruiter and Superiors Work as a Team: Recruiters by Reserve and Guard Component***

41d. The degree to which Recruiting Commands manage office level recruiting activities varies. My superiors and I work as a team

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	53	12	27	4	0	11
Responding on Item	4,869	1,301	2,390	538	275	364
Strongly agree	13.4 (11.6,15.4)	13.1 (9.3,18.2)	10.6 (8.0,13.8)	14.9 (10.6,20.5)	20.2 (15.9,25.4)	25.8 (20.5,31.8)
Agree	35.0 (32.7,37.4)	34.8 (29.9,40.2)	31.5 (28.1,35.1)	43.9 (37.9,50.1)	45.5 (38.2,53.0)	37.9 (32.2,44.0)
Neither agree nor disagree	22.1 (19.8,24.5)	20.4 (16.3,25.1)	24.2 (20.5,28.4)	21.6 (17.5,26.4)	17.2 (12.8,22.7)	18.2 (13.5,24.0)
Disagree	15.9 (13.6,18.5)	17.2 (12.9,22.5)	18.7 (15.3,22.7)	9.5 (6.3,14.0)	9.1 (5.6,14.4)	7.6 (4.6,12.4)
Strongly disagree	13.2 (11.2,15.4)	14.0 (9.8,19.8)	14.3 (11.3,18.0)	10.1 (6.8,14.9)	8.1 (5.0,12.8)	10.6 (7.0,15.8)
Not applicable	0.5* (0.2,1.3)	0.5* (0.1,2.4)	0.7* (0.2,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41d.3***Agreement That Recruiter and Superiors Work as a Team: Army Recruiters by Location***

41d. The degree to which Recruiting Commands manage office level recruiting activities varies. My superiors and I work as a team

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	55	31	6	0	4	16
Responding on Item	5,866	1,287	1,270	1,116	925	1,268
Strongly agree	9.2 (7.8,10.9)	7.1 (4.4,11.2)	10.1 (7.3,13.9)	9.8 (6.8,13.9)	11.3 (8.6,14.7)	8.6 (5.7,12.7)
Agree	37.4 (34.5,40.4)	37.7 (31.6,44.3)	35.8 (29.9,42.2)	32.2 (27.1,37.9)	37.8 (32.6,43.3)	42.9 (36.7,49.3)
Neither agree nor disagree	23.8 (21.4,26.4)	28.8 (23.5,34.7)	22.0 (17.3,27.6)	26.2 (20.7,32.5)	22.6 (18.3,27.6)	19.2 (14.6,24.8)
Disagree	17.1 (15.4,19.0)	16.0 (12.3,20.6)	18.4 (13.4,24.7)	17.3 (13.6,21.7)	16.1 (12.8,20.0)	17.6 (13.7,22.2)
Strongly disagree	12.3 (10.5,14.4)	9.9 (6.7,14.5)	13.8 (9.3,19.8)	14.5 (10.9,19.1)	12.2 (9.5,15.4)	11.4 (8.1,15.9)
Not applicable	0.2* (0.1,0.7)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 41d.4***Agreement That Recruiter and Superiors Work as a Team: Navy or Marine Corps Recruiters by Location***

41d. The degree to which Recruiting Commands manage office level recruiting activities varies. My superiors and I work as a team

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	45	19	18	4	4	27	21	6
Responding on Item	4,377	948	1,060	1,145	1,204	2,036	921	1,115
Strongly agree	15.8 (13.7,18.1)	13.5 (10.2,17.7)	18.3 (14.4,23.0)	15.3 (11.7,19.8)	16.0 (12.4,20.5)	22.3 (19.7,25.2)	19.6 (16.4,23.3)	24.6 (21.1,28.4)
Agree	39.9 (37.1,42.7)	43.4 (38.2,48.8)	37.5 (32.1,43.3)	32.5 (27.2,38.2)	45.2 (40.2,50.3)	41.2 (38.3,44.2)	39.2 (34.8,43.8)	42.9 (39.1,46.8)
Neither agree nor disagree	22.7 (20.4,25.2)	22.5 (17.7,28.3)	21.3 (16.8,26.5)	26.9 (22.9,31.2)	20.6 (16.8,25.1)	19.8 (17.3,22.6)	23.9 (19.6,28.8)	16.4 (13.6,19.6)
Disagree	12.8 (11.1,14.6)	11.1 (8.2,14.7)	13.8 (10.4,18.0)	14.2 (10.9,18.3)	12.1 (9.1,15.9)	9.9 (8.3,11.9)	9.3 (6.9,12.5)	10.4 (8.3,13.0)
Strongly disagree	8.6 (7.0,10.5)	9.0 (6.5,12.4)	8.3 (5.4,12.6)	11.2 (8.2,15.2)	6.1 (3.9,9.3)	5.9 (4.5,7.6)	6.6 (4.5,9.7)	5.2 (3.7,7.2)
Not applicable	0.3* (0.1,1.0)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.9* (0.5,1.6)	1.3* (0.6,2.9)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42a.1***Agreement That Supervisors Understand and Help Recruiters With Problems: Recruiters by Active Component***

42a. Below is a list of statements that relate to aspects of life as a recruiter. Supervisors understand and help recruiters with problems

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	81	82	22	33	18	8	0
Responding on Item	14,186	13,831	5,899	4,389	2,045	1,498	355
Strongly agree	8.1 (7.3,8.9)	7.8 (7.0,8.7)	5.1 (3.9,6.7)	7.5 (6.2,9.0)	13.1 (10.7,15.9)	12.4 (10.4,14.7)	16.1 (12.2,20.9)
Agree	43.1 (41.6,44.6)	43.0 (41.4,44.5)	38.1 (35.3,41.1)	43.4 (41.0,45.8)	49.7 (46.8,52.6)	51.6 (48.4,54.8)	48.2 (42.6,53.9)
Neither agree nor disagree	21.6 (20.5,22.8)	21.7 (20.6,22.9)	22.9 (21.0,24.9)	22.8 (20.7,25.1)	19.7 (17.2,22.4)	16.7 (14.5,19.1)	18.5 (14.5,23.2)
Disagree	18.7 (17.6,19.9)	18.9 (17.8,20.1)	23.0 (20.8,25.3)	18.6 (17.1,20.2)	12.3 (10.5,14.3)	12.9 (10.7,15.5)	11.9 (8.5,16.4)
Strongly disagree	8.1 (7.2,9.2)	8.2 (7.2,9.3)	10.7 (8.8,13.0)	7.3 (6.1,8.7)	4.7 (3.3,6.6)	5.7 (4.3,7.5)	4.8 (2.7,8.2)
Not applicable	0.4 (0.2,0.6)	0.4 (0.2,0.6)	0.2* (0.1,0.7)	0.4* (0.2,0.9)	0.6* (0.2,1.5)	0.7* (0.3,1.4)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42a.2***Agreement That Supervisors Understand and Help Recruiters With Problems: Recruiters by Reserve and Guard Component***

42a. Below is a list of statements that relate to aspects of life as a recruiter. Supervisors understand and help recruiters with problems

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	48	0	37	0	0	11
Responding on Item	4,874	1,313	2,380	542	275	364
Strongly agree	6.5 (5.4,7.9)	4.5 (2.5,7.9)	6.6 (4.8,9.1)	6.0 (3.4,10.4)	9.1 (5.7,14.2)	12.1 (8.3,17.4)
Agree	37.8 (35.5,40.2)	37.7 (32.4,43.2)	33.4 (30.1,36.9)	47.7 (41.5,53.9)	49.5 (41.6,57.4)	43.9 (37.1,51.0)
Neither agree nor disagree	21.1 (19.2,23.2)	23.8 (19.0,29.3)	20.1 (17.2,23.4)	20.1 (16.0,25.0)	20.2 (14.7,27.2)	20.5 (15.4,26.6)
Disagree	21.7 (19.3,24.4)	20.6 (16.1,26.0)	25.4 (21.7,29.6)	15.4 (11.5,20.3)	13.1 (8.9,18.9)	17.4 (12.3,24.1)
Strongly disagree	12.7 (10.9,14.7)	13.5 (9.4,19.0)	14.4 (11.6,17.8)	10.1 (6.7,14.9)	8.1 (5.0,12.8)	6.1 (3.4,10.5)
Not applicable	0.1* (0.0,0.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.7* (0.2,2.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42a.3***Agreement That Supervisors Understand and Help Recruiters With Problems: Army Recruiters by Location***

42a. Below is a list of statements that relate to aspects of life as a recruiter. Supervisors understand and help recruiters with problems

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	22	13	1	0	0	11
Responding on Item	5,899	1,305	1,276	1,116	929	1,274
Strongly agree	5.1 (3.9,6.7)	4.7 (2.6,8.2)	5.9 (3.5,9.8)	3.7* (2.0,6.7)	6.1 (3.7,9.7)	5.3 (3.3,8.4)
Agree	38.1 (35.3,41.1)	35.4 (29.0,42.3)	37.9 (32.0,44.2)	39.7 (33.5,46.3)	38.5 (34.0,43.3)	39.4 (33.6,45.6)
Neither agree nor disagree	22.9 (21.0,24.9)	24.2 (19.1,30.1)	24.2 (19.4,29.7)	24.8 (19.9,30.4)	21.7 (17.0,27.2)	19.5 (15.5,24.2)
Disagree	23.0 (20.8,25.3)	24.7 (18.9,31.4)	21.5 (17.1,26.6)	21.0 (17.2,25.4)	22.9 (18.4,28.2)	24.4 (19.8,29.6)
Strongly disagree	10.7 (8.8,13.0)	10.7 (7.5,15.0)	10.5 (7.0,15.4)	10.8 (7.4,15.4)	10.8 (8.3,14.0)	11.0 (7.6,15.7)
Not applicable	0.2* (0.1,0.7)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42a.4***Agreement That Supervisors Understand and Help Recruiters With Problems: Navy or Marine Corps Recruiters by Location***

42a. Below is a list of statements that relate to aspects of life as a recruiter. Supervisors understand and help recruiters with problems

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	7	9	4	12	18	9	8
Responding on Item	4,389	960	1,069	1,145	1,196	2,045	933	1,113
Strongly agree	7.5 (6.2,9.0)	7.3 (4.9,10.8)	7.0 (4.9,9.9)	6.3 (4.0,9.9)	9.3 (6.5,13.2)	13.1 (10.7,15.9)	11.8 (9.1,15.3)	14.2 (11.2,17.8)
Agree	43.4 (41.0,45.8)	42.1 (36.7,47.7)	40.9 (36.0,46.0)	41.0 (35.6,46.7)	48.8 (43.6,53.9)	49.7 (46.8,52.6)	47.9 (43.1,52.7)	51.2 (47.8,54.7)
Neither agree nor disagree	22.8 (20.7,25.1)	22.7 (17.8,28.4)	25.6 (21.9,29.7)	22.4 (18.3,27.1)	20.4 (16.2,25.4)	19.7 (17.2,22.4)	23.0 (18.7,27.9)	16.9 (14.1,20.2)
Disagree	18.6 (17.1,20.2)	21.9 (17.3,27.2)	19.8 (16.0,24.4)	18.3 (14.4,22.9)	15.4 (12.1,19.4)	12.3 (10.5,14.3)	11.2 (8.7,14.2)	13.2 (10.7,16.2)
Strongly disagree	7.3 (6.1,8.7)	5.7 (3.7,8.5)	6.2 (4.1,9.4)	11.6 (8.3,16.0)	5.7 (3.7,8.8)	4.7 (3.3,6.6)	5.6 (3.7,8.3)	4.0 (2.6,6.1)
Not applicable	0.4* (0.2,0.9)	0.4* (0.1,1.9)	0.4* (0.1,1.9)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.6* (0.2,1.5)	0.7* (0.2,1.9)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42b.1***Agreement That Recruiters Are Recognized for Doing a Good Job: Recruiters by Active Component***

42b. Below is a list of statements that relate to aspects of life as a recruiter. Recruiters are recognized for doing a good job

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	67	68	17	33	9	8	0
Responding on Item	14,200	13,845	5,904	4,389	2,054	1,498	355
Strongly agree	11.7 (10.8,12.7)	11.8 (10.9,12.8)	6.6 (5.5,7.9)	11.5 (9.6,13.7)	24.4 (22.4,26.5)	16.2 (14.0,18.6)	6.6 (4.0,10.4)
Agree	54.0 (52.6,55.5)	54.2 (52.7,55.7)	47.2 (44.6,49.7)	59.9 (57.3,62.4)	55.5 (53.0,58.0)	63.3 (60.0,66.5)	47.6 (41.7,53.6)
Neither agree nor disagree	16.2 (15.1,17.4)	16.2 (15.0,17.4)	20.3 (18.0,22.7)	14.2 (12.8,15.8)	12.8 (10.7,15.3)	10.3 (8.5,12.5)	17.3 (12.9,22.7)
Disagree	13.2 (12.1,14.3)	12.9 (11.9,14.1)	18.8 (16.7,21.0)	10.6 (9.2,12.2)	5.3 (4.0,7.0)	7.1 (5.4,9.2)	22.6 (18.1,27.8)
Strongly disagree	4.8 (4.2,5.6)	4.8 (4.1,5.5)	7.2 (5.8,8.7)	3.6 (2.8,4.6)	1.7 (1.1,2.7)	3.1 (2.2,4.4)	6.0 (3.5,10.0)
Not applicable	0.1* (0.1,0.3)	0.1* (0.1,0.3)	0.1* (0.0,0.3)	0.2* (0.1,0.6)	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42b.2***Agreement That Recruiters Are Recognized for Doing a Good Job: Recruiters by Reserve and Guard Component***

42b. Below is a list of statements that relate to aspects of life as a recruiter. Recruiters are recognized for doing a good job

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	32	0	27	0	0	6
Responding on Item	4,890	1,313	2,390	542	275	369
Strongly agree	9.2 (7.7,11.0)	5.8 (3.5,9.7)	10.8 (8.3,14.0)	8.1 (5.1,12.4)	9.1 (5.7,14.1)	12.7 (8.9,17.8)
Agree	51.8 (48.6,55.0)	46.6 (40.0,53.4)	53.7 (49.3,58.2)	51.7 (45.6,57.8)	61.6 (53.6,69.1)	50.8 (43.7,57.8)
Neither agree nor disagree	16.2 (14.4,18.1)	20.2 (15.8,25.4)	14.8 (12.2,17.8)	16.1 (12.5,20.5)	11.1 (7.6,15.9)	14.9 (10.3,21.2)
Disagree	15.8 (13.5,18.4)	18.8 (14.1,24.6)	15.4 (12.4,19.0)	16.1 (11.0,23.0)	8.1* (4.3,14.6)	12.7 (8.4,18.7)
Strongly disagree	7.0 (5.8,8.5)	8.5 (5.9,12.1)	5.3 (3.7,7.6)	8.1 (5.3,12.1)	10.1 (6.5,15.5)	9.0 (5.8,13.5)
Not applicable	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42b.3***Agreement That Recruiters Are Recognized for Doing a Good Job: Army Recruiters by Location***

42b. Below is a list of statements that relate to aspects of life as a recruiter. Recruiters are recognized for doing a good job

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	17	13	1	0	0	5
Responding on Item	5,904	1,305	1,276	1,116	929	1,279
Strongly agree	6.6 (5.5,7.9)	6.1 (3.8,9.5)	7.8 (5.4,11.1)	4.7 (2.7,7.9)	10.4 (7.8,13.8)	4.9 (3.1,7.7)
Agree	47.2 (44.6,49.7)	47.0 (41.5,52.5)	40.2 (34.2,46.4)	53.3 (48.3,58.2)	51.1 (45.4,56.8)	46.2 (41.1,51.3)
Neither agree nor disagree	20.3 (18.0,22.7)	20.5 (15.9,25.9)	18.7 (14.2,24.2)	20.1 (15.8,25.2)	19.5 (15.7,23.9)	22.3 (18.0,27.2)
Disagree	18.8 (16.7,21.0)	21.4 (17.0,26.6)	18.3 (14.1,23.4)	16.4 (12.9,20.5)	15.6 (11.9,20.2)	21.1 (16.2,26.9)
Strongly disagree	7.2 (5.8,8.7)	5.1 (2.9,8.8)	15.1 (11.2,19.9)	5.6 (3.2,9.6)	3.0* (1.5,5.9)	5.7 (3.7,8.7)
Not applicable	0.1* (0.0,0.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42b.4***Agreement That Recruiters Are Recognized for Doing a Good Job: Navy or Marine Corps Recruiters by Location***

42b. Below is a list of statements that relate to aspects of life as a recruiter. Recruiters are recognized for doing a good job

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	11	14	4	4	9	6	3
Responding on Item	4,389	956	1,064	1,145	1,204	2,054	936	1,118
Strongly agree	11.5 (9.6,13.7)	12.6 (9.5,16.5)	12.9 (9.0,18.0)	9.0 (6.3,12.6)	12.1 (9.1,15.9)	24.4 (22.4,26.5)	24.8 (21.3,28.7)	24.0 (20.9,27.4)
Agree	59.9 (57.3,62.4)	57.7 (50.3,64.8)	60.6 (55.8,65.2)	59.0 (53.3,64.4)	61.2 (55.9,66.3)	55.5 (53.0,58.0)	52.6 (48.5,56.7)	57.9 (55.0,60.8)
Neither agree nor disagree	14.2 (12.8,15.8)	17.5 (14.0,21.7)	12.0 (9.7,14.9)	15.7 (12.5,19.5)	12.5 (9.6,16.0)	12.8 (10.7,15.3)	13.1 (9.7,17.4)	12.6 (10.3,15.4)
Disagree	10.6 (9.2,12.2)	9.8 (6.7,14.0)	12.0 (9.5,15.2)	10.5 (7.7,14.0)	10.3 (7.7,13.7)	5.3 (4.0,7.0)	7.2 (5.2,9.8)	3.7 (2.4,5.7)
Strongly disagree	3.6 (2.8,4.6)	2.0* (0.9,4.7)	2.5* (1.3,4.8)	5.6 (3.8,8.3)	3.9 (2.5,6.2)	1.7 (1.1,2.7)	2.0* (1.1,3.6)	1.5* (0.7,3.0)
Not applicable	0.2* (0.1,0.6)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.3* (0.1,0.8)	0.3* (0.1,1.4)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42c.1***Agreement That Skills Attained in Recruiting Are Helpful in Securing a Good Civilian Job: Recruiters by Active Component***

42c. Below is a list of statements that relate to aspects of life as a recruiter. Skills attained in recruiting are helpful in securing a good civilian job

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	67	68	17	33	9	8	0
Responding on Item	14,200	13,845	5,904	4,389	2,054	1,498	355
Strongly agree	19.0 (17.8,20.2)	19.1 (17.9,20.3)	17.8 (15.8,20.1)	14.4 (12.5,16.6)	30.6 (27.9,33.5)	21.5 (19.2,24.0)	16.7 (12.8,21.4)
Agree	48.6 (47.0,50.1)	48.5 (47.0,50.1)	47.7 (44.9,50.6)	49.5 (46.7,52.2)	45.6 (42.6,48.5)	53.2 (50.0,56.4)	49.4 (43.5,55.4)
Neither agree nor disagree	24.7 (23.5,25.9)	24.6 (23.4,25.9)	26.0 (23.7,28.3)	26.6 (24.2,29.2)	19.9 (17.8,22.2)	19.8 (17.0,23.0)	27.4 (22.8,32.5)
Disagree	4.9 (4.3,5.5)	4.9 (4.3,5.5)	4.9 (4.0,6.0)	6.9 (5.8,8.4)	1.8 (1.2,2.8)	3.1 (2.1,4.5)	4.2* (2.3,7.6)
Strongly disagree	2.3 (1.7,2.9)	2.3 (1.7,2.9)	2.9 (1.9,4.4)	1.9 (1.3,2.8)	1.6 (1.0,2.5)	1.7 (1.1,2.8)	2.4* (1.2,4.9)
Not applicable	0.7 (0.5,1.0)	0.7 (0.5,1.0)	0.7* (0.4,1.3)	0.7* (0.4,1.2)	0.5* (0.3,1.2)	0.7* (0.3,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42c.2***Agreement That Skills Attained in Recruiting Are Helpful in Securing a Good Civilian Job: Recruiters by Reserve and Guard Component***

42c. Below is a list of statements that relate to aspects of life as a recruiter. Skills attained in recruiting are helpful in securing a good civilian job

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	38	0	32	0	0	6
Responding on Item	4,884	1,313	2,385	542	275	369
Strongly agree	15.9 (13.6,18.4)	14.8 (11.1,19.4)	16.3 (13.1,20.1)	15.4 (11.4,20.7)	16.2 (11.7,22.0)	17.2 (12.7,22.7)
Agree	55.0 (52.2,57.8)	52.5 (47.1,57.8)	57.2 (52.9,61.4)	49.0 (42.9,55.1)	56.6 (48.8,64.0)	58.2 (50.9,65.2)
Neither agree nor disagree	20.5 (18.5,22.8)	24.7 (19.9,30.1)	17.4 (14.7,20.6)	27.5 (22.0,33.8)	18.2 (13.2,24.5)	17.2 (13.1,22.1)
Disagree	5.0 (3.8,6.6)	5.4 (3.2,8.9)	4.9 (3.3,7.1)	3.4* (1.7,6.4)	6.1* (3.1,11.6)	6.0 (3.5,10.0)
Strongly disagree	2.6 (1.8,3.7)	2.2* (1.0,4.8)	3.1 (1.8,5.3)	2.7* (1.3,5.7)	3.0* (1.3,7.0)	0.0 (N/A,N/A)
Not applicable	1.0* (0.5,1.9)	0.5* (0.1,2.4)	1.1* (0.5,2.4)	2.0* (0.8,4.8)	0.0 (N/A,N/A)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42c.3***Agreement That Skills Attained in Recruiting Are Helpful in Securing a Good Civilian Job: Army Recruiters by Location***

42c. Below is a list of statements that relate to aspects of life as a recruiter. Skills attained in recruiting are helpful in securing a good civilian job

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	17	13	1	0	0	5
Responding on Item	5,904	1,305	1,276	1,116	929	1,279
Strongly agree	17.8 (15.8,20.1)	15.4 (11.3,20.5)	22.8 (17.6,29.0)	17.3 (12.7,23.1)	20.8 (16.8,25.5)	13.8 (10.5,17.8)
Agree	47.7 (44.9,50.6)	50.2 (42.9,57.6)	44.3 (38.7,50.0)	45.8 (39.5,52.3)	46.8 (41.8,51.8)	51.0 (44.9,57.1)
Neither agree nor disagree	26.0 (23.7,28.3)	25.1 (19.7,31.4)	26.9 (22.5,31.8)	29.4 (24.2,35.3)	23.4 (18.8,28.6)	24.7 (19.9,30.2)
Disagree	4.9 (4.0,6.0)	4.2 (2.4,7.3)	3.2* (1.7,6.1)	5.6 (3.2,9.5)	7.4 (5.0,10.7)	4.9 (2.9,8.1)
Strongly disagree	2.9 (1.9,4.4)	3.7* (1.8,7.4)	2.3* (0.9,5.7)	1.9* (0.8,4.4)	0.9* (0.3,2.7)	4.9* (2.7,8.7)
Not applicable	0.7* (0.4,1.3)	1.4* (0.5,3.8)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.9* (0.3,2.7)	0.8* (0.2,2.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42c.4***Agreement That Skills Attained in Recruiting Are Helpful in Securing a Good Civilian Job: Navy or Marine Corps Recruiters by Location***

42c. Below is a list of statements that relate to aspects of life as a recruiter. Skills attained in recruiting are helpful in securing a good civilian job

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	7	9	13	4	9	6	3
Responding on Item	4,389	960	1,069	1,136	1,204	2,054	936	1,118
Strongly agree	14.4 (12.5,16.6)	15.0 (11.4,19.5)	17.4 (14.1,21.1)	12.8 (9.5,17.0)	13.2 (10.3,16.6)	30.6 (27.9,33.5)	31.7 (27.0,36.8)	29.7 (26.4,33.3)
Agree	49.5 (46.7,52.2)	49.8 (45.1,54.5)	49.2 (44.0,54.4)	45.1 (38.7,51.7)	52.7 (47.6,57.7)	45.6 (42.6,48.5)	46.7 (42.1,51.4)	44.6 (40.4,48.8)
Neither agree nor disagree	26.6 (24.2,29.2)	27.1 (23.0,31.7)	25.6 (21.3,30.5)	29.7 (25.2,34.6)	24.6 (20.1,29.7)	19.9 (17.8,22.2)	17.3 (13.9,21.4)	22.0 (18.8,25.7)
Disagree	6.9 (5.8,8.4)	5.7 (3.7,8.6)	6.2 (3.9,9.7)	9.4 (6.8,13.0)	6.4 (4.2,9.7)	1.8 (1.2,2.8)	2.0* (1.0,4.0)	1.7 (1.0,3.0)
Strongly disagree	1.9 (1.3,2.8)	1.6* (0.7,3.6)	0.8* (0.3,2.6)	2.6* (1.1,6.0)	2.5* (1.3,4.8)	1.6 (1.0,2.5)	2.3* (1.2,4.3)	1.0* (0.5,2.1)
Not applicable	0.7* (0.4,1.2)	0.8* (0.3,2.5)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	0.7* (0.2,2.2)	0.5* (0.3,1.2)	0.0 (N/A,N/A)	1.0* (0.5,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42d.1***Agreement That Recruiting Is Important Work: Recruiters by Active Component***

42d. Below is a list of statements that relate to aspects of life as a recruiter. Recruiting is important work

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	111	112	45	38	18	10	0
Responding on Item	14,156	13,801	5,876	4,384	2,045	1,496	355
Strongly agree	44.0 (42.5,45.6)	43.8 (42.3,45.4)	43.1 (40.2,46.0)	41.0 (38.6,43.5)	45.6 (42.3,49.0)	52.8 (50.2,55.3)	51.8 (45.8,57.7)
Agree	48.5 (47.0,50.0)	48.6 (47.1,50.1)	49.0 (46.3,51.7)	51.0 (48.4,53.5)	46.4 (43.1,49.9)	43.1 (40.7,45.6)	44.6 (39.0,50.4)
Neither agree nor disagree	5.6 (4.8,6.4)	5.6 (4.9,6.5)	6.4 (5.0,8.2)	5.4 (4.4,6.6)	5.3 (4.0,6.9)	3.6 (2.6,5.0)	3.0* (1.6,5.6)
Disagree	1.1 (0.8,1.5)	1.1 (0.9,1.5)	0.8* (0.4,1.5)	1.7 (1.1,2.5)	1.6 (1.0,2.5)	0.5* (0.2,1.2)	0.6* (0.2,2.4)
Strongly disagree	0.7 (0.5,1.0)	0.7 (0.5,1.0)	0.7* (0.4,1.3)	0.8* (0.4,1.6)	1.1* (0.6,2.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.1* (0.0,0.3)	0.1* (0.0,0.3)	0.1* (0.0,0.5)	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42d.2***Agreement That Recruiting Is Important Work: Recruiters by Reserve and Guard Component***

42d. Below is a list of statements that relate to aspects of life as a recruiter. Recruiting is important work

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	44	6	27	0	3	8
Responding on Item	4,878	1,307	2,390	542	272	367
Strongly agree	51.8 (48.7,54.9)	44.1 (37.8,50.7)	57.1 (52.6,61.4)	35.6 (29.6,42.1)	61.2 (54.4,67.6)	61.7 (55.9,67.1)
Agree	44.2 (41.3,47.2)	47.3 (41.0,53.6)	40.8 (36.4,45.2)	59.1 (52.2,65.6)	37.8 (31.4,44.6)	38.4 (32.9,44.1)
Neither agree nor disagree	3.0 (2.1,4.3)	5.4* (3.0,9.6)	1.8* (1.0,3.2)	5.4 (3.0,9.5)	1.0* (0.3,4.1)	0.0 (N/A,N/A)
Disagree	0.6* (0.2,1.5)	2.3* (0.9,5.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Strongly disagree	0.5* (0.2,1.1)	0.9* (0.3,3.0)	0.4* (0.1,1.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42d.3***Agreement That Recruiting Is Important Work: Army Recruiters by Location***

42d. Below is a list of statements that relate to aspects of life as a recruiter. Recruiting is important work

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	45	25	12	0	4	5
Responding on Item	5,876	1,293	1,264	1,116	925	1,279
Strongly agree	43.1 (40.2,46.0)	40.9 (34.3,47.7)	50.7 (44.5,56.9)	39.3 (33.0,45.9)	44.4 (38.4,50.4)	40.1 (33.9,46.6)
Agree	49.0 (46.3,51.7)	51.2 (44.2,58.1)	41.0 (35.7,46.6)	51.4 (45.6,57.2)	48.3 (42.7,53.9)	53.0 (46.4,59.6)
Neither agree nor disagree	6.4 (5.0,8.2)	6.1 (3.7,9.9)	7.4 (4.8,11.2)	8.4 (5.0,13.9)	4.8 (2.8,8.1)	5.3* (2.7,10.0)
Disagree	0.8* (0.4,1.5)	1.4* (0.5,3.8)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	2.2* (1.1,4.5)	0.0 (N/A,N/A)
Strongly disagree	0.7* (0.4,1.3)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.9* (0.3,3.1)	0.4* (0.1,2.0)	1.6* (0.7,3.8)
Not applicable	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42d.4***Agreement That Recruiting Is Important Work: Navy or Marine Corps Recruiters by Location***

42d. Below is a list of statements that relate to aspects of life as a recruiter. Recruiting is important work

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	38	3	14	8	12	18	9	8
Responding on Item	4,384	964	1,064	1,141	1,196	2,045	933	1,113
Strongly agree	41.0 (38.6,43.5)	41.1 (36.2,46.2)	46.1 (40.3,52.0)	35.6 (30.8,40.7)	41.6 (37.6,45.7)	45.6 (42.3,49.0)	43.6 (39.1,48.2)	47.3 (42.9,51.6)
Agree	51.0 (48.4,53.5)	52.0 (47.0,57.0)	45.6 (39.7,51.7)	55.1 (49.9,60.1)	50.9 (47.1,54.7)	46.4 (43.1,49.9)	47.5 (42.6,52.5)	45.5 (41.5,49.7)
Neither agree nor disagree	5.4 (4.4,6.6)	5.2 (3.5,7.8)	5.8 (3.6,9.4)	6.0 (4.1,8.8)	4.7 (3.0,7.2)	5.3 (4.0,6.9)	6.6 (4.6,9.2)	4.2 (3.0,6.0)
Disagree	1.7 (1.1,2.5)	1.2* (0.5,3.1)	1.7* (0.6,4.4)	1.5* (0.7,3.4)	2.2* (1.0,4.6)	1.6 (1.0,2.5)	1.3* (0.6,2.8)	1.7 (1.0,3.0)
Strongly disagree	0.8* (0.4,1.6)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	1.5* (0.7,3.3)	0.7* (0.2,2.2)	1.1* (0.6,2.0)	1.0* (0.4,2.4)	1.2* (0.6,2.4)
Not applicable	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42e.1***Agreement That Recruiting Is Challenging Work: Recruiters by Active Component***

42e. Below is a list of statements that relate to aspects of life as a recruiter. Recruiting is challenging work

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	104	104	38	38	18	10	0
Responding on Item	14,163	13,809	5,883	4,384	2,045	1,496	355
Strongly agree	73.5 (72.1,74.8)	73.9 (72.5,75.3)	73.4 (70.8,75.9)	70.1 (67.7,72.3)	82.8 (80.1,85.3)	74.8 (72.3,77.2)	56.6 (50.8,62.1)
Agree	24.7 (23.3,26.1)	24.2 (22.9,25.7)	24.6 (22.1,27.3)	27.2 (25.0,29.4)	16.3 (13.9,19.1)	25.0 (22.6,27.6)	41.1 (35.9,46.5)
Neither agree nor disagree	1.3 (1.0,1.7)	1.3 (1.0,1.7)	1.3 (0.8,2.1)	2.0 (1.4,2.9)	0.7* (0.4,1.5)	0.2* (0.0,0.7)	1.8* (0.6,5.2)
Disagree	0.3* (0.2,0.5)	0.3* (0.2,0.5)	0.3* (0.1,0.7)	0.5* (0.2,1.0)	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.6* (0.2,2.4)
Strongly disagree	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.4* (0.2,0.9)	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.0* (0.0,0.1)	0.0* (0.0,0.2)	0.0 (N/A,N/A)	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42e.2***Agreement That Recruiting Is Challenging Work: Recruiters by Reserve and Guard Component***

42e. Below is a list of statements that relate to aspects of life as a recruiter. Recruiting is challenging work

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	38	0	27	0	0	11
Responding on Item	4,884	1,313	2,390	542	275	364
Strongly agree	67.9 (65.0,70.7)	68.6 (62.1,74.5)	69.4 (65.4,73.1)	52.4 (45.5,59.1)	77.8 (69.9,84.1)	71.2 (64.1,77.4)
Agree	31.2 (28.5,34.0)	29.6 (24.0,35.9)	30.0 (26.4,33.8)	46.3 (39.7,53.1)	22.2 (15.9,30.1)	28.8 (22.6,35.9)
Neither agree nor disagree	0.6* (0.3,1.2)	0.9* (0.3,3.0)	0.4* (0.1,1.5)	1.3* (0.5,3.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Disagree	0.1* (0.0,0.6)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Strongly disagree	0.2* (0.1,0.8)	0.5* (0.1,2.4)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42e.3***Agreement That Recruiting Is Challenging Work: Army Recruiters by Location***

42e. Below is a list of statements that relate to aspects of life as a recruiter. Recruiting is challenging work

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	38	13	1	6	0	21
Responding on Item	5,883	1,305	1,276	1,110	929	1,263
Strongly agree	73.4 (70.8,75.9)	71.6 (64.8,77.6)	76.7 (71.3,81.4)	67.1 (60.4,73.2)	75.8 (71.1,79.9)	75.8 (71.2,79.9)
Agree	24.6 (22.1,27.3)	25.6 (19.9,32.2)	21.9 (17.2,27.5)	31.5 (25.6,38.0)	21.7 (17.8,26.1)	22.5 (18.6,27.1)
Neither agree nor disagree	1.3 (0.8,2.1)	1.4* (0.5,3.8)	1.4* (0.5,3.7)	0.5* (0.1,2.5)	1.7* (0.6,4.6)	1.6* (0.7,3.9)
Disagree	0.3* (0.1,0.7)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	0.4* (0.1,2.0)	0.0 (N/A,N/A)
Strongly disagree	0.4* (0.2,0.9)	0.9* (0.3,3.2)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	0.4* (0.1,2.0)	0.0 (N/A,N/A)
Not applicable	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42e.4***Agreement That Recruiting Is Challenging Work: Navy or Marine Corps Recruiters by Location***

42e. Below is a list of statements that relate to aspects of life as a recruiter. Recruiting is challenging work

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	38	7	9	17	4	18	9	8
Responding on Item	4,384	960	1,069	1,132	1,204	2,045	933	1,113
Strongly agree	70.1 (67.7,72.3)	70.0 (65.7,74.1)	72.3 (67.3,76.8)	67.6 (62.7,72.1)	70.8 (66.8,74.5)	82.8 (80.1,85.3)	81.6 (77.4,85.3)	83.8 (80.8,86.4)
Agree	27.2 (25.0,29.4)	26.7 (22.4,31.6)	24.8 (20.6,29.5)	29.4 (25.3,33.9)	27.1 (23.2,31.3)	16.3 (13.9,19.1)	17.1 (13.4,21.4)	15.7 (13.1,18.7)
Neither agree nor disagree	2.0 (1.4,2.9)	2.4* (1.3,4.6)	2.5* (1.3,4.7)	2.3* (1.1,4.8)	1.1* (0.4,2.7)	0.7* (0.4,1.5)	1.3* (0.6,2.8)	0.3* (0.1,1.1)
Disagree	0.5* (0.2,1.0)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.4* (0.1,1.8)	1.1* (0.4,2.7)	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.3* (0.1,1.1)
Strongly disagree	0.2* (0.1,0.6)	0.4* (0.1,1.9)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42f.1**Agreement That Recruiters' Pay Is Sufficient to Meet Expenses: Recruiters by Active Component**

42f. Below is a list of statements that relate to aspects of life as a recruiter. Recruiters' pay is sufficient to meet expenses

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	75	76	17	30	18	10	0
Responding on Item	14,192	13,837	5,904	4,392	2,045	1,496	355
Strongly agree	3.1 (2.6,3.7)	3.1 (2.6,3.7)	3.1 (2.3,4.2)	3.0 (2.2,4.3)	3.0 (2.1,4.1)	3.1 (2.1,4.5)	5.4 (3.4,8.4)
Agree	13.3 (12.3,14.3)	13.0 (12.0,14.0)	9.5 (8.0,11.2)	17.1 (15.0,19.5)	13.1 (11.2,15.3)	14.1 (12.0,16.6)	25.0 (20.4,30.3)
Neither agree nor disagree	13.0 (12.0,14.1)	12.9 (11.9,14.0)	11.2 (9.4,13.3)	15.7 (13.8,17.8)	13.5 (11.6,15.7)	10.9 (9.3,12.7)	16.7 (13.1,21.0)
Disagree	32.6 (31.3,34.0)	32.7 (31.3,34.1)	33.9 (31.3,36.6)	31.0 (28.9,33.2)	33.0 (30.2,36.0)	32.4 (29.5,35.5)	31.0 (25.3,37.2)
Strongly disagree	37.7 (36.2,39.2)	38.1 (36.6,39.7)	42.1 (39.3,44.9)	32.8 (30.5,35.3)	37.2 (34.7,39.7)	39.3 (36.5,42.2)	20.8 (16.8,25.6)
Not applicable	0.3 (0.2,0.5)	0.2* (0.1,0.4)	0.2* (0.1,0.7)	0.3* (0.1,0.7)	0.3* (0.1,0.8)	0.2* (0.0,0.7)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42f.2***Agreement That Recruiters' Pay Is Sufficient to Meet Expenses: Recruiters by Reserve and Guard Component***

42f. Below is a list of statements that relate to aspects of life as a recruiter. Recruiters' pay is sufficient to meet expenses

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	41	6	27	0	0	8
Responding on Item	4,881	1,307	2,390	542	275	367
Strongly agree	2.9 (2.0,4.1)	1.4* (0.5,3.6)	4.0 (2.5,6.2)	3.4* (1.3,8.3)	3.0* (1.3,6.9)	0.8* (0.2,3.3)
Agree	20.6 (18.2,23.2)	11.7 (8.5,15.9)	24.2 (20.7,28.1)	19.5 (14.7,25.4)	28.3 (22.1,35.5)	24.8 (19.1,31.5)
Neither agree nor disagree	14.4 (12.1,16.9)	13.5 (9.3,19.2)	14.5 (11.5,18.3)	14.8 (10.7,20.0)	11.1 (6.8,17.7)	18.1 (12.9,24.7)
Disagree	34.9 (32.3,37.7)	38.7 (33.2,44.5)	33.5 (29.5,37.8)	31.5 (26.5,37.0)	33.3 (26.4,41.1)	36.8 (30.3,44.0)
Strongly disagree	27.2 (24.5,30.1)	34.7 (29.5,40.3)	23.8 (20.5,27.4)	30.9 (24.7,37.8)	24.2 (18.5,31.1)	19.6 (14.5,25.8)
Not applicable	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42f.3***Agreement That Recruiters' Pay Is Sufficient to Meet Expenses: Army Recruiters by Location***

42f. Below is a list of statements that relate to aspects of life as a recruiter. Recruiters' pay is sufficient to meet expenses

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	17	13	1	0	0	5
Responding on Item	5,904	1,305	1,276	1,116	929	1,279
Strongly agree	3.1 (2.3,4.2)	3.3* (1.7,6.2)	5.9 (3.6,9.8)	2.8* (1.4,5.6)	0.4* (0.1,2.0)	2.4* (1.2,4.9)
Agree	9.5 (8.0,11.2)	9.3 (6.1,13.9)	7.8 (4.9,12.2)	9.8 (6.8,13.9)	10.4 (6.7,15.7)	10.5 (7.7,14.3)
Neither agree nor disagree	11.2 (9.4,13.3)	14.9 (10.7,20.3)	11.0 (7.5,15.8)	8.4 (5.1,13.7)	11.7 (8.6,15.7)	9.7 (7.0,13.3)
Disagree	33.9 (31.3,36.6)	34.4 (28.5,40.8)	33.8 (27.9,40.3)	39.7 (34.0,45.8)	27.3 (22.8,32.3)	33.2 (28.2,38.7)
Strongly disagree	42.1 (39.3,44.9)	37.7 (31.8,43.9)	41.6 (35.3,48.1)	38.8 (32.4,45.6)	50.2 (42.9,57.5)	44.1 (38.6,49.9)
Not applicable	0.2* (0.1,0.7)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42f.4***Agreement That Recruiters' Pay Is Sufficient to Meet Expenses: Navy or Marine Corps Recruiters by Location***

42f. Below is a list of statements that relate to aspects of life as a recruiter. Recruiters' pay is sufficient to meet expenses

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	30	3	14	8	4	18	12	6
Responding on Item	4,392	964	1,064	1,141	1,204	2,045	930	1,115
Strongly agree	3.0 (2.2,4.3)	4.4 (2.7,7.2)	2.5* (1.3,4.7)	2.6* (1.5,4.7)	2.9 (1.7,4.9)	3.0 (2.1,4.1)	3.0 (1.7,5.1)	3.0 (1.9,4.6)
Agree	17.1 (15.0,19.5)	19.0 (14.7,24.1)	17.0 (13.0,21.9)	16.5 (12.6,21.2)	16.7 (13.3,20.8)	13.1 (11.2,15.3)	11.5 (8.9,14.7)	14.4 (11.8,17.5)
Neither agree nor disagree	15.7 (13.8,17.8)	16.5 (13.1,20.7)	12.5 (9.5,16.2)	13.9 (11.0,17.4)	19.9 (16.0,24.5)	13.5 (11.6,15.7)	11.8 (9.0,15.5)	14.9 (12.2,18.1)
Disagree	31.0 (28.9,33.2)	35.1 (31.1,39.3)	28.2 (23.9,32.9)	34.1 (29.2,39.4)	27.8 (23.5,32.4)	33.0 (30.2,36.0)	33.6 (29.4,38.0)	32.5 (29.2,36.0)
Strongly disagree	32.8 (30.5,35.3)	24.6 (20.5,29.3)	39.4 (33.7,45.4)	32.6 (28.7,36.8)	32.7 (28.3,37.5)	37.2 (34.7,39.7)	39.8 (35.5,44.3)	35.0 (31.6,38.6)
Not applicable	0.3* (0.1,0.7)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.3* (0.1,0.8)	0.3* (0.1,1.5)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42g.1***Agreement That Promotion Opportunity Is Better Than It Would Have Been Without a Recruiting Assignment: Recruiters by Active Component***

42g. Below is a list of statements that relate to aspects of life as a recruiter. Promotion opportunity is better than it would have been without a recruiting assignment

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	76	77	22	29	12	13	0
Responding on Item	14,191	13,836	5,899	4,393	2,051	1,493	355
Strongly agree	9.5 (8.6,10.5)	9.7 (8.8,10.7)	8.1 (6.6,10.0)	7.1 (5.8,8.8)	23.7 (21.0,26.6)	4.2 (3.0,5.7)	3.6 (2.0,6.3)
Agree	24.7 (23.2,26.1)	25.2 (23.8,26.7)	28.0 (25.4,30.7)	21.9 (19.6,24.4)	34.2 (31.4,37.0)	11.7 (9.9,13.9)	3.0* (1.6,5.6)
Neither agree nor disagree	29.4 (28.0,30.8)	29.8 (28.4,31.3)	33.2 (30.6,35.8)	30.2 (27.7,32.8)	23.3 (20.8,26.0)	24.4 (21.5,27.5)	13.1 (9.6,17.7)
Disagree	18.3 (17.2,19.5)	18.1 (17.0,19.4)	16.9 (14.8,19.2)	21.1 (19.2,23.1)	11.2 (9.4,13.2)	24.2 (21.6,26.9)	25.6 (20.7,31.2)
Strongly disagree	17.2 (16.1,18.4)	16.4 (15.2,17.6)	13.5 (11.5,15.7)	18.4 (16.4,20.6)	7.4 (5.9,9.2)	34.2 (31.1,37.4)	50.0 (43.8,56.2)
Not applicable	0.9 (0.7,1.2)	0.8 (0.6,1.1)	0.4* (0.2,0.9)	1.3 (0.8,2.1)	0.3* (0.1,0.8)	1.4 (0.8,2.4)	4.8 (2.7,8.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42g.2***Agreement That Promotion Opportunity Is Better Than It Would Have Been Without a Recruiting Assignment: Recruiters by Reserve and Guard Component***

42g. Below is a list of statements that relate to aspects of life as a recruiter. Promotion opportunity is better than it would have been without a recruiting assignment

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	43	6	32	0	0	6
Responding on Item	4,879	1,307	2,385	542	275	369
Strongly agree	11.2 (9.2,13.6)	9.0 (6.3,12.7)	13.9 (10.6,18.1)	4.7 (2.6,8.3)	16.2 (11.7,22.0)	7.5 (4.3,12.7)
Agree	32.6 (30.4,34.9)	33.8 (28.4,39.7)	35.5 (32.1,39.1)	23.5 (17.9,30.2)	35.4 (28.0,43.5)	20.9 (15.8,27.1)
Neither agree nor disagree	23.3 (20.7,26.2)	26.1 (20.7,32.5)	22.3 (18.6,26.6)	24.2 (18.7,30.6)	22.2 (16.4,29.4)	19.4 (14.4,25.7)
Disagree	17.8 (15.9,19.9)	16.7 (12.8,21.4)	16.8 (13.4,20.9)	21.5 (17.0,26.8)	12.1 (8.3,17.4)	27.6 (21.7,34.4)
Strongly disagree	12.6 (10.9,14.4)	12.2 (8.6,16.9)	10.2 (8.3,12.4)	23.5 (18.1,30.0)	7.1 (4.1,12.0)	17.9 (12.6,24.8)
Not applicable	2.5 (1.8,3.4)	2.3* (1.0,4.9)	1.3* (0.6,3.0)	2.7* (1.2,5.7)	7.1 (4.3,11.4)	6.7 (4.2,10.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42g.3***Agreement That Promotion Opportunity Is Better Than It Would Have Been Without a Recruiting Assignment: Army Recruiters by Location***

42g. Below is a list of statements that relate to aspects of life as a recruiter. Promotion opportunity is better than it would have been without a recruiting assignment

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	22	13	1	0	0	11
Responding on Item	5,899	1,305	1,276	1,116	929	1,274
Strongly agree	8.1 (6.6,10.0)	5.6 (3.3,9.2)	12.3 (8.9,16.9)	7.9 (5.0,12.3)	7.4 (5.1,10.5)	7.3 (4.9,10.8)
Agree	28.0 (25.4,30.7)	27.9 (22.2,34.4)	28.3 (23.5,33.6)	27.6 (22.7,33.1)	27.3 (22.5,32.7)	28.5 (23.2,34.4)
Neither agree nor disagree	33.2 (30.6,35.8)	37.7 (31.4,44.4)	31.1 (25.5,37.2)	32.2 (26.4,38.7)	29.4 (24.6,34.8)	34.2 (28.0,40.9)
Disagree	16.9 (14.8,19.2)	14.9 (11.0,19.8)	15.1 (11.2,19.9)	19.2 (14.9,24.3)	20.8 (16.5,25.8)	15.9 (11.7,21.2)
Strongly disagree	13.5 (11.5,15.7)	13.5 (9.8,18.2)	12.8 (8.9,18.1)	13.1 (9.0,18.6)	13.9 (10.9,17.4)	14.2 (10.4,19.3)
Not applicable	0.4* (0.2,0.9)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	1.3* (0.5,3.3)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42g.4***Agreement That Promotion Opportunity Is Better Than It Would Have Been Without a Recruiting Assignment: Navy or Marine Corps Recruiters by Location***

42g. Below is a list of statements that relate to aspects of life as a recruiter. Promotion opportunity is better than it would have been without a recruiting assignment

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	7	14	4	4	12	6	6
Responding on Item	4,393	960	1,064	1,145	1,204	2,051	936	1,115
Strongly agree	7.1 (5.8,8.8)	5.7 (3.7,8.6)	6.2 (4.1,9.4)	8.2 (5.7,11.8)	8.2 (6.0,11.1)	23.7 (21.0,26.6)	24.2 (20.0,28.9)	23.3 (20.1,26.9)
Agree	21.9 (19.6,24.4)	21.9 (16.8,27.9)	22.4 (18.2,27.2)	19.8 (16.0,24.1)	23.1 (19.7,26.9)	34.2 (31.4,37.0)	32.0 (27.7,36.7)	36.0 (32.5,39.6)
Neither agree nor disagree	30.2 (27.7,32.8)	32.4 (27.7,37.5)	29.5 (24.5,35.0)	27.6 (23.2,32.5)	32.0 (27.5,36.9)	23.3 (20.8,26.0)	23.5 (19.2,28.6)	23.1 (20.0,26.5)
Disagree	21.1 (19.2,23.1)	17.4 (13.7,21.9)	22.4 (17.8,27.8)	22.8 (18.8,27.3)	20.6 (17.1,24.7)	11.2 (9.4,13.2)	11.4 (8.4,15.4)	10.9 (8.7,13.6)
Strongly disagree	18.4 (16.4,20.6)	19.8 (15.7,24.7)	17.8 (14.3,22.0)	20.5 (16.2,25.6)	16.0 (12.6,20.1)	7.4 (5.9,9.2)	8.8 (6.9,11.2)	6.2 (4.4,8.7)
Not applicable	1.3 (0.8,2.1)	2.8* (1.6,5.1)	1.7* (0.8,3.6)	1.1* (0.3,3.7)	0.0 (N/A,N/A)	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42h.1***Agreement That Recruiter Would Encourage Friends to Become Recruiters: Recruiters by Active Component***

42h. Below is a list of statements that relate to aspects of life as a recruiter. I would encourage my friends to become recruiters

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	92	92	31	30	15	15	0
Responding on Item	14,175	13,821	5,890	4,392	2,048	1,491	355
Strongly agree	4.9 (4.3,5.6)	4.8 (4.2,5.5)	3.7 (2.8,5.0)	5.3 (4.2,6.7)	6.9 (5.4,8.7)	5.0 (4.0,6.4)	8.3 (5.7,12.0)
Agree	15.8 (14.8,16.9)	15.2 (14.1,16.3)	11.4 (9.7,13.3)	15.4 (13.6,17.4)	15.9 (13.9,18.2)	28.2 (25.4,31.1)	42.3 (36.9,47.8)
Neither agree nor disagree	23.6 (22.4,24.8)	23.5 (22.3,24.8)	23.4 (21.5,25.4)	21.2 (18.7,24.0)	25.9 (23.5,28.4)	27.3 (25.1,29.7)	28.0 (23.3,33.2)
Disagree	19.4 (18.2,20.6)	19.6 (18.4,20.9)	20.1 (17.9,22.4)	20.6 (18.5,22.9)	18.4 (16.3,20.8)	16.3 (13.9,18.9)	11.9 (8.9,15.8)
Strongly disagree	36.0 (34.5,37.6)	36.7 (35.2,38.3)	41.3 (38.3,44.3)	37.1 (34.9,39.4)	32.5 (29.9,35.3)	23.2 (20.5,26.1)	9.5 (6.3,14.2)
Not applicable	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.1* (0.0,0.6)	0.4* (0.2,0.9)	0.4* (0.2,1.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42h.2***Agreement That Recruiter Would Encourage Friends to Become Recruiters: Recruiters by Reserve and Guard Component***

42h. Below is a list of statements that relate to aspects of life as a recruiter. I would encourage my friends to become recruiters

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	35	0	27	0	0	8
Responding on Item	4,887	1,313	2,390	542	275	367
Strongly agree	4.7 (3.7,6.1)	2.7* (1.3,5.4)	5.3 (3.5,7.9)	2.7* (1.2,5.8)	11.1 (7.5,16.1)	6.8 (3.9,11.5)
Agree	26.6 (24.2,29.1)	13.9 (10.1,18.8)	30.6 (26.7,34.9)	24.8 (19.1,31.7)	38.4 (30.2,47.3)	39.1 (32.5,46.2)
Neither agree nor disagree	29.8 (27.2,32.6)	27.8 (21.6,35.0)	29.7 (25.8,34.0)	33.6 (28.0,39.6)	27.3 (20.7,35.0)	33.8 (27.1,41.3)
Disagree	18.6 (16.5,20.9)	22.0 (17.5,27.3)	18.3 (15.0,22.1)	18.1 (13.5,23.8)	12.1 (8.3,17.4)	13.5 (8.9,20.0)
Strongly disagree	20.2 (17.7,22.9)	33.6 (26.7,41.3)	15.9 (12.8,19.5)	20.8 (16.2,26.3)	11.1 (7.0,17.1)	6.0* (3.3,10.7)
Not applicable	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42h.3***Agreement That Recruiter Would Encourage Friends to Become Recruiters: Army Recruiters by Location***

42h. Below is a list of statements that relate to aspects of life as a recruiter. I would encourage my friends to become recruiters

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	31	19	1	0	8	5
Responding on Item	5,890	1,299	1,276	1,116	921	1,279
Strongly agree	3.7 (2.8,5.0)	3.7* (1.9,7.1)	5.9 (3.6,9.6)	1.9* (0.8,4.5)	3.1* (1.6,6.0)	3.6 (2.1,6.2)
Agree	11.4 (9.7,13.3)	5.1* (2.8,9.4)	15.1 (11.2,20.0)	13.1 (9.6,17.6)	13.1 (9.6,17.7)	11.3 (7.9,16.0)
Neither agree nor disagree	23.4 (21.5,25.4)	25.2 (19.3,32.3)	18.3 (14.1,23.3)	29.4 (24.7,34.6)	22.3 (18.1,27.1)	22.3 (18.2,26.9)
Disagree	20.1 (17.9,22.4)	22.0 (17.5,27.2)	20.1 (15.3,26.0)	18.2 (14.1,23.3)	14.9 (11.1,19.6)	23.5 (18.9,28.8)
Strongly disagree	41.3 (38.3,44.3)	43.5 (36.4,50.9)	40.6 (34.0,47.6)	37.4 (32.2,42.9)	46.7 (41.4,52.1)	39.3 (34.2,44.6)
Not applicable	0.1* (0.0,0.6)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42h.4***Agreement That Recruiter Would Encourage Friends to Become Recruiters: Navy or Marine Corps Recruiters by Location***

42h. Below is a list of statements that relate to aspects of life as a recruiter. I would encourage my friends to become recruiters

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	30	3	14	4	8	15	12	3
Responding on Item	4,392	964	1,064	1,145	1,200	2,048	930	1,118
Strongly agree	5.3 (4.2,6.7)	2.0* (1.0,4.1)	5.0 (3.1,7.9)	7.5 (5.1,10.8)	5.4 (3.6,7.9)	6.9 (5.4,8.7)	5.6 (3.7,8.3)	7.9 (5.9,10.6)
Agree	15.4 (13.6,17.4)	17.7 (13.1,23.6)	14.9 (11.3,19.6)	11.2 (8.2,15.1)	18.2 (14.9,22.1)	15.9 (13.9,18.2)	11.5 (9.2,14.3)	19.6 (16.6,22.9)
Neither agree nor disagree	21.2 (18.7,24.0)	26.2 (21.7,31.3)	19.5 (14.7,25.4)	17.9 (14.3,22.2)	22.1 (18.4,26.5)	25.9 (23.5,28.4)	26.0 (22.2,30.1)	25.7 (22.0,29.9)
Disagree	20.6 (18.5,22.9)	21.8 (17.5,26.8)	21.6 (17.5,26.3)	20.9 (17.1,25.2)	18.9 (15.6,22.9)	18.4 (16.3,20.8)	19.4 (15.6,23.9)	17.6 (15.1,20.3)
Strongly disagree	37.1 (34.9,39.4)	31.9 (26.9,37.3)	38.2 (33.5,43.1)	42.2 (37.2,47.3)	35.4 (31.2,39.8)	32.5 (29.9,35.3)	36.8 (33.1,40.7)	29.0 (25.6,32.6)
Not applicable	0.4* (0.2,0.9)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.4* (0.2,1.1)	0.7* (0.2,1.9)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42i.1**Agreement That Recruiter Feels Emotionally Drained From Work: Recruiters by Active Component**

42i. Below is a list of statements that relate to aspects of life as a recruiter. I feel emotionally drained from my work

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	95	93	33	34	15	10	2
Responding on Item	14,172	13,820	5,888	4,388	2,048	1,496	353
Strongly agree	43.6 (42.2,45.0)	44.5 (43.1,45.9)	46.8 (44.2,49.4)	42.5 (40.1,44.9)	48.0 (45.5,50.5)	36.7 (34.2,39.4)	7.8 (5.3,11.4)
Agree	34.5 (33.0,36.0)	34.9 (33.4,36.4)	35.3 (32.5,38.1)	36.0 (33.6,38.4)	31.6 (28.9,34.4)	35.0 (32.3,37.8)	17.4 (13.6,22.0)
Neither agree nor disagree	12.9 (12.1,13.9)	12.5 (11.6,13.4)	10.6 (9.1,12.3)	13.0 (11.6,14.6)	14.2 (12.0,16.7)	16.0 (13.7,18.7)	30.5 (25.4,36.2)
Disagree	6.6 (5.9,7.3)	5.9 (5.2,6.6)	5.0 (4.1,6.1)	6.4 (5.2,7.8)	4.9 (3.6,6.5)	9.3 (7.9,11.0)	32.9 (27.9,38.4)
Strongly disagree	2.2 (1.8,2.7)	2.0 (1.6,2.5)	2.1 (1.5,3.0)	2.0 (1.3,3.1)	1.3 (0.7,2.2)	2.9 (2.0,4.2)	10.2 (7.4,13.9)
Not applicable	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.3* (0.1,0.8)	0.2* (0.1,0.6)	0.1* (0.0,0.6)	0.0 (N/A,N/A)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42i.2***Agreement That Recruiter Feels Emotionally Drained From Work: Recruiters by Reserve and Guard Component***

42i. Below is a list of statements that relate to aspects of life as a recruiter. I feel emotionally drained from my work

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	46	6	32	0	0	8
Responding on Item	4,876	1,307	2,385	542	275	367
Strongly agree	28.2 (26.0,30.6)	42.8 (37.5,48.3)	23.2 (20.2,26.5)	22.2 (16.4,29.2)	23.2 (17.7,29.9)	21.8 (16.8,27.8)
Agree	38.6 (36.2,41.1)	36.5 (31.2,42.2)	39.1 (35.6,42.6)	43.6 (37.0,50.5)	41.4 (33.0,50.3)	33.8 (28.1,40.1)
Neither agree nor disagree	18.6 (16.3,21.2)	14.9 (10.8,20.2)	19.4 (16.2,23.1)	18.8 (13.6,25.4)	21.2 (16.3,27.2)	24.8 (18.8,32.0)
Disagree	12.6 (10.8,14.5)	5.4 (3.2,8.9)	15.7 (12.9,18.9)	14.1 (10.0,19.5)	11.1 (7.2,16.7)	16.5 (12.1,22.2)
Strongly disagree	1.8 (1.2,2.8)	0.5* (0.1,2.4)	2.4* (1.3,4.4)	1.3* (0.5,4.0)	2.0* (0.7,5.4)	3.0* (1.2,7.6)
Not applicable	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42i.3***Agreement That Recruiter Feels Emotionally Drained From Work: Army Recruiters by Location***

42i. Below is a list of statements that relate to aspects of life as a recruiter. I feel emotionally drained from my work

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	33	19	1	11	0	5
Responding on Item	5,888	1,299	1,276	1,105	929	1,279
Strongly agree	46.8 (44.2,49.4)	43.5 (37.8,49.3)	51.1 (44.6,57.7)	41.5 (35.9,47.3)	50.2 (44.9,55.6)	47.8 (42.1,53.5)
Agree	35.3 (32.5,38.1)	38.3 (33.2,43.7)	30.6 (24.5,37.4)	37.3 (32.1,42.7)	32.9 (28.4,37.7)	36.8 (31.3,42.7)
Neither agree nor disagree	10.6 (9.1,12.3)	10.3 (7.4,14.2)	10.1 (6.8,14.7)	12.3 (8.6,17.3)	10.4 (7.4,14.4)	10.1 (7.6,13.4)
Disagree	5.0 (4.1,6.1)	4.7 (2.6,8.2)	5.0 (3.1,8.1)	7.1 (4.4,11.2)	4.3 (2.7,6.9)	4.1 (2.3,7.2)
Strongly disagree	2.1 (1.5,3.0)	2.3* (1.1,5.0)	3.2* (1.5,6.6)	1.9* (0.8,4.5)	1.7* (0.8,3.9)	1.2* (0.4,3.3)
Not applicable	0.3* (0.1,0.8)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42i.4***Agreement That Recruiter Feels Emotionally Drained From Work: Navy or Marine Corps Recruiters by Location***

42i. Below is a list of statements that relate to aspects of life as a recruiter. I feel emotionally drained from my work

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	34	3	18	4	8	15	6	8
Responding on Item	4,388	964	1,060	1,145	1,200	2,048	936	1,113
Strongly agree	42.5 (40.1,44.9)	35.9 (30.2,42.0)	45.8 (40.3,51.5)	48.5 (43.7,53.4)	39.6 (34.8,44.7)	48.0 (45.5,50.5)	52.9 (48.0,57.9)	43.8 (39.9,47.7)
Agree	36.0 (33.6,38.4)	41.1 (35.1,47.4)	35.4 (30.9,40.2)	33.2 (28.1,38.8)	34.6 (29.7,39.9)	31.6 (28.9,34.4)	30.7 (26.7,35.0)	32.3 (28.5,36.4)
Neither agree nor disagree	13.0 (11.6,14.6)	14.5 (10.8,19.3)	10.0 (6.7,14.6)	9.3 (6.7,12.9)	18.2 (14.9,22.0)	14.2 (12.0,16.7)	12.1 (9.4,15.4)	15.9 (12.7,19.9)
Disagree	6.4 (5.2,7.8)	5.7 (3.5,9.1)	5.4 (3.4,8.5)	7.1 (5.1,9.8)	6.4 (4.3,9.5)	4.9 (3.6,6.5)	3.3 (2.0,5.4)	6.2 (4.5,8.6)
Strongly disagree	2.0 (1.3,3.1)	2.8* (1.5,5.1)	2.9* (1.6,5.2)	1.5* (0.7,3.3)	1.1* (0.3,3.5)	1.3 (0.7,2.2)	1.0* (0.4,2.4)	1.5* (0.8,2.8)
Not applicable	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42j.1**Agreement That Recruiter Feels Fatigued When Facing Another Day on the Job: Recruiters by Active Component**

42j. Below is a list of statements that relate to aspects of life as a recruiter. I feel fatigued when I get up in the morning and have to face another day on the job

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	68	69	23	25	12	8	0
Responding on Item	14,199	13,844	5,898	4,397	2,051	1,498	355
Strongly agree	35.0 (33.5,36.4)	35.7 (34.2,37.2)	39.3 (36.7,42.0)	32.1 (29.4,35.0)	40.1 (37.3,42.9)	26.0 (23.4,28.8)	6.0 (3.7,9.4)
Agree	29.8 (28.5,31.2)	30.3 (28.9,31.7)	31.4 (29.3,33.5)	30.9 (28.1,33.8)	28.3 (25.3,31.5)	27.0 (24.4,29.8)	11.9 (9.0,15.7)
Neither agree nor disagree	19.2 (18.1,20.4)	19.2 (18.1,20.4)	17.3 (15.5,19.3)	20.3 (17.9,22.9)	19.3 (17.2,21.6)	23.2 (20.8,25.9)	20.8 (15.8,26.9)
Disagree	12.3 (11.4,13.3)	11.6 (10.6,12.6)	9.2 (7.8,10.9)	13.8 (12.0,15.8)	9.1 (7.5,10.9)	17.6 (15.2,20.2)	40.5 (35.3,45.9)
Strongly disagree	3.4 (3.0,4.0)	3.0 (2.6,3.6)	2.5 (1.8,3.5)	2.7 (1.9,3.8)	2.9 (2.1,4.0)	6.0 (4.7,7.7)	19.1 (14.5,24.6)
Not applicable	0.3 (0.2,0.5)	0.2* (0.1,0.5)	0.3* (0.1,0.8)	0.2* (0.1,0.6)	0.3* (0.1,0.8)	0.2* (0.0,0.7)	1.8* (0.8,4.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42j.2***Agreement That Recruiter Feels Fatigued When Facing Another Day on the Job: Recruiters by Reserve and Guard Component***

42j. Below is a list of statements that relate to aspects of life as a recruiter. I feel fatigued when I get up in the morning and have to face another day on the job

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	41	6	27	0	0	8
Responding on Item	4,881	1,307	2,390	542	275	367
Strongly agree	20.2 (17.8,22.9)	37.4 (31.6,43.6)	13.9 (11.3,16.9)	12.8 (8.2,19.4)	16.2 (11.4,22.4)	14.3 (10.7,18.8)
Agree	24.8 (22.6,27.0)	28.8 (23.7,34.6)	24.9 (22.6,27.4)	24.2 (19.3,29.7)	18.2 (13.4,24.2)	15.0 (10.3,21.4)
Neither agree nor disagree	24.4 (22.1,26.7)	18.0 (13.7,23.4)	25.8 (22.1,29.8)	31.5 (25.0,39.0)	26.3 (19.6,34.3)	25.6 (20.0,32.0)
Disagree	25.6 (23.2,28.1)	14.0 (9.8,19.6)	29.3 (25.5,33.4)	26.2 (20.5,32.8)	32.3 (26.5,38.7)	36.8 (30.6,43.6)
Strongly disagree	5.0 (3.8,6.6)	1.8* (0.8,4.3)	6.0 (3.9,9.0)	5.4* (2.6,10.9)	7.1 (4.2,11.6)	8.3 (5.5,12.4)
Not applicable	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42j.3***Agreement That Recruiter Feels Fatigued When Facing Another Day on the Job: Army Recruiters by Location***

42j. Below is a list of statements that relate to aspects of life as a recruiter. I feel fatigued when I get up in the morning and have to face another day on the job

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	23	19	1	0	0	5
Responding on Item	5,898	1,299	1,276	1,116	929	1,279
Strongly agree	39.3 (36.7,42.0)	36.9 (31.6,42.6)	45.2 (39.2,51.3)	35.1 (30.0,40.4)	38.5 (33.5,43.9)	40.1 (35.3,45.0)
Agree	31.4 (29.3,33.5)	38.3 (32.3,44.8)	26.0 (21.6,31.1)	30.8 (26.0,36.2)	30.3 (25.3,35.8)	30.8 (25.9,36.2)
Neither agree nor disagree	17.3 (15.5,19.3)	15.0 (10.8,20.3)	14.2 (10.3,19.2)	21.0 (16.7,26.1)	18.2 (14.1,23.1)	19.0 (15.0,23.9)
Disagree	9.2 (7.8,10.9)	5.6 (3.3,9.5)	11.4 (8.3,15.4)	11.2 (7.8,15.8)	10.0 (7.1,13.9)	8.5 (5.6,12.8)
Strongly disagree	2.5 (1.8,3.5)	3.7* (1.9,7.3)	2.7* (1.4,5.5)	1.9* (0.8,4.5)	2.6* (1.3,5.0)	1.6* (0.7,3.8)
Not applicable	0.3* (0.1,0.8)	0.5* (0.1,2.5)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42j.4***Agreement That Recruiter Feels Fatigued When Facing Another Day on the Job: Navy or Marine Corps Recruiters by Location***

42j. Below is a list of statements that relate to aspects of life as a recruiter. I feel fatigued when I get up in the morning and have to face another day on the job

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	4	4	12	6	6
Responding on Item	4,397	964	1,064	1,145	1,204	2,051	936	1,115
Strongly agree	32.1 (29.4,35.0)	27.8 (23.1,33.1)	32.8 (28.0,37.9)	38.8 (33.6,44.3)	29.2 (24.6,34.2)	40.1 (37.3,42.9)	46.7 (42.3,51.2)	34.5 (31.0,38.2)
Agree	30.9 (28.1,33.8)	36.7 (31.6,42.1)	29.1 (23.9,34.8)	29.1 (24.9,33.7)	29.2 (25.0,33.7)	28.3 (25.3,31.5)	27.5 (23.6,31.6)	29.0 (25.4,33.0)
Neither agree nor disagree	20.3 (17.9,22.9)	23.0 (18.0,28.9)	22.0 (17.5,27.3)	15.7 (12.1,20.1)	21.4 (18.0,25.1)	19.3 (17.2,21.6)	16.7 (13.8,20.0)	21.6 (18.7,24.8)
Disagree	13.8 (12.0,15.8)	10.1 (7.5,13.4)	12.9 (10.0,16.4)	14.2 (10.8,18.4)	16.7 (13.0,21.2)	9.1 (7.5,10.9)	6.9 (5.0,9.3)	10.9 (8.7,13.7)
Strongly disagree	2.7 (1.9,3.8)	2.4* (1.3,4.6)	2.9* (1.5,5.6)	1.9* (0.9,3.8)	3.6 (2.1,6.1)	2.9 (2.1,4.0)	2.0* (1.1,3.6)	3.7 (2.5,5.5)
Not applicable	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.3* (0.1,0.8)	0.3* (0.1,1.4)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42k.1***Agreement That Working With People All Day Is a Strain: Recruiters by Active Component***

42k. Below is a list of statements that relate to aspects of life as a recruiter. Working with people all day is really a strain for me

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	80	81	22	38	12	8	0
Responding on Item	14,187	13,832	5,899	4,384	2,051	1,498	355
Strongly agree	11.4 (10.5,12.4)	11.7 (10.7,12.7)	13.0 (11.3,15.0)	10.2 (8.9,11.7)	13.8 (11.8,16.2)	7.9 (6.3,9.9)	0.6* (0.2,2.4)
Agree	17.6 (16.4,18.8)	17.9 (16.7,19.2)	19.2 (17.0,21.8)	17.3 (15.4,19.3)	19.7 (17.0,22.8)	12.4 (10.5,14.5)	2.4* (1.2,4.9)
Neither agree nor disagree	28.7 (27.2,30.3)	29.0 (27.4,30.7)	31.6 (28.7,34.7)	26.2 (23.9,28.7)	31.8 (29.0,34.8)	23.1 (20.4,26.0)	17.3 (13.2,22.3)
Disagree	32.9 (31.3,34.5)	32.5 (30.9,34.1)	29.7 (26.7,32.9)	36.5 (34.3,38.9)	25.9 (22.9,29.1)	40.5 (37.7,43.3)	48.8 (42.4,55.3)
Strongly disagree	9.1 (8.3,9.9)	8.5 (7.7,9.4)	6.1 (5.1,7.3)	9.4 (7.9,11.2)	8.2 (6.8,9.8)	15.8 (13.5,18.4)	30.4 (24.8,36.6)
Not applicable	0.4 (0.2,0.6)	0.4 (0.2,0.6)	0.3* (0.1,0.8)	0.4* (0.2,0.9)	0.6* (0.3,1.2)	0.3* (0.1,0.9)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42k.2***Agreement That Working With People All Day Is a Strain: Recruiters by Reserve and Guard Component***

42k. Below is a list of statements that relate to aspects of life as a recruiter. Working with people all day is really a strain for me

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	41	0	27	4	0	11
Responding on Item	4,881	1,313	2,390	538	275	364
Strongly agree	4.2 (3.2,5.4)	8.1 (5.3,12.1)	3.3 (2.1,5.1)	1.4* (0.5,3.9)	2.0* (0.7,5.5)	1.5* (0.5,4.4)
Agree	10.8 (9.0,12.9)	15.3 (11.4,20.1)	10.1 (7.6,13.3)	4.1* (1.8,8.8)	11.1 (7.0,17.2)	9.1 (5.6,14.4)
Neither agree nor disagree	23.4 (21.2,25.8)	28.7 (23.4,34.7)	22.7 (19.7,26.0)	21.6 (16.5,27.8)	20.2 (14.8,27.0)	14.4 (9.5,21.3)
Disagree	45.0 (41.9,48.2)	37.2 (30.9,44.0)	46.9 (42.1,51.8)	53.4 (47.1,59.6)	39.4 (31.0,48.4)	52.3 (45.0,59.5)
Strongly disagree	16.3 (14.1,18.8)	10.8 (7.3,15.7)	16.5 (13.2,20.5)	19.6 (14.6,25.9)	27.3 (21.8,33.6)	22.0 (16.6,28.4)
Not applicable	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.4* (0.1,1.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42k.3***Agreement That Working With People All Day Is a Strain: Army Recruiters by Location***

42k. Below is a list of statements that relate to aspects of life as a recruiter. Working with people all day is really a strain for me

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	22	13	1	6	0	5
Responding on Item	5,899	1,305	1,276	1,110	929	1,279
Strongly agree	13.0 (11.3,15.0)	10.7 (7.2,15.6)	14.2 (10.5,18.9)	12.7 (9.3,17.1)	10.8 (7.8,14.8)	16.2 (12.4,20.9)
Agree	19.2 (17.0,21.8)	19.1 (14.7,24.3)	22.8 (17.1,29.8)	19.3 (15.1,24.2)	14.3 (10.5,19.1)	19.4 (15.3,24.3)
Neither agree nor disagree	31.6 (28.7,34.7)	33.5 (27.2,40.5)	26.9 (21.2,33.5)	31.5 (26.1,37.4)	36.4 (30.9,42.3)	31.2 (27.1,35.6)
Disagree	29.7 (26.7,32.9)	31.2 (25.6,37.3)	28.3 (22.5,34.9)	32.9 (27.6,38.6)	29.9 (25.2,35.0)	26.7 (21.5,32.7)
Strongly disagree	6.1 (5.1,7.3)	5.1 (3.2,8.2)	7.3 (4.6,11.4)	3.8* (2.1,6.7)	8.2 (5.8,11.5)	6.5 (4.0,10.4)
Not applicable	0.3* (0.1,0.8)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42k.4***Agreement That Working With People All Day Is a Strain: Navy or Marine Corps Recruiters by Location***

42k. Below is a list of statements that relate to aspects of life as a recruiter. Working with people all day is really a strain for me

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	38	3	18	8	8	12	6	6
Responding on Item	4,384	964	1,060	1,141	1,200	2,051	936	1,115
Strongly agree	10.2 (8.9,11.7)	8.5 (5.9,12.0)	8.3 (5.9,11.6)	13.5 (10.5,17.1)	10.4 (7.8,13.6)	13.8 (11.8,16.2)	16.7 (13.2,20.9)	11.4 (9.2,14.1)
Agree	17.3 (15.4,19.3)	16.1 (12.6,20.5)	18.8 (14.4,24.1)	16.9 (14.3,19.8)	17.5 (14.5,21.0)	19.7 (17.0,22.8)	19.3 (15.8,23.3)	20.1 (16.6,24.1)
Neither agree nor disagree	26.2 (23.9,28.7)	29.0 (24.3,34.2)	23.3 (18.5,29.0)	26.6 (22.6,31.0)	25.7 (22.0,29.9)	31.8 (29.0,34.8)	30.7 (26.8,34.9)	32.8 (29.3,36.4)
Disagree	36.5 (34.3,38.9)	38.3 (33.2,43.7)	38.3 (33.1,43.8)	32.6 (27.9,37.7)	37.9 (33.6,42.3)	25.9 (22.9,29.1)	24.8 (20.7,29.4)	26.8 (23.3,30.6)
Strongly disagree	9.4 (7.9,11.2)	8.1 (5.6,11.5)	10.4 (7.3,14.6)	10.1 (7.4,13.6)	8.2 (5.6,12.0)	8.2 (6.8,9.8)	7.8 (5.8,10.5)	8.4 (6.5,10.9)
Not applicable	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.6* (0.3,1.2)	0.7* (0.2,1.9)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 421.1***Agreement That Recruiter Feels Burned Out From Job: Recruiters by Active Component***

421. Below is a list of statements that relate to aspects of life as a recruiter. I feel burned out from my job

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	79	80	23	25	17	13	0
Responding on Item	14,188	13,833	5,898	4,397	2,046	1,493	355
Strongly agree	29.9 (28.6,31.2)	30.5 (29.2,31.9)	32.4 (30.0,35.0)	28.8 (26.5,31.1)	35.5 (32.7,38.3)	21.6 (19.2,24.2)	4.2 (2.5,7.0)
Agree	29.3 (28.0,30.7)	29.8 (28.5,31.2)	31.9 (29.5,34.3)	29.7 (27.3,32.2)	27.7 (25.0,30.7)	24.9 (22.3,27.7)	10.7 (7.9,14.4)
Neither agree nor disagree	20.4 (19.2,21.7)	20.7 (19.4,22.0)	20.0 (17.8,22.4)	21.0 (19.0,23.2)	19.7 (17.5,22.1)	23.5 (20.7,26.5)	11.3 (8.3,15.2)
Disagree	15.4 (14.3,16.6)	14.7 (13.6,15.9)	12.4 (10.7,14.4)	16.4 (14.3,18.7)	12.4 (10.5,14.5)	22.3 (19.9,24.9)	43.5 (38.1,48.9)
Strongly disagree	4.7 (4.2,5.3)	4.1 (3.6,4.7)	3.1 (2.4,4.1)	3.9 (2.9,5.3)	4.5 (3.4,5.9)	7.6 (6.2,9.3)	29.8 (24.4,35.8)
Not applicable	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.2* (0.1,0.6)	0.2* (0.1,0.6)	0.3* (0.1,0.8)	0.2* (0.0,0.7)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 421.2***Agreement That Recruiter Feels Burned Out From Job: Recruiters by Reserve and Guard Component***

421. Below is a list of statements that relate to aspects of life as a recruiter. I feel burned out from my job

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	35	0	27	0	0	8
Responding on Item	4,887	1,313	2,390	542	275	367
Strongly agree	15.6 (13.7,17.6)	30.9 (25.2,37.3)	9.3 (6.9,12.3)	13.4 (9.1,19.4)	10.1 (6.7,15.1)	9.0 (5.2,15.1)
Agree	21.6 (19.5,23.9)	26.5 (21.7,31.8)	20.9 (17.8,24.5)	21.5 (16.4,27.7)	18.2 (13.1,24.7)	11.3 (7.7,16.3)
Neither agree nor disagree	24.7 (22.1,27.4)	25.1 (19.2,32.2)	24.7 (21.0,28.7)	28.2 (22.2,35.1)	23.2 (17.6,30.0)	18.8 (13.2,26.0)
Disagree	29.0 (26.2,32.0)	14.4 (10.6,19.2)	34.8 (30.2,39.7)	27.5 (21.8,34.0)	33.3 (27.1,40.2)	42.9 (35.2,50.9)
Strongly disagree	9.1 (7.4,11.2)	3.1* (1.5,6.4)	10.4 (7.5,14.2)	9.4 (5.7,15.2)	15.2 (11.2,20.2)	17.3 (12.9,22.7)
Not applicable	0.1* (0.0,0.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 421.3***Agreement That Recruiter Feels Burned Out From Job: Army Recruiters by Location***

421. Below is a list of statements that relate to aspects of life as a recruiter. I feel burned out from my job

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	23	19	1	0	0	5
Responding on Item	5,898	1,299	1,276	1,116	929	1,279
Strongly agree	32.4 (30.0,35.0)	32.7 (26.8,39.2)	34.7 (29.8,39.9)	29.0 (24.1,34.4)	30.3 (25.1,36.1)	34.4 (29.4,39.8)
Agree	31.9 (29.5,34.3)	33.2 (26.8,40.2)	29.2 (24.4,34.6)	31.8 (26.1,38.1)	30.7 (25.7,36.3)	34.0 (28.6,39.9)
Neither agree nor disagree	20.0 (17.8,22.4)	20.1 (15.1,26.3)	18.3 (14.1,23.3)	20.6 (15.3,27.0)	22.9 (18.2,28.4)	19.0 (15.0,23.9)
Disagree	12.4 (10.7,14.4)	10.8 (7.5,15.2)	12.3 (8.8,17.0)	15.9 (12.2,20.5)	12.1 (9.1,16.0)	11.3 (8.0,15.8)
Strongly disagree	3.1 (2.4,4.1)	2.8* (1.4,5.6)	5.5 (3.4,8.8)	2.8* (1.4,5.6)	3.5 (2.0,6.0)	1.2* (0.4,3.3)
Not applicable	0.2* (0.1,0.6)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 421.4***Agreement That Recruiter Feels Burned Out From Job: Navy or Marine Corps Recruiters by Location***

421. Below is a list of statements that relate to aspects of life as a recruiter. I feel burned out from my job

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	4	4	17	6	11
Responding on Item	4,397	964	1,064	1,145	1,204	2,046	936	1,110
Strongly agree	28.8 (26.5,31.1)	24.2 (19.7,29.3)	27.4 (23.2,32.0)	34.7 (30.3,39.4)	28.5 (24.5,32.8)	35.5 (32.7,38.3)	40.9 (36.0,45.9)	30.9 (27.4,34.7)
Agree	29.7 (27.3,32.2)	29.4 (24.7,34.7)	30.7 (26.0,35.9)	31.3 (27.1,36.0)	27.1 (23.2,31.3)	27.7 (25.0,30.7)	28.1 (24.0,32.6)	27.4 (23.7,31.5)
Neither agree nor disagree	21.0 (19.0,23.2)	29.0 (24.4,34.2)	22.8 (18.6,27.7)	14.2 (11.1,18.0)	19.9 (16.6,23.8)	19.7 (17.5,22.1)	17.7 (14.4,21.4)	21.5 (18.7,24.5)
Disagree	16.4 (14.3,18.7)	12.9 (9.2,17.9)	15.8 (12.4,19.8)	14.9 (11.5,19.2)	21.4 (17.6,25.7)	12.4 (10.5,14.5)	10.1 (7.8,13.1)	14.2 (11.6,17.3)
Strongly disagree	3.9 (2.9,5.3)	4.4 (2.7,7.3)	2.9* (1.6,5.3)	4.5 (2.5,7.8)	3.2 (1.9,5.3)	4.5 (3.4,5.9)	3.3 (2.0,5.4)	5.5 (4.0,7.5)
Not applicable	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42m.1***Agreement That Recruiter Feels Frustrated With Job: Recruiters by Active Component***

42m. Below is a list of statements that relate to aspects of life as a recruiter. I feel frustrated by my job

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	73	74	28	25	12	8	0
Responding on Item	14,194	13,839	5,893	4,397	2,051	1,498	355
Strongly agree	28.8 (27.4,30.2)	29.4 (27.9,30.8)	31.9 (29.3,34.5)	27.3 (24.9,29.9)	31.6 (29.0,34.4)	22.4 (19.8,25.1)	6.6 (4.4,9.8)
Agree	31.7 (30.4,33.0)	32.1 (30.8,33.4)	32.8 (30.7,35.1)	33.6 (31.0,36.3)	26.9 (23.8,30.1)	31.7 (28.8,34.7)	17.3 (13.3,22.1)
Neither agree nor disagree	20.5 (19.4,21.7)	20.6 (19.5,21.8)	20.2 (18.3,22.2)	20.1 (18.1,22.3)	21.9 (19.4,24.6)	22.2 (19.8,24.8)	16.7 (12.3,22.2)
Disagree	14.4 (13.3,15.5)	13.9 (12.8,15.0)	12.2 (10.4,14.3)	14.8 (13.0,16.8)	14.3 (12.3,16.6)	16.9 (14.8,19.1)	33.9 (28.4,39.9)
Strongly disagree	4.4 (3.8,5.1)	3.9 (3.3,4.5)	2.6 (1.8,3.8)	3.9 (2.9,5.3)	5.1 (4.1,6.4)	6.7 (5.4,8.4)	25.0 (19.6,31.3)
Not applicable	0.3* (0.1,0.5)	0.3* (0.1,0.5)	0.3* (0.1,0.8)	0.3* (0.1,0.7)	0.1* (0.0,0.6)	0.2* (0.0,0.7)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42m.2***Agreement That Recruiter Feels Frustrated With Job: Recruiters by Reserve and Guard Component***

42m. Below is a list of statements that relate to aspects of life as a recruiter. I feel frustrated by my job

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	41	6	27	0	0	8
Responding on Item	4,881	1,307	2,390	542	275	367
Strongly agree	16.6 (14.6,18.9)	29.3 (24.2,34.9)	12.3 (9.7,15.5)	11.4 (7.3,17.4)	11.1 (7.2,16.8)	11.3 (8.0,15.7)
Agree	29.0 (26.5,31.7)	27.5 (23.1,32.4)	30.8 (26.9,35.0)	30.9 (25.2,37.2)	29.3 (23.3,36.1)	19.6 (15.5,24.3)
Neither agree nor disagree	22.9 (20.4,25.7)	23.0 (18.2,28.6)	22.7 (19.3,26.4)	26.2 (21.7,31.2)	20.2 (14.7,27.1)	21.8 (16.3,28.5)
Disagree	24.7 (22.4,27.0)	16.2 (12.3,21.0)	27.8 (24.4,31.4)	24.8 (19.3,31.4)	29.3 (23.0,36.5)	30.8 (25.6,36.6)
Strongly disagree	6.7 (5.1,8.8)	4.1* (2.1,7.9)	6.4 (4.1,9.9)	6.7 (3.8,11.7)	10.1 (6.7,15.0)	15.8 (11.3,21.6)
Not applicable	0.1* (0.0,0.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42m.3***Agreement That Recruiter Feels Frustrated With Job: Army Recruiters by Location***

42m. Below is a list of statements that relate to aspects of life as a recruiter. I feel frustrated by my job

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	28	19	1	0	0	11
Responding on Item	5,893	1,299	1,276	1,116	929	1,274
Strongly agree	31.9 (29.3,34.5)	32.2 (27.0,38.0)	32.0 (26.8,37.7)	29.9 (24.9,35.4)	31.6 (26.2,37.6)	33.3 (28.4,38.7)
Agree	32.8 (30.7,35.1)	32.2 (26.9,38.1)	26.5 (21.7,31.9)	34.6 (29.1,40.5)	34.6 (28.6,41.2)	37.0 (32.1,42.2)
Neither agree nor disagree	20.2 (18.3,22.2)	20.1 (16.2,24.7)	23.3 (18.6,28.7)	20.1 (15.3,25.9)	18.6 (14.1,24.2)	18.3 (14.6,22.6)
Disagree	12.2 (10.4,14.3)	12.6 (9.3,17.0)	12.8 (9.5,17.0)	13.1 (9.5,17.8)	12.1 (8.7,16.6)	10.6 (7.2,15.2)
Strongly disagree	2.6 (1.8,3.8)	1.9* (0.8,4.5)	5.5 (3.2,9.2)	2.3* (1.1,5.0)	2.6* (1.4,5.0)	0.8* (0.2,2.7)
Not applicable	0.3* (0.1,0.8)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42m.4***Agreement That Recruiter Feels Frustrated With Job: Navy or Marine Corps Recruiters by Location***

42m. Below is a list of statements that relate to aspects of life as a recruiter. I feel frustrated by my job

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	4	4	12	6	6
Responding on Item	4,397	964	1,064	1,145	1,204	2,051	936	1,115
Strongly agree	27.3 (24.9,29.9)	24.6 (20.2,29.6)	25.7 (21.7,30.3)	32.8 (27.8,38.4)	26.0 (21.5,31.0)	31.6 (29.0,34.4)	35.6 (30.8,40.8)	28.3 (24.7,32.2)
Agree	33.6 (31.0,36.3)	33.5 (28.8,38.5)	37.3 (32.3,42.7)	34.3 (30.1,38.9)	29.5 (24.6,35.0)	26.9 (23.8,30.1)	28.1 (23.5,33.3)	25.8 (22.1,29.9)
Neither agree nor disagree	20.1 (18.1,22.3)	26.6 (22.2,31.5)	19.5 (14.4,25.9)	13.8 (10.9,17.4)	21.7 (18.0,25.9)	21.9 (19.4,24.6)	19.9 (16.6,23.7)	23.6 (20.0,27.6)
Disagree	14.8 (13.0,16.8)	10.5 (7.6,14.3)	14.5 (10.7,19.4)	14.6 (11.0,19.0)	18.9 (15.0,23.4)	14.3 (12.3,16.6)	13.1 (10.1,16.8)	15.4 (12.3,19.0)
Strongly disagree	3.9 (2.9,5.3)	4.4 (2.5,7.6)	2.5* (1.3,4.7)	4.1* (2.2,7.5)	3.9 (2.4,6.5)	5.1 (4.1,6.4)	3.3 (2.0,5.4)	6.7 (5.2,8.6)
Not applicable	0.3* (0.1,0.7)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42n.1***Agreement That Recruiter Feels at the End of Rope: Recruiters by Active Component***

42n. Below is a list of statements that relate to aspects of life as a recruiter. I feel like I am at the end of my rope

For each statement, indicate whether you agree or disagree.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	100	101	45	29	18	8	0
Responding on Item	14,167	13,812	5,876	4,393	2,045	1,498	355
Strongly agree	12.7 (11.6,13.7)	12.9 (11.9,14.0)	13.9 (12.2,15.9)	12.6 (10.8,14.6)	13.0 (11.0,15.4)	9.8 (8.2,11.8)	2.4* (1.2,4.8)
Agree	9.7 (8.8,10.6)	9.8 (8.9,10.8)	10.3 (8.9,11.9)	10.2 (8.5,12.2)	9.7 (7.8,12.1)	6.9 (5.6,8.5)	3.6 (2.0,6.3)
Neither agree nor disagree	23.3 (22.0,24.7)	23.5 (22.2,25.0)	25.6 (23.2,28.2)	24.0 (21.9,26.3)	22.0 (19.3,24.9)	16.2 (14.1,18.5)	13.7 (10.2,18.2)
Disagree	30.4 (28.9,31.8)	30.4 (28.9,31.8)	28.5 (26.2,31.0)	32.7 (30.1,35.5)	27.8 (25.4,30.3)	34.1 (31.3,36.9)	30.4 (24.0,37.5)
Strongly disagree	23.1 (21.7,24.5)	22.4 (21.1,23.9)	20.6 (18.4,23.0)	19.6 (17.2,22.3)	26.2 (23.7,28.9)	32.5 (30.3,34.9)	47.6 (40.4,54.9)
Not applicable	1.0 (0.7,1.4)	1.0 (0.7,1.4)	1.0 (0.6,1.8)	0.9* (0.5,1.5)	1.3* (0.6,2.5)	0.5* (0.2,1.2)	2.4* (1.2,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42n.2***Agreement That Recruiter Feels at the End of Rope: Recruiters by Reserve and Guard Component***

42n. Below is a list of statements that relate to aspects of life as a recruiter. I feel like I am at the end of my rope

For each statement, indicate whether you agree or disagree.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	39	0	27	4	0	8
Responding on Item	4,883	1,313	2,390	538	275	367
Strongly agree	6.9 (5.6,8.6)	12.1 (8.4,17.2)	5.5 (3.9,7.6)	5.4 (3.0,9.6)	3.0* (1.3,6.8)	3.0* (1.2,7.4)
Agree	8.9 (7.4,10.6)	11.2 (8.0,15.4)	8.8 (6.6,11.6)	6.8 (4.2,10.6)	4.0* (2.0,8.2)	7.5 (4.8,11.7)
Neither agree nor disagree	20.6 (18.1,23.3)	26.9 (21.6,33.0)	19.4 (15.8,23.6)	18.2 (13.4,24.4)	16.2 (11.3,22.6)	12.0 (8.0,17.7)
Disagree	38.8 (35.3,42.4)	31.4 (26.7,36.6)	42.7 (37.0,48.6)	38.5 (32.7,44.6)	37.4 (31.4,43.8)	41.4 (34.2,48.9)
Strongly disagree	24.1 (21.5,27.0)	17.0 (12.6,22.6)	23.1 (19.3,27.5)	31.1 (25.4,37.4)	38.4 (32.1,45.1)	35.3 (29.5,41.7)
Not applicable	0.7* (0.4,1.4)	1.4* (0.5,3.7)	0.4* (0.1,1.5)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42n.3***Agreement That Recruiter Feels at the End of Rope: Army Recruiters by Location***

42n. Below is a list of statements that relate to aspects of life as a recruiter. I feel like I am at the end of my rope

For each statement, indicate whether you agree or disagree.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	45	19	12	6	0	11
Responding on Item	5,876	1,299	1,264	1,110	929	1,274
Strongly agree	13.9 (12.2,15.9)	14.5 (10.7,19.3)	13.8 (10.0,18.8)	12.7 (9.3,17.1)	14.3 (11.0,18.3)	14.2 (10.3,19.4)
Agree	10.3 (8.9,11.9)	10.8 (7.4,15.3)	11.1 (7.7,15.7)	9.4 (6.6,13.2)	11.7 (8.5,15.9)	8.9 (5.9,13.4)
Neither agree nor disagree	25.6 (23.2,28.2)	27.1 (21.9,33.0)	23.0 (18.4,28.5)	25.4 (20.3,31.2)	25.5 (20.0,32.0)	26.8 (22.1,32.1)
Disagree	28.5 (26.2,31.0)	27.1 (22.7,32.0)	27.2 (22.1,33.0)	27.7 (22.7,33.4)	29.0 (23.8,34.8)	31.7 (26.3,37.7)
Strongly disagree	20.6 (18.4,23.0)	20.1 (16.0,24.9)	24.0 (18.6,30.3)	23.5 (17.9,30.1)	17.8 (13.4,23.1)	17.5 (13.7,22.1)
Not applicable	1.0 (0.6,1.8)	0.5* (0.1,2.5)	0.9* (0.3,3.1)	1.4* (0.5,3.9)	1.7* (0.8,3.8)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 42n.4***Agreement That Recruiter Feels at the End of Rope: Navy or Marine Corps Recruiters by Location***

42n. Below is a list of statements that relate to aspects of life as a recruiter. I feel like I am at the end of my rope

For each statement, indicate whether you agree or disagree.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	7	14	4	4	18	12	6
Responding on Item	4,393	960	1,064	1,145	1,204	2,045	930	1,115
Strongly agree	12.6 (10.8,14.6)	11.7 (8.6,15.8)	10.4 (7.8,13.7)	14.6 (11.1,18.9)	13.5 (10.5,17.3)	13.0 (11.0,15.4)	16.5 (13.2,20.4)	10.2 (7.7,13.3)
Agree	10.2 (8.5,12.2)	9.3 (6.4,13.4)	9.1 (6.4,12.9)	14.9 (11.2,19.7)	7.5 (5.2,10.6)	9.7 (7.8,12.1)	11.8 (8.4,16.4)	7.9 (5.7,11.0)
Neither agree nor disagree	24.0 (21.9,26.3)	25.1 (21.0,29.8)	27.4 (23.1,32.2)	22.4 (18.7,26.6)	21.4 (17.6,25.7)	22.0 (19.3,24.9)	20.4 (17.1,24.2)	23.3 (19.7,27.4)
Disagree	32.7 (30.1,35.5)	32.4 (27.3,38.0)	31.5 (26.0,37.7)	30.2 (25.5,35.4)	37.0 (32.3,42.0)	27.8 (25.4,30.3)	25.7 (21.8,29.9)	29.5 (25.9,33.5)
Strongly disagree	19.6 (17.2,22.3)	20.2 (15.7,25.7)	20.8 (16.6,25.6)	17.5 (13.7,22.2)	19.6 (15.7,24.2)	26.2 (23.7,28.9)	24.7 (20.6,29.2)	27.5 (24.2,31.1)
Not applicable	0.9* (0.5,1.5)	1.2* (0.5,3.1)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	1.1* (0.4,2.7)	1.3* (0.6,2.5)	1.0* (0.4,2.4)	1.5* (0.7,3.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43a.1

Change in Amount of Contact With Key Influencers Such as Prospects' Parents Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component

43a. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of contact you have with key influencers such as the parents of prospects is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	243	239	50	88	35	64	5
Responding on Item	14,024	13,674	5,871	4,334	2,028	1,442	350
Much greater	10.4 (9.5,11.3)	10.5 (9.6,11.4)	9.1 (7.6,10.8)	10.1 (8.7,11.6)	17.9 (16.0,20.0)	7.0 (5.6,8.7)	5.4 (3.4,8.5)
Greater	32.0 (30.6,33.5)	32.0 (30.5,33.5)	31.2 (28.6,33.9)	34.4 (31.9,37.0)	33.6 (30.5,36.8)	25.8 (22.9,28.8)	34.3 (29.3,39.7)
Same	48.2 (46.7,49.7)	48.0 (46.5,49.5)	48.9 (46.3,51.5)	49.2 (46.7,51.8)	42.2 (38.8,45.6)	48.8 (44.9,52.8)	54.2 (48.8,59.5)
Less	7.1 (6.3,7.9)	7.1 (6.3,8.0)	8.9 (7.4,10.5)	5.0 (3.9,6.3)	4.4 (3.1,6.1)	10.2 (8.5,12.1)	6.0 (3.7,9.6)
Much less	2.4 (2.0,2.8)	2.4 (2.0,2.9)	1.9 (1.3,3.0)	1.4 (0.9,2.0)	2.0 (1.4,2.9)	8.2 (6.7,10.1)	0.0 (N/A,N/A)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43a.2

Change in Amount of Contact With Key Influencers Such as Prospects' Parents Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component

43a. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of contact you have with key influencers such as the parents of prospects is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	128	24	37	51	6	11
Responding on Item	4,794	1,289	2,380	491	269	364
Much greater	8.1 (6.4,10.2)	8.7 (5.6,13.3)	8.6 (6.3,11.6)	3.7* (1.9,7.2)	4.1* (2.0,8.3)	11.4 (7.1,17.7)
Greater	26.9 (24.7,29.2)	28.8 (24.4,33.6)	29.7 (25.9,33.7)	8.9 (5.5,14.2)	19.6 (13.7,27.2)	31.8 (25.1,39.4)
Same	49.2 (46.5,51.8)	51.1 (45.8,56.5)	48.9 (45.1,52.7)	48.9 (42.4,55.4)	48.5 (39.9,57.1)	44.7 (38.4,51.2)
Less	11.1 (9.4,13.0)	8.7 (5.6,13.1)	11.7 (9.6,14.3)	12.6 (7.6,20.2)	13.4 (9.5,18.7)	11.4 (7.7,16.5)
Much less	4.8 (3.8,6.1)	2.7* (1.2,6.1)	1.1* (0.5,2.4)	25.9 (20.1,32.8)	14.4 (9.1,22.1)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43a.3***Change in Amount of Contact With Key Influencers Such as Prospects' Parents Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location***

43a. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of contact you have with key influencers such as the parents of prospects is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	50	13	1	11	12	16
Responding on Item	5,871	1,305	1,276	1,105	917	1,268
Much greater	9.1 (7.6,10.8)	7.9 (4.7,13.0)	10.5 (7.0,15.6)	9.0 (5.7,13.9)	11.0 (7.8,15.2)	7.8 (5.0,11.8)
Greater	31.2 (28.6,33.9)	30.2 (24.5,36.7)	32.9 (27.1,39.2)	33.0 (28.1,38.4)	29.8 (24.7,35.5)	29.8 (24.7,35.5)
Same	48.9 (46.3,51.5)	50.7 (44.0,57.4)	47.0 (41.4,52.7)	45.8 (39.4,52.2)	52.2 (46.3,58.1)	49.4 (43.4,55.4)
Less	8.9 (7.4,10.5)	8.8 (6.0,12.9)	7.8 (4.8,12.2)	10.9 (7.3,15.8)	6.1 (4.2,8.9)	10.2 (6.8,15.1)
Much less	1.9 (1.3,3.0)	2.3* (1.0,5.1)	1.8* (0.8,4.3)	1.4* (0.4,5.0)	0.9* (0.3,2.7)	2.9* (1.4,5.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43a.4***Change in Amount of Contact With Key Influencers Such as Prospects' Parents Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location***

43a. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of contact you have with key influencers such as the parents of prospects is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	88	19	31	17	21	35	21	14
Responding on Item	4,334	948	1,047	1,132	1,187	2,028	921	1,107
Much greater	10.1 (8.7,11.6)	9.4 (6.8,12.9)	11.4 (8.2,15.6)	9.4 (7.1,12.4)	10.1 (7.5,13.5)	17.9 (16.0,20.0)	19.6 (16.5,23.1)	16.5 (14.3,18.9)
Greater	34.4 (31.9,37.0)	37.7 (32.0,43.8)	32.5 (27.7,37.6)	28.7 (24.3,33.6)	38.6 (34.1,43.4)	33.6 (30.5,36.8)	30.9 (27.0,35.0)	35.8 (31.2,40.6)
Same	49.2 (46.7,51.8)	46.3 (41.0,51.8)	50.6 (45.0,56.3)	54.7 (50.2,59.2)	45.1 (40.7,49.6)	42.2 (38.8,45.6)	41.2 (36.7,45.9)	43.0 (38.4,47.8)
Less	5.0 (3.9,6.3)	4.9 (2.8,8.4)	5.1 (3.1,8.1)	4.9 (3.2,7.4)	5.1 (3.3,7.6)	4.4 (3.1,6.1)	6.3 (4.3,9.2)	2.8 (1.6,4.6)
Much less	1.4 (0.9,2.0)	1.6* (0.7,3.7)	0.4* (0.1,2.0)	2.3* (1.2,4.3)	1.1* (0.4,2.7)	2.0 (1.4,2.9)	2.0* (1.1,3.6)	2.0 (1.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43b.1***Change in Number of Times Recruiter Visits High Schools Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component***

43b. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of times you visit the high schools in your market is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	310	307	72	93	32	108	5
Responding on Item	13,957	13,607	5,849	4,329	2,031	1,398	350
Much greater	12.3 (11.3,13.3)	12.3 (11.3,13.4)	10.8 (9.3,12.5)	13.7 (11.6,16.0)	16.0 (14.1,18.0)	8.9 (7.3,10.7)	12.1 (8.5,16.8)
Greater	34.8 (33.7,36.0)	34.6 (33.4,35.8)	34.5 (32.5,36.7)	36.7 (34.8,38.6)	32.6 (29.8,35.5)	31.0 (28.3,33.8)	45.8 (39.9,51.8)
Same	37.5 (35.9,39.1)	37.6 (36.0,39.2)	36.1 (33.2,39.1)	37.5 (34.9,40.2)	40.4 (37.1,43.8)	40.0 (37.1,43.1)	32.5 (27.3,38.2)
Less	11.7 (10.8,12.6)	11.8 (10.9,12.7)	15.0 (13.3,16.8)	10.3 (8.9,12.0)	8.3 (6.9,9.9)	7.8 (6.2,9.6)	8.4 (5.8,12.2)
Much less	3.7 (3.2,4.4)	3.8 (3.3,4.4)	3.6 (2.6,4.8)	1.8 (1.3,2.6)	2.7 (1.9,3.9)	12.4 (10.3,14.8)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43b.2***Change in Number of Times Recruiter Visits High Schools Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component***

43b. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of times you visit the high schools in your market is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	182	30	37	87	17	11
Responding on Item	4,740	1,283	2,380	455	258	364
Much greater	10.9 (9.3,12.7)	7.3 (4.9,11.0)	14.8 (12.1,18.0)	0.8* (0.2,3.5)	11.8 (7.9,17.3)	9.9 (6.5,14.6)
Greater	34.5 (31.8,37.4)	32.6 (27.0,38.7)	44.3 (39.7,48.9)	0.0 (N/A,N/A)	19.4 (14.3,25.7)	31.8 (26.0,38.3)
Same	35.3 (32.7,37.9)	39.5 (35.0,44.1)	32.3 (28.2,36.7)	41.6 (34.8,48.7)	30.1 (24.6,36.3)	35.6 (30.0,41.7)
Less	10.1 (8.4,12.2)	16.5 (11.9,22.4)	6.2 (4.4,8.7)	1.6* (0.5,4.6)	15.1 (11.0,20.3)	20.5 (15.5,26.5)
Much less	9.2 (8.0,10.5)	4.1* (2.2,7.6)	2.4 (1.5,4.0)	56.0 (49.2,62.6)	23.7 (17.7,30.9)	2.3* (0.9,5.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43b.3***Change in Number of Times Recruiter Visits High Schools Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location***

43b. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of times you visit the high schools in your market is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	72	19	6	11	12	26
Responding on Item	5,849	1,299	1,270	1,105	917	1,258
Much greater	10.8 (9.3,12.5)	9.4 (6.0,14.2)	13.8 (10.3,18.2)	8.5 (5.1,13.7)	13.6 (10.2,17.9)	9.5 (6.6,13.4)
Greater	34.5 (32.5,36.7)	34.1 (28.5,40.3)	28.9 (22.5,36.2)	37.7 (32.8,42.9)	35.1 (30.1,40.4)	37.5 (32.4,42.8)
Same	36.1 (33.2,39.1)	40.2 (34.5,46.1)	34.9 (28.5,41.9)	35.9 (29.7,42.5)	35.5 (29.8,41.7)	33.7 (28.6,39.4)
Less	15.0 (13.3,16.8)	12.6 (9.2,17.1)	17.4 (13.6,22.1)	15.1 (11.4,19.7)	13.2 (9.0,18.9)	16.1 (12.4,20.5)
Much less	3.6 (2.6,4.8)	3.7* (1.9,7.4)	5.1 (3.1,8.1)	2.8* (1.4,5.7)	2.6* (1.2,5.6)	3.3* (1.7,6.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43b.4***Change in Number of Times Recruiter Visits High Schools Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location***

43b. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of times you visit the high schools in your market is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	93	15	31	21	25	32	15	17
Responding on Item	4,329	952	1,047	1,128	1,183	2,031	927	1,104
Much greater	13.7 (11.6,16.0)	17.1 (13.0,22.2)	13.5 (10.4,17.4)	11.7 (8.7,15.7)	13.0 (9.6,17.4)	16.0 (14.1,18.0)	19.5 (16.6,22.8)	13.0 (11.0,15.4)
Greater	36.7 (34.8,38.6)	31.4 (27.3,35.8)	34.6 (30.4,39.1)	33.7 (29.2,38.5)	45.3 (40.1,50.6)	32.6 (29.8,35.5)	31.7 (27.7,36.0)	33.3 (30.3,36.5)
Same	37.5 (34.9,40.2)	42.5 (37.6,47.5)	34.2 (30.1,38.5)	39.4 (34.2,44.8)	34.4 (29.7,39.5)	40.4 (37.1,43.8)	36.6 (32.7,40.8)	43.6 (39.4,47.9)
Less	10.3 (8.9,12.0)	6.9 (4.4,10.7)	16.0 (12.9,19.8)	12.1 (9.2,15.8)	6.5 (4.4,9.6)	8.3 (6.9,9.9)	9.2 (7.2,11.8)	7.5 (5.7,9.9)
Much less	1.8 (1.3,2.6)	2.0* (1.0,4.1)	1.7* (0.8,3.7)	3.0* (1.6,5.6)	0.7* (0.2,2.3)	2.7 (1.9,3.9)	3.0 (1.8,4.8)	2.5 (1.6,3.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43c.1

Change in Types and Values of Incentives Recruiter Can Discuss With Prospects Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component

43c. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The types and values of incentive packages you can discuss with your prospects are...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	246	242	50	89	38	64	5
Responding on Item	14,021	13,671	5,871	4,333	2,025	1,442	350
Much greater	15.5 (14.5,16.6)	15.8 (14.7,16.8)	22.5 (20.5,24.6)	12.2 (10.5,14.2)	8.0 (6.5,9.9)	9.8 (8.2,11.7)	5.4 (3.2,9.0)
Greater	49.8 (48.4,51.3)	50.1 (48.6,51.5)	58.2 (55.7,60.6)	49.0 (46.2,51.8)	29.8 (27.1,32.6)	48.8 (45.9,51.8)	41.0 (35.9,46.3)
Same	29.9 (28.6,31.2)	29.6 (28.3,31.0)	17.8 (15.7,20.1)	35.5 (33.0,38.0)	50.5 (47.2,53.9)	30.6 (27.9,33.4)	41.0 (35.6,46.5)
Less	3.7 (3.2,4.2)	3.5 (3.0,4.0)	1.0 (0.6,1.7)	2.7 (1.9,3.9)	9.8 (8.0,12.0)	7.0 (5.6,8.7)	11.5 (8.4,15.4)
Much less	1.1 (0.9,1.4)	1.1 (0.9,1.4)	0.6* (0.3,1.1)	0.6* (0.3,1.1)	1.9 (1.2,3.0)	3.8 (2.7,5.3)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43c.2

Change in Types and Values of Incentives Recruiter Can Discuss With Prospects Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component

43c. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The types and values of incentive packages you can discuss with your prospects are...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	102	24	32	33	3	11
Responding on Item	4,820	1,289	2,385	509	272	364
Much greater	18.4 (16.1,21.0)	12.8 (9.0,17.9)	22.5 (19.4,26.0)	5.0 (2.8,8.7)	16.3 (11.9,21.9)	31.8 (26.0,38.3)
Greater	54.0 (51.2,56.8)	57.5 (51.9,63.0)	58.9 (54.9,62.9)	19.3 (14.9,24.7)	57.1 (49.7,64.3)	55.3 (48.1,62.3)
Same	20.2 (18.2,22.4)	26.0 (21.4,31.3)	14.1 (11.8,16.9)	39.3 (33.1,45.9)	20.4 (14.7,27.7)	12.1 (8.4,17.3)
Less	5.0 (4.0,6.3)	2.7* (1.2,6.1)	3.8 (2.5,5.7)	20.0 (15.3,25.7)	4.1* (2.0,8.1)	0.8* (0.2,3.3)
Much less	2.4 (1.8,3.3)	0.9* (0.3,3.1)	0.7* (0.2,2.4)	16.4 (12.0,22.2)	2.0* (0.7,5.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43c.3***Change in Types and Values of Incentives Recruiter Can Discuss With Prospects Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location***

43c. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The types and values of incentive packages you can discuss with your prospects are...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	50	13	1	11	12	16
Responding on Item	5,871	1,305	1,276	1,105	917	1,268
Much greater	22.5 (20.5,24.6)	22.3 (17.5,28.1)	25.1 (20.8,30.0)	22.2 (17.8,27.3)	22.8 (18.8,27.4)	20.0 (15.6,25.2)
Greater	58.2 (55.7,60.6)	59.1 (53.1,64.8)	55.7 (49.6,61.6)	53.3 (45.8,60.7)	59.2 (53.6,64.6)	63.3 (57.1,69.1)
Same	17.8 (15.7,20.1)	16.7 (12.5,22.1)	17.8 (13.6,23.0)	23.1 (17.6,29.8)	17.5 (13.3,22.7)	14.3 (10.6,19.0)
Less	1.0 (0.6,1.7)	1.4* (0.5,3.8)	0.5* (0.1,2.4)	1.4* (0.5,3.8)	0.4* (0.1,2.1)	1.2* (0.4,3.3)
Much less	0.6* (0.3,1.1)	0.5* (0.1,2.4)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.2* (0.5,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43c.4***Change in Types and Values of Incentives Recruiter Can Discuss With Prospects Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location***

43c. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The types and values of incentive packages you can discuss with your prospects are...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	89	15	31	21	21	38	21	17
Responding on Item	4,333	952	1,047	1,128	1,187	2,025	921	1,104
Much greater	12.2 (10.5,14.2)	11.0 (8.3,14.5)	16.5 (12.6,21.3)	8.3 (6.1,11.3)	13.4 (10.1,17.5)	8.0 (6.5,9.9)	8.6 (6.2,11.9)	7.5 (5.7,9.9)
Greater	49.0 (46.2,51.8)	49.0 (44.1,53.9)	45.2 (40.3,50.1)	47.0 (41.4,52.7)	53.4 (48.6,58.2)	29.8 (27.1,32.6)	30.9 (27.0,35.1)	28.8 (25.0,33.0)
Same	35.5 (33.0,38.0)	36.3 (31.4,41.6)	35.0 (30.0,40.4)	40.2 (34.8,45.7)	31.4 (27.4,35.7)	50.5 (47.2,53.9)	46.5 (42.1,51.0)	53.9 (49.2,58.5)
Less	2.7 (1.9,3.9)	2.9* (1.6,5.1)	3.4* (1.8,6.2)	3.8* (2.0,6.9)	1.1* (0.3,3.5)	9.8 (8.0,12.0)	11.6 (8.6,15.6)	8.3 (6.4,10.6)
Much less	0.6* (0.3,1.1)	0.8* (0.3,2.5)	0.0 (N/A,N/A)	0.8* (0.2,2.4)	0.7* (0.2,2.3)	1.9 (1.2,3.0)	2.3* (1.2,4.4)	1.5* (0.8,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43d.1

***Change in Overseas Assignment Opportunities Recruiter Can Discuss With Prospects Since 1998 or Since Began Recruiting, if After 1998:
Recruiters by Active Component***

43d. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The overseas assignment opportunities you can discuss are...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	266	263	55	98	32	77	5
Responding on Item	14,001	13,650	5,866	4,324	2,031	1,429	350
Much greater	3.7 (3.2,4.3)	3.8 (3.2,4.4)	4.7 (3.8,5.9)	3.0 (2.1,4.1)	3.9 (2.9,5.1)	2.4 (1.6,3.4)	0.6* (0.2,2.4)
Greater	12.7 (11.6,13.9)	13.0 (11.8,14.2)	15.7 (13.6,18.0)	12.8 (10.9,15.0)	10.2 (8.5,12.3)	6.3 (5.0,8.0)	2.4* (1.2,4.9)
Same	74.2 (72.6,75.8)	73.9 (72.3,75.5)	70.7 (67.6,73.6)	76.0 (73.3,78.4)	81.0 (78.2,83.4)	70.8 (67.9,73.5)	87.4 (82.8,90.8)
Less	7.4 (6.6,8.2)	7.5 (6.7,8.4)	7.7 (6.4,9.2)	7.0 (5.6,8.7)	3.6 (2.6,4.8)	13.5 (11.8,15.5)	3.6 (2.0,6.3)
Much less	2.0 (1.7,2.4)	1.9 (1.6,2.3)	1.2 (0.7,1.9)	1.3 (0.9,2.0)	1.4 (0.9,2.2)	7.0 (5.7,8.7)	6.0 (3.9,9.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43d.2

Change in Overseas Assignment Opportunities Recruiter Can Discuss With Prospects Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component

43d. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The overseas assignment opportunities you can discuss are...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	272	53	100	69	14	36
Responding on Item	4,650	1,260	2,317	473	261	339
Much greater	1.4 (0.9,2.2)	0.9* (0.3,3.2)	0.9* (0.4,2.2)	2.3* (0.9,5.5)	1.1* (0.3,4.3)	5.7* (3.0,10.6)
Greater	10.7 (9.0,12.7)	10.3 (6.9,15.2)	10.0 (7.8,12.8)	8.5 (5.3,13.3)	9.6 (6.0,14.9)	21.1 (15.1,28.8)
Same	62.7 (60.2,65.1)	76.6 (70.7,81.7)	59.1 (55.5,62.6)	47.7 (40.0,55.5)	64.9 (58.9,70.5)	54.5 (47.1,61.7)
Less	7.8 (6.5,9.4)	7.0 (4.5,10.8)	7.7 (5.9,10.1)	12.3 (8.8,16.9)	9.6 (5.8,15.5)	4.1* (2.1,7.8)
Much less	17.4 (15.0,20.0)	5.1 (3.2,8.3)	22.3 (18.3,26.8)	29.2 (23.2,36.1)	14.9 (9.9,21.8)	14.6 (10.1,20.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43d.3***Change in Overseas Assignment Opportunities Recruiter Can Discuss With Prospects Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location***

43d. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The overseas assignment opportunities you can discuss are...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	55	13	1	11	12	21
Responding on Item	5,866	1,305	1,276	1,105	917	1,263
Much greater	4.7 (3.8,5.9)	4.7 (2.6,8.1)	5.9 (3.8,9.1)	4.3 (2.4,7.3)	5.7 (3.8,8.4)	3.3* (1.7,6.3)
Greater	15.7 (13.6,18.0)	12.1 (8.6,16.8)	16.4 (12.0,22.2)	16.0 (11.6,21.8)	14.9 (11.6,19.0)	18.9 (14.9,23.6)
Same	70.7 (67.6,73.6)	74.9 (67.9,80.8)	64.8 (58.2,70.9)	72.2 (65.6,77.9)	73.7 (68.8,78.1)	68.9 (63.7,73.6)
Less	7.7 (6.4,9.2)	7.4 (4.6,11.9)	11.9 (8.8,15.9)	6.6 (4.2,10.3)	5.3 (3.2,8.5)	6.6 (4.3,9.9)
Much less	1.2 (0.7,1.9)	0.9* (0.3,3.2)	0.9* (0.3,3.1)	0.9* (0.3,3.2)	0.4* (0.1,2.1)	2.5* (1.2,5.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43d.4***Change in Overseas Assignment Opportunities Recruiter Can Discuss With Prospects Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location***

43d. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The overseas assignment opportunities you can discuss are...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	98	15	36	25	21	32	15	17
Responding on Item	4,324	952	1,042	1,124	1,187	2,031	927	1,104
Much greater	3.0 (2.1,4.1)	1.6* (0.7,3.6)	1.7* (0.6,4.5)	3.0 (1.8,5.2)	5.1 (2.9,8.6)	3.9 (2.9,5.1)	4.3 (2.9,6.3)	3.5 (2.3,5.3)
Greater	12.8 (10.9,15.0)	9.8 (6.8,14.0)	12.3 (8.6,17.4)	11.0 (8.0,15.0)	16.6 (12.7,21.5)	10.2 (8.5,12.3)	9.9 (7.7,12.6)	10.5 (8.2,13.4)
Same	76.0 (73.3,78.4)	81.6 (76.9,85.6)	77.1 (70.5,82.6)	75.3 (70.2,79.8)	71.5 (65.9,76.5)	81.0 (78.2,83.4)	81.9 (77.9,85.2)	80.2 (76.6,83.4)
Less	7.0 (5.6,8.7)	4.5 (2.6,7.7)	8.5 (5.7,12.4)	9.1 (6.4,12.8)	5.8 (3.8,8.6)	3.6 (2.6,4.8)	3.3* (1.8,5.9)	3.8 (2.5,5.6)
Much less	1.3 (0.9,2.0)	2.5* (1.3,4.7)	0.4* (0.1,2.0)	1.5* (0.7,3.4)	1.1* (0.4,2.7)	1.4 (0.9,2.2)	0.7* (0.2,1.9)	2.0 (1.2,3.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43e.1***Change in the Amount of Time Recruiter Spends Pre-Prospecting Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component***

43e. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of time you spend pre-prospecting (e.g., boy scouts, cub scouts, coaching youth football) is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	323	319	66	118	46	88	5
Responding on Item	13,944	13,594	5,855	4,304	2,017	1,418	350
Much greater	2.3 (1.9,2.8)	2.3 (1.9,2.8)	1.8 (1.2,2.7)	2.8 (2.0,3.8)	2.5 (1.6,3.8)	2.9 (2.0,4.2)	1.8* (0.8,4.1)
Greater	12.7 (11.8,13.7)	12.6 (11.7,13.6)	11.5 (10.0,13.1)	15.5 (13.6,17.5)	8.7 (7.4,10.3)	14.2 (12.0,16.7)	18.1 (14.8,21.9)
Same	50.8 (49.2,52.4)	50.3 (48.6,52.0)	49.1 (46.0,52.1)	49.6 (46.7,52.6)	52.9 (49.8,56.1)	53.8 (49.5,58.1)	68.7 (63.8,73.2)
Less	19.2 (17.9,20.4)	19.4 (18.1,20.7)	20.7 (18.5,23.1)	19.3 (17.1,21.7)	18.9 (16.8,21.3)	14.7 (12.8,17.0)	10.2 (7.1,14.6)
Much less	15.0 (13.9,16.3)	15.4 (14.2,16.7)	17.0 (14.8,19.5)	12.8 (11.1,14.6)	17.0 (14.8,19.4)	14.4 (12.1,17.0)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43e.2***Change in the Amount of Time Recruiter Spends Pre-Prospecting Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component***

43e. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of time you spend pre-prospecting (e.g., boy scouts, cub scouts, coaching youth football) is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	157	41	37	51	14	14
Responding on Item	4,765	1,272	2,380	491	261	361
Much greater	4.8 (3.7,6.3)	0.5* (0.1,2.4)	7.5 (5.4,10.4)	3.7* (1.9,7.2)	3.2* (1.4,7.2)	5.3* (3.0,9.5)
Greater	19.6 (17.8,21.7)	10.2 (7.0,14.6)	24.6 (21.3,28.2)	14.8 (11.2,19.3)	14.9 (10.9,20.0)	30.5 (23.9,38.1)
Same	47.3 (44.2,50.4)	46.3 (39.8,52.9)	49.1 (44.4,53.8)	40.0 (33.1,47.3)	41.5 (34.6,48.8)	52.7 (45.0,60.3)
Less	14.8 (12.4,17.5)	25.5 (19.6,32.3)	11.1 (8.5,14.3)	11.9 (8.2,16.9)	10.6 (6.6,16.7)	8.4 (5.3,13.0)
Much less	13.5 (11.7,15.5)	17.6 (13.5,22.6)	7.7 (5.8,10.2)	29.6 (23.7,36.4)	29.8 (23.4,37.1)	3.1* (1.4,6.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43e.3

Change in the Amount of Time Recruiter Spends Pre-Prospecting Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location

43e. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of time you spend pre-prospecting (e.g., boy scouts, cub scouts, coaching youth football) is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	66	13	6	11	12	26
Responding on Item	5,855	1,305	1,270	1,105	917	1,258
Much greater	1.8 (1.2,2.7)	1.4* (0.5,3.8)	1.8* (0.8,4.4)	1.4* (0.5,3.8)	4.0 (2.4,6.5)	0.8* (0.2,2.8)
Greater	11.5 (10.0,13.1)	13.0 (10.0,16.8)	9.2 (6.4,13.0)	14.2 (10.4,18.9)	11.8 (8.5,16.3)	9.5 (6.5,13.5)
Same	49.1 (46.0,52.1)	54.4 (48.3,60.4)	38.5 (33.1,44.3)	47.2 (40.6,53.9)	54.0 (47.9,59.9)	52.3 (45.8,58.6)
Less	20.7 (18.5,23.1)	18.1 (14.0,23.2)	24.3 (19.7,29.6)	22.2 (17.5,27.7)	18.4 (14.6,23.0)	20.2 (16.3,24.6)
Much less	17.0 (14.8,19.5)	13.0 (9.3,18.0)	26.2 (20.8,32.3)	15.1 (11.0,20.3)	11.8 (8.3,16.6)	17.3 (13.3,22.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43e.4***Change in the Amount of Time Recruiter Spends Pre-Prospecting Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location***

43e. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of time you spend pre-prospecting (e.g., boy scouts, cub scouts, coaching youth football) is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	118	23	36	21	38	46	21	25
Responding on Item	4,304	944	1,042	1,128	1,170	2,017	921	1,096
Much greater	2.8 (2.0,3.8)	1.2* (0.5,3.1)	3.0* (1.5,5.7)	4.6 (2.8,7.2)	2.2* (1.1,4.2)	2.5 (1.6,3.8)	2.7* (1.3,5.4)	2.3 (1.3,3.9)
Greater	15.5 (13.6,17.5)	16.5 (12.7,21.1)	14.4 (11.2,18.4)	13.3 (10.6,16.5)	17.2 (14.0,21.0)	8.7 (7.4,10.3)	7.3 (5.2,10.1)	9.9 (8.1,12.0)
Same	49.6 (46.7,52.6)	50.6 (44.8,56.5)	42.8 (37.8,48.0)	53.0 (48.5,57.6)	51.7 (45.9,57.3)	52.9 (49.8,56.1)	49.8 (44.7,55.0)	55.6 (51.1,59.9)
Less	19.3 (17.1,21.7)	15.2 (12.1,18.9)	23.3 (19.3,27.9)	19.3 (15.2,24.2)	19.4 (15.9,23.5)	18.9 (16.8,21.3)	18.6 (15.5,22.2)	19.2 (15.8,23.1)
Much less	12.8 (11.1,14.6)	16.5 (12.9,20.8)	16.5 (13.2,20.6)	9.9 (7.2,13.3)	9.5 (6.9,13.0)	17.0 (14.8,19.4)	21.6 (17.6,26.2)	13.1 (10.8,15.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43f.1***Change in the Amount of Time Recruiter Spends Prospecting Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component***

43f. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of time you spend prospecting is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	286	283	63	93	38	88	5
Responding on Item	13,981	13,630	5,858	4,329	2,025	1,418	350
Much greater	18.4 (17.2,19.7)	18.8 (17.6,20.1)	19.3 (17.3,21.5)	19.1 (16.8,21.8)	21.7 (19.5,24.1)	11.3 (9.5,13.3)	4.8 (2.7,8.4)
Greater	42.4 (40.7,44.2)	42.2 (40.5,44.0)	45.0 (41.6,48.3)	43.8 (40.9,46.7)	34.9 (32.2,37.6)	36.7 (33.5,40.1)	50.0 (44.9,55.1)
Same	30.2 (28.6,31.7)	29.9 (28.4,31.5)	27.9 (25.2,30.7)	30.1 (27.4,32.9)	29.4 (26.6,32.3)	38.7 (35.4,42.2)	39.2 (33.7,44.9)
Less	7.0 (6.2,7.9)	7.0 (6.2,7.9)	6.3 (4.9,8.0)	5.9 (4.8,7.3)	10.3 (8.6,12.3)	8.7 (7.2,10.5)	6.0 (3.7,9.7)
Much less	2.0 (1.6,2.5)	2.1 (1.7,2.5)	1.6 (1.0,2.5)	1.1 (0.7,1.8)	3.8 (2.7,5.2)	4.6 (3.3,6.3)	0.0 (N/A,N/A)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43f.2

Change in the Amount of Time Recruiter Spends Prospecting Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component

43f. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of time you spend prospecting is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	100	24	32	22	11	11
Responding on Item	4,822	1,289	2,385	520	264	364
Much greater	18.1 (15.9,20.6)	19.2 (14.1,25.5)	17.2 (14.0,21.0)	20.3 (15.3,26.4)	23.2 (16.2,32.0)	13.6 (9.7,18.8)
Greater	45.2 (42.7,47.7)	40.6 (33.7,47.9)	47.9 (43.8,52.0)	44.1 (37.8,50.5)	36.8 (29.0,45.4)	50.8 (44.0,57.5)
Same	29.7 (27.1,32.5)	32.4 (27.2,38.1)	28.7 (24.8,32.9)	28.7 (22.8,35.3)	24.2 (18.6,30.9)	32.6 (26.5,39.3)
Less	4.9 (3.8,6.3)	6.4 (4.2,9.5)	3.8 (2.3,6.0)	6.3 (3.7,10.6)	9.5 (5.8,15.2)	1.5* (0.5,4.4)
Much less	2.1 (1.5,3.0)	1.4* (0.5,3.7)	2.4 (1.5,4.0)	0.7* (0.2,3.1)	6.3 (3.6,11.0)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43f.3***Change in the Amount of Time Recruiter Spends Prospecting Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location***

43f. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of time you spend prospecting is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	63	13	1	11	20	21
Responding on Item	5,858	1,305	1,276	1,105	909	1,263
Much greater	19.3 (17.3,21.5)	19.1 (14.8,24.2)	24.2 (19.5,29.6)	16.5 (12.0,22.3)	20.8 (16.8,25.4)	16.0 (12.1,20.8)
Greater	45.0 (41.6,48.3)	47.0 (40.8,53.3)	42.0 (35.3,49.0)	43.9 (37.6,50.3)	43.4 (38.1,48.8)	48.0 (41.5,54.5)
Same	27.9 (25.2,30.7)	25.1 (20.3,30.7)	26.0 (21.3,31.4)	32.1 (26.4,38.4)	30.5 (25.3,36.3)	27.1 (21.5,33.4)
Less	6.3 (4.9,8.0)	7.0 (4.4,10.9)	5.5 (3.3,8.9)	6.6 (4.1,10.5)	4.4 (2.8,7.1)	7.4 (4.9,11.0)
Much less	1.6 (1.0,2.5)	1.9* (0.6,5.4)	2.3* (1.1,4.9)	0.9* (0.3,3.2)	0.9* (0.3,2.7)	1.6* (0.7,3.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43f.4***Change in the Amount of Time Recruiter Spends Prospecting Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location***

43f. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of time you spend prospecting is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	93	15	31	25	21	38	18	19
Responding on Item	4,329	952	1,047	1,124	1,187	2,025	924	1,102
Much greater	19.1 (16.8,21.8)	18.4 (14.8,22.6)	22.8 (18.9,27.2)	18.6 (14.1,24.2)	17.3 (12.9,22.9)	21.7 (19.5,24.1)	28.2 (24.1,32.6)	16.3 (14.3,18.6)
Greater	43.8 (40.9,46.7)	44.1 (38.4,49.9)	45.6 (40.8,50.4)	41.8 (35.9,48.0)	43.7 (38.4,49.1)	34.9 (32.2,37.6)	32.1 (27.8,36.8)	37.2 (34.0,40.5)
Same	30.1 (27.4,32.9)	31.0 (26.4,36.1)	23.6 (18.7,29.4)	33.1 (27.6,39.1)	31.8 (27.2,36.7)	29.4 (26.6,32.3)	24.5 (20.8,28.7)	33.4 (29.7,37.4)
Less	5.9 (4.8,7.3)	6.1 (3.9,9.4)	6.3 (4.0,9.8)	5.3 (3.5,7.9)	6.1 (4.0,9.4)	10.3 (8.6,12.3)	10.6 (8.1,13.8)	10.1 (8.0,12.6)
Much less	1.1 (0.7,1.8)	0.4* (0.1,1.9)	1.7* (0.7,3.8)	1.1* (0.4,2.9)	1.1* (0.4,2.8)	3.8 (2.7,5.2)	4.6 (3.2,6.6)	3.0 (1.9,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43g.1

Change in the Number of Hours Per Week Recruiter Spends Performing Duty-Related Tasks Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component

43g. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of hours per week you spend performing duty-related tasks is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	238	232	54	89	27	62	7
Responding on Item	14,029	13,681	5,867	4,333	2,036	1,444	348
Much greater	24.1 (22.9,25.5)	24.6 (23.3,26.0)	27.5 (25.3,29.9)	22.7 (20.3,25.2)	24.3 (22.0,26.7)	18.9 (16.2,22.0)	6.7 (4.5,9.9)
Greater	40.9 (39.3,42.4)	40.7 (39.1,42.3)	44.9 (41.8,48.0)	39.9 (37.3,42.7)	33.4 (30.9,36.1)	36.4 (33.3,39.7)	46.7 (40.2,53.2)
Same	30.2 (28.7,31.8)	29.9 (28.4,31.6)	24.8 (22.1,27.6)	32.5 (29.4,35.9)	35.7 (33.2,38.4)	35.0 (32.4,37.7)	41.8 (35.5,48.4)
Less	4.1 (3.6,4.7)	4.1 (3.6,4.6)	2.3 (1.6,3.3)	4.4 (3.5,5.4)	5.5 (4.5,6.8)	8.2 (6.7,10.0)	4.9 (2.9,7.9)
Much less	0.7 (0.5,1.0)	0.7 (0.5,1.0)	0.6* (0.3,1.2)	0.5* (0.2,1.0)	1.0 (0.6,1.7)	1.4 (0.8,2.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43g.2

Change in the Number of Hours Per Week Recruiter Spends Performing Duty-Related Tasks Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component

43g. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of hours per week you spend performing duty-related tasks is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	92	18	42	18	3	11
Responding on Item	4,830	1,295	2,375	524	272	364
Much greater	22.0 (19.5,24.7)	22.7 (17.6,28.8)	21.7 (18.5,25.4)	18.8 (13.5,25.5)	31.6 (24.6,39.7)	18.2 (13.8,23.6)
Greater	48.1 (45.0,51.3)	45.5 (38.7,52.4)	50.6 (45.3,55.8)	40.3 (33.3,47.7)	40.8 (32.7,49.5)	58.3 (51.0,65.3)
Same	24.7 (22.3,27.1)	25.9 (20.4,32.3)	21.7 (18.5,25.4)	38.9 (32.1,46.2)	20.4 (15.1,27.0)	22.0 (16.3,29.0)
Less	4.8 (3.7,6.3)	5.9 (3.5,9.9)	5.3 (3.7,7.6)	2.1* (0.9,5.0)	6.1 (3.5,10.6)	0.8* (0.2,3.3)
Much less	0.4* (0.2,1.0)	0.0 (N/A,N/A)	0.7* (0.2,1.8)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43g.3

Change in the Number of Hours Per Week Recruiter Spends Performing Duty-Related Tasks Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location

43g. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of hours per week you spend performing duty-related tasks is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	54	13	1	11	16	16
Responding on Item	5,867	1,305	1,276	1,105	913	1,268
Much greater	27.5 (25.3,29.9)	26.1 (20.8,32.1)	38.4 (33.0,44.0)	19.8 (15.3,25.3)	33.0 (28.4,38.0)	20.8 (16.6,25.8)
Greater	44.9 (41.8,48.0)	43.7 (36.9,50.8)	42.5 (36.6,48.6)	46.7 (41.1,52.4)	43.2 (37.8,48.8)	48.2 (42.9,53.4)
Same	24.8 (22.1,27.6)	27.4 (21.8,33.9)	16.9 (12.8,21.9)	29.7 (24.2,35.9)	22.9 (18.2,28.4)	26.9 (22.1,32.4)
Less	2.3 (1.6,3.3)	1.9* (0.8,4.4)	1.4* (0.5,3.7)	3.8* (2.0,6.9)	0.4* (0.1,2.1)	3.7 (2.1,6.4)
Much less	0.6* (0.3,1.2)	0.9* (0.3,3.2)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43g.4

Change in the Number of Hours Per Week Recruiter Spends Performing Duty-Related Tasks Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location

43g. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of hours per week you spend performing duty-related tasks is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	89	15	31	17	25	27	15	11
Responding on Item	4,333	952	1,047	1,132	1,183	2,036	927	1,110
Much greater	22.7 (20.3,25.2)	20.0 (16.1,24.5)	25.7 (20.9,31.3)	23.4 (19.0,28.5)	21.7 (17.6,26.6)	24.3 (22.0,26.7)	30.7 (26.2,35.6)	19.0 (17.0,21.1)
Greater	39.9 (37.3,42.7)	44.1 (38.8,49.5)	44.3 (38.8,50.0)	38.1 (32.8,43.7)	35.1 (30.7,39.9)	33.4 (30.9,36.1)	31.7 (28.0,35.6)	34.9 (31.5,38.5)
Same	32.5 (29.4,35.9)	31.8 (27.1,37.0)	25.7 (21.5,30.6)	33.2 (27.9,39.0)	37.3 (31.8,43.2)	35.7 (33.2,38.4)	31.4 (27.2,35.9)	39.4 (35.8,43.1)
Less	4.4 (3.5,5.4)	4.1 (2.5,6.5)	3.8 (2.3,6.2)	4.2 (2.6,6.7)	5.4 (3.6,8.1)	5.5 (4.5,6.8)	5.3 (3.6,7.7)	5.7 (4.2,7.8)
Much less	0.5* (0.2,1.0)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	1.1* (0.5,2.8)	0.4* (0.1,1.7)	1.0 (0.6,1.7)	1.0* (0.4,2.4)	1.0* (0.5,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43h.1

***Change in the Amount of Participation in Community Events to Support Recruiting Job Since 1998 or Since Began Recruiting, if After 1998:
Recruiters by Active Component***

43h. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of participation in community events to support your recruiting job is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	256	252	61	93	30	67	5
Responding on Item	14,011	13,661	5,860	4,329	2,033	1,439	350
Much greater	6.4 (5.6,7.3)	6.5 (5.7,7.4)	6.0 (4.6,7.9)	7.1 (5.9,8.6)	6.1 (4.7,7.8)	7.0 (5.4,9.0)	2.4* (1.2,4.9)
Greater	28.7 (27.2,30.2)	28.3 (26.8,29.9)	28.0 (25.5,30.7)	28.7 (26.2,31.4)	27.0 (23.9,30.2)	30.3 (27.2,33.6)	41.0 (35.8,46.3)
Same	45.7 (44.2,47.3)	45.7 (44.1,47.3)	43.3 (40.7,45.9)	45.1 (42.3,48.0)	51.7 (48.0,55.4)	48.6 (44.4,52.8)	48.2 (42.8,53.6)
	13.0 (12.0,14.1)	13.2 (12.1,14.3)	14.9 (12.9,17.1)	13.6 (12.0,15.3)	10.8 (9.1,12.8)	8.4 (6.9,10.3)	7.2 (4.5,11.4)
Much less	6.2 (5.5,7.0)	6.3 (5.6,7.1)	7.8 (6.5,9.2)	5.4 (4.3,6.9)	4.5 (3.4,5.9)	5.7 (4.2,7.7)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43h.2

Change in the Amount of Participation in Community Events to Support Recruiting Job Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component

43h. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of participation in community events to support your recruiting job is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	102	30	37	22	6	8
Responding on Item	4,820	1,283	2,380	520	269	367
Much greater	9.9 (8.2,11.8)	6.0 (3.7,9.6)	12.2 (9.5,15.4)	4.2* (2.0,8.4)	10.3 (6.1,16.9)	16.5 (12.0,22.3)
Greater	36.1 (33.4,38.8)	24.8 (19.8,30.5)	43.4 (39.0,47.8)	29.4 (23.9,35.5)	25.8 (20.0,32.6)	45.1 (38.9,51.5)
Same	39.2 (36.5,41.9)	46.3 (40.8,51.9)	34.7 (30.8,38.9)	41.3 (34.3,48.6)	47.4 (40.8,54.1)	33.8 (28.3,39.9)
Less	10.7 (9.2,12.5)	16.5 (12.7,21.3)	6.9 (5.0,9.4)	17.5 (13.1,22.9)	12.4 (8.3,18.0)	4.5* (2.5,8.2)
Much less	4.2 (3.2,5.5)	6.4 (4.0,10.1)	2.9 (1.9,4.4)	7.7 (5.1,11.5)	4.1* (2.0,8.2)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43h.3

Change in the Amount of Participation in Community Events to Support Recruiting Job Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location

43h. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of participation in community events to support your recruiting job is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	61	13	12	11	12	16
Responding on Item	5,860	1,305	1,264	1,105	917	1,268
Much greater	6.0 (4.6,7.9)	5.6* (2.9,10.6)	7.4 (4.8,11.3)	5.2* (2.6,10.1)	9.7 (6.8,13.6)	3.3* (1.7,6.3)
Greater	28.0 (25.5,30.7)	28.4 (22.8,34.7)	23.0 (18.5,28.3)	33.5 (27.0,40.6)	27.6 (23.1,32.7)	28.2 (23.5,33.3)
Same	43.3 (40.7,45.9)	51.6 (45.2,58.0)	38.3 (31.6,45.4)	38.2 (31.9,45.0)	47.8 (43.2,52.4)	40.8 (34.5,47.4)
Less	14.9 (12.9,17.1)	10.2 (7.2,14.4)	18.4 (13.5,24.7)	17.9 (13.2,23.9)	8.8 (6.5,11.8)	18.0 (13.3,23.9)
Much less	7.8 (6.5,9.2)	4.2 (2.4,7.4)	12.9 (9.3,17.7)	5.2 (3.0,8.7)	6.1 (3.9,9.6)	9.8 (6.7,14.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43h.4

***Change in the Amount of Participation in Community Events to Support Recruiting Job Since 1998 or Since Began Recruiting, if After 1998:
Navy or Marine Corps Recruiters by Location***

43h. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of participation in community events to support your recruiting job is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	93	15	36	21	21	30	18	11
Responding on Item	4,329	952	1,042	1,128	1,187	2,033	924	1,110
Much greater	7.1 (5.9,8.6)	6.5 (4.2,10.1)	9.3 (6.6,13.0)	7.6 (5.5,10.4)	5.4 (3.5,8.3)	6.1 (4.7,7.8)	8.3 (6.0,11.4)	4.2 (2.9,6.1)
Greater	28.7 (26.2,31.4)	27.8 (23.6,32.3)	25.9 (21.7,30.5)	27.7 (22.9,32.9)	33.6 (28.3,39.3)	27.0 (23.9,30.2)	25.2 (21.8,28.8)	28.4 (24.7,32.5)
Same	45.1 (42.3,48.0)	46.5 (41.2,52.0)	43.6 (38.6,48.9)	45.8 (41.0,50.8)	43.7 (38.3,49.2)	51.7 (48.0,55.4)	47.4 (42.4,52.4)	55.4 (50.9,59.7)
Less	13.6 (12.0,15.3)	12.2 (9.0,16.4)	15.3 (11.4,20.1)	13.6 (10.5,17.5)	13.4 (10.5,16.8)	10.8 (9.1,12.8)	12.9 (10.4,16.0)	9.0 (6.9,11.6)
Much less	5.4 (4.3,6.9)	6.9 (4.7,10.2)	5.9 (3.8,9.2)	5.3 (3.4,8.3)	4.0* (2.1,7.3)	4.5 (3.4,5.9)	6.3 (4.6,8.6)	3.0 (1.9,4.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43i.1

Change in the Number of Work Hours Required to Meet Goal/Mission Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component

43i. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of work hours required to meet goal/mission is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	243	240	56	89	35	59	5
Responding on Item	14,024	13,673	5,865	4,333	2,028	1,447	350
Much greater	26.9 (25.6,28.2)	27.3 (26.0,28.6)	31.6 (29.5,33.7)	24.8 (22.4,27.3)	24.3 (22.0,26.7)	21.8 (18.8,25.0)	9.6 (6.9,13.3)
Greater	39.8 (38.3,41.3)	39.6 (38.1,41.1)	41.1 (38.4,43.9)	40.4 (37.8,43.1)	36.1 (33.2,39.1)	35.5 (32.4,38.7)	48.2 (42.3,54.2)
Same	28.0 (26.7,29.4)	27.7 (26.3,29.2)	24.6 (22.4,27.0)	28.7 (26.0,31.5)	31.2 (28.6,34.1)	32.4 (29.3,35.8)	39.2 (33.8,44.8)
Less	4.8 (4.2,5.5)	4.9 (4.3,5.6)	2.3 (1.5,3.4)	5.6 (4.4,7.2)	7.6 (6.3,9.1)	9.3 (7.6,11.3)	3.0* (1.6,5.7)
Much less	0.5 (0.4,0.8)	0.6 (0.4,0.8)	0.4* (0.2,0.9)	0.5* (0.2,1.0)	0.9* (0.5,1.6)	1.1 (0.6,1.9)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43i.2

Change in the Number of Work Hours Required to Meet Goal/Mission Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component

43i. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of work hours required to meet goal/mission is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	81	12	37	18	3	11
Responding on Item	4,841	1,301	2,380	524	272	364
Much greater	27.8 (25.1,30.7)	31.7 (25.9,38.1)	26.8 (23.3,30.5)	22.2 (16.7,28.9)	33.7 (25.6,42.9)	24.2 (18.8,30.6)
Greater	42.8 (39.9,45.9)	37.1 (30.9,43.8)	45.6 (40.6,50.6)	42.4 (35.0,50.1)	34.7 (27.2,43.0)	52.3 (45.6,58.9)
Same	24.0 (21.4,26.7)	26.2 (20.9,32.3)	21.5 (17.7,25.8)	31.3 (24.8,38.6)	24.5 (18.9,31.1)	21.2 (16.0,27.5)
Less	5.0 (3.7,6.6)	5.0 (2.9,8.5)	5.3 (3.6,7.8)	4.2* (2.2,7.7)	7.1 (4.3,11.7)	2.3* (0.9,5.4)
Much less	0.4* (0.2,1.3)	0.0 (N/A,N/A)	0.9* (0.3,2.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43i.3

Change in the Number of Work Hours Required to Meet Goal/Mission Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location

43i. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of work hours required to meet goal/mission is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	56	13	6	11	12	16
Responding on Item	5,865	1,305	1,270	1,105	917	1,268
Much greater	31.6 (29.5,33.7)	27.9 (23.2,33.2)	44.0 (38.3,49.9)	27.8 (22.6,33.8)	35.5 (30.5,40.9)	23.3 (19.0,28.2)
Greater	41.1 (38.4,43.9)	43.7 (37.8,49.8)	33.0 (26.6,40.2)	41.5 (35.5,47.8)	40.8 (35.1,46.7)	46.5 (40.9,52.2)
Same	24.6 (22.4,27.0)	26.1 (20.8,32.1)	20.2 (15.8,25.5)	27.4 (21.8,33.8)	22.4 (18.3,27.1)	26.9 (21.7,32.9)
Less	2.3 (1.5,3.4)	1.9* (0.6,5.3)	2.3* (1.0,5.0)	3.3* (1.6,6.9)	0.9* (0.3,2.7)	2.9* (1.5,5.4)
Much less	0.4* (0.2,0.9)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43i.4***Change in the Number of Work Hours Required to Meet Goal/Mission Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location***

43i. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The number of work hours required to meet goal/mission is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	89	15	36	17	21	35	15	19
Responding on Item	4,333	952	1,042	1,132	1,187	2,028	927	1,102
Much greater	24.8 (22.4,27.3)	23.7 (19.3,28.7)	30.1 (25.3,35.4)	24.9 (20.5,29.9)	21.3 (17.1,26.2)	24.3 (22.0,26.7)	28.1 (24.0,32.6)	21.1 (18.4,24.1)
Greater	40.4 (37.8,43.1)	40.8 (34.9,47.0)	41.1 (35.6,46.9)	40.0 (34.8,45.5)	39.7 (34.4,45.3)	36.1 (33.2,39.1)	38.6 (34.7,42.7)	33.9 (29.9,38.2)
Same	28.7 (26.0,31.5)	29.8 (25.9,34.0)	23.7 (19.2,29.0)	30.6 (25.5,36.2)	30.0 (25.6,34.8)	31.2 (28.6,34.1)	24.8 (20.7,29.4)	36.7 (32.6,41.0)
Less	5.6 (4.4,7.2)	5.7 (3.7,8.8)	5.1 (3.0,8.5)	3.4* (1.8,6.3)	8.3 (5.8,11.8)	7.6 (6.3,9.1)	7.9 (5.8,10.8)	7.3 (5.6,9.5)
Much less	0.5* (0.2,1.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.1* (0.4,2.9)	0.7* (0.2,2.2)	0.9* (0.5,1.6)	0.7* (0.2,2.0)	1.0* (0.5,2.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43j.1

Change in the Amount of Paperwork Required to Get Reimbursed for Recruiting Expenses Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component

43j. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of paperwork required to get reimbursed for recruiting expenses is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	259	254	61	89	33	70	7
Responding on Item	14,008	13,659	5,860	4,333	2,030	1,436	348
Much greater	10.3 (9.5,11.3)	10.5 (9.6,11.5)	9.8 (8.4,11.5)	9.5 (8.1,11.2)	17.0 (14.7,19.6)	6.6 (5.0,8.8)	4.9 (3.0,7.9)
Greater	14.4 (13.4,15.4)	14.2 (13.2,15.3)	12.2 (10.6,13.9)	15.2 (13.3,17.4)	19.4 (17.3,21.8)	11.9 (9.8,14.3)	21.2 (16.6,26.7)
Same	68.4 (67.1,69.7)	68.3 (67.0,69.6)	74.8 (72.6,77.0)	61.2 (59.1,63.3)	59.6 (57.0,62.1)	75.4 (72.5,78.1)	72.7 (66.5,78.2)
Less	5.9 (5.2,6.6)	6.0 (5.3,6.8)	2.7 (1.9,3.9)	12.3 (10.6,14.1)	2.6 (1.7,3.8)	5.2 (4.0,6.8)	1.2* (0.4,3.4)
Much less	1.0 (0.8,1.4)	1.1 (0.8,1.4)	0.5* (0.2,1.0)	1.8 (1.2,2.6)	1.4 (0.9,2.2)	0.9* (0.4,1.9)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43j.2

Change in the Amount of Paperwork Required to Get Reimbursed for Recruiting Expenses Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component

43j. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of paperwork required to get reimbursed for recruiting expenses is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	105	18	42	25	6	14
Responding on Item	4,817	1,295	2,375	517	269	361
Much greater	14.6 (12.7,16.6)	12.7 (9.1,17.5)	16.9 (13.8,20.5)	16.9 (12.3,22.7)	13.4 (9.3,18.9)	3.8* (1.9,7.4)
Greater	18.7 (16.6,21.1)	11.8 (8.0,17.1)	23.7 (20.3,27.5)	17.6 (12.8,23.8)	11.3 (7.0,17.8)	17.6 (13.4,22.6)
Same	63.8 (61.2,66.3)	74.1 (68.2,79.2)	56.8 (52.5,61.0)	57.8 (51.0,64.2)	70.1 (64.1,75.5)	77.1 (71.3,82.0)
Less	2.4 (1.7,3.4)	1.4* (0.5,3.7)	2.2 (1.3,3.7)	6.3 (3.7,10.7)	2.1* (0.7,5.6)	1.5* (0.5,4.4)
Much less	0.5* (0.3,1.1)	0.0 (N/A,N/A)	0.4* (0.1,1.5)	1.4* (0.5,4.1)	3.1* (1.3,7.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43j.3

Change in the Amount of Paperwork Required to Get Reimbursed for Recruiting Expenses Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location

43j. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of paperwork required to get reimbursed for recruiting expenses is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	61	13	12	11	12	16
Responding on Item	5,860	1,305	1,264	1,105	917	1,268
Much greater	9.8 (8.4,11.5)	7.9 (5.2,12.0)	12.4 (9.1,16.7)	8.0 (5.6,11.3)	10.1 (7.0,14.3)	10.6 (7.6,14.7)
Greater	12.2 (10.6,13.9)	10.2 (7.1,14.5)	8.8 (6.0,12.6)	15.6 (11.2,21.2)	9.7 (6.9,13.4)	16.3 (12.6,20.9)
Same	74.8 (72.6,77.0)	75.8 (69.4,81.2)	74.7 (69.7,79.1)	74.1 (68.2,79.2)	79.4 (75.0,83.2)	71.4 (66.1,76.2)
Less	2.7 (1.9,3.9)	5.6 (3.2,9.5)	3.2* (1.7,6.1)	2.4* (1.1,5.1)	0.4* (0.1,2.1)	1.2* (0.4,3.4)
Much less	0.5* (0.2,1.0)	0.5* (0.1,2.4)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43j.4

***Change in the Amount of Paperwork Required to Get Reimbursed for Recruiting Expenses Since 1998 or Since Began Recruiting, if After 1998:
Navy or Marine Corps Recruiters by Location***

43j. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of paperwork required to get reimbursed for recruiting expenses is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	89	15	36	17	21	33	21	11
Responding on Item	4,333	952	1,042	1,132	1,187	2,030	921	1,110
Much greater	9.5 (8.1,11.2)	5.7 (3.6,9.0)	9.3 (6.8,12.7)	10.9 (8.4,14.2)	11.6 (8.7,15.1)	17.0 (14.7,19.6)	18.9 (15.2,23.4)	15.5 (12.7,18.8)
Greater	15.2 (13.3,17.4)	15.9 (11.6,21.4)	10.6 (7.7,14.4)	16.2 (12.4,21.0)	18.1 (14.7,22.0)	19.4 (17.3,21.8)	20.9 (17.3,25.1)	18.2 (15.7,21.1)
Same	61.2 (59.1,63.3)	73.1 (67.2,78.2)	66.1 (60.6,71.2)	55.1 (50.0,60.1)	52.7 (48.3,57.1)	59.6 (57.0,62.1)	56.5 (52.2,60.6)	62.1 (59.2,64.9)
Less	12.3 (10.6,14.1)	3.7 (2.2,6.0)	11.4 (8.6,15.1)	15.9 (12.6,19.7)	16.6 (12.8,21.2)	2.6 (1.7,3.8)	2.3 (1.3,4.1)	2.7 (1.7,4.4)
Much less	1.8 (1.2,2.6)	1.6* (0.7,3.7)	2.5* (1.3,4.9)	1.9* (0.9,3.8)	1.1* (0.4,2.8)	1.4 (0.9,2.2)	1.3* (0.6,2.8)	1.5* (0.8,2.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43k.1

Change in the Amount of Money Recruiters Have to Pay for Medical Expenses Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component

43k. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of money recruiters have to pay for medical expenses is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	314	308	70	123	41	72	7
Responding on Item	13,954	13,605	5,851	4,299	2,022	1,434	348
Much greater	10.5 (9.7,11.5)	10.7 (9.8,11.6)	12.3 (10.8,14.1)	7.8 (6.5,9.3)	11.5 (9.8,13.4)	11.5 (9.6,13.7)	4.9 (3.0,7.8)
Greater	21.5 (20.2,22.8)	21.6 (20.3,23.0)	24.9 (22.6,27.5)	19.3 (17.1,21.7)	16.5 (14.5,18.8)	22.1 (19.8,24.6)	17.6 (14.0,21.9)
Same	62.7 (61.1,64.2)	62.4 (60.8,63.9)	58.3 (55.4,61.1)	66.6 (64.0,69.2)	67.3 (64.4,70.1)	59.4 (55.8,62.8)	74.6 (68.9,79.5)
Less	3.2 (2.8,3.7)	3.3 (2.8,3.8)	2.6 (1.9,3.5)	4.2 (3.4,5.0)	2.4 (1.6,3.7)	4.7 (3.4,6.4)	0.6* (0.2,2.5)
Much less	2.1 (1.7,2.5)	2.1 (1.7,2.5)	1.9 (1.3,2.7)	2.2 (1.6,2.9)	2.2 (1.5,3.3)	2.3 (1.7,3.3)	2.4* (1.2,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43k.2

Change in the Amount of Money Recruiters Have to Pay for Medical Expenses Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component

43k. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of money recruiters have to pay for medical expenses is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	108	24	37	22	8	17
Responding on Item	4,814	1,289	2,380	520	267	358
Much greater	12.5 (10.9,14.3)	14.2 (10.2,19.4)	13.1 (10.6,16.1)	7.0 (4.3,11.3)	15.6 (11.3,21.3)	8.5 (5.5,12.8)
Greater	27.1 (24.6,29.7)	28.3 (23.0,34.4)	27.4 (23.7,31.5)	24.5 (19.5,30.2)	31.3 (23.6,40.1)	20.8 (15.2,27.7)
Same	54.0 (51.1,56.8)	54.8 (47.9,61.5)	52.9 (49.0,56.7)	53.2 (47.1,59.2)	47.9 (39.8,56.2)	63.9 (55.8,71.2)
Less	3.5 (2.6,4.8)	1.4* (0.5,3.7)	3.5 (2.2,5.6)	8.4 (5.4,12.8)	3.1* (1.1,8.8)	4.6* (2.5,8.5)
Much less	2.9 (2.2,3.9)	1.4* (0.5,3.8)	3.1 (2.0,4.8)	7.0 (4.1,11.6)	2.1* (0.8,5.7)	2.3* (0.9,5.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43k.3

Change in the Amount of Money Recruiters Have to Pay for Medical Expenses Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location

43k. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of money recruiters have to pay for medical expenses is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	70	19	1	21	16	16
Responding on Item	5,851	1,299	1,276	1,095	913	1,268
Much greater	12.3 (10.8,14.1)	13.6 (9.2,19.5)	9.1 (6.3,13.0)	14.8 (11.1,19.3)	16.3 (12.4,21.1)	9.4 (6.2,14.1)
Greater	24.9 (22.6,27.5)	18.7 (14.6,23.6)	26.0 (21.1,31.7)	22.9 (17.7,29.0)	30.8 (24.9,37.5)	27.8 (22.6,33.6)
Same	58.3 (55.4,61.1)	65.0 (57.1,72.1)	57.1 (51.2,62.7)	58.6 (51.6,65.2)	48.9 (43.7,54.2)	59.2 (53.5,64.6)
Less	2.6 (1.9,3.5)	1.4* (0.5,3.9)	3.7* (2.0,6.6)	2.9* (1.4,5.8)	2.6* (1.4,5.0)	2.5* (1.2,4.9)
Much less	1.9 (1.3,2.7)	1.4* (0.5,3.8)	4.1 (2.4,7.0)	1.0* (0.3,3.2)	1.3* (0.5,3.3)	1.2* (0.5,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43k.4***Change in the Amount of Money Recruiters Have to Pay for Medical Expenses Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location***

43k. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of money recruiters have to pay for medical expenses is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	123	19	44	25	34	41	25	17
Responding on Item	4,299	948	1,034	1,124	1,174	2,022	917	1,104
Much greater	7.8 (6.5,9.3)	7.0 (4.7,10.3)	7.7 (5.3,11.1)	11.0 (7.9,15.2)	5.5 (3.7,8.1)	11.5 (9.8,13.4)	12.7 (9.8,16.2)	10.5 (8.6,12.8)
Greater	19.3 (17.1,21.7)	20.5 (17.3,24.1)	17.1 (13.0,22.1)	20.5 (17.1,24.5)	18.6 (14.7,23.3)	16.5 (14.5,18.8)	17.7 (14.6,21.3)	15.5 (13.1,18.3)
Same	66.6 (64.0,69.2)	67.2 (62.0,72.0)	66.7 (61.1,71.8)	64.3 (59.1,69.1)	68.6 (63.4,73.4)	67.3 (64.4,70.1)	66.0 (61.2,70.5)	68.4 (64.6,72.0)
Less	4.2 (3.4,5.0)	3.7* (1.9,7.1)	6.8 (4.7,9.8)	1.9* (0.9,3.9)	4.4 (2.7,7.1)	2.4 (1.6,3.7)	2.7 (1.5,4.7)	2.3 (1.3,3.9)
Much less	2.2 (1.6,2.9)	1.6* (0.7,3.7)	1.7* (0.8,3.8)	2.3* (1.2,4.3)	2.9* (1.6,5.4)	2.2 (1.5,3.3)	1.0* (0.4,2.4)	3.3 (2.1,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43I.1

Change in the Amount of Free Time Recruiters Have to Attend to Personal Duties Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component

43I. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of free time recruiters have to attend to personal duties is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	249	244	60	89	32	62	7
Responding on Item	14,018	13,669	5,861	4,333	2,031	1,444	348
Much greater	1.3 (1.0,1.7)	1.3 (1.0,1.7)	1.4 (1.0,2.2)	1.1 (0.7,1.7)	1.6 (1.0,2.4)	1.3 (0.7,2.1)	1.2* (0.4,3.3)
Greater	5.9 (5.2,6.7)	5.9 (5.2,6.7)	4.4 (3.4,5.7)	6.5 (5.3,8.1)	7.3 (5.9,9.1)	8.0 (6.5,9.9)	6.1 (3.6,10.0)
Same	31.7 (30.3,33.1)	30.9 (29.5,32.3)	26.6 (24.4,29.1)	32.7 (30.1,35.3)	35.5 (33.2,37.9)	36.1 (32.7,39.6)	63.6 (58.0,68.9)
Less	34.9 (33.4,36.4)	35.1 (33.6,36.7)	36.7 (34.1,39.4)	36.1 (33.2,39.0)	29.3 (27.2,31.6)	33.9 (30.9,37.1)	24.2 (19.2,30.1)
Much less	26.3 (24.9,27.7)	26.8 (25.4,28.3)	30.8 (28.3,33.4)	23.7 (21.5,26.0)	26.3 (23.8,29.0)	20.7 (17.9,23.9)	4.9 (3.0,7.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 431.2

Change in the Amount of Free Time Recruiters Have to Attend to Personal Duties Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component

431. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of free time recruiters have to attend to personal duties is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	91	18	32	22	6	14
Responding on Item	4,831	1,295	2,385	520	269	361
Much greater	1.1 (0.6,2.0)	0.9* (0.3,3.1)	1.6* (0.7,3.3)	0.7* (0.2,3.1)	1.0* (0.3,4.1)	0.0 (N/A,N/A)
Greater	6.4 (5.1,8.0)	5.0 (2.9,8.4)	8.0 (5.8,10.7)	5.6 (3.4,9.2)	2.1* (0.7,5.7)	5.3 (3.0,9.3)
Same	30.4 (27.6,33.3)	30.0 (24.0,36.8)	28.3 (24.2,32.7)	39.9 (34.4,45.6)	25.8 (20.3,32.1)	35.9 (29.0,43.4)
Less	36.7 (33.8,39.7)	30.9 (24.8,37.8)	39.1 (34.5,43.8)	30.1 (25.3,35.3)	47.4 (41.3,53.7)	43.5 (36.8,50.4)
Much less	25.4 (23.1,27.8)	33.2 (27.2,39.8)	23.2 (20.2,26.5)	23.8 (17.7,31.1)	23.7 (18.8,29.4)	15.3 (10.5,21.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 431.3***Change in the Amount of Free Time Recruiters Have to Attend to Personal Duties Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location***

431. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of free time recruiters have to attend to personal duties is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	60	19	1	11	16	16
Responding on Item	5,861	1,299	1,276	1,105	913	1,268
Much greater	1.4 (1.0,2.2)	1.4* (0.5,3.8)	2.3* (1.1,4.9)	0.9* (0.3,3.1)	1.8* (0.8,3.9)	0.8* (0.2,2.8)
Greater	4.4 (3.4,5.7)	6.1 (3.9,9.4)	4.6 (2.7,7.6)	5.7 (3.3,9.5)	1.8* (0.8,3.9)	3.3* (1.8,5.9)
Same	26.6 (24.4,29.1)	26.6 (22.7,31.0)	23.7 (19.4,28.7)	29.3 (24.1,35.0)	26.0 (21.7,30.8)	27.8 (22.8,33.3)
Less	36.7 (34.1,39.4)	38.3 (33.2,43.7)	26.9 (22.6,31.8)	39.2 (33.9,44.7)	37.9 (32.0,44.1)	42.0 (35.8,48.6)
Much less	30.8 (28.3,33.4)	27.6 (22.7,33.1)	42.5 (37.0,48.2)	25.0 (19.7,31.2)	32.6 (27.6,38.0)	26.1 (20.9,32.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 431.4***Change in the Amount of Free Time Recruiters Have to Attend to Personal Duties Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location***

431. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The amount of free time recruiters have to attend to personal duties is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	89	15	31	21	21	32	15	17
Responding on Item	4,333	952	1,047	1,128	1,187	2,031	927	1,104
Much greater	1.1 (0.7,1.7)	1.6* (0.7,3.6)	0.0 (N/A,N/A)	1.1* (0.5,2.9)	1.4* (0.6,3.2)	1.6 (1.0,2.4)	1.3* (0.6,2.9)	1.8 (1.0,3.1)
Greater	6.5 (5.3,8.1)	6.1 (3.8,9.6)	7.2 (4.6,11.0)	5.7 (3.4,9.4)	7.2 (5.0,10.3)	7.3 (5.9,9.1)	5.0 (3.0,8.0)	9.3 (7.4,11.5)
Same	32.7 (30.1,35.3)	33.1 (28.0,38.6)	32.9 (28.3,37.9)	32.2 (27.5,37.3)	31.4 (26.5,36.8)	35.5 (33.2,37.9)	30.4 (25.9,35.2)	39.9 (36.0,43.8)
Less	36.1 (33.2,39.0)	36.3 (31.9,41.0)	31.7 (26.5,37.3)	36.4 (31.4,41.6)	40.1 (34.9,45.4)	29.3 (27.2,31.6)	31.7 (27.8,35.9)	27.3 (24.5,30.3)
Much less	23.7 (21.5,26.0)	22.9 (18.3,28.1)	28.3 (23.3,33.8)	24.6 (20.3,29.6)	19.9 (15.6,25.0)	26.3 (23.8,29.0)	31.7 (27.4,36.3)	21.8 (19.3,24.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43m.1***Change in the Staffing Level for Recruiters in Office Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component***

43m. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The staffing level for recruiters in your office is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	260	254	60	97	27	70	7
Responding on Item	14,007	13,659	5,861	4,325	2,036	1,436	348
Much greater	3.4 (2.9,4.0)	3.4 (2.8,4.0)	3.2 (2.3,4.3)	3.1 (2.4,4.2)	3.5 (2.5,5.0)	4.7 (3.7,6.0)	4.9 (2.9,7.9)
Greater	16.3 (15.3,17.3)	16.2 (15.1,17.2)	12.9 (11.3,14.7)	19.9 (18.1,21.9)	14.9 (12.5,17.6)	19.9 (17.6,22.5)	20.6 (15.6,26.8)
Same	59.5 (58.0,61.1)	59.5 (57.9,61.0)	60.6 (57.8,63.3)	52.7 (50.1,55.2)	68.3 (64.8,71.6)	63.2 (60.0,66.3)	61.8 (55.1,68.2)
Less	15.8 (14.8,17.0)	15.9 (14.9,17.1)	18.3 (16.4,20.4)	18.3 (16.3,20.5)	9.7 (7.9,11.9)	7.9 (6.2,10.0)	11.5 (8.6,15.2)
Much less	5.0 (4.3,5.7)	5.1 (4.4,5.8)	5.1 (3.9,6.5)	6.0 (4.8,7.5)	3.6 (2.7,4.8)	4.3 (3.2,5.8)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43m.2

Change in the Staffing Level for Recruiters in Office Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component

43m. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The staffing level for recruiters in your office is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	92	18	37	18	6	14
Responding on Item	4,830	1,295	2,380	524	269	361
Much greater	3.3 (2.5,4.4)	4.1* (2.2,7.4)	1.8* (1.0,3.3)	9.7 (6.3,14.8)	3.1* (1.3,7.2)	1.5* (0.3,6.6)
Greater	13.1 (11.4,15.1)	10.0 (7.0,14.1)	11.5 (9.0,14.6)	27.8 (21.8,34.7)	12.4 (8.5,17.6)	14.5 (10.1,20.4)
Same	61.4 (58.4,64.3)	59.6 (54.4,64.5)	67.3 (62.6,71.6)	43.8 (36.8,51.0)	52.6 (46.3,58.8)	61.1 (53.0,68.6)
Less	16.5 (14.4,18.7)	20.9 (16.6,26.0)	13.7 (10.8,17.3)	14.6 (10.7,19.6)	19.6 (14.7,25.6)	19.1 (13.7,26.0)
Much less	5.7 (4.5,7.3)	5.5 (3.3,8.9)	5.8 (4.2,7.9)	4.2* (2.2,7.6)	12.4 (7.9,18.8)	3.8* (2.0,7.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43m.3***Change in the Staffing Level for Recruiters in Office Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location***

43m. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The staffing level for recruiters in your office is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	60	19	1	11	16	16
Responding on Item	5,861	1,299	1,276	1,105	913	1,268
Much greater	3.2 (2.3,4.3)	2.8* (1.4,5.6)	3.2* (1.5,6.6)	3.3* (1.7,6.3)	2.6* (1.2,5.5)	3.7 (2.1,6.3)
Greater	12.9 (11.3,14.7)	12.6 (9.3,17.0)	13.2 (9.6,18.0)	12.7 (8.8,18.0)	11.0 (8.0,15.0)	14.3 (10.6,19.0)
Same	60.6 (57.8,63.3)	63.6 (56.4,70.2)	60.3 (54.7,65.6)	61.8 (56.6,66.7)	57.7 (52.8,62.5)	58.8 (53.4,64.0)
Less	18.3 (16.4,20.4)	16.4 (12.2,21.5)	18.3 (13.8,23.8)	17.5 (13.3,22.6)	21.2 (17.0,26.0)	19.2 (15.2,23.9)
Much less	5.1 (3.9,6.5)	4.7 (2.7,7.9)	5.0 (3.0,8.4)	4.7 (2.7,8.2)	7.5 (4.9,11.2)	4.1 (2.3,7.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43m.4

Change in the Staffing Level for Recruiters in Office Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location

43m. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The staffing level for recruiters in your office is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	97	19	36	21	21	27	15	11
Responding on Item	4,325	948	1,042	1,128	1,187	2,036	927	1,110
Much greater	3.1 (2.4,4.2)	2.5* (1.3,4.7)	3.4 (2.0,5.7)	4.6 (2.8,7.2)	2.2* (1.1,4.1)	3.5 (2.5,5.0)	3.3 (2.0,5.5)	3.7 (2.5,5.5)
Greater	19.9 (18.1,21.9)	16.8 (13.3,21.0)	24.2 (19.7,29.2)	20.5 (16.5,25.1)	17.7 (14.4,21.6)	14.9 (12.5,17.6)	13.5 (10.4,17.5)	16.0 (13.0,19.4)
Same	52.7 (50.1,55.2)	53.3 (47.4,59.1)	51.3 (45.5,57.1)	53.0 (48.6,57.4)	53.1 (48.6,57.5)	68.3 (64.8,71.6)	66.7 (61.6,71.4)	69.6 (65.9,73.0)
Less	18.3 (16.3,20.5)	19.7 (15.8,24.3)	15.3 (11.2,20.5)	16.3 (13.3,19.9)	22.0 (18.1,26.5)	9.7 (7.9,11.9)	11.6 (8.9,14.9)	8.2 (6.3,10.7)
Much less	6.0 (4.8,7.5)	7.8 (5.4,11.1)	5.9 (3.8,9.2)	5.7 (3.7,8.7)	5.1 (3.0,8.3)	3.6 (2.7,4.8)	5.0 (3.5,7.0)	2.5 (1.6,3.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43n.1***Change in the Experience Level of Fellow Recruiters Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Active Component***

43n. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The experience level of your fellow recruiters is...

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	261	254	50	106	30	67	9
Responding on Item	14,006	13,659	5,871	4,316	2,033	1,439	346
Much greater	3.0 (2.5,3.6)	2.9 (2.4,3.5)	3.3 (2.4,4.6)	2.8 (2.1,3.6)	2.7 (1.9,3.9)	2.2 (1.5,3.1)	5.5 (3.3,9.1)
Greater	20.2 (19.1,21.3)	19.9 (18.8,21.0)	18.7 (16.9,20.6)	23.5 (21.4,25.7)	19.9 (18.0,22.0)	14.2 (12.0,16.7)	31.1 (25.6,37.2)
Same	39.0 (37.5,40.6)	38.9 (37.3,40.5)	37.8 (35.1,40.5)	40.3 (37.3,43.5)	39.7 (36.5,42.9)	38.2 (34.7,41.8)	43.9 (38.3,49.7)
Less	28.1 (26.8,29.5)	28.4 (27.1,29.8)	30.2 (27.7,32.9)	25.2 (23.1,27.4)	28.5 (25.6,31.5)	30.7 (27.3,34.3)	15.9 (12.0,20.7)
Much less	9.7 (8.8,10.7)	9.9 (9.0,10.9)	10.1 (8.5,11.9)	8.2 (6.8,10.0)	9.2 (7.6,11.2)	14.9 (12.4,17.7)	3.7* (1.8,7.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43n.2***Change in the Experience Level of Fellow Recruiters Since 1998 or Since Began Recruiting, if After 1998: Recruiters by Reserve and Guard Component***

43n. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The experience level of your fellow recruiters is...

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	91	12	37	25	3	14
Responding on Item	4,831	1,301	2,380	517	272	361
Much greater	2.4 (1.8,3.3)	2.3* (1.0,5.0)	2.7 (1.7,4.2)	2.1* (0.9,5.1)	2.0* (0.7,5.6)	2.3* (0.9,5.5)
Greater	16.3 (14.3,18.6)	14.9 (11.1,19.9)	15.9 (13.2,19.1)	19.7 (15.1,25.4)	13.3 (8.7,19.8)	21.4 (16.2,27.6)
Same	33.7 (31.2,36.4)	36.2 (30.3,42.5)	33.0 (28.5,37.8)	33.1 (27.7,39.0)	35.7 (27.7,44.6)	29.0 (22.7,36.2)
Less	33.1 (30.2,36.1)	33.9 (28.7,39.6)	33.6 (29.1,38.5)	30.3 (24.7,36.5)	31.6 (24.5,39.8)	32.1 (25.7,39.2)
Much less	14.4 (12.5,16.6)	12.7 (8.7,18.1)	14.8 (11.9,18.3)	14.8 (10.3,20.8)	17.4 (11.2,25.9)	15.3 (10.7,21.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43n.3***Change in the Experience Level of Fellow Recruiters Since 1998 or Since Began Recruiting, if After 1998: Army Recruiters by Location***

43n. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The experience level of your fellow recruiters is...

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	50	13	1	11	12	16
Responding on Item	5,871	1,305	1,276	1,105	917	1,268
Much greater	3.3 (2.4,4.6)	2.3* (0.9,5.8)	5.9 (3.5,10.0)	0.5* (0.1,2.5)	4.4 (2.6,7.4)	3.3* (1.6,6.4)
Greater	18.7 (16.9,20.6)	21.4 (17.1,26.5)	19.6 (15.3,24.8)	20.8 (15.9,26.6)	14.0 (10.4,18.6)	16.3 (12.5,21.0)
Same	37.8 (35.1,40.5)	37.2 (31.8,42.9)	40.2 (34.6,46.1)	34.0 (28.3,40.2)	35.5 (30.9,40.4)	40.8 (34.7,47.3)
Less	30.2 (27.7,32.9)	30.7 (24.6,37.6)	25.1 (20.0,31.0)	35.4 (29.5,41.7)	31.1 (26.5,36.2)	29.8 (24.4,35.8)
Much less	10.1 (8.5,11.9)	8.4 (5.8,12.0)	9.1 (6.0,13.7)	9.4 (6.6,13.4)	14.9 (11.8,18.7)	9.8 (7.1,13.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 43n.4

Change in the Experience Level of Fellow Recruiters Since 1998 or Since Began Recruiting, if After 1998: Navy or Marine Corps Recruiters by Location

43n. This section of questions asks how your work has changed since 1998 or since you began, if after 1998. The experience level of your fellow recruiters is...

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	106	15	40	25	25	30	18	11
Responding on Item	4,316	952	1,038	1,124	1,183	2,033	924	1,110
Much greater	2.8 (2.1,3.6)	2.0* (1.0,4.2)	5.1 (3.4,7.6)	1.9* (0.9,3.8)	2.2* (1.1,4.1)	2.7 (1.9,3.9)	3.3 (2.0,5.5)	2.2 (1.4,3.6)
Greater	23.5 (21.4,25.7)	22.0 (17.4,27.5)	25.1 (21.2,29.4)	19.8 (15.2,25.4)	27.2 (23.3,31.4)	19.9 (18.0,22.0)	19.9 (16.6,23.6)	20.0 (17.4,22.8)
Same	40.3 (37.3,43.5)	38.8 (33.4,44.5)	37.9 (32.5,43.5)	39.9 (34.1,46.1)	43.1 (38.1,48.3)	39.7 (36.5,42.9)	38.7 (35.1,42.5)	40.4 (36.2,44.8)
Less	25.2 (23.1,27.4)	26.1 (21.8,31.0)	24.3 (20.1,28.9)	27.8 (23.3,32.7)	23.2 (20.1,26.6)	28.5 (25.6,31.5)	29.1 (25.2,33.5)	27.9 (24.5,31.6)
Much less	8.2 (6.8,10.0)	11.0 (8.1,14.8)	7.7 (5.1,11.4)	10.7 (8.1,13.9)	4.4 (2.7,7.0)	9.2 (7.6,11.2)	8.9 (6.9,11.5)	9.5 (7.2,12.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 44.1***How Frequently Recruiter Thinks Recruiting Improprieties Occur in Recruiting Command: Recruiters by Active Component***

44. How frequently do you think recruiter improprieties (i.e., bending rules to make goal/mission) occur in your recruiting command?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	140	139	48	49	32	8	2
Responding on Item	14,127	13,774	5,873	4,373	2,031	1,498	353
Frequently	21.0 (19.7,22.5)	21.5 (20.1,22.9)	21.4 (18.9,24.1)	23.8 (21.7,26.0)	18.0 (15.6,20.6)	19.6 (16.6,23.0)	4.8 (2.7,8.3)
Occasionally	28.2 (26.7,29.8)	28.4 (26.9,30.0)	28.8 (26.1,31.7)	29.7 (27.2,32.3)	24.4 (21.4,27.6)	29.1 (26.2,32.2)	19.8 (15.2,25.3)
Seldom	31.5 (30.0,33.0)	31.4 (29.9,32.9)	32.1 (29.5,34.8)	28.4 (26.0,30.9)	31.4 (27.9,35.1)	37.7 (34.9,40.6)	34.7 (29.4,40.4)
Never	19.2 (18.1,20.5)	18.7 (17.5,19.9)	17.8 (15.8,20.0)	18.1 (16.3,20.1)	26.3 (23.7,29.1)	13.6 (11.4,16.2)	40.7 (34.0,47.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 44.2***How Frequently Recruiter Thinks Recruiting Improprieties Occur in Recruiting Command: Recruiters by Reserve and Guard Component***

44. How frequently do you think recruiter improprieties (i.e., bending rules to make goal/mission) occur in your recruiting command?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	46	6	21	7	0	11
Responding on Item	4,876	1,307	2,396	535	275	364
Frequently	19.5 (17.5,21.8)	23.4 (18.4,29.4)	22.6 (19.3,26.4)	11.6 (8.1,16.2)	11.1 (7.1,17.0)	3.0* (1.4,6.4)
Occasionally	30.0 (27.4,32.9)	28.8 (23.8,34.5)	36.3 (32.0,40.7)	15.7 (11.1,21.7)	30.3 (24.0,37.4)	14.4 (10.0,20.3)
Seldom	32.1 (29.4,34.9)	30.6 (24.9,37.0)	29.2 (25.3,33.5)	41.5 (35.1,48.3)	33.3 (26.8,40.6)	40.9 (35.0,47.1)
Never	18.4 (16.2,20.8)	17.1 (12.5,22.9)	11.9 (9.2,15.2)	31.3 (24.6,38.9)	25.3 (19.5,32.0)	41.7 (35.3,48.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 44.3***How Frequently Recruiter Thinks Recruiting Improprieties Occur in Recruiting Command: Army Recruiters by Location***

44. How frequently do you think recruiter improprieties (i.e., bending rules to make goal/mission) occur in your recruiting command?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	48	7	6	0	16	21
Responding on Item	5,873	1,311	1,270	1,116	913	1,263
Frequently	21.4 (18.9,24.1)	23.2 (17.2,30.4)	16.1 (12.3,20.7)	22.0 (17.0,27.9)	21.2 (16.9,26.1)	24.6 (19.7,30.3)
Occasionally	28.8 (26.1,31.7)	30.6 (24.2,37.7)	26.2 (20.4,32.9)	26.6 (20.9,33.3)	34.4 (29.8,39.2)	27.5 (22.1,33.6)
Seldom	32.1 (29.5,34.8)	28.7 (22.6,35.8)	35.3 (30.7,40.2)	35.1 (28.1,42.7)	30.0 (24.8,35.6)	31.2 (25.8,37.0)
Never	17.8 (15.8,20.0)	17.6 (13.4,22.8)	22.5 (18.2,27.4)	16.4 (11.8,22.3)	14.5 (11.3,18.5)	16.8 (12.8,21.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 44.4***How Frequently Recruiter Thinks Recruiting Improprieties Occur in Recruiting Command: Navy or Marine Corps Recruiters by Location***

44. How frequently do you think recruiter improprieties (i.e., bending rules to make goal/mission) occur in your recruiting command?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	49	19	14	13	4	32	18	14
Responding on Item	4,373	948	1,064	1,136	1,204	2,031	924	1,107
Frequently	23.8 (21.7,26.0)	23.4 (18.9,28.5)	21.2 (17.5,25.4)	25.2 (20.8,30.2)	25.6 (21.2,30.6)	18.0 (15.6,20.6)	21.2 (17.4,25.6)	15.3 (13.1,17.6)
Occasionally	29.7 (27.2,32.3)	32.4 (27.0,38.3)	29.5 (24.2,35.3)	33.5 (28.7,38.6)	24.6 (20.3,29.4)	24.4 (21.4,27.6)	24.8 (21.2,28.9)	24.0 (19.9,28.6)
Seldom	28.4 (26.0,30.9)	28.3 (23.5,33.6)	29.5 (24.9,34.5)	26.7 (22.8,31.0)	28.8 (24.6,33.5)	31.4 (27.9,35.1)	31.8 (26.6,37.5)	31.0 (27.1,35.2)
Never	18.1 (16.3,20.1)	16.0 (12.2,20.7)	19.9 (15.7,24.9)	14.7 (11.2,19.0)	21.0 (16.9,25.8)	26.3 (23.7,29.1)	22.2 (19.0,25.8)	29.8 (25.9,34.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 45.1***How Frequently Recruiter Thinks Sexual Misconduct Between Recruiters and Applicants Occurs in Recruiting Command: Recruiters by Active Component***

45. How frequently do you think sexual misconduct between recruiters and applicants occurs in your recruiting command?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	133	132	50	47	24	10	2
Responding on Item	14,134	13,781	5,871	4,375	2,039	1,496	353
Frequently	2.6 (2.1,3.2)	2.6 (2.1,3.3)	3.8 (2.8,5.1)	2.1 (1.6,2.9)	1.6 (1.0,2.5)	1.0 (0.6,1.8)	0.0 (N/A,N/A)
Occasionally	12.5 (11.3,13.8)	12.7 (11.5,14.0)	15.0 (12.6,17.8)	12.7 (11.1,14.5)	7.7 (6.4,9.3)	10.3 (8.6,12.4)	4.8 (2.9,7.9)
Seldom	43.8 (42.2,45.4)	44.3 (42.7,46.0)	42.9 (40.2,45.5)	46.7 (43.4,50.0)	35.4 (32.3,38.5)	55.7 (53.1,58.3)	21.6 (16.5,27.7)
Never	41.2 (39.5,42.9)	40.3 (38.6,42.1)	38.4 (35.4,41.5)	38.5 (35.5,41.7)	55.4 (52.3,58.4)	32.9 (30.4,35.6)	73.7 (67.7,78.9)

N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 45.2***How Frequently Recruiter Thinks Sexual Misconduct Between Recruiters and Applicants Occurs in Recruiting Command: Recruiters by Reserve and Guard Component***

45. How frequently do you think sexual misconduct between recruiters and applicants occurs in your recruiting command?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	40	0	21	7	0	11
Responding on Item	4,882	1,313	2,396	535	275	364
Frequently	1.7 (1.1,2.7)	3.6 (2.0,6.4)	0.9* (0.4,2.1)	0.7* (0.2,3.0)	4.0* (2.0,8.2)	0.0 (N/A,N/A)
Occasionally	11.1 (9.3,13.3)	18.4 (14.3,23.3)	9.9 (7.6,12.8)	5.4* (3.0,9.7)	8.1* (4.4,14.3)	3.8* (1.9,7.4)
Seldom	40.4 (37.7,43.2)	42.2 (36.7,47.8)	43.1 (39.2,47.1)	37.4 (31.3,44.0)	44.4 (37.6,51.6)	18.2 (13.2,24.6)
Never	46.7 (44.1,49.4)	35.9 (29.6,42.6)	46.2 (42.7,49.6)	56.5 (49.6,63.1)	43.4 (36.4,50.8)	78.0 (71.5,83.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 45.3***How Frequently Recruiter Thinks Sexual Misconduct Between Recruiters and Applicants Occurs in Recruiting Command: Army Recruiters by Location***

45. How frequently do you think sexual misconduct between recruiters and applicants occurs in your recruiting command?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	50	13	6	0	12	21
Responding on Item	5,871	1,305	1,270	1,116	917	1,263
Frequently	3.8 (2.8,5.1)	3.7* (1.9,7.3)	3.7* (1.9,7.1)	3.3* (1.7,6.2)	3.1* (1.6,6.0)	4.9* (2.7,8.8)
Occasionally	15.0 (12.6,17.8)	15.8 (11.7,21.0)	15.1 (10.7,21.0)	15.9 (11.7,21.1)	15.8 (11.9,20.6)	12.7 (8.6,18.4)
Seldom	42.9 (40.2,45.5)	40.0 (33.8,46.6)	39.9 (35.1,44.9)	38.8 (33.0,44.9)	46.1 (40.5,51.7)	50.0 (44.6,55.4)
Never	38.4 (35.4,41.5)	40.5 (34.5,46.8)	41.3 (34.7,48.2)	42.1 (35.9,48.5)	35.1 (29.7,40.9)	32.4 (27.1,38.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 45.4***How Frequently Recruiter Thinks Sexual Misconduct Between Recruiters and Applicants Occurs in Recruiting Command: Navy or Marine Corps Recruiters by Location***

45. How frequently do you think sexual misconduct between recruiters and applicants occurs in your recruiting command?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	47	7	22	13	4	24	15	8
Responding on Item	4,375	960	1,056	1,136	1,204	2,039	927	1,113
Frequently	2.1 (1.6,2.9)	2.0* (1.0,4.2)	2.5* (1.3,4.7)	1.5* (0.7,3.3)	2.5* (1.2,4.9)	1.6 (1.0,2.5)	1.7* (0.8,3.2)	1.5* (0.8,2.7)
Occasionally	12.7 (11.1,14.5)	13.8 (10.5,17.9)	10.5 (7.6,14.2)	14.3 (11.2,18.1)	12.5 (9.2,16.7)	7.7 (6.4,9.3)	9.2 (6.9,12.3)	6.5 (5.0,8.4)
Seldom	46.7 (43.4,50.0)	48.6 (43.5,53.7)	46.0 (40.5,51.7)	43.2 (37.3,49.4)	48.0 (42.7,53.4)	35.4 (32.3,38.5)	36.0 (31.5,40.7)	34.8 (30.7,39.2)
Never	38.5 (35.5,41.7)	35.6 (30.7,40.9)	41.0 (36.2,46.0)	41.0 (35.9,46.3)	37.0 (31.6,42.8)	55.4 (52.3,58.4)	53.1 (48.3,57.9)	57.2 (53.0,61.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 46.1

If Recruiter Had the Freedom to Select an Assignment Next Month, Which of the Following Would Recruiter Choose: Recruiters by Active Component

46. If you had the freedom to select an assignment next month, which of the following would you choose?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	281	282	131	80	39	31	0
Responding on Item	13,986	13,631	5,790	4,342	2,024	1,475	355
Remain in recruiting	28.0 (26.7,29.3)	26.9 (25.6,28.3)	23.9 (21.6,26.4)	24.8 (22.5,27.3)	24.7 (22.3,27.4)	47.9 (44.4,51.4)	67.9 (62.3,72.9)
Return to my previous military specialty/occupation	45.8 (44.1,47.6)	46.6 (44.9,48.4)	49.0 (45.9,52.2)	48.1 (44.9,51.2)	54.2 (50.6,57.8)	22.6 (20.2,25.1)	15.5 (11.8,20.1)
Select a totally new military specialty/occupation	15.2 (14.2,16.3)	15.4 (14.3,16.5)	16.4 (14.5,18.6)	13.4 (11.8,15.2)	12.5 (10.7,14.5)	21.2 (18.8,23.7)	7.1 (4.8,10.4)
Leave the Service	11.1 (10.0,12.2)	11.1 (10.0,12.3)	10.7 (8.8,12.8)	13.7 (11.7,16.1)	8.6 (7.2,10.4)	8.4 (6.6,10.6)	9.5 (6.7,13.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 46.2

If Recruiter Had the Freedom to Select an Assignment Next Month, Which of the Following Would Recruiter Choose: Recruiters by Reserve and Guard Component

46. If you had the freedom to select an assignment next month, which of the following would you choose?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	74	12	32	11	6	14
Responding on Item	4,848	1,301	2,385	531	269	361
Remain in recruiting	51.1 (48.3,53.8)	31.7 (26.3,37.6)	56.3 (52.5,60.0)	52.7 (44.8,60.5)	73.2 (66.4,79.1)	67.2 (60.4,73.3)
Return to my previous military specialty/occupation	17.1 (15.3,19.0)	29.0 (24.0,34.5)	12.6 (10.3,15.3)	17.1 (12.0,23.9)	7.2 (4.2,12.1)	11.5 (7.9,16.3)
Select a totally new military specialty/occupation	21.4 (19.0,24.1)	30.8 (24.6,37.7)	20.1 (17.4,23.1)	14.4 (10.0,20.4)	10.3 (6.5,16.1)	15.3 (10.9,20.9)
Leave the Service	10.4 (8.8,12.4)	8.6 (5.5,13.3)	11.0 (9.1,13.4)	15.8 (11.5,21.3)	9.3 (5.9,14.4)	6.1 (3.6,10.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 46.3

If Recruiter Had the Freedom to Select an Assignment Next Month, Which of the Following Would Recruiter Choose: Army Recruiters by Location

46. If you had the freedom to select an assignment next month, which of the following would you choose?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	131	37	24	21	20	31
Responding on Item	5,790	1,281	1,252	1,095	909	1,253
Remain in recruiting	23.9	20.4	24.7	19.1	29.7	26.9
	(21.6,26.4)	(16.1,25.4)	(19.5,30.6)	(15.2,23.6)	(24.1,35.9)	(22.1,32.2)
Return to my previous military specialty/occupation	49.0	48.8	50.7	51.9	47.4	46.3
	(45.9,52.2)	(43.0,54.7)	(44.4,56.9)	(45.4,58.3)	(41.4,53.4)	(39.9,52.8)
Select a totally new military specialty/occupation	16.4	16.6	16.7	16.2	12.4	19.0
	(14.5,18.6)	(12.0,22.5)	(12.8,21.7)	(12.0,21.6)	(9.1,16.7)	(15.0,23.9)
Leave the Service	10.7	14.2	7.9	12.9	10.6	7.9
	(8.8,12.8)	(10.3,19.4)	(5.1,12.2)	(9.4,17.4)	(7.4,15.1)	(5.1,12.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 46.4

If Recruiter Had the Freedom to Select an Assignment Next Month, Which of the Following Would Recruiter Choose: Navy or Marine Corps Recruiters by Location

46. If you had the freedom to select an assignment next month, which of the following would you choose?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	80	19	27	21	12	39	28	11
Responding on Item	4,342	948	1,051	1,128	1,196	2,024	914	1,110
Remain in recruiting	24.8 (22.5,27.3)	24.2 (19.2,30.0)	25.2 (21.3,29.6)	23.1 (18.8,28.1)	26.2 (22.5,30.2)	24.7 (22.3,27.4)	21.7 (18.1,26.0)	27.2 (24.0,30.6)
Return to my previous military specialty/occupation	48.1 (44.9,51.2)	45.1 (40.2,50.1)	50.4 (45.1,55.7)	50.0 (44.3,55.7)	47.3 (42.0,52.7)	54.2 (50.6,57.8)	58.2 (52.7,63.5)	50.9 (46.8,54.9)
Select a totally new military specialty/occupation	13.4 (11.8,15.2)	17.2 (13.4,21.9)	9.7 (7.2,12.8)	11.7 (8.2,16.6)	15.4 (11.9,19.7)	12.5 (10.7,14.5)	10.4 (7.9,13.4)	14.2 (11.6,17.3)
Leave the Service	13.7 (11.7,16.1)	13.5 (9.7,18.5)	14.7 (10.9,19.5)	15.2 (11.9,19.0)	11.1 (8.3,14.7)	8.6 (7.2,10.4)	9.7 (7.1,13.1)	7.7 (6.1,9.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 47.1***Number of High School Seniors Recruiter Individually Prospects in Recruiting Market: Recruiters by Active Component***

47. Approximately how many high school seniors do you individually prospect in your recruiting market?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	151	151	54	50	18	28	0
Responding on Item	14,116	13,762	5,868	4,372	2,045	1,478	355
Less than 500	25.1 (23.8,26.5)	25.0 (23.7,26.4)	32.1 (29.6,34.7)	26.4 (24.2,28.8)	17.9 (15.7,20.3)	2.3 (1.5,3.5)	29.8 (24.5,35.7)
500 to 1,000	35.7 (34.2,37.3)	35.9 (34.4,37.5)	35.2 (32.4,38.2)	37.4 (34.9,40.0)	52.1 (48.7,55.4)	11.7 (10.0,13.7)	28.6 (23.7,34.0)
1,001 to 2,000	16.3 (15.4,17.3)	16.5 (15.5,17.5)	14.4 (12.7,16.3)	17.3 (15.6,19.1)	11.6 (10.1,13.4)	29.1 (26.5,31.9)	9.5 (6.3,14.1)
2,001 to 3,000	6.9 (6.1,7.8)	7.0 (6.1,7.9)	6.6 (5.2,8.3)	6.5 (5.1,8.1)	4.8 (3.6,6.3)	12.9 (10.8,15.3)	5.4 (3.2,8.9)
More than 3,000	4.7 (4.2,5.3)	4.2 (3.6,4.8)	3.7 (2.8,4.8)	4.4 (3.5,5.5)	2.6 (1.8,3.8)	7.7 (6.2,9.5)	24.4 (20.5,28.7)
Not applicable	11.3 (10.5,12.1)	11.5 (10.7,12.3)	8.0 (6.8,9.3)	8.0 (6.8,9.5)	11.0 (9.2,13.2)	36.3 (33.3,39.4)	2.4* (1.1,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 47.2***Number of High School Seniors Recruiter Individually Prospects in Recruiting Market: Recruiters by Reserve and Guard Component***

47. Approximately how many high school seniors do you individually prospect in your recruiting market?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	64	0	32	18	0	14
Responding on Item	4,858	1,313	2,385	524	275	361
Less than 500	22.1 (19.7,24.6)	9.4 (6.5,13.5)	33.6 (29.4,38.0)	0.0 (N/A,N/A)	19.2 (13.8,26.1)	26.7 (20.5,34.0)
500 to 1,000	24.7 (22.0,27.6)	26.5 (20.7,33.1)	31.1 (26.4,36.3)	0.0 (N/A,N/A)	13.1 (8.4,19.9)	20.6 (15.5,26.9)
1,001 to 2,000	18.2 (15.8,20.9)	30.0 (24.5,36.2)	16.1 (13.0,19.9)	0.0 (N/A,N/A)	13.1 (8.3,20.2)	19.1 (14.4,24.9)
2,001 to 3,000	7.9 (6.4,9.7)	15.3 (11.6,19.9)	6.2 (4.1,9.3)	0.0 (N/A,N/A)	3.0* (1.3,6.8)	7.6 (4.9,11.8)
More than 3,000	7.0 (5.6,8.8)	9.4 (6.0,14.6)	6.0 (4.4,8.1)	0.0 (N/A,N/A)	11.1 (7.2,16.9)	12.2 (8.8,16.7)
Not applicable	20.1 (18.5,21.8)	9.4 (6.4,13.6)	7.1 (5.3,9.4)	100.0 (N/A,N/A)	40.4 (33.5,47.7)	13.7 (9.8,18.9)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 47.3***Number of High School Seniors Recruiter Individually Prospects in Recruiting Market: Army Recruiters by Location***

47. Approximately how many high school seniors do you individually prospect in your recruiting market?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	54	7	6	6	16	21
Responding on Item	5,868	1,311	1,270	1,110	913	1,263
Less than 500	32.1 (29.6,34.7)	34.7 (28.9,41.0)	40.8 (34.9,47.0)	27.2 (22.0,33.2)	21.2 (17.4,25.5)	32.8 (27.6,38.4)
500 to 1,000	35.2 (32.4,38.2)	31.0 (26.4,36.1)	32.1 (26.5,38.3)	37.1 (31.7,42.8)	38.3 (32.8,44.2)	38.9 (33.2,45.0)
1,001 to 2,000	14.4 (12.7,16.3)	14.8 (11.4,19.1)	13.8 (10.6,17.7)	14.6 (10.9,19.1)	17.6 (14.0,22.0)	12.3 (8.7,17.0)
2,001 to 3,000	6.6 (5.2,8.3)	9.3 (5.9,14.2)	4.1* (2.2,7.5)	8.9 (6.2,12.6)	8.4 (5.8,12.0)	2.9* (1.2,6.9)
More than 3,000	3.7 (2.8,4.8)	3.7* (1.7,8.1)	1.8* (0.8,4.3)	3.8* (2.0,6.8)	4.0 (2.2,6.9)	5.3 (3.2,8.6)
Not applicable	8.0 (6.8,9.3)	6.5 (4.0,10.3)	7.3 (4.7,11.4)	8.5 (5.7,12.4)	10.6 (7.8,14.2)	7.8 (4.9,12.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 47.4***Number of High School Seniors Recruiter Individually Prospects in Recruiting Market: Navy or Marine Corps Recruiters by Location***

47. Approximately how many high school seniors do you individually prospect in your recruiting market?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	50	11	18	17	4	18	15	3
Responding on Item	4,372	956	1,060	1,132	1,204	2,045	927	1,118
Less than 500	26.4 (24.2,28.8)	24.8 (20.3,30.0)	33.3 (27.5,39.7)	20.8 (17.2,24.9)	27.4 (22.8,32.6)	17.9 (15.7,20.3)	15.8 (12.5,19.8)	19.6 (16.7,22.8)
500 to 1,000	37.4 (34.9,40.0)	39.0 (32.8,45.6)	35.4 (31.2,39.9)	37.4 (32.0,43.0)	37.7 (32.1,43.8)	52.1 (48.7,55.4)	56.1 (51.9,60.2)	48.8 (44.4,53.1)
1,001 to 2,000	17.3 (15.6,19.1)	16.7 (13.0,21.1)	14.6 (11.4,18.4)	19.6 (16.0,23.9)	18.2 (14.5,22.5)	11.6 (10.1,13.4)	8.9 (6.8,11.6)	13.9 (11.5,16.6)
2,001 to 3,000	6.5 (5.1,8.1)	6.5 (4.0,10.4)	4.6 (2.8,7.5)	9.1 (6.5,12.5)	5.7 (3.9,8.3)	4.8 (3.6,6.3)	4.3 (2.8,6.5)	5.2 (3.6,7.4)
More than 3,000	4.4 (3.5,5.5)	4.9 (3.1,7.7)	2.5* (1.3,4.7)	5.7 (3.5,9.0)	4.6 (2.9,7.3)	2.6 (1.8,3.8)	3.6 (2.4,5.6)	1.7* (0.8,3.5)
Not applicable	8.0 (6.8,9.5)	8.1 (5.6,11.7)	9.6 (6.7,13.6)	7.6 (4.7,11.9)	6.4 (4.4,9.2)	11.0 (9.2,13.2)	11.2 (8.8,14.3)	10.9 (8.5,13.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 48.1

***Recruiter Rating of the Prospect of Graduating Seniors in Recruiting Market Finding a Full-Time Job With Satisfactory Career Potential:
Recruiters by Active Component***

48. How would you rate the prospect of graduating seniors in your recruiting market finding a full-time job with satisfactory career potential?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	196	193	65	67	24	36	5
Responding on Item	12,482	12,140	5,389	4,004	1,813	934	342
Possible for nearly all	13.4 (12.4,14.5)	13.2 (12.1,14.3)	13.9 (12.1,15.8)	13.0 (11.3,15.0)	9.9 (8.0,12.3)	16.3 (13.7,19.3)	21.6 (17.1,27.0)
Possible for most	29.0 (27.7,30.5)	28.7 (27.3,30.1)	28.7 (26.4,31.1)	27.3 (24.9,29.9)	29.8 (27.1,32.7)	31.8 (27.5,36.4)	42.6 (36.4,49.1)
Possible for some	42.4 (40.8,44.0)	42.8 (41.2,44.4)	41.9 (38.9,44.9)	44.0 (41.9,46.1)	45.5 (42.1,49.0)	37.9 (33.6,42.3)	29.0 (24.2,34.3)
Possible for very few to none	14.9 (13.8,16.2)	15.2 (14.0,16.4)	15.4 (13.3,17.7)	15.5 (13.7,17.4)	14.6 (12.7,16.8)	13.8 (10.9,17.3)	6.8 (4.6,10.0)
Not applicable	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.2* (0.1,0.7)	0.2* (0.1,0.6)	0.2* (0.0,0.7)	0.3* (0.1,1.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 48.2

***Recruiter Rating of the Prospect of Graduating Seniors in Recruiting Market Finding a Full-Time Job With Satisfactory Career Potential:
Recruiters by Reserve and Guard Component***

48. How would you rate the prospect of graduating seniors in your recruiting market finding a full-time job with satisfactory career potential?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	70	6	27	18	0	19
Responding on Item	3,875	1,183	2,222	0	164	306
Possible for nearly all	14.0 (11.9,16.5)	15.4 (11.2,20.8)	12.8 (10.2,15.9)	NR (NR,NR)	13.6* (7.9,22.4)	18.0 (13.0,24.5)
Possible for most	32.8 (29.8,35.9)	30.9 (24.8,37.7)	33.2 (29.8,36.8)	NR (NR,NR)	37.3* (28.5,47.0)	35.1 (28.7,42.1)
Possible for some	40.1 (37.7,42.6)	41.3 (34.6,48.4)	40.5 (37.1,44.1)	NR (NR,NR)	37.3* (28.9,46.6)	34.2 (26.9,42.4)
Possible for very few to none	12.3 (10.2,14.8)	11.9 (8.7,16.1)	13.3 (10.3,17.0)	NR (NR,NR)	8.5* (4.5,15.4)	9.0 (5.3,14.9)
Not applicable	0.7* (0.4,1.4)	0.5* (0.1,2.6)	0.2* (0.0,1.3)	NR (NR,NR)	3.4* (1.2,9.2)	3.6* (1.7,7.7)

* Low precision and/or unweighted denominator size between 30 and 59. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 48.3***Recruiter Rating of the Prospect of Graduating Seniors in Recruiting Market Finding a Full-Time Job With Satisfactory Career Potential: Army Recruiters by Location***

48. How would you rate the prospect of graduating seniors in your recruiting market finding a full-time job with satisfactory career potential?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	65	13	6	11	16	21
Responding on Item	5,389	1,220	1,176	1,011	816	1,165
Possible for nearly all	13.9 (12.1,15.8)	12.9 (8.8,18.7)	12.4 (9.0,16.8)	10.8 (7.7,15.1)	20.7 (16.8,25.2)	14.2 (10.1,19.7)
Possible for most	28.7 (26.4,31.1)	30.4 (25.0,36.4)	26.7 (20.2,34.5)	32.0 (25.9,38.7)	32.5 (27.5,38.0)	23.6 (18.0,30.2)
Possible for some	41.9 (38.9,44.9)	41.8 (36.4,47.4)	48.0 (40.9,55.2)	39.2 (33.6,45.1)	38.4 (32.4,44.9)	40.4 (34.7,46.4)
Possible for very few to none	15.4 (13.3,17.7)	14.9 (10.0,21.7)	12.4 (8.3,18.1)	18.0 (13.8,23.2)	8.4 (5.8,12.0)	21.3 (16.5,27.2)
Not applicable	0.2* (0.1,0.7)	0.0 (N/A,N/A)	0.5* (0.1,2.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 48.4***Recruiter Rating of the Prospect of Graduating Seniors in Recruiting Market Finding a Full-Time Job With Satisfactory Career Potential: Navy or Marine Corps Recruiters by Location***

48. How would you rate the prospect of graduating seniors in your recruiting market finding a full-time job with satisfactory career potential?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	67	19	18	21	8	24	18	6
Responding on Item	4,004	870	958	1,042	1,123	1,813	820	994
Possible for nearly all	13.0 (11.3,15.0)	8.0 (5.9,10.9)	10.1 (7.3,13.9)	18.4 (14.9,22.7)	14.5 (11.6,18.0)	9.9 (8.0,12.3)	10.8 (7.5,15.4)	9.2 (7.3,11.6)
Possible for most	27.3 (24.9,29.9)	29.9 (24.5,36.0)	24.4 (19.6,30.0)	30.7 (26.8,35.0)	24.1 (19.8,28.8)	29.8 (27.1,32.7)	32.5 (28.7,36.5)	27.6 (23.7,31.8)
Possible for some	44.0 (41.9,46.1)	47.3 (42.3,52.4)	41.9 (36.4,47.7)	39.3 (34.7,44.2)	47.7 (42.9,52.6)	45.5 (42.1,49.0)	43.3 (38.2,48.5)	47.4 (42.7,52.1)
Possible for very few to none	15.5 (13.7,17.4)	14.3 (10.6,18.9)	23.5 (18.6,29.3)	11.5 (8.5,15.3)	13.4 (10.5,16.8)	14.6 (12.7,16.8)	13.4 (10.2,17.4)	15.6 (12.9,18.8)
Not applicable	0.2* (0.1,0.6)	0.5* (0.1,2.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,1.8)	0.2* (0.0,0.7)	0.0 (N/A,N/A)	0.3* (0.1,1.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 49.1***Starting Military Pay Compared to Civilian Pay for Recent High School Graduates in Area: Recruiters by Active Component***

49. Compared to civilian pay for recent high school graduates in your local area, starting military pay is:

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	220	219	80	75	26	36	2
Responding on Item	12,458	12,113	5,374	3,995	1,811	934	344
Higher	24.6 (23.2,26.2)	24.7 (23.2,26.3)	23.9 (21.5,26.6)	25.7 (23.0,28.6)	25.0 (21.8,28.6)	24.0 (20.8,27.5)	22.7 (18.1,28.1)
About the same	32.6 (31.2,34.1)	32.7 (31.2,34.2)	32.8 (30.3,35.3)	31.3 (28.8,33.9)	34.0 (30.9,37.3)	35.4 (31.9,39.0)	30.1 (24.8,36.0)
Lower	42.5 (40.9,44.0)	42.3 (40.8,43.9)	42.8 (40.4,45.4)	42.8 (39.8,45.9)	40.8 (37.7,44.0)	40.3 (36.9,43.9)	47.2 (39.7,54.9)
Not applicable	0.3* (0.2,0.6)	0.3* (0.2,0.6)	0.5* (0.2,1.1)	0.2* (0.1,0.6)	0.2* (0.0,0.8)	0.3* (0.1,1.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 49.2***Starting Military Pay Compared to Civilian Pay for Recent High School Graduates in Area: Recruiters by Reserve and Guard Component***

49. Compared to civilian pay for recent high school graduates in your local area, starting military pay is:

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	62	6	27	18	0	11
Responding on Item	3,883	1,183	2,222	0	164	314
Higher	17.8 (15.6,20.3)	23.4 (18.7,28.8)	15.2 (12.2,18.7)	NR (NR,NR)	8.5* (4.5,15.4)	20.2 (15.1,26.5)
About the same	28.4 (25.6,31.3)	33.8 (28.3,39.8)	25.6 (21.6,30.0)	NR (NR,NR)	27.1* (18.8,37.4)	28.1 (21.4,35.9)
Lower	51.6 (48.0,55.1)	41.8 (36.0,47.8)	56.6 (51.1,62.0)	NR (NR,NR)	61.0* (50.6,70.6)	47.4 (40.3,54.6)
Not applicable	2.3 (1.5,3.6)	1.0* (0.3,3.3)	2.6* (1.4,4.7)	NR (NR,NR)	3.4* (1.2,9.2)	4.4* (2.2,8.7)

* Low precision and/or unweighted denominator size between 30 and 59. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 49.3***Starting Military Pay Compared to Civilian Pay for Recent High School Graduates in Area: Army Recruiters by Location***

49. Compared to civilian pay for recent high school graduates in your local area, starting military pay is:

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	80	13	6	11	16	36
Responding on Item	5,374	1,220	1,176	1,011	816	1,149
Higher	23.9 (21.5,26.6)	19.9 (15.9,24.6)	27.2 (21.7,33.6)	27.3 (21.8,33.6)	19.2 (14.6,24.8)	25.2 (20.2,31.0)
About the same	32.8 (30.3,35.3)	34.3 (29.3,39.7)	34.7 (28.7,41.2)	33.5 (26.3,41.6)	26.6 (22.1,31.7)	32.9 (28.0,38.1)
Lower	42.8 (40.4,45.4)	45.8 (40.0,51.7)	37.1 (30.8,43.9)	39.2 (33.8,44.9)	53.2 (47.7,58.6)	41.4 (35.9,47.2)
Not applicable	0.5* (0.2,1.1)	0.0 (N/A,N/A)	1.0* (0.3,3.3)	0.0 (N/A,N/A)	1.0* (0.2,4.6)	0.5* (0.1,2.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 49.4***Starting Military Pay Compared to Civilian Pay for Recent High School Graduates in Area: Navy or Marine Corps Recruiters by Location***

49. Compared to civilian pay for recent high school graduates in your local area, starting military pay is:

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	75	19	18	25	12	26	12	14
Responding on Item	3,995	870	958	1,038	1,118	1,811	826	985
Higher	25.7 (23.0,28.6)	21.9 (17.4,27.1)	34.6 (28.6,41.1)	22.6 (18.7,27.1)	24.1 (20.2,28.5)	25.0 (21.8,28.6)	20.0 (16.2,24.4)	29.2 (25.1,33.8)
About the same	31.3 (28.8,33.9)	30.8 (25.9,36.2)	33.2 (27.8,39.1)	29.2 (24.4,34.6)	32.2 (27.3,37.5)	34.0 (30.9,37.3)	36.7 (31.9,41.7)	31.7 (27.6,36.1)
Lower	42.8 (39.8,45.9)	46.9 (41.1,52.7)	32.3 (26.6,38.5)	48.2 (41.7,54.6)	43.3 (38.1,48.7)	40.8 (37.7,44.0)	43.0 (38.3,47.7)	39.0 (34.9,43.4)
Not applicable	0.2* (0.1,0.6)	0.5* (0.1,2.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,1.8)	0.2* (0.0,0.8)	0.4* (0.1,1.6)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50a.1**Agreement That Recruiter Can Talk to Seniors at Recruiter's High Schools Anytime: Recruiters by Active Component**

50a. To what extent do you agree or disagree with the following statements about working with schools? I can talk to seniors at my high schools anytime

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	175	175	72	54	12	36	0
Responding on Item	12,503	12,157	5,382	4,016	1,825	934	346
Strongly agree	9.2 (8.2,10.2)	9.2 (8.3,10.3)	10.3 (8.7,12.2)	8.5 (7.1,10.3)	8.6 (6.7,11.0)	7.5 (5.7,9.7)	6.1 (3.8,9.6)
Agree	33.8 (32.1,35.5)	33.9 (32.2,35.7)	33.5 (30.8,36.4)	34.3 (31.2,37.6)	35.1 (31.8,38.6)	32.0 (28.7,35.6)	30.5 (25.0,36.6)
Neither agree nor disagree	14.2 (13.0,15.5)	13.9 (12.7,15.2)	13.7 (11.7,15.9)	13.6 (11.4,16.2)	15.0 (12.8,17.5)	14.4 (11.6,17.7)	23.8 (19.4,28.8)
Disagree	31.6 (30.2,33.0)	31.6 (30.1,33.0)	31.2 (28.8,33.7)	32.5 (30.2,35.0)	29.5 (26.1,33.1)	33.7 (30.0,37.7)	32.3 (26.9,38.3)
Strongly disagree	11.1 (10.1,12.2)	11.2 (10.2,12.3)	11.3 (9.6,13.3)	10.7 (9.0,12.6)	11.7 (9.8,14.0)	12.4 (10.3,15.0)	5.5 (3.5,8.5)
Not applicable	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.1* (0.0,0.5)	0.3* (0.1,0.8)	0.2* (0.0,0.7)	0.0 (N/A,N/A)	1.8* (0.8,4.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50a.2***Agreement That Recruiter Can Talk to Seniors at Recruiter's High Schools Anytime: Recruiters by Reserve and Guard Component***

50a. To what extent do you agree or disagree with the following statements about working with schools? I can talk to seniors at my high schools anytime

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	56	0	27	18	0	11
Responding on Item	3,889	1,189	2,222	0	164	314
Strongly agree	7.6 (6.1,9.5)	4.5 (2.6,7.5)	10.0 (7.7,12.9)	NR (NR,NR)	3.4* (1.2,9.1)	5.3* (2.8,9.6)
Agree	36.2 (33.0,39.6)	36.1 (30.1,42.6)	37.7 (33.2,42.4)	NR (NR,NR)	28.8* (21.1,38.0)	29.8 (23.7,36.8)
Neither agree nor disagree	13.4 (11.4,15.7)	15.8 (12.2,20.3)	12.6 (9.7,16.2)	NR (NR,NR)	8.5* (4.5,15.4)	13.2 (9.1,18.6)
Disagree	31.7 (28.5,35.2)	32.2 (26.7,38.2)	29.6 (25.1,34.6)	NR (NR,NR)	37.3* (28.6,46.9)	42.1 (35.9,48.6)
Strongly disagree	10.7 (9.1,12.7)	11.4 (8.4,15.3)	10.0 (7.7,12.8)	NR (NR,NR)	18.6* (12.0,27.8)	9.7 (6.0,15.1)
Not applicable	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.2* (0.0,1.3)	NR (NR,NR)	3.4* (1.2,9.3)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50a.3***Agreement That Recruiter Can Talk to Seniors at Recruiter's High Schools Anytime: Army Recruiters by Location***

50a. To what extent do you agree or disagree with the following statements about working with schools? I can talk to seniors at my high schools anytime

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	72	13	12	11	12	26
Responding on Item	5,382	1,220	1,171	1,011	820	1,160
Strongly agree	10.3 (8.7,12.2)	8.5 (5.6,12.6)	11.4 (8.1,15.9)	8.8 (5.8,13.0)	10.8 (7.7,14.9)	12.1 (8.3,17.2)
Agree	33.5 (30.8,36.4)	28.4 (23.4,33.9)	30.4 (23.8,37.8)	38.7 (31.6,46.2)	32.4 (27.0,38.2)	38.4 (31.9,45.3)
Neither agree nor disagree	13.7 (11.7,15.9)	10.5 (7.3,14.8)	14.4 (11.1,18.6)	19.1 (13.8,25.8)	16.2 (11.9,21.7)	9.8 (6.3,14.9)
Disagree	31.2 (28.8,33.7)	40.3 (34.1,46.9)	31.3 (24.9,38.7)	25.3 (20.0,31.4)	31.4 (26.1,37.2)	26.3 (21.4,32.0)
Strongly disagree	11.3 (9.6,13.3)	12.4 (9.2,16.6)	12.4 (8.9,17.1)	7.7 (4.6,12.7)	9.3 (6.9,12.5)	13.4 (10.1,17.6)
Not applicable	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.5* (0.1,2.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50a.4***Agreement That Recruiter Can Talk to Seniors at Recruiter's High Schools Anytime: Navy or Marine Corps Recruiters by Location***

50a. To what extent do you agree or disagree with the following statements about working with schools? I can talk to seniors at my high schools anytime

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	54	11	14	21	8	12	9	3
Responding on Item	4,016	878	963	1,042	1,123	1,825	829	996
Strongly agree	8.5 (7.1,10.3)	7.5 (5.0,11.2)	9.2 (6.6,12.6)	7.0 (4.7,10.2)	10.3 (7.7,13.7)	8.6 (6.7,11.0)	5.9 (3.7,9.3)	10.8 (8.4,13.8)
Agree	34.3 (31.2,37.6)	30.5 (25.9,35.6)	35.8 (29.7,42.4)	34.0 (28.7,39.7)	36.6 (31.4,42.3)	35.1 (31.8,38.6)	37.3 (32.7,42.1)	33.3 (29.7,37.2)
Neither agree nor disagree	13.6 (11.4,16.2)	14.6 (11.0,19.1)	11.9 (8.4,16.6)	13.1 (10.0,17.0)	14.9 (11.6,19.0)	15.0 (12.8,17.5)	16.6 (13.2,20.7)	13.6 (10.9,16.9)
Disagree	32.5 (30.2,35.0)	35.0 (29.3,41.0)	34.4 (29.0,40.2)	34.0 (29.3,39.1)	27.1 (22.6,32.2)	29.5 (26.1,33.1)	29.2 (24.5,34.3)	29.7 (25.7,34.1)
Strongly disagree	10.7 (9.0,12.6)	11.5 (8.3,15.8)	8.3 (5.8,11.7)	11.9 (8.4,16.7)	11.1 (8.5,14.3)	11.7 (9.8,14.0)	11.1 (8.4,14.5)	12.2 (9.6,15.5)
Not applicable	0.3* (0.1,0.8)	0.9* (0.3,2.7)	0.5* (0.1,2.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.2* (0.0,0.7)	0.0 (N/A,N/A)	0.3* (0.1,1.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50b.1***Agreement That Schools Make High School Directory Information Available: Recruiters by Active Component***

50b. To what extent do you agree or disagree with the following statements about working with schools? My schools make high school directory information available to me

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	199	200	88	54	15	41	0
Responding on Item	12,479	12,132	5,366	4,016	1,822	928	346
Strongly agree	6.4 (5.6,7.3)	6.5 (5.7,7.4)	7.2 (5.8,9.0)	6.4 (5.2,7.8)	5.7 (4.4,7.3)	4.7 (3.3,6.7)	1.8* (0.8,4.2)
Agree	29.7 (28.4,31.0)	29.8 (28.5,31.2)	29.4 (27.3,31.6)	30.0 (27.4,32.6)	29.2 (25.9,32.9)	33.1 (29.5,36.8)	24.4 (20.0,29.5)
Neither agree nor disagree	15.2 (14.1,16.4)	14.6 (13.5,15.8)	13.6 (11.6,15.9)	15.1 (13.4,17.0)	16.0 (13.8,18.5)	15.6 (13.0,18.5)	35.4 (29.7,41.5)
Disagree	25.9 (24.3,27.6)	25.9 (24.3,27.7)	25.2 (22.4,28.3)	26.4 (23.9,29.1)	26.9 (23.9,30.1)	26.1 (23.1,29.3)	25.0 (20.5,30.1)
Strongly disagree	22.2 (20.8,23.6)	22.6 (21.2,24.1)	24.2 (21.8,26.8)	21.6 (19.5,23.9)	21.2 (18.5,24.2)	20.6 (17.4,24.1)	6.1 (3.8,9.7)
Not applicable	0.7 (0.5,0.9)	0.5 (0.3,0.8)	0.4* (0.2,0.9)	0.5* (0.3,1.1)	1.0* (0.5,1.8)	0.0 (N/A,N/A)	7.3 (4.9,10.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50b.2***Agreement That Schools Make High School Directory Information Available: Recruiters by Reserve and Guard Component***

50b. To what extent do you agree or disagree with the following statements about working with schools? My schools make high school directory information available to me

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	62	0	27	18	0	17
Responding on Item	3,884	1,189	2,222	0	164	309
Strongly agree	4.9 (3.6,6.7)	4.5 (2.5,7.7)	5.7 (3.9,8.2)	NR (NR,NR)	1.7* (0.4,6.7)	2.7* (1.1,6.4)
Agree	29.9 (26.9,33.2)	33.7 (27.0,41.1)	28.9 (25.0,33.2)	NR (NR,NR)	32.2* (23.3,42.7)	21.4 (15.7,28.6)
Neither agree nor disagree	17.4 (14.9,20.2)	14.4 (10.2,19.8)	17.5 (14.5,21.1)	NR (NR,NR)	22.0* (15.1,31.0)	25.0 (19.4,31.6)
Disagree	28.6 (25.9,31.5)	25.3 (19.0,32.7)	30.3 (27.3,33.5)	NR (NR,NR)	27.1* (18.9,37.2)	30.4 (23.9,37.7)
Strongly disagree	18.4 (16.1,21.0)	22.3 (16.8,29.0)	17.1 (14.2,20.4)	NR (NR,NR)	13.6* (7.7,22.9)	16.1 (10.3,24.3)
Not applicable	0.8* (0.4,1.4)	0.0 (N/A,N/A)	0.5* (0.1,1.6)	NR (NR,NR)	3.4* (1.2,9.3)	4.5* (2.0,9.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50b.3***Agreement That Schools Make High School Directory Information Available: Army Recruiters by Location***

50b. To what extent do you agree or disagree with the following statements about working with schools? My schools make high school directory information available to me

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	88	25	12	11	16	26
Responding on Item	5,366	1,208	1,171	1,011	816	1,160
Strongly agree	7.2 (5.8,9.0)	3.5* (1.9,6.6)	9.0 (5.9,13.4)	6.2 (3.5,10.6)	7.9 (5.0,12.2)	9.8 (6.7,14.2)
Agree	29.4 (27.3,31.6)	20.1 (15.8,25.3)	24.9 (18.5,32.7)	40.2 (34.3,46.4)	33.5 (28.1,39.4)	31.3 (25.7,37.4)
Neither agree nor disagree	13.6 (11.6,15.9)	10.1 (6.8,14.7)	16.9 (12.2,22.9)	20.1 (15.4,25.9)	15.3 (11.7,19.7)	7.1 (4.5,11.2)
Disagree	25.2 (22.4,28.3)	28.1 (21.8,35.5)	28.4 (22.8,34.7)	22.7 (16.7,30.0)	21.2 (17.2,25.9)	24.1 (19.0,30.0)
Strongly disagree	24.2 (21.8,26.8)	37.2 (30.9,43.9)	20.9 (15.8,27.1)	10.8 (7.5,15.5)	21.2 (17.1,25.9)	27.7 (22.2,33.9)
Not applicable	0.4* (0.2,0.9)	1.0* (0.3,3.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.0* (0.3,3.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50b.4***Agreement That Schools Make High School Directory Information Available: Navy or Marine Corps Recruiters by Location***

50b. To what extent do you agree or disagree with the following statements about working with schools? My schools make high school directory information available to me

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	54	11	14	21	8	15	12	3
Responding on Item	4,016	878	963	1,042	1,123	1,822	826	996
Strongly agree	6.4 (5.2,7.8)	4.0 (2.4,6.6)	7.8 (5.1,11.7)	6.2 (4.2,9.0)	7.3 (4.9,10.5)	5.7 (4.4,7.3)	5.6 (3.8,8.0)	5.8 (4.2,8.0)
Agree	30.0 (27.4,32.6)	23.9 (19.5,28.9)	28.9 (23.3,35.3)	30.7 (25.3,36.7)	35.1 (30.1,40.4)	29.2 (25.9,32.9)	30.0 (25.9,34.5)	28.6 (24.4,33.2)
Neither agree nor disagree	15.1 (13.4,17.0)	15.9 (12.6,20.0)	15.1 (11.5,19.7)	15.2 (11.9,19.1)	14.5 (10.7,19.4)	16.0 (13.8,18.5)	15.6 (12.8,18.8)	16.4 (13.4,19.9)
Disagree	26.4 (23.9,29.1)	29.7 (24.5,35.4)	24.8 (20.7,29.4)	27.5 (23.1,32.3)	23.7 (19.4,28.6)	26.9 (23.9,30.1)	28.5 (24.5,32.9)	25.6 (21.9,29.6)
Strongly disagree	21.6 (19.5,23.9)	26.1 (22.0,30.7)	22.0 (17.1,27.9)	20.1 (16.4,24.3)	19.5 (15.6,24.0)	21.2 (18.5,24.2)	19.3 (16.1,22.9)	22.8 (19.2,26.9)
Not applicable	0.5* (0.3,1.1)	0.4* (0.1,2.1)	1.4* (0.5,3.5)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	1.0* (0.5,1.8)	1.1* (0.5,2.7)	0.8* (0.3,2.0)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50c.1***Agreement That Recruiter Can Display Posters, Brochures, Etc., in Schools: Recruiters by Active Component***

50c. To what extent do you agree or disagree with the following statements about working with schools? I can display posters, brochures, etc., in my schools

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	204	204	86	58	18	41	0
Responding on Item	12,474	12,128	5,368	4,012	1,819	928	346
Strongly agree	12.1 (11.0,13.2)	12.3 (11.2,13.4)	11.7 (9.9,13.7)	12.3 (10.4,14.4)	13.2 (10.9,15.7)	13.9 (11.7,16.5)	6.1 (3.7,9.8)
Agree	59.5 (57.6,61.3)	59.1 (57.2,61.0)	57.2 (53.8,60.6)	61.2 (58.1,64.2)	59.3 (55.6,62.8)	60.8 (56.4,65.1)	72.0 (66.1,77.1)
Neither agree nor disagree	14.6 (13.4,15.8)	14.5 (13.3,15.8)	15.4 (13.5,17.7)	13.4 (11.2,15.8)	15.1 (13.1,17.3)	13.3 (10.8,16.3)	15.2 (11.8,19.5)
Disagree	10.0 (9.0,11.1)	10.1 (9.1,11.2)	11.2 (9.4,13.3)	9.0 (7.3,11.0)	10.1 (8.3,12.3)	8.9 (7.1,11.1)	6.1 (4.1,9.1)
Strongly disagree	3.8 (3.1,4.5)	3.9 (3.2,4.6)	4.5 (3.4,5.8)	4.0 (3.0,5.2)	2.2 (1.5,3.4)	3.1 (2.0,4.6)	0.6* (0.2,2.5)
Not applicable	0.1* (0.0,0.2)	0.1* (0.0,0.2)	0.0 (N/A,N/A)	0.2* (0.1,0.7)	0.2* (0.0,0.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50c.2***Agreement That Recruiter Can Display Posters, Brochures, Etc., in Schools: Recruiters by Reserve and Guard Component***

50c. To what extent do you agree or disagree with the following statements about working with schools? I can display posters, brochures, etc., in my schools

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	69	0	37	18	0	14
Responding on Item	3,876	1,189	2,211	0	164	311
Strongly agree	12.0 (9.9,14.4)	6.9 (4.4,10.8)	15.2 (12.3,18.7)	NR (NR,NR)	8.5* (4.5,15.3)	9.7 (6.4,14.6)
Agree	63.8 (60.6,66.9)	61.9 (54.3,68.9)	63.3 (58.6,67.9)	NR (NR,NR)	71.2* (60.5,80.0)	70.8 (63.0,77.5)
Neither agree nor disagree	10.7 (8.7,13.0)	14.9 (10.4,20.8)	8.8 (6.2,12.3)	NR (NR,NR)	8.5* (4.5,15.3)	8.9 (5.7,13.6)
Disagree	9.8 (8.1,11.8)	12.4 (8.3,18.0)	9.1 (7.0,11.6)	NR (NR,NR)	6.8* (3.3,13.4)	7.1 (3.9,12.4)
Strongly disagree	3.7 (2.6,5.2)	4.0* (2.1,7.5)	3.6 (2.2,5.9)	NR (NR,NR)	3.4* (1.2,9.1)	3.5* (1.2,10.0)
Not applicable	0.1* (0.0,0.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	NR (NR,NR)	1.7* (0.4,6.8)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50c.3***Agreement That Recruiter Can Display Posters, Brochures, Etc., in Schools: Army Recruiters by Location***

50c. To what extent do you agree or disagree with the following statements about working with schools? I can display posters, brochures, etc., in my schools

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	86	19	12	11	20	26
Responding on Item	5,368	1,214	1,171	1,011	812	1,160
Strongly agree	11.7 (9.9,13.7)	8.5 (5.3,13.4)	16.4 (13.0,20.5)	12.9 (9.1,17.9)	9.4 (6.4,13.5)	10.7 (7.7,14.8)
Agree	57.2 (53.8,60.6)	50.5 (41.9,59.0)	56.7 (49.4,63.7)	57.2 (49.2,64.8)	57.4 (52.7,62.0)	64.7 (58.5,70.5)
Neither agree nor disagree	15.4 (13.5,17.7)	18.5 (13.6,24.6)	16.4 (11.5,22.9)	15.5 (10.4,22.4)	16.8 (13.4,21.0)	10.3 (6.9,15.0)
Disagree	11.2 (9.4,13.3)	16.5 (12.2,22.0)	6.0 (3.6,9.8)	9.8 (6.1,15.3)	11.9 (8.9,15.7)	11.6 (8.4,15.9)
Strongly disagree	4.5 (3.4,5.8)	6.0 (3.7,9.6)	4.5* (2.4,8.3)	4.6 (2.6,8.1)	4.5 (2.5,7.8)	2.7* (1.3,5.5)
Not applicable	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50c.4***Agreement That Recruiter Can Display Posters, Brochures, Etc., in Schools: Navy or Marine Corps Recruiters by Location***

50c. To what extent do you agree or disagree with the following statements about working with schools? I can display posters, brochures, etc., in my schools

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	58	15	14	21	8	18	12	6
Responding on Item	4,012	874	963	1,042	1,123	1,819	826	994
Strongly agree	12.3 (10.4,14.4)	8.9 (6.2,12.6)	13.8 (10.0,18.7)	11.5 (8.2,15.8)	14.5 (11.1,18.8)	13.2 (10.9,15.7)	12.2 (9.2,16.1)	13.9 (10.9,17.7)
Agree	61.2 (58.1,64.2)	58.7 (52.8,64.3)	65.1 (58.1,71.5)	54.9 (50.0,59.7)	65.3 (59.7,70.5)	59.3 (55.6,62.8)	58.5 (53.3,63.5)	59.9 (55.2,64.4)
Neither agree nor disagree	13.4 (11.2,15.8)	16.9 (13.4,21.1)	11.0 (7.7,15.5)	16.8 (13.5,20.8)	9.5 (6.5,13.8)	15.1 (13.1,17.3)	18.2 (14.9,21.9)	12.5 (9.9,15.8)
Disagree	9.0 (7.3,11.0)	10.7 (7.6,14.8)	6.9 (3.9,11.9)	11.9 (8.9,15.7)	6.9 (4.5,10.3)	10.1 (8.3,12.3)	8.9 (6.6,11.9)	11.1 (8.7,14.1)
Strongly disagree	4.0 (3.0,5.2)	4.4* (2.5,7.9)	2.8* (1.4,5.3)	4.9 (3.2,7.5)	3.8 (2.4,6.1)	2.2 (1.5,3.4)	2.2* (1.2,4.1)	2.2 (1.3,3.7)
Not applicable	0.2* (0.1,0.7)	0.4* (0.1,2.1)	0.5* (0.1,2.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.2* (0.0,0.7)	0.0 (N/A,N/A)	0.3* (0.1,1.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50d.1***Agreement That Recruiter Is Invited to Speak to Classes on Military Topics: Recruiters by Active Component***

50d. To what extent do you agree or disagree with the following statements about working with schools? I am invited to speak to classes on military topics (e.g., military history) in my schools

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	188	189	76	58	15	39	0
Responding on Item	12,490	12,144	5,378	4,012	1,822	931	346
Strongly agree	8.3 (7.4,9.2)	8.3 (7.4,9.3)	8.9 (7.4,10.5)	7.7 (6.2,9.5)	9.7 (8.0,11.9)	4.7 (3.2,6.8)	7.9 (5.4,11.6)
Agree	42.8 (41.3,44.3)	42.2 (40.7,43.8)	39.1 (36.6,41.6)	44.6 (41.9,47.2)	44.7 (41.0,48.4)	45.7 (41.4,50.1)	64.0 (57.5,70.1)
Neither agree nor disagree	19.6 (18.2,21.0)	19.7 (18.2,21.2)	20.3 (17.9,22.8)	18.9 (16.3,21.8)	20.4 (17.9,23.2)	18.0 (15.4,20.9)	17.1 (13.1,21.9)
Disagree	20.0 (18.7,21.4)	20.3 (19.0,21.7)	20.2 (18.1,22.4)	21.1 (18.7,23.7)	18.5 (15.8,21.5)	21.9 (19.2,24.8)	8.5 (5.8,12.3)
Strongly disagree	9.0 (8.1,10.0)	9.2 (8.3,10.2)	11.5 (9.7,13.5)	7.4 (6.2,8.8)	6.2 (4.8,8.0)	9.7 (7.5,12.5)	2.4* (1.2,5.0)
Not applicable	0.3* (0.2,0.5)	0.3* (0.2,0.5)	0.2* (0.1,0.7)	0.4* (0.2,0.9)	0.5* (0.2,1.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50d.2***Agreement That Recruiter Is Invited to Speak to Classes on Military Topics: Recruiters by Reserve and Guard Component***

50d. To what extent do you agree or disagree with the following statements about working with schools? I am invited to speak to classes on military topics (e.g., military history) in my schools

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	64	0	32	18	0	14
Responding on Item	3,881	1,189	2,217	0	164	311
Strongly agree	9.3 (7.5,11.4)	4.5 (2.5,7.7)	12.6 (9.9,15.9)	NR (NR,NR)	3.4* (1.2,9.1)	7.1 (4.2,11.8)
Agree	41.6 (39.1,44.1)	43.1 (37.2,49.2)	39.9 (36.0,44.0)	NR (NR,NR)	49.2* (38.9,59.5)	44.3 (35.8,53.1)
Neither agree nor disagree	18.5 (16.0,21.2)	21.8 (16.7,28.0)	16.4 (13.4,19.9)	NR (NR,NR)	20.3* (12.3,31.7)	19.5 (15.3,24.5)
Disagree	20.7 (18.4,23.2)	19.8 (16.0,24.3)	21.6 (18.4,25.3)	NR (NR,NR)	13.6* (7.9,22.4)	21.2 (15.5,28.4)
Strongly disagree	9.8 (8.0,12.0)	10.9 (7.3,15.9)	9.5 (7.4,12.2)	NR (NR,NR)	11.9* (6.4,21.0)	7.1* (3.5,13.9)
Not applicable	0.1* (0.1,0.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	NR (NR,NR)	1.7* (0.4,6.8)	0.9* (0.2,3.9)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50d.3***Agreement That Recruiter Is Invited to Speak to Classes on Military Topics: Army Recruiters by Location***

50d. To what extent do you agree or disagree with the following statements about working with schools? I am invited to speak to classes on military topics (e.g., military history) in my schools

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	76	13	12	11	16	26
Responding on Item	5,378	1,220	1,171	1,011	816	1,160
Strongly agree	8.9 (7.4,10.5)	7.0 (4.4,10.8)	11.4 (8.2,15.8)	7.7 (5.0,11.7)	7.4 (4.7,11.4)	10.3 (7.1,14.7)
Agree	39.1 (36.6,41.6)	27.4 (22.5,32.8)	44.3 (37.3,51.5)	44.9 (37.8,52.1)	38.4 (34.0,43.1)	41.5 (34.9,48.4)
Neither agree nor disagree	20.3 (17.9,22.8)	20.4 (15.6,26.2)	22.9 (17.0,30.0)	21.1 (15.9,27.6)	21.2 (16.7,26.5)	16.1 (12.4,20.6)
Disagree	20.2 (18.1,22.4)	28.9 (23.5,34.9)	11.9 (8.1,17.2)	18.6 (13.8,24.5)	19.7 (15.6,24.6)	21.0 (16.7,26.0)
Strongly disagree	11.5 (9.7,13.5)	15.9 (11.5,21.6)	9.5 (6.3,13.9)	7.2 (4.2,12.2)	13.3 (9.9,17.6)	11.2 (7.7,15.8)
Not applicable	0.2* (0.1,0.7)	0.5* (0.1,2.6)	0.0 (N/A,N/A)	0.5* (0.1,2.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50d.4***Agreement That Recruiter Is Invited to Speak to Classes on Military Topics: Navy or Marine Corps Recruiters by Location***

50d. To what extent do you agree or disagree with the following statements about working with schools? I am invited to speak to classes on military topics (e.g., military history) in my schools

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	58	15	14	21	8	15	9	6
Responding on Item	4,012	874	963	1,042	1,123	1,822	829	994
Strongly agree	7.7 (6.2,9.5)	7.1 (4.8,10.5)	9.6 (6.8,13.5)	7.8 (5.6,10.8)	6.5 (4.5,9.3)	9.7 (8.0,11.9)	11.1 (8.3,14.7)	8.6 (6.5,11.3)
Agree	44.6 (41.9,47.2)	34.7 (29.9,39.8)	54.6 (49.3,59.8)	38.5 (33.5,43.8)	49.6 (44.1,55.2)	44.7 (41.0,48.4)	42.4 (37.6,47.4)	46.5 (41.8,51.3)
Neither agree nor disagree	18.9 (16.3,21.8)	24.0 (19.1,29.8)	14.2 (10.2,19.5)	19.3 (15.5,23.6)	18.7 (14.3,24.1)	20.4 (17.9,23.2)	22.5 (19.0,26.4)	18.7 (15.5,22.3)
Disagree	21.1 (18.7,23.7)	24.0 (19.3,29.4)	16.5 (12.6,21.3)	24.6 (20.1,29.8)	18.7 (15.0,23.1)	18.5 (15.8,21.5)	16.6 (13.3,20.5)	20.1 (16.6,24.1)
Strongly disagree	7.4 (6.2,8.8)	9.3 (6.6,13.1)	4.6 (2.8,7.4)	9.4 (6.5,13.4)	6.5 (4.4,9.5)	6.2 (4.8,8.0)	7.4 (5.2,10.4)	5.3 (3.8,7.3)
Not applicable	0.4* (0.2,0.9)	0.9* (0.3,2.7)	0.5* (0.1,2.2)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.5* (0.2,1.1)	0.0 (N/A,N/A)	0.8* (0.3,2.0)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50e.1***Agreement That School Counselors Encourage Qualified Seniors to Talk to Recruiter About the Military as a Career: Recruiters by Active Component***

50e. To what extent do you agree or disagree with the following statements about working with schools? My school counselors encourage qualified seniors to talk to me about the military as a career

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	191	192	82	59	12	39	0
Responding on Item	12,486	12,140	5,372	4,012	1,825	931	346
Strongly agree	4.3 (3.7,4.9)	4.1 (3.5,4.8)	3.6 (2.7,4.6)	4.8 (3.7,6.2)	4.8 (3.6,6.5)	3.1 (1.9,4.8)	8.5 (5.9,12.3)
Agree	18.3 (17.1,19.5)	17.6 (16.4,18.9)	15.1 (13.2,17.2)	19.8 (17.6,22.2)	17.1 (14.9,19.5)	24.1 (21.0,27.6)	40.9 (35.0,47.0)
Neither agree nor disagree	21.0 (19.6,22.4)	20.9 (19.5,22.3)	19.1 (16.9,21.6)	22.0 (19.4,24.9)	22.2 (19.7,25.0)	23.3 (20.2,26.6)	24.4 (20.0,29.4)
Disagree	29.4 (27.9,30.8)	29.7 (28.2,31.2)	31.1 (28.4,33.8)	28.0 (25.7,30.4)	29.9 (27.5,32.4)	28.5 (25.6,31.7)	18.3 (14.4,22.9)
Strongly disagree	26.9 (25.3,28.4)	27.4 (25.8,29.0)	31.0 (28.4,33.6)	25.0 (22.2,28.0)	25.4 (22.9,28.0)	21.1 (18.6,23.8)	7.9 (5.3,11.7)
Not applicable	0.3 (0.2,0.6)	0.3 (0.2,0.6)	0.2* (0.1,0.8)	0.4* (0.2,0.9)	0.6* (0.3,1.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50e.2***Agreement That School Counselors Encourage Qualified Seniors to Talk to Recruiter About the Military as a Career: Recruiters by Reserve and Guard Component***

50e. To what extent do you agree or disagree with the following statements about working with schools? My school counselors encourage qualified seniors to talk to me about the military as a career

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	73	6	32	18	0	17
Responding on Item	3,873	1,183	2,217	0	164	309
Strongly agree	5.4 (4.1,7.1)	2.0* (0.8,4.7)	7.4 (5.2,10.3)	NR (NR,NR)	3.4* (1.2,9.1)	5.4* (2.9,9.7)
Agree	25.9 (22.9,29.1)	20.9 (15.3,27.9)	26.8 (23.4,30.6)	NR (NR,NR)	32.2* (24.0,41.6)	34.8 (27.7,42.7)
Neither agree nor disagree	21.6 (18.5,25.0)	18.9 (14.1,24.9)	21.4 (17.4,26.0)	NR (NR,NR)	35.6* (26.2,46.2)	25.9 (19.0,34.2)
Disagree	27.6 (24.8,30.6)	28.9 (24.0,34.2)	27.8 (24.3,31.6)	NR (NR,NR)	20.3* (14.3,28.0)	25.0 (17.7,34.0)
Strongly disagree	19.1 (16.9,21.5)	28.9 (22.6,36.0)	16.4 (13.7,19.4)	NR (NR,NR)	8.5* (4.4,15.6)	7.1* (3.5,14.2)
Not applicable	0.4* (0.2,1.1)	0.5* (0.1,2.6)	0.2* (0.0,1.3)	NR (NR,NR)	0.0* (N/A,N/A)	1.8* (0.6,5.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50e.3***Agreement That School Counselors Encourage Qualified Seniors to Talk to Recruiter About the Military as a Career: Army Recruiters by Location***

50e. To what extent do you agree or disagree with the following statements about working with schools? My school counselors encourage qualified seniors to talk to me about the military as a career

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	82	13	18	11	16	26
Responding on Item	5,372	1,220	1,165	1,011	816	1,160
Strongly agree	3.6 (2.7,4.6)	1.5* (0.5,4.1)	4.0* (2.2,7.1)	3.1* (1.5,6.2)	5.9 (3.5,9.7)	4.0* (2.1,7.5)
Agree	15.1 (13.2,17.2)	16.9 (13.1,21.6)	14.0 (10.5,18.4)	15.0 (11.0,20.0)	16.3 (12.3,21.1)	13.4 (9.1,19.4)
Neither agree nor disagree	19.1 (16.9,21.6)	14.4 (10.0,20.4)	17.0 (13.0,21.9)	29.4 (23.9,35.5)	22.2 (17.3,28.0)	15.2 (11.2,20.3)
Disagree	31.1 (28.4,33.8)	30.4 (24.0,37.5)	30.5 (24.8,36.9)	30.4 (24.9,36.5)	27.1 (22.4,32.4)	35.7 (30.3,41.6)
Strongly disagree	31.0 (28.4,33.6)	35.8 (30.1,41.9)	34.5 (29.5,39.9)	22.2 (17.4,27.8)	28.6 (23.7,34.0)	31.7 (26.8,37.1)
Not applicable	0.2* (0.1,0.8)	1.0* (0.3,3.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50e.4***Agreement That School Counselors Encourage Qualified Seniors to Talk to Recruiter About the Military as a Career: Navy or Marine Corps Recruiters by Location***

50e. To what extent do you agree or disagree with the following statements about working with schools? My school counselors encourage qualified seniors to talk to me about the military as a career

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	59	11	14	25	8	12	9	3
Responding on Item	4,012	878	963	1,038	1,123	1,825	829	996
Strongly agree	4.8 (3.7,6.2)	5.3 (3.5,8.0)	5.1 (3.1,8.2)	3.3 (1.9,5.6)	5.7 (3.6,8.9)	4.8 (3.6,6.5)	6.3 (4.3,9.0)	3.6 (2.2,5.8)
Agree	19.8 (17.6,22.2)	15.5 (11.8,20.0)	23.9 (19.3,29.2)	13.2 (9.4,18.1)	26.0 (22.1,30.3)	17.1 (14.9,19.5)	15.9 (13.3,18.8)	18.1 (15.0,21.6)
Neither agree nor disagree	22.0 (19.4,24.9)	22.1 (17.4,27.8)	17.9 (14.0,22.6)	26.3 (22.5,30.5)	21.8 (17.3,27.1)	22.2 (19.7,25.0)	19.6 (16.0,23.7)	24.4 (21.2,28.0)
Disagree	28.0 (25.7,30.4)	29.2 (24.4,34.5)	31.7 (25.6,38.5)	28.0 (23.3,33.3)	24.1 (19.9,28.7)	29.9 (27.5,32.4)	28.4 (25.0,32.1)	31.1 (27.6,34.8)
Strongly disagree	25.0 (22.2,28.0)	27.0 (22.2,32.3)	21.1 (16.7,26.3)	28.8 (24.2,33.9)	22.5 (18.5,27.1)	25.4 (22.9,28.0)	29.5 (25.3,34.2)	21.9 (18.9,25.3)
Not applicable	0.4* (0.2,0.9)	0.9* (0.3,2.7)	0.5* (0.1,2.2)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.6* (0.3,1.3)	0.4* (0.1,1.6)	0.8* (0.3,2.0)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50f.1***Agreement That School Counselors Tell Students to Consider the Service as a Way to Get Money for College: Recruiters by Active Component***

50f. To what extent do you agree or disagree with the following statements about working with schools? My school counselors tell students to consider the Service as a way to get money for college

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	232	230	98	75	15	41	2
Responding on Item	12,446	12,102	5,356	3,995	1,822	928	344
Strongly agree	3.8 (3.2,4.4)	3.7 (3.1,4.3)	3.5 (2.7,4.6)	4.3 (3.2,5.6)	3.6 (2.5,5.0)	2.5 (1.6,4.0)	6.8 (4.6,9.9)
Agree	18.0 (16.7,19.4)	17.4 (16.1,18.9)	14.9 (13.0,17.1)	19.5 (16.8,22.5)	18.1 (15.6,21.0)	21.4 (18.2,24.9)	37.4 (31.4,43.9)
Neither agree nor disagree	21.0 (19.7,22.3)	20.8 (19.5,22.1)	18.0 (15.8,20.4)	22.4 (20.1,24.8)	23.6 (21.0,26.3)	24.7 (21.5,28.2)	27.6 (22.5,33.4)
Disagree	30.0 (28.4,31.7)	30.3 (28.7,32.0)	32.5 (29.7,35.3)	27.9 (25.2,30.8)	29.6 (27.5,31.8)	30.0 (26.6,33.6)	18.4 (14.6,22.9)
Strongly disagree	26.9 (25.3,28.5)	27.4 (25.7,29.0)	30.9 (28.2,33.8)	25.3 (22.5,28.3)	24.6 (22.2,27.1)	21.1 (18.9,23.6)	9.2 (6.0,13.8)
Not applicable	0.4 (0.3,0.7)	0.4 (0.3,0.7)	0.2* (0.1,0.7)	0.7* (0.4,1.3)	0.6* (0.3,1.3)	0.3* (0.1,1.1)	0.6* (0.2,2.5)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50f.2***Agreement That School Counselors Tell Students to Consider the Service as a Way to Get Money for College: Recruiters by Reserve and Guard Component***

50f. To what extent do you agree or disagree with the following statements about working with schools? My school counselors tell students to consider the Service as a way to get money for college

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	89	12	42	18	0	17
Responding on Item	3,856	1,177	2,206	0	164	309
Strongly agree	5.9 (4.4,7.8)	2.5* (1.0,6.1)	7.4 (5.2,10.4)	NR (NR,NR)	6.8* (3.3,13.4)	7.1 (4.3,11.7)
Agree	27.7 (24.3,31.4)	21.0 (15.4,28.0)	29.8 (25.7,34.4)	NR (NR,NR)	28.8* (20.6,38.7)	37.5 (30.4,45.2)
Neither agree nor disagree	22.1 (19.2,25.3)	18.0 (13.5,23.6)	23.4 (19.4,28.0)	NR (NR,NR)	28.8* (19.8,40.0)	25.0 (18.9,32.3)
Disagree	26.6 (23.8,29.5)	28.0 (23.1,33.5)	26.7 (23.5,30.3)	NR (NR,NR)	23.7* (15.6,34.4)	21.4 (15.0,29.6)
Strongly disagree	17.5 (15.1,20.3)	30.0 (23.5,37.5)	12.7 (9.9,16.0)	NR (NR,NR)	11.9* (6.5,20.8)	8.0 (4.7,13.5)
Not applicable	0.2* (0.1,0.8)	0.5* (0.1,2.6)	0.0 (N/A,N/A)	NR (NR,NR)	0.0* (N/A,N/A)	0.9* (0.2,3.9)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50f.3***Agreement That School Counselors Tell Students to Consider the Service as a Way to Get Money for College: Army Recruiters by Location***

50f. To what extent do you agree or disagree with the following statements about working with schools? My school counselors tell students to consider the Service as a way to get money for college

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	98	13	24	21	16	26
Responding on Item	5,356	1,220	1,159	1,001	816	1,160
Strongly agree	3.5 (2.7,4.6)	3.0* (1.5,6.0)	3.5* (1.9,6.6)	2.6* (1.2,5.5)	5.9 (3.7,9.4)	3.1* (1.5,6.6)
Agree	14.9 (13.0,17.1)	11.4 (7.9,16.3)	15.1 (11.4,19.8)	16.7 (12.2,22.4)	18.7 (14.9,23.2)	14.3 (10.4,19.3)
Neither agree nor disagree	18.0 (15.8,20.4)	17.4 (12.8,23.3)	19.1 (14.8,24.2)	23.4 (18.5,29.3)	17.7 (13.5,22.9)	13.0 (9.2,17.9)
Disagree	32.5 (29.7,35.3)	30.9 (24.3,38.3)	32.2 (26.0,39.0)	32.8 (27.7,38.4)	29.6 (25.0,34.6)	36.2 (30.9,41.8)
Strongly disagree	30.9 (28.2,33.8)	36.8 (31.6,42.4)	30.2 (24.9,36.0)	24.5 (19.1,30.8)	27.6 (22.7,33.1)	33.5 (28.7,38.7)
Not applicable	0.2* (0.1,0.7)	0.5* (0.1,2.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.5* (0.1,2.3)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 50f.4***Agreement That School Counselors Tell Students to Consider the Service as a Way to Get Money for College: Navy or Marine Corps Recruiters by Location***

50f. To what extent do you agree or disagree with the following statements about working with schools? My school counselors tell students to consider the Service as a way to get money for college

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	75	19	18	25	12	15	12	3
Responding on Item	3,995	870	958	1,038	1,118	1,822	826	996
Strongly agree	4.3 (3.2,5.6)	3.1* (1.7,5.6)	5.1 (2.8,8.9)	3.3* (1.8,6.1)	5.4 (3.5,8.1)	3.6 (2.5,5.0)	4.8 (3.1,7.4)	2.5 (1.6,4.0)
Agree	19.5 (16.8,22.5)	17.0 (13.5,21.2)	20.7 (15.1,27.8)	15.2 (11.6,19.8)	24.5 (20.0,29.6)	18.1 (15.6,21.0)	15.6 (12.4,19.3)	20.3 (17.0,24.0)
Neither agree nor disagree	22.4 (20.1,24.8)	18.8 (15.0,23.2)	23.0 (17.9,29.2)	24.7 (21.0,28.8)	22.6 (18.4,27.4)	23.6 (21.0,26.3)	24.8 (20.9,29.2)	22.5 (18.8,26.7)
Disagree	27.9 (25.2,30.8)	29.9 (25.4,34.9)	27.2 (22.6,32.4)	28.8 (23.4,35.0)	26.4 (22.3,31.1)	29.6 (27.5,31.8)	27.4 (23.6,31.6)	31.4 (27.5,35.6)
Strongly disagree	25.3 (22.5,28.3)	29.5 (24.9,34.5)	23.0 (18.0,29.0)	27.6 (22.7,33.0)	21.1 (17.7,24.9)	24.6 (22.2,27.1)	27.4 (23.0,32.3)	22.2 (19.2,25.5)
Not applicable	0.7* (0.4,1.3)	1.8* (0.8,4.0)	0.9* (0.3,2.8)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.6* (0.3,1.3)	0.0 (N/A,N/A)	1.1* (0.5,2.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 51.1***Recruiter Is Invited to Career Day at the High Schools in Recruiting Market: Recruiters by Active Component***

51. In general, are you invited to Career Day at the high schools in your recruiting market?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	206	207	85	67	15	39	0
Responding on Item	12,472	12,126	5,369	4,003	1,822	931	346
Yes	88.5 (87.4,89.6)	88.3 (87.1,89.4)	85.0 (82.8,87.0)	89.9 (88.0,91.6)	91.7 (89.6,93.4)	93.6 (91.6,95.2)	96.3 (93.6,98.0)
No	10.1 (9.1,11.3)	10.3 (9.3,11.5)	13.2 (11.3,15.3)	9.0 (7.4,10.9)	7.2 (5.5,9.4)	6.1 (4.6,8.0)	3.1* (1.6,5.7)
Not applicable	1.3 (1.0,1.8)	1.4 (1.0,1.8)	1.9 (1.3,2.7)	1.1 (0.7,1.7)	1.1 (0.6,1.9)	0.3* (0.1,1.1)	0.6* (0.2,2.5)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 51.2***Recruiter Is Invited to Career Day at the High Schools in Recruiting Market: Recruiters by Reserve and Guard Component***

51. In general, are you invited to Career Day at the high schools in your recruiting market?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	84	12	42	18	0	11
Responding on Item	3,862	1,177	2,206	0	164	314
Yes	88.5 (85.8,90.7)	88.0 (82.2,92.1)	89.3 (85.2,92.3)	NR (NR,NR)	76.3* (66.4,83.9)	91.2 (85.0,95.0)
No	9.9 (7.9,12.3)	11.0 (7.0,16.9)	8.8 (6.4,12.1)	NR (NR,NR)	20.3* (13.3,29.8)	7.9* (4.3,14.1)
Not applicable	1.6 (1.0,2.7)	1.0* (0.3,3.4)	1.9* (1.0,3.7)	NR (NR,NR)	3.4* (1.2,9.3)	0.9* (0.2,3.8)

* Low precision and/or unweighted denominator size between 30 and 59. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 51.3***Recruiter Is Invited to Career Day at the High Schools in Recruiting Market: Army Recruiters by Location***

51. In general, are you invited to Career Day at the high schools in your recruiting market?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	85	13	12	11	20	31
Responding on Item	5,369	1,220	1,171	1,011	812	1,154
Yes	85.0 (82.8,87.0)	79.6 (74.2,84.1)	87.1 (82.7,90.5)	91.8 (88.1,94.4)	82.7 (77.8,86.7)	84.3 (78.9,88.5)
No	13.2 (11.3,15.3)	18.4 (14.3,23.5)	11.9 (8.7,16.2)	6.7 (4.2,10.5)	15.8 (11.9,20.8)	12.6 (8.9,17.5)
Not applicable	1.9 (1.3,2.7)	2.0* (0.8,4.8)	1.0* (0.3,3.3)	1.6* (0.6,4.1)	1.5* (0.6,3.7)	3.1* (1.6,5.9)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 51.4***Recruiter Is Invited to Career Day at the High Schools in Recruiting Market: Navy or Marine Corps Recruiters by Location***

51. In general, are you invited to Career Day at the high schools in your recruiting market?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	67	15	18	21	12	15	9	6
Responding on Item	4,003	874	958	1,042	1,118	1,822	829	994
Yes	89.9 (88.0,91.6)	86.7 (82.7,89.8)	87.1 (82.2,90.8)	94.3 (91.5,96.2)	90.8 (87.0,93.6)	91.7 (89.6,93.4)	90.8 (86.1,94.0)	92.5 (90.1,94.3)
No	9.0 (7.4,10.9)	12.0 (9.0,15.8)	10.1 (6.9,14.7)	5.7 (3.8,8.5)	8.8 (6.1,12.5)	7.2 (5.5,9.4)	8.5 (5.4,13.2)	6.1 (4.4,8.5)
Not applicable	1.1 (0.7,1.7)	1.3* (0.5,3.4)	2.8* (1.4,5.3)	0.0 (N/A,N/A)	0.4* (0.1,1.8)	1.1 (0.6,1.9)	0.7* (0.3,2.2)	1.4* (0.7,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 52.1***Percentage of High Schools That Cooperate by Providing Access to High School Lists/Student Directories: Recruiters by Active Component***

52. What percentage of your high schools cooperate by providing access to high school lists/student directories?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	210	208	85	71	12	39	2
Responding on Item	12,468	12,124	5,369	3,999	1,825	931	344
None	15.3 (14.1,16.5)	15.3 (14.1,16.6)	18.7 (16.5,21.0)	14.5 (12.7,16.5)	10.1 (8.0,12.6)	9.1 (7.3,11.4)	14.1 (10.7,18.5)
1-20 percent	18.7 (17.4,20.0)	18.6 (17.3,19.9)	17.5 (15.6,19.6)	20.8 (18.5,23.4)	16.5 (13.9,19.3)	19.4 (16.6,22.5)	22.1 (17.4,27.6)
21-40 percent	10.5 (9.5,11.5)	10.5 (9.5,11.5)	8.9 (7.5,10.5)	12.2 (10.4,14.3)	11.6 (9.6,13.8)	10.3 (8.0,13.1)	9.2 (6.7,12.5)
41-60 percent	14.3 (13.1,15.7)	14.4 (13.1,15.7)	15.1 (12.9,17.6)	12.8 (11.1,14.8)	14.0 (11.7,16.7)	17.5 (14.9,20.4)	12.9 (9.5,17.2)
61-80 percent	16.9 (15.7,18.1)	17.0 (15.9,18.3)	15.4 (13.6,17.4)	17.0 (15.1,19.0)	20.7 (17.8,24.1)	19.7 (16.9,22.8)	11.0 (8.1,14.9)
81-100 percent	23.3 (22.1,24.7)	23.6 (22.3,25.0)	23.9 (21.8,26.2)	21.8 (19.9,23.8)	26.7 (23.8,29.8)	23.8 (20.4,27.6)	13.5 (9.7,18.5)
Not applicable	1.1 (0.8,1.4)	0.6 (0.4,1.0)	0.6* (0.3,1.3)	0.8* (0.5,1.6)	0.5* (0.2,1.1)	0.3* (0.1,1.1)	17.2 (13.2,22.0)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 52.2***Percentage of High Schools That Cooperate by Providing Access to High School Lists/Student Directories: Recruiters by Reserve and Guard Component***

52. What percentage of your high schools cooperate by providing access to high school lists/student directories?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	78	6	42	18	0	11
Responding on Item	3,868	1,183	2,206	0	164	314
None	19.3 (17.1,21.8)	11.0 (7.9,15.1)	23.4 (19.8,27.5)	NR (NR,NR)	18.6* (11.7,28.4)	22.8 (17.3,29.4)
1-20 percent	18.1 (15.6,20.9)	20.4 (14.8,27.4)	15.0 (12.4,18.1)	NR (NR,NR)	28.8* (20.4,39.1)	25.4 (19.3,32.8)
21-40 percent	11.1 (9.4,13.2)	11.4 (7.6,17.0)	11.0 (8.3,14.3)	NR (NR,NR)	11.9* (6.9,19.6)	10.5 (6.7,16.2)
41-60 percent	15.8 (13.9,17.8)	15.4 (11.5,20.4)	16.2 (13.5,19.4)	NR (NR,NR)	17.0* (10.5,26.2)	13.2 (8.7,19.4)
61-80 percent	15.2 (12.8,17.9)	22.9 (17.5,29.4)	11.7 (9.1,14.9)	NR (NR,NR)	11.9* (7.0,19.4)	12.3 (8.5,17.4)
81-100 percent	19.2 (16.7,22.0)	18.9 (14.6,24.2)	22.0 (18.2,26.2)	NR (NR,NR)	8.5* (4.5,15.3)	6.1 (3.5,10.6)
Not applicable	1.3 (0.9,2.1)	0.0 (N/A,N/A)	0.7* (0.3,2.0)	NR (NR,NR)	3.4* (1.2,9.3)	9.7 (6.1,15.0)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 52.3***Percentage of High Schools That Cooperate by Providing Access to High School Lists/Student Directories: Army Recruiters by Location***

52. What percentage of your high schools cooperate by providing access to high school lists/student directories?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	85	13	12	11	20	31
Responding on Item	5,369	1,220	1,171	1,011	812	1,154
None	18.7 (16.5,21.0)	30.9 (24.8,37.6)	19.4 (15.0,24.8)	3.1* (1.5,6.2)	8.9 (6.3,12.5)	25.6 (19.5,32.8)
1-20 percent	17.5 (15.6,19.6)	22.9 (18.6,27.8)	16.4 (11.5,22.9)	13.9 (10.1,18.9)	17.3 (13.9,21.4)	16.1 (12.2,21.1)
21-40 percent	8.9 (7.5,10.5)	9.0 (6.1,13.1)	9.0 (5.8,13.6)	10.8 (7.5,15.4)	7.9 (5.6,11.1)	7.6 (5.2,11.1)
41-60 percent	15.1 (12.9,17.6)	14.4 (10.2,20.0)	18.9 (14.4,24.4)	16.5 (12.1,22.1)	15.8 (11.6,21.3)	10.3 (7.3,14.4)
61-80 percent	15.4 (13.6,17.4)	10.0 (6.4,15.1)	17.4 (13.5,22.2)	23.7 (18.0,30.5)	17.3 (13.7,21.7)	10.3 (7.1,14.7)
81-100 percent	23.9 (21.8,26.2)	12.9 (9.1,18.1)	18.4 (13.9,24.0)	30.9 (24.9,37.7)	32.2 (27.6,37.2)	29.2 (23.1,36.1)
Not applicable	0.6* (0.3,1.3)	0.0 (N/A,N/A)	0.5* (0.1,2.6)	1.0* (0.3,3.5)	0.5* (0.1,2.3)	0.9* (0.3,3.0)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 52.4***Percentage of High Schools That Cooperate by Providing Access to High School Lists/Student Directories: Navy or Marine Corps Recruiters by Location***

52. What percentage of your high schools cooperate by providing access to high school lists/student directories?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	71	15	18	25	12	12	9	3
Responding on Item	3,999	874	958	1,038	1,118	1,825	829	996
None	14.5 (12.7,16.5)	21.3 (17.2,26.2)	18.0 (14.0,22.8)	3.7 (2.2,6.1)	16.5 (12.8,21.0)	10.1 (8.0,12.6)	11.4 (8.5,15.3)	8.9 (6.6,11.9)
1-20 percent	20.8 (18.5,23.4)	27.6 (22.8,32.9)	18.9 (15.1,23.4)	18.9 (15.1,23.4)	19.2 (15.4,23.6)	16.5 (13.9,19.3)	15.9 (12.6,19.8)	16.9 (14.1,20.3)
21-40 percent	12.2 (10.4,14.3)	8.4 (6.1,11.7)	10.1 (7.2,14.1)	17.7 (13.9,22.3)	11.1 (8.0,15.2)	11.6 (9.6,13.8)	11.1 (8.3,14.6)	11.9 (9.5,14.9)
41-60 percent	12.8 (11.1,14.8)	9.8 (7.0,13.4)	11.5 (8.1,16.1)	16.9 (12.8,22.0)	12.6 (9.3,17.0)	14.0 (11.7,16.7)	16.2 (12.6,20.7)	12.2 (10.1,14.7)
61-80 percent	17.0 (15.1,19.0)	16.9 (13.2,21.4)	17.5 (14.0,21.7)	19.8 (15.5,24.9)	14.2 (11.1,18.0)	20.7 (17.8,24.1)	16.6 (13.2,20.6)	24.2 (20.2,28.6)
81-100 percent	21.8 (19.9,23.8)	14.7 (11.3,18.9)	22.6 (17.7,28.4)	22.6 (18.7,27.1)	26.1 (21.5,31.2)	26.7 (23.8,29.8)	28.4 (24.2,33.0)	25.3 (22.0,28.9)
Not applicable	0.8* (0.5,1.6)	1.3* (0.4,4.3)	1.4* (0.5,3.5)	0.4* (0.1,1.9)	0.4* (0.1,1.8)	0.5* (0.2,1.1)	0.4* (0.1,1.6)	0.6* (0.2,1.6)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 53.1***Percentage of High Schools That Cooperate by Providing Access to Students: Recruiters by Active Component***

53. What percentage of your high schools cooperate by providing access to students?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	195	196	79	67	18	31	0
Responding on Item	12,482	12,136	5,375	4,003	1,819	939	346
None	2.6 (2.1,3.2)	2.7 (2.2,3.3)	3.3 (2.5,4.5)	2.8 (2.2,3.7)	1.4* (0.8,2.6)	0.6* (0.2,1.5)	0.0 (N/A,N/A)
1-20 percent	17.8 (16.7,19.0)	18.1 (16.9,19.3)	20.5 (18.4,22.7)	18.4 (16.7,20.4)	14.6 (12.2,17.4)	9.9 (7.9,12.3)	8.5 (5.8,12.5)
21-40 percent	11.9 (10.9,13.0)	11.9 (10.9,13.0)	11.4 (9.8,13.2)	13.1 (11.2,15.2)	12.8 (10.7,15.1)	8.0 (6.2,10.2)	12.2 (8.5,17.2)
41-60 percent	17.9 (16.5,19.3)	18.0 (16.6,19.4)	18.2 (15.6,21.0)	15.6 (13.9,17.5)	22.3 (19.8,25.0)	18.4 (15.7,21.4)	15.2 (11.2,20.4)
61-80 percent	22.5 (21.2,23.8)	22.4 (21.0,23.7)	20.0 (17.9,22.3)	24.0 (21.9,26.3)	22.9 (20.2,25.9)	27.8 (24.6,31.1)	26.2 (21.7,31.3)
81-100 percent	26.8 (25.5,28.1)	26.5 (25.2,27.9)	26.2 (23.9,28.6)	25.1 (22.9,27.5)	25.9 (23.1,29.0)	35.4 (31.5,39.6)	36.0 (30.9,41.4)
Not applicable	0.5 (0.4,0.8)	0.5 (0.3,0.8)	0.5* (0.2,1.0)	0.9 (0.5,1.5)	0.2* (0.0,0.7)	0.0 (N/A,N/A)	1.8* (0.8,4.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 53.2***Percentage of High Schools That Cooperate by Providing Access to Students: Recruiters by Reserve and Guard Component***

53. What percentage of your high schools cooperate by providing access to students?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	70	12	32	18	0	8
Responding on Item	3,875	1,177	2,217	0	164	317
None	3.0 (2.0,4.4)	4.0* (2.2,7.3)	3.1 (1.9,4.9)	NR (NR,NR)	0.0* (N/A,N/A)	0.0 (N/A,N/A)
1-20 percent	16.5 (14.4,18.9)	17.5 (13.1,23.0)	15.4 (12.9,18.4)	NR (NR,NR)	23.7* (16.5,32.9)	16.5 (10.9,24.2)
21-40 percent	11.4 (9.4,13.8)	15.0 (10.7,20.7)	9.0 (6.8,12.0)	NR (NR,NR)	13.6* (8.4,21.1)	13.9 (9.4,20.2)
41-60 percent	20.5 (18.5,22.6)	21.5 (17.1,26.7)	19.7 (16.8,23.0)	NR (NR,NR)	22.0* (15.1,31.1)	20.9 (15.9,26.9)
61-80 percent	18.7 (16.8,20.8)	18.0 (13.6,23.5)	19.5 (16.6,22.7)	NR (NR,NR)	17.0* (10.8,25.7)	16.5 (11.6,22.9)
81-100 percent	29.5 (27.0,32.1)	24.0 (19.3,29.5)	33.0 (29.4,36.8)	NR (NR,NR)	20.3* (13.9,28.7)	29.6 (22.9,37.2)
Not applicable	0.5* (0.2,1.0)	0.0 (N/A,N/A)	0.2* (0.0,1.3)	NR (NR,NR)	3.4* (1.2,9.3)	2.6* (1.1,6.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 53.3***Percentage of High Schools That Cooperate by Providing Access to Students: Army Recruiters by Location***

53. What percentage of your high schools cooperate by providing access to students?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	79	25	12	11	12	21
Responding on Item	5,375	1,208	1,171	1,011	820	1,165
None	3.3 (2.5,4.5)	4.5 (2.6,7.6)	5.5 (3.4,8.8)	1.0* (0.3,3.5)	0.5* (0.1,2.3)	4.0* (2.2,7.3)
1-20 percent	20.5 (18.4,22.7)	29.7 (24.6,35.3)	19.9 (14.8,26.2)	12.4 (8.9,16.9)	15.2 (11.7,19.5)	22.2 (17.9,27.3)
21-40 percent	11.4 (9.8,13.2)	12.1 (8.3,17.2)	11.4 (7.7,16.6)	9.8 (6.6,14.4)	15.2 (11.2,20.2)	9.3 (6.5,13.2)
41-60 percent	18.2 (15.6,21.0)	16.6 (12.5,21.7)	20.4 (15.4,26.5)	21.1 (15.8,27.6)	20.6 (16.0,26.1)	13.3 (9.6,18.3)
61-80 percent	20.0 (17.9,22.3)	15.6 (12.0,20.0)	21.4 (16.8,26.9)	26.3 (20.1,33.6)	21.1 (16.6,26.4)	16.9 (12.8,22.0)
81-100 percent	26.2 (23.9,28.6)	21.1 (16.0,27.3)	21.4 (17.1,26.5)	28.4 (22.3,35.3)	26.5 (21.8,31.8)	34.2 (28.5,40.4)
Not applicable	0.5* (0.2,1.0)	0.5* (0.1,2.6)	0.0 (N/A,N/A)	1.0* (0.3,3.5)	1.0* (0.3,3.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 53.4***Percentage of High Schools That Cooperate by Providing Access to Students: Navy or Marine Corps Recruiters by Location***

53. What percentage of your high schools cooperate by providing access to students?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	67	11	18	25	12	18	12	6
Responding on Item	4,003	878	958	1,038	1,118	1,819	826	994
None	2.8 (2.2,3.7)	2.7* (1.4,5.0)	0.9* (0.3,2.9)	2.5* (1.3,4.7)	5.0 (3.2,7.7)	1.4* (0.8,2.6)	1.5* (0.7,3.1)	1.4* (0.6,3.1)
1-20 percent	18.4 (16.7,20.4)	23.5 (19.1,28.4)	19.4 (14.9,24.7)	13.6 (10.3,17.7)	18.4 (15.0,22.4)	14.6 (12.2,17.4)	14.1 (11.2,17.6)	15.0 (11.8,19.0)
21-40 percent	13.1 (11.2,15.2)	13.3 (9.9,17.6)	15.7 (12.3,19.7)	14.8 (10.8,19.9)	9.2 (6.9,12.2)	12.8 (10.7,15.1)	13.3 (10.2,17.3)	12.3 (9.8,15.2)
41-60 percent	15.6 (13.9,17.5)	14.6 (10.4,20.1)	17.5 (13.4,22.6)	17.7 (14.0,22.2)	13.0 (10.1,16.7)	22.3 (19.8,25.0)	22.6 (19.0,26.7)	22.0 (18.3,26.2)
61-80 percent	24.0 (21.9,26.3)	23.5 (19.0,28.6)	21.7 (17.1,27.0)	26.8 (22.3,31.8)	23.4 (19.1,28.3)	22.9 (20.2,25.9)	22.6 (18.5,27.4)	23.1 (19.9,26.7)
81-100 percent	25.1 (22.9,27.5)	21.7 (17.5,26.5)	23.5 (18.6,29.2)	24.3 (19.4,29.9)	30.3 (25.4,35.7)	25.9 (23.1,29.0)	25.9 (21.9,30.5)	25.9 (22.2,30.0)
Not applicable	0.9 (0.5,1.5)	0.9* (0.3,2.7)	1.4* (0.6,3.5)	0.4* (0.1,1.9)	0.8* (0.3,2.4)	0.2* (0.0,0.7)	0.0 (N/A,N/A)	0.3* (0.1,1.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 54.1***Percentage of High School Senior Names Recruiter Has as a Result of All Lead Sources: Recruiters by Active Component***

54. What percentage of high school senior names do you have as a result of all lead sources (e.g., ASVAB STP, high school lists, referrals, advertising lead cards)?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	179	174	68	59	15	31	7
Responding on Item	12,498	12,158	5,386	4,011	1,822	939	340
None	1.4 (1.1,1.9)	1.4 (1.0,1.9)	2.3 (1.6,3.4)	0.8 (0.5,1.4)	0.6* (0.2,1.6)	0.3* (0.1,1.1)	1.9* (0.8,4.3)
1-20 percent	15.2 (14.0,16.5)	15.1 (13.9,16.4)	13.9 (12.0,16.0)	18.9 (16.7,21.3)	11.0 (8.8,13.6)	14.0 (11.7,16.7)	19.3 (14.1,25.8)
21-40 percent	14.3 (13.3,15.4)	14.2 (13.1,15.3)	12.6 (10.8,14.5)	16.7 (14.8,18.9)	14.0 (12.2,16.1)	13.2 (10.7,16.1)	18.6 (14.3,24.0)
41-60 percent	16.9 (15.8,18.2)	16.7 (15.6,18.0)	14.4 (12.5,16.5)	17.9 (15.8,20.2)	18.2 (15.7,20.9)	22.5 (19.1,26.4)	23.6 (19.3,28.5)
61-80 percent	24.5 (23.1,25.9)	24.5 (23.2,26.0)	23.4 (21.1,25.8)	24.8 (22.6,27.2)	26.9 (24.2,29.6)	25.6 (22.7,28.6)	21.7 (17.6,26.6)
81-100 percent	27.1 (25.8,28.6)	27.5 (26.1,29.0)	33.0 (30.4,35.7)	20.3 (18.4,22.3)	28.9 (26.0,32.0)	24.5 (21.1,28.1)	13.0 (8.8,18.9)
Not applicable	0.5 (0.4,0.8)	0.5 (0.3,0.8)	0.5* (0.2,1.0)	0.6* (0.3,1.2)	0.5* (0.2,1.2)	0.0 (N/A,N/A)	1.9* (0.8,4.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 54.2***Percentage of High School Senior Names Recruiter Has as a Result of All Lead Sources: Recruiters by Reserve and Guard Component***

54. What percentage of high school senior names do you have as a result of all lead sources (e.g., ASVAB STP, high school lists, referrals, advertising lead cards)?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	70	6	37	18	0	8
Responding on Item	3,876	1,183	2,211	0	164	317
None	3.3 (2.4,4.7)	3.0* (1.5,6.0)	3.3 (2.1,5.4)	NR (NR,NR)	3.4* (1.2,9.1)	4.4* (2.2,8.6)
1-20 percent	16.7 (14.5,19.1)	12.4 (9.0,16.9)	16.7 (13.9,19.9)	NR (NR,NR)	20.3* (12.7,30.9)	30.4 (24.0,37.7)
21-40 percent	16.5 (14.0,19.4)	14.4 (10.0,20.4)	17.4 (14.2,21.1)	NR (NR,NR)	22.0* (15.6,30.2)	15.7 (10.4,23.0)
41-60 percent	17.2 (14.3,20.6)	13.9 (9.8,19.5)	18.8 (15.2,23.1)	NR (NR,NR)	27.1* (19.4,36.6)	13.0 (8.9,18.8)
61-80 percent	21.3 (18.7,24.1)	24.4 (19.1,30.6)	20.5 (17.0,24.5)	NR (NR,NR)	17.0* (11.3,24.6)	17.4 (12.7,23.4)
81-100 percent	24.1 (21.2,27.3)	31.3 (25.8,37.5)	22.9 (19.1,27.2)	NR (NR,NR)	8.5* (4.4,15.6)	13.9 (9.1,20.7)
Not applicable	0.9* (0.5,1.7)	0.5* (0.1,2.6)	0.5* (0.1,1.6)	NR (NR,NR)	1.7* (0.4,6.8)	5.2* (2.5,10.5)

* Low precision and/or unweighted denominator size between 30 and 59. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 54.3***Percentage of High School Senior Names Recruiter Has as a Result of All Lead Sources: Army Recruiters by Location***

54. What percentage of high school senior names do you have as a result of all lead sources (e.g., ASVAB STP, high school lists, referrals, advertising lead cards)?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	68	13	12	11	8	26
Responding on Item	5,386	1,220	1,171	1,011	824	1,160
None	2.3 (1.6,3.4)	4.0* (2.0,7.6)	1.5* (0.5,4.0)	1.0* (0.3,3.5)	1.5* (0.6,3.7)	3.1* (1.7,5.8)
1-20 percent	13.9 (12.0,16.0)	19.9 (14.3,27.0)	10.5 (7.0,15.4)	10.8 (7.8,14.8)	11.2 (8.4,14.8)	15.6 (11.8,20.3)
21-40 percent	12.6 (10.8,14.5)	13.9 (9.5,20.0)	11.0 (7.4,15.8)	12.4 (8.8,17.2)	11.2 (7.7,16.0)	13.8 (10.1,18.7)
41-60 percent	14.4 (12.5,16.5)	16.9 (12.2,23.1)	12.9 (9.7,17.0)	9.3 (6.1,13.8)	16.1 (12.2,21.0)	16.5 (12.2,21.9)
61-80 percent	23.4 (21.1,25.8)	24.4 (19.3,30.4)	25.4 (19.8,31.8)	25.3 (20.6,30.5)	26.3 (21.9,31.3)	16.5 (12.8,21.1)
81-100 percent	33.0 (30.4,35.7)	20.4 (15.0,27.2)	38.3 (32.4,44.6)	40.7 (34.4,47.4)	32.7 (27.8,38.0)	34.4 (28.4,40.9)
Not applicable	0.5* (0.2,1.0)	0.5* (0.1,2.6)	0.5* (0.1,2.6)	0.5* (0.1,2.7)	1.0* (0.3,3.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 54.4

Percentage of High School Senior Names Recruiter Has as a Result of All Lead Sources: Navy or Marine Corps Recruiters by Location

54. What percentage of high school senior names do you have as a result of all lead sources (e.g., ASVAB STP, high school lists, referrals, advertising lead cards)?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	59	7	18	21	12	15	9	6
Responding on Item	4,011	882	958	1,042	1,118	1,822	829	994
None	0.8 (0.5,1.4)	2.2* (1.1,4.5)	0.9* (0.3,2.9)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.6* (0.2,1.6)	0.4* (0.1,1.6)	0.8* (0.4,2.0)
1-20 percent	18.9 (16.7,21.3)	22.0 (17.9,26.8)	20.3 (15.8,25.7)	12.7 (9.3,17.1)	21.1 (16.5,26.5)	11.0 (8.8,13.6)	11.4 (8.2,15.7)	10.6 (7.9,14.1)
21-40 percent	16.7 (14.8,18.9)	21.2 (16.8,26.2)	15.7 (11.7,20.7)	14.3 (11.1,18.3)	16.5 (12.6,21.3)	14.0 (12.2,16.1)	11.8 (9.2,15.0)	15.9 (12.8,19.5)
41-60 percent	17.9 (15.8,20.2)	17.6 (13.8,22.2)	14.8 (11.3,19.1)	22.1 (18.0,26.9)	16.1 (12.5,20.5)	18.2 (15.7,20.9)	19.6 (15.5,24.3)	17.0 (14.1,20.4)
61-80 percent	24.8 (22.6,27.2)	19.4 (15.9,23.4)	26.7 (21.8,32.4)	29.9 (24.8,35.6)	23.0 (18.9,27.7)	26.9 (24.2,29.6)	27.3 (23.5,31.5)	26.5 (23.3,29.9)
81-100 percent	20.3 (18.4,22.3)	16.7 (12.6,21.8)	21.2 (17.3,25.7)	20.1 (16.4,24.4)	22.6 (18.5,27.3)	28.9 (26.0,32.0)	28.8 (24.5,33.5)	29.0 (25.1,33.2)
Not applicable	0.6* (0.3,1.2)	0.9* (0.3,2.7)	0.5* (0.1,2.2)	0.4* (0.1,1.9)	0.8* (0.3,2.4)	0.5* (0.2,1.2)	0.7* (0.3,2.1)	0.3* (0.1,1.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 55.1***Supervisors Actively Assist Recruiters in Getting Schools to Cooperate: Recruiters by Active Component***

55. Do your supervisors actively assist recruiters in getting schools to cooperate by visiting schools, writing letters, talking with teachers, counselors, school board members, etc?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	1,589	1,581	467	352	226	536	8
Not Responding on Item	165	165	57	59	12	36	0
Responding on Item	12,513	12,167	5,397	4,011	1,825	934	346
Yes, frequently	19.4 (18.1,20.7)	19.1 (17.9,20.5)	18.0 (15.9,20.3)	14.5 (12.6,16.7)	29.2 (26.4,32.2)	26.0 (22.5,29.8)	26.8 (22.4,31.8)
Sometimes	50.1 (48.5,51.7)	50.6 (49.0,52.3)	53.7 (50.9,56.6)	46.6 (43.9,49.3)	49.8 (47.3,52.4)	51.7 (47.7,55.6)	30.5 (25.1,36.5)
No, never	28.2 (26.7,29.7)	28.2 (26.7,29.7)	26.7 (24.6,29.0)	36.6 (33.7,39.6)	19.2 (16.8,21.9)	18.0 (15.3,21.0)	27.4 (21.6,34.2)
Not applicable	2.4 (2.0,2.9)	2.1 (1.6,2.6)	1.6 (1.0,2.4)	2.3 (1.6,3.2)	1.8 (1.1,2.8)	4.4 (2.9,6.6)	15.2 (11.6,19.9)

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 55.2***Supervisors Actively Assist Recruiters in Getting Schools to Cooperate: Recruiters by Reserve and Guard Component***

55. Do your supervisors actively assist recruiters in getting schools to cooperate by visiting schools, writing letters, talking with teachers, counselors, school board members, etc?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	977	124	168	524	111	50
Not Responding on Item	64	6	32	18	0	8
Responding on Item	3,881	1,183	2,217	0	164	317
Yes, frequently	14.9 (13.0,17.1)	25.4 (20.5,30.9)	9.5 (7.2,12.5)	NR (NR,NR)	17.0* (10.6,25.9)	13.0 (8.9,18.6)
Sometimes	44.9 (42.1,47.8)	48.8 (42.2,55.4)	44.7 (40.9,48.5)	NR (NR,NR)	37.3* (27.9,47.8)	36.5 (29.7,43.9)
No, never	36.9 (34.2,39.8)	25.4 (20.6,30.9)	42.8 (38.8,46.8)	NR (NR,NR)	32.2* (23.6,42.2)	41.7 (34.4,49.5)
Not applicable	3.2 (2.4,4.3)	0.5* (0.1,2.6)	3.1 (1.9,5.0)	NR (NR,NR)	13.6* (8.2,21.6)	8.7 (5.5,13.5)

* Low precision and/or unweighted denominator size between 30 and 59. NR: Unweighted denominator size less than 30.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 55.3***Supervisors Actively Assist Recruiters in Getting Schools to Cooperate: Army Recruiters by Location***

55. Do your supervisors actively assist recruiters in getting schools to cooperate by visiting schools, writing letters, talking with teachers, counselors, school board members, etc?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	467	85	93	94	97	98
Not Responding on Item	57	13	6	11	8	21
Responding on Item	5,397	1,220	1,176	1,011	824	1,165
Yes, frequently	18.0 (15.9,20.3)	16.9 (12.7,22.2)	19.8 (15.0,25.7)	17.5 (13.3,22.7)	21.0 (17.2,25.4)	15.6 (11.0,21.5)
Sometimes	53.7 (50.9,56.6)	55.7 (49.4,61.8)	51.0 (44.6,57.3)	56.2 (50.3,61.9)	56.6 (52.2,60.8)	50.2 (43.7,56.7)
No, never	26.7 (24.6,29.0)	25.4 (20.9,30.4)	27.2 (21.6,33.7)	25.8 (20.4,32.0)	20.5 (16.5,25.2)	32.9 (27.5,38.8)
Not applicable	1.6 (1.0,2.4)	2.0* (0.8,4.7)	2.0* (0.8,4.7)	0.5* (0.1,2.7)	2.0* (0.7,5.1)	1.3* (0.5,3.6)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 55.4***Supervisors Actively Assist Recruiters in Getting Schools to Cooperate: Navy or Marine Corps Recruiters by Location***

55. Do your supervisors actively assist recruiters in getting schools to cooperate by visiting schools, writing letters, talking with teachers, counselors, school board members, etc?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	352	78	102	85	77	226	104	122
Not Responding on Item	59	7	18	21	12	12	9	3
Responding on Item	4,011	882	958	1,042	1,118	1,825	829	996
Yes, frequently	14.5 (12.6,16.7)	13.7 (10.3,17.9)	14.3 (11.2,18.1)	9.4 (6.6,13.3)	20.3 (16.7,24.5)	29.2 (26.4,32.2)	30.3 (25.6,35.4)	28.3 (24.6,32.4)
Sometimes	46.6 (43.9,49.3)	48.0 (42.9,53.2)	40.1 (34.4,46.1)	47.5 (43.0,52.1)	50.6 (45.8,55.4)	49.8 (47.3,52.4)	47.6 (43.5,51.8)	51.7 (47.5,55.8)
No, never	36.6 (33.7,39.6)	34.8 (29.3,40.7)	43.8 (38.4,49.3)	39.8 (34.5,45.3)	28.4 (23.6,33.7)	19.2 (16.8,21.9)	20.3 (16.5,24.8)	18.3 (15.3,21.8)
Not applicable	2.3 (1.6,3.2)	3.5 (2.0,6.1)	1.8* (0.8,4.1)	3.3* (1.8,6.0)	0.8* (0.3,2.4)	1.8 (1.1,2.8)	1.9* (0.9,3.6)	1.7* (0.9,3.1)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not Applicable” when asked the approximate number of high school seniors they individually prospect in their market (Q47 = -6).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 56.1**Thoughts of Household Members/Immediate Family About Recruiting Assignment: Recruiters by Active Component**

56. What do members of your household/immediate family think of your recruiting assignment? Are they:

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	110	111	39	43	15	13	0
Responding on Item	14,157	13,802	5,882	4,379	2,048	1,493	355
Very positive	10.8 (9.9,11.7)	9.8 (9.0,10.8)	7.6 (6.2,9.2)	9.9 (8.5,11.6)	11.6 (9.9,13.5)	16.1 (14.2,18.1)	46.4 (42.1,50.8)
Somewhat positive	15.4 (14.3,16.5)	15.2 (14.1,16.3)	14.2 (12.2,16.4)	14.1 (12.5,15.9)	14.9 (12.9,17.1)	23.0 (20.3,25.9)	22.6 (18.1,27.9)
Neutral, neither positive nor negative	20.8 (19.5,22.0)	20.9 (19.6,22.2)	21.2 (19.0,23.5)	22.9 (20.9,25.1)	18.6 (16.2,21.3)	16.8 (14.5,19.3)	16.1 (12.1,21.0)
Somewhat negative	23.7 (22.5,25.0)	24.2 (22.9,25.5)	24.4 (22.1,27.0)	24.6 (22.6,26.7)	22.9 (20.7,25.3)	23.8 (21.4,26.5)	4.8* (2.6,8.7)
Very negative	24.5 (23.1,26.0)	25.0 (23.6,26.6)	27.8 (25.1,30.7)	23.9 (21.8,26.2)	25.9 (23.2,28.7)	16.2 (13.5,19.3)	4.2 (2.5,7.0)
Not applicable	4.9 (4.3,5.6)	4.9 (4.2,5.6)	4.9 (3.8,6.3)	4.5 (3.4,6.0)	6.1 (4.8,7.8)	4.2 (3.0,5.6)	6.0 (3.7,9.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 56.2***Thoughts of Household Members/Immediate Family About Recruiting Assignment: Recruiters by Reserve and Guard Component***

56. What do members of your household/immediate family think of your recruiting assignment? Are they:

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	50	12	27	4	0	8
Responding on Item	4,872	1,301	2,390	538	275	367
Very positive	20.4 (18.0,22.9)	8.6 (5.2,13.9)	22.7 (19.0,26.8)	23.7 (18.6,29.6)	32.3 (26.5,38.8)	33.1 (26.4,40.5)
Somewhat positive	24.8 (22.2,27.6)	17.7 (13.3,23.0)	27.8 (23.9,32.0)	22.3 (16.6,29.3)	26.3 (21.1,32.1)	33.1 (27.0,39.8)
Neutral, neither positive nor negative	20.0 (17.8,22.4)	16.3 (11.8,22.0)	22.7 (19.3,26.5)	23.0 (17.6,29.4)	15.2 (10.3,21.8)	15.0 (10.8,20.6)
Somewhat negative	20.3 (17.9,23.0)	29.0 (22.9,35.9)	17.2 (14.3,20.5)	19.6 (14.4,26.2)	18.2 (12.5,25.8)	12.8 (8.9,18.0)
Very negative	11.9 (10.2,13.9)	24.9 (19.6,31.1)	7.7 (6.0,9.9)	9.5 (6.2,14.3)	4.0* (2.0,8.1)	3.0* (1.4,6.3)
Not applicable	2.6 (1.8,3.7)	3.6* (1.8,7.1)	2.0* (1.1,3.7)	2.0* (0.8,4.9)	4.0* (2.0,8.0)	3.0* (1.4,6.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 56.3***Thoughts of Household Members/Immediate Family About Recruiting Assignment: Army Recruiters by Location***

56. What do members of your household/immediate family think of your recruiting assignment? Are they:

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	39	13	1	6	12	11
Responding on Item	5,882	1,305	1,276	1,110	917	1,274
Very positive	7.6 (6.2,9.2)	6.5 (4.0,10.5)	7.8 (5.0,12.0)	6.6 (4.3,9.9)	9.7 (6.8,13.5)	7.7 (4.7,12.3)
Somewhat positive	14.2 (12.2,16.4)	11.2 (7.6,16.1)	16.9 (13.1,21.5)	14.6 (10.7,19.4)	14.0 (10.6,18.3)	14.2 (10.9,18.3)
Neutral, neither positive nor negative	21.2 (19.0,23.5)	21.4 (16.6,27.1)	21.9 (16.7,28.2)	21.1 (16.5,26.7)	17.5 (13.6,22.3)	22.8 (18.7,27.4)
Somewhat negative	24.4 (22.1,27.0)	27.0 (22.6,31.9)	20.1 (15.8,25.3)	27.7 (21.4,35.1)	24.6 (19.9,29.9)	23.2 (18.7,28.3)
Very negative	27.8 (25.1,30.7)	29.8 (24.9,35.2)	28.8 (22.9,35.4)	25.8 (20.9,31.5)	29.8 (23.9,36.5)	25.2 (20.6,30.4)
Not applicable	4.9 (3.8,6.3)	4.2 (2.4,7.3)	4.6* (2.4,8.5)	4.2* (2.2,7.8)	4.4 (2.5,7.5)	6.9 (4.8,9.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 56.4***Thoughts of Household Members/Immediate Family About Recruiting Assignment: Navy or Marine Corps Recruiters by Location***

56. What do members of your household/immediate family think of your recruiting assignment? Are they:

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	43	3	18	17	4	15	9	6
Responding on Item	4,379	964	1,060	1,132	1,204	2,048	933	1,115
Very positive	9.9 (8.5,11.6)	9.7 (7.5,12.4)	9.2 (6.4,13.0)	11.7 (9.1,14.9)	8.5 (6.0,12.1)	11.6 (9.9,13.5)	8.9 (7.0,11.1)	13.9 (11.6,16.6)
Somewhat positive	14.1 (12.5,15.9)	16.5 (12.7,21.3)	11.7 (8.4,16.0)	12.8 (9.6,16.9)	15.7 (12.2,19.9)	14.9 (12.9,17.1)	13.1 (10.3,16.6)	16.4 (13.5,19.8)
Neutral, neither positive nor negative	22.9 (20.9,25.1)	27.0 (22.6,31.9)	22.9 (18.2,28.4)	19.3 (16.0,23.0)	23.5 (19.9,27.5)	18.6 (16.2,21.3)	15.4 (12.4,19.1)	21.3 (18.3,24.7)
Somewhat negative	24.6 (22.6,26.7)	27.4 (22.8,32.6)	25.0 (20.1,30.7)	20.8 (17.6,24.3)	25.3 (20.8,30.3)	22.9 (20.7,25.3)	26.9 (23.1,31.0)	19.6 (16.9,22.6)
Very negative	23.9 (21.8,26.2)	14.9 (11.5,19.1)	26.7 (22.2,31.7)	31.7 (27.4,36.4)	21.7 (17.8,26.2)	25.9 (23.2,28.7)	29.5 (25.6,33.7)	22.8 (20.1,25.8)
Not applicable	4.5 (3.4,6.0)	4.4 (2.5,7.7)	4.6 (2.9,7.2)	3.8* (2.0,7.0)	5.3 (3.3,8.6)	6.1 (4.8,7.8)	6.2 (4.4,8.8)	6.0 (4.4,8.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Appendix A

2000 Military Recruiter Survey

2000 MILITARY RECRUITER SURVEY

The purpose of the 2000 survey is to ask experienced production recruiters their views on key issues that affect the quality of their work lives. The questions ask about management support, training, working conditions and stress. A similar questionnaire was given five times before (1989, 1991, 1994, 1996 and 1998) and is being fielded this year to (1) track changes, (2) adjust policies and procedures, and (3) direct resources toward improving the working conditions and effectiveness of military recruiters. Therefore, it is important that you fill this survey out honestly.

INSTRUCTIONS FOR COMPLETING THE SURVEY

- THIS IS NOT A TEST, SO TAKE YOUR TIME.
- Select answers that best fit you.
- Use pencil or pen to complete the survey. Make your marks dark so that they are easily read.
- Note that sometimes you will be asked to mark only one response and sometimes, you may be asked to mark all that apply.
- Fill in the appropriate answer.
- To change an answer using pencil, erase the wrong answer completely and fill in the correct answer.
- To change an answer using pen, put an "X" through the wrong answer and fill in the correct answer.

CORRECT ANSWER

INCORRECT ANSWER



Answers to some questions will be on a 5-point scale.

Example:

To what extent do you agree or disagree with the following statements about your office?

	Strongly disagree	Disagree	Neither agree nor disagree	Agree	Strongly agree
My recruiting office presents a professional environment for potential applicants.....	①	●	③	④	⑤

Sometimes you will be asked to choose one answer for yourself and one for your family member. When this instruction appears, select one answer in each column.

Example:

At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Please mark one answer in each column.

	Yourself	Members of your family
A military clinic or hospital....	①	①
Off-base, DoD contracted clinic (e.g., PRIMUS).....	●	②
A civilian clinic or doctor (not contracted by DoD).....	③	●
Some other type of treatment facility.....	④	④
Not applicable, haven't needed medical care at my current duty assignment.....	⑤	⑤

PRIVACY ACT STATEMENT

In accordance with the Privacy Act of 1974 (Public Law 93-579), this notice informs you of the purpose of the survey and how the findings will be used. Please read it carefully.

AUTHORITY: 10 USC 136 and 2358

PRINCIPAL PURPOSE: Information collected in this survey will be used to assess attitudes and perceptions of military recruiting life. This information will assist in the formulation of policies which may be needed to improve the military working environment and relevant recruiting policies.

ROUTINE USES: None.

DISCLOSURE: Providing information on this survey is voluntary. There is no penalty if you choose not to respond. However, maximum participation is encouraged so that data will be complete and representative. Your survey instrument will be treated as confidential. Identifying information will be used only by persons engaged in, and for the purpose of, the survey. Only group statistics will be reported.

Assignment Information

1. What is your branch of Service/Reserve Component?

- | | |
|----------------|-----------------------|
| ① Army | ⑥ Army Reserve |
| ② Navy | ⑦ Army National Guard |
| ③ Marine Corps | ⑧ Naval Reserve |
| ④ Air Force | ⑨ Air Force Reserve |
| ⑤ Coast Guard | ⑩ Air National Guard |

2. How long have you been assigned to recruiting duty (include all tours in recruiting)?

- ① Less than one year
- ② 1 year, but less than 2
- ③ 2 years, but less than 3
- ④ 3 years, but less than 6
- ⑤ 6 or more years

3. Is this your first tour in recruiting?

- ① Yes
- ② No

4. Do you have specific monthly/annual goals/missions? (MARK ALL THAT APPLY)

- ① Yes, personal monthly goals/missions
- ② Yes, personal annual goals/missions
- ③ Yes, team monthly goals/missions
- ④ Yes, team annual goals/missions
- ⑤ No, neither personal nor team goals/missions

5. What were your reasons for becoming a recruiter? (MARK ALL THAT APPLY)

- ① I was able to choose the location of my duty station
- ② I wanted a change from my military specialty/occupation
- ③ Recruiting duty is career enhancing
- ④ Recruiting duty is necessary for promotion
- ⑤ I believe in my Service and want to share it with others
- ⑥ I want to help young people
- ⑦ I had no choice
- ⑧ Other, please specify _____

6. Did you volunteer to be a recruiter?

- ① I was assigned to recruiting duty and not given a choice
- ② I "volunteered," but really had no choice
- ③ I volunteered, but would have preferred an assignment other than recruiting
- ④ I volunteered and wanted recruiting duty

7. How many other recruiters (any Service) have offices in the same location (i.e., building, strip-mall) as your recruiting station?

- ① None, just myself
- ② 1 other recruiter
- ③ 2 other recruiters
- ④ 3 to 5 other recruiters
- ⑤ 6 or more other recruiters

8. How many other recruiters of your own Service Branch/Component are located in your recruiting station?

- ① None, just myself
- ② 1 other recruiter
- ③ 2 other recruiters
- ④ 3 to 5 other recruiters
- ⑤ 6 or more other recruiters

9. Do you think your preferences were considered in your current duty location assignment?

- ① Yes
- ② No

10. On average, what is the total number of hours per week you spend performing recruiting related duties?

- ① 40 hours or less
- ② 41-50 hours
- ③ 51-60 hours
- ④ 61-70 hours
- ⑤ 71-80 hours
- ⑥ More than 80 hours

11. On average, what is the total number of hours per week you spend performing administrative duties?

- ① None
- ② Some but less than 6 hours
- ③ 6-10 hours
- ④ 11-20 hours
- ⑤ More than 20 hours

12. On average, what is the total number of hours per week you spend on the phone with prospects?

- ① None
- ② Some but less than 6 hours
- ③ 6-10 hours
- ④ 11-20 hours
- ⑤ More than 20 hours

13. During the past year, have you voluntarily not taken leave due to the demands of your job?

- ① Yes
- ② No

14. During the past year, did you request annual leave and have the request denied?

- ① Yes
- ② No

15. How many days of annual leave did you take last year?

- ① 0 to 3 days
- ② 4 to 7 days
- ③ 8 to 14 days
- ④ 15 to 29 days
- ⑤ 30 or more days

16. In the past year, of the number of annual leave days taken, what percentage did you work at least part of the day on work-related tasks?

- ① 0%
- ② 1-25%
- ③ 26-50%
- ④ 51-75%
- ⑤ 76-100%

17. How many days of annual leave did you lose in the last fiscal year due to the demands of your recruiting duty?

- ① None
- ② 1-5 days
- ③ 6-10 days
- ④ 11-20 days
- ⑤ 21+ days

Housing/Residence

18. Compared with living conditions in base housing, how do you rate your current living conditions with respect to quality and cost?

- ① Not applicable, I have never lived on base → GO TO QUESTION 19
- ② Not applicable, I am currently living on base → GO TO QUESTION 19

Quality	Cost
① Better	① More
② Same	② Same
③ Worse	③ Less

19. What is the average ONE-WAY driving time from your residence to your duty location?

- ① Less than 15 minutes
- ② 15-30 minutes
- ③ 31-60 minutes
- ④ More than 1 hour

20. How long does it usually take you to travel from your residence to your nearest...?

	Less than 15 minutes	15-30 minutes	31-60 minutes	61-90 minutes	91 minutes to 2 hours	More than 2 hours
a. Military exchange.....	①	②	③	④	⑤	⑥
b. Commissary.....	①	②	③	④	⑤	⑥
c. Military hospital/clinic.....	①	②	③	④	⑤	⑥

21. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station?

	Very satisfied	Satisfied	Neither satisfied nor dissatisfied	Dissatisfied	Very dissatisfied	Not applicable
a. Cost of residence.....	①	②	③	④	⑤	⑥
b. Schools.....	①	②	③	④	⑤	⑥
c. Availability of childcare.....	①	②	③	④	⑤	⑥
d. Spouse employment.....	①	②	③	④	⑤	⑥

Your Workplace

22. To what extent do you agree or disagree with the following statements about your office?

	Not applicable					
	Strongly disagree					
	Disagree					
	Neither agree nor disagree					
	Agree					
	Strongly agree					
a. My recruiting office presents a <u>professional</u> environment for potential applicants.....	①	②	③	④	⑤	⑥
b. My recruiting office presents a <u>pleasant</u> environment for potential applicants.....	①	②	③	④	⑤	⑥
c. My recruiting office contributes to my success as a recruiter.....	①	②	③	④	⑤	⑥
d. My recruiting office gets very few <u>walk-in</u> potential applicants.....	①	②	③	④	⑤	⑥
e. I could successfully recruit more applicants if my office looked "high-tech".....	①	②	③	④	⑤	⑥
f. There is a good relationship between my office and other tenants (non-Service) in the area...	①	②	③	④	⑤	⑥
g. There is a good relationship between my recruiting office's landlord and the assigned recruiters.....	①	②	③	④	⑤	⑥
h. My recruiting office is conveniently located.....	①	②	③	④	⑤	⑥
i. Prospective applicants have little trouble finding my recruiting office.....	①	②	③	④	⑤	⑥
j. My recruiting office is located close to high schools.....	①	②	③	④	⑤	⑥
k. My recruiting office is accessible to potential applicants.....	①	②	③	④	⑤	⑥
l. Parking is <u>available</u> for <u>applicants</u> at my office.....	①	②	③	④	⑤	⑥
m. Parking is <u>convenient</u> for <u>applicants</u> at my office.....	①	②	③	④	⑤	⑥
n. Parking is <u>available</u> for <u>recruiters</u> at my office.....	①	②	③	④	⑤	⑥
o. Parking is <u>convenient</u> for <u>recruiters</u> at my office.....	①	②	③	④	⑤	⑥

23. How much do you spend monthly to park your POV at work?

- ① Not applicable, I use other transportation to get to work
- ② None, free parking
- ③ \$1-\$50
- ④ \$51-\$100
- ⑤ \$101 or more per month

24. How much do you spend monthly to use public transportation for work?

- ① Not applicable, I do not use public transportation
- ② \$1-\$50
- ③ \$51-\$100
- ④ \$101 or more per month

25. If not located near a military installation, does your Recruiting Headquarters provide fitness center access to you at no out-of-pocket expense?

- ① Not applicable, I am located near a military installation
- ② Yes
- ③ No

Training

26. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty?

	Not applicable					
	Strongly disagree					
	Disagree					
	Neither agree nor disagree					
	Agree					
	Strongly agree					
a. I was given a realistic preview of what recruiting duty would be like.....	①	②	③	④	⑤	⑥
b. Members of my family were well prepared by my Service for the requirements and demands of my recruiting assignment.....	①	②	③	④	⑤	⑥
c. I was given good professional training for my job as a recruiter.....	①	②	③	④	⑤	⑥
d. The training I received was helpful and relevant for my job as a recruiter....	①	②	③	④	⑤	⑥
e. The training I received was insufficient for what I needed to know to do effective recruiting.....	①	②	③	④	⑤	⑥
f. My allocated time in training was sufficient.....	①	②	③	④	⑤	⑥

27. Did your immediate supervisor train you for your job as a recruiter?

- ① Yes
- ② No

28. How frequently did an experienced recruiter help you during on-the-job training?

- ① Frequently
- ② Occasionally
- ③ Seldom
- ④ Never

29. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training?

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable
a. I receive adequate refresher training.....	①	②	③	④	⑤	⑥
b. I receive adequate refresher training from my supervisor.....	①	②	③	④	⑤	⑥
c. I receive adequate refresher training from my recruiter instructor/trainer.....	①	②	③	④	⑤	⑥

30. Which of the following would make refresher training better? (MARK ALL THAT APPLY)

- ① More frequent training sessions
- ② Establish regularly scheduled training
- ③ Have recruiter instructors conduct more All Hands training
- ④ Have recruiter instructors conduct more individual training
- ⑤ Have recruiters prepare and present training to each other
- ⑥ Shadow experienced recruiter
- ⑦ Other, please specify _____

31. On average, how long do you think it takes before the typical new recruiter can perform at top efficiency?

- ① Less than 6 months
- ② 6 months to less than 1 year
- ③ 1-2 years
- ④ More than 2 years

Goal/Mission

32. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements?

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable
a. My monthly goals/missions are achievable.....	①	②	③	④	⑤	⑥
b. My assigned market area is adequate to make goal/mission.....	①	②	③	④	⑤	⑥
c. Success in reaching goal/mission has a "make or break" effect on my military career.....	①	②	③	④	⑤	⑥
d. I am pressured to continue recruiting even after reaching my monthly goal/mission.....	①	②	③	④	⑤	⑥
e. I am punished if I fall short of goal/mission.....	①	②	③	④	⑤	⑥
f. If I miss my goal/mission one month, I can make it up the next month.....	①	②	③	④	⑤	⑥
g. I receive adequate support (e.g., cars, telephone, promotional items) to help me accomplish my goal/mission.....	①	②	③	④	⑤	⑥
h. Required paperwork interferes with my efforts to make goal/mission.....	①	②	③	④	⑤	⑥
i. My supervisor will help me if I have trouble making goal/mission.....	①	②	③	④	⑤	⑥

33. In how many of the months of the past fiscal year did you achieve your monthly goal/mission?

- ① Less than 3 months
- ② 3-5 months
- ③ 6-8 months
- ④ 9-11 months
- ⑤ All 12 months
- ⑥ Not applicable

34. What percentage of your recruiting goal/mission did you achieve in the last fiscal year?

- ① 0 to 75%
- ② 76 to 100%
- ③ 101 to 125%
- ④ 126 to 150%
- ⑤ More than 150%
- ⑥ Not applicable

35. All things considered, what is the likelihood that experienced recruiters can make goal/mission in your zone/area?

- ① Extremely difficult
- ② Difficult but can be made with extra effort
- ③ Should be able to make goal/mission but difficult to exceed
- ④ Not only achievable, but good chance to exceed
- ⑤ Very excellent chance to exceed goal/mission

36. Compared to other recruiters from your Service who work in the area served by your MEPS, would you say you are:

- ① One of the best (exceed 95 percentile)
- ② Better than most (66 to 95 percentile)
- ③ Average (35 to 65 percentile)
- ④ Below average (below 35 percentile)

37. In your current assignment, do you recruit Non-Prior Service (NPS) applicants?

- ① Yes
- ② No → GO TO QUESTION 40

38. If YES to previous question,

a. How many NPS applicants did you recruit in the past fiscal year?

Write the number of NPS applicants you recruited in the boxes. For example, if you recruited 20 NPS applicants, you would enter "020".

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NPS IN PAST FISCAL YEAR

b. How many of these applicants resulted from the ASVAB Student Testing Program (STP) leads?

Write the number of NPS applicants you recruited from the ASVAB STP in the boxes. For example, if you recruited two applicants from the ASVAB STP leads, you would enter "002".

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NPS APPLICANTS FROM
ASVAB STP LEADS

39. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions?

	Not applicable					
	Very unimportant					
	Unimportant					
	Neither important nor unimportant					
	Important					
	Very important					
a. ASVAB Student Testing Program.....	①	②	③	④	⑤	⑥
b. High School lists/student directories.....	①	②	③	④	⑤	⑥
c. Referrals from applicants....	①	②	③	④	⑤	⑥
d. Local advertising.....	①	②	③	④	⑤	⑥
e. National leads (e.g., direct mailouts, 800 number, Internet).....	①	②	③	④	⑤	⑥
f. Community colleges.....	①	②	③	④	⑤	⑥
g. 4-year colleges/universities.....	①	②	③	④	⑤	⑥
h. Local merchants/community contacts.....	①	②	③	④	⑤	⑥
i. Recruiter Assistance (HRAP, HARP, RAP, PRASP, Boot Leave, etc.)...	①	②	③	④	⑤	⑥
j. Recruiting station walk-ins.....	①	②	③	④	⑤	⑥

Job Demands

40. To what extent do you agree or disagree with the following statements?

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable
a. I have the opportunity to earn an award for production.....	①	②	③	④	⑤	⑥
b. The awards available to me have important effects on my career.....	①	②	③	④	⑤	⑥
c. Some recruiters are not successful because they lack aptitude for sales.....	①	②	③	④	⑤	⑥
d. The good recruiters in my office make up for others who can't make their quotas.....	①	②	③	④	⑤	⑥
e. The contract quotas I am given reflect the actual accession requirements....	①	②	③	④	⑤	⑥
f. Working hard just makes more work for me in the future.....	①	②	③	④	⑤	⑥
g. Recruiter leadership does a good job of keeping recruiters informed of initiatives to improve quality-of-life (e.g., housing, medical, pay, CONUS COLA, childcare).....	①	②	③	④	⑤	⑥
h. The morale of the recruiters I work with is good.....	①	②	③	④	⑤	⑥
i. My pay is appropriate for the job I do.....	①	②	③	④	⑤	⑥
j. If a recruit was not qualified for my Service, I would refer him or her to another Service.....	①	②	③	④	⑤	⑥

41. The degree to which Recruiting Commands manage office level recruiting activities varies. For each statement, indicate whether you agree or disagree.

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable
a. The mileage restriction placed on government vehicles interferes with my ability to do my job.....	①	②	③	④	⑤	⑥
b. I have the freedom to personally plan my work and use my judgment as to the best method for recruiting in my assigned area.....	①	②	③	④	⑤	⑥
c. I receive good support from my supervisors.....	①	②	③	④	⑤	⑥
d. My superiors and I work as a team.....	①	②	③	④	⑤	⑥

42. Below is a list of statements that relate to aspects of life as a recruiter. For each statement, indicate whether you agree or disagree.

	Not applicable					
	Strongly disagree					
	Disagree					
	Neither agree nor disagree					
	Agree					
	Strongly agree					
a. Supervisors understand and help recruiters with problems.....	①	②	③	④	⑤	⑥
b. Recruiters are recognized for doing a good job.....	①	②	③	④	⑤	⑥
c. Skills attained in recruiting are helpful in securing a good civilian job.....	①	②	③	④	⑤	⑥
d. Recruiting is important work.....	①	②	③	④	⑤	⑥
e. Recruiting is challenging work.....	①	②	③	④	⑤	⑥
f. Recruiters' pay is sufficient to meet expenses.....	①	②	③	④	⑤	⑥
g. Promotion opportunity is better than it would have been without a recruiting assignment.....	①	②	③	④	⑤	⑥
h. I would encourage my friends to become recruiters.....	①	②	③	④	⑤	⑥
i. I feel emotionally drained from my work.....	①	②	③	④	⑤	⑥
j. I feel fatigued when I get up in the morning and have to face another day on the job.....	①	②	③	④	⑤	⑥
k. Working with people all day is really a strain for me.....	①	②	③	④	⑤	⑥
l. I feel burned out from my job.....	①	②	③	④	⑤	⑥
m. I feel frustrated by my job...	①	②	③	④	⑤	⑥
n. I feel like I am at the end of my rope.....	①	②	③	④	⑤	⑥

43. This section of questions asks how your work has changed since 1998 or since you began, if after 1998.

	Much less				
	Less				
	Same				
	Greater				
	Much greater				
a. The amount of contact you have with key influencers such as the parents of prospects is.....	①	②	③	④	⑤
b. The number of times you visit the high schools in your market is.....	①	②	③	④	⑤
c. The types and values of incentive packages you can discuss with your prospects are.....	①	②	③	④	⑤
d. The overseas assignment opportunities you can discuss are.....	①	②	③	④	⑤
e. The amount of time you spend <u>pre</u> -prospecting (e.g., boy scouts, cub scouts, coaching youth football) is.....	①	②	③	④	⑤
f. The amount of time you spend prospecting is.....	①	②	③	④	⑤
g. The number of hours per week you spend performing duty-related tasks is.....	①	②	③	④	⑤
h. The amount of participation in community events to support your recruiting job is.....	①	②	③	④	⑤
i. The number of work hours required to meet goal/mission is...	①	②	③	④	⑤
j. The amount of paperwork required to get reimbursed for recruiting expenses is.....	①	②	③	④	⑤
k. The amount of money recruiters have to pay for medical expenses is.....	①	②	③	④	⑤
l. The amount of free time recruiters have to attend to personal duties is.....	①	②	③	④	⑤
m. The staffing level for recruiters in your office is.....	①	②	③	④	⑤
n. The experience level of your fellow recruiters is.....	①	②	③	④	⑤

44. How frequently do you think recruiter improprieties (i.e., bending rules to make goal/mission) occur in your recruiting command?

- ① Frequently
- ② Occasionally
- ③ Seldom
- ④ Never

45. How frequently do you think sexual misconduct between recruiters and applicants occurs in your recruiting command?

- ① Frequently
- ② Occasionally
- ③ Seldom
- ④ Never

46. If you had the freedom to select an assignment next month, which of the following would you choose?

- ① Remain in recruiting
- ② Return to my previous military specialty/occupation
- ③ Select a totally new military specialty/occupation
- ④ Leave the Service

47. Approximately how many high school seniors do you individually prospect in your recruiting market?

- ① Less than 500
- ② 500 to 1,000
- ③ 1,001 to 2,000
- ④ 2,001 to 3,000
- ⑤ More than 3,000
- ⑥ Not applicable → GO TO QUESTION 56

48. How would you rate the prospect of graduating seniors in your recruiting market finding a full-time job with satisfactory career potential?

- ① Possible for nearly all
- ② Possible for most
- ③ Possible for some
- ④ Possible for very few to none
- ⑤ Not applicable

49. Compared to civilian pay for recent high school graduates in your local area, starting military pay is:

- ① Higher
- ② About the same
- ③ Lower
- ④ Not applicable

50. To what extent do you agree or disagree with the following statements about working with schools?

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable
a. I can talk to seniors at my high schools anytime.....	①	②	③	④	⑤	⑥
b. My schools make high school directory information available to me.....	①	②	③	④	⑤	⑥
c. I can display posters, brochures, etc., in my schools.....	①	②	③	④	⑤	⑥
d. I am invited to speak to classes on military topics (e.g., military history) in my schools.....	①	②	③	④	⑤	⑥
e. My school counselors encourage qualified seniors to talk to me about the military as a career.....	①	②	③	④	⑤	⑥
f. My school counselors tell students to consider the Service as a way to get money for college.....	①	②	③	④	⑤	⑥

51. In general, are you invited to Career Day at the high schools in your recruiting market?

- ① Yes
- ② No
- ③ Not applicable

52. What percentage of your high schools cooperate by providing access to high school lists/student directories?

- ① None
- ② 1-20 percent
- ③ 21-40 percent
- ④ 41-60 percent
- ⑤ 61-80 percent
- ⑥ 81-100 percent
- ⑦ Not applicable

53. What percentage of your high schools cooperate by providing access to students?

- ① None
- ② 1-20 percent
- ③ 21-40 percent
- ④ 41-60 percent
- ⑤ 61-80 percent
- ⑥ 81-100 percent
- ⑦ Not applicable

54. What percentage of high school senior names do you have as a result of all lead sources (e.g., ASVAB STP, high school lists, referrals, advertising lead cards)?

- ① None
- ② 1-20 percent
- ③ 21-40 percent
- ④ 41-60 percent
- ⑤ 61-80 percent
- ⑥ 81-100 percent
- ⑦ Not applicable

55. Do your supervisors actively assist recruiters in getting schools to cooperate by visiting schools, writing letters, talking with teachers, counselors, school board members, etc?

- ① Yes, frequently
- ② Sometimes
- ③ No, never
- ④ Not applicable

56. What do members of your household/immediate family think of your recruiting assignment? Are they:

- ① Very positive
- ② Somewhat positive
- ③ Neutral, neither positive nor negative
- ④ Somewhat negative
- ⑤ Very negative
- ⑥ Not applicable

57. Are active attempts made by your recruiting command to involve your family in your recruiting job (e.g., special office social events for the entire family, discounted tickets for the family)?

- ① Yes, frequently
- ② Sometimes
- ③ No, never
- ④ Not applicable

Resources

58. With respect to recruiting, how important are the following factors?

	Very important	Important	Neither important nor unimportant	Unimportant	Very unimportant	Not applicable
a. Formal training.....	①	②	③	④	⑤	
b. On-the-job training.....	①	②	③	④	⑤	
c. Advertising.....	①	②	③	④	⑤	
d. Promotional items.....	①	②	③	④	⑤	
e. Educational benefits for prospects.....	①	②	③	④	⑤	⑥
f. Enlistment bonus.....	①	②	③	④	⑤	⑥
g. Seasonal shipping bonus....	①	②	③	④	⑤	⑥
h. MEPS processing.....	①	②	③	④	⑤	
i. Office computer and software.....	①	②	③	④	⑤	
j. Beeper or cellular phone....	①	②	③	④	⑤	⑥
k. Recruiter Internet access....	①	②	③	④	⑤	⑥
l. Recruiting station location.....	①	②	③	④	⑤	
m. Recruiting station appearance.....	①	②	③	④	⑤	
n. Access to own Government vehicle.....	①	②	③	④	⑤	⑥
o. Positive media publicity.....	①	②	③	④	⑤	
p. Pro-military community/influencers.....	①	②	③	④	⑤	
q. High school access.....	①	②	③	④	⑤	
r. High school student lists....	①	②	③	④	⑤	

59. To what extent do you agree or disagree that the following recruiting resources are in need of improvement?

	Not applicable					
	Strongly disagree					
	Disagree					
	Neither agree nor disagree					
	Agree					
	Strongly agree					
a. Formal training.....	①	②	③	④	⑤	
b. On-the-job training.....	①	②	③	④	⑤	
c. Advertising.....	①	②	③	④	⑤	
d. Promotional items.....	①	②	③	④	⑤	
e. Educational benefits for prospects.....	①	②	③	④	⑤	⑥
f. Enlistment bonus.....	①	②	③	④	⑤	⑥
g. Seasonal shipping bonus...	①	②	③	④	⑤	⑥
h. MEPS processing.....	①	②	③	④	⑤	
i. MEPS medical screening...	①	②	③	④	⑤	
j. MEPS testing.....	①	②	③	④	⑤	
k. MEPS liaisons.....	①	②	③	④	⑤	
l. Office computer and software.....	①	②	③	④	⑤	
m. Beeper or cellular phone....	①	②	③	④	⑤	⑥
n. Recruiter Internet access...	①	②	③	④	⑤	⑥
o. Recruiting station location.....	①	②	③	④	⑤	
p. Recruiting station appearance.....	①	②	③	④	⑤	
q. Access to own Government vehicle.....	①	②	③	④	⑤	⑥
r. Positive media publicity.....	①	②	③	④	⑤	
s. Pro-military community/influencers.....	①	②	③	④	⑤	
t. High school access.....	①	②	③	④	⑤	
u. High school student lists.....	①	②	③	④	⑤	

60. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts?

	Eliminate			
	Reduce			
	Keep the same			
	Expand			
a. Local newspaper ads.....	①	②	③	④
b. Billboards.....	①	②	③	④
c. Television advertising.....	①	②	③	④
d. Internet recruiting websites.....	①	②	③	④
e. Radio advertising.....	①	②	③	④
f. Magazine advertising.....	①	②	③	④
g. Locally produced flyers/mailings.....	①	②	③	④
h. Flyers/mailings produced by the Recruiting Service.....	①	②	③	④
i. Joint (all Services together) advertising.....	①	②	③	④
j. Major local events.....	①	②	③	④

61. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year?

	Not applicable					
	Very unimportant					
	Unimportant					
	Neither important nor unimportant					
	Important					
	Very important					
a. Enlistment bonus.....	①	②	③	④	⑤	
b. Seasonal shipping bonus.....	①	②	③	④	⑤	⑥
c. Montgomery GI Bill benefits.....	①	②	③	④	⑤	
d. Service college fund.....	①	②	③	④	⑤	⑥
e. Military pay and allowances.....	①	②	③	④	⑤	
f. Medical benefits.....	①	②	③	④	⑤	
g. Job training and experience.....	①	②	③	④	⑤	
h. In-Service educational opportunities (on or off duty).....	①	②	③	④	⑤	⑥
i. Subsequent civilian employment opportunities...	①	②	③	④	⑤	
j. Physical/mental challenge.....	①	②	③	④	⑤	
k. Opportunity to travel.....	①	②	③	④	⑤	
l. Choice of first duty station.....	①	②	③	④	⑤	⑥

62. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements?

	Strongly disagree				
	Disagree				
	Neither agree nor disagree				
	Agree				
	Strongly agree				
a. Using a civilian contractor for telemarketing potential recruits would be <u>helpful</u> to me.....	①	②	③	④	⑤
b. Using a civilian contractor for telemarketing potential recruits would be <u>convenient</u> for me.....	①	②	③	④	⑤
c. Using a civilian contractor for telemarketing potential recruits would help me make my goal/mission.....	①	②	③	④	⑤
d. Using a civilian contractor as an <u>administrative assistant</u> would be <u>helpful</u> to me.....	①	②	③	④	⑤
e. Using a civilian contractor as an <u>administrative assistant</u> would be <u>convenient</u> for me.....	①	②	③	④	⑤
f. Using a civilian contractor as an <u>administrative assistant</u> would help me make my goal/mission.....	①	②	③	④	⑤

63. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements?

	Strongly disagree				
	Disagree				
	Neither agree nor disagree				
	Agree				
	Strongly agree				
a. Locating my station where there are a lot of potential applicants who could visit the station would help me recruit.....	①	②	③	④	⑤
b. In the right mall, with a good design, the station would reflect well on the military and generate new leads.....	①	②	③	④	⑤
c. A mall location would be a hindrance for meeting with prospects.....	①	②	③	④	⑤
d. I would prefer a location in a large mall to my current station location.....	①	②	③	④	⑤
e. If I could choose any location for my station, it would not be in a mall.....	①	②	③	④	⑤
f. Teenagers would visit a mall recruiting station if it looked "high-tech".....	①	②	③	④	⑤
g. Teenagers today are more impressed by appearance and style.....	①	②	③	④	⑤
h. Proper visibility in a mall would positively impress key influencers.....	①	②	③	④	⑤
i. DoD should modernize its recruiting facilities.....	①	②	③	④	⑤
j. I would prefer working in a station that was easily accessible to the public.....	①	②	③	④	⑤
k. Sharing an administrative assistant between recruiters from different Services would create friction in the office.....	①	②	③	④	⑤

64. How many hours per week do you spend phone calling potential recruits that could be hired out to a civilian telemarketing contractor?

- ① None
- ② Some but less than 6 hours
- ③ 6-10 hours
- ④ 11-20 hours
- ⑤ More than 20 hours

65. How many hours per week do you spend performing administrative duties that could be hired out to a civilian office administrative assistant?

- ① None
- ② Some but less than 6 hours
- ③ 6-10 hours
- ④ 11-20 hours
- ⑤ More than 20 hours

Supervision

66. To what extent do you agree or disagree with the following statements?

	Strongly disagree	Disagree	Neither agree nor disagree	Agree	Strongly agree
a. My immediate supervisor expects too much from me.....	①	②	③	④	⑤
b. My immediate supervisor coaches me if I need it.....	①	②	③	④	⑤
c. My immediate supervisor criticizes me even when I am doing a good job.....	①	②	③	④	⑤
d. My immediate supervisor does a poor job of maintaining morale among recruiters.....	①	②	③	④	⑤
e. My immediate supervisor stands up for me.....	①	②	③	④	⑤
f. I feel I am supervised more closely than necessary.....	①	②	③	④	⑤
g. My immediate supervisor understands the sales business.....	①	②	③	④	⑤

67. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?

- ① Not applicable, I do not supervise at least one other production recruiter on a routine basis → GO TO QUESTION 68

	Strongly disagree	Disagree	Neither agree nor disagree	Agree	Strongly agree
a. Recruiters should not bother overworked supervisors with their problems.....	①	②	③	④	⑤
b. In reaching recruiting goals/missions, teamwork is as important as each person's own effort.....	①	②	③	④	⑤
c. It is my job to motivate recruiters to make their goals/missions.....	①	②	③	④	⑤
d. When I listen to subordinates, I do my job better.....	①	②	③	④	⑤
e. It is my job to teach recruiters who have not learned everything necessary from their training.....	①	②	③	④	⑤
f. Recruiters need constant pressure in order for them to make their goals/missions.....	①	②	③	④	⑤
g. Supervisors who inspire recruiters make the difference between goal/mission achievement and failure.....	①	②	③	④	⑤
h. Once properly trained, recruiters should be allowed to make their own decisions.....	①	②	③	④	⑤
i. Supervisors can do only so much to encourage recruiters who fail to make their recruiting goals/missions.....	①	②	③	④	⑤
j. Punishing recruiters who do not make their goals/missions can be counterproductive.....	①	②	③	④	⑤

Satisfaction

68. In general, how satisfied are you currently with the supervision/leadership within your recruiting command?

	Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very satisfied
a. Immediate supervisor.....	①	②	③	④	⑤
b. Recruiting command beyond immediate supervisor.....	①	②	③	④	⑤

69. In general, how satisfied were you with military supervision/leadership before you became a recruiter?

	Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very satisfied
a. Immediate supervisor.....	①	②	③	④	⑤
b. Leadership beyond immediate supervisor.....	①	②	③	④	⑤

70. Do you plan to make recruiting a career?

- ① Yes
② No
③ Undecided

71. In general, how satisfied are you with...?

	Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very satisfied
a. Recruiting.....	①	②	③	④	⑤
b. Military life.....	①	②	③	④	⑤

Medical

72. In the past fiscal year, how much did you spend on medical and dental care for you and your dependents that was NOT reimbursed?

Write your yearly expense in the boxes. For example, if you spent \$100 in the past fiscal year, you would enter "0100".

\$ NON-REIMBURSED MEDICAL AND DENTAL EXPENSES

73. What do you spend (on average) each month in the performance of your official duties (e.g., driving related expenses, applicant meals, phone, etc.) that is NOT reimbursed to you?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

\$ NON-REIMBURSED RECRUITING RELATED EXPENSES

74. How much do you spend monthly on housing costs, including utilities, above your Basic Allowance for Housing (BAH)?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

\$ HOUSING EXPENSES BEYOND BAH

75. At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Please mark one answer in each column.

	Yourself	Members of your family
A military clinic or hospital....	①	①
Off-base, DoD contracted clinic (e.g., PRIMUS).....	②	②
A civilian clinic or doctor (not contracted by DoD).....	③	③
Some other type of treatment facility.....	④	④
Not applicable, haven't needed medical care at my current duty assignment.....	⑤	⑤

76. How long does it usually take you or members of your family to travel to this treatment facility to receive medical care? Please mark one answer in each column.

	Yourself	Members of your family
Less than 15 minutes.....	①	①
15 to 30 minutes.....	②	②
31 minutes to 60 minutes.....	③	③
61 minutes to two hours.....	④	④
More than two hours.....	⑤	⑤
Not applicable.....	⑥	⑥

77. In general, how satisfied are you with the medical care provided by TRICARE for yourself and/or members of your family? Please mark one answer in each column.

	Yourself	Members of your family
Very satisfied.....	①	①
Satisfied.....	②	②
Neither satisfied nor dissatisfied.....	③	③
Dissatisfied.....	④	④
Very dissatisfied.....	⑤	⑤
Not applicable.....	⑥	⑥

78. What is your current TRICARE health plan?

- ① TRICARE Standard
- ② TRICARE Extra
- ③ TRICARE Prime

79. Are you or your family now covered by TRICARE Supplemental Insurance?

- ① Yes
- ② No
- ③ Not applicable

80. Are you or your family now covered by PRIVATE medical insurance or an HMO, such as those operated by Blue Cross, Prudential, or Kaiser?

- ① Yes
- ② No
- ③ Not applicable

81. Is TRICARE Prime available to you at your current assignment?

- ① Yes → GO TO QUESTION 83
- ② No

82. If no, would you use TRICARE Prime if it were available to you?

- ① Yes
- ② No

Computer Usage

83. Do you have a personal desktop computer (PC) in your office that was issued to you?

- ① Yes
- ② No

84. Do you have a PC in your office that is shared by you and others?

- ① Yes
- ② No

85. Do you have access to a laptop computer for recruiting purposes?

- ① Yes
- ② No

86. Do you have a computer in your home or residence?

- ① Yes
- ② No → GO TO QUESTION 88

87. Do you use your home computer for work tasks?

- ① Yes
- ② No

88. Do you...

	Yes, at office only	Yes, at home only	Yes, both at office and home	No
a. Have access to the Internet.....	①	②	③	④
b. Use the Internet.....	①	②	③	④

89. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties?

	None	Less than 1	1 to less than 2	2 to less than 4	4 or more
a. Word processing.....	①	②	③	④	⑤
b. Spreadsheets.....	①	②	③	④	⑤
c. Database applications.....	①	②	③	④	⑤
d. Chat rooms/electronic bulletin boards.....	①	②	③	④	⑤
e. Own recruiting command web site.....	①	②	③	④	⑤
f. Personal/Local web site.....	①	②	③	④	⑤
g. Exchanging e-mail with potential recruits.....	①	②	③	④	⑤
h. Work related e-mail, other than with potential recruits.....	①	②	③	④	⑤
i. Distance learning.....	①	②	③	④	⑤
j. Filling out electronic forms.....	①	②	③	④	⑤
k. Other.....	①	②	③	④	⑤

Background Information

90. What is your current paygrade?

- ① E-4
- ② E-5
- ③ E-6
- ④ E-7
- ⑤ E-8
- ⑥ E-9
- ⑦ Officer

91. What is the highest grade or degree you have completed? (MARK ONLY ONE)

- ① Less than 12 years of school (no diploma)
- ② GED or High School Certificate
- ③ High School Diploma
- ④ Some college, but did not graduate
- ⑤ Associate's degree (e.g., AA, AS)
- ⑥ Bachelor's degree (e.g., BA, AB, BS)
- ⑦ Master's, doctoral degree or professional school degree (e.g., MA/MS/PhD/MD/JD/DVM)

92. Are you Spanish/Hispanic/Latino? (MARK "NO" IF NOT SPANISH/HISPANIC/LATINO)

- ① No, not Spanish/Hispanic/Latino
- ② Yes, Mexican, Mexican American, Chicano
- ③ Yes, Puerto Rican
- ④ Yes, Cuban
- ⑤ Yes, Other Spanish/Hispanic/Latino

93. What is your race? (MARK ONE OR MORE RACES to indicate what you consider yourself to be)

- ① White
- ② Black or African-American
- ③ American Indian or Alaskan Native
- ④ Asian (e.g., Asian Indian, Chinese, Filipino, Japanese, Korean, Vietnamese)
- ⑤ Native Hawaiian or other Pacific Islander (e.g., Samoan, Guamanian or Chamorro)

94. Are you:

- ① Male
② Female

95. What is your marital status?

- ① Now married
- ② Separated
- ③ Divorced
- ④ Widowed
- ⑤ Never married

→ GO TO QUESTION 97

96. What was your marital status when you began your first tour of recruiting duty?

- ① Married
- ② Separated
- ③ Divorced
- ④ Widowed
- ⑤ Never married

97. How old were you on your last birthday?

- ① Less than 25 years
- ② 25-29 years
- ③ 30-34 years
- ④ 35-39 years
- ⑤ 40-44 years
- ⑥ 45 years or older

98. Would you like to know the results of this survey? If you are interested in being notified when a brief summary of the results is available on the Web, please print your e-mail address below. This e-mail address will be used for no other purpose than this notification. (OPTIONAL)

[illegible]

Please print

99. On what date did you complete this survey?

Y	Y	Y	Y	M	M	D	D
---	---	---	---	---	---	---	---

COMMENTS SECTION – PLEASE PRINT

100. What do you believe are the most pressing problems facing recruiters today?

101. What can DoD and your Service do to help your recruiting efforts?

102. If you have comments that you were not able to express in answering the survey, please write them in the space provided.

THANK YOU FOR YOUR PARTICIPATION!

Please mail the questionnaire in the envelope provided.

If the envelope is missing, mail your completed survey to:

WESTAT
1650 RESEARCH BLVD.
RE 133
ROCKVILLE, MD 20850

REPORT DOCUMENTATION PAGE

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14. ABSTRACT <p>In 1989, the first <i>Recruiter Survey</i> was administered to obtain baseline information regarding field recruiters' perceptions of issues related to recruiter quality of life. Since then, the <i>Recruiter Survey</i> has been administered in 1991, 1994, 1996, 1998 and 2000. The survey results provided are based on returns from active-duty Service production recruiters--those with at least one year of recruiting experience and assigned a goal/mission.</p> <p>The Tabulations of Responses for the 2000 <i>Military Recruiter Survey</i>, Volume 1 contains tabulations of items 1 - 56 from the survey broken out by Service/Component and geographical area.</p>					
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